Registered number: 07464159

# THERMASYS CS UK HOLDING LIMITED

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012



# **COMPANY INFORMATION**

**DIRECTORS** 

K Namazı J Cordosı

**COMPANY SECRETARY** 

P A Cox

**COMPANY NUMBER** 

07464159

**REGISTERED OFFICE** 

Sir Henry Parkes Road

Canley Coventry CV5 6BN

INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP

Cornwall Court 19 Cornwall Street Birmingham B3 2DT

**SOLICITORS** 

Morgan, Lewis & Bockius

Condor House

5 - 10 St Pauls Churchyard

London EC4M 8AL

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# DIRECTORS' REPORT FOR THE PERIOD ENDED 31 DECEMBER 2012

The directors present their report and the audited financial statements for the year ended 31 December 2012

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the group and parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **PRINCIPAL ACTIVITIES**

The principal activity of the company and its subsidiaries is the design and manufacture of cooling equipment for power generation, marine, off-highway vehicles and rail traction engine markets

Covrad Heat Transfer Limited focuses primarily on the power generation, off highway and rail markets whilst Hallco 1516 Limited focuses on the marine and industrial markets

### **REVIEW OF THE BUSINESS**

On 31st January 2012, ThermaSys CS UK Holding Limited was purchased by Wellspring Capital Management LLC. The directors believe that the expansion of the ThermaSys Group with the addition of API Heat Transfer will further extend the potential product offering and global footprint to enable us to better service our customers.

The investments made in production facilities over the past few years continue to help us deliver quality products, on time, and in line with customer expectation. The company maintains its ISO 9001 approval and has won other quality awards from its major customers such as the Caterpillar Inc. Supplier Quality Excellence Process Certification.

# DIRECTORS' REPORT FOR THE PERIOD ENDED 31 DECEMBER 2012

### Key performance indicators

Performance during the year and companson with the previous year are detailed in the table below

	2012	2011	
Growth in sales % (all operations)	(7 8)%	n/a	Year on year sales growth expressed as a percentage
Gross profit %	19.1%	15 6%	Sales less cost of sales, before administration expenses, expressed as a percentage of sales

The company experienced a downturn in volume in 2012 mainly in the power generation sector which we believe was the result of global market conditions. Despite this the gross profit percentage was improved due to tight cost control and improvement initiatives.

#### Principal risks and uncertainties

Our business, financial condition and results of operations will be influenced by a range of factors, many of which are beyond the control of the company. The risk factors set out below and other information in this report should be considered carefully.

#### Changes in economic conditions

The two operating companies within the group are affected by world economic conditions to a greater extent than UK economic conditions as the customer base is either international in themselves or their end customers are international. The companies closely monitor demand trends and adjust the cost base as appropriate

### Financial risk management

#### Price risk

Commodity price risk is mitigated by material price variation agreements with the major customers

#### Credit risk

Credit risk is addressed on an individual customer basis with financial stability being accessed for new customers and payment performance monitoring for established customers

#### Liquidity risk

The companies within the group are working well within the banking facilities currently in place

### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £367,262 (2011 - £1,683,672) The Directors do not recommend the payment of a dividend (2011 £nil)

# DIRECTORS' REPORT FOR THE PERIOD ENDED 31 DECEMBER 2012

#### **DIRECTORS**

The directors who held office during the year and up to the date of signing the financial statements are given below

P Schmitz – resigned 7<sup>th</sup> May 2012 K Namazi K Barrett – resigned 31<sup>st</sup> August 2012 J Cordosi – appointed 7<sup>th</sup> May 2012

#### **DIRECTORS' INTERESTS**

During the year, no rights to subscribe for shares in the company were granted to or exercised by any director

#### **FUTURE DEVELOPMENTS**

The company will remain committed to ensuring quality in the design, manufacture and maintenance/service of all its products. To this end the company is committed to invest, implement and maintain the standards required to achieve the appropriate quality standards.

The directors are aware that the world economic situation has a direct influence on the business and, whilst they need to be aware of the possibilities of future uncertainties and uneven demand, they remain confident in the medium to long term prospects of the company

The balance sheet has continued to be impacted by an increase in the gross pension deficit during the year. However the directors believe that this is a longer term funding issue and these short term movements are not reflective of the true situation. The company has agreed a revised funding schedule with the trustees on the basis of the 2010 triennial review and will continue to implement this.

