STRATEGIC REPORT, REPORT OF THE DIRECTORS AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2022

<u>FOR</u>

ALPHA DESIGNS UPHOLSTERY LIMITED

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ALPHA DESIGNS UPHOLSTERY LIMITED

COMPANY INFORMATION For The Year Ended 31 DECEMBER 2022

| DIRECTORS: | Miss C A Floate Mr C H Xydhias |
|--------------------|---|
| SECRETARY: | Mr C H Xydhias |
| REGISTERED OFFICE: | Unit 1 Stag Industrial Estate Oxford Street Bilston West Midlands WV14 7HZ |
| REGISTERED NUMBER: | 06770930 (England and Wales) |
| AUDITORS: | AGK Partners Chartered Accountants & Statutory Auditors 1 Kings Avenue London N21 3NA |

STRATEGIC REPORT For The Year Ended 31 DECEMBER 2022

The directors present their strategic report for the year ended 31 December 2022.

REVIEW OF BUSINESS

The turnover of the year under review was £22,055,078 compared with £18,312,589 in the previous year. Increase in turnover was due to market conditions and loosening of Covid-19 pandemic restrictions. Profit before tax has gone down to £427,164 compared to £522,163 in the previous year due to inflationary pressures in the supply chain.

FUTURE DEVELOPMENTS

In the coming year, the directors will continue to invest in design and manufacturing technology, through R&D, marketing and staff training to gain a competitive advantage over competitors and reduce costs.

KEY PERFORMANCE INDICATORS

The Directors consider the following as key performance indicators:

| | 2022 | 2021 |
|-------------------|------------|------------|
| | £ | £ |
| Turnover | 22,055,078 | 18,312,589 |
| Gross Profit | 2,618,982 | 1,954,576 |
| Gross Margin | 11.87% | 10.67% |
| Profit before tax | 427,164 | 522,163 |
| Net Assets | 1,403,325 | 1,162,817 |

ON BEHALF OF THE BOARD:

Mr C H Xydhias - Director

27 December 2023

REPORT OF THE DIRECTORS For The Year Ended 31 DECEMBER 2022

The directors present their report with the financial statements of the company for the year ended 31 December 2022.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of furniture manufacturer.

DIVIDENDS

An interim dividend of 480 per share was paid during the year ended on 31 December 2022. The directors recommend that no final dividend be paid. The total distribution of dividends for the year ended 31 December 2022 will be £48,000.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2022 to the date of this report.

Miss C A Floate Mr C H Xydhias

REPORT OF THE DIRECTORS For The Year Ended 31 DECEMBER 2022

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

a. Though the UK is slowly recovering from COVID -19 pandemic and the Government lifted all COVID restrictions, the Coronavirus (COVID-19) pandemic continues to have a significant impact on the global economy. The Company continues to evaluate the long term impact of COVID-19 on its business operations, as there remain uncertainties at this time. The Company has a resilient business model in place and is focusing on several measures for preservation of cash flows and cost optimization including availing of various government relief schemes. The directors have determined there is no material impact on the financial statements and will continue to assess the situation. The directors will proactively respond to the situation and take further actions that are in the best interest of all stakeholders. It will continue to be well supported through this crisis period by its shareholders and investors.

The Ongoing Russia - Ukraine conflict

- b. This ongoing Russia Ukraine conflict has resulted in going concern becoming a significant risk. The United States and Europe have avoided direct military conflict with Russia amid its conflict with Ukraine. They have however used a set of financial sanctions to limit Russia's access to financial resources. The impact of the sanctions may result in difficulties for the company to operate. Neither the Company nor the owners are currently on the sanctions list at the time of this report, however this may change as the situation changes.
- c. Financial risk management objectives and policies of the company including the policy for hedging each major type of forecasted transaction for which hedge accounting is used; and
- d. The exposure of the company to price risk, credit risk, liquidity risk and cash flow risk; unless such information is not material for the assessment of the assets, liabilities, financial position and profit or loss of the company.

