# Company Registration Number 06945143

LOGISTIK UNICORP LIMITED

Report and Financial Statements

31 May 2013

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## **REPORT AND FINANCIAL STATEMENTS 2013**

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## OFFICERS AND PROFESSIONAL ADVISERS

## **DIRECTORS**

L Bibeau M Maurice

## **REGISTERED OFFICE**

303-307 Oak Drive Hartlebury Trading Estate Hartlebury Kidderminster Worcestershire DY10 4JB

## **BANKERS**

NatWest PLC 280 Bishopsgate London EC2M 4RB

## **SOLICITORS**

TLT LLP One Redcliffe Street Bristol BS1 6TP

## **AUDITOR**

Deloitte LLP Bristol

#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 May 2013

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the design and supply of corporate wear and work wear

### REVIEW OF DEVELOPMENTS AND FUTURE PROSPECTS

The company intends to continue to expand its operations in accordance with its medium-term plans

The directors have continued to consolidate the business in 2013. They have received a letter from the parent company confirming continued financial support as may be required to carry out the business of the company

The directors are pleased to report an operating profit for the year excluding redundancy and other one-off costs Furthermore the overall borrowings of the company have been greatly reduced through the issue of additional share capital in consideration of release from debts owed to the group

#### **GOING CONCERN**

As noted above, the directors have received a letter of support from the parent company covering the period of at least 12 months from the date of this report. The directors are confident that the parent company is able to continue to provide this support for this period. Accordingly, the going concern basis continues to be adopted.

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

### Foreign exchange and treasury

The company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates

### Competitive environment

There remains price pressure from the company's competitors throughout the marketplace 
Logistik Unicorp Limited introduces quality materials to its customers and implements cost-cutting measures to maintain a competitive edge

### Liquidity

In order to maintain liquidity to ensure sufficient funds are available for ongoing operations and future developments, the company uses short-term loans

## **RESULTS AND DIVIDENDS**

The loss for the year was £254,000 (2012 £1,210,000) The directors do not recommend the payment of a dividend (2012 £1,1)

#### DIRECTORS

The directors, who served throughout the year and subsequently, unless otherwise stated, were as follows

L Bibeau

M Maurice (appointed 1 October 2012)

J Ambrose (resigned 1 October 2012)

## **DIRECTORS' REPORT (continued)**

## **AUDITOR**

Each of the persons who is a director at the date of approval of this report confirms that

- (1) so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of \$418 of the Companies Act 2006

Deloitte LLP has expressed a willingness to continue in office as the company's auditor. A resolution to reappoint Deloitte LLP as the company's auditor will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

L Bibeau Director

#### **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregulanties.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LOGISTIK UNICORP LIMITED

We have audited the financial statements of Logistik Unicorp Limited for the year ended 31 May 2013 which comprise the Profit and Loss Account, the Balance Sheet and the related notes 1 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 May 2013 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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Andrew Wright (Senior statutory auditor) for and on behalf of Deloitte LLP Chartered Accountants and Statutory Auditor Bristol, United Kingdom Date

5th December 2013

## PROFIT AND LOSS ACCOUNT For the year ended 31 May 2013

	Note	2013 £	2012 £
TURNOVER	2	11,868,071	11,792,142
Cost of sales		(9,418,492)	(9,681,055)
GROSS PROFIT		2,449,579	2,111,087
Administrative expenses		(2,556,518)	(2,471,331)
OPERATING LOSS	4	(106,939)	(360,244)
Operating profit/(loss) excluding redundancy and other or	ne-off costs	42,602	(360,244)
Redundancy costs		(73,029)	-
Other one-off costs		(76,512)	
Exceptional costs	1	-	(548,449)
Interest payable and similar charges	5	(147,051)	(301,510)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(253,990)	(1,210,203)
Tax on loss on ordinary activities	6	-	-
LOSS FOR THE FINANCIAL YEAR	13	(253,990)	(1,210,203)

There have been no recognised gains and losses for the current or the prior financial year other than as stated in the profit and loss account and, accordingly, no separate statement of total recognised gains and losses is presented

All amounts are derived from continuing operations

## BALANCE SHEET At 31 May 2013

		2013		2012	
	Note	£	£	£	£
FIXED ASSETS Tangible assets	7		246,669		250,457
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	<b>8</b> 9	3,050,837 6,760,958 33,822		2,857,726 6,528,008 54,069	
CREDITORS Amounts falling due within one year	10	9,845,617 (3,416,886)		9,439,803 (8,681,941)	
NET CURRENT ASSETS			6,248,731		757,862
TOTAL ASSETS LESS CURRENT LIABILITIES BEING NET ASSETS			6,675,400		1,008,319
CAPITAL AND RESERVES Called up share capital Profit and loss account	12 13		11,121,072 (4,445,672)		5,200,001 (4,191,682)
SHAREHOLDERS' FUNDS	14		6,675,400		1,008,319

