# **Poundland Retail Limited**

Directors' report and financial statements Registered number 7115540 For the period ended 31 March 2013



Poundland Retail Limited Directors report and financial statements For the period ended 31 March 2013

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# Directors' report

The directors present their annual report and the audited financial statements for the 52 weeks ended 31 March 2013, (53 weeks ended 1 April 2012)

#### Principal activity and business review

The principal activity of the Company is that of an investment holding company

The company made a loss before tax for the 52 week period of £2.2 million (53 weeks period ended 1 April 2012 £2.1 million)

#### Principal risks and uncertainties

As an investment holding company, the principal risks are those faced by the main investment company, Poundland Limited, details of which are disclosed in its financial statements

#### Results and dividend

The results for the period are set out in the profit and loss account on page 6. The directors do not recommend the payment of a dividend (53 weeks ended 1 April 2012 £3,500,000)

#### **Directors**

The directors who held office during the period were as follows

P Reet

S Coates

JJ McCarthy

NR Hateley

CD Smith

(resigned 10 July 2012)

A Higginson

(appointed 10 July 2012)

There have been no changes in the directors since the period end

#### Policy and practice on payment of creditors

Provided that a supplier is complying with the relevant terms and conditions, including prompt and complete submission of all specified documentation, payment will be made in accordance with these agreed terms. Company policy is to ensure that suppliers know the terms on which payment will take place at the time of entering a transaction. The Company does not follow any code or standard on payment practice.

#### **Employees**

The Company is an equal opportunity employer and makes every effort to ensure disabled people are not discriminated against on the grounds of their disabilities. In the event of staff becoming disabled, every effort is made to ensure that their employment continues and that appropriate training is arranged.

Employees are kept informed regarding the company's affairs and are consulted on a regular basis through meetings wherever feasible and appropriate

#### Disclosure of information to auditor

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware, and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information

# Directors' report (continued)

## Auditor

In accordance with Section 487 of the Companies Act 2006, the auditor will be deemed to be re-appointed and KPMG LLP will therefore continue in office

By order of the board

NR Hateley

Company Secretary

Wellmans Road Willenhall West Midlands WV13 2QT

12 July 2013

# Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



KPMG LLP One Snowhill Snow Hill Queensway Birmingham B4 6GH

# Independent auditor's report to the members of Poundland Retail Limited

We have audited the financial statements of Poundland Retail Limited for the period ended 31 March 2013 set out on pages 6 to 13. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibilities statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc org uk/auditscopeukprivate

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2013 and of its loss for the period then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditor's report to the members of Poundland Retail Limited (continued)

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Graham Neale (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

12 July 2013

# Profit and loss account

for the period ended 31 March 2013

	Notes	52 weeks 2013 £000	53 weeks 2012 £000
Turnover Cost of sales		-	-
Gross profit		•	-
Administrative expenses Other operating income		(192) 176	(148) 96
Operating loss	2	(16)	(52)
Interest receivable and similar income Interest payable and similar charges	3 4	1,388 (3,592)	1 389 (3,460)
Loss on ordinary activities before taxation		(2,220)	(2 123)
Tax on loss on ordinary activities	7	533	536
Loss for the financial period	13,14	(1,687)	(1 587)

There were no recognised gains and losses in the period other than those reported in the profit and loss account All activities were continuing throughout the current and preceding period

The notes on pages 8 to 13 form part of these financial statements

# Balance sheet at 31 March 2013

	Note	2013 £000	£000	2012 £000	£000
Fixed assets	0		150 005		170.005
Investments	8		179,905		179,905
Current assets Debtors (of which £25,555 000 (2012 £24,194,000) is due after more than one year) Cash at bank and in hand	9	28,634 2,837		26,602 2,982	
		31,471		29,584	
Creditors amounts falling due within one year	10	(8)		(26)	
Net current assets			31,463		29 558
Total assets less current habilities			211,368		209,463
Creditors. amounts falling due after more than one year	11		(65,994)		(62 402)
Net assets			145,374		147,061
Capital and reserves					-
Called up share capital	12		147,617		147,617
Profit and loss account	13		(2,243)		(556)
Shareholders' funds	14		145,374		147 061

The notes on pages 8 to 13 form part of these financial statements

These financial statements were approved by the board of directors on 12 July 2013 and were signed on its behalf by

NR Hateley Director

Company registered number 7115540

#### **Notes**

(forming part of the financial statements)

## 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements

#### Basis of preparation

The financial statements have been prepared on a going concern basis. The Company is exempt by virtue of Section 400 of the Companies Act 2006 from the requirement to prepare group accounts.

#### Going concern

The group has considerable financial resources together with a strong, ongoing trading performance. As a consequence, the directors believe that the company is well placed to manage its business risks successfully despite the current uncertain economic outlook. The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis in preparing the annual financial statements.