Financial risk factors

The Company is exposed to the following risks from its use of financial instruments:

- (i) Credit risk
- (ii) Liquidity risk
- (iii) Market risk

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

(i) Credit risk

Credit risk arises when a failure by counter parties to discharge their obligations could reduce the amount of future cash inflows from financial assets on hand at the reporting date.

(ii) Liquidity risk

Liquidity risk is the risk that arises when the maturity of assets and liabilities does not match. An unmatched position potentially enhances profitability but can also increase the risk of losses. The Company has procedures with the object of minimising such losses as maintaining sufficient cash and other highly liquid current assets and by having available an adequate amount of committed credit facilities.

(iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments.

Interest rate risk

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates.

Borrowings issues at variable rates expose the Company to cash flow interest rate risk. The Company's management monitors the interest rate fluctuations on a continuous basis and acts accordingly.

Sensitivity analysis

Any increase/(decrease) in interest rates will have a small effect on results and equity of the Company, because all financial instruments are fixed rate or pegged to LIBOR/EURIBOR with fixed margin. Strengthening or weakening against the relevant currency, there would be an equal and opposite impact on the profit/loss and other equity. This analysis assumes that all other variables, in particular interest rates, remain constant.

Currency risk

REPORT OF THE DIRECTORS For The Year Ended 31 DECEMBER 2022

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates and liabilities are denominated in a currency that is not the Company's functional currency. The Company is exposed to foreign exchange risk arising from various currency exposures primarily with respect to the American Dollar, the Euro and Singapore dollar. The Company's management monitors the exchange rate fluctuations on a continuous basis and acts accordingly.

Employees

It is the policy of the Company's to encourage and develop all members of staff to realise their maximum potential. Wherever possible, vacancies are filled from within the Company and adequate opportunities for internal promotion are created. The Board is committed to a systematic training policy and has a comprehensive training and development potential to a maximum level of attainment. In this way, staff will make their best possible contribution to the organisation's success. The Company supports the principle of equal opportunities in employment and opposes all forms of unlawful or unfair discrimination on the grounds of race, age, nationality, religion, ethnic or national origin, sexual orientation, gender or gender reassignment, marital status or disability. It is also the policy of the Company, where possible, to give sympathetic consideration to disabled persons in their application for employment with the Company and to protect the interests of existing members of the staff who are disabled.

The company has made the necessary provision for allowing employees to work remotely and be connected to the company intranet.

Environmental Policy

The Board acknowledges that environmental protection is one of the Company's business responsibilities. It aims for a continuous improvement in the Company's environmental performance and to comply with all relevant regulations. Also the Board does not consider that this line of business has a large adverse impact upon the environment. As a result the company does not manage its business by reference to any environmental key performance indicators. The company seeks to maintain a high proportion of its records electronically and of the paper it does use, over 80% of its paper consumption is recycled through the use of recycling bags.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

REPORT OF THE DIRECTORS For The Year Ended 31 DECEMBER 2022

| Δ | П | n | ΙT | n | R | S |
|---|---|---|----|---|---|---|
| | | | | | | |

The auditors, AGK Partners, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Mr C H Xydhias - Director

27 December 2023

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ALPHA DESIGNS UPHOLSTERY LIMITED

Opinion

We have audited the financial statements of Alpha Designs Upholstery Limited (the 'company') for the year ended 31 December 2022 which comprise the Income Statement, Other Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, Statement of Cash Flows and Notes to the Statement of Cash Flows, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ALPHA DESIGNS UPHOLSTERY LIMITED

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page five, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognize non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the company through discussions with directors and other management, and from our commercial knowledge and experience of the industry;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management and inspecting legal correspondence; and identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud; and
- considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- agreeing financial statement disclosures to underlying supporting documentation;
- reading the minutes of meetings of those charged with governance;
- enquiring of management as to actual and potential litigation and claims; and
- reviewing correspondence with HMRC, relevant regulators, and the company's legal advisors.

