**Abbreviated Accounts** 

for the Year Ended 31 December 2014

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# **Company Information**

for the year ended 31 December 2014

Directors:

P A Hay

P Tacconi

Registered office:

11 Garamonde Drive

Wymbush Milton Keynes MK8 8DF

Registered number:

07165283 (England and Wales)

Senior statutory auditor:

David Andrew Cox BA FCA FCCA

**Auditors:** 

Cox and Co (Accountancy) Limited

The Granary High Street Turvey Bedfordshire MK43 8DB

## Strategic Report

for the year ended 31 December 2014

The directors present their strategic report for the year ended 31 December 2014.

#### **Review of business**

The directors are satisfied with the performance of the company

The profit and loss account is set out on page 7 and shows a turnover of £13,854,963 (2013 £11,127,172) and a profit before tax of £588,201 (2013 £724,429)

#### Principal risks and uncertainties

The company's principal financial instrument is cash. The company has various other financial instruments such as trade debtors and trade creditors which arise directly from its operations.

It is the company's policy that no trading in financial instruments should be undertaken. The main risks arising from the company's financial instruments are credit risk and foreign exchange risk.

#### Credit risk

Trade debtors are monitored on an ongoing basis to minimise the company's exposure to bad debts. Credit risk is also mitigated by using the parent company's credit insurance facilities.

#### Foreign currency risk

Due to sales to customers outside the UK, the company's profits can be affected by movement in exchange rates. The company does not hedge against exposure, instead it now maintains a foreign currency bank account in order to mitigate its exposure to movements in foreign currency.

Supplies from the company's parent company in Italy are invoiced in sterling and thus the foreign currency risk is borne by the parent company.

#### Customer concentration

The company relies on a small number of large customers. Whilst these customers formed a large part of the company's sales revenue in 2014, the company is looking to diversify into other sectors and continue to increase its customer base.

On behalf of the board:

P A Hay - Director

13 February 2015

## Report of the Directors

for the year ended 31 December 2014

The directors present their report with the accounts of the company for the year ended 31 December 2014.

#### Dividends

No dividends will be distributed for the year ended 31 December 2014.

#### Events since the end of the year

Information relating to events since the end of the year is given in the notes to the accounts.

#### Directors

P A Hay has held office during the whole of the period from 1 January 2014 to the date of this report.

Other changes in directors holding office are as follows:

Ms A Fontanella - resigned 30 April 2014 P Tacconi - appointed 3 October 2014

#### Statement of directors' responsibilities

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement as to disclosure of information to auditors

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

# Report of the Directors

for the year ended 31 December 2014

#### **Auditors**

The auditors, Cox and Co (Accountancy) Ltd, will be proposed for re-appointment at the forthcoming Annual General Meeting.

On behalf of the board:

P A Hay - Director

13 February 2015

# Report of the Independent Auditors to Tower Light UK Limited

Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages six to twelve, together with the full financial statements of Tower Light UK Limited for the year ended 31 December 2014 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

#### **Basis of opinion**

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Dowid Cox

David Andrew Cox BA FCA FCCA (Senior Statutory Auditor) for and on behalf of Cox and Co (Accountancy) Limited The Granary High Street Turvey Bedfordshire MK43 8DB

13 February 2015

# Abbreviated Profit and Loss Account

for the year ended 31 December 2014

	Notes	2014 £	2013 £
TURNOVER		13,854,963	11,127,172
Cost of sales		(12,518,600)	(9,759,912)
		1,336,363	1,367,260
Administrative expenses		(750,481)	(642,831)
Operating profit	3	585,882	724,429
Interest receivable and similar income		2,319	
Profit on ordinary activities before taxa	ntion	588,201	724,429
Tax on profit on ordinary activities	4	(127,953)	(77,324)
Profit for the financial year		460,248	647,105
		<del></del>	

#### **Continuing operations**

None of the company's activities were acquired or discontinued during the current year or previous year.

#### Total recognised gains and losses

The company has no recognised gains or losses other than the profits for the current year or previous year.

