# STRATEGIC REPORT, REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016 FOR

PERKBOX LIMITED

(FORMERLY HUDDLEBUY LIMITED)

FRIDAY

A22 15/09/2017 COMPANIES HOUSE

#196

### CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

	Page
Company Information	1
Strategic Report	2
Report of the Directors	3
Independent Auditors' Report	5
Income Statement	. 8
Other Comprehensive Income	. 9
Balance Sheet	10
Statement of Changes in Equity	11
Cash Flow Statement	12
Notes to the Cash Flow Statement	13
Notes to the Financial Statements	14
Reconciliation of Equity	21
Reconciliation of Profit	23

### COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2016

**DIRECTORS:** 

C P Cao

S Chopra U Goyal

SECRETARY:

R J Gorle

**REGISTERED OFFICE:** 

20-22 Tudor Street

London EC4Y 0AY

**REGISTERED NUMBER:** 

07355963 (England and Wales)

**INDEPENDENT AUDITORS**:

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

1 Embankment Place

London WC2N 6RH

### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2016

The directors present their strategic report for the year ended 31 December 2016.

#### **REVIEW OF BUSINESS**

The company develops and operates a leading 'software as a service' employee engagement and customer loyalty platform, which provides a range of tools and discounted perks and benefits to staff and customers for reward and recognition. Access to the products is made available on a subscription basis, and specific perks and benefits can then be redeemed by the end users.

The directors are satisfied with the performance during the year. The company grew its core businesses substantially in terms of number of customers and ongoing subscription revenues and it is well positioned in the UK employee engagement and customer loyalty markets.

The company continued to invest heavily in development of the product and expansion of the team and therefore as expected made an operating loss in the year. The directors expect to continue investing in the growth of the company to grow its customer base and make improvements to its core products.

The directors were pleased to announce the £4.4m equity investment in December 2016 from Draper Esprit and private investors through the Seedrs platform. At the end of the year the Company had cash reserves of £3.0m.

### PRINCIPAL RISKS AND UNCERTAINTIES

The employee engagement and customer loyalty markets are fast moving. They are therefore subject to change for example in the competitive environment, the regulatory and tax environments, and as a result of updates to technical platforms and standards. Our business is also reliant on third party partners to continue to provide attractive benefits for our users.

ON BEHALF OF THE BOARD:

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2016

The directors present their report with the audited financial statements of the company for the year ended 31 December 2016.

### **CHANGE OF NAME**

The company passed a special resolution on 15 December 2016 changing its name from Huddlebuy Limited to Perkbox Limited.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the development and operation of a 'software as a service' employee engagement and customer loyalty platform.

#### **DIVIDENDS**

No dividends will be distributed for the year ended 31 December 2016.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2016 to the date of this report.

C P Cao

S Chopra

U Goyal

#### **GOING CONCERN**

The company has made a loss in the year under review, but the directors are confident that the company will become profitable in the future, through its existing products and on-going development and marketing of its platform.

### FINANCIAL RISK MANAGEMENT

The company's operations expose it to a variety of financial risks that include credit risk and liquidity risk. The following policies are in place to help mitigate these risks:

### Credit risk

Credit risk arises from cash and cash equivalents, deposits with banks and financial institutions, and credit exposures such as outstanding receivables. The company seeks to minimise the exposure on cash deposits by using only major banks and financial institutions. It operates credit checking and control procedures to reduce the risk from bad debts.

### Liquidity risk

The company actively manages cash balances to ensure there are sufficient available funds for operations.

### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2016

#### DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

ON BEHALF OF THE BOARD:

06/09/17

S Chopra - Director

Date:

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PERKBOX LIMITED (FORMERLY HUDDLEBUY LIMITED)

#### REPORT ON THE FINANCIAL STATEMENTS

#### **Our Opinion**

In our opinion, Perkbox Limited (formerly Huddlebuy Limited)'s financial statements (the "financial statements"):

- give a true and fair view of the state of the company's affairs as at 31 December 2016 and of its loss and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### What we have audited

The financial statements, included within the Strategic Report, Report of Directors and Financial Statements (the "Annual Report"), comprise:

- the Balance Sheet as at 31 December 2016;
- the Income Statement and Other Comprehensive Income for the year then ended;
- the Cash Flow Statement for the year then ended;
- the Statement of Changes in Equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### OPINIONS ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

In addition, in light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we are required to report if we have identified any material misstatements in the Strategic Report and the Report of the Directors. We have nothing to report in this respect.