The financial statements of Logistik Unicorp Limited, registered number 06945143, were approved by the Board of Directors and authorised for issue on November 25th 2013

Signed on behalf of the Board of Directors

L Bibeau Director

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# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 May 2013

#### 1. ACCOUNTING POLICIES

The particular accounting policies adopted are described below

#### Basis of accounting

The financial statements are prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards

As noted above the directors have received a letter of support from the parent company covering a period of at least 12 months from the date of this report. The directors are confident that the parent company is able to continue to provide this support for this period. Accordingly, the going concern basis continues to be adopted

#### Cash flow statement

The company has taken advantage of the exemption granted under FRS 1 from the requirement to present a cash flow statement, as it is a wholly-owned subsidiary of a parent company and its cash flows are included in the group cash flow statement

#### Turnover

Turnover is stated net of VAT and trade discounts. Turnover from the sale of goods is recognised when the goods are despatched to the customer.

## Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation Depreciation is provided on a straight-line basis, at the following annual rates, in order to write off each asset over its estimated useful life as follows

Plant and machinery - 10-20% on cost
Fixtures and fittings - 10-20% on cost
Motor vehicles - 10-20% on cost
Computer equipment - 20-33% on cost
Property improvements - 10-20% on cost

## Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items. Cost includes all direct costs incurred in bringing each product to its present location and condition, as follows

Raw materials, consumables and goods for resale - purchase cost on a first-in, first-out basis

Work in progress and finished goods - cost of direct materials and labour plus attributable overheads based on a normal level of activity

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 May 2013

## 1. ACCOUNTING POLICIES (continued)

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

#### **Exceptional items**

Exceptional items relate to the one-off costs expended as part of the restructuring of the original business and are deemed to be non-recurring in nature

#### Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted at the balance sheet date

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 May 2013

## 2. TURNOVER

The turnover and loss before taxation are attributable to the one principal activity of the company

An analysis of turnover by geographical market is given below

		2013	2012
		£	£
	United Kingdom	11,527,958	11,650,557
	Europe	167,147	94,662
	Africa	4,610	-
	Asia	26,815	5,783
	North America	136,325	41,140
	South America	5,216	-
		11,868,071	11,792,142
3.	INFORMATION REGARDING DIRECTORS AND EMPLOYEES	2013	2012
	Directors' emoluments	£	£
	Directors entofunctits		
	Salary	•	-
	Pension contributions	-	-
			<del></del>
		-	-

L Bibeau and M Maurice are paid for their services by Logistik Unicorp Inc, as was J Ambrose The consolidated financial statements of Logistik Unicorp Inc, which include disclosures regarding the emoluments of these directors, are publicly available from its registered offices at 820, chemin du Grand-Bernier Nord, Saint-Jean-sur-Richelieu QC J2W 0A6, Canada

Where the directors are remunerated by other companies and this includes their services to Logistik Unicorp Limited, it is not practicable to allocate their remuneration between their services as directors of this company and their services as directors of other companies

Employee costs during the year	2013 £	2012 £
Wages and salaries	1,562,299	1,571,017
Social security costs	152,395	150,738
Other pension costs	13,006	16,984
	1,727,700	1,738,739

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 May 2013

3.	INFORMATION REGARDING DIRECTORS AND EMPLOYEES (continued)  Average number of persons employed	2013 No.	2012 No.
	Production	33	37
	Administration	43	48
		76	85
4.	OPERATING LOSS	2013	2012
	The operating loss is stated after charging/(crediting)	£	£
	Hire of plant and machinery	120,891	105,839
	Depreciation - owned assets	81,228	69,852
	Profit on disposal of fixed assets	•	(4,817)
	Auditor's remuneration	20,000	20,000
	Foreign exchange loss	6,374	8,672
	Redundancy costs	73,029	-
	Other one-off costs	76,512	-
5.	INTEREST PAYABLE AND SIMILAR CHARGES	2013	2012
		£	£
	Bank loan interest Inter-company interest	147,051	58,583 242,927
		147,051	301,510

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 May 2013

#### 6 TAX ON LOSS ON ORDINARY ACTIVITIES

The current tax charge for the year differs from the standard rate for the reasons set out in the following reconciliation

	2013 £	2012 £
Loss on ordinary activities before tax	(253,990)	(1,210,203)
	£	£
Tax on loss on ordinary activities at blended rate of 23 8% (2012 25 7%)	(60,533)	(311,022)
Factors affecting the charge		
Expenses not deductible for tax purposes	1,481	12,393
Depreciation for period in excess of capital allowances	18,025	25,267
Movement in short - term timing differences	(48)	9,288
Tax losses	18,533	264,074
Group relief not paid for	22,542	
	<del>-</del>	-

