

**GROUP STRATEGIC REPORT, REPORT OF THE DIRECTORS AND**  
**AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019**

**FOR**

**A1 TRAVEL DEALS LTD**

Ashford Louis  
Chartered Certified Accountants  
& Statutory Auditors  
187 High Road Leyton  
London  
E15 2BY

**CONTENTS OF THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

|                                                       | <b>Page</b> |
|-------------------------------------------------------|-------------|
| <b>Company Information</b>                            | <b>1</b>    |
| <b>Group Strategic Report</b>                         | <b>2</b>    |
| <b>Report of the Directors</b>                        | <b>4</b>    |
| <b>Report of the Independent Auditors</b>             | <b>5</b>    |
| <b>Consolidated Income Statement</b>                  | <b>7</b>    |
| <b>Consolidated Other Comprehensive Income</b>        | <b>8</b>    |
| <b>Consolidated Balance Sheet</b>                     | <b>9</b>    |
| <b>Company Balance Sheet</b>                          | <b>10</b>   |
| <b>Consolidated Statement of Changes in Equity</b>    | <b>11</b>   |
| <b>Company Statement of Changes in Equity</b>         | <b>12</b>   |
| <b>Consolidated Cash Flow Statement</b>               | <b>13</b>   |
| <b>Notes to the Consolidated Cash Flow Statement</b>  | <b>14</b>   |
| <b>Notes to the Consolidated Financial Statements</b> | <b>15</b>   |

**A1 TRAVEL DEALS LTD**  
**COMPANY INFORMATION**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**DIRECTORS:**

Ms P S Adhikari  
Mrs S Verma

**REGISTERED OFFICE:**

13 Smith's Yard  
Earlsfield  
London  
SW18 4HR

**REGISTERED NUMBER:**

06981085 (England and Wales)

**AUDITORS:**

Ashford Louis  
Chartered Certified Accountants  
& Statutory Auditors  
187 High Road Leyton  
London  
E15 2BY

**GROUP STRATEGIC REPORT**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

The directors present their strategic report of the company and the group for the year ended 31 December 2019.

**REVIEW OF BUSINESS**

The Directors have continued to keep the progress of the company under close scrutiny. The company continue to invest in technology, human resources, marketing and branding thereby achieving desirable growth in the year.

The company's result improved on last year in terms of both turnover and profitability.

The directors consider this performance to be very strong, given the underlying difficulty trading conditions being experienced by businesses coming out of recession. The Directors anticipates growth in the coming year as the Company continuous to strengthen its position and increasing market share.

The result of the results for the year and the financial position of the Company are shown in Financial Statement on pages 8 to 21.

**GROUP STRATEGIC REPORT**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**PRINCIPAL RISKS AND UNCERTAINTIES**

There are a number of potential risks and uncertainties which could impact the company's performance and these are considered by the board on regular basis. The Board of Directors and the relevant management teams consider the risks of all significant business decisions and changes in the external environment and in the company's operations. The key risks affecting the business are as follows:

**Operating Risk**

The company's reputation and continued success depends on its ability to provide services which are valued by its customers. The company regularly reviews the quality of its services both internally and through formalised client feedback and evaluation.

**Market Risk**

The company operates in a specialised market and seeks to maintain a competitive advantage by offering an appropriate and relevant service range and providing a high level of client service from professional and dedicated staff. The company manages market risk by providing added value services to its customers.

**Management Risk**

The company is reliant on its high calibre team of operational managers and board of directors. The company recruits and develops high calibre employees, many of whom have been with the company for a number of years. The board have tried to ensure that the knowledge base of the operational management team is shared as much as possible throughout the company.

**Financial Risk**

The company has a normal level of exposure to currency fluctuations. The company is principally funded from retained profits and is reliant on converting these profits into cashflow. Financial monitoring, forecasting and planning are continuous processes and emphasis is placed on balancing maintenance or growth of profit margin against investment in resources to maintain delivery of a high quality of service to its customers.

**Economic risk**

The directors have identified and evaluated risks and uncertainties and have controls in place to mitigate these. Responsibility for management of each key risk is identified and delegated. The company is exposed to the risks of the economic downturn that could lower the company's revenues and operating results in the future, especially with the recent outbreak of COVID-19. However, actions continue to be taken to maximise the company's performance in all aspects of the business.