### OTHER MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

### Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PERKBOX LIMITED (FORMERLY HUDDLEBUY LIMITED)

#### Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

#### RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS AND THE AUDIT

#### Our responsibilities and those of the directors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report. With respect to the Strategic Report and Report of the Directors, we consider whether those reports include the disclosures required by applicable legal requirements.

### OTHER MATTER - PRIOR PERIOD FINANCIAL STATEMENTS UNAUDITED

The financial statements for the year ended 31 December 2015, forming the corresponding figures of the financial statements for the year ended 31 December 2016, are unaudited.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PERKBOX LIMITED (FORMERLY HUDDLEBUY LIMITED)

md

Mark Jordan (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors 1 Embankment Place London

WC2N 6RH

Data

### INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

		2016	2015 (unaudited)
	Note	£	£
TURNOVER	3	14,674,608	4,320,298
Cost of sales		(7,900,402)	(1,217,069)
GROSS PROFIT	·	6,774,206	3,103,229
Administrative expenses		(9,193,430)	(2,928,954)
OPERATING (LOSS)/PROFIT	. 5	(2,419,224)	174,275
Interest receivable and similar inc	come	3,247	2,892
(LOSS)/PROFIT BEFORE TA	XATION	(2,415,977)	177,167
Tax on (loss)/profit	6	<del>_</del>	
(LOSS)/PROFIT FOR THE FI	NANCIAL	(2,415,977)	177,167

### OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2016

	2016	2015 (unaudited)
	£	£
(LOSS)/PROFIT FOR THE FINANCIAL YEAR	(2,415,977)	177,167
OTHER COMPREHENSIVE INCOME		<u>-</u>
TOTAL COMPREHENSIVE (EXPENSE)/INCOME FOR THE YEAR	(2,415,977)	177,167

### PERKBOX LIMITED (REGISTERED NUMBER: 07355963) (FORMERLY HUDDLEBUY LIMITED)

### **BALANCE SHEET AS AT 31 DECEMBER 2016**

		2016		2015 (unaudited)	
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	7		135,706		51,681
CURRENT ASSETS					
Stocks	8	318,668		12,787	
Debtors	9	1,136,698		248,336	
Cash at bank and in hand	-	3,035,836		2,224,337	
•		4,491,202		2,485,460	
CREDITORS					
Amounts falling due within one year	10	<u>(1,993,089</u> )		<u>(1,802,180</u> )	
1777 GETTD 1777 4 GGTTG					
NET CURRENT ASSETS			2,498,113		683,280
TOTAL ASSETS LESS CUDDENT					
TOTAL ASSETS LESS CURRENT LIABILITIES			2,633,819		734,961
LIABILITIES			2,033,619		734,901
PROVISIONS FOR LIABILITIES	12		-		(1,832)
			•		
NET ASSETS		•	2,633,819		733,129
					<u> </u>
CAPITAL AND RESERVES					
Called up share capital	13	*	1,353		1,276
Share premium account	14		4,668,339		351,749
(Accumulated losses)/retained earnings	14		(2,035,873)		380,104
TOTAL SHAREHOLDERS' FUNDS			2,633,819	•	733,129
					,,,,,,,
The financial statements on pages 8 to 23 were signed on its behalf by:	were approv	ved by the Board	of Directors on	06/09	/17 and

C P Cao - Director

S Chopra - Director

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

·	Called up share capital	(Accumulated losses)/retained earnings	Share premium account	Total Shareholders' fund
	£	£	£	£
Balance as at 1 January 2015 (unaudited)	1,275	202,937	351,749	555,961
Changes in equity Issue of share capital Profit for the financial year and	1	-	-	1
total comprehensive income		177,167	<u>-</u>	177,167
Balance as at 31 December 2015 (unaudited)	1,276	380,104	351,749	733,129
Changes in equity Issue of share capital Loss for the financial year and	77	-	4,368,020	4,368,097
total comprehensive expense Share issue costs	<u>-</u>	(2,415,977)	(51,430)	(2,415,977) (51,430)
Balance as at 31 December 2016	1,353	(2,035,873)	4,668,339	2,633,819