#### FINANCIAL INSTRUMENTS

During the year the company does not have any abnormal exposure to price, liquidity and cash flow risks arising from its trading activities. The company did not enter into any hedging transactions and no trading in financial instruments is undertaken. It is envisaged that in future the company may enter into hedging arrangements with regards to copper pricing in order to provide a more stable cost structure for one or more of its customers.

#### **DIRECTORS' INDEMNITY**

The company's Articles of Association provide, subject-to the provisions of UK legislation, an indemnity for directors and officers of the company in respect of liabilities they may incur in the discharge of their duties or in the exercise of their powers, including any liabilities relating to the defence of any proceedings brought against them which relate to anything done or omitted, or alleged to have been done or omitted, by them as officers or employees of the company

#### PROVISION OF INFORMATION TO AUDITOR

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any information needed by the company's auditor in connection with preparing its report and to establish
  that the company's auditor is aware of that information

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# DIRECTORS' REPORT FOR THE PERIOD ENDED 31 DECEMBER 2012

#### **AUDITOR**

Crowe Clark Whitehill resigned as auditors during the period and PricewaterhouseCoopers LLP were appointed. The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 15 November 2013 and signed on its behalf

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# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THERMASYS CS UK HOLDING LIMITED

We have audited the group and parent company financial statements (the "financial statements") of Thermasys CS UK Holding Limited for the year ended 31 December 2012 which comprise the Group Profit and Loss Account, the Group Statement of Total Recognised Gains and Losses, the Group and Parent Company Balance Sheets, the Group Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report and financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December
   2012 and of the group's profit and cash flow for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

# **OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF THERMASYS CS UK HOLDING LIMITED

#### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Matthew Walker

Matthew Walker (Senior Statutory Auditor)
For and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Birmingham

15 November 2013

#### GROUP PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2012

		2012	2011 restated
	Note	£	£
TURNOVER	1,2	38,109,980	41,312,554
Cost of sales		(30,818,967)	(34,866,843)
GROSS PROFIT		7,291,013	6,445,711
Distribution costs		(675,969)	(465,802)
Administrative expenses (including exceptional items)		(4,763,545)	(2,986,233)
Other operating (expense)/income		(202,528)	1,283
OPERATING PROFIT	3	1,648,971	2,994,959
Interest payable and similar charges	6	(688,421)	(575,427)
Other finance expense	7	(226,000)	(121,000)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		734,550	2,298,532
Tax on profit on ordinary activities	8	(367,299)	(614,860)
PROFIT FOR THE FINANCIAL YEAR/PERIOD	20	367,262	1,683,672

All amounts relate to continuing operations

The notes on pages 12 to 28 form part of these financial statements

There was no difference between both the profit on ordinary activities before taxation and the profit for the financial year and prior period stated above and their historical cost equivalents

The prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

# GROUP STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 2012

		2012	2011
		2012	2011
	Note	£	£
PROFIT FOR THE FINANCIAL YEAR/PERIOD	20	367,262	1,683,672
Actuarial loss related to pension scheme	24	(1,566,000)	(1,735,000)
Current tax relating to the actuanal loss on the pension scheme		103,390	-
Deferred tax attributable to actuarial loss on the pension scheme		139,060	389,667
TOTAL DEGOCALISED CALLS AND LOSSES DELATING			
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR/PERIOD	_	(956,288)	338,339

The notes on pages 12 to 28 form part of these financial statements

The prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

# THERMASYS CS UK HOLDING LIMITED REGISTERED NUMBER: 07464159

# **GROUP BALANCE SHEET**AS AT 31 DECEMBER 2012

		2012	2011
	Note	£	£
FIXED ASSETS			
Intangible assets	9	5,570,581	6,266,903
Tangible assets	11	3,055,559	3,375,373
		8,626,140	9,642,276
CURRENT ASSETS			
Stocks	14	3,720,118	3,928,759
Debtors	15	7,054,297	5,743,480
Cash at bank and in hand		158,887	169,762
		10,933,302	9,842,001
CREDITORS: amounts falling due within one year	16	(12,133,815)	(12,066,526)
NET CURRENT LIABILITIES	_	(1,200,513)	(2,224,525)
TOTAL ASSETS LESS CURRENT LIABILITIES		7,425,627	7,417,751
CREDITORS amounts falling due after more than one year	17	•	(1,950)
PROVISIONS FOR LIABILITIES			
Deferred tax	18	(175,557)	(214,383)
NET ASSETS EXCLUDING PENSION SCHEME ASSETS/(LIABILITIES)	·	7,250,070	7,201,418
Defined benefit pension scheme liability	24	(5,657,190)	(4,652,250)
NET ASSETS INCLUDING PENSION SCHEME	•	(0,00.,100)	(1,000,000)
ASSETS/(LIABILITIES)	1	1,592,880	2,549,168
CAPITAL AND RESERVES			
Called up share capital	19	2,210,829	2,210,829
Profit and loss account	20	(617,949)	338,339
SHAREHOLDERS' FUNDS	21	1,592,880	2,549,168