**Health And Safety**

The company recognises the significance of health and safety in the workplace to ensure its work force is free from risk, through investment in training and education in the occupational health and safety field.

**Environment, social and ethical matters**

The company recognises the importance of its environmental responsibilities, monitors its impact on the environment and designs and implements policies to reduce any damage that might be caused by the company's activities.

**Employees**

The Company's employment policy is to provide equal opportunity to all current and prospective employees without any discrimination. Disabled persons are employed by the company where a suitable vacancy occurs. We provide working environment in which all individuals are treated with respect and dignity

**ON BEHALF OF THE BOARD:**

Ms P S Adhikari - Director

14 May 2020

**REPORT OF THE DIRECTORS**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2019.

**PRINCIPAL ACTIVITY**

The principal activity of the group in the year under review was that of travel agent.

**DIVIDENDS**

An ordinary dividend totalling £168,000 (2018 : £ 182,898) was paid during the last year.

**DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2019 to the date of this report.

Ms P S Adhikari  
Mrs S Verma

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that she ought to have taken as a director in order to make herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

**AUDITORS**

The auditors, Ashford Louis, will be proposed for re-appointment at the forthcoming Annual General Meeting.

**ON BEHALF OF THE BOARD:**

Ms P S Adhikari - Director

14 May 2020

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF**  
**AI TRAVEL DEALS LTD**

**Opinion**

We have audited the financial statements of AI Travel Deals Ltd (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2019 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31 December 2019 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

**Emphasis of matter**

We draw your attention to the going concern issue indicated in Note 19 of the financial statements. While drawing your attention to this note, we want to state that our auditor's opinion is not modified in respect of the matter emphasized.

**Other information**

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF**  
**AI TRAVEL DEALS LTD**

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

**Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Hayford Doh FCCA MBA BA(Hons) (Senior Statutory Auditor)  
for and on behalf of Ashford Louis  
Chartered Certified Accountants  
& Statutory Auditors  
187 High Road Leyton  
London  
E15 2BY

18 May 2020



**CONSOLIDATED INCOME STATEMENT**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

|                                        |   | YEAR ENDED<br>31.12.19<br>£ | PERIOD<br>1.12.17<br>TO<br>31.12.18<br>£ |
|----------------------------------------|---|-----------------------------|------------------------------------------|
| Notes                                  |   |                             |                                          |
| <b>TURNOVER</b>                        |   | 46,463,761                  | 43,654,474                               |
| Cost of sales                          |   | <u>42,658,636</u>           | <u>39,611,900</u>                        |
| <b>GROSS PROFIT</b>                    |   | 3,805,125                   | 4,042,574                                |
| Administrative expenses                |   | <u>2,936,425</u>            | <u>2,888,414</u>                         |
| <b>OPERATING PROFIT</b>                | 4 | 868,700                     | 1,154,160                                |
| Interest receivable and similar income |   | <u>364,929</u>              | <u>48,750</u>                            |
|                                        |   | 1,233,629                   | 1,202,910                                |
| Interest payable and similar expenses  | 5 | <u>552</u>                  | <u>33</u>                                |
| <b>PROFIT BEFORE TAXATION</b>          |   | 1,233,077                   | 1,202,877                                |
| Tax on profit                          | 6 | <u>263,908</u>              | <u>289,106</u>                           |
| <b>PROFIT FOR THE FINANCIAL YEAR</b>   |   | <u>969,169</u>              | <u>913,771</u>                           |
| Profit attributable to:                |   |                             |                                          |
| Owners of the parent                   |   | <u>969,169</u>              | <u>913,771</u>                           |

The notes form part of these financial statements

**CONSOLIDATED OTHER COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

|                                                                     | Notes | YEAR ENDED<br>31.12.19<br>£ | PERIOD<br>1.12.17<br>TO<br>31.12.18<br>£ |
|---------------------------------------------------------------------|-------|-----------------------------|------------------------------------------|
| <b>PROFIT FOR THE YEAR</b>                                          |       | 969,169                     | 913,771                                  |
| <b>OTHER COMPREHENSIVE INCOME</b>                                   |       | -                           | -                                        |
| <b>TOTAL COMPREHENSIVE INCOME<br/>FOR THE YEAR</b>                  |       | <u>969,169</u>              | <u>913,771</u>                           |
| Total comprehensive income attributable to:<br>Owners of the parent |       | <u>969,169</u>              | <u>913,771</u>                           |