Further information regarding the Company's business activities, together with the factors likely to affect its future development, performance and position is set out in the Directors' Report

#### Investments

Shares in subsidiary undertakings are stated at cost less any provision for impairment where in the opinion of the directors there has been a diminution in the value of the investment

#### Taxation

The charge for taxation is based on the profit or loss for the period and takes into account deferred tax balances

Deferred taxation is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except where otherwise required by FRS 19 "Deferred Tax"

#### Cash flow

Under FRS 1 (revised 1996) the Company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published financial statements

#### Dividends on shares presented within shareholders' funds

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised and are no longer at the discretion of the Company Unpaid dividends that do not meet these criteria are disclosed in the notes to the financial statements

# 2 Operating loss

Auditor's remuneration is borne by Poundland Limited, another group undertaking

#### 3 Interest receivable and similar income

	52 weeks	53 weeks
	2013	2012
	0003	£000
On amounts owed by group undertakings	1,361	1,361
Bank interest	27	28
	1,388	1,389
	<u></u>	<del></del>

4 Interest payable and similar charges		
	52 weeks 2013 £000	53 weeks 2012 £000
On amounts owed to group undertakings	3,592	3,460
5 Staff numbers and costs  The average number of persons (including directors) employed by the Company during	og the period	L analysed by
category, was as follows	52 weeks 2013 Number	53 weeks 2012 Number
Administration	6	5
The aggregate payroll costs of these persons were as follows	0003	0003
Wages and salaries Social security costs	139 17	75 9
	156	84
6 Remuneration of directors		
Remuneration	52 weeks 2013 £000	53 weeks 2012 £000
Emoluments	113	75
Highest paid director		
The amounts for remuneration include the following in respect of the highest paid director		
	52 weeks 2013 £000	53 weeks 2012 £000
Emoluments	94	75

#### 7 Taxation

Analysis of credit in period		
	52 weeks	53 weeks
	2013	2012
	£000£	£000
UK corporation tax		
Current tax credit for the period	533	536
·		

#### Factors affecting the tax credit for the current period

The current tax credit for the period is the same as (53 weeks period ended 1 April 2012 lower than) the standard rate of corporation tax in the UK of 24% (53 weeks period ended 1 April 2012 26%) The differences are explained below

	52 weeks 2013 £000	53 weeks 2012 £000
Current tax reconciliation  Loss on ordinary activities before tax	(2,220)	(2,123)
Current tax at 24% (53 weeks period ended 2012 26%)	(533)	(552)
Effects of Expenses not deductible for tax purposes		16
Total current tax credit	(533)	(536)

## Factors that may affect future current and total tax charges

The March 2013 Budget Statement announced a planned reduction in the UK corporation tax rate to 20% by 2015. The December 2012 Autumn statement had already announced a reduction to 21% by 2014. Reductions to 24% (effective from 1 April 2012) and 23% (effective from 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively.

This will reduce the company's future current tax charge accordingly. It has not yet been possible to quantify the full anticipated effect of the further 3% reduction

# 8 Fixed asset investments

			Investment in subsidiary undertakings £000
Cost At beginning and end of period			179 905
The company's subsidiary undertaking	ngs are		_
NT			Percentage
Name	Country of incorporation	Principal activity	of ordinary shares held
Poundland Holdings Limited *	England	Holding company	100%
Poundland Willenhall Limited	England	Holding company	100%
Poundland Limited	England	Single price value retailer	100%
M&O Business Systems Limited	England	Dormant	100%
Bargain Limited	England	Dormant	100%
Homes & More Limited	England	Dormant	100%
Poundland Stores Limited	England	Dormant Dormant	100% 100%
Poundland International Limited Sheptonview Limited	England England	Dormant	100%
Poundland Far East Limited	Hong Kong	Product sourcing	100%
* Directly owned by the company			
9 Debtors			
		2013	2012
		£000	£000
		2000	2000
Group relief receivable		533	536
Amounts owed by group undertakings		28,101	26,066
		28,634	26 602
Of which, due after one year			
Amounts owed by group undertakings		25,555	24,194
The amounts owed by group unde one instalment on 17 June 2018	rtakings are interest bearing a	at base rate plus 5% and are due	for repayment in
10 Creditors: amounts falling of	due within one year		
		2013	2012
		£000	£000
Other tax and social security		8	2
Accruals and deferred income		•	24
		<del></del>	

26

8

# 11 Creditors: amounts falling due after more than one year

	2013 £000	2012 £000
Amounts owed to group undertakings	65,994	62,402

The amounts owed to group companies are interest bearing at base rate plus 5 125%, and are due for repayment in one instalment on 12 August 2025

### 12 Called up share capital

	2013	2012
	000£	£000
Allotted, called up and fully paid		
147,616,913 ordinary shares of £1 each	147,617	147,617

#### 13 Reserves

		Profit and loss account £000
At beginning of period Loss for the financial period		(556) (1,687)
At end of period		(2,243)
14 Reconciliation of movements in shareholders' funds		
	2013 £000	2012 ±000
Loss for the financial period Dividend paid	(1,687)	(1,587) (3,500)

#### 15 Contingent liabilities

Net decrease in shareholders' funds

Opening shareholders' funds

Closing shareholders' funds

The Company is party to cross guarantees given for bank loans, overdrafts, duty and letter of credit guarantees of Poundland Holdings Limited and certain fellow group companies amounting to £56,414,000 (1 April 2012 £63,500,000)

## 16 Transactions with related parties

Under FRS 8 'Related Party Disclosures', the Company is exempt from the requirement to disclose transactions with subsidiaries that are part of the group on the grounds that all companies within the group are wholly owned by a parent undertaking and the consolidated financial statements of the parent are publicly available

(5.087)

152,148

147 061

(1,687)

147,061

145,374

## 17 Ultimate parent company

The Company is a direct subsidiary undertaking of Poundland Value Retailing Limited and an indirect subsidiary of Poundland Group Holdings Limited which are registered in England and Wales. The ultimate controlling party, being the majority shareholder in Poundland Group Holdings Limited, is Warburg Pincus Private Equity X, L P which is registered in the United States.