## REGISTERED NUMBER 07097156 (England and Wales)

REPORT OF THE DIRECTOR AND **CONSOLIDATED FINANCIAL STATEMENTS** FOR THE YEAR ENDED 31 JULY 2012 **FOR** 

**ABBOTS 380 LIMITED** 

COMPANIES HOUSE

30/04/2013

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### **ABBOTS 380 LIMITED**

# COMPANY INFORMATION FOR THE YEAR ENDED 31 JULY 2012

**DIRECTOR:** 

P Parra

REGISTERED OFFICE:

Kit Lane Checkendon Oxfordshire RG8 0TY

**REGISTERED NUMBER** 

07097156 (England and Wales)

**AUDITORS** 

Faust Loveday Bell LLP, Statutory Auditor

**Chartered Certified Accountants** 

& Registered Auditors

5 Curfew Yard Thames Street Windsor Berkshire SL4 1SN

# REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 JULY 2012

The director presents his report with the financial statements of the company and the group for the year ended 31 July 2012

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of design and supply of exhibition stands and related products within Europe, America and the rest of the World

#### **DIRECTORS**

P Parra has held office during the whole of the period from 1 August 2011 to the date of this report

Other changes in directors holding office are as follows

N D Byfield ceased to be a director after 31 July 2012 but prior to the date of this report

#### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period in preparing these financial statements, the director is required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information

### **AUDITORS**

The auditors, Faust Loveday Bell LLP, Statutory Auditor, will be proposed for re-appointment at the forthcoming Annual General Meeting

# REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 JULY 2012

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

ON BEHALF OF THE BOARD

P Parra - Director

30 April 2013

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ABBOTS 380 LIMITED

We have audited the financial statements of Abbots 380 Limited for the year ended 31 July 2012 on pages—six to seventeen. The financial reporting framework that has been applied in their preparation is applicable—law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page two, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the director, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Director to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 July 2012 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ABBOTS 380 LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of director's remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the director was not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Report of the Director

Ben &

Mr Benjamin Loveday FCCA (Senior Statutory Auditor) for and on behalf of Faust Loveday Bell LLP, Statutory Auditor Chartered Certified Accountants & Registered Auditors 5 Curfew Yard Thames Street Windsor Berkshire SL4 1SN

30 April 2013

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JULY 2012

		20-	12	201	1
	Notes	£	£	£	£
TURNOVER	2		10,382,133		7,479,800
Cost of sales			7,186,212		5,167,241
GROSS PROFIT			3,195,921		2,312,559
Administrative expenses			2,288,299		2,185,265
OPERATING PROFIT	3		907,622		127,294
Income from interest in associated undertakings Interest receivable and similar income		(36,929) 3,589		- 3,870	
Therest receivable and symmal mounte			(33,340) —		3,870
			874,282		131,164
Interest payable and similar charges			3,698		1,443
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			870,584		129,721
Tax on profit on ordinary activities	4		315,732		142,157
PROFIT/(LOSS) ON ORDINARY ACTIVITIES AFTER TAXATION			554,852		(12,436)
Minority interest - equity			83,665		
RETAINED PROFIT/(DEFICIT) FOR CARRIED FORWARD			471,187		(12,436)

# CONSOLIDATED BALANCE SHEET 31 JULY 2012

		201	12	201	1
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	6		3,121,461		3,383,277
Tangible assets	7		156,921		118,469
Investments	8				
			3,278,382		3,501,746
CURRENT ASSETS					
Stocks		68,616		51,593	
Debtors	9	1,415,499		777,873	
Cash at bank and in hand		478,586		408,930	
		1,962,701		1,238,396	
CREDITORS Amounts falling due within one year	10	1,709,932		1,628,718	
The state of the s					
NET CURRENT ASSETS/(LIABILITIES	)		252,769		(390,322)
TOTAL ASSETS LESS CURRENT LIABILITIES			3,531,151		3,111,424
CREDITORS					
Amounts falling due after more than one					
year	11		(46,157)		(23,229)
PROVISIONS FOR LIABILITIES	12		(4,097)		_
MINORITY INTERESTS	13		75,981 ————		
NET ASSETS			3,556,878		3,088,195
CAPITAL AND RESERVES					
Called up share capital	14		50,030		50,030
Share premium	15		2,969,970		2,969,970
Other reserves	15		(2,504)		-
Profit and loss account	15		539,382		68,195
SHAREHOLDERS' FUNDS			3,556,878		3,088,195
			<del></del>		

# CONSOLIDATED BALANCE SHEET - continued 31 JULY 2012

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved and authorised for issue by the director on 30 April 2013 and were signed by

