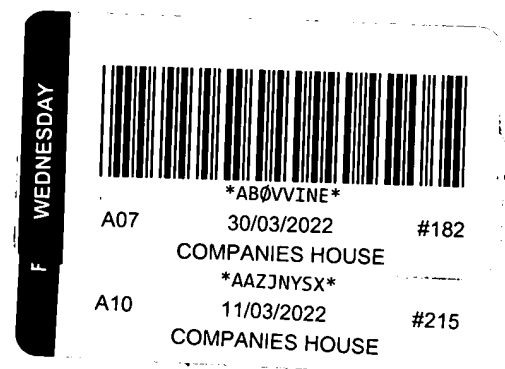


Company Registration No. 07125666 (England and Wales)

INFLUENCE DIGITAL LIMITED
UNAUDITED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 MARCH 2021
PAGES FOR FILING WITH REGISTRAR



INFLUENCE DIGITAL LIMITED

CONTENTS

	Page
Balance sheet	1
Notes to the financial statements	2 - 7

INFLUENCE DIGITAL LIMITED

BALANCE SHEET

AS AT 31 MARCH 2021

	Notes	2021 £	£	2020 £	£
Fixed assets					
Tangible assets	4		5,789		8,939
Current assets					
Debtors	5	322,938		204,826	
Cash at bank and in hand		37,763		33,565	
		<u>360,701</u>		<u>238,391</u>	
Creditors: amounts falling due within one year	6	<u>(749,261)</u>		<u>(665,303)</u>	
Net current liabilities			(388,560)		(426,912)
Net liabilities			<u>(382,771)</u>		<u>(417,973)</u>
Capital and reserves					
Called up share capital	8		600		600
Profit and loss reserves			(383,371)		(418,573)
Total equity			<u>(382,771)</u>		<u>(417,973)</u>

The Directors of the company have elected not to include a copy of the profit and loss account within the financial statements.

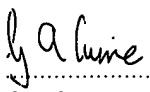
For the financial period ended 31 March 2021 the company was entitled to exemption from audit under section 479A of the Companies Act 2006 relating to subsidiary companies.

The Directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the period in question in accordance with section 476.

These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the board of directors and authorised for issue on 23/02/2022 and are signed on its behalf by:


.....
G A Currie
Director

Company Registration No. 07125666

INFLUENCE DIGITAL LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31 MARCH 2021

1 Accounting policies

Company information

Influence Digital Limited is a private company limited by shares incorporated in England and Wales. The registered office is 40 Whitfield Street, London, W1T 2RH.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied, other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain financial instruments at fair value, where appropriate. The principal accounting policies adopted are set out below.

1.2 Going concern

As at 31 March 2021 the company had net current liabilities. The financial statements have been prepared on the going concern basis as the company's ultimate parent company has indicated to the company that it will provide continued support. The financial statements do not include any adjustments that would result from a withdrawal of this support.

1.3 Reporting period

These financial statements are for the 6 month period from 1 October 2020 to 31 March 2021. The comparative period is the 18 month period from 1 April 2019 to 30 September 2020.

The company shortened its year end to 31 March to be the same financial year end as the company's parent. These financial statements are for a period less than 12 months. The comparative amounts presented in the financial statements (including the related notes) are for an 18 month period and therefore not entirely comparable.

1.4 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for services provided in the normal course of business and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

Revenue from contracts for the provision of professional services is recognised by reference to the stage of completion when the stage of completion, costs incurred and costs to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred as a proportion of total costs. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that it is probable will be recovered.

1.5 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

INFLUENCE DIGITAL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Fixtures, fittings & equipment	20% on reducing balance
Computer equipment	33% straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset and is credited or charged to profit or loss.

1.6 Cash at bank and in hand

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.7 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price, including transaction costs, and are subsequently carried at amortised cost using the effective interest method, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

1.8 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

INFLUENCE DIGITAL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

1.9 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

1.10 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.11 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

1.12 Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

1.13 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

INFLUENCE DIGITAL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 31 MARCH 2021

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the Directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

3 Employees

The average monthly number of persons (including directors) employed by the company during the period was:

	2021 Number	2020 Number
Total	22	28

4 Tangible fixed assets

	Plant and machinery £
Cost	
At 1 October 2020 and 31 March 2021	37,452
Depreciation and impairment	
At 1 October 2020	28,513
Depreciation charged in the period	3,150
At 31 March 2021	31,663
Carrying amount	
At 31 March 2021	5,789
At 30 September 2020	8,939

5 Debtors

	2021 £	2020 £
Amounts falling due within one year:		
Trade debtors	286,281	154,847
Amounts owed by group undertakings	12,139	4,987
Other debtors	24,518	44,992
	322,938	204,826

INFLUENCE DIGITAL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 31 MARCH 2021

5 Debtors	(Continued)			
6 Creditors: amounts falling due within one year			2021	2020
			£	£
Trade creditors			58,138	18,765
Amounts owed to group undertakings			532,893	516,843
Taxation and social security			114,010	82,367
Other creditors			44,220	47,328
			<u>749,261</u>	<u>665,303</u>
7 Financial instruments			2021	2020
			£	£
Carrying amount of financial assets				
Debt instruments measured at amortised cost			<u>322,938</u>	<u>204,826</u>
Carrying amount of financial liabilities				
Measured at amortised cost			<u>633,011</u>	<u>577,786</u>
8 Called up share capital				
	2021	2020	2021	2020
	Number	Number	£	£
Ordinary share capital				
Issued and fully paid				
Ordinary shares of £1 each	<u>600</u>	<u>600</u>	<u>600</u>	<u>600</u>

INFLUENCE DIGITAL LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) **FOR THE PERIOD ENDED 31 MARCH 2021**

9 Related party transactions

At the year end the company owed £251,434 (2020: £246,448) to Talent Media Group Investments Limited, an intermediate parent company. Interest of £4,986 (2020: £9,178) was charged in the period.

At the year end the company owed £281,177 (2020: £270,395) to Independent Talent Group Limited, the ultimate parent company. Independent Talent Group Limited charged the company £19,039 (2020: £175,388) for services provided during the period. The company made sales to Independent Talent Group Limited of £61,866 (2020: £99,512) during the period.

The company has taken advantage of the exemption available under FRS 102 Section 33 Related Party Disclosures not to disclose transactions with other wholly owned group companies on the basis that group accounts are prepared.

10 Directors' transactions

Directors' remuneration amounted to £128,000 (2020: £217,350).

11 Parent company

The immediate parent company is Gulp! Marketing Limited, by virtue of its shareholding in the company, a company registered in England and Wales, whose registered office is the same as that of the company.

The company is consolidated as a subsidiary within Independent Talent Group Limited's financial statements and Independent Talent Group Limited, which is a company registered in England and Wales, is considered to be the ultimate parent company. The smallest and largest group in which the results of Influence Digital Limited are included is that headed by Independent Talent Group Limited. The consolidated accounts are available to the public and may be obtained from Companies House.