**CONSOLIDATED BALANCE SHEET**  
**31 DECEMBER 2019**

|                                              | Notes | 31.12.19<br>£    | £                | 31.12.18<br>£    | £                |
|----------------------------------------------|-------|------------------|------------------|------------------|------------------|
| <b>FIXED ASSETS</b>                          |       |                  |                  |                  |                  |
| Intangible assets                            | 9     |                  | 61,132           |                  | 68,773           |
| Tangible assets                              | 10    |                  | 9,195            |                  | 12,235           |
| Investments                                  | 11    |                  | <u>2,631,523</u> |                  | <u>1,740,156</u> |
|                                              |       |                  | <u>2,701,850</u> |                  | <u>1,821,164</u> |
| <b>CURRENT ASSETS</b>                        |       |                  |                  |                  |                  |
| Debtors                                      | 12    | 1,429,838        |                  | 1,901,366        |                  |
| Cash at bank and in hand                     |       | <u>915,553</u>   |                  | <u>1,370,269</u> |                  |
|                                              |       | <u>2,345,391</u> |                  | <u>3,271,635</u> |                  |
| <b>CREDITORS</b>                             |       |                  |                  |                  |                  |
| Amounts falling due within one year          | 13    | <u>2,270,237</u> |                  | <u>3,116,964</u> |                  |
| <b>NET CURRENT ASSETS</b>                    |       |                  | <u>75,154</u>    |                  | <u>154,671</u>   |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b> |       |                  | <u>2,777,004</u> |                  | <u>1,975,835</u> |
| <b>CAPITAL AND RESERVES</b>                  |       |                  |                  |                  |                  |
| Called up share capital                      | 15    |                  | 40,000           |                  | 40,000           |
| Retained earnings                            | 16    |                  | <u>2,737,004</u> |                  | <u>1,935,835</u> |
| <b>SHAREHOLDERS' FUNDS</b>                   |       |                  | <u>2,777,004</u> |                  | <u>1,975,835</u> |

The financial statements were approved by the Board of Directors and authorised for issue on 14 May 2020 and were signed on its behalf by:

Ms P S Adhikari - Director

Mrs S Verma - Director

**COMPANY BALANCE SHEET**  
**31 DECEMBER 2019**

|                                              | Notes | 31.12.19<br>£    | £                | 31.12.18<br>£    | £                |
|----------------------------------------------|-------|------------------|------------------|------------------|------------------|
| <b>FIXED ASSETS</b>                          |       |                  |                  |                  |                  |
| Intangible assets                            | 9     |                  | 61,132           |                  | 68,773           |
| Tangible assets                              | 10    |                  | 8,862            |                  | 11,815           |
| Investments                                  | 11    |                  | <u>2,631,601</u> |                  | <u>1,831,523</u> |
|                                              |       |                  | <u>2,701,595</u> |                  | <u>1,912,111</u> |
| <b>CURRENT ASSETS</b>                        |       |                  |                  |                  |                  |
| Debtors                                      | 12    | 1,103,642        |                  | 1,477,195        |                  |
| Cash at bank and in hand                     |       | <u>843,820</u>   |                  | <u>1,207,570</u> |                  |
|                                              |       | 1,947,462        |                  | 2,684,765        |                  |
| <b>CREDITORS</b>                             |       |                  |                  |                  |                  |
| Amounts falling due within one year          | 13    | <u>2,193,138</u> |                  | <u>2,804,083</u> |                  |
| <b>NET CURRENT LIABILITIES</b>               |       |                  | <u>(245,676)</u> |                  | <u>(119,318)</u> |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b> |       |                  | <u>2,455,919</u> |                  | <u>1,792,793</u> |
| <b>CAPITAL AND RESERVES</b>                  |       |                  |                  |                  |                  |
| Called up share capital                      | 15    |                  | 40,000           |                  | 40,000           |
| Retained earnings                            | 16    |                  | <u>2,415,919</u> |                  | <u>1,752,793</u> |
| <b>SHAREHOLDERS' FUNDS</b>                   |       |                  | <u>2,455,919</u> |                  | <u>1,792,793</u> |
| Company's profit for the financial year      |       |                  | <u>831,126</u>   |                  | <u>862,753</u>   |