P Parra - Director

# **COMPANY BALANCE SHEET** 31 JULY 2012

	2012		2012		1
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	6		-		-
Tangible assets	7		-		-
Investments	8		5,500,000		5,500,000
			5,500,000		5,500,000
CURRENT ASSETS					
Debtors	9	20,000		20,000	
CREDITORS					
Amounts falling due within one year	10	180,000		730,000	
NET CURRENT LIABILITIES			(160,000)		(710,000)
TOTAL ASSETS LESS CURRENT					
LIABILITIES			5,340,000 		4,790,000
CAPITAL AND RESERVES					
Called up share capital	14		50,030		50,030
Share premium	15		2,969,970		2,969,970
Profit and loss account	15		2,320,000		1,770,000
SHAREHOLDERS' FUNDS			5,340,000		4,790,000

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved and authorised for issue by the director on 30 April 2013 and were signed financial.

P Parra - Director

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2012

#### 1 ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### Turnover

Turnover represents invoiced amounts excluding Value Added Tax (VAT) and trade discounts

In respect of long-term contracts and contracts for ongoing services, turnover represents the value of work done in the year, including estimates of amounts invoiced. Turnover in respect of long-term contracts and contracts for ongoing services is recognised by reference to the stage of completion.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2010, is being amortised evenly over its estimated useful life of ten years

#### Tangible fixed assets

Tangible fixed assets are recorded at historical cost less accumulated depreciation. Cost comprises the purchase price and any costs directly attributable to bringing the asset to its working condition, and location for its intended use. Depreciation is provided at the following annual rates in order to write down the cost of each asset to its estimated residual value over its estimated useful life.

Land and buildings - 15% Plant and machinery etc - 20%

#### **Stocks**

Work in progress is valued on the basis of direct costs plus attributable overheads based on normal level of activity. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of work in progress.

#### **Deferred** tax

Deferred tax is recognised in respect of all material timing differences that have originated but not reversed at the balance sheet date where transactions or events had occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions,

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement are sold

Deferred tax assets are recognised only to the extent that the director considers that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JULY 2012

#### 1 ACCOUNTING POLICIES - continued

### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance—sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives—Those held under finance leases are depreciated over their estimated useful lives or the lease—term, whichever is the shorter—

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all its liabilities.

#### 2 TURNOVER

3

The turnover and profit before taxation are attributable to the one principal activity of the group

An analysis of turnover by geographical market is given below

	2012	2011
United Kingdom	20 06%	16 97%
Europe	50 65%	61 12%
USA and South America	17 64%	17 07%
Asia and ROW	6 67%	4 40%
Middle East	4.98%	0 44%
	100 00%	100 00%
	<del></del>	
OPERATING PROFIT		

# The operating profit is stated after charging/(crediting)

2011
£
30,423
7,030
(2,736)
375,920
9,000
27,724
00,000

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JULY 2012

### 4 TAXATION

Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows	š	
, , , , , , , , , ,	2012	2011
	£	£
Current tax	200 004	442.000
UK corporation tax	300,824	143,222
Underprovision in prior year	1,266	(3,273)
Total current tax	302,090	139,949
Deferred tax	13,642	2,208
Deletied tax		
Tax on profit on ordinary activities	315,732	142,157
,	,	•

### 5 PROFIT OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the profit and loss account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £550,000 (2011 - £370,000)

### 6 INTANGIBLE FIXED ASSETS

Group	٥
-------	---

	Goodwill £
COST At 1 August 2011 Additions	3,759,197 126,782
At 31 July 2012	3,885,979
AMORTISATION At 1 August 2011 Charge for year	375,920 388,598
At 31 July 2012	764,518
NET BOOK VALUE At 31 July 2012	3,121,461
At 31 July 2011	3,383,277

During the year the group acquired a controlling interest in 2Heads Design Inc

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JULY 2012

## **TANGIBLE FIXED ASSETS**

Eliminated on disposal

Group		Plant and	
	Land and buildings £	machinery etc £	Totals £
COST	~	~	-
At 1 August 2011	200,229	853,758	1,053,987
Additions	-	77,802	77,802
Disposals		(37,890)	(37,890)
At 31 July 2012	200,229	893,670	1,093,899
DEPRECIATION			
At 1 August 2011	163,916	771,602	935,518
Charge for year	6,655	32,695	39,350

At 31 July 2012	170,571	766,407	936,978
NET BOOK VALUE At 31 July 2012	29,658	127,263	156,921
At 31 July 2011	36,313	82,156	118,469

(37,890)

(37,890)

Fixed assets, included in the above, which are held under hire purchase contracts are as follows

