Registered number: 07155322

# **ALLFORD HALL MONAGHAN MORRIS LIMITED**

# ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

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### **COMPANY INFORMATION**

**Directors** 

S Allford J Hall P Monaghan P Morris N Harris

Registered number

07155322

Registered office

Morelands 5-23 Old Street London EC1V 9HL

Independent auditors

Harris & Trotter LLP

Chartered Accountants & Statutory Auditor

64 New Cavendish Street

London W1G 8TB

**Bankers** 

Lloyds Bank PLC 39 Threadneedle Street

London EC2R 8AU

# CONTENTS

	Page
Group Strategic Report	1 - 5
Directors' Report	6 - 8
Independent Auditors' Report	9 - 13
Consolidated Statement of Comprehensive Income	14
Consolidated Balance Sheet	15 - 16
Company Balance Sheet	17 - 18
Consolidated Statement of Changes in Equity	19
Company Statement of Changes in Equity	20
Consolidated Statement of Cash Flows	21 - 22
Analysis of Net Debt	23
Notes to the Financial Statements	24 - 44

#### GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2021

#### Introduction

The directors present their strategic report of the company and the group for the year ended 31st March 2021.

#### **Review of Business**

The principal activity of the business is the provision of a full range of architectural services across a broad spectrum of project types and scales, the majority being located within the UK but with an increasing international workload.

Coinciding with the start of the coronavirus pandemic, the year ending March 2021 was a challenging year for Allford Hall Monaghan Morris (AHMM). The business saw a significant drop in fees from £55.3m to £43.3m, reverting to fee levels similar to the year ending March 2019, whilst still winning new business and progressing existing projects. Against this backdrop Gross Margins were placed under considerable pressure resulting in a small Operating Loss of £0.6m. No provision for profit share was made in the accounts, but there was a profit share payout during the year, equivalent to 5% of relevant earnings for all eligible staff, in recognition of the strong performance in the year ending March 2020. Despite this payout, cash reserves reduced by only £0.7m to £6.8m whilst the value of current asset investments increased by £0.8m to £3.7m. Throughout the year (from 19th March 2020) the practice continued to successfully serve the needs of our clients, working together and collaborating from our homes. The Trustee Board of AHMM's Employee Ownership Trust (EOT), formed in 2017, had its first change in membership whilst continuing to develop its governance role as the practice's majority shareholder with the EO Working Group publishing its first, annual newsletter in July 2020 and the ongoing work of the Gender Pay Gap Working Group.

#### GROUP STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

### **Project News**

The practice continues to work on projects across a wide variety of sectors, scales and geographies.

Despite many construction programmes being disrupted due to the pandemic, projects were completed in London, Bristol, Greater Manchester and Oklahoma City. 2 New Bailey Square was completed in November, joining its neighbour Riverside House within the New Bailey masterplan in Salford; and in Bristol, later living residential scheme The Vincent opened to its first residents. In London we revisited White Collar Factory to create a second London studio for the practice to complement our nearby office in Morelands. In east London, Lorimer House became the first phase of the Bream Street residential scheme to complete. In Oklahoma, The Bower, a residential development in downtown Oklahoma City, also completed along with Classen 16 in the city's Plaza district, and restaurant and office fit-outs.

Among AHMM's consented schemes across London, Westminster City Council approved plans for Lansdowne House, a new office building addressing the historic Berkeley Square in Mayfair; and Camden granted consent for Belgrove House, a new-build specialised laboratory and office building for the life-sciences sector in King's Cross. In Birmingham consent for the proposed refurbishment and extension of the Hippodrome was granted, and in Bristol, the City Council approved a new academic and research building for the University of Bristol. Elsewhere in the city, the newly consented Assembly Plots B&C will complete the Assembly campus, while AHMM's residential masterplan at Bonnington Walk in Lockleaze was also approved.

Also in Bristol, construction began at One Portwall Square, the future home of AHMM Bristol; and the first phase of Assembly Bristol reached its highest point. In central London, both buildings at Soho Place, one of the practice's longest running projects, reached their highest points with Site B topping out in May and site A in November. At Aldgate in east London, work began on Central House, the refurbishment and extension of the former Cass School of Art and Architecture. In Oklahoma City, Wheeler Block 13 reached its highest point, and construction started on Tiny Homes, three small houses designed pro-bono for Pivot Foundation, an organisation supporting disadvantaged youth in the city.

In September we began a two-year research project with UCL's Institute of Environmental Design and Engineering; jointly funded by AHMM and Innovate UK, it will investigate the opportunities and implications of net zero carbon building standards on large scale mixed use urban projects.

Although many awards programmes were postponed this year, several projects received recognition in the UK and the US including two British Construction Industry Awards, with 1 Finsbury Avenue named Commercial Property Project of the Year and West Grove North at Elephant Park Housing Project of the Year, 1 Finsbury Avenue also won New London Architecture's Conserving Prize. Four projects were shortlisted for RIBA London Awards, with winners to be announced later in 2021. In Oklahoma, Central Exchange and Oso on Paseo won several AIA regional awards. In March the Post Building and 1 Finsbury Avenue were announced as winners of Civic Trust Awards.

#### **Strategy and Future Development**

Significant additional studio capacity, at AHMM-designed White Collar Factory, was re-configured alongside existing studio spaces in Lóndon and Bristol to create covid-secure working environments ready for an anticipated return to office-based working. The practice's investment in IT infrastructure capability and capacity supported ongoing remote working over a secure Virtual Private Network (VPN). These investments reflect the practice's continuing commitment to being best placed to deliver the quality of architectural projects that its reputation is built upon.

#### GROUP STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

#### **Financial Performance**

The results for the year and financial position of the group are as shown in the annexed financial statements.

Turnover of £43.3m (2020: £55.3m) showed a significant decrease of 22% versus 2020 reflecting the impact of Covid-19 on on-site working during the early part of the year and a slowdown in new projects caused by planning and financing uncertainties. Sales per employee fell relative to 2020 as the practice retained staffing levels, supported by a small amount of Job Retention Scheme grant (£278k, 0.9% of employee costs). Despite an ongoing focus on cost management, Gross Margins dropped from 52% in 2020 to 43% in 2021, generating an Operating loss of -£0.6m (2020: £6.0m). Net Profit Before Tax showed a loss of -£0.5m (2020: £6.1m) and, with a small Corporation Tax liability arising in 2021, Net Profit After Tax showed a loss of -£0.6m (2020: £5.8m). The practice continued to claim tax credits in respect of Research & Development activities.

On a Full Time Equivalent (FTE) basis, the average staff headcount in 2021 versus 2020 fell by just two, to 486, whilst actual FTE's decreased in the year by 32 (6%) to 467. There were 503 staff on payroll at March 2021. The practice supports, and continues to develop, a range of models for flexible and hybrid working.