The financial statements were approved and authorised for issue by the board of directors and were signed on its behalf on ...15 November 2013

J Cordosi Director

The notes on pages 12 to 28 form part of these financial statements

# THERMASYS CS UK HOLDING LIMITED REGISTERED NUMBER 07464159

# COMPANY BALANCE SHEET AS AT 31 DECEMBER 2012

		2012	2011
	Note	£	£
FIXED ASSETS			
Investments	12	6,475,499	6,475,499
CURRENT ASSETS			
Debtors	15	493,862	102,163
CREDITORS amounts falling due within one year	16	(6,257,292)	(4,658,517)
NET CURRENT LIABILITIES		(5,763,430)	(4,556,354)
		<b>-</b> 40.000	4 040 445
TOTAL ASSETS LESS CURRENT LIABILITIES	1	712,069	1,919,145
CAPITAL AND RESERVES			
Called up share capital	19	2,210,829	2,210,829
Profit and loss account	20	(1,498,760)	(291,684)
SHAREHOLDERS' FUNDS	21	712,069	1,919,145

The financial statements were approved and authorised for issue by the board and were signed on its behalf on . 15., November 2013

J Cordos Director

The notes on pages 12 to 28 form part of these financial statements

# GROUP CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

		201	2	20	11
	Note	£	£	£	£
Net cash inflow from operating	22		1,190,175		4,847,873
activities Returns on investments and	22	-	1,190,175	-	4,047,07
servicing of finance					
nterest paid		(104,097)	-	(152,263)	
Hire purchase interest paid		(14,036)		(28,034)	
let cash outflow from returns	-	<u> </u>			
on investments and servicing			(440.400)		(400.00
of finance	-	<u> </u>	(118,133)	<del></del>	(180,297
Faxation			(726,127)		
Capital expenditure and fnancial investment					
Purchase of tangible fixed assets		(330,041)	_	(425,222)	
Net cash outflow from capital	-	(000)			
expenditure and financial					
nvestment		-	(330,041)		(42 <u>5,22</u> 2
Acquisitions and disposals					
Purchase of subsidiary		_	_	(6,475,499)	
undertakings Net cash acquired in subsidiary		-	_	(0,470,400)	
undertakings		-	-	141,940	
Net cash outflow for					
acquisitions	-				(6,333,559
Financing				0.040.000	
ssue of ordinary shares		(00 740)	-	2,210,829	
Repayment of finance leases	-	(26,749)	<del>-</del>	(91,802)	
Net cash (outflow)/inflow from financing		-	(26,749)	_	2,119,02
(Decrease)/increase in net cash	,	<del></del>	(10,875)	-	27,82
, Decrease ji ilet casii	•		(10,0,0)		
Reconciliation to net cash					
Net cash at 1 January		-	169,762	-	
Net cash acquired in subsidiary					444.54
undertakings		•	(40.075)	-	141,94
(Decrease)/increase in net cash			(10,875)		27,82
Net cash as at 31 December	_		158,887		169,76

The notes on pages 12 to 28 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

#### 1. ACCOUNTING POLICIES

# 1 1 Accounting convention and compliance with accounting standards

The financial statements have been prepared on a going concern basis, under the historical cost convention, in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom. The principal accounting policies, which have been applied consistently are set out below.

The directors have considered the company's future working capital requirements and financing arrangements. The company continues to trade profitably and meets its day to day working capital requirements through the use of trade and group finance arrangements and the directors are not aware of any circumstances that may adversely affect the renewal of these facilities. Accordingly, the directors believe that it is appropriate to prepare the financial statements on the going concern basis.

Thermasys Group Holding Company Inc confirms that it will not seek repayment of the loan balance of £6,257,292 for the foreseeable future being a period of not less than 12 months from the date of the approval of the statutory accounts

#### 1.2 Basis of consolidation

The consolidated Profit and Loss account and Balance Sheet include the financial statements of the company and its subsidiary undertakings made up to 31 December 2012. The results of subsidiaries sold or acquired are included in the Profit and Loss Account up to, or from, the date control passes Intra-group sales and profits are eliminated fully on consolidation.