There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any. Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Other matters which we are required to address

As disclosed in note 21 to the financial statements, the comparative figures in these financial statements are unaudited. Our opinion is not modified with respect to that matter.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ALPHA DESIGNS UPHOLSTERY LIMITED

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Alekos Christofi (Senior Statutory Auditor) for and on behalf of AGK Partners Chartered Accountants & Statutory Auditors 1 Kings Avenue London N21 3NA

27 December 2023

INCOME STATEMENT For The Year Ended 31 DECEMBER 2022

| | Notes | 2022 £ | 2021 (Unaudited) £ |
|--|-------|--------------------------------|--------------------------------|
| REVENUE | | 22,055,078 | 18,312,589 |
| Cost of sales GROSS PROFIT | | <u>19,436,096</u> 2,618,982 | <u>16,358,013</u> 1,954,576 |
| Administrative expenses | | 2,196,155 422,827 | <u>1,569,919</u> 384,657 |
| Other operating income OPERATING PROFIT | 4 | <u>21,762</u> 444,589 | <u>145,875</u> 530,532 |
| Interest payable and similar expenses PROFIT BEFORE TAXATION | 5 | <u>17,425</u> 427,164 | 8,369 522,163 |
| Tax on profit PROFIT FOR THE FINANCIAL YEAR | 6 | 138,656 288,508 | 122,650 399,513 |

OTHER COMPREHENSIVE INCOME For The Year Ended 31 DECEMBER 2022

| | Notes | 2022 £ | 2021 (Unaudited) £ |
|--|-------|-----------|--------------------------|
| PROFIT FOR THE YEAR | | 288,508 | 399,513 |
| OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME FOR THE YEAR | | | |

STATEMENT OF FINANCIAL POSITION 31 DECEMBER 2022

| | | 202 | 2 | 202 (Unauc | |
|---|-------|-----------|-----------|---------------|----------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS Property, plant and equipment | 8 | | 1,024,907 | | 1,075,302 |
| CURRENT ASSETS | | | | | |
| Inventories | 9 | 2,013,278 | | 1,590,050 | |
| Debtors | 10 | 3,667,763 | | 3,444,993 | |
| Cash at bank and in hand | | 371,134 | _ | 304,623 | |
| | | 6,052,175 | _ | 5,339,666 | |
| CREDITORS | | | | | |
| Amounts falling due within one year | 11 | 5,150,583 | _ | 4,491,011 | |
| NET CURRENT ASSETS | | | 901,592 | | <u>848,655</u> |
| TOTAL ASSETS LESS CURRENT | | | | | |
| LIABILITIES | | | 1,926,499 | | 1,923,957 |
| CREDITORS Amounts falling due after more than one | | | | | |
| year | 12 | | (280,368) | | (561,614) |
| PROVISIONS FOR LIABILITIES | 16 | | (242,806) | | (199,526) |
| NET ASSETS | | | 1,403,325 | | 1,162,817 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 17 | | 100 | | 100 |
| Retained earnings | 18 | | 1,403,225 | | 1,162,717 |
| SHAREHOLDERS' FUNDS | | | 1,403,325 | | 1,162,817 |

The financial statements were approved by the Board of Directors and authorised for issue on 27 December 2023 and were signed on its behalf by:

Mr C H Xydhias - Director

Miss C A Floate - Director

STATEMENT OF CHANGES IN EQUITY For The Year Ended 31 DECEMBER 2022

| | Called up share capital £ | Retained earnings £ | Total equity £ |
|--|------------------------------------|----------------------------------|----------------------------------|
| Balance at 1 January 2021 | 100 | 811,204 | 811,304 |
| Changes in equity Dividends Total comprehensive income Balance at 31 December 2021 | 100 | (48,000) 399,513 1,162,717 | (48,000) 399,513 1,162,817 |
| Changes in equity Dividends Total comprehensive income Balance at 31 December 2022 | - - 100 | (48,000) 288,508 1,403,225 | (48,000) 288,508 1,403,325 |

