

**Poundland Retail Limited**

**Annual report and financial  
statements**

**Registered number 7115540**

**For the 52 week period ended 30 March  
2014**

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## Directors' report

The directors present their annual report and the audited financial statements for the 52 weeks ended 30 March 2014 (*52 weeks ended 31 March 2013*).

### Principal risks and uncertainties

As an investment holding company, the principal risks are those faced by its main investment Company, Poundland Limited, details of which are disclosed in the consolidated financial statements of Poundland Group Plc.

### Principal activity and business review

The principal activity of the Company is that of an investment holding company.

In September 2013, the Company's then ultimate parent company (Poundland Group Holdings Limited) redeemed preference shares at a premium, representing a return of capital to shareholders of £20 million. To facilitate the transaction, dividends were paid through the group. The Company's reported profit for the period is therefore largely the result of the dividend income received.

The Company made a profit before tax for the 52 week period of £21.7 million (*52 weeks period ended 31 March 2013: loss of £2.2 million*).

### Results and dividend

The results for the period are set out in the profit and loss account on page 6. A dividend of £20.0 million was paid during the period (*52 weeks ended 31 March 2013: £Nil*).

### Policy and practice on payment of creditors

Provided that a supplier is complying with the relevant terms and conditions, including prompt and complete submission of all specified documentation, payment will be made in accordance with these agreed terms. Company policy is to ensure that suppliers know the terms on which payment will take place at the time of entering a transaction. The Company does not follow any code or standard on payment practice.

### Employees

The Company is an equal opportunity employer and makes every effort to ensure disabled people are not discriminated against on the grounds of their disabilities. In the event of staff becoming disabled, every effort is made to ensure that their employment continues and that appropriate training is arranged.

Employees are kept informed regarding the Company's affairs and are consulted on a regular basis through meetings wherever feasible and appropriate.

### Directors

The directors who held office during the period were as follows:

P Best  
S Coates  
JJ McCarthy  
NR Hateley  
A Higginson (resigned 30 July 2014)

There have been no changes to the directors since the period end.

### Disclosure of information to auditor

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

## **Directors' report** *(continued)*

### **Auditor**

In accordance with Section 487 of the Companies Act 2006, the auditor will be deemed to be re-appointed and KPMG LLP will therefore continue in office.

By order of the board



**NR Hateley**  
*Director*

Wellmans Road  
Willenhall  
West Midlands  
WV13 2QT

31 July 2014

## **Statement of directors' responsibilities in respect of the Directors' report and the financial statements**

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



KPMG LLP  
One Snowhill  
Snow Hill Queensway  
Birmingham  
B4 6GH

## **Independent auditor's report to the members of Poundland Retail Limited**

We have audited the financial statements of Poundland Retail Limited for the 52 week period ended 30 March 2014 set out on pages 6 to 13. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As explained more fully in the directors' responsibilities statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 March 2014 and of its profit for the 52 week period then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements.

## **Independent auditor's report to the members of Poundland Retail Limited** *(continued)*

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit
- the directors were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.



**Graham Neale (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**  
*Chartered Accountants*

31 July 2014

**Profit and loss account**  
*for the 52 week period ended 30 March 2014*

|                                                             | <i>Notes</i> | <b>52 weeks<br/>2014<br/>£000</b> | <b>52 weeks<br/>2013<br/>£000</b> |
|-------------------------------------------------------------|--------------|-----------------------------------|-----------------------------------|
| <b>Turnover</b>                                             |              | -                                 | -                                 |
| Cost of sales                                               |              | -                                 | -                                 |
|                                                             |              | <hr/>                             | <hr/>                             |
| <b>Gross profit</b>                                         |              | -                                 | -                                 |
| Administrative expenses                                     |              | (227)                             | (192)                             |
| Other operating income                                      |              | 194                               | 176                               |
|                                                             |              | <hr/>                             | <hr/>                             |
| <b>Operating loss</b>                                       | 2            | (33)                              | (16)                              |
| Interest receivable and similar income                      | 3            | 1,451                             | 1,388                             |
| Interest payable and similar charges                        | 4            | (3,674)                           | (3,592)                           |
| Income from shares in Group undertakings                    |              | 24,000                            | -                                 |
|                                                             |              | <hr/>                             | <hr/>                             |
| <b>Profit/(loss) on ordinary activities before taxation</b> |              | 21,744                            | (2,220)                           |
| Tax on profit/(loss) on ordinary activities                 | 7            | 519                               | 533                               |
|                                                             |              | <hr/>                             | <hr/>                             |
| <b>Profit/(loss) for the financial period</b>               | 13,14        | 22,263                            | (1,687)                           |
|                                                             |              | <hr/> <hr/>                       | <hr/> <hr/>                       |