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

		2016	2015
· · · · · · · · · · · · · · · · · · ·	ote	£	(unaudited) £
Cash flows from operating activities	ė		
Cash (used in) / generated from operations	1	(3,343,134)	1,879,003
Tax paid		(16,266)	
Net cash from operating activities		(3,359,400)	1,879,003
Cash flows from investing activities			
Purchase of tangible fixed assets		(149,015)	(59,747)
Interest received	•	3,247	2,892
Net cash from investing activities		(145,768)	(56,855)
Not cash from investing activities			(30,033)
Cash flows from financing activities		,	
Share issue		4,316,667	1
AT	•		
Net cash from financing activities		4,316,667	1
Increase in cash and cash equivalents		811,499	1,822,149
Cash and cash equivalents at beginning of	2	2,224,337	402 100
year	۷	2,224,337	402,188
Cash and cash equivalents at end of year	2	3,035,836	2,224,337

### NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

### 1. RECONCILIATION OF (LOSS)/PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2016	2015 (unaudited)
	£	£
(Loss)/profit before taxation	(2,415,977)	177,167
Depreciation charges	50,036	17,227
Loss on disposal of fixed assets	14,954	_
Finance income	(3,247)	(2,892)
	(2,354,234)	191,502
Increase in stocks	(305,881)	(12,787)
(Increase)/decrease in trade and other debtors	(888,362)	104,134
Increase in trade and other creditors	205,343	1,596,154
Cash generated from operations	(3,343,134)	1,879,003

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 December 2016	,	
•	31.12.16	1.1.16
	£	£
Cash and cash equivalents	<u>3,035,836</u>	2,224,337
Year ended 31 December 2015		
	31.12.15	1.1.15
	(unaudited)	(unaudited)
	£	£
Cash and cash equivalents	2,224,337	402,188

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

#### 1. STATUTORY INFORMATION

Perkbox Limited (formerly Huddlebuy Limited) is a private company, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

During the year a number of reclassifications were identified in the 2015 balance sheet. These reclassifications have been reflected in the comparatives presented within these financial statements. These reclassifications do not impact previously reported profit.

### Significant accounting judgements and estimation uncertainty

The Company makes estimates and assumptions concerning the future. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition, seldom equal the related actual results.

#### **Turnover**

Turnover is the amount derived from ordinary activities, stated after trade discounts, other sales taxes and net of VAT.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Office equipment

- 25% on cost

Computer equipment

25% on cost

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that that have been enacted or substantively enacted by the balance sheet date.

Page 14 continued...

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

### 2. ACCOUNTING POLICIES - continued

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

#### 3. TURNOVER

The turnover and loss (2015 - profit) before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	2016	2015 (unaudited)
	£	£
United Kingdom	14,674,608	4,320,298
	14,674,608	4,320,298
4. EMPLOYEES AND DIRECTO	ORS	
	2016	2015 (unaudited)
	£	£
Wages and salaries	3,731,552	1,500,631
Social security costs	413,690	145,987
Other pension costs	500	<u> </u>
	4,145,742	1,646,618

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

#### 4. **EMPLOYEES AND DIRECTORS - continued**

The average monthly number of employees during the year was as follows:	2016 ( No.	2015 unaudited) No.
Directors Administrative staff	2 94	2 42
	<u>96</u>	44
Directors' remuneration	2016 £ 192,000	2015 £ 172,000
OPERATING (LOSS)/PROFIT		
The operating loss (2015 - operating profit) is stated after charging:	2016	2015 (unaudited)
Depreciation - owned assets Loss on disposal of fixed assets Auditors' remuneration	£ 50,036 14,954 23,000	£ 17,227 -

#### 6. TAX ON (LOSS)/PROFIT

5.

### Analysis of the tax charge

Operating lease payments

No liability to UK corporation tax arose for the year ended 31 December 2016.

### Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

·	2016	2015 (unaudited)
(Loss)/profit before tax	£ (2,415,977)	£ 177,167
(Loss)/profit multiplied by the standard rate of corporation tax in the UK of 20% (2015 - 20%)	(483,195)	35,433
Effects of: Expenses not deductible for tax purposes	15,431	1,483
Capital allowances in excess of depreciation	(29,803)	(8,504)
Utilisation of tax losses	-	(6,397)
Enhanced R&D tax relief	-	(22,015)
Tax losses carried forwards	<u>497,567</u>	
Total tax charge		

The notes form part of these financial statements

174,262

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

### 6. TAX ON (LOSS)/PROFIT - continued

The unrecognised deferred tax asset is due to a lack of historical profits. The approximate unrecognised deferred tax asset is £497,567 (2015: Provision of £1,832 per note 12).

7.	TANGIBLE FIXED ASSETS			
		Office	Computer	
		equipment	equipment	Totals
		£	£	£
	COST			
	At 1 January 2016	18,049	55,866	73,915
	Additions	30,495	118,520	149,015
	Disposals	(16,362)	(11,944)	(28,306)
	At 31 December 2016	32,182	162,442	194,624
	ACCUMULATED DEPRECIATION			
	At 1 January 2016	4,835	17,399	22,234
	Charge for year	10,897	39,139	50,036
	Eliminated on disposal	_ (7,370)	(5,982)	(13,352)
	At 31 December 2016	8,362	50,556	_ 58,918
	NET BOOK VALUE			
	At 31 December 2016	23,820	111,886	135,706
	At 31 December 2015 (unaudited)	13,214	38,467	51,681
8.	STOCKS			
			2016	2015
				(unaudited)
			£	£
	Stocks		318,668	12,787
9.	DEBTORS			
			2016	2015
				(unaudited)
	Tunda dahtaun		£	£
	Trade debtors		487,102	44,888
	Other debtors		238,065	3,232
	Prepayments and accrued income		411,531	200,216
			1,136,698	248,336

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR				
		2016	2015		
			(unaudited)		
		£	£		
	Trade creditors	678,028	145,023		
	Taxation	6,579	21,013		
	Social security and other taxes VAT	145,481	69,929		
	Other creditors	321,134 26,843	282,945 4,158		
	Deferred revenue	382,264	1,249,167		
	Accrued expenses	432,760	29,945		
	riceraca expenses	+32,700	27,743		
		1,993,089	1,802,180		
		_1,555,005	1,002,100		
11.	LEASING AGREEMENTS				
	Minimum lease payments under non-cancellable operating leases fall due as follows:				
1		2016	2015 (unaudited)		
		£	£		
	Not later than one year	223,443	_		
	Later than one year and not later than five years	159,149	-		
	Later than five years	-	-		
	·				
12.	PROVISIONS FOR LIABILITIES				
		2016	2015		
			(unaudited)		
		£	£		
	Deferred tax				
	Excess of capital allowances over				
	depreciation		<u>1,832</u>		

Balance at 1 January 2016

Balance at 31 December 2016

Credit to Income Statement during year

Deferred tax £ 1,832

(1,832)

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

### 13. CALLED UP SHARE CAPITAL

Allotted,	issued	and	fully	paid:
-----------	--------	-----	-------	-------

Anoncu, issu	cu and fully pard.				
Number:	Class:	•	Nominal	2016	2015
				(ι	inaudited)
			value:	£	£
1,352,582	Ordinary		0.1p	1,353	1,276

76,086 Ordinary shares of 0.1p were issued during the year for cash of £4,368,097.

### 14. RESERVES

	(Accumulated losses)/retained earnings	Share premium account £	Totals £
At 1 January 2016	380,104	351,749	731,853
Loss for the financial year	(2,415,977)	-	(2,415,977)
Cash share issue	-	4,368,020	4,368,020
Share issue costs	<del></del>	(51,430)	(51,430)
At 31 December 2016	(2,035,873)	4,668,339	2,632,466

### 15. RELATED PARTY DISCLOSURES

During the year, a total of key management personnel compensation of £192,000 was paid.

### 16. ULTIMATE CONTROLLING PARTY

As at 31 December 2016 there was no parent entity nor ultimate controlling party.

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2016

#### 17. SHARE-BASED PAYMENTS

The Company operates the Huddlebuy Share Option Plan, a share-based payment scheme for its employees.

