REGISTERED NUMBER 07091845 (England and Wales)

ABBREVIATED AUDITED ACCOUNTS

FOR THE YEAR ENDED 31 JANUARY 2013

FOR

WILLIAMSONS SOLICITORS LIMITED



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# COMPANY INFORMATION for the Year Ended 31 January 2013

**DIRECTORS** 

S J Clubley N D Collar W O Waddington

**SECRETARY** 

B Cook

REGISTERED OFFICE

45 Lowgate Hull HUI 1EN

REGISTERED NUMBER

07091845 (England and Wales)

**AUDITORS:** 

Graybrowne Limited Chartered Accountants Statutory Auditors The Counting House Nelson Street

Hull

East Yorkshire HU1 1XE

# REPORT OF THE DIRECTORS for the Year Ended 31 January 2013

The directors present their report with the accounts of the company for the year ended 31 January 2013

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of providing legal services

#### REVIEW OF BUSINESS

In a highly difficult market the company has continued to see steady growth in a number of areas

The turnover of the company has remained consistent with the prior year with the gross profit margin at a healthy 91%

The company's balance sheet shows that net assets have increased by 45%

Staff numbers continue to grow as the firm develops a number of existing work areas

#### DIVIDENDS

An interim dividend of £2 74 per share was paid on 31 January 2013. The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 January 2013 will be £82,200

### FIXED ASSETS

In the opinion of the directors there is no significant difference between the present market value of the company's assets and the amounts at which they are stated in the accounts

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 February 2012 to the date of this report

S J Clubley N D Collar W O Waddington

### COMPANY'S POLICY ON PAYMENT OF CREDITORS

The company has no specific policy with regard to the payment of trade creditors

### FINANCIAL INSTRUMENTS

The company's principal financial instruments comprise bank balances, creditors, debtors and loans to the company The main purpose of these instruments is to raise funds for the company's operations

In respect of bank balances, the liquidity risk is managed by maintaining checks on the balance of the bank account. The company also uses weekly cash flow projections to predict cash requirements and plans accordingly

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

# REPORT OF THE DIRECTORS for the Year Ended 31 January 2013

# STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

### **AUDITORS**

The auditors, Graybrowne Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD

B Cook - Secretary

Date

### REPORT OF THE INDEPENDENT AUDITORS TO . WILLIAMSONS SOLICITORS LIMITED **UNDER SECTION 449 OF THE COMPANIES ACT 2006**

We have examined the abbreviated accounts set out on pages five to sixteen, together with the full financial statements of Williamsons Solicitors Limited for the year ended 31 January 2013 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006 It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you

### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section

Anne Gray FCA CTA (Senior Statutory Auditor)

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for and on behalf of Graybrowne Limited

Chartered Accountants Statutory Auditors

The Counting House

Nelson Street

Hull

East Yorkshire

**HULIXE** 

Date

8-7-13

# ABBREVIATED PROFIT AND LOSS ACCOUNT for the Year Ended 31 January 2013

	Notes	31 1 13 £	31 1 12 £
TURNOVER		5,541,732	5,705,870
Cost of sales		(503,755)	(494,166)
		5,037,977	5,211,704
Administrative expenses		4,070,207	3,852,618
OPERATING PROFIT	3	967,770	1,359,086
Interest receivable and similar income		7,624	1,567
		975,394	1,360,653
Interest payable and similar charges	4	30,663	44,578
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	8	944,731	1,316,075
Tax on profit on ordinary activities	5	304,339	430,517
PROFIT FOR THE FINANCIAL YEAR	₹	640,392	885,558

## **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

# WILLIAMSONS SOLICITORS LIMITED (REGISTERED NUMBER 07091845)

## ABBREVIATED BALANCE SHEET 31 January 2013

		311	13	31 1	12
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	7		2,113,714		2,415,673
Tangible assets	8		72,746		79,901
			2,186,460		2,495,574
CURRENT ASSETS					
Stocks	9	447,158		636,176	
Debtors	10	1,855,179		1,866,754	
Cash at bank and in hand		860,801		487,678	
		3,163,138		2,990,608	
CREDITORS		5,105,150		2,730,000	
Amounts falling due within one year	11	1,930,407		2,350,371	
NET CURRENT ASSETS			1,232,731		640,237
TOTAL ASSETS LESS CURRENT LIABILITIES			3,419,191		3,135,811
CREDITORS					
Amounts falling due after more than one					
year	12		(1,607,390)		(1,883,960)
PROVISIONS FOR LIABILITIES	15		(1,758)		
NET ASSETS			1,810,043		1,251,851
CAPITAL AND RESERVES					
Called up share capital	16		30,000		30,000
Profit and loss account	17		1,780,043		1,221,851
					<del> </del>
SHAREHOLDERS' FUNDS	19		1,810,043		1,251,851