There were no recognised gains and losses in the period other than those reported in the profit and loss account.

All activities were continuing throughout the current and preceding period.

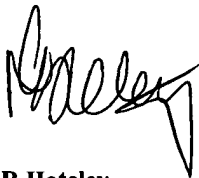
The notes on pages 8 to 13 form part of these financial statements.

**Balance sheet**  
*at 30 March 2014*

|                                                                                    | <i>Note</i> | <b>2014</b>     | <b>2013</b>     |
|------------------------------------------------------------------------------------|-------------|-----------------|-----------------|
|                                                                                    |             | <b>£000</b>     | <b>£000</b>     |
| <b>Fixed assets</b>                                                                |             |                 |                 |
| Investments                                                                        | 8           | 179,905         | 179,905         |
| <b>Current assets</b>                                                              |             |                 |                 |
| Debtors (of which £26,992,000 (2013: £25,555,000) is due after more than one year) | 9           | 33,405          | 28,634          |
| Cash at bank and in hand                                                           |             | -               | 2,837           |
|                                                                                    |             | <u>33,405</u>   | <u>31,471</u>   |
| <b>Creditors: amounts falling due within one year</b>                              | 10          | <u>(4)</u>      | <u>(8)</u>      |
| <b>Net current assets</b>                                                          |             | <b>33,401</b>   | <b>31,463</b>   |
| <b>Total assets less current liabilities</b>                                       |             | <b>213,306</b>  | <b>211,368</b>  |
| <b>Creditors: amounts falling due after more than one year</b>                     | 11          | <u>(65,669)</u> | <u>(65,994)</u> |
| <b>Net assets</b>                                                                  |             | <b>147,637</b>  | <b>145,374</b>  |
| <b>Capital and reserves</b>                                                        |             |                 |                 |
| Called up share capital                                                            | 12          | 147,617         | 147,617         |
| Profit and loss account                                                            | 13          | 20              | (2,243)         |
| <b>Shareholders' funds</b>                                                         | 14          | <u>147,637</u>  | <u>145,374</u>  |

The notes on pages 8 to 13 form part of these financial statements.

These financial statements were approved by the board of directors on 31 July 2014 and were signed on its behalf by:



**NR Hateley**  
*Director*

Company registered number: 7115540

## Notes

*(forming part of the financial statements)*

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements:

#### *Basis of preparation*

The financial statements have been prepared on a going concern basis. The Company is exempt by virtue of Section 400 of the Companies Act 2006 from the requirement to prepare Group accounts.

#### *Going concern*

The Group has considerable financial resources together with a strong, ongoing trading performance. As a consequence, the directors believe that the Company is well placed to manage its business risks successfully despite the current uncertain economic outlook. The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis in preparing the annual financial statements.

Further information regarding the Company's business activities, together with the factors likely to affect its future development, performance and position is set out in the Directors' Report.

#### *Investments*

Shares in subsidiary undertakings are stated at cost less any provision for impairment where in the opinion of the directors there has been a diminution in the value of the investment.

#### *Taxation*

The charge for taxation is based on the profit or loss for the period and takes into account deferred tax balances.

Deferred taxation is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except where otherwise required by FRS 19 "Deferred Tax".

#### *Cash flow*

Under FRS 1 (revised 1996) the Company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the Company in its own published financial statements.

#### *Dividends on shares presented within shareholders' funds*

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised and are no longer at the discretion of the Company. Unpaid dividends that do not meet these criteria are disclosed in the notes to the financial statements.

### 2 Operating loss

Auditor's remuneration is borne by Poundland Limited, another Group undertaking.