Key employees are granted share options in the Company as part of the scheme. The options are granted with a fixed exercise price, are exercisable subject to a vesting period typically over four years after the date of grant, and expire ten years after the date of grant. Employees are not entitled to dividends until the shares are exercised. Employees are required to remain in employment with the Company until exercise, otherwise the awards lapse. Grants for new joiners are approved by the board periodically. On exercise of the options by the employees, the Company issues new shares.

A reconciliation of share option movements over the year to 31 December 2016 is shown below:

2016 2015 (unaudited)

	No.	Weighted average exercise price	No.	Weighted average exercise price
Outstanding at 1 January	20,080	£0.0012	20,430	£0.0012
Granted	12,977	£0.0012	8,650	£0.0012
Forfeited	(2,000)	£0.0012	(7,593)	£0.0012
Exercised	-	£0.0012	(1,407)	£0.0012
Expired	-		-	
Outstanding at 31 December	31,057	£0.0012	20,080	£0.0012
Exercisable at 31 December	13,675	£0.0012	4,724	£0.0012

The Company is unable to directly measure the fair value of employee services received. Instead the fair value of the share options granted during the year is determined by estimating the market value of the options on the date of grant. The exercise price for all grants made up to 31 December 2016 was deemed to be approximately nominal value, hence the market value was not sufficiently material and no charge was deemed necessary.

### RECONCILIATION OF EQUITY AS AT 1 JANUARY 2015 (DATE OF TRANSITION TO FRS 102)

N	ote	UK GAAP £	Effect of transition to FRS 102 £	FRS 102
FIXED ASSETS	ote	I.	T.	L
Tangible assets		9,161		9,161
CURRENT ASSETS				
Debtors		352,470	•	352,470
Cash at bank and in hand		402,188	-	402,188
		754,658		754,658
CREDITORS				
Amounts falling due within one year		(206,026)	<del>-</del>	(206,026)
NET CURRENT ASSETS		548,632		548,632
TOTAL ASSETS LESS CURRENT	•			
LIABILITIES		557,793	-	557,793
PROVISIONS FOR LIABILITIES		(1,832)	<u> </u>	(1,832)
NET ASSETS		555,961		555,961
CAPITAL AND RESERVES				
Called up share capital		1,275	_	1,275
Share premium account	·	351,749	-	351,749
(Accumulated losses)/retained earnings		202,937		202,937
TOTAL SHAREHOLDERS' FUNDS		555,961		555,961

## RECONCILIATION OF EQUITY - continued AS AT 31 DECEMBER 2015

	UK GAAP	Effect of transition to FRS 102	FRS 102
Note	£	£	£
FIXED ASSETS Tangible assets	51,681		51,681
CURRENT ASSETS			
Stocks	12,787	_	12,787
Debtors	248.336	_	248,336
Cash at bank and in hand	2,224,337		2,224,337
	_2,485,460	<del>_</del>	2,485,460
CREDITORS			
Amounts falling due within one year	(1,802,180)	<del>-</del>	(1,802,180)
NET CURRENT ASSETS	683,280	<u>-</u>	683,280
TOTAL ASSETS LESS CURRENT			
LIABILITIES	734,961	-	734,961
PROVISIONS FOR LIABILITIES	(1,832)	<del>-</del>	(1,832)
NET ASSETS	733,129		733,129
CAPITAL AND RESERVES			
Called up share capital	1,276	_	1,276
Share premium account	351,749	-	351,749
(Accumulated losses)/retained earnings	380,104	<u>-</u>	380,104
TOTAL SHAREHOLDERS' FUNDS	733,129		733,129

### RECONCILIATION OF PROFIT FOR THE YEAR ENDED 31 DECEMBER 2015

TURNOVER	UK GAAP £ 4,320,298	Effect of transition to FRS 102 £	FRS 102 £ 4,320,298
Cost of sales	(1,217,069)		(1,217,069)
GROSS PROFIT Administrative expenses	3,103,229 (2,928,954)	<u>-</u>	3,103,229 (2,928,954)
OPERATING PROFIT Interest receivable and similar income	174,275 	<u>-</u>	174,275 2,892
PROFIT BEFORE TAXATION Tax on profit	177,167 	<u>-</u>	177,167 
PROFIT FOR THE FINANCIAL YEAR	177,167		177,167