
Instinct Resourcing Limited

Unaudited

Financial statements

Information for filing with the registrar

For the year ended 31 December 2017



Instinct Resourcing Limited
Registered number: 07406506

Balance Sheet
As at 31 December 2017

	Note	2017 £	2016 £
Fixed assets			
Intangible assets	4	-	2,000
Tangible assets	5	21,553	18,715
		<u>21,553</u>	<u>20,715</u>
Current assets			
Debtors: amounts falling due within one year	6	528,840	535,846
Cash at bank and in hand		64,454	139,667
		<u>593,294</u>	<u>675,513</u>
Creditors: amounts falling due within one year	7	(457,383)	(472,322)
Net current assets		<u>135,911</u>	<u>203,191</u>
Total assets less current liabilities		<u>157,464</u>	<u>223,906</u>
Creditors: amounts falling due after more than one year		(70,000)	-
Provisions for liabilities			
Deferred tax		(3,892)	(3,743)
		<u>(3,892)</u>	<u>(3,743)</u>
Net assets		<u><u>83,572</u></u>	<u><u>220,163</u></u>
Capital and reserves			
Called up share capital		900	900
Capital redemption reserve		1	1
Profit and loss account		82,671	219,262
		<u>83,572</u>	<u>220,163</u>

The directors consider that the Company is entitled to exemption from audit under section 477 of the Companies Act 2006 and members have not required the Company to obtain an audit for the year in question in accordance with section 476 of Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

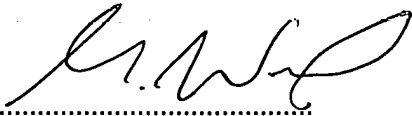
The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The Company has opted not to file the statement of income and retained earnings in accordance with provisions applicable to companies subject to the small companies' regime.

Instinct Resourcing Limited
Registered number: 07406506

Balance Sheet (continued)
As at 31 December 2017

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:



.....
M Ward
Director

Date: 13/09/18

The notes on pages 5 to 11 form part of these financial statements.

Instinct Resourcing Limited

**Statement of Changes in Equity
For the year ended 31 December 2017**

	Called up share capital	Capital redemption reserve	Profit and loss account	Total equity
	£	£	£	£
At 1 January 2017	900	1	219,262	220,163
Comprehensive income for the year				
Profit for the year	-	-	108,134	108,134
Total comprehensive income for the year	-	-	108,134	108,134
Dividends: Equity capital	-	-	(244,725)	(244,725)
Total transactions with owners	-	-	(244,725)	(244,725)
At 31 December 2017	900	1	82,671	83,572

The notes on pages 5 to 11 form part of these financial statements.

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Instinct Resourcing Limited

**Statement of Changes in Equity
For the year ended 31 December 2016**

	Called up share capital	Capital redemption reserve	Profit and loss account	Total equity
	£	£	£	£
At 1 January 2016	9	1	349,560	349,570
Comprehensive income for the year				
Profit for the year	-	-	169,702	169,702
Total comprehensive income for the year	-	-	169,702	169,702
Dividends: Equity capital	-	-	(300,000)	(300,000)
Shares issued during the year	891	-	-	891
Total transactions with owners	891	-	(300,000)	(299,109)
At 31 December 2016	900	1	219,262	220,163

The notes on pages 5 to 11 form part of these financial statements.

Instinct Resourcing Limited

Notes to the Financial Statements For the year ended 31 December 2017

1. General information

Instinct Resourcing Limited is a private company limited by shares and incorporated in England and Wales. The address of the registered office is 2nd Floor 113-115 Portland Street, Manchester, M1 6DW. The company's registered number is 07406506.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies.

The following principal accounting policies have been applied:

2.2 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

2.3 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

2.4 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Instinct Resourcing Limited

Notes to the Financial Statements For the year ended 31 December 2017

2. Accounting policies (continued)

2.4 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, on a reducing balance basis.

Depreciation is provided on the following basis:

Fixtures and fittings	-	20% reducing balance
Computer equipment	-	20% reducing balance

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of income and retained earnings.

2.5 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.6 Cash

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours.

2.7 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

2.8 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.9 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders.