## TOWER LIGHT UK LIMITED (REGISTERED NUMBER: 07165283)

## **Abbreviated Balance Sheet**

31 December 2014

	Notes	£	2014 £	£	2013 £
Fixed assets	Notes	-	-	L	L
Tangible assets	5		37,280		1,083,909
Current assets					
Stocks	6	2,989,571		643,091	
Debtors	7	5,255,492		4,567,552	
Cash at bank and in hand		1,636,663		2,077,192	
		9,881,726		7,287,835	
Creditors					
Amounts falling due within one year	8	8,256,315		6,231,234	
Net current assets			1,625,411		1,056,601
Total assets less current liabilities			1,662,691		2,140,510
Creditors					
Amounts falling due after more than one					
year	9		-		938,067
Net assets			1,662,691		1,202,443
			· · · · · · · · · · · · · · · · · · ·		
Capital and reserves					
Called up share capital	11		1		1
Profit and loss account	12		1,662,690		1,202,442
Shareholders' funds	15		1,662,691		1,202,443

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 13 February 2015 and were signed on its behalf by:

Motor

P A Hay - Director

#### Notes to the Abbreviated Accounts

for the year ended 31 December 2014

#### 1. Accounting policies

#### Accounting convention

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards.

#### Financial reporting standard number 1

Exemption has been taken from preparing cash flow statement on the grounds that the parent company, Towerlight srl, includes the subsidiary in its published financial statements.

#### Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 8 Related Party Disclosures, not to disclose related party transactions with members of the group headed by Towerlight srl, on the grounds that at least 90% of the voting rights in the company are controlled within the group and the company is included in those consolidated financial statements.

#### Rent to buy

In instances where units of stock are hired out for a period of 6 months under a rent to buy scheme prior to sale, they have been included in purchases and stock until sold. This is a change in accounting policy which previously included them in fixed assets and then transferred them to purchases if they were sold within 6 months. This has no effect on the profit or reserves relating to last year or 2014. This policy better reflects the nature of the transaction and is in line with group policy principles.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax and sales are realised on the despatch of goods to customers.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery

25% on reducing balance

Fixtures and fittings

10% on cost

Motor vehicles

25% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Cost is determined on a first in first out basis.

#### **Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

# Notes to the Abbreviated Accounts - continued

2.	Staff costs	2014	2013
		£	£
	Wages and salaries	394,220	295,946
	Social security costs	36,397	31,908
		430,617	327,854
	The average monthly number of employees during the year was as follows:		
		2014	2013
	Office and management	7	7
	Warehouse and distribution	1	1
		8	8
3.	Operating profit		
	The operating profit is stated after charging:		
		2014	2013
		£	£
	Hire of plant and machinery	5,969	2,347
	Other operating leases	43,405	40,726
	Depreciation - owned assets	10,501	9,504
	Auditors' remuneration	8,500	4,500
	Foreign exchange differences	<u>2,019</u>	551 ———
	Directors' remuneration	110,907	100,356
4.	Taxation	<del> </del>	
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows:		
		2014	2013
		£	£
	Current tax:	127.052	16/ 101
	UK corporation tax Prior year adjustment	127,953	164,181 (86,857)
	rnoryear adjustment		
	Tax on profit on ordinary activities	127,953	77,324
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# Notes to the Abbreviated Accounts - continued

