Registration number: 06857421

Abc Exhibitions Limited

Annual Report and Unaudited Financial Statements for the Year Ended 31 March 2017

JSW Accountancy Services Limited Chartered Accountants The Genesis Centre North Staffs Business Park 18 Innovation Way Stoke-on-Trent Staffordshire ST6 4BF

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Company Information

Directors Mr Andrew George Woolliscroft

Mrs Kirsty Jane Woolliscroft

Company secretary Mrs Kirsty Jane Woolliscroft

Registered office Mercury House

Unit 2, Sutherland Road

Longton Stoke-on-trent Staffordshire ST3 1JB

Accountants JSW Accountancy Services Limited

Chartered Accountants
The Genesis Centre

North Staffs Business Park

18 Innovation Way Stoke-on-Trent Staffordshire ST6 4BF

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Directors' Report for the Year Ended 31 March 2017

The directors present their report and the financial statements for the year ended 31 March 2017	The directors	present their rer	ort and the fina	incial statements	for the yea	r ended 31 March 2017.
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The directors who held office during the year were as follows:

Mr Andrew George Woolliscroft

Mrs Kirsty Jane Woolliscroft - Company secretary and director

Principal activity

The principal activity of the company is haulier

Small companies provision statement

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved by the Board on 26 July 2017 and signed on its behalf by:

Mrs Kirsty Jane Woolliscroft
Company secretary and director

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Chartered Accountants' Report to the Board of Directors on the Preparation of the Unaudited Statutory Accounts of Abc Exhibitions Limited for the Year Ended 31 March 2017

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the accounts of Abc Exhibitions Limited for the year ended 31 March 2017 as set out on pages $\underline{4}$ to $\underline{17}$ from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales (ICAEW), we are subject to its ethical and other professional requirements which are detailed at http://www.icaew.com/en/members/regulations-standards-and-guidance/.

This report is made solely to the Board of Directors of Abc Exhibitions Limited, as a body, in accordance with the terms of our engagement letter. Our work has been undertaken solely to prepare for your approval the accounts of Abc Exhibitions Limited and state those matters that we have agreed to state to the Board of Directors of Abc Exhibitions Limited, as a body, in this report in accordance with ICAEW Technical Release 07/16 AAF. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Abc Exhibitions Limited and its Board of Directors as a body for our work or for this report.

It is your duty to ensure that Abc Exhibitions Limited has kept adequate accounting records and to prepare statutory accounts that give a true and fair view of the assets, liabilities, financial position and profit of Abc Exhibitions Limited. You consider that Abc Exhibitions Limited is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the accounts of Abc Exhibitions Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory accounts.

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JSW Accountancy Services Limited Chartered Accountants The Genesis Centre North Staffs Business Park 18 Innovation Way Stoke-on-Trent Staffordshire ST6 4BF

26 July 2017

Profit and Loss Account for the Year Ended 31 March 2017

	Note	Total 31 March 2017 £	(As restated) Total 31 March 2016 £
Turnover		870,673	736,473
Cost of sales	_	(507,483)	(441,118)
Gross profit		363,190	295,355
Administrative expenses		(341,160)	(179,887)
Other operating income		-	21,050
Operating profit		22,030	136,518
Other interest receivable and similar income		9	47
Interest payable and similar expenses		(14,299)	(10,692)
		(14,290)	(10,645)
Profit before tax		7,740	125,873
Taxation		(4,945)	(25,644)
Profit for the financial year	_	2,795	100,229

The above results were derived from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

The notes on pages $\underline{8}$ to $\underline{17}$ form an integral part of these financial statements. Page 4

(Registration number: 06857421) Balance Sheet as at 31 March 2017

	Note	2017 £	(As restated) 2016 £
Fixed assets			
Tangible assets	<u>4</u>	467,563	91,143
Current assets			
Stocks	<u>5</u>	45,000	30,400
Debtors	<u>6</u>	151,924	101,894
Cash at bank and in hand		250	76,327
		197,174	208,621
Creditors: Amounts falling due within one year	<u> </u>	(317,411)	(178,284)
Net current (liabilities)/assets		(120,237)	30,337
Total assets less current liabilities		347,326	121,480
Creditors: Amounts falling due after more than one year	<u>7</u>	(295,050)	(65,298)
Provisions for liabilities		(14,799)	(10,000)
Net assets		37,477	46,182
Capital and reserves			
Called up share capital		2	2
Profit and loss account		37,475	46,180
Total equity		37,477	46,182

The notes on pages $\underline{8}$ to $\underline{17}$ form an integral part of these financial statements. Page 5

