REGISTERED NUMBER: 06931553 (England and Wales)

UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017 FOR PRODO DIGITAL MARKETING LTD

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PRODO DIGITAL MARKETING LTD

COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2017

DIRECTORS: Mr D R Adams

Mrs P Adams

REGISTERED OFFICE: The Stables

Little Heath Road

Littleton Chester Cheshire CH3 7DW

REGISTERED NUMBER: 06931553 (England and Wales)

BALANCE SHEET 31 DECEMBER 2017

| | | 31/12/17 | | 31/12/16 | |
|--|-------|-----------|-----------------|----------------|----------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | 044.400 | | 050 440 |
| Tangible assets | 4 | | 211,160 | | 258,143 |
| CURRENT ASSETS | | | | | |
| Stocks | | 88,000 | | 92,000 | |
| Debtors | 5 | 665,171 | | 733,937 | |
| Cash at bank and in hand | | 5,767 | | 72,582 | |
| | | 758,938 | | 898,519 | |
| CREDITORS | | 0.40, 400 | | 740 400 | |
| Amounts falling due within one year | 6 | 642,489 | 110 110 | <u>740,432</u> | 450.007 |
| NET CURRENT ASSETS TOTAL ASSETS LESS CURRENT | | | 116,449 | | <u>158,087</u> |
| LIABILITIES | | | 327,609 | | 416,230 |
| | | | 32. ,333 | | ,255 |
| CREDITORS | | | | | |
| Amounts falling due after more than one | | | | | |
| year | 7 | | 30,133 | | 49,662 |
| NET ASSETS | | | <u>297,476</u> | | 366,568 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | | | 1 | | 1 |
| Retained earnings | | | 297,475 | | 366,567 |
| SHAREHOLDERS' FUNDS | | | 297,476 | | 366,568 |
| | | | | | |

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2017.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2017 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and preparing financial statements which give a true and fair view of the state of affairs of the company as at
- the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The notes form part of these financial statements

BALANCE SHEET - continued 31 DECEMBER 2017

The financial statements have been prepared and delivered in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

In accordance with Section 444 of the Companies Act 2006, the Income Statement has not been delivered.

The financial statements were approved by the Board of Directors on 7 March 2018 and were signed on its behalf by:

Mr D R Adams - Director

The notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

1. STATUTORY INFORMATION

Prodo Digital Marketing Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property

Computer software

Furniture and fittings

Computer equipment

- in accordance with the property

20% on reducing balance

- 25% on reducing balance

- 25% on reducing balance

Stocks

Work in progress is valued at the lower of cost and net realisable value.

Cost is calculated using the first-in, first-out method and includes all purchase, transport, and handling costs in bringing stocks to their present location and condition.

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2017

2. ACCOUNTING POLICIES - continued

Financial instruments FINANCIAL ASSETS

Trade, group and other debtors

Trade, group and other debtors (including accrued income) which are receivable within one year and which do not constitute a financing transaction are initially measured at the transaction price and subsequently measured at amortised cost, being the transaction price less any amounts settled and any impairment losses.

A provision for impairment of trade debtors is established where there is objective evidence that the amounts due will not be collected according to the original terms of the contract. Impairment losses are recognised in profit or loss for the excess of the carrying value of the trade debtor over the present value of the future cash flows discounted using the original effective interest rate. Subsequent reversals of an impairment loss that objectively relate to an event occurring after the impairment loss was recognised, are recognised immediately in profit or loss.

FINANCIAL LIABILITIES

Trade, group and other creditors

Trade, group and other creditors (including accruals) payable within one year that do not constitute a financing transaction are initially measured at the transaction price and subsequently measured at amortised cost, being transaction price less any amounts settled.

Derecognition of financial assets and liabilities

A financial asset is only derecognised when the contractual rights to cash flows expire or are settled, or substantially all the risks and rewards of ownership are transferred to another party, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party. A financial liability (or part thereof) is derecognised when the obligation specified in the contract is discharged, cancelled or expires.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 66 (2016 - 50).