The company's profit share scheme made a distribution (in respect of year ending March 2020) which equated to 5.0% of relevant earnings (2020: 9.0%). Meeting the qualifying EOT rules means that Profit Share payments are based on earnings and allows the first £3,600 to be distributed free of UK income tax. No provision has been made within the 2021 accounts for a distribution in respect of year ending March 2021.

#### **Key Performance Indicators**

Key performance indicators monitored by the group include:

	2021	2020
Turnover (% increase on previous year)	<b>-</b> 21.7%	25.1%
Sales per Employee	£89k	£113k
Gross Margin (% of turnover)	43.1%	52.3%
Average Debtor days	37	43
Average Creditor days	30	31
Current Ratio	2.0	2.0

#### GROUP STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

#### **Principal Risks and Uncertainties**

#### Coronavirus

The long-term impact of the Covid-19 pandemic remains very difficult to predict but the practice has adapted successfully to having some five hundred staff working remotely whilst making all the necessary preparations for a secure return to office-based working when permitted. Work continues largely unaffected, and we continue to collaborate efficiently amongst ourselves as well as with clients and suppliers.

#### Winning new work and competition from other practices

The Board is particularly conscious in these challenging times of the need to build and maintain sufficient workload to optimise its resources and so support its financial targets and continues to seek new work, via both competitions and bids, and through fostering its relationships with existing clients.

#### The ability to recruit and retain staff of appropriate experience and calibre

The practice is receiving a more limited number of job applications, both speculative and in response to advertised roles, but has rigorous processes in place to ensure that recruitment delivers the best candidates alongside staff development programmes and a comprehensive benefits package to retain them. The practice also continues to work with recruitment agencies with whom it has built up a close relationship to recruit into certain specialist roles. Strong relationships with a number of schools of architecture further supports the process of seeking the best recruits for the practice. The practice extended its engagement with both architectural and non-architectural apprentices in 2020-21.

The company considers its salary and benefits package to offer it competitive advantage in the recruitment market but continues to keep it under review to ensure that this remains the case.

#### The changed political environment and the continued uncertainties arising from Brexit

The Board remains conscious of developments in Europe and at home and aims to keep abreast of emerging trends and information. Despite leaving the EU at the end of January 2020, the final outcome – complicated by the covid pandemic – both at home and abroad, remains far from clear; and so, in the meantime, the Board believes that the best it can do is to maintain business as usual, delivering excellent work in a professional manner for its clients, while keeping a watchful eye on events around the world.

#### **Financial Risks**

The company's objective is to minimise the risk and uncertainties through its well-established internal controls and procedures.

#### Liquidity Risk

The company establishes an annual budget including cash flow projections and the finance team produces regular detailed forecasts looking three months ahead so that management can ensure sufficient funding is in place to meet the company's payment obligations as they arise. The company is debt averse and avoids financing loans and leases wherever possible.

The company has a long-established objective to build and maintain a substantial cash reserve.

## Credit Risk

The company monitors credit risk closely and considers that its current procedures for debtor management meet its objectives of managing exposure to risks.

#### **Currency Risk**

The company monitors its exposure to currency risks and currently considers the exposure to be low with revenues and costs well matched.

#### GROUP STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

#### Section 172 (1) Statement

The Board of Directors of Allford Hall Monaghan Morris strive to act in ways most likely to promote the success of the business for the benefit of its members having regard to the matters set out a) to f) in Section 172 of the Companies Act 2006 when making strategic decisions.

As an Employee Ownership Trust (EOT), our employees are our shareholders and, through the EOT Board, they retain control over any strategic issues which are identified as reserved matters. Employees are kept updated of the performance of the business through bi-annual meetings and an annual newsletter published by the EOT; all employees also have the ability to raise any matters they wish to discuss through the Employee Ownership Working Group (EOWG).

We focus on maintaining and developing strong relations with our clients – retention of clients is a key aspect of our organic growth – and suppliers, many of whom we have worked for over many years. We have an in-house Sustainability team who drive our efforts in this area through iterative performance analysis, strategic and detailed specification support and post occupancy evaluation and a Partnerships Group (set up in 2016) which supports AHMM's charitable and corporate responsibility work building strong relationships with our local, and wider, community.

#### **Employment Policies**

Allford Hall Monaghan Morris is an equal opportunities employer and treats all employees and job applicants equally, irrespective of race, ethnicity, gender, sexual orientation, marital status, age, disability or religion.

#### **Gender Pay Gap**

The company's published Gender Pay Gap data, together with more detailed accompanying reports, are available within the "Work with us" section of the company's website.

#### **Annual Report**

Persons entitled to copies of the annual accounts can obtain them from the registered office with written notice.

#### **Audit Report**

Please note that the audit report was not qualified in these accounts.

This report was approved by the board on

6 December 2021

and signed on its behalf.

N Harris Director P Morris
Director

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2021

The directors present their report with the financial statements of the company and the group for the year ended 31st March 2021.

#### **Principal activity**

The principal activity of the group in the year under review was that of providing architectural services.

#### Results and dividends

The loss for the year, after taxation, amounted to £633,894 (2020 - profit £5,762,539).

No dividends will be distributed for the year ended 31st March 2021.

#### **Directors**

The directors shown below have held office during the whole of the period from 1st April 2020 to the date of this report.

S Allford

J J Hali

P R Monaghan

P C R Morris

N S Harris

#### Charitable donations

The Company made charitable donations totalling £75k (2020: £76k) during the year.

#### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

#### Directors' responsibilities statement

The directors are responsible for preparing the Group Strategic Report, the Directors' Report and the consolidated financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the Group and of the profit or loss of the Group for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Group's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Gender Pay Gap**

The company's published Gender Pay Gap data, together with more detailed accompanying reports, are available within the "Work with us" section of the company's website.

#### **Employment Policies**

Allford Hall Monaghan Morris is an equal opportunities employer and treats all employees and job applicants equally, irrespective of race, ethnicity, gender, sexual orientation, marital status, age, disability or religion.

#### Disclosure of information to auditors

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

#### **Auditors**

The auditors, Harris & Trotter LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

This report was approved by the board on

6 December 20

and signed on its behalf.