The directors have changed the classification of depreciation and carriage income within the profit and loss account. This has resulted in a restatement of the comparatives in the profit and loss account.

#### 1.3 Turnover

Turnover represents the total amounts receivable by the company in the ordinary course of business for goods supplied and services provided net of VAT and trade discounts. Turnover is recognised on despatch of goods to its customers and services are recognised when they are rendered

#### 1.4 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the Profit and Loss Account over its estimated economic life of 10 years.

Goodwill is stated after provision for impairment

#### 1 5 Tangible fixed assets and depreciation

Tangible fixed assets, other than freehold land, are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life as follows.

Leasehold improvement Plant & machinery Fixtures & fittings Jigs and tools 20% straight line 10% to 25% straight line 10% to 33% straight line 10% to 25% straight line

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

#### **ACCOUNTING POLICIES (continued)**

#### 1.6 Investments

1

Fixed asset investments are stated at cost less provision for diminution in value

#### 1.7 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and Loss Account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period. Hire purchase transactions are dealt with similarly, except that assets are depreciated over their useful lives. Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 18 Stocks and work in progress

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Work in progress and finished goods are valued on the basis of direct cost plus attributable overheads based on normal levels of activity. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of work in progress.

#### 1.9 Deferred taxation

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or the right to pay less tax, at a future date, at tax rates expected to apply when the timing differences reverse based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in years different from those in which they are included in the financial statements.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted

#### 1.10 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and Loss Account

#### 1 11 Pensions

Defined contribution

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable by the company during the year have been accounted for in the Profit and Loss Account.

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# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

#### 1 ACCOUNTING POLICIES (continued)

#### Defined benefit

The pension costs charged against profits are based on actuarial methods and assumptions designed to spread the anticipated costs over the service lives of the employees in the scheme, so as to ensure that the regular costs of providing benefits represents a substantially level percentage of the current and future pensionable payroll. Variations from regular costs are spread over the average remaining service lives of current employees in the scheme.

Benefits no longer accrue and the final salary link for active members in respect of benefits accrued has been broken. The scheme is now closed to new entrants

#### 1.12 Tooling

The company manufactures tooling which is used in production. The cost of such tooling is capitalised by the company as a fixed asset and depreciated in equal instalments over a period of three years. The costs capitalised consist of the direct labour and overheads involved in the production of the tools and a relevant proportion of indirect production overheads.

#### 1 13 Warranties

The company provides warranties on large contracts. Costs to rectify claims made under these warranties are accrued in the financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

### 2. TURNOVER

An analysis of turnover by class of business is as follows

	2012	2011
	£	£
Power generation	29,192,000	31,284,588
Railway traction	507,000	1,644,000
Off-highway	-	144,000
Marine and industrial	5,712,017	6,513,480
Scrap sales	161,369	215,591
Other	2,537,594	1,510,895
	38,109,980	41,312,554
A geographical analysis of turnover is as follows		
	2012	2011
	£	£
United Kingdom	25,018,696	30,305,212
Rest of European Union	6,448,993	4,678,107
Rest of world	6,642,291	6,329,235
	38,109,980	41,312,554

Note that the prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

#### 3 OPERATING PROFIT

The operating profit is stated after charging

	2012	2011
	£	£
Amortisation - intangible fixed assets	696,322	696,322
Depreciation of tangible fixed assets		
- owned by the group	530,877	513,771
- held under finance leases	118,979	118,979
Exceptional items	995,879	-
Operating lease rentals		
- plant and machinery	92,396	96,803
- other operating leases	9,955	9,501
Difference on foreign exchange	60,301	4,722

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Exceptional items of £995,879 (2011 £nil) relate to a bonus payable to certain employees of Thermasys CS Holding Limited following a change of ownership that took place on 31 January 2012

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

#### Services provided by the company's auditors

During the year the group obtained the following services from the company's auditor

	2012 £	2011 £
Fees payable to company's auditor for the audit of parent company and consolidated financial statements	12,000	8,000
Fees payable to the company's auditors for other services		
The audit of company's subsidiaries	29,401	19,350
Audit-related assurance services	-	-
Tax compliance services	12,500	8,250
Tax advisory services	-	
	53,901	35,600

Note that the prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

#### 4 STAFF COSTS

Staff costs, including directors' remuneration, were as follows

	2012	2011 Restated
	£	£
Wages and salanes	6,350,610	6,819,698
Social security costs	603,856	629,743
Other pension costs (Note 24)	225,413	231,008
	7,179,879	7,680,499

The average monthly number of employees, including the directors, during the year/period was as follows

