

REGISTERED NUMBER: 06895847 (England and Wales)

**STRATEGIC REPORT, REPORT OF THE DIRECTORS AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 NOVEMBER 2017
FOR
ER TRAVEL SERVICES LTD**

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for the Year Ended 30 November 2017**

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ER TRAVEL SERVICES LTD
COMPANY INFORMATION
for the Year Ended 30 November 2017

DIRECTORS: P J Hanley
N E Hanley
S Haughton

SECRETARY: S Haughton

REGISTERED OFFICE: 9th Floor
Liver Building
Liverpool
Merseyside
L3 1HU

REGISTERED NUMBER: 06895847 (England and Wales)

AUDITORS: Fairhurst
Statutory Auditor
Chartered Accountants
Douglas Bank House
Wigan Lane
Wigan
Lancashire
WN1 2TB

**STRATEGIC REPORT
for the Year Ended 30 November 2017**

The directors present their strategic report for the year ended 30 November 2017.

REVIEW OF BUSINESS

The company has continued to grow both organically and in the opening of new depots. During the year turnover grew by 41% from £20m to over £28m.

Growth has been achieved through opening extra units in new geographical markets and also through increased capacity at existing depots. This growth has come from a combination of adding new brokers and growing business through our own website www.casirent.com. Like for like sales for those locations open for the past 2 years grew by 36%.

Gross Margins have fallen slightly from 42.4% to 39.25%, which reflects a slightly lower utilisation against higher fleet numbers mainly due to the effect of opening new depots. Once these new depots have bedded in, utilisation and gross margins will recover.

Net profitability has reduced as a result of investment in additional manpower and other resources to support the infrastructure required for the increased business and the future challenges that the strong growth entails. The bulk of the increase in overheads has come from the growth in staff numbers in the new locations and an enhanced head office function, plus an increase in rent and rates in the new locations. The company will see the benefit of this in future years as the newer locations grow and mature, and the improved head office function, mainly IT and marketing, bears fruit.

As a result of this investment net profit, before exceptional items, reduced from £1,409k to £1,006k.

Results have also been impacted by the exceptional write off of the balance owed by an associated company.

The directors are confident that the investment will enable the company to continue to grow in 2018.

PRINCIPAL RISKS AND UNCERTAINTIES

The company faces a number of risks and uncertainties. The directors consider that the key business risks are in respect of competition in the market place and ensuring suitable vehicle availability.

Risk	Impact on company	Mitigation
Operating lease obligations	The company has a risk that operating lease obligations become onerous on the company should business levels reduce significantly Operating in the car rental market the company is at risk from	The company focuses on ensuring the best prices and service levels are offered to customers.
Insurance risk	increases to insurance premiums resulting in the business model becoming uncompetitive.	The directors have a number of insurance options open to them should standard premiums become excessive.

RESEARCH AND DEVELOPMENT

The company has a continuous programme of research and development to improve the performance and reliability of its systems to ensure it remains a market leader in vehicle rentals.

FUTURE DEVELOPMENTS

The directors anticipate the business environment will continue to be competitive but are confident that the company has the vehicle range and capability to satisfy customer requirements.

**STRATEGIC REPORT
for the Year Ended 30 November 2017**

FINANCIAL INSTRUMENTS

The company has a normal level of exposure to price, credit, liquidity, and cash flow risk arising from trading activities which are conducted predominantly in the UK market place.

ON BEHALF OF THE BOARD:

N E Hanley - Director

26 June 2018

**REPORT OF THE DIRECTORS
for the Year Ended 30 November 2017**

The directors present their report with the financial statements of the company for the year ended 30 November 2017.

DIVIDENDS

Interim dividends totalling £275,534 were paid during the year.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 December 2016 to the date of this report.

P J Hanley
N E Hanley
S Haughton

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Fairhurst, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

N E Hanley - Director

26 June 2018

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ER TRAVEL SERVICES LTD

Opinion

We have audited the financial statements of ER Travel Services Ltd (the 'company') for the year ended 30 November 2017 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 November 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ER TRAVEL SERVICES LTD

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Peter J Cheetham FCA (Senior Statutory Auditor)
for and on behalf of Fairhurst
Statutory Auditor
Chartered Accountants
Douglas Bank House
Wigan Lane
Wigan
Lancashire
WN1 2TB

