

Company Registration No. 07223330 (England and Wales)

TRUESTONE ASSET MANAGEMENT LIMITED
DIRECTORS' REPORT AND FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 30 JUNE 2012

THURSDAY



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28/02/2013

#185

TRUESTONE ASSET MANAGEMENT LIMITED

COMPANY INFORMATION

Directors

A Branfield
M Kenner
N Sandy
P N Szklter

Company number

07223330

Registered office

Dixon House
72 - 75 Fenchurch Street
London
EC3M 4BR

Auditors

Beavis Morgan Audit Limited
82 St John Street
London
EC1M 4JN

TRUESTONE ASSET MANAGEMENT LIMITED

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TRUESTONE ASSET MANAGEMENT LIMITED

DIRECTORS' REPORT

FOR THE PERIOD ENDED 30 JUNE 2012

The directors present their report and financial statements for the period ended 30 June 2012.

Principal activities and review of the business

The principal activity of the company continued to be that of wealth management consultancy.

Results and dividends

The results for the period are set out on page 5.

Future developments

As a Board we expect to move into a profitable period of growth in all sectors of the business.

Directors

The following directors have held office since 1 June 2011:

A Branfield
M Kenner
N Sandy
P N Szklier

Charitable donations	2012 £	2011 £
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During the period the company made the following payments:

Charitable donations	14,270	-
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Charitable donations of £14,170 have been made in the period to A Call to Business, an organisation who provide support to Christian business people to enable them to bring their faith into their daily working lives.

Financial Instruments and Pillar 3 disclosures

The company's principal financial instruments comprise of trade debtors. The company's approach to managing the risks applicable to the financial instruments concerned is to monitor these debtors for the uncertainty of recovery and where necessary write-off doubtful debts.

Pillar 3 disclosure

Pillar 3 disclosure will be made available upon request to Truestone Asset Management Limited.

Auditors

Beavis Morgan Audit Limited were appointed auditors to the company and in accordance with section 486 of the Companies Act 2006, a resolution proposing that they be re-appointed will be put at a General Meeting

TRUESTONE ASSET MANAGEMENT LIMITED

DIRECTORS' REPORT (CONTINUED)

FOR THE PERIOD ENDED 30 JUNE 2012

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

P N Szklir

Director

10/9/12

TRUESTONE ASSET MANAGEMENT LIMITED

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF TRUESTONE ASSET MANAGEMENT LIMITED

We have audited the financial statements of Truestone Asset Management Limited for the period ended 30 June 2012 set out on pages 5 to 13. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2012 and of its result for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements.

TRUESTONE ASSET MANAGEMENT LIMITED

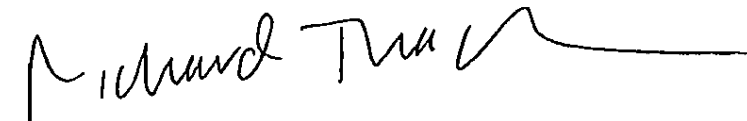
INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE MEMBERS OF TRUESTONE ASSET MANAGEMENT LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Richard Thacker (Senior Statutory Auditor)
for and on behalf of Beavis Morgan Audit Limited

10/9/12
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Chartered Accountants
Statutory Auditor

82 St John Street
London
EC1M 4JN

TRUESTONE ASSET MANAGEMENT LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE PERIOD ENDED 30 JUNE 2012

		13 Months Period ended 30 June 2012 £	Period 14 April 2010 to 31 May 2011 £
	Notes		
Turnover - acquired operations	2	2,468,815	-
Cost of sales		(173,256)	-
Gross profit		2,295,559	-
Administrative expenses		(2,262,161)	-
Profit on ordinary activities before taxation	3	33,398	-
Tax on profit on ordinary activities	4	-	-
Profit for the period	12	33,398	-

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account.