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2017

| 4. | TANGIBLE FIXED ASSETS | | | |
|----|--|--------------|---------------|-------------|
| | | Improvements | | Furniture |
| | | to | Computer | and |
| | | property | software | fittings |
| | | £ | £ | £ |
| | COST | | | |
| | At 1 January 2017 | 117,186 | 136,515 | 34,308 |
| | Additions | 20,568 | - | 946 |
| | At 31 December 2017 | 137,754 | 136,515 | 35,254 |
| | DEPRECIATION | · | | |
| | At 1 January 2017 | 28,254 | 66,031 | 20,579 |
| | Charge for year | 20,275 | 35,460 | 3,601 |
| | At 31 December 2017 | 48,529 | 101,491 | 24,180 |
| | NET BOOK VALUE | | | |
| | At 31 December 2017 | 89,225 | 35,024 | 11,074 |
| | At 31 December 2016 | 88,932 | 70,484 | 13,729 |
| | | | | |
| | | Motor | Computer | |
| | | vehicles | equipment | Totals |
| | | £ | £ | £ |
| | COST | | | |
| | At 1 January 2017 | 77,200 | 100,279 | 465,488 |
| | Additions | - | 14,311 | 35,825 |
| | At 31 December 2017 | 77,200 | 114,590 | 501,313 |
| | DEPRECIATION | | | |
| | At 1 January 2017 | 30,352 | 62,129 | 207,345 |
| | Charge for year | 11,712 | 11,760 | 82,808 |
| | At 31 December 2017 | 42,064 | 73,889 | 290,153 |
| | NET BOOK VALUE | | - | |
| | At 31 December 2017 | 35,136 | 40,701 | 211,160 |
| | At 31 December 2016 | 46,848 | 38,150 | 258,143 |
| | | | | |
| 5. | DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | | | |
| | | | 31/12/17 | 31/12/16 |
| | | | £ | £ |
| | Trade debtors | | 431,825 | 558,031 |
| | Other debtors | | 159,288 | 127,386 |
| | Directors' current accounts | | 38,056 | · - |
| | Prepayments | | 36,002 | 48,520 |
| | • • | | 665,171 | 733,937 |
| | | | | |

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2017

| 6. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | | |
|----|---|---------------|----------------|
| | | 31/12/17 | 31/12/16 |
| | | £ | £ |
| | Bank loans and overdrafts | 57,544 | 5,127 |
| | Hire purchase contracts | 14,636 | 13,826 |
| | Trade creditors | 80,426 | 118,144 |
| | Wages control account | 46,998 | 63,970 |
| | PAYE/NIC control account | 68,706 | 155,628 |
| | VAT | 87,171 | 128,541 |
| | Other creditors | 37,237 | 23,935 |
| | Directors' current accounts | _ | 3 |
| | Accrued expenses and deferred income | 249,771 | 231,258 |
| | | 642,489 | 740,432 |
| 7. | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | | |
| | | 31/12/17 | 31/12/16 |
| | | £ | £ |
| | Bank loans - 1-2 years | 5,127 | 5,128 |
| | Bank loans - 2-5 years | 15,381 | 15,382 |
| | Bank loans more 5 yr by instal | 4,566 | 9,457 |
| | Hire purchase contracts | 5,059 | 19,695 |
| | Timo paramado domitado | 30,133 | 49,662 |
| | | | <u> +0,002</u> |
| | Amounts falling due in more than five years: | | |
| | Repayable by instalments | | |
| | Bank loans more 5 yr by instal | 4.566 | 9,457 |
| | Dank loans more 5 yr by mstar | <u>-4,000</u> | <u> </u> |

8. **ULTIMATE CONTROLLING PARTY**

The ultimate controlling party is Mr D. Adams, Mrs P.Adams and Mr S.McCormick equally.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.