(Registration number: 06857421) Balance Sheet as at 31 March 2017

For the financial year ending 31 March 2017 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved and authorised by the Board on 26 July 2017 and signed on its behalf by:						
Mr Andrew George Woolliscroft						
Director						
The notes on pages $\underline{8}$ to $\underline{17}$ form an integral part of these financial statements. Page 6						

Statement of Changes in Equity for the Year Ended 31 March 2017

	Share capital	Profit and loss account	Total £
At 1 April 2016	2	46,180	46,182
Profit for the year		2,795	2,795
Total comprehensive income	-	2,795	2,795
Dividends		(11,500)	(11,500)
At 31 March 2017	2	37,475	37,477
	Share capital	Profit and loss account	Total £
At 1 April 2015	2	(42,049)	(42,047)
Profit for the year		100,229	100,229
Total comprehensive income	-	100,229	100,229
Dividends		(12,000)	(12,000)
At 31 March 2016	2	46,180	46,182

The notes on pages $\underline{8}$ to $\underline{17}$ form an integral part of these financial statements. Page 7

Notes to the Financial Statements for the Year Ended 31 March 2017

1 General information

The company is a private company limited by share capital incorporated in England and Wales.

The address of its registered office is: Mercury House Unit 2, Sutherland Road Longton Stoke-on-trent Staffordshire ST3 1JB England

These financial statements were authorised for issue by the Board on 26 July 2017.

2 Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

Basis of preparation

These financial statements have been prepared using the historical cost convention. These financial statements are presented in sterling which is the functional currency of the company and rounded to the nearest £1.

Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities.

Tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

Notes to the Financial Statements for the Year Ended 31 March 2017

Deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements and on unused tax losses or tax credits in the company. Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

The carrying amount of deferred tax assets are reviewed at each reporting date and a valuation allowance is set up against deferred tax assets so that the net carrying amount equals the highest amount that is more likely than not to be recovered based on current or future taxable profit.

Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset class	Depreciation method and rate
Freehold property	4% straight line
Plant and machinery	25% reducing balance
Motor vehicles	25% reducing balance
Office equipment	25% reducing balance

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

Debtors and creditors receivable / payable within one year

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in the profit and loss account in other administrative expenses

Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first-in, first-out (FIFO) method.

Provision is made for damaged, obsolete and slow moving stock where applicable.

Loans and borrowings

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Profit and Loss Account over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges. Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

Notes to the Financial Statements for the Year Ended 31 March 2017

Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are recognised at the lower of their fair value at inception of the lease and the present value of the minimum lease payments. These assets are depreciated on a straight-line basis over the shorter of the useful life of the asset and the lease term. The corresponding liability to the lessor is included in the Balance Sheet as a finance lease obligation.

Lease payments are apportioned between finance costs in the Profit and Loss Account and reduction of the lease obligation so as to achieve a constant periodic rate of interest on the remaining balance of the liability.

Dividends

Dividend distribution to the company's shareholders is recognised as a liability in the financial statements in the reporting period in which the dividends are declared.

Employee benefits

When employees have rendered service to the company, short-term employee benefits to which the employees are entitled are recognised at the undiscounted amount expected to be paid in exchange for that service.

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

3 Staff numbers

The average number of persons employed by the company (including directors) during the year, was 10 (2016 - 16).

Notes to the Financial Statements for the Year Ended 31 March 2017

4 Tangible assets

	Land and buildings £	Furniture, fittings and equipment	Motor vehicles £	Other property, plant and equipment	Total £
Cost or valuation					
At 1 April 2016	-	-	114,668	1,200	115,868
Additions	401,203	1,065	57,396	24,496	484,160
Disposals	<u> </u>	<u> </u>	(81,723)	<u> </u>	(81,723)
At 31 March 2017	401,203	1,065	90,341	25,696	518,305
Depreciation					
At 1 April 2016	-	-	24,425	300	24,725
Charge for the year	16,048	266	20,527	5,364	42,205
Eliminated on disposal	<u>-</u> _		(16,188)	<u>-, </u>	(16,188)
At 31 March 2017	16,048	266	28,764	5,664	50,742
Carrying amount					
At 31 March 2017	385,155	799	61,577	20,032	467,563
At 31 March 2016	<u>-</u>		90,243	900	91,143

Notes to the Financial Statements for the Year Ended 31 March 2017

5 Stocks			
		2017	2016
		£	£
Other inventories	_	45,000	30,400
6 Debtors			
		2017	2016
		£	£
Trade debtors		127,889	92,248
Other debtors		24,035	9,646
Total current trade and other debtors		151,924	101,894
7 Creditors			
		2017	2016
	Note	£	£
Due within one year			
Bank loans and overdrafts	<u>8</u>	49,655	33,575
Trade creditors		151,310	84,669
Amounts owed to group undertakings and undertakings in which the	10		
company has a participating interest	10	57,796	17,844
Taxation and social security		34,840	11,533
Other creditors		23,810	30,663
		317,411	178,284
Due after one year			
Loans and borrowings	8	295,050	65,298