The financial statements were approved by the Board of Directors and authorised for issue on 14 May 2020 and were signed on its behalf by:

Mrs S Verma - Director

Ms P S Adhikari - Director

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

|                                    | Called up<br>share<br>capital<br>£ | Retained<br>earnings<br>£ | Total<br>equity<br>£ |
|------------------------------------|------------------------------------|---------------------------|----------------------|
| <b>Balance at 1 December 2017</b>  | 40,000                             | 1,204,963                 | 1,244,963            |
| <b>Changes in equity</b>           |                                    |                           |                      |
| Dividends                          | -                                  | (182,899)                 | (182,899)            |
| Total comprehensive income         | -                                  | 913,771                   | 913,771              |
| <b>Balance at 31 December 2018</b> | <u>40,000</u>                      | <u>1,935,835</u>          | <u>1,975,835</u>     |
| <b>Changes in equity</b>           |                                    |                           |                      |
| Dividends                          | -                                  | (168,000)                 | (168,000)            |
| Total comprehensive income         | -                                  | 969,169                   | 969,169              |
| <b>Balance at 31 December 2019</b> | <u>40,000</u>                      | <u>2,737,004</u>          | <u>2,777,004</u>     |

**COMPANY STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

|                                    | Called up<br>share<br>capital<br>£ | Retained<br>earnings<br>£ | Total<br>equity<br>£ |
|------------------------------------|------------------------------------|---------------------------|----------------------|
| <b>Balance at 1 December 2017</b>  | 40,000                             | 1,072,939                 | 1,112,939            |
| <b>Changes in equity</b>           |                                    |                           |                      |
| Dividends                          | -                                  | (182,899)                 | (182,899)            |
| Total comprehensive income         | -                                  | 862,753                   | 862,753              |
| <b>Balance at 31 December 2018</b> | 40,000                             | 1,752,793                 | 1,792,793            |
| <b>Changes in equity</b>           |                                    |                           |                      |
| Dividends                          | -                                  | (168,000)                 | (168,000)            |
| Total comprehensive income         | -                                  | 831,126                   | 831,126              |
| <b>Balance at 31 December 2019</b> | 40,000                             | 2,415,919                 | 2,455,919            |

**CONSOLIDATED CASH FLOW STATEMENT**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

|                                                       |       | YEAR ENDED<br>31.12.19<br>£ | PERIOD<br>1.12.17<br>TO<br>31.12.18<br>£ |
|-------------------------------------------------------|-------|-----------------------------|------------------------------------------|
|                                                       | Notes |                             |                                          |
| <b>Cash flows from operating activities</b>           |       |                             |                                          |
| Cash generated from operations                        | 1     | 429,239                     | 541,742                                  |
| Interest paid                                         |       | (552)                       | (33)                                     |
| Tax paid                                              |       | (260,597)                   | (222,454)                                |
| Net cash from operating activities                    |       | <u>168,090</u>              | <u>319,255</u>                           |
| <b>Cash flows from investing activities</b>           |       |                             |                                          |
| Purchase of tangible fixed assets                     |       | -                           | (2,881)                                  |
| Purchase of fixed asset investments                   |       | (891,367)                   | (1,040,156)                              |
| Interest received                                     |       | 364,929                     | 48,750                                   |
| Net cash from investing activities                    |       | <u>(526,438)</u>            | <u>(994,287)</u>                         |
| <b>Cash flows from financing activities</b>           |       |                             |                                          |
| Amount withdrawn by directors                         |       | (5,000)                     | (78,858)                                 |
| Intercompany                                          |       | 76,632                      | (401,653)                                |
| Equity dividends paid                                 |       | (168,000)                   | (182,899)                                |
| Net cash from financing activities                    |       | <u>(96,368)</u>             | <u>(663,410)</u>                         |
| <b>Decrease in cash and cash equivalents</b>          |       | <u>(454,716)</u>            | <u>(1,338,442)</u>                       |
| <b>Cash and cash equivalents at beginning of year</b> | 2     | 1,370,269                   | 2,708,711                                |
| <b>Cash and cash equivalents at end of year</b>       | 2     | <u>915,553</u>              | <u>1,370,269</u>                         |