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on its behalf by

1 7 113 and were signed on

S J Clubley - Director

N D Collar - Director

W O Waddington - Director

# CASH FLOW STATEMENT for the Year Ended 31 January 2013

		31.1	13	3111	2
	Notes	£	£	£	£
Net cash inflow from operating activities	1		1,260,555		1,052,784
Returns on investments and servicing of finance	2		(23,039)		(43,011)
Taxation			(430,331)		(307,545)
Capital expenditure	2		(21,394)		(22,945)
Equity dividends paid			(82,200)		(82,200)
			703,591		597,083
Financing	2		(330,468)		(222,576)
Increase in cash in the period			373,123		374,507
Reconciliation of net cash flow to movement in net funds	3				
Increase in cash in the period Cash outflow/(inflow)		373,123		374,507	
from decrease/(increase) in debt		6,925		(38,380)	
Change in net funds resulting from cash flows			380,048		336,127
Movement in net funds in the period Net funds at 1 February			380,048 415,456		336,127 79,329
Net funds at 31 January			795,504		415,456

# NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 January 2013

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	31 1 13	31 1 12
	£	£
Operating profit	967,770	1,359,086
Depreciation charges	330,507	334,851
Loss on disposal of fixed assets	-	4,043
Decrease/(increase) in stocks	189,018	(137,438)
Decrease/(increase) in debtors	11,575	(263,605)
Decrease in creditors	(238,315)	(244,153)
Net cash inflow from operating activities	1,260,555	1,052,784

# 2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	31 1 13 £	31 1 12 £
Returns on investments and servicing of finance		
Interest received	7,624	1,567
Interest paid	(30,663)	(44,578)
Net cash outflow for returns on investments and servicing of finance	(23,039)	(43,011)
Capital expenditure		
Purchase of tangible fixed assets	(21,394)	(34,945)
Sale of tangible fixed assets	-	12,000
Net cash outflow for capital expenditure	(21,394)	(22,945)
Financing		
New loans in year	84,938	127,101
Loan repayments in year	(91,862)	(88,721)
Amount withdrawn by directors	(323,544)	(260,956)
Net cash outflow from financing	(330,468)	(222,576)
	====	

# NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 January 2013

# 3 ANALYSIS OF CHANGES IN NET FUNDS

	At 1 2 12	Cash flow £	At 31 1 13 £
Net cash Cash at bank and in hand	487,678	373,123	860,801
	487,678	373,123	860,801
Debts falling due within one year	(63,551)	(1,746)	(65,297)
Debts falling due after one year	(8,671)	8,671	
	(72,222)	6,925	(65,297)
Total	415,456	380,048	795,504

# NOTES TO THE ABBREVIATED ACCOUNTS for the Year Ended 31 January 2013

#### ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention

### Turnover

1

Fees receivable represents the fair value of consideration due in respect of services provided to clients for the year, except where the firm's entitlement to consideration is contingent upon a future event or the time cost is not expected to be recoverable in a bill. Fees receivable are shown net of value added tax

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2010, is being amortised evenly over its estimated useful life of ten years

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Fixtures and fittings

- 25% on cost, 20% on cost and 10% on cost

Motor vehicles

- 25% on cost

Computer equipment

- 20% on cost and Straight line over 3 years

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

### Work in progress

Work in progress comprises professional time costs, excluding any mark-up, plus disbursements, to the extent that no right to consideration exists at the balance sheet date

Work in progress is valued at the lower of cost and net realisable value. Any non-recoverable work in progress is excluded

#### Amounts recoverable on contracts

Amounts recoverable on contracts represent the recoverable time costs of incomplete matters at the year end, including any profit element, excluding any matters where the right to consideration is contingent and the contingency has not been fulfilled at the balance sheet date