STATEMENT OF CASH FLOWS For The Year Ended 31 DECEMBER 2022

| | | 2022 | 2021 |
|---|--------|--------------------------------|------------------|
| | Notes | £ | (Unaudited) £ |
| Cash flows from operating activities | | ~ | ~ |
| Cash generated from operations | 1 | 495,033 | 78,453 |
| Interest paid | | (10,841) | (7,558) |
| Interest element of hire purchase payments | | (-,- , | (, , , , , |
| paid | | (6,584) | (811) |
| Tax paid | | ` ² 18 [′] | ` - |
| Net cash from operating activities | | 477,826 | 70,084 |
| | | | |
| Cash flows from investing activities | | | |
| Purchase of tangible fixed assets | | (186,349) | (359,408) |
| Net cash from investing activities | | (186,349) | (359,408) |
| · | | | |
| Cash flows from financing activities | | | |
| Capital repayments in year | | 21,280 | 15,082 |
| Amount withdrawn by directors | | (198,246) | - |
| Share issue | | - | 100 |
| Equity dividends paid | | (48,000) | (48,000) |
| Net cash from financing activities | | (224,966) | (32,818) |
| | | | |
| Increase/(decrease) in cash and cash equiva | alents | 66,511 | (322,142) |
| Cash and cash equivalents at beginning | | | |
| of year | 2 | 304,623 | 626,765 |
| | | | |
| Cash and cash equivalents at end of year | 2 | 371,134 | 304,623 |

NOTES TO THE STATEMENT OF CASH FLOWS For The Year Ended 31 DECEMBER 2022

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

| RECONCILIATION OF TROTTI DEFORE TAXATION TO CACIT CENERATED TROIT | OI LIVATIONO | |
|---|--------------|-------------|
| | 2022 | 2021 |
| | | (Unaudited) |
| | £ | £ |
| Profit before taxation | 427,164 | 522,163 |
| Depreciation charges | 236,743 | 208,266 |
| Government grants | (17,350) | (145,875) |
| Finance costs | 17,425 | 8,369 |
| | 663,982 | 592,923 |
| Increase in inventories | (423,228) | (1,590,050) |
| Increase in trade and other debtors | (223,394) | (3,444,993) |
| Increase in trade and other creditors | 477,673 | 4,520,573 |
| Cash generated from operations | 495,033 | 78,453 |
| | | |

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

Year ended 31 December 2022

| | 31.12.22 | 1.1.22 |
|-----------------------------|-------------|---------|
| | £ | £ |
| Cash and cash equivalents | 371,134 | 304,623 |
| Year ended 31 December 2021 | | |
| | 31.12.21 | 1.1.21 |
| | (Unaudite | ed) |
| | £ | £ |
| Cash and cash equivalents | 304,623 | 626,765 |
| • | | |

3. ANALYSIS OF CHANGES IN NET DEBT

| | At 1.1.22 £ | Cash flow £ | At 31.12.22 £ |
|---------------------------------|----------------|----------------|------------------|
| Net cash | _ | _ | _ |
| Cash at bank and in hand | 304,623 | <u>66,511</u> | <u>371,134</u> |
| | 304,623 | 66,511 | <u>371,134</u> |
| Debt | | | |
| Finance leases | (15,082) | (21,280) | (36,362) |
| Debts falling due within 1 year | (100,000) | 700 | (99,300) |
| Debts falling due after 1 year | (358,333) | 100,000 | _(258,333) |
| | (473,415) | 79,420 | (393,995) |
| Total | (168,792) | 145,931 | (22,861) |

NOTES TO THE FINANCIAL STATEMENTS For The Year Ended 31 DECEMBER 2022

1. STATUTORY INFORMATION

Alpha Designs Upholstery Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Significant judgements and estimates

In the application of the company's accounting policies, the director is required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period or in the period of the revision and future periods where the revision affects both current and future periods.