The notes form part of these financial statements

**NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

1. **RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS**

|                                                | YEAR ENDED<br>31.12.19<br>£ | PERIOD<br>1.12.17<br>TO<br>31.12.18<br>£ |
|------------------------------------------------|-----------------------------|------------------------------------------|
| Profit before taxation                         | 1,233,077                   | 1,202,877                                |
| Depreciation charges                           | 10,682                      | 11,684                                   |
| Finance costs                                  | 552                         | 33                                       |
| Finance income                                 | (364,929)                   | (48,750)                                 |
|                                                | 879,382                     | 1,165,844                                |
| Decrease/(increase) in trade and other debtors | 136,194                     | (561,689)                                |
| Decrease in trade and other creditors          | (586,337)                   | (62,413)                                 |
| <b>Cash generated from operations</b>          | <b>429,239</b>              | <b>541,742</b>                           |

2. **CASH AND CASH EQUIVALENTS**

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

**Year ended 31 December 2019**

|                           | 31.12.19<br>£ | 1.1.19<br>£ |
|---------------------------|---------------|-------------|
| Cash and cash equivalents | 915,553       | 1,370,269   |

**Period ended 31 December 2018**

|                           | 31.12.18<br>£ | 1.12.17<br>£ |
|---------------------------|---------------|--------------|
| Cash and cash equivalents | 1,370,269     | 2,708,711    |

3. **ANALYSIS OF CHANGES IN NET FUNDS**

|                          | At 1.1.19<br>£   | Cash flow<br>£   | At 31.12.19<br>£ |
|--------------------------|------------------|------------------|------------------|
| <b>Net cash</b>          |                  |                  |                  |
| Cash at bank and in hand | 1,370,269        | (454,716)        | 915,553          |
|                          | 1,370,269        | (454,716)        | 915,553          |
| <b>Total</b>             | <b>1,370,269</b> | <b>(454,716)</b> | <b>915,553</b>   |



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**1. STATUTORY INFORMATION**

A1 Travel Deals Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

**2. ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

**Turnover**

Turnover represents net invoiced sales of goods and services, excluding value added tax. The turnover of the company for the period has been derived from the provision of goods and services falling within the company's principal activities. Income is recognised on the date of departure basis.

**Intangible assets**

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Computer software is being amortised evenly over its estimated useful life of nil years.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

|                       |                           |
|-----------------------|---------------------------|
| Fixtures and fittings | - 25% on reducing balance |
| Computer equipment    | - 25% on reducing balance |

**Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Pension costs and other post-retirement benefits**

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**3. EMPLOYEES AND DIRECTORS**

|                       | YEAR ENDED<br>31.12.19 | PERIOD<br>1.12.17<br>TO<br>31.12.18 |
|-----------------------|------------------------|-------------------------------------|
|                       | £                      | £                                   |
| Wages and salaries    | 438,371                | 325,846                             |
| Social security costs | 32,881                 | 33,384                              |
| Other pension costs   | 4,878                  | 2,760                               |
|                       | <u>476,130</u>         | <u>361,990</u>                      |

The average number of employees during the year was as follows:

|                     | YEAR ENDED<br>31.12.19 | PERIOD<br>1.12.17<br>TO<br>31.12.18 |
|---------------------|------------------------|-------------------------------------|
| Management          | 3                      | 3                                   |
| Marketing and sales | 8                      | 4                                   |
| Administration      | 3                      | 3                                   |
|                     | <u>14</u>              | <u>10</u>                           |

The average number of employees by undertakings that were proportionately consolidated during the year was 4 (2018 - 1) .

|                         | YEAR ENDED<br>31.12.19 | PERIOD<br>1.12.17<br>TO<br>31.12.18 |
|-------------------------|------------------------|-------------------------------------|
|                         | £                      | £                                   |
| Directors' remuneration | <u>97,837</u>          | <u>47,068</u>                       |