	2012	2011
	No	No
Production staff	191	212
Administrative staff	33_	32
	224	244

Note that the prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

The other pension costs comparatives have been restated from £269,008 to £231,008 to be consistent with the disclosures in Note 24 pension commitments

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

5.	DIRECTORS' REMUNERATION		
		2012	2011
		£	£
	Aggregate Emoluments	797,749	276,395
	Company pension contributions to defined contribution pension schemes	56,862	47,760

During the year retirement benefits were accruing to one (2011 one) director in respect of defined contribution pension schemes

The highest paid director received remuneration of £797,749 (2011 £276,395)

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £56,862 (2011 £47,760)

Note that the prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

#### 6 INTEREST PAYABLE AND SIMILAR CHARGES

2012	2011
£	£
42,068	46,754
570,288	401,392
14,036	28,034
62,029	99,247
688,421	575,427
	£ 42,068 570,288 14,036 62,029

Note that the prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

#### 7 OTHER FINANCE EXPENSE

	2012	2011
	£	£
Expected return on pension scheme assets	441,000	589,000
Interest on pension scheme liabilities	(667,000)	(710,000)
	(226,000)	(121,000)

Note that the prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

B TAXATION		
	2012	2011
	£	£
Analysis of tax charge in the year/period		
Current tax		
UK corporation tax charge on profit for the year/period  Deferred tax	406,125	425,673
Origination and reversal of timing differences	(32,349)	66,879
Deferred tax on pension scheme liability	-	157,917
Effect of tax rate change on opening balance	-	(12,663)
Adjustments in respect of prior period	(6,477)	(22,946)
Total deferred tax (see note 18)	(38,826)	189,187
Tax on profit on ordinary activities	367,299	614,860
Factors affecting tax charge for the year/period		
The tax assessed for the year is higher than the standard rate of corpor 26 49%) The differences are explained below	ation tax in the UK	of 24 5% (2011
<b>20 10 10,</b> 1110 <b>2</b> 1110 <b>2</b> 110 2110 2110 2110 2110 2110 2110 2110	2012	2011
	£	£
Profit on ordinary activities before tax	734,550	2,298,532
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 24 5% (2011 26 49%)	179,965	608,881
Effects of:		
Non-tax deductible amortisation of goodwill and impairment	170,599	184,456
Expenses not deductible for tax purposes	6,578	23,759
Depreciation in excess of capital allowances	39,497	35,284
Utilisation of tax losses	•	(87,876)
Pension scheme net finance credit	-	(110,463)
ACT	•	(238, 753)
	0.496	0.400
Other short term timing differences	9,486	8,429
Other short term timing differences Unutilised tax losses and other deductions arising in the period	9,466	8,429 2,166
	9,400 -	

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

Payment as compensation for tax losses surrendered within the group has been determined at a rate of up to £1 for each £1 of loss surrendered

#### Factors that may affect future tax charges

During the year, as a result of the change in the UK corporation tax rate from 24% to 23% that is effective from 1 April 2013, all relevant deferred tax balances have been re-measured. Further changes to the UK corporation tax rate were announced which propose to reduce the rate by 2% to 21% by 1 April 2014 and then buy a further 1% to 20% by 1 April 2015. These changes, which have been substantively enacted in the Finance Act 2013 on 2 July 2013, had not been substantively enacted at the balance sheet date and therefore have not been recognised in these financial statements.

Note that the prior year comparative is for a period of 13 months from 8 December 2010 to 31 December 2011

#### 9 INTANGIBLE FIXED ASSETS

Group			Goodwill £
Cost			
At 31 December 2011 Additions			6,963,225 
At 31 December 2012			6,963,225
Amortisation			
At 31 December 2011 Charge for the year			696,322 <u>696,322</u>
At 31 December 2012			1,392,644
Net book value			
At 31 December 2012 At 31 December 2011			<u>5,570,581</u> 6,266,903
10 ACQUISITIONS AND DISPOSALS	2011 Vendors' book value	2011 Final fair value adjustments	2011 Final fair value to the group
Assets and liabilities acquired	£	£	£
Tangible fixed assets	2,679,566	903,335	3,582,901
Stocks	2,596,134	-	2,596,134
Debtors	6,376,838	-	6,376,838
Cash at bank	141,940	-	141,940
Loans and finance leases	(2,186,613)	-	(2,186,613)
Other creditors and provisions	(7,432,926)	•	(7,432,926)
Defined benefit pension scheme liability	(3,566,000)		(3,566,000)
Net assets acquired	(1,391,061)	903,335	(487,726)
			Page   19