TRUESTONE ASSET MANAGEMENT LIMITED

BALANCE SHEET

AS AT 30 JUNE 2012

	Notes	2012 £	£	2011 £	£
Fixed assets					
Intangible assets	5	256,082		276,124	
Tangible assets	6	18,951		16,911	
		<u>275,033</u>		<u>293,035</u>	
Current assets					
Debtors	7	538,620		766,035	
Cash at bank and in hand		22,655		66,220	
		<u>561,275</u>		<u>832,255</u>	
Creditors: amounts falling due within one year	8	<u>(129,832)</u>		<u>(453,431)</u>	
Net current assets		<u>431,443</u>		<u>378,824</u>	
Total assets less current liabilities		<u>706,476</u>		<u>671,859</u>	
Provisions for liabilities	9	<u>(23,077)</u>		<u>(21,858)</u>	
		<u>683,399</u>		<u>650,001</u>	
Capital and reserves					
Called up share capital	11	650,001		650,001	
Profit and loss account	12	33,398		-	
Shareholders' funds	13	<u>683,399</u>		<u>650,001</u>	

Approved by the Board and authorised for issue on 10/9/12

PN Szklir
Director

Company Registration No. 07223330

TRUESTONE ASSET MANAGEMENT LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 30 JUNE 2012

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

The company has taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from the requirement to produce a cash flow statement on the grounds that it is a subsidiary undertaking where 90 percent or more of the voting rights are controlled within the group.

Going concern.

The company's parent undertaking, Truestone Financial Management (Holdings) Limited has undertaken to provide such financial support as the company may require, including the provision of additional equity capital. On that basis the directors consider it appropriate to apply the going concern concept in the preparation of the accounts

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently

1.3 Turnover

Turnover is calculated on the basis of commissions and fees earned to date from the group's business as Investment Intermediaries. A provision is made against commission to account for any potential clawback.

1.4 Goodwill

Acquired goodwill is written off in equal annual instalments over 15 years.

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Computer equipment	33.3% Straight Line
Fixtures, fittings & equipment	25% Reducing Balance

1.6 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the period they are payable.

2 Turnover

The total turnover of the company for the period has been derived from its principal activity wholly undertaken in the United Kingdom.

TRUESTONE ASSET MANAGEMENT LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 30 JUNE 2012

3	Operating profit	2012	2011
		£	£
	Operating profit is stated after charging:		
	Amortisation of intangible assets	20,042	-
	Depreciation of tangible assets	6,462	-
		<u>26,504</u>	<u>-</u>
	Auditors' remuneration		
	Fees payable to the company's auditor for the audit of the company's annual accounts	19,000	-
	Accountancy	15,205	-
	Tax	3,000	-
	Other	2,700	-
		<u>39,905</u>	<u>-</u>
4	Taxation	2012	2011
	Total current tax	-	-
		<u>-</u>	<u>-</u>
	Factors affecting the tax charge for the period		
	Profit on ordinary activities before taxation	33,398	-
		<u>33,398</u>	<u>-</u>
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 20.00% (2011 - 21.00%)	6,680	-
		<u>6,680</u>	<u>-</u>
	Effects of:		
	Non deductible expenses	3,261	-
	Depreciation add back	4,994	-
	Capital allowances	(2,419)	-
	Tax losses utilised	(12,516)	-
		<u>(6,680)</u>	<u>-</u>
	Current tax charge for the period	<u>-</u>	<u>-</u>

TRUESTONE ASSET MANAGEMENT LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 30 JUNE 2012

5 Intangible fixed assets

	Goodwill £
Cost	
At 1 June 2011 & at 30 June 2012	276,124
Amortisation	
At 1 June 2011	-
Charge for the period	20,042
At 30 June 2012	20,042
Net book value	
At 30 June 2012	256,082
At 31 May 2011	276,124

On 31 May 2011 the company acquired at fair value the investment management trade and net assets and liabilities of HGP(TAM) Limited for a consideration of £850,000. The acquired goodwill represents the difference between the cost of the acquisition and the fair value of the acquisition