26 June 2018

INCOME STATEMENT
for the Year Ended 30 November 2017

	Notes	2017 £	2016 £
TURNOVER		28,238,801	20,020,946
Cost of sales		<u>17,018,202</u>	<u>11,533,822</u>
GROSS PROFIT		11,220,599	8,487,124
Administrative expenses		<u>10,196,369</u>	<u>7,128,125</u>
		1,024,230	1,358,999
Other operating income		<u>(18,496)</u>	<u>49,372</u>
OPERATING PROFIT	4	1,005,734	1,408,371
Interest receivable and similar income	5	<u>-</u>	<u>252</u>
		1,005,734	1,408,623
Amounts written off investments	6	<u>625,565</u>	<u>-</u>
		380,169	1,408,623
Interest payable and similar expenses	7	<u>3,637</u>	<u>130</u>
PROFIT BEFORE TAXATION		376,532	1,408,493
Tax on profit	8	<u>176,463</u>	<u>281,698</u>
PROFIT FOR THE FINANCIAL YEAR		<u>200,069</u>	<u>1,126,795</u>

The notes form part of these financial statements

**OTHER COMPREHENSIVE INCOME
for the Year Ended 30 November 2017**

	Notes	2017 £	2016 £
PROFIT FOR THE YEAR		200,069	1,126,795
OTHER COMPREHENSIVE INCOME		-	-
TOTAL COMPREHENSIVE INCOME		-	-
FOR THE YEAR		<u>200,069</u>	<u>1,126,795</u>

ER TRAVEL SERVICES LTD (REGISTERED NUMBER: 06895847)

BALANCE SHEET
30 November 2017

	Notes	2017 £	£	2016 £	£
FIXED ASSETS					
Intangible assets	10		99,380		156,392
Tangible assets	11		<u>8,171,105</u>		<u>1,070,615</u>
			8,270,485		1,227,007
CURRENT ASSETS					
Debtors	12	3,001,375		1,962,489	
Cash at bank and in hand		<u>204,271</u>		<u>709,174</u>	
		3,205,646		2,671,663	
CREDITORS					
Amounts falling due within one year	13	<u>8,005,029</u>		<u>1,808,070</u>	
NET CURRENT (LIABILITIES)/ASSETS			<u>(4,799,383)</u>		<u>863,593</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			3,471,102		2,090,600
CREDITORS					
Amounts falling due after more than one year	14		(1,710,141)		(387,760)
PROVISIONS FOR LIABILITIES	17		<u>(254,508)</u>		<u>(120,922)</u>
NET ASSETS			<u>1,506,453</u>		<u>1,581,918</u>
CAPITAL AND RESERVES					
Called up share capital	18		100,000		100,000
Retained earnings	19		<u>1,406,453</u>		<u>1,481,918</u>
SHAREHOLDERS' FUNDS			<u>1,506,453</u>		<u>1,581,918</u>

The notes form part of these financial statements

BALANCE SHEET - continued
30 November 2017

The financial statements were approved by the Board of Directors on 26 June 2018 and were signed on its behalf by:

N E Hanley - Director

STATEMENT OF CHANGES IN EQUITY
for the Year Ended 30 November 2017

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 December 2015	100,000	743,876	843,876
Changes in equity			
Dividends	-	(388,753)	(388,753)
Total comprehensive income	-	1,126,795	1,126,795
Balance at 30 November 2016	<u>100,000</u>	<u>1,481,918</u>	<u>1,581,918</u>
Changes in equity			
Dividends	-	(275,534)	(275,534)
Total comprehensive income	-	200,069	200,069
Balance at 30 November 2017	<u>100,000</u>	<u>1,406,453</u>	<u>1,506,453</u>

CASH FLOW STATEMENT
for the Year Ended 30 November 2017

	Notes	2017 £	2016 £
Cash flows from operating activities			
Cash generated from operations	1	1,167,816	1,565,962
Interest paid		(3,637)	(130)
Tax paid		(278,667)	(123,823)
Net cash from operating activities		<u>885,512</u>	<u>1,442,009</u>
Cash flows from investing activities			
Purchase of intangible fixed assets		(7,500)	-
Purchase of tangible fixed assets		(8,332,212)	(587,796)
Sale of tangible fixed assets		267,014	1,102,175
Interest received		-	252
Net cash from investing activities		<u>(8,072,698)</u>	<u>514,631</u>
Cash flows from financing activities			
Increase in HP and leases		6,774,224	(376,540)
Amount introduced by directors		6,259	1,488
Amount withdrawn by directors		-	(6,079)
Loans to associated companies		177,334	(688,459)
Equity dividends paid		(275,534)	(388,753)
Net cash from financing activities		<u>6,682,283</u>	<u>(1,458,343)</u>
(Decrease)/increase in cash and cash equivalents		<u>(504,903)</u>	<u>498,297</u>
Cash and cash equivalents at beginning of year	2	709,174	210,877
Cash and cash equivalents at end of year	2	<u>204,271</u>	<u>709,174</u>

