Registered number 06805107 (England & Wales)

Sonic Megastore Limited
Directors Report and Audited Accounts
For the Year Ended
31 January 2020



KJA Kilner Johnson Limited Chartered Accountants Cleckheaton

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## **Company Information**

Director

Parshotam Showan

**Statutory Auditors** 

KJA Kilner Johnson Limited

**Network House** 

West 26 Cleckheaton West Yorkshire BD19 4TT

**Bankers** 

Lloyds Bank Plc

1st Floor, Lisbon House 116 Wellington Street

Leeds

West Yorkshire

LS1 4LT

Registered office

Ingleby Road

Bradford

West Yorkshire

BD8 9AN

Registered number

06805107

(England & Wales)

## **Director's Report**

The director presents his report and financial statements for the year ended 31 January 2020.

## Principal activities

The company's principal activity during the year continued to be that of the supply of domestic electrical appliances and consumer electronics.

## **Directors**

The following persons served as directors during the year:

Parshotam Showan

## Disclosure of Information to auditors

The director confirms that:

- so far as he is aware, there is no relevant audit information of which the company's auditor is unaware; and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This report was approved by the board on 30 October 2020 and signed on its behalf.

Parshotam-Showan\_

Director

## Statement of Directors' Responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and regulations.

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **Strategic Report**

The director presents his strategic report for the year ended 31 January 2020.

#### Review of the business

The company's principal activities during the year continued to be that of the supply of domestic electrical appliances and consumer electronics.

#### **Results and Performance**

The results of the company as set out on page 7 show a profit on ordinary activities before tax of £606,450 (2019: £681,315).

The Company's statement of financial position set out on page 8, remains strong and with good cash reserves. The year had ongoing uncertainty surrounding Brexit and a General Election. Once some clarity was certain in the political uncertainty, the company saw a strong sales trading performance and this has continued to be the case into the following year.

## **Business Environment**

Financial risks are considered low as the company continue to show strong profitability and cash generation. Post Account events saw the Global Pandemic hit which saw the UK go into Lockdown. The company continued to trade well via online and saw record months as people opted to spend online on home improvements. The company is in a strong position to capitalise on this accelerated switch of consumer behaviour shopping online vs bricks and mortar.

## Strategy

The business strategy for 2021 and beyond sees us focus on delivering profitable and sustainable growth through our business activities in the electrical retailing industry.

## **Key Performance indicators**

The board monitors the progress of the company by reference to the following KPI's;

	2020	2019
•	£	£
Turnover	11,557,798	10,907,355
Gross profit percentage	24.23%	26.39%
Operating profit/(loss) percentage	5.01%	6.11%

## Principal risks and uncertainties

Financial risks are considered low as the company continue to show strong profitability and cash generation. The company has no external bank borrowings and continues to strengthen its balance sheet.

## **Future developments**

The company feels that it is well placed to grow its customer base profitably and sustainably.

This report was approved by the board on 30 October 2020 and signed on its behalf.

Parshotam Showan

**Director** 

## Independent auditors' report to the members of Sonic Megastore Limited

We have audited the accounts of Sonic Megastore Limited for the year ended 31 January 2020 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Changes in Equity and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102

In our opinion the accounts:

- give a true and fair view of the state of the company's affairs as at the year end date, and its profit and loss account for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusion relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant
  doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least
  twelve months from the date when the financial statements are authorised for issue.

## Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact

we have nothing to report in this regard.

## Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the directors' report for the financial year for which the accounts are prepared is consistent with the accounts; and
- the directors' report has been prepared in accordance with applicable legal requirements.

## Independent auditors' report to the members of Sonic Megastore Limited

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- the accounts are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the accounts in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report and take advantage of the small companies' exemption from the requirement to prepare a strategic report.

## Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's repsonsibilities for the audit of the accounts

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: https://www.frc.org.uk/Our-Work/Audit/Audit-and-assurance/Standards-and-guidance-for-auditors-responsibilities-for-audit/Description-of-auditors-responsibilities-for-audit.aspx.