6 Tangible fixed assets

	Plant and machinery	Fixtures, fittings & equipment	Total
	£	£	£
Cost			
At 1 June 2011	79,031	171,376	250,407
Additions	8,114	388	8,502
At 30 June 2012	87,145	171,764	258,909
Depreciation			
At 1 June 2011	68,829	164,667	233,496
Charge for the period	4,578	1,884	6,462
At 30 June 2012	73,407	166,551	239,958
Net book value			
At 30 June 2012	13,738	5,213	18,951
At 31 May 2011	10,202	6,709	16,911

TRUESTONE ASSET MANAGEMENT LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 30 JUNE 2012

7 Debtors	2012 £	2011 £
Trade debtors	160,001	487,069
Amounts owed by parent undertaking	350,427	239,992
Other debtors	17,587	23,726
Prepayments and accrued income	10,605	15,248
	<u>538,620</u>	<u>766,035</u>

8 Creditors: amounts falling due within one year	2012 £	2011 £
Trade creditors	38,277	95,475
Taxes and social security costs	33,688	92,128
Directors' current accounts	-	64,525
Other creditors	3,757	59,666
Accruals and deferred income	54,110	141,817
	<u>129,832</u>	<u>453,431</u>

9 Provisions for liabilities

	Provision for Insurance excess £	Provision for Clawbacks £	Total £
Balance at 1 June 2011	-	21,858	21,858
Provision utilised	-	(21,858)	(21,858)
Profit and loss account	20,000	3,077	23,077
	<u>20,000</u>	<u>3,077</u>	<u>23,077</u>
Balance at 30 June 2012	20,000	3,077	23,077

TRUESTONE ASSET MANAGEMENT LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 30 JUNE 2012

10 Pension and other post-retirement benefit commitments **Defined contribution**

	2012 £	2011 £
Contributions payable by the company for the period	20,374	-

11 Share capital

	2012 £	2011 £
Allotted, called up and fully paid 650,001 Ordinary Shares of £1 each	650,001	650,001

12 Statement of movements on profit and loss account

	Profit and loss account £
Profit for the period	33,398

13 Reconciliation of movements in shareholders' funds

	2012 £	2011 £
Profit for the financial period	33,398	-
Proceeds from issue of shares	-	650,001
Net addition to shareholders' funds	33,398	650,001
Opening shareholders' funds	650,001	-
Closing shareholders' funds	683,399	650,001

TRUESTONE ASSET MANAGEMENT LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 30 JUNE 2012

14 Directors' remuneration	2012	2011
	£	£

Remuneration for qualifying services	<u>370,166</u>	<u>-</u>
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Remuneration disclosed above include the following amounts paid to the highest paid director

Remuneration for qualifying services	<u>173,333</u>	<u>-</u>
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15 Employees

Number of employees

The average monthly number of employees (including directors) during the period was:

	2012	2011
	Number	Number
Administrative and selling	<u>22</u>	<u>-</u>

Employment costs	2012	2011
	£	£
Wages and salaries	1,386,384	-
Social security costs	108,297	-
Other pension costs	20,374	-
	<u>1,515,055</u>	<u>-</u>

16 Control

The ultimate parent company is Truestone Financial Management (Holdings) Limited, a company registered in England and Wales. Truestone Financial Management (Holdings) Limited prepares group financial statements and copies can be obtained from Dixon House, 72-75 Fenchurch Street, London, EC3M 4BR.

The ultimate controlling party is P N Szklir, by way of his majority shareholding in Truestone Financial Management (Holdings) Limited.

TRUESTONE ASSET MANAGEMENT LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 30 JUNE 2012

17 Related party relationships and transactions

The company has taken advantage of the exemption in the Financial Reporting Standard 8 Paragraph 3(c) from the requirement to disclose transactions with group companies on the grounds that the company is a wholly owned subsidiary and that consolidated financial statements are prepared by the ultimate parent company.

At year end, the company was owed £350,427 (2011: £65,755) by Truestone Financial Management (Holdings) Limited.