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

### Satisfied by

Cash consideration

Goodwill arising on consolidation (see note 9)

Fair values arising on acquisition are determined to be final

6,475,499

6,963,225

### 11 TANGIBLE FIXED ASSETS

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows

	S/Term Leasehold Property	Plant & machinery	Fixtures & fittings	Jigs & tools	Total
Group	£	£	£	£	£
Cost					
At 31 December 2011	48,787	3,703,570	224,496	31,270	4,008,123
Additions	(20,872)	303,653	26,310	20,950	330,041
At 31 December 2012	27,915	4,007,223	250,806	52,220	4,338,164
Accumulated depreciation	on				
At 31 December 2011	10,847	529,794	74,765	17,344	632,750
Charge for the year	7,247	564,046	67,473	11,090	649,856
At 31 December 2012	18,094	1,093,840	142,238	28,434	1,282,606
Net book value					
At 31 December 2012	9,821	2,913,383	108,568	23,786	3,055,559
At 31 December 2011	37,940	3,173,776	149,731	13,926	3,375,373

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows

	2012	2011
Group	£	£
Plant and machinery, furniture, fixtures and fittings	399,093	518,072

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

### 12 FIXED ASSET INVESTMENTS

	Investments in subsidiary companies
Company	£
Cost or valuation	
At 31 December 2011	6,475,499
Additions (see note 10)	<u>•</u>
At 31 December 2012	6,475,499
Net book value	
At 31 December 2012	6,475,499

Details of the principal subsidiaries can be found under note number 13

#### 13 PRINCIPAL SUBSIDIARIES

Country	Percentage Shareholding	Description
UK	100%	Holding company
UK	100%	Manufacturer of cooling equipment
UK	100%	Manufacturer of cooling equipment
	UK UK	UK 100% UK 100%

<sup>\*</sup> Indirectly owned by Covrad Holdings Limited

On 23 December 2010, the company acquired 100% of the share capital of Covrad Holdings Limited and Hallco 1516 Limited

### 14 STOCKS

	Group	Company	Group	Company
	2012	2012	2011	2011
	£	£	£	£
Raw materials	2,479,244	-	2,537,988	-
Work in progress	1,087,434	-	1,097,508	-
Finished goods and goods for resale	153,440		293,263	
	3,720,118	-	3,928,759	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

#### 15. DEBTORS

	Group 2012	Company 2012	Group 2011	Company 2011
	£	£	£	£
Trade debtors	5,601,396	-	5,502,135	-
Amounts owed by group undertakings	100,537	493,862	-	102,163
Other debtors	1,153,440	-	127,532	-
Corporation tax	72,000	•	-	-
Prepayments and accrued income	126,924		113,813	
	7,054,297	493,862	5,743,480	102,163

Amounts owed by group undertakings include trading balances that are unsecured, interest free, have no fixed date of repayment and are repayable on demand

### 16 CREDITORS. Amounts falling due within one year

	Group	Company	Group	Company
	2012	2012	2011	2011
	£	£	£	£
Trade creditors	3,487,791	-	4,694,146	-
Amounts owed to group undertakings	6,917,970	6,257,292	5,588,810	4,658,517
Corporation tax	74,279	•	425,673	-
Social security and other taxes	176,892	-	205, 141	-
Other creditors	649,906	-	587,637	-
Accruals and deferred income	826,977	<u> </u>	565,119	
	12,133,815	6,257,292	12,066,526	4,658,517

Amounts owed to group undertakings include trading balances that are unsecured, interest free, have no fixed date of repayment and are repayable on demand. Thermasys Group Holding Company Inc confirms that it will not seek repayment of the loan balance of £6,257,292 for the foreseeable future being a period of not less than 12 months from the date of the approval of the statutory accounts.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

17 CREDITORS Amounts falling due after mo
---

	Group	Company	Group	Company
	2012	2012	2011	2011
	£	£	£	£
Net obligations under finance leases and hire purchase contracts	-	•	1,950	

Obligations under finance leases and hire purchase contracts, included above, are payable as follows

		Group 2012 £	Company 2012 £	Group 2011 £	Company 2011 £
	Between on and five years	-		1,950	
18	DEFERRED TAXATION				-
		Group	Company	Group	Company
		2012	2012	2011	2011
		£	£	£	£
	As at 1 January	214,383	-	183,113	-
	(Credit)/charge for the year/period	(38,826)	-	31,270	-
	At 31 December	175,557	-	214,383	-
The p	rovision for deferred taxation is made up	as follows			
		Group	Company	Group	Company
		2012	2012	2011	2011
		£	£	£	£
	Accelerated capital allowances	187,788	-	241,332	-
	Other short term timing differences	(12,231)	•	(26,949)	