There are no significant judgements or estimates involved in the preparation of the financial statements.

Revenue

Revenue is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on despatch of the goods, the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and costs incurred or to be incurred in respect of the transaction can be measured reliably

Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. Such cost includes costs directly attributable to making the assets capable of operating as intended.

The carrying value of tangible assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Depreciation has been provided at the following rates in order to write off the assets over their estimated useful lives.

Short leasehold land and buildings
Plant and machinery
Fixtures and fittings
Motor vehicles
- 20% on straight line
- 25% on reducing balance
- 15% on reducing balance
- 25% on reducing balance

The company has adopted the policy of not depreciating the assets in the first year, however full depreciation is provided in the year of disposal.

Inventories

Inventories are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first in first out method. The carrying amount of inventory sold is recognised as an expense in the period in which the related revenue is recognised.

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NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 DECEMBER 2022

2. ACCOUNTING POLICIES - continued

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the statement of financial position date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Hire purchase and leasing commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

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NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 DECEMBER 2022

2. ACCOUNTING POLICIES - continued

Cash and cash equivalent

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Cash and cash equivalent

Cash and cash equivalents in the statement of financial position comprise cash at banks and in hand, short term deposits with an original maturity date of one month. Cash equivalents are defined as short-term, highly liquid investments that are readily convertible to known amounts of cash and that are subject to an insignificant risk of changes in value.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Going Concern

At the time approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The directors have confirmed that they would provide financial support to the company to enable it to meet its financial obligations as they fall due. The going concern basis of accounting in preparing the financial statements of the company is therefore considered appropriate by the directors.

Going concern consideration

The Company tested the financial impact on the following areas of financial statements that can be affected:

- Breach of trade contracts,
- Revenue,
- Administrative expenses,
- Current and non-current assets fair value measurements,
- Trade and other receivables and payables.

Subsequent events

There have not been any significant events since the balance sheet date. There were no essential either adjusting events or non-adjusting events in the period of time elapsing between the balance sheet date and the date on which these financial statements are prepared. The directors and parent company have also confirmed that the business will continue to be a going concern for the foreseeable future and they will support the company.

The Ongoing Russia - Ukraine conflict

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NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 DECEMBER 2022

2. ACCOUNTING POLICIES - continued

This ongoing Russia - Ukraine conflict has resulted in going concern becoming a significant risk. The United States and Europe have avoided direct military conflict with Russia amid its conflict with Ukraine. They have however used a set of financial sanctions to limit Russia's access to financial resources. The impact of the sanctions may result in difficulties for the company to operate. Neither the Company nor the owners are currently on the sanctions list at the time of this report, however this may change as the situation changes.

Government grants

Government grants are recognized when it is reasonable to expect that the grants will be received and that all related conditions are met, usually on submission of a valid claim for payment. Government grants in respect of capital expenditure are credited to a deferred income account and are released to profit over the expected useful lives of the relevant assets by equal annual instalments. Grant of a revenue nature are credited to profit and loss so as to match them with the expenditure to which they related.

3. EMPLOYEES AND DIRECTORS

4.

5.