**4. OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

|                                | YEAR ENDED<br>31.12.19 | PERIOD<br>1.12.17<br>TO<br>31.12.18 |
|--------------------------------|------------------------|-------------------------------------|
|                                | £                      | £                                   |
| Depreciation - owned assets    | 3,040                  | 4,043                               |
| Computer software amortisation | 7,641                  | 7,641                               |
| Auditors' remuneration         | 8,160                  | 8,190                               |
| Foreign exchange differences   | <u>(5,661)</u>         | <u>33,692</u>                       |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**5. INTEREST PAYABLE AND SIMILAR EXPENSES**

|                | YEAR ENDED<br>31.12.19<br>£ | PERIOD<br>1.12.17<br>TO<br>31.12.18<br>£ |
|----------------|-----------------------------|------------------------------------------|
| Other interest | <u>552</u>                  | <u>33</u>                                |

**6. TAXATION**

**Analysis of the tax charge**

The tax charge on the profit for the year was as follows:

|                                | YEAR ENDED<br>31.12.19<br>£ | PERIOD<br>1.12.17<br>TO<br>31.12.18<br>£ |
|--------------------------------|-----------------------------|------------------------------------------|
| Current tax:                   |                             |                                          |
| UK corporation tax             | 263,908                     | 253,179                                  |
| Prior year tax underproduction | <u>-</u>                    | <u>35,927</u>                            |
| Tax on profit                  | <u>263,908</u>              | <u>289,106</u>                           |

UK corporation tax has been charged at 19% .

**Reconciliation of total tax charge included in profit and loss**

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

|                                                                                         | YEAR ENDED<br>31.12.19<br>£ | PERIOD<br>1.12.17<br>TO<br>31.12.18<br>£ |
|-----------------------------------------------------------------------------------------|-----------------------------|------------------------------------------|
| Profit before tax                                                                       | <u>1,233,077</u>            | <u>1,202,877</u>                         |
| Profit multiplied by the standard rate of corporation tax in the UK of 19% (2018 - 19%) | 234,285                     | 228,547                                  |
| Effects of:                                                                             |                             |                                          |
| Expenses not deductible for tax purposes                                                | 434                         | 188                                      |
| Income not taxable for tax purposes                                                     | 28,628                      | 60,070                                   |
| Depreciation in excess of capital allowances                                            | <u>561</u>                  | <u>301</u>                               |
| Total tax charge                                                                        | <u>263,908</u>              | <u>289,106</u>                           |

**7. INDIVIDUAL INCOME STATEMENT**

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**8. DIVIDENDS**

|                            | PERIOD<br>1.12.17<br>TO<br>31.12.18<br>£ |
|----------------------------|------------------------------------------|
| Ordinary shares of £1 each |                                          |
| Interim                    | <u>182,899</u>                           |

**9. INTANGIBLE FIXED ASSETS**

**Group**

|                                           |                           |
|-------------------------------------------|---------------------------|
|                                           | Computer<br>software<br>£ |
| <b>COST</b>                               |                           |
| At 1 January 2019<br>and 31 December 2019 | <u>119,664</u>            |
| <b>AMORTISATION</b>                       |                           |
| At 1 January 2019                         | 50,891                    |
| Amortisation for year                     | <u>7,641</u>              |
| At 31 December 2019                       | <u>58,532</u>             |
| <b>NET BOOK VALUE</b>                     |                           |
| At 31 December 2019                       | <u>61,132</u>             |
| At 31 December 2018                       | <u>68,773</u>             |

**Company**

|                                           |                           |
|-------------------------------------------|---------------------------|
|                                           | Computer<br>software<br>£ |
| <b>COST</b>                               |                           |
| At 1 January 2019<br>and 31 December 2019 | <u>119,664</u>            |
| <b>AMORTISATION</b>                       |                           |
| At 1 January 2019                         | 50,891                    |
| Amortisation for year                     | <u>7,641</u>              |
| At 31 December 2019                       | <u>58,532</u>             |
| <b>NET BOOK VALUE</b>                     |                           |
| At 31 December 2019                       | <u>61,132</u>             |
| At 31 December 2018                       | <u>68,773</u>             |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**10. TANGIBLE FIXED ASSETS**