### 2 STAFF COSTS

Wages and salaries Social security costs	31 1 13 £ 2,575,159 235,453	31 1 12 £ 2,409,363 224,425
	2,810,612	2,633,788
The average monthly number of employees during the year was as follows	31 1 13	31 1 12
Directors Employees	3 121	3 117
	124	120

# NOTES TO THE ABBREVIATED ACCOUNTS - continued for the Year Ended 31 January 2013

# 3 OPERATING PROFIT

The operating profit is stated after charging

		31 1 13 £	31 1 12 £
	Other operating leases	145,346	136,597
	Depreciation - owned assets	28,549	32,892
	Loss on disposal of fixed assets	20,5 17	4,043
	Goodwill amortisation	301,959	301,959
	Auditors' remuneration	7,000	7,000
	Auditors' remuneration for non audit work	12,210	11,300
	Operating lease rentals paid - plant and machinery	64,320	44,210
	Operating lease remais paid - plant and machinery	=====	
	Directors' remuneration	36,000	36,000
4	INTEREST PAYABLE AND SIMILAR CHARGES		
		31 1 13	31 1 12
		£	£
	Bank interest	10,757	16,730
	Bank loan interest	2,378	2,231
	Interest paid to directors	17,528	25,617
	•		
		30,663	44,578
		<del></del>	
5	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit on ordinary activities for the year was as follows		21.1.10
		31 1 13	31 1 12
		£	£
	Current tax	202 565	120 517
	UK corporation tax	302,767	430,517
	Over/under provision	(186)	···
	Total current tax	302,581	430,517
	Deferred tax	1,758	
	Tax on profit on ordinary activities	304,339	430,517
	·	====	

# NOTES TO THE ABBREVIATED ACCOUNTS - continued for the Year Ended 31 January 2013

# 5 TAXATION - continued

Factors	affecting	the tax	charge
raciors	anteume	tiit ta s	CHAILE

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

		31 1 13	31 1 12
	Profit on ordinary activities before tax	£ 944,731	£ 1,316,075
	Profit on ordinary activities	<del></del>	<del>-</del> -
	multiplied by the standard rate of corporation tax		
	in the UK of 24% (2012 - 26%)	226,735	342,180
	Effects of		
	Expenses not deductible for tax purposes	75,881	83,889
	Capital allowances in excess of depreciation	(1,319)	(837)
	Adjustments to tax charge in respect of previous periods	(186)	-
	and other timing differences		
	Marginal Relief	(2,646)	-
	Change in rate of tax	4,116	5,285
	Current tax charge	302,581	430,517
6	DIVIDENDS		
		31 1 13	31 1 12
		£	£
	A Ordinary shares of £1 each	R2 200	82,200
	Interim	82,200	====
7	INTANGIBLE FIXED ASSETS		
			Goodwill £
	COST		~
	At 1 February 2012		
	and 31 January 2013		3,019,591
	AMORTISATION		
	At 1 February 2012		603,918
	Amortisation for year		301,959
	At 31 January 2013		905,877
	NET BOOK VALUE		
	At 31 January 2013		2,113,714
	At 31 January 2012		2,415,673

# NOTES TO THE ABBREVIATED ACCOUNTS - continued for the Year Ended 31 January 2013

8	TANGIBLE FIXED ASSETS				
		Fixtures			
		and	Motor	Computer	
		fittings	vehicles	equipment	Totals
		£	£	£	£
	COST				
	At 1 February 2012	45,903	35,689	35,300	116,892
	Additions	4,500	-	16,894	21,394
	At 31 January 2013	50,403	35,689	52,194	138,286
	DEPRECIATION				
	At 1 February 2012	11,664	12,434	12,893	36,991
	Charge for year	6,211	8,923	13,415	28,549
	At 31 January 2013	17,875	21,357	26,308	65,540
	NET BOOK VALUE	***			
	At 31 January 2013	32,528	14,332	25,886	72,746
	At 31 January 2013	=======================================	====	====	
	At 31 January 2012	34,239	23,255	22,407	79,901
9	STOCKS				
,	STOCKS			31 1 13 £	31 1 12 £
	Work-in-progress			447,158	636,176
10	DEBTORS AMOUNTS FALLING DUE	WITHIN ONE YE	CAR		
	DEDICKS MACONIST MEDIAC SCI	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		31 1 13	31 1 12
				£	£
	Trade debtors			507,735	641,178
	Other debtors			1,192,051	1,093,670
	Prepayments			155,393	131,906
				1,855,179	1,866,754
11	CREDITORS AMOUNTS FALLING DU	JE WITHIN ONE	YEAR		
				31 1 13	31 1 12
				£	£
	Bank loans and overdrafts (see note 13)			65,297	63,551
	Trade creditors			27,937	5,587
	Tax			302,767	430,517
	Social security and other taxes			179,247	200,900
	Other creditors			271,405	273,925
	Directors' current accounts Accrued expenses			969,035 114,719	1,292,579 83,312
	Accided expenses			<del></del>	<del></del>
				1,930,407	2,350,371