The UK Government announced a reduction in the UK corporation tax rate from 24% to 23% from 1 April 2013, which was substantively enacted on 17 July 2013. The reduction in the balance sheet carrying value of deferred tax assets and liabilities to reflect the rate of tax at which those assets are expected to reverse has not had a material impact on the current year tax charge. The UK Government has indicated that it intends to enact a further reduction in the main tax rate to 22% by 1 April 2014. Future rate reductions would further reduce the UK deferred tax assets and liabilities recognised but the actual impact will be dependent on the deferred tax position at the time

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 May 2013

# 7. TANGIBLE FIXED ASSETS

TANGIDEE LINED ASSETS	Improvements to property £	Plant and machinery £	Fixtures and fittings £
COST	~	-	•
At 1 June 2012	79,736	45,917	56,507
Additions	-	-	4,505
At 31 May 2013	79,736	45,917	61,012
DEPRECIATION			
At 1 June 2012	14,963	19,491	28,841
Charge for year	15,947	9,184	11,452
At 31 May 2013	30,910	28,675	40,293
NOT BOOK VALUE			
NET BOOK VALUE	19 926	17 242	20.710
At 31 May 2013	48,826	17,242	20,719
At 31 May 2012	64,773	26,426	27,666
	Motor vehicles £	Computer equipment	Totals £
COST			
At 1 June 2012	4,900	177,820	364,880
Additions	<del></del>	72,935	77,440
At 31 May 2013	4,900	250,755	442,320
DEPRECIATION			
At 1 June 2012	2,695	48,433	114,423
At 1 Julie 2012	-,0>0		
Charge for year	980	43,665	81,228
Charge for year	980	43,665	81,228
Charge for year At 31 May 2013	980	43,665	81,228

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 May 2013

8.	STOCKS	2013 £	2012 £
	Raw materials	764,195	469,763
	Work in progress	203,535	49,058
	Finished goods and goods for resale	2,083,107	2,488,910
		3,050,837	2,857,726
9.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2013 £	2012 £
	Trade debtors	3,071,866	3,330,209
	Other debtors	7,990	23,664
	Amounts due from group company	2,728,243	2,620,791
	Prepayments and accrued income	952,859	553,344
		6,760,958	6,528,008
10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2013 £	2012 £
	Trade creditors	374,866	424,704
	Debtor finance facility	1,592,777	1,219,680
	Stock finance facility	437,946	225,508
	Amounts due to group company	257,290	6,092,117
	Social security and other taxes	44,242	41,189
	VAT	281,372	425,488
	Other creditors	249,915	89,959
	Accrued expenses	178,478	163,296
		3,416,886	8,681,941
11	SECURED DEBTS	2013	2012
	The following secured debts are included within creditors	£	£
	•		
	Stock finance facility	437,946	225,508
	Debtors finance facility	1,592,777	1,219,680
		2,030,723	1,445,188

## Full Form Debenture

Leumi Abl Limited, a group company, has a fixed and floating charge over the undertaking and all property and assets present and future, including goodwill, uncalled capital, buildings, fixtures and fixed plant and machinery

## Debenture

Thistle Garments Limited, a group company, has a fixed charge over all properties, all present and future rights, licences, guarantees, rents, deposits, contracts, covenants and warranties relating to the property, all book debts and stock

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 May 2013

12.	SHARE CAI	PITAL		2013 £	2012 £
	Allotted, call	ed up and fully paid		-	_
	Number	Class	Nominal value		
	5,921,072	Ordinary Shares	£1	5,921,072	1
	5,200,000	Preference Shares	£1	5,200,000	5,200,000
				11,121,072	5,200,001

On 24 May 2013 the company issued 5,921,071 £1 Ordinary Shares to Logistik Unicorp Holdings Limited for a consideration of £5,921,071 This was settled through intercompany

All shares rank parı passu ın all rights

13.	RESERVES		Profit and loss account £
	At 1 June 2012 Loss for the financial year		(4,191,682) (253,990)
	At 31 May 2013		(4,445,672)
14	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	2013 £	2012 £
	Loss for the financial year Issued ordinary share capital	(253,990) 5,921,071	(1,210,203)
	Net addition/(reduction) to shareholders' funds Opening shareholders' funds	5,667,081 1,008,319	(1,210,203) 2,218,522
	Closing shareholders' funds	6,675,400	1,008,319

## 15. RELATED PARTY DISCLOSURES

As the company is a wholly-owned subsidiary of Logistik Unicorp Holdings Limited, no disclosure of transactions within the group is given in accordance with the exemptions permitted under Financial Reporting Standard No 8

## 16. ULTIMATE PARENT COMPANY

The company's immediate parent undertaking at the balance sheet date was Logistik Unicorp Holdings Limited, a company incorporated in England

The company's ultimate parent undertaking at the balance sheet date was Logistik Unicorp Inc , a company incorporated in Canada Logistik Unicorp Inc is also the smallest and largest group for which consolidated financial statements are prepared