N Harris
Director

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P Morris Director

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ALLFORD HALL MONAGHAN MORRIS LIMITED

#### **Opinion**

We have audited the financial statements of Allford Hall Monaghan Morris Limited (the 'parent company') and its subsidiaries (the 'Group') for the year ended 31 March 2021, which comprise the Group Statement of Comprehensive Income, the Group and company Balance Sheets, the Group Statement of Cash Flows, the Group and company Statement of Changes in Equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent company's affairs as at 31 March 2021 and of the Group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Group's or the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ALLFORD HALL MONAGHAN MORRIS LIMITED (CONTINUED)

#### Other information

The other information comprises the information included in the Annual Report other than the financial statements and our Auditors' Report thereon. The directors are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ALLFORD HALL MONAGHAN MORRIS LIMITED (CONTINUED)

#### Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the parent company or to cease operations, or have no realistic alternative but to do so.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ALLFORD HALL MONAGHAN MORRIS LIMITED (CONTINUED)

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Group financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

# Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

The objectives of our audit are to identify and assess the risks of material misstatement of the financial statements due to fraud or error; to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud or error; and to respond appropriately to those risks. Owing to the inherent limitations of an audit, there is an unavoidable risk that material misstatements in the financial statements may not be detected, even though the audit is properly planned and performed in accordance with the ISAs (UK).

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

- We obtained an understanding of the legal and regulatory frameworks applicable to the Group and the industry in which it operates. We determined that the following laws and regulations were most significant: FRS 102 and the Companies Act 2006.
- We obtained an understanding of how the Group is complying with those legal and regulatory frameworks by making enquiries of management.
- We challenged assumptions and judgments made by management in its significant accounting estimates.

We did not identify any key audit matters relating to irregularities, including fraud.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' Report.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ALLFORD HALL MONAGHAN MORRIS LIMITED (CONTINUED)

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Stephen Haffner (Senior Statutory Auditor)

for and on behalf of Harris & Trotter LLP

**Chartered Accountants & Statutory Auditor** 

64 New Cavendish Street London W1G 8TB

Date: 6 December 2021

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2021

	Note	2021 £	2020 £
Turnover	. 4	43,327,403	55,328,275
Cost of sales		(24,651,144)	(26,384,017)
Gross profit		18,676,259	28,944,258
Administrative expenses		(20,128,450)	(22,504,805)
Other operating income/(charges)	5	52,470	96,906
Fair value movements on current asset investments		813,118	(522,779)
Operating (loss)/profit	6	(586,603)	6,013,580
Income from fixed assets investments		81,849	91,635
Interest receivable and similar income	10	1,270	460
(Loss)/profit before taxation		(503,484)	6, 105, 675
Tax on (loss)/profit	11	(130,410)	(343,136)
(Loss)/profit for the financial year		(633,894)	5,762,539
Currency translation differences		96,283	(6,745)
Other comprehensive income for the year		96,283	(6,745)
Total comprehensive income for the year		(537,611)	5,755,794
(Loss)/profit for the year attributable to:			=======================================
Owners of the parent company		(633,894)	5,762,539
		(633,894)	5,762,539
Total comprehensive income for the year attributable to:			
Owners of the parent company		(537,611)	5,755,794
		(537,611)	5,755,794

# ALLFORD HALL MONAGHAN MORRIS LIMITED REGISTERED NUMBER: 07155322

# CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 2021

	Note		2021 £		2020 £
Fixed assets					
Intangible assets	13		730,000		1,460,000
Tangible assets	14		5,277,488		3,815,617
			6,007,488		5,275,617
Current assets		•			
Debtors: amounts falling due within one year	16	11,624,688		16,792,045	
Current asset investments	17	3,714,996		2,935,998	
Cash at bank and in hand	18	6,758,920		7,436,470	
		22,098,604		27,164,513	
Creditors: amounts falling due within one year	19	(10,845,433)		(13,571,123)	
Net current assets			11,253,171		13,593,390
Total assets less current liabilities Provisions for liabilities			17,260,659		18,869,007
Deferred taxation	21	(136,317)		(7,054)	
			(136,317)		(7,054)
Net assets excluding pension asset			17,124,342		18,861,953
Net assets			17,124,342		18,861,953
Capital and reserves					
Called up share capital	22		1,554,760		1,554,760
Other reserves			286,096		286,096
Profit and loss account		•	15,283,486	•	17,021,097
Equity attributable to owners of the parent company			17,124,342		18,861,953
			17,124,342		18,861,953

# ALLFORD HALL MONAGHAN MORRIS LIMITED REGISTERED NUMBER: 07155322

# CONSOLIDATED BALANCE SHEET (CONTINUED) AS AT 31 MARCH 2021

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

6 December 2021

N Harris Director P Morris Director

# ALLFORD HALL MONAGHAN MORRIS LIMITED REGISTERED NUMBER: 07155322

# COMPANY BALANCE SHEET AS AT 31 MARCH 2021

					<del></del>
•	Note		2021 £		2020 £
Fixed assets	11010		~		~
Intangible assets	13	•	730,000		1,460,000
Tangible assets	14		5,171,600		3,672,049
Investments	15		2,680		16,071
			5,904,280		5, 148, 120
Current assets					
Debtors: amounts falling due within one year	16	12,996,023		17,448,374	
Current asset investments	17	3,714,996		2,935,998	
Cash at bank and in hand	18	6,690,000		7,302,226	
•	•	23,401,019		27,686,598	
Creditors: amounts falling due within one year	19	(10,801,692)		(13,424,237)	
Net current assets			12,599,327		14,262,361
Total assets less current liabilities			18,503,607		19,410,481
Provisions for liabilities					
Deferred taxation	21	(136,317)		(7,054)	
•			(136,317)		(7,054)
Net assets excluding pension asset			18,367,290		19,403,427
Net assets			18,367,290		19,403,427
Capital and reserves	٠				
Called up share capital	22		1,554,760		1,554,760
Other reserves			286,096		286,096
Profit and loss account			16,526,434		17,562,571
			18,367,290		19,403,427

#### **ALLFORD HALL MONAGHAN MORRIS LIMITED REGISTERED NUMBER: 07155322**

### **COMPANY BALANCE SHEET (CONTINUED) AS AT 31 MARCH 2021**

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 6 December 2021

Director

N Harris

**P Morris** Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2021

	Called up share capital £	Other reserves £	Distributabl e profit and loss reserve £	Equity attributable to owners of parent company £	Total equity
At 1 April 2019	1,554,760	286,096	12,315,303	14,156,159	14,156,159
Profit for the year	-	-	5,762,539	5,762,539	5,762,539
Currency translation differences	-	-	(6,745)	(6,745)	(6,745)
Distribution	-	-	(1,050,000)	(1,050,000)	(1,050,000)
At 1 April 2020	1,554,760	286,096	17,021,097	18,861,953	18,861,953
Loss for the year	-	•	(633,894)	(633,894)	(633,894)
Currency translation differences	•	-	96,283	96,283	96,283
Distribution	•	-	(1,200,000)	(1,200,000)	(1,200,000)
At 31 March 2021	1,554,760	286,096	15,283,486	17,124,342	17,124,342

# COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2021

	Called up share capital £	Other reserves	Distributable profit and loss reserve	Total equity
At 1 April 2019	1,554,760	286,096	12,524,227	14,365,083
Profit for the year Distribution	•	-	6,088,344 (1,050,000)	6,088,344 (1,050,000)
At 1 April 2020	1,554,760	286,096	17,562,571	19,403,427
Profit for the year Distribution			163,863 (1,200,000)	163,863 (1,200,000)
At 31 March 2021	1,554,760	286,096	16,526,434	18,367,290

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2021

Cash flows from operating activities         £         £           (Loss)/profit for the financial year         (633,894)         5,762,539           Adjustments for:         730,000         730,000           Amortisation of intangible assets         730,000         730,000           Depreciation of tangible assets         2,171,963         1,193,192           (Profit)/loss on disposal of tangible assets         3,553         4,171           Interest received         (81,849)         (91,635)           Decrease/(increase) in debtors         5,167,342         (2,934,409)           (Decrease)/increase in creditors         (2,382,797)         1,743,358           Net fair value (gains)/losses recognised in P&L         (813,118)         522,779           Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         (3,637,388)         (1,888,962)           Purchase of tangible fixed assets         (3,637,388)         (1,888,962)           Purchase of tangible fixed assets         (675,444)           <		2021	2020
(Loss)/profit for the financial year       (633,894)       5,762,539         Adjustments for:       Adjustments for:         Amortisation of intangible assets       730,000       730,000         Depreciation of tangible assets       2,171,963       1,193,192         (Profit)/loss on disposal of tangible assets       3,553       4,171         Interest received       (81,849)       (91,635)         Taxation charge       130,410       343,136         Decrease/(increase) in debtors       (2,382,797)       1,743,358         Net fair value (gains)/losses recognised in P&L       (813,118)       522,779       1,743,358         Net fair value (gains)/losses recognised in P&L       (813,118)       522,779       1,743,358         Other non tax (paid)       (344,043)       (240)         Currency translation differences       96,286       (6,745)         Other non cash movement       32,866       32,121         Net cash generated from operating activities       4,076,719       7,298,267         Cash flows from investing activities       (3,637,388)       (1,888,962)         Purchase of tangible fixed assets       (3,637,388)       (1,888,962)         Purchase of short term listed investments       -       (675,444)         Sale of short term listed in		£	£
Adjustments for:         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         730,000         1,193,192         (Profit)/loss on disposal of tangible assets         3,553         4,171         11,193,192         4,171         11,193,192         1,173,319         1,173,319         1,173,319         1,173,319         1,173,319         1,173,319         1,174,311         1,174,31,318         1,174,318	Cash flows from operating activities		
Amortisation of intangible assets         730,000         730,000           Depreciation of tangible assets         2,171,963         1,193,192           (Profit)/loss on disposal of tangible assets         3,553         4,171           Interest received         (81,849)         (91,635)           Taxation charge         130,410         343,136           Decrease/(increase) in debtors         (2,934,409)           (Decrease)/increase in creditors         (2,382,797)         1,743,358           Net fair value (gains)/losses recognised in P&L         (813,118)         522,779           Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         (3,637,388)         (1,888,962)           Purchase of tangible fixed assets         (3,637,388)         (1,888,962)           Purchase of short term listed investments         - 411,630           Interest received         1,270         460           Income from investments         6,647         351           Dividends received         75,202	(Loss)/profit for the financial year	(633,894)	5,762,539
Depreciation of tangible assets         2,171,963         1,193,192           (Profit)/loss on disposal of tangible assets         3,553         4,171           Interest received         (81,849)         (91,635)           Taxation charge         130,410         343,136           Decrease/(increase) in debtors         (2,382,797)         1,743,358           Obert fair value (gains)/losses recognised in P&L         (813,118)         522,779           Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         4,076,719         7,298,267           Cash flows from investing activities         -         (675,444)           Sale of short term listed investments         -         (675,444)           Sale of short term listed investments         -         411,630           Income from investments         -         411,630           Income from investments         6,647         351           Dividends received         1,270         460           Net cash flows from financing activities <td>Adjustments for:</td> <td></td> <td></td>	Adjustments for:		
(Profit)/loss on disposal of tangible assets         3,553         4,171           Interest received         (81,849)         (91,635)           Taxation charge         130,410         343,136           Decrease/(increase) in debtors         (2,934,409)           (Decrease)/increase in creditors         (2,382,797)         1,743,358           Net fair value (gains)/losses recognised in P&L         (813,118)         522,779           Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         -         (675,444)           Purchase of tangible fixed assets         (3,637,388)         (1,888,962)           Purchase of short term listed investments         -         (675,444)           Sale of short term listed investments         -         411,630           Income from investments         6,647         351           Dividends received         1,270         460           Income from investments         6,647         351           Dividends received         3,554,269)         (	Amortisation of intangible assets	730,000	730,000
Interest received         (81,849)         (91,635)           Taxation charge         130,410         343,136           Decrease/(increase) in debtors         5,167,342         (2,934,409)           (Decrease)/increase in creditors         (2,382,797)         1,743,358           Net fair value (gains)/losses recognised in P&L         (813,118)         522,779           Net fair value (gains)/losses recognised in P&L         (813,118)         522,779           Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         (3,637,388)         (1,888,962)           Purchase of short term listed investments         - (675,444)         - (675,444)           Sale of short term listed investments         - (410,400)         - (400,400)           Income from investments         6,647         351           Dividends received         75,202         91,284           Net cash from investing activities         (3,554,269)         (2,060,681)           Cash flows from financing activities         (1,200,000)         (1,050,	Depreciation of tangible assets	2,171,963	1,193,192
Taxation charge         130,410         343,136           Decrease/(increase) in debtors         5,167,342         (2,934,409)           (Decrease)/increase in creditors         (2,382,797)         1,743,358           Net fair value (gains)/losses recognised in P&L         (813,118)         522,779           Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         90,286         (6,745)           Purchase of short term listed assets         (3,637,388)         (1,888,962)           Purchase of short term listed investments         - (675,444)           Sale of short term listed investments         - (675,444)           Sale of short term listed investments         - 411,630           Income from investments         6,647         351           Dividends received         75,202         91,284           Net cash from investing activities         (3,554,269)         (2,060,681)           Cash flows from financing activities         (1,200,000)         (1,050,000)           Net cash used in financing activitie	(Profit)/loss on disposal of tangible assets	3,553	4,171
Decrease/(increase) in debtors         5,167,342         (2,934,409)           (Decrease)/increase in creditors         (2,382,797)         1,743,358           Net fair value (gains)/losses recognised in P&L         (813,118)         522,779           Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         5         1,288,962           Purchase of tangible fixed assets         (3,637,388)         (1,888,962)           Purchase of short term listed investments         - (675,444)           Sale of short term listed investments         - 411,630           Interest received         1,270         460           Income from investments         6,647         351           Dividends received         75,202         91,284           Net cash from investing activities         (3,554,269)         (2,060,681)           Cash flows from financing activities         (1,200,000)         (1,050,000)           Net cash used in financing activities         (1,200,000)         (1,050,000)           Net (decrease)/in	Interest received	(81,849)	(91,635)