Additions	5.	Tangible fixed assets	•			
Machinery   Fittings   Vehicles   Totals   Fit			Dlant and		Matar	
E   E   E   E   E   E   E   E   E   E						Totals
Cost         At 1 January 2014         1,043,299         39,534         22,670         1,105,503           Additions         582         1,190         -         1,772           Reclassification/transfer         (1,037,900)         -         -         (1,037,900)           At 31 December 2014         5,981         40,724         22,670         69,375           Depreciation         At 1 January 2014         2,856         13,550         5,188         21,594           Charge for year         712         5,221         4,568         10,501           At 31 December 2014         3,568         18,771         9,756         32,095           Net book value         2,413         21,953         12,914         37,286           At 31 December 2013         1,040,443         25,984         17,482         1,083,905           Stocks         2,989,571         643,093           Stocks         2,989,571         643,093           Debtors: amounts falling due within one year         2014         2013         £         £           Trade debtors         31,847         9,7653         22,9667         14,396           Creditors: amounts falling due within one year         2014         2015         £         £<			=	_		
Additions		Cost	_	_	_	_
Reclassification/transfer         (1,037,900)         -         (1,037,900)           At 31 December 2014         5,981         40,724         22,670         69,375           Depreciation         At 1 Isnuary 2014         2,856         13,550         5,188         21,594           Charge for year         712         5,221         4,568         10,501           At 31 December 2014         3,568         18,771         9,756         32,095           Net book value         2,413         21,953         12,914         37,280           At 31 December 2013         1,040,443         25,984         17,482         1,083,905           Stocks         2,989,571         643,093           Stocks         2,989,571         643,093           Debtors: amounts falling due within one year         2014         2013           f. f.         £         £           f.			1,043,299	39,534	22,670	1,105,503
At 31 December 2014 5,981 40,724 22,670 69,375  Depreciation At 1 January 2014 2,856 13,550 5,188 21,594 Charge for year 712 5,221 4,568 10,501  At 31 December 2014 3,568 18,771 9,756 32,095  Net book value At 31 December 2014 2,413 21,953 12,914 37,286 At 31 December 2013 1,040,443 25,984 17,482 1,083,909  Stocks  Stocks  2014 £ £ £ £ Stocks 2,989,571 643,091  Debtors: amounts falling due within one year  Trade debtors Amounts owed by group undertakings Amounts owed by group undertakings Trade creditors Amounts owed to group undertakings Tax Social security and other taxes 8,084 9,725 VAT 809,666 907,727 Other creditors Accruals and deferred income 78,396 60,443		•			-	1,772
Depreciation		Reclassification/transfer	(1,037,900)	-		(1,037,900
At 1 January 2014 Charge for year Charge for y		At 31 December 2014	5,981	40,724	22,670	69,375
At 1 January 2014 Charge for year Charge for y		Depreciation				
Charge for year         712         5,221         4,568         10,501           At 31 December 2014         3,568         18,771         9,756         32,095           Net book value         2,413         21,953         12,914         37,280           At 31 December 2013         1,040,443         25,984         17,482         1,083,905           Stocks         2014         2013         £			2,856	13,550	5,188	21,594
Net book value         2,413         21,953         12,914         37,280           At 31 December 2013         1,040,443         25,984         17,482         1,083,909           Stocks         2014         2013         £ <td></td> <td>· · · · · · · · · · · · · · · · · · ·</td> <td>· ·</td> <td></td> <td></td> <td>10,501</td>		· · · · · · · · · · · · · · · · · · ·	· ·			10,501
At 31 December 2014 2,413 21,953 12,914 37,280  At 31 December 2013 1,040,443 25,984 17,482 1,083,909  Stocks  2014 2013 £ £ £ £  Stocks 2,989,571 643,091  Debtors: amounts falling due within one year  Prepayments owed by group undertakings 31,847  Prepayments and accrued income 29,667 14,396  Creditors: amounts falling due within one year  Amounts owed to group undertakings 479,653 226,965  Amounts owed to group undertakings 5,71,803 4,563,130  Tax 128,413 112,714  Social security and other taxes 8,084 9,725  VAT 8809,966 907,721  Other creditors 78,396 60,443		At 31 December 2014	3,568	18,771	9,756	32,095
Stocks   2014   2013   2014		Net book value				
Stocks         2014 2013         £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £		At 31 December 2014	2,413	21,953	12,914	37,280
Stocks   2014   2013   £		At 31 December 2013	1,040,443	25,984	<u>17,482</u>	1,083,909
Stocks         £ 2,989,571         £ 643,091           Debtors: amounts falling due within one year         2014 2013 £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £	5.	Stocks			2014	2012
Debtors: amounts falling due within one year   2014   2013   £						
Trade debtors   5,193,978   4,553,156		Stocks			2,989,571 ———	643,091
Trade debtors       5,193,978       4,553,156         Amounts owed by group undertakings       31,847         Prepayments and accrued income       29,667       14,396         5,255,492       4,567,552         Creditors: amounts falling due within one year       2014       2013         f       £       £         Trade creditors       479,653       226,963         Amounts owed to group undertakings       6,751,803       4,563,130         Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       -       350,538         Accruals and deferred income       78,396       60,443	<b>,</b>	Debtors: amounts falling due within one year				
Trade debtors       5,193,978       4,553,156         Amounts owed by group undertakings       31,847         Prepayments and accrued income       29,667       14,396         5,255,492       4,567,552         Creditors: amounts falling due within one year       2014       2013         £       £       £         Trade creditors       479,653       226,963         Amounts owed to group undertakings       6,751,803       4,563,130         Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       -       350,538         Accruals and deferred income       78,396       60,443						2013 f
Amounts owed by group undertakings       31,847         Prepayments and accrued income       29,667       14,396         5,255,492       4,567,552         Creditors: amounts falling due within one year         1       £       £         £       £       £         £       £       £         £       £       £         £       £       £         £       £       £         £       £       £         £       £       £         Amounts owed to group undertakings       6,751,803       4,563,130         Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       -       350,538         Accruals and deferred income       78,396       60,443		Trade debtors				
Prepayments and accrued income         29,667         14,396           5,255,492         4,567,552           Creditors: amounts falling due within one year         2014         2013           f         f         f           Trade creditors         479,653         226,963           Amounts owed to group undertakings         6,751,803         4,563,130           Tax         128,413         112,714           Social security and other taxes         8,084         9,725           VAT         809,966         907,721           Other creditors         350,538           Accruals and deferred income         78,396         60,443		Amounts owed by group undertakings				-
Creditors: amounts falling due within one year         2014       2013         £       £         Trade creditors       479,653       226,963         Amounts owed to group undertakings       6,751,803       4,563,130         Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       -       350,538         Accruals and deferred income       78,396       60,443						14,396
Trade creditors       479,653       226,963         Amounts owed to group undertakings       6,751,803       4,563,130         Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       350,538         Accruals and deferred income       78,396       60,443					5,255,492	4,567,552
Trade creditors       479,653       226,963         Amounts owed to group undertakings       6,751,803       4,563,130         Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       350,538         Accruals and deferred income       78,396       60,443	3.	Creditors: amounts falling due within one year	r			
Trade creditors       479,653       226,963         Amounts owed to group undertakings       6,751,803       4,563,130         Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       -       350,538         Accruals and deferred income       78,396       60,443						2013
Amounts owed to group undertakings       6,751,803       4,563,130         Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       -       350,538         Accruals and deferred income       78,396       60,443		The decree diverse			<del></del>	
Tax       128,413       112,714         Social security and other taxes       8,084       9,725         VAT       809,966       907,721         Other creditors       -       350,538         Accruals and deferred income       78,396       60,443						
Social security and other taxes         8,084         9,725           VAT         809,966         907,721           Other creditors         - 350,538           Accruals and deferred income         78,396         60,443		- · · · · · · · · · · · · · · · · · · ·				
VAT       809,966       907,721         Other creditors       -       350,538         Accruals and deferred income       78,396       60,443			•			
Other creditors - 350,538 Accruals and deferred income 78,396 60,443		•				
Accruals and deferred income 78,396 60,443					-	
<b>8,256,315</b> 6,231,234					78,396	60,443
					8,256,315	6,231,234