175,557

214,383

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

#### 19 SHARE CAPITAL

At incorporation on 8 December 2010, 2,210,829 ordinary shares of £1 each were issued at par

		2012	2011
		£	£
	Allotted, called up and fully paid		
	2,210,829 (2011 2,210,829) ordinary shares shares of £1 each	2,210,829	2,210,829
20	RESERVES		
			Profit and loss account
	Group		£
	At 31 December 2011		338,339
	Profit for the year		367,262
	Pension reserve movement		(1,323,550)
	At 31 December 2012		(617,949)
			Profit and loss account
	Company		£
	At 31 December 2011		(291,684)
	Loss for the year		(1,207,076)
	At 31 December 2012		(1,498,760)

The closing balance on the Group Profit and Loss Account includes a £1,323,550 (2011 £1,345,333 debit), stated after deferred taxation of £242,450 (2011 £389,667), in respect of pension scheme liabilities of the Group and Company pension scheme

# 21. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2012	2011
Group	£	£
Opening shareholders' funds	2,549,168	-
Profit for the year/period	367,262	1,683,672
Shares issued during the year/period	•	2,210,829
Other recognised gains and losses during the year/period	(1,323,550)	(1,345,333)
Closing shareholders' funds	1,592,880	2,549,168

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

	2012	2011
Company	£	£
Opening shareholders' funds	1,919,145	-
Loss for the year/period	(1,207,076)	(291,684)
Shares issued during the year/period	-	2,210,829
Closing shareholders' funds	712,069	1,919,145

The company has taken advantage of the exemption contained within section 408 of the Companies Act 2006 not to present its own Profit and Loss Account

The loss for the year/period dealt with in the accounts of the company was £1,207,076 (2011 £291,684)

# 22 NET CASH INFLOW FROM OPERATING ACTIVITIES

	2012	2011
	£	£
Operating profit	1,648,971	2,994,959
Amortisation of intangible fixed assets	696,322	696,322
Depreciation of tangible fixed assets	649,856	632,750
Decrease/(increase) in stocks	208,641	(1,332,625)
Increase in debtors	(1,064,761)	(276,795)
(Decrease)/increase in creditors	(204,854)	2,671,262
Pension contributions in excess of amounts charged to operating profit	(744,000)	(538,000)
Net cash inflow from operating activities	1,190,175	4,847,873

#### 23. ANALYSIS OF CHANGES IN NET DEBT

31 December 2011	Cash flow	Other non-cash changes	31 December 2012
£	£	£	£
169,762	(10,875)	-	158,887
(26,749)	26,749	(1,950)	(1,950)
(1,950)	-	1,950	-
141,063	15,874	•	156,937
	2011 £ 169,762 (26,749) (1,950)	2011 Cash flow  £ £ 169,762 (10,875)  (26,749) 26,749 (1,950) -	31 December 2011         Cash flow changes           £         £           169,762         (10,875)           -         (26,749)           (1,950)         -           1,950

#### 24. PENSION COMMITMENTS

### **Defined contribution**

The group operates a defined contribution scheme for the benefit of its UK employees. The assets of the scheme are administered by trustees in funds independent from those of the company

Contributions payable by the group for the year totalled £225,413 (2011 £231,008) Contributions totalling

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

£16,152 (2011 £20,829) were payable into the scheme at 31 December 2012 and are included within other creditors

#### Defined benefit

The group operates a Defined Benefit Pension Scheme

The assets of the scheme are administered by trustees in funds independent from those of the company and invested directly on the advice of the independent professional investment managers

Benefits do not accrue and the final salary link for active members in respect of benefits has been broken. The scheme is now closed to new entrants

The treatment of pension costs in these financial statements is in accordance with the provisions of Financial Reporting Standard 17 "Retirement Benefits"

The last full actuarial valuation was carried out at 6 April 2010 and updated to 31 December 2011 by an independent qualified actuary

During the year, the group made contributions of £648,000 (2011 £468,000) towards the accumulated deficit in the scheme

The group expects to contribute £648,000 (2012 £500,000) to its Defined Benefit Pension Scheme in 2013