The notes form part of these financial statements

NOTES TO THE CASH FLOW STATEMENT
for the Year Ended 30 November 2017

1. **RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS**

	2017	2016
	£	£
Profit before taxation	376,532	1,408,493
Depreciation charges	1,010,724	425,363
Loss/(profit) on disposal of fixed assets	18,496	(49,372)
Finance costs	3,637	130
Finance income	-	(252)
	<u>1,409,389</u>	<u>1,784,362</u>
Increase in trade and other debtors	(1,222,479)	(75,455)
Increase/(decrease) in trade and other creditors	<u>980,906</u>	<u>(142,945)</u>
Cash generated from operations	<u>1,167,816</u>	<u>1,565,962</u>

2. **CASH AND CASH EQUIVALENTS**

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 30 November 2017

	30/11/17	1/12/16
	£	£
Cash and cash equivalents	<u>204,271</u>	<u>709,174</u>

Year ended 30 November 2016

	30/11/16	1/12/15
	£	£
Cash and cash equivalents	<u>709,174</u>	<u>210,877</u>

**NOTES TO THE FINANCIAL STATEMENTS
for the Year Ended 30 November 2017**

1. STATUTORY INFORMATION

ER Travel Services Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The vehicle hire sector traditionally funds its tangible assets on relatively short term finance. In practice the vehicles are also only retained for a relatively short term, and the finance is settled when the vehicle is sold. A significant number of the vehicles are sold with a guaranteed buyback price. In view of this the financial statements are prepared on a going concern basis which the directors consider to be appropriate.

Turnover

Turnover represents the net invoiced value of vehicle rentals, excluding value added tax. Where a non-refundable deposit has been received in advance the revenue is recognised. Any refundable amounts received in advance of bookings are held as deferred income and recognised after the rental has occurred.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2012, is being amortised evenly over its estimated useful life of five years.

Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off the cost less estimated residual value of each asset over its estimated useful life.

Fixtures and fittings	- 20% on cost
Motor vehicles	- 20% on cost
Computer equipment	- 20% on cost

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

NOTES TO THE FINANCIAL STATEMENTS - continued
for the Year Ended 30 November 2017

2. ACCOUNTING POLICIES - continued

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

3. EMPLOYEES AND DIRECTORS

	2017	2016
	£	£
Wages and salaries	6,658,870	4,704,471
Social security costs	648,319	435,199
Other pension costs	85,328	47,243
	<u>7,392,517</u>	<u>5,186,913</u>

The average number of employees during the year was as follows:

	2017	2016
Administration	<u>259</u>	<u>185</u>
	2017	2016
	£	£
Directors' remuneration	<u>100,000</u>	<u>100,000</u>

4. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2017	2016
	£	£
Other operating leases	30,046	14,371
Depreciation - owned assets	946,212	360,851
Loss/(profit) on disposal of fixed assets	18,496	(49,372)
Goodwill amortisation	64,512	64,512
Auditors' remuneration	14,900	9,000
VAT partial exemption	<u>162,983</u>	<u>111,057</u>

5. INTEREST RECEIVABLE AND SIMILAR INCOME

	2017	2016
	£	£
Deposit account interest	<u>-</u>	<u>252</u>

6. AMOUNTS WRITTEN OFF INVESTMENTS

During the year an associated company went into administration. The amount owing by the associated company was written off.

NOTES TO THE FINANCIAL STATEMENTS - continued
for the Year Ended 30 November 2017

7. **INTEREST PAYABLE AND SIMILAR EXPENSES**

	2017	2016
	£	£
Bank interest paid	<u>3,637</u>	<u>130</u>

8. **TAXATION**

Analysis of the tax charge

The tax charge on the profit for the year was as follows:

	2017	2016
	£	£
Current tax:		
UK corporation tax	42,877	278,453
Deferred tax	<u>133,586</u>	<u>3,245</u>
Tax on profit	<u>176,463</u>	<u>281,698</u>

9. **DIVIDENDS**

	2017	2016
	£	£
Ordinary shares of 1 each		
Interim	<u>275,534</u>	<u>388,753</u>

10. **INTANGIBLE FIXED ASSETS**

	Goodwill
	£
COST	
At 1 December 2016	384,806
Additions	<u>7,500</u>
At 30 November 2017	<u>392,306</u>
AMORTISATION	
At 1 December 2016	228,414
Amortisation for year	<u>64,512</u>
At 30 November 2017	<u>292,926</u>
NET BOOK VALUE	
At 30 November 2017	<u>99,380</u>
At 30 November 2016	<u>156,392</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
for the Year Ended 30 November 2017

