

**REGISTERED NUMBER: 06901981 (England and Wales)**

**UNAUDITED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2016**  
**FOR**  
**NATURAL INSTINCT LIMITED**

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**NATURAL INSTINCT LIMITED**

**COMPANY INFORMATION**  
**FOR THE YEAR ENDED 31 DECEMBER 2016**

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**DIRECTORS:**

S D Brackhaus  
K H Brackhaus  
E West

**SECRETARY:**

S D Brackhaus

**REGISTERED OFFICE:**

2 A C Court  
High Street  
Thames Ditton  
Surrey  
KT7 0SR

**BUSINESS ADDRESS:**

5 Admiralty Way  
Camberley  
Surrey  
GU15 3DT

**REGISTERED NUMBER:**

06901981 (England and Wales)

**ACCOUNTANTS:**

RJP LLP  
2 AC Court  
High Street  
Thames Ditton  
Surrey  
KT7 0SR

**NATURAL INSTINCT LIMITED (REGISTERED NUMBER: 06901981)****BALANCE SHEET  
31 DECEMBER 2016**

	Notes	31.12.16 £	£	31.12.15 £	£
<b>FIXED ASSETS</b>					
Intangible assets	4		1,666		4,747
Tangible assets	5		<u>326,220</u>		<u>340,110</u>
			327,886		344,857
<b>CURRENT ASSETS</b>					
Stocks		442,860		298,257	
Debtors	6	381,062		243,980	
Cash at bank and in hand		<u>409,120</u>		<u>105,974</u>	
		1,233,042		648,211	
<b>CREDITORS</b>					
Amounts falling due within one year	7	<u>727,378</u>		<u>518,232</u>	
<b>NET CURRENT ASSETS</b>			<u>505,664</u>		<u>129,979</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			833,550		474,836
<b>CREDITORS</b>					
Amounts falling due after more than one year	8		-		(44,414)
<b>PROVISIONS FOR LIABILITIES</b>	10		<u>(57,603)</u>		<u>(58,704)</u>
<b>NET ASSETS</b>			<u>775,947</u>		<u>371,718</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	11		8		8
Share premium	12		13,325		13,325
Retained earnings	12		<u>762,614</u>		<u>358,385</u>
<b>SHAREHOLDERS' FUNDS</b>			<u>775,947</u>		<u>371,718</u>

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2016.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2016 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.
- (b)

**BALANCE SHEET - continued**  
**31 DECEMBER 2016**

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The financial statements have been prepared and delivered in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

In accordance with Section 444 of the Companies Act 2006, the Income Statement has not been delivered.

The financial statements were approved by the Board of Directors on 27 September 2017 and were signed on its behalf by:

K H Brackhaus - Director

**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2016**

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1. **STATUTORY INFORMATION**

Natural Instinct Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. **ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

**Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax and after discounts allowed. Turnover is recognised when goods are sold in store or dispatched by the company.

**Intangible assets**

Trademarks are amortised evenly over their estimated useful life of ten years.

Website development costs are amortised evenly over their estimated useful life of two years.

**Intangible fixed assets**

Trademarks are amortised evenly over their estimated useful life of ten years.

Website development costs are amortised evenly over their estimated useful life of two years.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant and machinery etc - 25% on reducing balance, 20% on cost and 10% on cost

**Stocks**

Stock comprises goods held for resale, which are valued at the lower of cost or net realisable value.

Cost is based on the cost of purchase including delivery charges.

Net realisable value is based on estimated selling prices.

**Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2016****2. ACCOUNTING POLICIES - continued****Hire purchase and leasing commitments**

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

**3. EMPLOYEES AND DIRECTORS**

The average number of employees during the year was 50 (2015 - 43 ) .

**4. INTANGIBLE FIXED ASSETS**

	Other intangible assets £
<b>COST</b>	
At 1 January 2016	
and 31 December 2016	35,667
<b>AMORTISATION</b>	
At 1 January 2016	30,920
Charge for year	3,081
At 31 December 2016	34,001
<b>NET BOOK VALUE</b>	
At 31 December 2016	1,666
At 31 December 2015	4,747

**5. TANGIBLE FIXED ASSETS**

	Plant and machinery etc £
<b>COST</b>	
At 1 January 2016	670,304
Additions	104,243
At 31 December 2016	774,547
<b>DEPRECIATION</b>	
At 1 January 2016	330,194
Charge for year	118,133
At 31 December 2016	448,327
<b>NET BOOK VALUE</b>	
At 31 December 2016	326,220
At 31 December 2015	340,110