	Plant and machinery etc
COST	£
At 1 August 2011	70,946
Additions	45,053
At 31 July 2012	115,999
DEPRECIATION	
At 1 August 2011	7,030
Charge for year	<u> 16,606</u>
At 31 July 2012	23,636
NET BOOK VALUE	
At 31 July 2012	92,363
At 31 July 2011	<del></del> 63,916
71. 01 odly 2011	03,910

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JULY 2012

8	FIXED ASSET INVESTMENTS	
	Group	Interest
		in
		associate
		£
	COST	
	Additions	(36,929)
	Disposals	36,929
	At 31 July 2012	-
	NET BOOK VALUE	
	At 31 July 2012	<del>-</del>
	Company	
		Shares in
		group
		undertakings
		£
	COST	
	At 1 August 2011	T TOO OOO
	and 31 July 2012	5,500,000
	NET BOOK VALUE	
	At 31 July 2012	5,500,000
	,	
	At 31 July 2011	5,500,000
		<del></del>

The group or the company's investments at the balance sheet date in the share capital of companies include the following

#### **Subsidiaries**

### 2 Heads Global Design Limited

Nature of business Design and supply of exhibition stands

Class of shares holding
Ordinary £1 shares 100 00

2Heads Design Inc

Country of incorporation United States of America

Nature of business Design and supply of exhibition stands

Class of shares holding Common stock 51 00

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JULY 2012

9	DEBTORS: AMOUNTS FALLING DUE V	VITHIN ONE YEA	AR		
		Group		Company	
		2012 £	2011 £	2012 £	2011 £
	Trade debtors	1,294,651	435,834	-	-
	Amounts owed by group undertakings	25,290	200,000	-	-
	Other debtors	95,558	142,039	20,000	20,000
		1,415,499 ======	777,873	<u>20,000</u>	20,000
	Deferred tax asset	_			
			roup	Company	
		2012 £	2011 £	2012 £	2011 £
	Deferred tax	<b>.</b>	9,545	-	
	Deletted tax	=	===	_	
10 CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR					
		Gi	roup	Company	
		2012	2011	2012	2011
		£	£	£	£
	Hire purchase contracts	33,099	7,743	-	-
	Trade creditors	487,336	400,900	•	-
	Taxation and social security	474,731	179,393	-	-
	Other creditors	714,766	1,040,682	180,000	730,000
		1,709,932	1,628,718	180,000	730,000
11	CREDITORS: AMOUNTS FALLING DUE YEAR	AFTER MORE	THAN ONE		
				Gra	oup
				2012	2011
				£	£
	Hire purchase contracts			46,157	23,229

12	DDOVICIONS	EOD I	IADII	ITIES

	Gı	Group	
	2012	2011	
	£	£	
Deferred tax	4,097	-	
		====	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JULY 2012

12	PROVISIONS	FOR LIABILITIES - continue	d			
	Group					Deferred tax
	Balance at 1 / Provided duni					£ (9,545) 13,642
	Balance at 31	July 2012				4,097
13	MINORITY IN	TERESTS				
						Minority interests £
	At beginning of Profit/(loss) for					(75,981)
	At end of the	year				(75, <del>9</del> 81)
		ne share capital of 2Heads E est, all nghts rank pan pasu with				s owned by a
14	CALLED UP	SHARE CAPITAL				
	Allotted, issue Number	d and fully paid Class		Nominal value	2012 £	2011 £
	2,970,000	Preference		£0 01	30	30
	Allotted and is Number	sued Class		Nominal	2012	2011
	50,000	Ordinary		value £1	£ 50,000 ———	£ 50,000
15	RESERVES					
	Group		Profit and loss account £	Share premium £	Other reserves £	Totals £
	At 1 August 20 Profit for the y	ear	68,195 471,187	2,969,970	(2.504)	3,038,165 471,187
	Movement du At 31 July 201	•	539,382	2,969,970	(2,504)	3,506,848
				<del></del>		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 JULY 2012

15	RESERVES - continued			
	Company	Profit and loss account £	Share premium £	Totals £
	At 1 August 2011 Profit for the year	1,770,000 550,000	2,969,970	4,739,970 550,000
	At 31 July 2012	2,320,000	2,969,970	5,289,970 —————
16	RELATED PARTY DISCLOSURES			
	P Parra A director of the company			
	Charged group members £109,920 for rent during the year			
	Amount due to related party at the balance sheet date		2012 £ 180,143	2011 £ 739,652
	2Heads FZ-LLC A company which is owned by Mr P Parra			
	The group paid expenses on behalf of 2Heads FZ-LLC during	ng the year		
	Amount due from related party at the balance sheet date		2012 £ 25,290	2011 £ 18,770