Instinct Resourcing Limited

**Notes to the Financial Statements
For the year ended 31 December 2017**

2. Accounting policies (continued)

2.10 EMI share option scheme

The company operates an Enterprise Management Incentive Option Agreement with key employees of the company. These agreements are intended to constitute the grant of interests for services provided to the company. In accordance with FRS102 Section 26 'Share-based payment', equity-settled share-based payments are measured at fair value at the date of the grant.

Fair value is measured by use of the Black-Scholes Merton pricing model. The fair value determined at the grant date of the equity-settled share-based payment is expensed on a straight-line basis over the vesting period, together with a corresponding increase in equity, based upon the company's estimate of the shares that will eventually vest, where the equity-settled share based payment is material.

2.11 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to the Statement of income and retained earnings on a straight line basis over the lease term.

2.12 Pensions

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of income and retained earnings when they fall due. Amounts not paid are shown in accruals as a liability in the Balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

Instinct Resourcing Limited

**Notes to the Financial Statements
For the year ended 31 December 2017**

2. Accounting policies (continued)

2.13 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of income and retained earnings, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

2.14 Exceptional items

Exceptional items are transactions that fall within the ordinary activities of the Company but are presented separately due to their size or incidence.

3. Employees

The average monthly number of employees, including directors, during the year was 14 (2016 - 13).

Instinct Resourcing Limited

**Notes to the Financial Statements
For the year ended 31 December 2017**

4. Intangible assets

	Other Intangible Assets £
Cost	
At 1 January 2017	10,000
At 31 December 2017	<u>10,000</u>
Amortisation	
At 1 January 2017	8,000
Charge for the year	2,000
At 31 December 2017	<u>10,000</u>
Net book value	
At 31 December 2017	<u><u>-</u></u>

5. Tangible fixed assets

	Fixtures and fittings £	Computer equipment £	Total £
Cost or valuation			
At 1 January 2017	18,354	13,539	31,893
Additions	6,748	1,478	8,226
At 31 December 2017	<u>25,102</u>	<u>15,017</u>	<u>40,119</u>
Depreciation			
At 1 January 2017	6,075	7,103	13,178
Charge for the year on owned assets	3,805	1,583	5,388
At 31 December 2017	<u>9,880</u>	<u>8,686</u>	<u>18,566</u>
Net book value			
At 31 December 2017	<u>15,222</u>	<u>6,331</u>	<u>21,553</u>
<i>At 31 December 2016</i>	<u>12,279</u>	<u>6,436</u>	<u>18,715</u>

Instinct Resourcing Limited

**Notes to the Financial Statements
For the year ended 31 December 2017**

6. Debtors

	2017 £	2016 £
Trade debtors	423,382	524,969
Other debtors	94,857	410
Prepayments and accrued income	10,601	10,467
	<u>528,840</u>	<u>535,846</u>

Other debtors includes a balance of £89,011 (2016: £39,118 within creditors) relating to an invoice discounting facility.

7. Creditors: Amounts falling due within one year

	2017 £	2016 £
Trade creditors	154,030	238,535
Corporation tax	26,198	43,146
Tax due to HMRC	74,736	84,412
Invoice discounting facility	-	39,118
Other creditors	82,644	64,111
Accruals and deferred income	119,775	3,000
	<u>457,383</u>	<u>472,322</u>

The invoice discounting facility is secured over the assets of the company.

8. Creditors: Amounts falling due after more than one year

	2017 £	2016 £
Other creditors	70,000	-
	<u>70,000</u>	<u>-</u>

Instinct Resourcing Limited

**Notes to the Financial Statements
For the year ended 31 December 2017**

9. Share capital

	2017	2016
	£	£
Allotted, called up and fully paid		
100 A Ordinary shares of £1 each	100	100
600 (2016 - 800) B Ordinary shares of £1 each	600	800
200 D Ordinary shares of £1 each	200	-
	900	900

During the year the company re-designated 200 B Ordinary shares of £1 each into 200 D Ordinary shares of £1 each.

10. Pension commitments

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £58,637 (2016: £55,070). Contributions totalling £1,068 (2016: £2,085) were payable to the fund at the balance sheet date.

11. Commitments under operating leases

At 31 December 2017 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2017	2016
	£	£
Not later than 1 year	41,445	28,217
Later than 1 year and not later than 5 years	165,780	7,054
Later than 5 years	145,057	-
	352,282	35,271