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2016****5. TANGIBLE FIXED ASSETS - continued**

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

		Plant and machinery etc £
<b>COST</b>		
At 1 January 2016		
and 31 December 2016		<u>78,190</u>
<b>DEPRECIATION</b>		
At 1 January 2016		62,552
Charge for year		<u>15,638</u>
At 31 December 2016		<u>78,190</u>
<b>NET BOOK VALUE</b>		
At 31 December 2016		-
At 31 December 2015		<u>15,638</u>
<b>6. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR</b>		
	31.12.16	31.12.15
	£	£
Trade debtors	216,397	153,500
Other debtors	<u>164,665</u>	<u>90,480</u>
	<u>381,062</u>	<u>243,980</u>
<b>7. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR</b>		
	31.12.16	31.12.15
	£	£
Bank loans and overdrafts	36,222	39,000
Hire purchase contracts (see note 9)	8,664	12,562
Trade creditors	388,249	365,029
Taxation and social security	276,883	86,999
Other creditors	<u>17,360</u>	<u>14,642</u>
	<u>727,378</u>	<u>518,232</u>
<b>8. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR</b>		
	31.12.16	31.12.15
	£	£
Bank loans	-	35,750
Hire purchase contracts (see note 9)	-	<u>8,664</u>
	<u>-</u>	<u>44,414</u>



**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 31 DECEMBER 2016****9. LEASING AGREEMENTS**

Minimum lease payments fall due as follows:

	Hire purchase contracts	
	31.12.16	31.12.15
	£	£
Net obligations repayable:		
Within one year	8,664	12,562
Between one and five years	-	8,664
	<u>8,664</u>	<u>21,226</u>
	Non-cancellable operating leases	
	31.12.16	31.12.15
	£	£
Within one year	47,687	147,002
Between one and five years	-	47,687
	<u>47,687</u>	<u>194,689</u>

**10. PROVISIONS FOR LIABILITIES**

	31.12.16	31.12.15
	£	£
Deferred tax	<u>57,603</u>	<u>58,704</u>
		Deferred tax
		£
Balance at 1 January 2016		58,704
Credit to Income Statement during year		(1,101)
Balance at 31 December 2016		<u>57,603</u>

**11. CALLED UP SHARE CAPITAL**

Allotted and issued:		Nominal value:	31.12.16	31.12.15
Number:	Class:		£	£
8	Ordinary	£1	<u>8</u>	<u>8</u>

**12. RESERVES**

	Retained earnings	Share premium	Totals
	£	£	£
At 1 January 2016	358,385	13,325	371,710
Profit for the year	<u>404,229</u>		<u>404,229</u>
At 31 December 2016	<u>762,614</u>	<u>13,325</u>	<u>775,939</u>

**13. ULTIMATE CONTROLLING PARTY**

TFC Holding Corporation is the ultimate controlling party. This company is registered in the British Virgin Islands.

**14. ACTION AGAINST R D BROCK AND M R MCVAY**

During an internal investigation instigated by the Board of Natural Instinct in 2013, it was found that there was serious wrongdoing by R D Brock and M R McVay, the former managing directors of the company. This included the misappropriation of significant company funds over a period of several years, including the payment of large increases in salary and bonuses that were not approved or authorised by the Board.

R D Brock and M R McVay resigned as employees on 1 May 2013 and registered a claim in the Employment Tribunal claiming unfair constructive dismissal, unpaid salary and notice pay. This claim was withdrawn by R D Brock and M R McVay on 3 August 2016, two days prior to the first tribunal hearing.

R D Brock was charged by Guildford Criminal Investigation Department with several counts of fraud by false representation and abuse of position whilst at Natural Instinct Limited. On 11 April 2016, R D Brock pled that he (together with M R McVay ) was guilty of 5 counts of fraud and convicted accordingly.

R D Brock and M R McVay are now living in the USA and as M R McVay refuses to return to the UK to face criminal charges Guildford Criminal Investigation Department have commenced extradition proceedings against him. When M R McVay is extradited or returns voluntarily to the UK it is expected that he will be charged with the same offences as R D Brock and stand trial at Guildford Crown.

**15. FIRST TIME ADOPTION OF FRS 102**

The policies applied under the entity's previous accounting framework are not materially different to FRS 102 and have not impacted on equity or profit or loss.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.