| EMPLOYEES AND DIRECTORS | | |
|--|------------------|---------------------|
| | 2022 | 2021 |
| | | (Unaudited) |
| | £ | £ |
| Wages and salaries | 6,185,132 | 5,200,214 |
| Social security costs | 564,460 | 434,044 |
| Other pension costs | 136,813 | 105,407 |
| | 6,886,405 | 5,739,665 |
| The average number of employees during the year was as follows: | | |
| The average humber of employees duffing the year was as follows. | 2022 | 2021 |
| | 2022 | (Unaudited) |
| | | () |
| | 218 | <u>218</u> |
| | 0000 | 0004 |
| | 2022 | 2021 (Unaudited) |
| | £ | £ |
| Directors' remuneration | 24,000 | 24,000 |
| | | |
| OPERATING PROFIT | | |
| The operating profit is stated after charging/(crediting): | | |
| p | | |
| | 2022 | 2021 |
| | | (Unaudited) |
| | £ | £ |
| Hire of plant and machinery | 63,837 | 59,278 |
| Other operating leases | 290,477 | 248,156 |
| Depreciation - owned assets Auditors' remuneration | 236,744 6,000 | 208,266 |
| Foreign exchange differences | (3,447) | - 11,518 |
| i oreign exchange unlerences | (3,441) | |
| INTEREST PAYABLE AND SIMILAR EXPENSES | | |
| | 2022 | 2021 |
| | | (Unaudited) |
| | £ | £ |
| Interest - bank | 10,841 | 7,558 |
| Hire purchase | 6,584 | <u>811</u> |
| | <u>17,425</u> | <u>8,369</u> |

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NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 DECEMBER 2022

6. TAXATION

| | Analysis of the tax charge The tax charge on the profit for the | ne year was as follov | /s: | | 2022 | 2021 |
|----|--|--|---------------------------------|----------------------------------|-----------------------------|-----------------------------------|
| | | | | | £ | (Unaudited) £ |
| | Current tax: UK corporation tax | | | | 95,376 | 16,424 |
| | Deferred tax Tax on profit | | | | 43,280 138,656 | 106,226 122,650 |
| 7. | DIVIDENDS | | | | 2022 | 2021 |
| | | | | | £ | (Unaudited) £ |
| | Ordinary shares of 1 each Interim | | | | 48,000 | 48,000 |
| 8. | PROPERTY, PLANT AND EQUI | | | | | |
| | | Short leasehold land and buildings £ | Plant and machinery £ | Fixtures and fittings £ | Motor vehicles £ | Totals £ |
| | COST At 1 January 2022 Additions At 31 December 2022 | 57,074 15,007 72,081 | 975,857 100,037 1,075,894 | 423,681 31,427 455,108 | 73,455 39,878 113,333 | 1,530,067 186,349 1,716,416 |
| | DEPRECIATION At 1 January 2022 Charge for year At 31 December 2022 | 36,211 8,945 45,156 | 323,070 163,196 486,266 | 65,586 53,714 119,300 | 29,898 10,889 40,787 | 454,765 236,744 691,509 |
| | NET BOOK VALUE At 31 December 2022 At 31 December 2021 | 26,925 20,863 | 589,628 652,787 | 335,808 358,095 | 72,546 43,557 | 1,024,907 1,075,302 |
| | Fixed assets, included in the abo | ve, which are held u | nder hire purchase | e contracts are as | follows: | Motor vehicles £ |
| | Additions At 31 December 2022 | | | | | 39,878 39,878 |
| | NET BOOK VALUE At 31 December 2022 | | | | | 39,878 |

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NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 DECEMBER 2022