Notes to the Financial Statements for the Year Ended 31 March 2017

8 Loans and borrowings

2 2000 000 0000000000000000000000000000		
	2017	2016
	£	£
Non-current loans and borrowings		
Bank borrowings	232,262	1,000
Finance lease liabilities	62,788	64,298
	295,050	65,298
	2017	2016
	£	£
Current loans and borrowings		
Bank borrowings	13,500	3,000
Bank overdrafts	7,990	13,229
Finance lease liabilities	28,165	17,346
	49,655	33,575

Bank borrowings

Bank borrowing is denominated in sterling with a nominal interest rate of 3.5%, and the final instalment is due on 8 June 2031. The carrying amount at year end is £253,752 (2016 - £17,229).

The bank loan and overdraft are secured on the property Mercury House, Unit 2, Sutherland Road, Longton, Stoke-on-Trent, ST3 1JB.

Other borrowings

Hire purchase and finance lease with a carrying amount of £90,953 (2016 - £81,644) is denominated in sterling.

The hire purchase and finance lease liabilities are secured on the relevant asset.

9 Dividends

	2017	2016
	£	£
Interim dividend of £115.00 (2016 - £120.00) per ordinary share	11,500	12,000

The directors are proposing a final dividend of £Nil (2016 - £Nil) per share totalling £Nil (2016 - £Nil). This dividend has not been accrued in the Balance Sheet.

Notes to the Financial Statements for the Year Ended 31 March 2017

10 Related party transactions

Transactions with directors

2017	At 1 April 2016 £	Advances to directors	Repayments by director	At 31 March 2017 £
Mr Andrew George Woolliscroft	(15.045)	10.505	(50,525)	(55.505)
Directors loan account	(17,845)	19,787	(59,737)	(57,795)
	At 1 April 2015	Advances to directors	Repayments by director	At 31 March 2016
2016	£	£	£	£
Mr Andrew George Woolliscroft				
Directors loan account	(52,972)	39,514	(4,387)	(17,845)

Directors' remuneration

The directors' remuneration for the year was as follows:

	2017	2016
	£	£
Remuneration	20,800	17,888
Contributions paid to money purchase schemes	39	
	20,839	17,888

11 Transition to FRS 102

The company has adopted FRS102 for the first time in the year ended 31 March 2017, the transition date being 1 April 2015. The effect of the transitions from the previous financial framework to FRS102 is outlined below.

Balance Sheet at 1 April 2015

	Note	As originally reported	Reclassification £	Remeasurement £	As restated £
Fixed assets Tangible assets		62,084	-	-	62,084
Current assets					
Stocks		26,000	-	-	26,000

Debtors	125,359	-	-	125,359
Cash at bank and in hand	250			250
	151,609	-	-	151,609
Creditors: Amounts falling due within one year	(206,342)		<u>-</u>	(206,342)

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Notes to the Financial Statements for the Year Ended 31 March 2017

	Note	As originally reported £	Reclassification £	Remeasurement £	As restated £
Net current liabilities	_	(54,733)			(54,733)
Total assets less current liabilities		7,351	-	-	7,351
Creditors: Amounts falling due after more than one year		(36,981)	-		(36,981)
Provisions for liabilities	_	<u>-</u>		(12,417)	(12,417)
Net liabilities	_	(29,630)	<u>-</u> _	(12,417)	(42,047)
Capital and reserves					
Called up share capital		(2)	-	-	(2)
Profit and loss account	_	29,632	<u>-</u> .	12,417	42,049
Total equity	_	29,630		12,417	42,047

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Notes to the Financial Statements for the Year Ended 31 March 2017

Balance Sheet at 31 March 2016

	Note	As originally reported £	Reclassification £	Remeasurement £	As restated
Fixed assets					
Tangible assets		91,143	-	-	91,143
Current assets					
Stocks		30,400	-	-	30,400
Debtors		101,895	-	-	101,895
Cash at bank and in hand		76,327		<u>- </u>	76,327
		208,622	-	-	208,622
Creditors: Amounts falling		(150,005)			(4.50.005)
due within one year	_	(178,285)		-	(178,285)
Net current assets		30,337			30,337
Total assets less current liabilities		121,480	-	-	121,480
Creditors: Amounts falling due after more than one year		(65,298)	-	-	(65,298)
Provisions for liabilities		<u> </u>		(10,000)	(10,000)
Net assets/(liabilities)	_	56,182		(10,000)	46,182
Capital and reserves					
Called up share capital		(2)	-	-	(2)
Profit and loss account		(56,180)	-	10,000	(46,180)
Total equity	_	(56,182)		10,000	(46,182)