**Group**

|                                           | Fixtures<br>and<br>fittings<br>£ | Computer<br>equipment<br>£ | Totals<br>£   |
|-------------------------------------------|----------------------------------|----------------------------|---------------|
| <b>COST</b>                               |                                  |                            |               |
| At 1 January 2019<br>and 31 December 2019 | <u>32,851</u>                    | <u>29,856</u>              | <u>62,707</u> |
| <b>DEPRECIATION</b>                       |                                  |                            |               |
| At 1 January 2019                         | 28,374                           | 22,098                     | 50,472        |
| Charge for year                           | <u>1,101</u>                     | <u>1,939</u>               | <u>3,040</u>  |
| At 31 December 2019                       | <u>29,475</u>                    | <u>24,037</u>              | <u>53,512</u> |
| <b>NET BOOK VALUE</b>                     |                                  |                            |               |
| At 31 December 2019                       | <u>3,376</u>                     | <u>5,819</u>               | <u>9,195</u>  |
| At 31 December 2018                       | <u>4,477</u>                     | <u>7,758</u>               | <u>12,235</u> |

**Company**

|                                           | Fixtures<br>and<br>fittings<br>£ | Computer<br>equipment<br>£ | Totals<br>£   |
|-------------------------------------------|----------------------------------|----------------------------|---------------|
| <b>COST</b>                               |                                  |                            |               |
| At 1 January 2019<br>and 31 December 2019 | <u>32,326</u>                    | <u>29,856</u>              | <u>62,182</u> |
| <b>DEPRECIATION</b>                       |                                  |                            |               |
| At 1 January 2019                         | 28,269                           | 22,098                     | 50,367        |
| Charge for year                           | <u>1,014</u>                     | <u>1,939</u>               | <u>2,953</u>  |
| At 31 December 2019                       | <u>29,283</u>                    | <u>24,037</u>              | <u>53,320</u> |
| <b>NET BOOK VALUE</b>                     |                                  |                            |               |
| At 31 December 2019                       | <u>3,043</u>                     | <u>5,819</u>               | <u>8,862</u>  |
| At 31 December 2018                       | <u>4,057</u>                     | <u>7,758</u>               | <u>11,815</u> |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**11. FIXED ASSET INVESTMENTS**

**Group**

|                       | Unlisted<br>investments<br>£ |
|-----------------------|------------------------------|
| <b>COST</b>           |                              |
| At 1 January 2019     | 1,740,156                    |
| Additions             | 891,367                      |
| At 31 December 2019   | <u>2,631,523</u>             |
| <b>NET BOOK VALUE</b> |                              |
| At 31 December 2019   | <u>2,631,523</u>             |
| At 31 December 2018   | <u>1,740,156</u>             |

**Company**

|                       | Unlisted<br>investments<br>£ |
|-----------------------|------------------------------|
| <b>COST</b>           |                              |
| At 1 January 2019     | 1,831,523                    |
| Additions             | 800,078                      |
| At 31 December 2019   | <u>2,631,601</u>             |
| <b>NET BOOK VALUE</b> |                              |
| At 31 December 2019   | <u>2,631,601</u>             |
| At 31 December 2018   | <u>1,831,523</u>             |

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

**Subsidiary**

**A1 Travel Deals LLC**

Registered office: 7345 Davis Building, Unit 3, Naples 34104, Florida

Nature of business: Travel agent

|                  | %<br>holding |
|------------------|--------------|
| Class of shares: |              |
| Ordinary         | 100.00       |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

|                                    | <b>Group</b>     |                  | <b>Company</b>   |                  |
|------------------------------------|------------------|------------------|------------------|------------------|
|                                    | 31.12.19         | 31.12.18         | 31.12.19         | 31.12.18         |
|                                    | £                | £                | £                | £                |
| Trade debtors                      | 351,790          | 376,238          | 315,945          | 293,301          |
| Uk Century Ltd                     | 5,167            | 5,167            | 5,167            | 5,167            |
| Amounts owed by group undertakings | 325,020          | 660,354          | 91,289           | 350,065          |
| Other debtors                      | 615,180          | 768,180          | 615,180          | 768,180          |
| Refundable deposit                 | 84,211           | 37,872           | 31,952           | 10,350           |
| The Globe Hunters Limited          | 9,090            | 9,090            | 9,090            | 9,090            |
| VAT                                | 32,176           | 32,271           | 32,176           | 32,271           |
| Prepayments                        | 7,204            | 12,194           | 2,843            | 8,771            |
|                                    | <u>1,429,838</u> | <u>1,901,366</u> | <u>1,103,642</u> | <u>1,477,195</u> |

Included in the Other Debtors is an amount of £602,000 (2018 : £727,000) which is a loan given to a close family member of the directors. This debt is fully recoverable and repayable in full within the next nine months.