This description forms part of our auditor's report

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

James R Kilner BSc FCA (Senior Statutory Auditor) for and on behalf of KJA Kilner Johnson Limited

**Chartered Accountants and Statutory Auditors** 

30 October 2020

Network House West 26 Cleckheaton West Yorkshire BD19 4TT

# Income Statement for the year ended 31 January 2020

	Notes	2020 £	2019 £
Turnover	2	11,557,798	10,907,355
Cost of sales		(8,757,107)	(8,029,386)
Gross profit		2,800,691	2,877,969
Administrative expenses Other operating income		(2,274,453) 52,500	(2,285,075) 70,000
Operating profit	3	578,738	662,894
Income from investments Interest payable	6	31,387 (3,675)	17,406 (2,437)
Profit on ordinary activities before taxation		606,450	677,863
Tax on profit on ordinary activities	7	(116,755)	(130,478)
Profit for the financial year		489,695	547,385

# Statement of Financial Position as at 31 January 2020

. N	otes		2020 £		2019 £
Fixed assets			L		L
Tangible assets	8		139,787		163,177
Investments	9	_	353,967	-	322,580
			493,754		485,757
Current assets					
Stocks	10	3,240,961		3,240,808	
Debtors	11	495,416		112,540	
Cash at bank and in hand		1,284,505		1,626,964	
		5,020,882		4,980,312	
Creditors: amounts falling due					
within one year	12	(1,488,911)		(1,430,827)	
Net current assets			3,531,971		3,549,485
Total assets less current liabilities		-	4,025,725		4,035,242
Creditors: amounts falling due after more than one year	13		(249,337)		(51,957)
Provisions for liabilities Deferred taxation	15		(24,770)		(27,059)
Net assets (		-	3,751,618	-	3,956,226
Capital and reserves					
Called up share capital	16		268,000		332,000
Share capital redemption			132,000		68,000
Profit and loss account	17		3,351,618		3,556,226
Total equity		-	3,751,618	_	3,956,226

Parshotam Showan

Director

Approved by the board on 30 October 2020

Registered number: 06805107

# Statement of Changes in Equity for the year ended 31 January 2020

	Share capital	Capital redemption	Profit and loss account	Total
	£	£	£	£
At 1 February 2018	332,000	68,000	3,008,841	3,408,841
Profit for the financial year	-	-	547,385	547,385
At 31 January 2019	332,000	68,000	3,556,226	3,956,226
At 1 February 2019	332,000	68,000	3,556,226	3,956,226
Profit for the financial year	-	-	489,695	489,695
Share repurchase	-	-	(694,303)	(694,303)
Shares redeemed	(64,000)	64,000	-	-
At 31 January 2020	268,000	132,000	3,351,618	3,751,618

# Statement of Cash Flows for the year ended 31 January 2020

	Notes	2020	2019
· Operating activities		£	£
Operating activities Operating profit		578,738	662,894
Adjustments for:			-
Depreciation		30,319	42,087
		609,057	704,981
Increase in stocks		(153)	(3,678)
(Increase)/decrease in debtors		(382,876)	12,706
(Decrease)/increase in creditors		(89,904)	3,995
		136,124	718,004
Dividends received		31,387	17,406
Interest paid		(1,466)	(1,775)
Interest element of finance lease payments		(2,209)	(662)
Corporation tax paid		(119,748)	(271,993)
Cash generated by operating activities		44,088	460,980
Investing activities			
Payments to acquire tangible fixed assets		(6,929)	(126,194
Payments to acquire investments		(31,387)	(17,406
Proceeds from sale of tangible fixed assets		-	32,189
Cash used in investing activities		(38,316)	(111,411
Financing activities			
Payments to redeem shares		(64,000)	-
Repayment of loans		377,778	-
Capital element of finance lease payments		(31,706)	85,872
Cash generated by financing activities		282,072	85,872
Net cash generated			
Cash generated by operating activities		44,088	460,980
Cash used in investing activities		(38,316)	(111,411
Cash generated by financing activities		282,072	85,872
Net cash generated		287,844	435,441
Cash and cash equivalents at 1 February		996,661	1,191,523
Cash and cash equivalents at 31 January		1,284,505	1,626,964
Cash and cash equivalents comprise:			
•		1,284,505	1,626,964

## 1 Summary of significant accounting policies

#### Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland.

## **Turnover**

Turnover is measured at the fair value of the consideration received or receivable, net of discounts and value added taxes. Turnover includes revenue earned from the sale of goods.

Turnover from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have transferred to the buyer.

## Tangible fixed assets

Tangible fixed assets are measured at cost less accumulative depreciation and any accumulative impairment losses.

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Plant and machinery Motor vehicles Leasehold improvements 20% reducing balance 20% reducing balance Subject to an annual impairment review

#### Investments

Investments in unquoted equity instruments are measured at fair value. Changes in fair value are recognised in profit or loss. Fair value is estimated by using a valuation technique.