# Notes to the Abbreviated Accounts - continued

for the year ended 31 December 2014

9.		ounts falling due after more than one ye	ear	2014 £	2013 £
	Other creditors	S		-	938,067
10.	Operating leas	se commitments			
	The following o	operating lease payments are committed	d to be paid within one year:		
				Land and	buildings
				2014	2013
				£	£
	Expiring:				
	Within one yea			10,409	41,635
	Between one a	and five years			10,409
				10,409	52,044
11.	The lease on th	ne companies premises ends in April 201 e capital	.5. The lease is expected to be	e renewed.	
	Allotted issued	d and fully paid:			,
	Number:	Class:	Nominal	2014	2013
			value:	£	£
	1	Ordinary	1	1	1
12.	Reserves				
12.	reserves				Profit and
					loss
					account
					£
	At 1 January 20	014			1,202,442
	Profit for the y				460,248
	At 31 Decembe	er 2014			1,662,690

#### 13. Ultimate parent company

Generac Power Systems Inc. (incorporated in USA) is regarded by the directors as being the company's ultimate parent company.

#### 14. Post balance sheet events

On 12 January 2015 the company changed its name from Tower Light UK Limited to Generac Mobile Products UK Ltd.

# Notes to the Abbreviated Accounts - continued

Reconciliation of movements in shareholders' funds		
	2014	2013
	£	£
Profit for the financial year	460,248	647,105
Net addition to shareholders' funds	460,248	647,105
Opening shareholders' funds	1,202,443	555,338
Closing shareholders' funds	1,662,691	1,202,443
	Profit for the financial year  Net addition to shareholders' funds  Opening shareholders' funds	Profit for the financial year 460,248  Net addition to shareholders' funds 460,248  Opening shareholders' funds 1,202,443