| 9. | INVENTORIES | | |
|-----|---|----------------|------------------|
| • | | 2022 | 2021 |
| | | | (Unaudited) |
| | | £ | £ |
| | Stocks | 2,013,278 | 1,590,050 |
| | | | 7.2.2.7.2.2 |
| 10. | DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | | |
| | | 2022 | 2021 |
| | | | (Unaudited) |
| | | £ | £ |
| | Trade debtors | 2,882,716 | 3,186,508 |
| | Other debtors | 651,901 | 185,270 |
| | Prepayments | 133,146 | 73,215 |
| | | 3,667,763 | 3,444,993 |
| | | | |
| 11. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | | |
| | | 2022 | 2021 |
| | | | (Unaudited) |
| | | £ | £ |
| | Bank loans and overdrafts (see note 13) | 99,300 | 100,000 |
| | Hire purchase contracts (see note 14) | 18,008 | 10,047 |
| | Trade creditors | 3,903,809 | 3,384,310 |
| | Tax | 112,018 | 16,424 |
| | Social security and other taxes | 270,886 | 359,732 |
| | Pension fund | 28,996 | 26,232 |
| | VAT | 634,022 | 562,026 |
| | Other creditors | 7,101 | 16,092 |
| | Accrued expenses | 76,443 | 16,148 |
| | | 5,150,583 | 4,491,011 |
| 12. | OPERITORS, AMOUNTS FALLING RUE AFTER MORE THAN ONE YEAR | | |
| 12. | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | 2022 | 2021 |
| | | 2022 | (Unaudited) |
| | | £ | (Onaudited) £ |
| | Bank loans (see note 13) | 258,333 | 358,333 |
| | Hire purchase contracts (see note 14) | 18,354 | 5,035 |
| | Directors' loan accounts | 3,681 | 198,246 |
| | Directors foun accounts | 280,368 | 561,614 |
| | | | |
| 13. | LOANS | | |
| | | | |
| | An analysis of the maturity of loans is given below: | | |
| | , | | |
| | | 2022 | 2021 |
| | | | (Unaudited) |
| | | £ | £ |
| | Amounts falling due within one year or on demand: | | |
| | Bank loans | <u>99,300</u> | <u> 100,000</u> |
| | | | |
| | Amounts falling due between two and five years: | | |
| | Bank loans - 2-5 years | <u>258,333</u> | <u>358,333</u> |
| | | | |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 DECEMBER 2022

14. **LEASING AGREEMENTS**

Minimum lease payments under hire purchase fall due as follows:

| | Minimum lease | payments under hire p | ourchase fall due as follows: | | | |
|-----|--|---------------------------|-------------------------------|------------------------|----------------------|---|
| | | | | | 2022 £ | 2021 (Unaudited £ |
| | Net obligations i Within one year Between one ar | | | | 18,008 | 10,047 5,035 15,082 |
| 15. | SECURED DEB | зтѕ | | | | |
| | The following se | ecured debts are includ | ded within creditors: | | | |
| | | | | | 2022 £ | 2021 (Unaudited) £ |
| | CBILS Loan | | | | <u>358,333</u> | <u>458,333</u> |
| | The CBILS loa undertaking of the | | of a negative pledge, fixe | ed charge and floatine | g charge over all | the property or |
| 16. | PROVISIONS F | OR LIABILITIES | | | 2022 | 2024 |
| | Deferred tax | | | | 2022 £ 242,806 | 2021 (Unaudited) £ 199,526 |
| | | | | | | Deferred tax £ |
| | Balance at 1 Jal Provided during Balance at 31 D | year | | | | 199,526 43,280 242,806 |
| 17. | CALLED UP SH | HARE CAPITAL | | | | |
| | Allotted, issued Number: | and fully paid: Class: | | Nominal value: | 2022 £ | 2021 £ |
| | 100 | Ordinary | | 1 | 100 | 100 |
| 18. | RESERVES | | | | | Retained earnings £ |
| | At 1 January 20 Profit for the yea Dividends At 31 December | ar | | | | 1,162,717 288,508 (48,000) 1,403,225 |

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NOTES TO THE FINANCIAL STATEMENTS - continued For The Year Ended 31 DECEMBER 2022

19. RELATED PARTY DISCLOSURES

Included in trade debtors, is an amount totalling £2,226,390 (2021: £1,745,793) due from a connected company with common control.

Included in other debtors due within one year is an amount of £512,503 (2021: £258,485) due from a connected company with common control. The loan is interest free and repayable on demand.

Included in other creditors due after one year is an amount of £3,681 (2021: £32,240) due to the directors of the company. The loan is interest free and repayable on demand.

20. ULTIMATE CONTROLLING PARTY

The ultimate controlling parties are Charlotte Ann Floate and Constantino Harry Xydhias.

21. COMPARATIVES

The comparative figures in the financial statements are unaudited.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.