## Stocks

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first in first out method.

The carrying amount of stock sold is recognised as an expense in the period in which the related revenue is recognised.

## **Debtors**

Short term debtors are measured at transaction price (which is usually the invoice price), less any impairment losses for bad and doubtful debts.

## **Creditors**

Short term creditors are measured at transaction price (which is usually the invoice price).

Loans and other financial liabilities are initially recognised at transaction price net of any transaction costs and subsequently measured at amortised cost determined using the effective interest method.

#### Taxation

A current tax liability is recognised for the tax payable on the taxable profit of the current and past periods.

Deferred tax is recognised in respect of all timing differences between the recognition of income and expenses in the financial statements and their inclusion in tax assessments.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference, except for revalued land and investment property where the tax rate that applies to the sale of the asset is used.

Current and deferred tax assets and liabilities are not discounted.

## **Provisions**

Provisions (ie liabilities of uncertain timing or amount) are recognised when there is an obligation at the reporting date as a result of a past event, it is probable that economic benefit will be transferred to settle the obligation and the amount of the obligation can be estimated reliably.

#### Leased assets

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. All other leases are classified as operating leases.

The rights of use and obligations under finance leases are initially recognised as assets and liabilities at amounts equal to the fair value of the leased assets or, if lower, the present value of the minimum lease payments.

Minimum lease payments are apportioned between the finance charge and the reduction in the outstanding liability using the effective interest rate method. The finance charge is allocated to each period during the lease so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Leased assets are depreciated in accordance with the company's policy for tangible fixed assets. If there is no reasonable certainty that ownership will be obtained at the end of the lease term, the asset is depreciated over the lower of the lease term and its useful life.

Operating lease payments are recognised as an expense on a straight line basis over the lease term.

## **Pensions**

Contributions to defined contribution plans are expensed in the period to which they relate.

2	Analysis of turnover	2020	2019
		£	£
	Sale of goods	11,507,156	10,888,578
	Services rendered	30,111	•
	Commissions	20,531	18,777
		11,557,798	10,907,355
	By geographical market:		
	UK	11,557,798	10,907,355

Notes to the Accounts			
for the year ended 31 January 2020			

			· · · · · · · · · · · · · · · · · · ·
3	Operating profit	2020	2019
	This is stated after charging:	£	£
	Depreciation of owned fixed assets	12,808	27,815
	Depreciation of assets held under finance leases and hire purchase contracts	17,439	7,927
	Auditors' remuneration for audit services	5,500	4,470
	Key management personnel compensation (including directors'	0,000	1,170
	emoluments)	65,750	65,000
	Carrying amount of stock sold	8,444,739	7,767,201
4	Director's emoluments	2020	2019
		£	£
	Emoluments	65,750	65,000
5	Staff costs	2020	2019
		£	£
	Wages and salaries	1,184,679	1,135,922
	Social security costs	102,243	97,265
	Other pension costs	18,940	52,214
		1,305,862	1,285,401
	Average number of employees during the year	Number	Number
	Sales	56	58
6	Interest payable	2020	2019
		£	£
	Bank loans and overdrafts	1,466	-
	Other loans	, <u>-</u>	1,775
	Finance charges payable under finance leases and hire		
	purchase contracts	2,209	662
		3,675	2,437

Notes to the Accounts					
for the	year (	ended	31 J	anuary	2020

7 Ta	axation	2020 £	2019 £
	nalysis of charge in period	. 4	4
_	urrent tax: K corporation tax on profits of the period	440.044	110 070
O.	Corporation tax on profits of the period	119,044	118,870
D	eferred tax:		
0	rigination and reversal of timing differences	(2,289)	11,608
Ta	ax on profit on ordinary activities	116,755	130,478
	he differences between the tax assessed for the period and tax plained as follows:	2020	2019
e	xplained as follows:	2020 £	2019 £
e		2020	2019
e) Pi	xplained as follows:	2020 £	2019 £
e) Pi	rofit on ordinary activities before tax tandard rate of corporation tax in the UK	2020 £ 606,450	2019 £ 677,863
e) Pi Si	rofit on ordinary activities before tax tandard rate of corporation tax in the UK rofit on ordinary activities multiplied by the standard rate of	2020 £ 606,450 19% £	2019 £ 677,863 19% £
e) Pi Si	rofit on ordinary activities before tax tandard rate of corporation tax in the UK	2020 £ 606,450 19%	2019 £ 677,863 19%
Pi Si Pi cc	rofit on ordinary activities before tax tandard rate of corporation tax in the UK rofit on ordinary activities multiplied by the standard rate of orporation tax	2020 £ 606,450 19% £ 115,226	2019 £ 677,863 19% £ 128,794
Pi Si Ci Ei Ei	rofit on ordinary activities before tax tandard rate of corporation tax in the UK rofit on ordinary activities multiplied by the standard rate of orporation tax ffects of: xpenses not deductible for tax purposes	2020 £ 606,450 19% £ 115,226	2019 £ 677,863 19% £ 128,794
Pi Si Pi cc E: E:	rofit on ordinary activities before tax tandard rate of corporation tax in the UK rofit on ordinary activities multiplied by the standard rate of orporation tax	2020 £ 606,450 19% £ 115,226	2019 £ 677,863 19% £