(Decrease)/increase in creditors         (2,382,797)         1,743,358           Net fair value (gains)/losses recognised in P&L         (813,118)         522,779           Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         96,286         (6,745)           Purchase of tangible fixed assets         (3,637,388)         (1,888,962)           Purchase of short term listed investments         - (675,444)           Sale of short term listed investments         - 411,630           Interest received         1,270         460           Income from investments         6,647         351           Dividends received         75,202         91,284           Net cash from investing activities         (3,554,269)         (2,060,681)           Cash flows from financing activities         (1,200,000)         (1,050,000)           Net cash used in financing activities         (1,200,000)         (1,050,000)           Net (decrease)/increase in cash and cash equivalents         (677,550)         4,187,586	Taxation charge	130,410	343,136
Net fair value (gains)/losses recognised in P&L       (813,118)       522,779         Corporation tax (paid)       (344,043)       (240)         Currency translation differences       96,286       (6,745)         Other non cash movement       32,866       32,121         Net cash generated from operating activities       4,076,719       7,298,267         Cash flows from investing activities       90,76,719       7,298,267         Purchase of tangible fixed assets       (3,637,388)       (1,888,962)         Purchase of short term listed investments       - (675,444)         Sale of short term listed investments       - 411,630         Interest received       1,270       460         Income from investments       6,647       351         Dividends received       75,202       91,284         Net cash from investing activities       (3,554,269)       (2,060,681)         Cash flows from financing activities       (1,200,000)       (1,050,000)         Net cash used in financing activities       (1,200,000)       (1,050,000)         Net (decrease)/increase in cash and cash equivalents       (677,550)       4,187,586	Decrease/(increase) in debtors	5,167,342	(2,934,409)
Corporation tax (paid)         (344,043)         (240)           Currency translation differences         96,286         (6,745)           Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         9urchase of tangible fixed assets         (3,637,388)         (1,888,962)           Purchase of short term listed investments         - (675,444)         604         604         604           Sale of short term listed investments         - 411,630         6647         351         6647         351           Income from investments         6,647         351         351         351         351         351         351         351         354         369         (2,060,681)         6647         351	(Decrease)/increase in creditors	(2,382,797)	1,743,358
Currency translation differences         96,286 (6,745)           Other non cash movement         32,866 32,121           Net cash generated from operating activities         4,076,719 7,298,267           Cash flows from investing activities         5           Purchase of tangible fixed assets         (3,637,388) (1,888,962)           Purchase of short term listed investments         - (675,444)           Sale of short term listed investments         - 411,630           Interest received         1,270 460           Income from investments         6,647 351           Dividends received         75,202 91,284           Net cash from investing activities         (3,554,269) (2,060,681)           Cash flows from financing activities         (1,200,000) (1,050,000)           Net cash used in financing activities         (1,200,000) (1,050,000)           Net (decrease)/increase in cash and cash equivalents         (677,550) 4,187,586	Net fair value (gains)/losses recognised in P&L	(813,118)	522,779
Other non cash movement         32,866         32,121           Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         9urchase of tangible fixed assets         (3,637,388)         (1,888,962)           Purchase of short term listed investments         - (675,444)         - (675,444)           Sale of short term listed investments         - 411,630         - 410,630           Income from investments         6,647         351           Dividends received         75,202         91,284           Net cash from investing activities         (3,554,269)         (2,060,681)           Cash flows from financing activities         (1,200,000)         (1,050,000)           Net cash used in financing activities         (1,200,000)         (1,050,000)           Net (decrease)/increase in cash and cash equivalents         (677,550)         4,187,586	Corporation tax (paid)	(344,043)	(240)
Net cash generated from operating activities         4,076,719         7,298,267           Cash flows from investing activities         Purchase of tangible fixed assets         (3,637,388) (1,888,962)           Purchase of short term listed investments         - (675,444)           Sale of short term listed investments         - 411,630           Interest received         1,270         460           Income from investments         6,647         351           Dividends received         75,202         91,284           Net cash from investing activities         (3,554,269)         (2,060,681)           Cash flows from financing activities         (1,200,000)         (1,050,000)           Net cash used in financing activities         (1,200,000)         (1,050,000)           Net (decrease)/increase in cash and cash equivalents         (677,550)         4,187,586	Currency translation differences	96,286	(6,745)
Cash flows from investing activities  Purchase of tangible fixed assets Purchase of short term listed investments Sale of short term listed investments - (675,444) Sale of short term listed investments - 411,630 Interest received Income from investments - 412,030 Interest received Income from investments - 45,202 Income from investments - 460 Income from investments - 411,630 Income from investments - 41,	Other non cash movement	32,866	32,121
Purchase of tangible fixed assets  Purchase of short term listed investments  Sale of short term listed investments  Interest received  Income from investments  Income fro	Net cash generated from operating activities	4,076,719	7,298,267
Purchase of short term listed investments       - (675,444)         Sale of short term listed investments       - 411,630         Interest received       1,270       460         Income from investments       6,647       351         Dividends received       75,202       91,284         Net cash from investing activities       (3,554,269)       (2,060,681)         Cash flows from financing activities       (1,200,000)       (1,050,000)         Net cash used in financing activities       (1,200,000)       (1,050,000)         Net (decrease)/increase in cash and cash equivalents       (677,550)       4,187,586	Cash flows from investing activities		
Sale of short term listed investments  Interest received Income from investments Income from investmen	Purchase of tangible fixed assets	(3,637,388)	(1,888,962)
Interest received Income from investments Dividends received  Net cash from investing activities  Cash flows from financing activities  Distribution  Net cash used in financing activities  (1,200,000)  Net (decrease)/increase in cash and cash equivalents  1,270 460 1,270 351 351 351 (2,060,681) (2,060,681) (1,200,000) (1,050,000) (1,050,000) (1,050,000) (1,050,000) (1,050,000)	Purchase of short term listed investments		(675,444)
Income from investments  Dividends received  75,202  91,284  Net cash from investing activities  Cash flows from financing activities  Distribution  (1,200,000)  Net cash used in financing activities  (1,200,000)  Net (decrease)/increase in cash and cash equivalents  (677,550)  4,187,586	Sale of short term listed investments	•	411,630
Dividends received 75,202 91,284  Net cash from investing activities (3,554,269) (2,060,681)  Cash flows from financing activities  Distribution (1,200,000) (1,050,000)  Net cash used in financing activities (1,200,000) (1,050,000)  Net (decrease)/increase in cash and cash equivalents (677,550) 4,187,586	Interest received	1,270	460
Net cash from investing activities  Cash flows from financing activities  Distribution  (1,200,000) (1,050,000)  Net cash used in financing activities  (1,200,000) (1,050,000)  Net (decrease)/increase in cash and cash equivalents  (677,550) 4,187,586	Income from investments	6,647	351
Cash flows from financing activities  Distribution  (1,200,000) (1,050,000)  Net cash used in financing activities  (1,200,000) (1,050,000)  Net (decrease)/increase in cash and cash equivalents  (677,550) 4,187,586	Dividends received	75,202	91,284
Distribution       (1,200,000)       (1,050,000)         Net cash used in financing activities       (1,200,000)       (1,050,000)         Net (decrease)/increase in cash and cash equivalents       (677,550)       4,187,586	Net cash from investing activities	(3,554,269)	(2,060,681)
Net cash used in financing activities  (1,200,000) (1,050,000)  Net (decrease)/increase in cash and cash equivalents  (677,550) 4,187,586	Cash flows from financing activities	,	
Net (decrease)/increase in cash and cash equivalents (677,550) 4,187,586	Distribution	(1,200,000)	(1,050,000)
	Net cash used in financing activities	(1,200,000)	(1,050,000)
Cash and cash equivalents at beginning of year 7.436.470 3.248.884	Net (decrease)/increase in cash and cash equivalents	(677,550)	4,187,586
	Cash and cash equivalents at beginning of year	7,436,470	3,248,884

# CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

	2021	2020
	£	£
Cash and cash equivalents at the end of year	6,758,920	7,436,470
Cash and cash equivalents at the end of year comprise:		
Cash at bank and in hand	6,758,920	7,436,470
	6,758,920	7,436,470

# CONSOLIDATED ANALYSIS OF NET DEBT FOR THE YEAR ENDED 31 MARCH 2021

	At 1 April 2020 £	Cash flows £	Acquisition and disposal of subsidiaries £	Other non- cash changes £	At 31 March 2021 £
Cash at bank and in hand	7,436,470	(661,479)	(16,071)	•	6,758,920
Liquid investments	2,935,998	(93,270)	-	872,268	3,714,996
	10,372,468	(754,749)	(16,071)	872,268	10,473,916

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 1. General information

Allford Hall Monaghan Morris Limited is a private company limited by shares, and is incorporated in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgment in applying the Group's accounting policies (see note 3).

The company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of Comprehensive Income in these financial statements.

The following principal accounting policies have been applied:

#### 2.2 Basis of consolidation

The consolidated financial statements present the results of the company and its own subsidiaries ("the Group") as if they form a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Balance Sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated Statement of Comprehensive Income from the date on which control is obtained. They are deconsolidated from the date control ceases.

In accordance with the transitional exemption available in FRS 102, the group has chosen not to retrospectively apply the standard to business combinations that occurred before the date of transition to FRS 102, being 01 April 2016.

### 2.3 Going concern

In assessing the ability of the company to operate as a going concern, management have evaluated current and forecasted operational results, and the solvency of the company. As a result, the directors consider it appropriate to prepare the financial statements on a going concern basis. Potential sources of uncertainty noted by the directors include the COVID-19 pandemic. However at the date of this report it is not possible to reliably determine the effects that this will have on the company. Accordingly the directors have continued to prepare the financial statements on the going concern basis.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### Accounting policies (continued)

#### 2.4 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Group will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

#### 2.5 Intangible assets

#### Goodwill

Goodwill represents the difference between amounts paid on the cost of a business combination and the acquirer's interest in the fair value of the Group's share of its identifiable assets and liabilities of the acquiree at the date of acquisition. Subsequent to initial recognition, goodwill is measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is amortised on a straight line basis to the Consolidated Statement of Comprehensive Income over its useful economic life.

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

# 2.6 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.6 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Improvements to property

- Equal instalments over period of lease

Plant and machinery

- 20% on cost - 20% on cost

Fixtures and fittings
Computer equipment

- 33% on cost

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

#### 2.7 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted company shares, whose market value can be reliably determined, are remeasured to market value at each balance sheet date. Gains and losses on remeasurement are recognised in the Consolidated Statement of Comprehensive Income for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

Investments in listed company shares are remeasured to market value at each Balance Sheet date. Gains and losses on remeasurement are recognised in profit or loss for the period.

#### 2.8 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 2.9 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Consolidated Statement of Cash Flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.

#### 2.10 Financial instruments

The Group only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.10 Financial instruments (continued)

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or in case of an out-right short-term loan that is not at market rate, the financial asset or liability is measured, initially at the present value of future cash flows discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost, unless it qualifies as a loan from a director in the case of a small company, or a public benefit entity concessionary loan.

Investments in non-derivative instruments that are equity to the issuer are measured:

- at fair value with changes recognised in the Consolidated Statement of Comprehensive Income if the shares are publicly traded or their fair value can otherwise be measured reliably;
- at cost less impairment for all other investments.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Consolidated Statement of Comprehensive Income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Group would receive for the asset if it were to be sold at the balance sheet date.

Financial assets and liabilities are offset and the net amount reported in the Balance Sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 2.11 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.12 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to profit or loss at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the Consolidated Statement of Comprehensive Income in the same period as the related expenditure.

#### 2.13 Employee Ownership Trust

The company established AHMM Employee Ownership Trust with the object of ensuring that shares in the company are held by the trustees for the benefit of the company's employees and so that those employees shall have an interest in the company's business, a share in its profits and a voice in the direction of its affairs.

The distributions made by the company are treated as gift payments to the trust so that the trust can meet its obligations.

#### 2.14 Foreign currency translation

# Functional and presentation currency

The company's functional and presentational currency is GBP.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss except when deferred in other comprehensive income as qualifying cash flow hedges.

On consolidation, the results of overseas operations are translated into Sterling at rates approximating to those ruling when the transactions took place. All assets and liabilities of overseas operations are translated at the rate ruling at the reporting date. Exchange differences arising on translating the opening net assets at opening rate and the results of overseas operations at actual rate are recognised in other comprehensive income.

#### 2.15 Operating leases

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the lease term.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.16 Pensions

#### Defined contribution pension plan

The Group operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the Group in independently administered funds.

#### 2.17 Interest income

Interest income is recognised in profit or loss using the effective interest method.

#### 2.18 Provisions for liabilities

Provisions are made where an event has taken place that gives the Group a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Group becomes aware of the obligation, and are measured at the best estimate at the Balance Sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance Sheet.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

#### 2.19 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the company and the Group operate and generate income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance Sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met; and
- Where they relate to timing differences in respect of interests in subsidiaries, associates, branches and joint ventures and the Group can control the reversal of the timing differences and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### 2.20 Research and development

In the research phase of an internal project it is not possible to demonstrate that the project will generate future economic benefits and hence all expenditure on research shall be recognised as an expense when it is incurred. Intangible assets are recognised from the development phase of a project if and only if certain specific criteria are met in order to demonstrate the asset will generate probable future economic benefits and that its cost can be reliably measured. The capitalised development costs are subsequently amortised on a straight line basis over their useful economic lives, which range from 3 to 6 years.