**13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

|                                    | <b>Group</b>     |                  | <b>Company</b>   |                  |
|------------------------------------|------------------|------------------|------------------|------------------|
|                                    | 31.12.19         | 31.12.18         | 31.12.19         | 31.12.18         |
|                                    | £                | £                | £                | £                |
| Trade creditors                    | 1,688,905        | 1,964,963        | 1,684,790        | 1,961,634        |
| Creditcard control                 | 3,344            | 342,500          | 3,075            | 341,850          |
| Amounts owed to group undertakings | -                | 258,701          | -                | -                |
| Tax                                | 256,490          | 253,179          | 196,184          | 202,978          |
| Social security and other taxes    | 15,993           | 11,114           | 9,700            | 11,114           |
| Pension liability                  | 813              | 799              | 813              | 799              |
| Provision ticket refunds           | 269,734          | -                | 269,734          | -                |
| Directors' current accounts        | 6,892            | 11,892           | 6,892            | 11,892           |
| Accruals and deferred income       | 16,350           | 268,216          | 16,350           | 268,216          |
| Accrued expenses                   | 11,716           | 5,600            | 5,600            | 5,600            |
|                                    | <u>2,270,237</u> | <u>3,116,964</u> | <u>2,193,138</u> | <u>2,804,083</u> |

Included in the Deferred income is an amount of £nil (2018: £231,523) related to the Investment Income.

**14. SECURED DEBTS**

The Barclays Bank has given the company overdraft facility of £20,000 on account number 73137953 repayable on demand; Barclaycard facility of £70,000 and Foreign Exchange facility of £20,000. Limited guaranteed was given by Ms Prabha Adhikari and Mrs Swati Verma for £20,000 dated 28 September 2012.

The HSBC Bank has Debenture including Fixed Charge over all present freehold and leasehold property; First Fixed Charge over book and other debts, chattels, goodwill and uncalled capital, both present and future; and First Floating Charge over all assets and undertakings both present and future dated 28 April 2015.

**15. CALLED UP SHARE CAPITAL**

|                                  |          |                |               |               |
|----------------------------------|----------|----------------|---------------|---------------|
| Allotted, issued and fully paid: |          |                |               |               |
| Number:                          | Class:   | Nominal value: | 31.12.19      | 31.12.18      |
|                                  |          |                | £             | £             |
| 40,000                           | Ordinary | £1             | <u>40,000</u> | <u>40,000</u> |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2019**

**16. RESERVES**

**Group**

|                     | Retained<br>earnings<br>£ |
|---------------------|---------------------------|
| At 1 January 2019   | 1,935,835                 |
| Profit for the year | 969,169                   |
| Dividends           | (168,000)                 |
| At 31 December 2019 | <u>2,737,004</u>          |

**Company**

|                     | Retained<br>earnings<br>£ |
|---------------------|---------------------------|
| At 1 January 2019   | 1,752,793                 |
| Profit for the year | 831,126                   |
| Dividends           | (168,000)                 |
| At 31 December 2019 | <u>2,415,919</u>          |

**17. PENSION COMMITMENTS**

The Parent Company operates a define contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost and charge represents contribution payable by the company to the fund and amounted to £5,211 (2018 : £3,258). There were no prepaid or accrued contribution at 31 December 2019 or 31 December 2018.

**18. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES**

During the current year the Parent Company paid dividends totalling £168,000 (2018 : £182,899) to its shareholders.

At the balance sheet date, the Parent Company also owed £6,892 (2018 : £11,892) to its directors.

**19. NO GOING CONCERN**

The Parent Company and Group meets its day to day working capital requirements and has significant cash reserves at year end. The Group's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the Group should be able to operate without the need for external facilities for the foreseeable future outside of the Group.

Even with the coronavirus having a huge impact on human society and the economy with the travel and tour industry sustaining one of the heaviest impact, the Directors have a reasonable expectation and are optimistic that with the healthy financial position of the Group coupled with the numerous business support schemes introduced by the Government, the Group will continue in operational existence for the next foreseeable future.



This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.