		•		
8	Tangible fixed assets		<b>-</b>	
		Motor	Plant &	
		Vehicles	Machinery	Total
		At cost	At cost	
	Ocat annualization	£	£	£
	Cost or valuation	404.070	404.540	200 442
	At 1 February 2019	194,870	104,542	299,412
	Additions		6,929	6,929
	At 31 January 2020	194,870	111,471	306,341
	Depreciation			
	At 1 February 2019	66,820	69,415	136,235
	Charge for the year	23,065	7,254	30,319
	-			
	At 31 January 2020	89,885	76,669	166,554
	Carrying amount			
	At 31 January 2020	104,985	34,802	139,787
	At 31 January 2019	128,050	35,127	163,177
	•			
			2020	2019
			£	£
	Carrying value of motor vehicles included abov	e held under		
	finance leases and hire purchase contracts		69,754	87,194
	•			
9	Investments		2020	2019
			£	£
	11.0 4.11.		050 007	202 502
	Unlisted investments		353,967	322,580
10	Stocks		2020	2019
	. •		£	£
	Finished goods and goods for resale	-	3,240,961	3,240,808
11	Debtors	•	2020	2019
			£	£
	Trade debtors	·	117,106	85,873
	Other debtors	•	351,643	-
	Prepayments and accrued income		26,667	26,667
			495,416	112,540
				,

## Notes to the Accounts for the year ended 31 January 2020

12	Creditors: amounts falling due within one year	2020	2019
		£	£
	Bank loans	128,441	_
	Obligations under finance lease and hire purchase contracts	54,166	33,915
	Trade creditors	834,141	649,862
	Corporation tax	177,744	178,448
	Other taxes and social security costs	179,311	226,190
	Other creditors	85,086	82,604
	Accruals and deferred income	30,022	259,808
		1,488,911	1,430,827
		•	
13	Creditors: amounts falling due after one year	2020	2019
		£	£
	Bank loans	249,337	_
	Obligations under finance lease and hire purchase contracts	· <u>-</u> _	51,957
		249,337	51,957
14	Obligations under finance leases and hire purchase	2020	2019
	contracts	£	£
	Amounts payable:		
	Within one year	54,166	33,915
	Within two to five years	• •	51,957
		54,166	85,872
15	Deferred taxation	2020	2019
		£	£
	Accelerated capital allowances	24,770	27,059
	·	2020	2019
		£	£
	At 1 February	27,059	15,451
	(Credited)/charged to the profit and loss account	(2,289)	11,608
	At 31 January	24,770	27,059
	• •		

The amount of the net reversal of deferred tax expected to occur next year is £6,600, relating to the reversal of existing timing differences on tangible fixed assets.

16	Share capital	Nominal value	2020 Number	2020 £	2019 £
	Allotted, called up and fully paid: Ordinary shares	£1 each	268,000	268,000	332,000
	On 20 December 2020 the company shares were cancelled on repurchase.	repurchased	64,000 Ordinary	£1 shares for	£694,303. These
17	Profit and loss account		·	2020	2019

/ Profit and loss account	2020 •£	2019 £
At 1 February	3,556,226	3,008,841
Profit for the financial year	489,695	547,385
Share repurchase	(694,303)	•
At 31 January	3,351,618	3,556,226

## 18 Controlling party

During the current and previous year the company had no controlling party by virtue of the current shareholdings.

## 19 Presentation currency

The financial statements are presented in Sterling.

## 20 Legal form of entity and country of incorporation

Sonic Megastore Limited is a limited company incorporated in England and Wales.

## 21 Principal place of business

The address of the company's principal place of business and registered office is:

Ingleby Road Bradford West Yorkshire BD8 9AN