# NOTES TO THE ABBREVIATED ACCOUNTS - continued for the Year Ended 31 January 2013

# 12 CREDITORS AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	31 1 13	31 1 12
	£	£
Bank loans (see note 13)	-	8,671
Other creditors	1,071,594	1,071,594
Other creditors	535,796	803,695
	1,607,390	1,883,960
LOANS		
An analysis of the maturity of loans is given below		
	31 1 13	31 1 12
	£	£
Amounts falling due within one year or on demand		
Bank loans	65,297	63,551
	<del></del>	<del></del>
Amounts falling due between one and two years		
Bank loans - 1-2 years	-	8,671

## 14 OPERATING LEASE COMMITMENTS

13

The following operating lease payments are committed to be paid within one year

	Land and buildings		Other operating leases	
Expiring Within one year	31 1 13 £ 127,042 12,750	31 1 12 £ - 130,840	31 1 13 £ 52,776	31 1 12 £ 46,067
Between one and five years	139,792	130,840	52,776	46,067
15 PROVISIONS FOR LIABILITIES  Deferred tax			31 1 13 £ 1,758	31 1 12 £
Charge to profit and loss account during ye Balance at 31 January 2013	ar			Deferred tax £ 1,758

The above provided amounts relate to corporation tax deferred by accelerated capital allowances and is based on a corporation tax rate of 23 75%

# NOTES TO THE ABBREVIATED ACCOUNTS - continued for the Year Ended 31 January 2013

## 16 CALLED UP SHARE CAPITAL

Allotted, iss	sued and fully paid			
Number	Class	Nominal value	31 1 13 £	31 1 12 £
30,000	A Ordinary	£1	30,000	30,000
RESERVE	s			Dun Sa
				Profit and loss
				account
				£
At I Februa	ry 2012			1,221,851
	e year			640,392
Dividends				(82,200)
At 31 Janua	ıry 2013			1,780,043
	Number 30,000  RESERVE  At 1 Februa  Profit for th  Dividends	Number Class 30,000 A Ordinary  RESERVES  At 1 February 2012  Profit for the year	Number Class Nominal value 30,000 A Ordinary £1  RESERVES  At 1 February 2012 Profit for the year Dividends	Number Class Nominal 31 1 13 value £ 30,000 A Ordinary £1 30,000  RESERVES  At 1 February 2012 Profit for the year Dividends

# 18 RELATED PARTY DISCLOSURES

During the year, total dividends of £82,200 (2012 - £82,200) were paid to the directors

# S J Clubley

Director

In respect of a current account balance

Amount due to related party at the balance sheet date	31 1 13 £ 354,168	31 1 12 £ 458,698
N D Collar Director		
In respect of a current account balance		
Amount due to related party at the balance sheet date	31 1 13 £ 271,325	31 1 12 £ 374,757

# NOTES TO THE ABBREVIATED ACCOUNTS - continued for the Year Ended 31 January 2013

## 18 RELATED PARTY DISCLOSURES - continued

### W O Waddington

Director

In respect of a current account balance

	21112	31112
	£	£
Amount due to related party at the balance sheet date	343,542	459,125

Loans made to the company by the directors have attracted interest at 2% over the Bank of England base rate at the year end

All transactions were carried out on an arm's length basis

## 19 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31 1 13	1 1 1 ا ز
	£	£
Profit for the financial year	640,392	885,558
Dividends	(82,200)	(82,200)
New share capital subscribed		
Net addition to shareholders' funds	558,192	803,358
Opening shareholders' funds	1,251,851	448,493
Closing shareholders' funds	1,810,043	1,251,851