11. TANGIBLE FIXED ASSETS

	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
COST					
At 1 December 2016	-	40,899	1,234,756	181,170	1,456,825
Additions	1,012,186	38,580	7,146,443	135,003	8,332,212
Disposals	(64,355)	-	(244,558)	-	(308,913)
At 30 November 2017	<u>947,831</u>	<u>79,479</u>	<u>8,136,641</u>	<u>316,173</u>	<u>9,480,124</u>
DEPRECIATION					
At 1 December 2016	-	7,644	332,270	46,296	386,210
Charge for year	43,686	13,734	859,166	29,626	946,212
Eliminated on disposal	(1,458)	-	(21,945)	-	(23,403)
At 30 November 2017	<u>42,228</u>	<u>21,378</u>	<u>1,169,491</u>	<u>75,922</u>	<u>1,309,019</u>
NET BOOK VALUE					
At 30 November 2017	<u>905,603</u>	<u>58,101</u>	<u>6,967,150</u>	<u>240,251</u>	<u>8,171,105</u>
At 30 November 2016	<u>-</u>	<u>33,255</u>	<u>902,486</u>	<u>134,874</u>	<u>1,070,615</u>

All motor vehicles are held under HP or vehicle finance agreements.

12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017 £	2016 £
Trade debtors	892,399	324,831
Amounts owed by associates	661,052	838,386
Other debtors	130,490	31,188
Directors' current accounts	-	6,259
VAT	649,973	261,426
Prepayments and accrued income	<u>667,461</u>	<u>500,399</u>
	<u>3,001,375</u>	<u>1,962,489</u>

13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2017 £	2016 £
Hire purchase contracts (see note 15)	5,710,630	258,787
Trade creditors	1,920,219	1,138,604
Tax	42,663	278,453
Social security and other taxes	92,430	67,492
Other Creditors	74,894	28,171
Accrued expenses	<u>164,193</u>	<u>36,563</u>
	<u>8,005,029</u>	<u>1,808,070</u>

14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2017 £	2016 £
Hire purchase contracts (see note 15)	<u>1,710,141</u>	<u>387,760</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
for the Year Ended 30 November 2017

15. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

	Hire purchase contracts	
	2017	2016
	£	£
Net obligations repayable:		
Within one year	5,710,630	258,787
Between one and five years	<u>1,710,141</u>	<u>387,760</u>
	<u>7,420,771</u>	<u>646,547</u>
	Non-cancellable operating leases	
	2017	2016
	£	£
Within one year	4,256,876	586,752
Between one and five years	1,310,456	248,563
In more than five years	<u>171,675</u>	<u>-</u>
	<u>5,739,007</u>	<u>835,315</u>

16. SECURED DEBTS

The following secured debts are included within creditors:

	2017	2016
	£	£
Hire purchase contracts	<u>7,420,771</u>	<u>646,547</u>

HP liabilities and vehicle finance are secured by the underlying assets.

17. PROVISIONS FOR LIABILITIES

	2017	2016
	£	£
Deferred tax	<u>254,508</u>	<u>120,922</u>
		Deferred tax
		£
Balance at 1 December 2016		120,922
Charge to Income Statement during year		<u>133,586</u>
Balance at 30 November 2017		<u>254,508</u>

18. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:			2017	2016
Number:	Class:	Nominal value:	£	£
100,000	Ordinary	1	<u>100,000</u>	<u>100,000</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
for the Year Ended 30 November 2017

19. **RESERVES**

	Retained earnings £
At 1 December 2016	1,481,918
Profit for the year	200,069
Dividends	(275,534)
At 30 November 2017	<u>1,406,453</u>

20. **DIRECTORS' ADVANCES, CREDITS AND GUARANTEES**

The following advances and credits to a director subsisted during the years ended 30 November 2017 and 30 November 2016:

	2017 £	2016 £
P J Hanley		
Balance outstanding at start of year	6,259	1,488
Amounts advanced	-	6,259
Amounts repaid	(6,259)	(1,488)
Amounts written off	-	-
Amounts waived	-	-
Balance outstanding at end of year	<u>-</u>	<u>6,259</u>

21. **ULTIMATE CONTROLLING PARTY**

The controlling party is N E Hanley.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.