If it is not possible to distinguish between the research phase and the development phase of an internal project, the expenditure is treated as if it were all incurred in the research phase only.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 3. Judgements in applying accounting policies and key sources of estimation uncertainty

In preparing these financial statements, the directors have made judgements and estimates that affect the profit and loss of the company as well as its net assets at the balance sheet date.

The stage of completion of a contract is assessed by comparing the costs incurred for work performed to date to the total estimated contract costs. This is then applied by accruing or deferring income as appropriate.

The carrying value of the goodwill is based on the directors' judgement of the group's financial value.

#### 4. Turnover

An analysis of turnover by class of business is as follows:

2021 £	2020 £
41,878,569	54,707,802
1,448,834	620,473
43,327,403	55,328,275
er by country of destination:	
2021 £	2020 £
40,297,728	51,932,688
1,140,004	1,074,391
1,889,670	2,321,195
43,327,402	55,328,274
(charges)/income	
2021 £	2020 £
ts receivable 277,711	•
e difference (225,241)	96,906
52,470	96,906
(	£ 41,878,569 1,448,834  43,327,403  er by country of destination:  2021 £ 40,297,728 1,140,004 1,889,670  43,327,402  charges)/income  2021 £ s receivable difference  277,711 (225,241)

2024

2020

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

# 6. Operating (loss)/profit

The operating (loss)/profit is stated after charging:

	2021	2020
	£	£
Depreciation of tangible fixed assets	2,171,963	1,193,192
Amortisation of intangible assets, including goodwill	730,000	730,000
Fees payable to the group's auditor and its associates for the audit of the		
company's annual financial statements	38,000	38,000
Auditors non-audit fees	18,790	24,800
Exchange differences	225,241	(96,906)
Defined contribution pension cost	2,566,649	2,276,337

# 7. Employees

Staff costs, including directors' remuneration, were as follows:

	Group 2021 £	Group 2020 £	Company 2021 £	Company 2020 £
Wages and salaries	25,045,913	28,707,191	24,532,107	28,107,952
Social security costs	3,308,527	3,593,971	3,265,348	3,548,287
Cost of defined contribution scheme	2,566,649	2,276,337	2,554,986	2,264,002
	30,921,089	34,577,499	30,352,441	33,920,241

The average monthly number of employees, including the directors, during the year was as follows:

	Group	Group	Company	Company
	2021	2020	2021	2020
	No.	No.	No.	No.
Architects and administration	486	488	478	476

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

8.	Directors' emoluments						
					2021 £		2020 £
	Directors' emoluments				2,108,344	2,0	036,453
					2,108,344	2,0	036,453
				_			

The highest paid director received remuneration of £434,761 (2020 - £434,397).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £NIL (2020 - £NIL).

The value of the company's contributions paid to a defined benefit pension scheme in respect of the highest paid director amounted to £NIL (2020 - £NIL).

#### 9. Income from investments

		2021 £	2020 £
	Income from fixed asset investments	(6,647)	(351)
	Income from current asset investments	(75,202)	(91,284)
10.	Interest receivable	2021	2020
		£	£
	Other interest receivable	1,270	460
		1,270 ————————————————————————————————————	460 

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

11.	Taxation		
		2021 £	2020 £
	Corporation tax		
	Current tax on profits for the year	•	342,896
	Adjustments in respect of previous periods	1,147	240
		1,147	343,136
	Total current tax	1,147	343,136
	Deferred tax		
	Origination and reversal of timing differences	129,263	-
	Total deferred tax	129,263	
	Taxation on profit on ordinary activities	130,410	343,136

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 11. Taxation (continued)

### Factors affecting tax charge for the year

The tax assessed for the year is higher than (2020 - higher than) the standard rate of corporation tax in the UK of 19% (2020 - 19%). The differences are explained below:

	2021 £	2020 £
(Loss)/profit on ordinary activities before tax	(503,485)	6,105,675
(Loss)/profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2020 - 19%)  Effects of:	(95,662)	1,160,078
Disallowable costs for tax purposes	-	124,702
Capital allowances for year in excess of depreciation	-	19,211
Utilisation of tax losses	-	(311,563)
Research and development claim	-	(679,572)
Other timing differences leading to an increase (decrease) in taxation	129,263	-
Dividends from UK companies	-	(17,344)
Other tax differences	96,809	47,624
Total tax charge for the year	130,410	343,136

## Factors that may affect future tax charges

There were no factors that may affect future tax charges.

### 12. Parent company profit for the year

The company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of Comprehensive Income in these financial statements. The profit after tax of the parent company for the year was £163,863 (2020 - £6,088,344).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

# 13. Intangible assets

# **Group and Company**

	Goodwill £
Cost	
At 1 April 2020.	7,300,000
At 31 March 2021	7,300,000
Amortisation	
At 1 April 2020	5,840,000
Charge for the year on owned assets	730,000
At 31 March 2021	6,570,000
Net book value	
At 31 March 2021	730,000
At 31 March 2020	1,460,000

The goodwill arose in 2010 following the acquisition of the group's business.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

# 14. Tangible fixed assets

Group

	Short-term leasehold property £	Plant and machinery £	Fixtures and fittings £	Computer equipment £	Total £
Cost or valuation					
At 1 April 2020	1,893,993	729,364	912,354	4,671,899	8,207,610
Additions	1,252,407	162,970	589,437	1,632,573	3,637,387
Disposals	-	(16,490)	•	(146,877)	(163,367)
At 31 March 2021	3,146,400	875,844	1,501,791	6,157,595	11,681,630
Depreciation					•
At 1 April 2020	485,720	605,751	702,152	2,598,370	4,391,993
Charge for the year on owned assets	116,439	55,035	113,125	1,887,364	2,171,963
Disposals	•	(13,095)	-	(146,719)	(159,814)
At 31 March 2021	602,159	647,691	815,277	4,339,015	6,404,142
Net book value					
At 31 March 2021	2,544,241	228,153	686,514	1,818,580	5,277,488
At 31 March 2020	1,408,273	123,613	210,202	2,073,529	3,815,617