# (a) Principal actuarial assumptions at the Balance Sheet date (expressed as weighted averages)

	2012	2011
Rate of increase in pensions payment	2.65%	2 80%
Discount rate	4 30%	4 90%
Inflation assumption	2.65%	2 80%
Expected return on equities	6.80%	8 20%
Expected return on bonds	3 90%	4 90%
Expected return on other assets	5 40%	6 80%
(b) The amounts recognised in the Balance Sheet are as follows	2012 £	2011 £
	_	_
Fair value of scheme assets	8,308,000	7,569,000
Present value of scheme liabilities	(15,655,000)	(13,772,000)
Deficit in the scheme	(7,347,000)	(6,203,000)
Related deferred tax asset	1,689,810	1,550,750
Net liability	(5,657,190)	(4,652,250)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

(c) Reconciliation of present value of the defined benefit obligation are	as follows 2012	2011
	£	£
Labellation and about of considering d	<del>-</del>	12,880,000
Liabilities as at start of year/period	13,772,000	
Interest cost	667,000	710,000
Benefits paid	(319,000)	(395,000)
Actuarial Losses	1,535,000	577,000
Closing defined benefit obligation	15,655,000	13,772,000
(d) Changes in the fair value of scheme assets are as follows		
(d) Changes in the fair value of scheme assets are as follows	2012	2011
	£	£
Assets as at the start of the year	7,569,000	~ .
Expected return	441,000	589,000
Actuarial loss	(31,000)	(1,158,000)
Contributions by employer	648,000	538,000
Assets acquired on acquisition of subsidiaries	0-40,000	7,995,000
Benefits paid	(319,000)	(395,000)
Deneills paid	8,308,000	7,569,000
The major categories of scheme assets as a percentage of total sch	neme assets are as	follows
	2012	2011
Equities	59.11%	62 10%
Bonds	26.47%	24 07%
Other	14.42%	13 83%
(e) The cumulative amount of actuarial gains and losses recognised in Gains and Losses was £3,301,000 (2011 £1,735,000)	the Statement of T	otal Recognised
(f) The amounts recognised in profit or loss are as follows		
	2012	2011
	£	£
Interest on obligation	(667,000)	(710,000)
Expected return on scheme assets	441,000	589,000
Total	(226,000)	(121,000)
(g) Historical information		_
	2012	2011
	^	
	£	£
Defined benefit obligation	£ (15,655,000)	£ (13,772,000) <u>Page   27</u>

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2012

Scheme assets	8,308,000	7,569,000
Deficit	(7,347,000)	(6,203,000)
Experience adjustments on scheme liabilities	(196,000)	126,000
Experience adjustments on scheme assets	(31,000)	(1,158,000)

#### 25. OPERATING LEASE COMMITMENTS

At 31 December 2012 the Group had annual commitments under non-cancellable operating leases as follows

	Land and buildings	Other	Land and buildings	Other
	2012	2012	2011 Restated	2011
Group	£	£	£	£
Expiry date				
Within 1 year	•	16,616	-	13,682
Within 2 to 5 years	•	70,038		90,677
After 5 years	200,000	<u> </u>	200,000	
	200,000	86,654	200,000	104,359

The comparatives of land and buildings has been restated to include the lease commitment which was omitted in the prior year

### 26. RELATED PARTY TRANSACTIONS

During the year, the company made purchases of £nil (2011 £2,171) and sales of £6,341 (2011 £15,252) with General Thermodynamics, a fellow group company incorporated in the U S A At 31 December 2012, the balance due from General Thermodynamics was £3,137 (2011 £3,159)

During the year, the company made purchases of £3,404,512 (2011 £3,587,457) from Thermasys Corporation, a fellow group company incorporated in the U S A At 31 December 2012, the balance due to Thermasys Corporation was £693,288 (2011 £1,174,179)

During the year, the company received a loan of £nil (2011 £4,017,330) and was charged interest of £570,288 (2011 £395,130) by Thermasys Group Holding Company Inc. At 31 December 2012, the balance due to Thermasys Group Holding Company Inc. was £5,978,625 (2011 £4,412,460)

The registered office in Coventry which is used by Covrad Heat Transfer Limited and is rented from Akea Properties LLP which has a common director, Kayvan Namazi, with the company and its subsidiaries. The annual rental commitment is £200,000 and the lease expires on 8 February 2018.

### 27. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The immediate parent undertaking is Thermasys Group Holding Company Inc , a company incorporated in the USA, which is the smallest group to consolidate these financial statements

The ultimate controlling party is Wellspring Capital Management LLC, a company incorporated in the USA. It purchased Thermasys CS UK Holding Limited on 31 January 2012.