### 3 Interest receivable and similar income

|                                       | 52 weeks<br>2014<br>£000 | 52 weeks<br>2013<br>£000 |
|---------------------------------------|--------------------------|--------------------------|
| On amounts owed by Group undertakings | 1,437                    | 1,361                    |
| Bank interest                         | 14                       | 27                       |
|                                       | <hr/>                    | <hr/>                    |
|                                       | 1,451                    | 1,388                    |
|                                       | <hr/>                    | <hr/>                    |

**Notes** *(continued)*

**4 Interest payable and similar charges**

|                                       | 52 weeks<br>2014<br>£000 | 52 weeks<br>2013<br>£000 |
|---------------------------------------|--------------------------|--------------------------|
| On amounts owed to Group undertakings | 3,674                    | 3,592                    |

**5 Staff numbers and costs**

The average number of persons (including directors) employed by the Company during the period, analysed by category, was as follows:

|                | 52 weeks<br>2014<br>Number | 52 weeks<br>2013<br>Number |
|----------------|----------------------------|----------------------------|
| Administration | 6                          | 6                          |

The aggregate payroll costs of these persons were as follows:

|                       | £000 | £000 |
|-----------------------|------|------|
| Wages and salaries    | 154  | 139  |
| Social security costs | 19   | 17   |
|                       | 173  | 156  |

**6 Remuneration of directors**

*Remuneration*

|            | 52 weeks<br>2014<br>£000 | 52 weeks<br>2013<br>£000 |
|------------|--------------------------|--------------------------|
| Emoluments | 128                      | 113                      |

*Highest paid director*

The amounts for remuneration include the following in respect of the highest paid director.

|            | 52 weeks<br>2014<br>£000 | 52 weeks<br>2013<br>£000 |
|------------|--------------------------|--------------------------|
| Emoluments | 128                      | 94                       |

## Notes (continued)

### 7 Taxation

#### Analysis of credit in the period

|                                   | 52 weeks<br>2014<br>£000 | 52 weeks<br>2013<br>£000 |
|-----------------------------------|--------------------------|--------------------------|
| <i>UK corporation tax</i>         |                          |                          |
| Current tax credit for the period | 519                      | 533                      |

#### Factors affecting the tax credit for the current period

The current tax credit for the period is lower than (52 weeks ended 31 March 2013: the same as) the standard rate of corporation tax in the UK of 23% (52 weeks ended 31 March 2013: 24%). The differences are explained below:

|                                                        | 52 weeks<br>2014<br>£000 | 52 weeks<br>2013<br>£000 |
|--------------------------------------------------------|--------------------------|--------------------------|
| <i>Current tax reconciliation</i>                      |                          |                          |
| Profit/(loss) on ordinary activities before tax        | 21,744                   | (2,220)                  |
| Current tax at 23% (52 weeks ended 31 March 2013: 24%) | 5,001                    | (533)                    |
| <i>Effects of:</i>                                     |                          |                          |
| Non-taxable receipts                                   | (5,520)                  | -                        |
| Total current tax credit                               | (519)                    | (533)                    |

#### Factors that may affect future current and total tax charges

Reductions in the UK corporation tax rate from 26% to 24% (effective from 1 April 2012) and to 23% (effective 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively. Further reductions to 21% (effective from 1 April 2014) and 20% (effective from 1 April 2015) were substantively enacted on 2 July 2013. This will reduce the Company's future current tax charge accordingly.

### 8 Fixed asset investments

|                                | Investment in<br>subsidiary<br>undertakings<br>£000 |
|--------------------------------|-----------------------------------------------------|
| <i>Cost</i>                    |                                                     |
| At beginning and end of period | 179,905                                             |