Notes to the Financial Statements for the Year Ended 31 March 2017

Profit and Loss Account for the year ended 31 March 2016

	Note	As originally reported £	Reclassification £	Remeasurement £	As restated £
Turnover		(736,473)	-	-	(736,473)
Cost of sales	_	441,118			441,118
Gross loss		(295,355)	-	-	(295,355)
Administrative expenses		179,887	-	-	179,887
Other operating income	_	(21,050)		<u>-</u>	(21,050)
Operating loss	_	(136,518)	<u>-</u> _	<u>-</u> _	(136,518)
Other interest receivable and similar income		(48)	-	-	(48)
Interest payable and similar expenses	_	10,693	<u>-</u> _	<u>-</u> _	10,693
	_	10,645	<u>-</u> _	<u>-</u>	10,645
Loss before tax		(125,873)	-	-	(125,873)
Taxation	_	28,061		(2,417)	25,644
Loss for the financial year	_	(97,812)		(2,417)	(100,229)

Detailed Profit and Loss Account for the Year Ended 31 March 2017

	2017 £	(As restated) 2016 £
Turnover (analysed below)	870,673	736,473
Cost of sales (analysed below)	(507,483)	(441,118)
Gross profit	363,190	295,355
Gross profit (%)	41.71%	40.1%
Administrative expenses		
Employment costs (analysed below)	236,833	175,822
Establishment costs (analysed below)	40,800	44,155
General administrative expenses (analysed below)	23,769	22,734
Finance charges (analysed below)	6,519	1,909
Depreciation costs (analysed below)	42,204	15,475
Other expenses (analysed below)	(8,965)	(80,208)
	(341,160)	(179,887)
Other operating income (analysed below)	<u> </u>	21,050
Operating profit	22,030	136,518
Other interest receivable and similar income (analysed below)	(9)	(47)
Interest payable and similar expenses (analysed below)	14,299	10,692
	(14,290)	(10,645)
Profit before tax	7,740	125,873

This page does not form part of the statutory financial statements. Page 18

Detailed Profit and Loss Account for the Year Ended 31 March 2017

	2017 £	2016 £
Turnover		
Sale of goods, UK	870,673	736,473
Cost of sales		
Opening raw materials	30,400	26,000
Purchases	213,320	164,088
Closing raw materials	(45,000)	(30,400)
Subcontract cost	149,377	125,006
Hire of other assets (Operating leases)	799	-
Hire of other assets (Spot hire)	9,745	8,180
Motor expenses	148,842	148,244
	507,483	441,118
Employment costs		
Wages and salaries	198,817	146,745
Staff NIC (Employers)	14,845	9,815
Directors remuneration	20,800	17,888
Directors NIC (Employers)	1,695	-
Staff pensions (Defined contribution)	637	-
Directors pensions (Defined contribution)	39	-
Staff training	<u> </u>	1,374
	236,833	175,822
Establishment and		
Establishment costs Rent	10.221	22.071
Rates	10,221 10,022	22,071
Light, heat and power	, , , , , , , , , , , , , , , , , , ,	5,228
Insurance	4,109	4,802 6,307
Repairs and maintenance	11,551 4,897	6,397 5,657
repairs and mannenance	40,800	44,155
		,

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Detailed Profit and Loss Account for the Year Ended 31 March 2017

General administrative expenses		
Telephone and fax	8,284	4,976
Printing, postage and stationery	4,349	5,568
Trade subscriptions	1,506	1,953
Sundry expenses	209	-
Cleaning	1,529	124
Advertising	1,776	-
Customer entertaining (disallowable for tax)	909	-
Accountancy fees	4,908	2,578
Legal and professional fees	, -	250
Leasing payments	-	4,937
HMRC interest and penalties	299	2,348
	23,769	22,734
	25,105	22,731
Finance charges		
Bank charges	6,519	1,909
Depreciation costs		
Depreciation of freehold property	16,048	-
Depreciation of plant and machinery (owned)	1,420	300
Depreciation of plant and machinery (finance lease/hp)	3,944	-
Depreciation of motor vehicles (finance lease/hp)	20,526	15,175
Depreciation of office equipment (owned)	266	-
	42,204	15,475
Other expenses		
(Profit)/loss on disposal of tangible fixed assets	8,965	80,208
Other interest receivable and similar income	0	4.7
	9	47
Bank interest receivable		
Interest payable and similar expenses	2.607	1.512
Interest payable and similar expenses Bank loan interest payable	3,697 10,602	1,512
Interest payable and similar expenses	3,697 10,602 14,299	1,512 9,180 10,692

This page does not form part of the statutory financial statements. Page $20\,$

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.