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

# 14. Tangible fixed assets (continued)

# Company

•	Short-term leasehold property £	Plant and machinery £	Fixtures and fittings £	Computer equipment £	Total £
Cost or valuation	_				
At 1 April 2020	1,816,379	677,518	912,354	4,492,631	7,898,882
Additions	1,252,407	153,936	589,437	1,625,814	3,621,594
Disposals	━.	(16,490)		(146,877)	(163,367)
At 31 March 2021	3,068,786	814,964	1,501,791	5,971,568	11,357,109
Depreciation					
At 1 April 2020	467,887	571,539	702,152	2,485,255	4,226,833
Charge for the year on owned assets	112,169	47,595	113,125	1,845,601	2,118,490
Disposals	•	(13,095)	-	(146,719)	(159,814)
At 31 March 2021	580,056	606,039	815,277	4,184,137	6,185,509
Net book value					
At 31 March 2021	2,488,730	208,925	686,514	1,787,431	5,171,600
At 31 March 2020	1,348,492	105,979	210,202	2,007,376	3,672,049

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 15. Fixed asset investments

#### Company

·	Investments
	in subsidiary
·	companies
Cost or valuation	
At 1 April 2020	16,071
Additions	2,679
Disposals	(16,070)
At 31 March 2021	2,680

# Subsidiary undertakings

The following were subsidiary undertakings of the company:

Name	Registered office	Principal activity	Class of shares	Holding
AHMM Limited AHMM B.V. * Allford Hall Monaghan Morris LLC	United Kingdom The Netherlands United States of America	Dormant Dormant Architectural services	Ordinary Ordinary No shares applicable	100% 100% 100%

The aggregate of the share capital and reserves as at 31 March 2021 and the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

Name	Aggregate of share capital and reserves	Profit/(Loss)
	t.	£
AHMM Limited	1	-
AHMM B.V. *	-	-
Allford Hall Monaghan Morris LLC	(1,242,948)	(797,757)

<sup>\*</sup> During the year, shares in AHMM B.V. were disposed of for £Nil proceeds.

During the year, initials funds of €3,000 to setup the Spanish subsidiary, Allford Hall Monaghan Morris, S.L. were included within investment additions. At the Balance Sheet date, the registration of the subsidiary had not been finalised.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

16.	Debtors				
		Group 2021 £	Group 2020 £	Company 2021 £	Company 2020 £
	<b>T</b> -1 111				
	Trade debtors	6,214,165	10,514,890	6,003,068	10,186,957
	Amounts owed by group undertakings	-	-	1,828,392	1,259,824
	Other debtors	39,731	47,344	25,246	32,164
	Prepayments and accrued income	5,370,792	6,229,811	5,139,317	5,969,429
		11,624,688	16,792,045	12,996,023	17,448,374
17.	Current asset investments				
		Group	Group	Company	Company
		2021	2020	2021	2020
		£	£	£	£
	Listed investments	3,714,996	2,935,998	3,714,996	2,935,998
		3,714,996	2,935,998	3,714,996	2,935,998
	The above investments are stated at market v	alue.			
18.	Cash and cash equivalents				
		Group 2021	Group 2020	Company 2021	Company 2020
		£	£	£	£
	Cash at bank and in hand	6,758,920	7,436,470	6,690,000	7,302,226
		6,758,920	7,436,470	6,690,000	7,302,226

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

19.	Creditors: Amounts falling due within one year					
		Group 2021	Group 2020	Company 2021	Company 2020	
	Tue de aux diferes	£	£	£	£	
	Trade creditors	1,070,470	2,041,947	1,042,554	2,010,992	
	Corporation tax	-	342,896	-	342,896	
	Other taxation and social security	2,841,087	2,087,121	2,841,087	2,087,121	
	Other creditors	947,626	1,000,364	947,628	1,000,364	
	Accruals and deferred income	5,986,250	8,098,795	5,970,423	7,982,864	
		10,845,433	13,571,123	10,801,692	13,424,237	
20.	Financial instruments					
•		Group 2021 £	Group 2020 £	Company 2021 £	Company 2020 £	
	Financial assets	_	_	_		
	Financial assets measured at fair value through profit or loss	10,489,987	10,372,468	10,404,996	10,238,224	
	Financial assets that are debt instruments measured at amortised cost	9,092,634	13,290,730	10,486,868	13,974,085	
		19,582,621	23,663,198	20,891,864	24,212,309	
	Financial liabilities					
	Financial liabilities measured at amortised cost	3,546,292	7,394,931	3,518,375	7,308,017	

Financial assets measured at fair value through profit or loss comprise of current asset investment and cash at bank and in hand.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

21.	Deferred taxation				
	Group				
					2021
					£
	At beginning of year				(7,054)
	Charged to profit or loss				(129,263)
	At end of year			=	(136,317)
	Company				
	•				2021 £
	At beginning of year				(7,054)
	Charged to profit or loss			,	(129,263)
•	At end of year			-	(136,317)
		Group 2021	Group 2020	Company 2021	Company 2020
	Accelerated capital allowances	£ (136,317)	£ (7,054)	£ (136,317)	£ (7,054)
	Accelerated capital allowances	(130,317)			
		(136,317)	(7,054) <del></del>	(136,317)	(7,054)
22.	Share capital				
				2021 £	2020 £
	Allotted, called up and fully paid 1,554,760 (2020 - 1,554,760) Ordinary shares of £1.00 each			1,554,760	1,554,760

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 23. Contingent liabilities

The company has entered into a drawdown facility agreement with its controlling party, thereby allowing it to drawdown up to a maximum of £14,400,000. The amount is interest free and not repayable. It is at the company's discretion when such drawdowns can be made depending upon cash availability.

At the balance sheet date, the outstanding facility amount was £9,600,000 (2020 - £10,800,000).

#### 24. Capital commitments

At 31 March 2021 the Group and company had capital commitments as follows:

·	Group 2021 £	Group 2020 £	Company 2021 £	Company 2020 £
Contracted for but not provided in these financial statements	÷	(672,676)	<b>-</b>	(672,676)
•		(672,676)	•	(672,676)

#### 25. Pension commitments

The group operates defined contribution pension schemes. The assets of the schemes are held separately from those of the group in independently administered funds. The pension cost charge represents contributions payable by the group to the funds and amounted to £2,566,649 (2020 - £2,276,337).

#### 26. Commitments under operating leases

At 31 March 2021 the Group and the company had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	Group 2021 £	Group 2020 £	Company 2021 £	Company 2020 £
Not later than 1 year	1,806,568	1,854,382	1,806,568	1,854,382
Later than 1 year and not later than 5 years	7,063,342	7,024,832	7,063,342	7,024,832
Later than 5 years	3,295,805	5,052,840	3,295,805	5,052,840
	12,165,715	13,932,054	12,165,715	13,932,054

#### 27. Related party transactions

During the year, the company made a non-dividend distribution of £1,200,000 (2020 - £1,050,000) to the company's ultimate controlling party.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

# 28. Controlling party

The company is controlled by AHMM Employee Ownership Trust by virtue of its majority shareholding.