## Notes (continued)

### 8 Fixed asset investments (continued)

The Company's subsidiary undertakings are:

| Name                            | Country of incorporation | Principal activity          | Percentage of ordinary shares held |
|---------------------------------|--------------------------|-----------------------------|------------------------------------|
| Poundland Holdings Limited *    | England                  | Holding company             | 100%                               |
| Poundland Willenhall Limited    | England                  | Holding company             | 100%                               |
| Poundland Limited               | England                  | Single price value retailer | 100%                               |
| M&O Business Systems Limited    | England                  | Dormant                     | 100%                               |
| Bargain Limited                 | England                  | Dormant                     | 100%                               |
| Homes & More Limited            | England                  | Dormant                     | 100%                               |
| Poundland Stores Limited        | England                  | Dormant                     | 100%                               |
| Poundland International Limited | England                  | Dormant                     | 100%                               |
| Sheptonview Limited             | England                  | Dormant                     | 100%                               |
| Poundland Far East Limited      | Hong Kong                | Product sourcing            | 100%                               |

\* Directly owned by the Company.

### 9 Debtors

|                                     | 2014<br>£000  | 2013<br>£000  |
|-------------------------------------|---------------|---------------|
| Group relief receivable             | 519           | 533           |
| Amounts owed by Group undertakings  | 32,834        | 28,101        |
| Other debtors                       | 52            | -             |
|                                     | <u>33,405</u> | <u>28,634</u> |
| <i>Of which, due after one year</i> |               |               |
| Amounts owed by Group undertakings  | <u>26,992</u> | <u>25,555</u> |

The amounts owed by Group undertakings are interest bearing at base rate plus 5% and are due for repayment in one instalment on 17 June 2018.

### 10 Creditors: amounts falling due within one year

|                                    | 2014<br>£000 | 2013<br>£000 |
|------------------------------------|--------------|--------------|
| Other taxation and social security | -            | 8            |
| Accruals and deferred income       | 4            | -            |
|                                    | <u>4</u>     | <u>8</u>     |

### 11 Creditors: amounts falling due after more than one year

|                                    | 2014<br>£000  | 2013<br>£000  |
|------------------------------------|---------------|---------------|
| Amounts owed to Group undertakings | <u>65,669</u> | <u>65,994</u> |

The amounts owed to Group companies are interest bearing at base rate plus 5.125%, and are due for repayment in one instalment on 12 August 2025. However, £4.0 million (2013: £Nil) of this loan was repaid during the period.

## Notes (continued)

### 12 Called up share capital

|                                           | 2014<br>£000 | 2013<br>£000 |
|-------------------------------------------|--------------|--------------|
| <i>Allotted, called up and fully paid</i> |              |              |
| 147,616,913 ordinary shares of £1 each    | 147,617      | 147,617      |

### 13 Reserves

|                                 | Profit and<br>loss account<br>£000 |
|---------------------------------|------------------------------------|
| At beginning of period          | (2,243)                            |
| Profit for the financial period | 22,263                             |
| Dividends payable               | (20,000)                           |
| At end of period                | 20                                 |

### 14 Reconciliation of movements in shareholders' funds

|                                                | 2014<br>£000 | 2013<br>£000 |
|------------------------------------------------|--------------|--------------|
| Profit/(loss) for the financial period         | 22,263       | (1,687)      |
| Dividend paid                                  | (20,000)     | -            |
| Net increase/(decrease) in shareholders' funds | 2,263        | (1,687)      |
| Opening shareholders' funds                    | 145,374      | 147,061      |
| Closing shareholders' funds                    | 147,637      | 145,374      |

### 15 Contingent liabilities

The Company does not have any contingent liabilities (2013: *The Company was party to cross guarantees given for bank loans, overdrafts and letter of credit guarantees of Poundland Holdings Limited and certain fellow Group companies amounting to £56,414,000*).

### 16 Transactions with related parties

Under FRS 8 'Related Party Disclosures', the Company is exempt from the requirement to disclose transactions with subsidiaries that are part of the Group on the grounds that all companies within the Group are wholly owned by a parent undertaking and the consolidated financial statements of the parent are publicly available.

### 17 Ultimate parent company

The Company is a direct subsidiary undertaking of Poundland Value Retailing Limited and an indirect subsidiary of Poundland Group Plc which are both registered in England and Wales.

**Notes** *(continued)*

**18 Events after the balance sheet date**

On 14 May 2014, the Company reduced its share capital via a court approved process.

The Company cancelled 147,616,912 shares.

Following the reduction, the nominal value of share capital is £1.