In accordance with Rule 18.7 of the Insolvency (England & Wales) Rules 2016 and Sections 92A, 104A and 192 of the Insolvency Act 1986.

## LIQ03 Notice of progress report in voluntary winding up



For further information, please refer to our guidance at www.gov.uk/companieshouse

1	Company details	
Company number	Company details  0 6 7 3 1 7 8 0	→ Filling in this form
Company name in full		Please complete in typescript or in bold black capitals.
Company name in full	Direct Market Touch Limited	
2	Liquidator's name	
Full forename(s)	Kikis	
Surname	Kallis	
	· ·	l
3	Liquidator's address	
Building name/number	The difference of the second o	
Street	1148 High Road	
Post town	Whetstone	
County/Region	London	
Postcode	N 2 0 0 R A	
Country		
4	Liquidator's name •	
Full forename(s)		• Other liquidator Use this section to tell us about
Surname		another liquidator.
5	Liquidator's address ❷	
Building name/number		<b>⊘</b> Other liquidator
Street		Use this section to tell us about another liquidator.
Post town		
County/Region		
Postcode		
Country		

LIQ03 Notice of progress report in voluntary winding up

6	Period of progress report
From date	$\begin{bmatrix} \frac{1}{0} & \frac{1}{4} & 0 \end{bmatrix} \begin{bmatrix} \frac{1}{1} & \frac{1}{2} & \frac{1}{2} & \frac{1}{3} \end{bmatrix}$
To date	$\begin{bmatrix} 0 & 3 & \boxed{0} & \boxed{1} & \boxed{y_2} & \boxed{y_0} & \boxed{y_2} & \boxed{y_4} & \boxed{y_2} & \boxed{y_4} & \boxed{y_4} & \boxed{y_4} & \boxed{y_4} & \boxed{y_6} & y_$
7	Progress report
	☑ The progress report is attached
8	Sign and date
Liquidator's signature	Signature
	X X
Signature date	<sup>1</sup> 2   <sup>1</sup> 9   <sup>1</sup> 0   <sup>1</sup> 2   <sup>1</sup> 0   <sup>1</sup> 2   <sup>1</sup> 4

#### **Presenter information**

You do not have to give any contact information, but if you do it will help Companies House if there is a query on the form. The contact information you give will be visible to searchers of the public record.

Contact name	Yusuf Bham
Company name	Kallis & Company
Address	Mountview Court
	1148 High Road
Post town	Whetstone
County/Region	London
Postcode	N 2 0 0 R A
Country	
DX	
Telephone	020 8446 6699

#### ✓ Checklist

We may return forms completed incorrectly or with information missing.

## Please make sure you have remembered the following:

- ☐ The company name and number match the information held on the public Register.
- ☐ You have attached the required documents.
- ☐ You have signed the form.

#### Important information

All information on this form will appear on the public record.

#### ■ Where to send

You may return this form to any Companies House address, however for expediency we advise you to return it to the address below:

The Registrar of Companies, Companies House, Crown Way, Cardiff, Wales, CF14 3UZ. DX 33050 Cardiff.

#### **7** Further information

For further information please see the guidance notes on the website at www.gov.uk/companieshouse or email enquiries@companieshouse.gov.uk

This form is available in an alternative format. Please visit the forms page on the website at www.gov.uk/companieshouse

## LIQUIDATOR'S PROGRESS REPORT TO CREDITORS AND MEMBERS FOR THE YEAR ENDING 3 JANUARY 2024

Direct Market Touch Limited ("the Company") – In Creditors' Voluntary Liquidation

#### STATUTORY INFORMATION

Company name: Direct Market Touch Limited

Registration number: 06731780

Principal Trading Address: 8-9 New Street

London EC2M 4TP

Registered Office: Mountview Court

1148 High Road Whetstone London N20 0RA

Former Registered Office: 8-9 New Street

London EC2M 4TP

Principal trading activity: Security and commodity contracts dealing activities

Liquidator's names: Kikis Kallis

Liquidator's address: Mountview Court

1148 High Road Whetstone London N20 0RA

Liquidator's contact details: Yusuf@kallis.co.uk and 020 8446 6699.

Date of appointment: 4 January 2019

#### LIQUIDATOR'S ACTIONS SINCE THE LAST PROGRESS REPORT

Since my last report, I have carried out a number of tasks for the benefit of liquidation estate, which are detailed below:

- Liaised with creditors regarding their claims and adjudicated claims for the purpose of paying a dividend.
- Issued a notice of intended dividend to preferential and non-referential unsecured creditors.
- Declared and paid a first and final dividend to preferential and non-preferential unsecured creditors.
- Liaised with business rates in respect of a refund due to the Company.

There is also certain work that I am required by the insolvency legislation to undertake in connection with the liquidation that provides no financial benefit for the creditors. A description of the routine work undertaken since the last progress report is contained in Appendix 2.

#### **RECEIPTS AND PAYMENTS**

My Receipts & Payments Account for the period from 4 January 2023 to 3 January 2024 and for the period from 4 January 2019 to 3 January 2024 is attached at Appendix 1. All amounts are shown net of VAT. I have reconciled the account against the financial records that I am required to maintain.

The balance of funds are held in an interest bearing estate bank account.

I can confirm that interest totaling £547.91 has been received in the reporting period has been received to date, which £540.96 was received in the current reporting period.

#### **ASSETS**

All assets realised and dealt with in the previous periods are detailed in my earlier reports. The following have been dealt with in this reporting period.

#### **Business Rates Refund**

Although not anticipated on the Statement of Affairs, in the reporting period we have realised a business rates refund of £704.25.

#### LIQUIDATOR'S REMUNERATION

My remuneration was approved by the creditors on a time cost basis based on a fees estimate of £28,384.50. In my previous report I requested a fee increase of £10,966.00 for additional time to undertake adjudicating claims and declaring and paying a dividend. The revised fees estimate was agreed by the creditors at a total of £56,247.00. The fees estimate acts as a cap and I cannot draw remuneration in excess of that estimate without first seeking approval from the creditors.

My total time costs to 3 January 2024 amount to £54,667.50, representing 323.30 hours of work at a blended charge out rate of £169.09 per hour, of which £9,386.50, representing 55.80 hours of work, was charged in the period since 4 January 2023, at a blended charge out rate of £168.22 per hour. The actual blended charge out rate incurred compares with the estimated blended charge out rate of £151.90 in my fees estimate.

I have drawn £53,684.50 to 3 January 2024 of which £25,300.00 was drawn in the period since 4 January 2023.

A detailed schedule of my time costs incurred to date and since 4 January 2023 compared with my increased fees estimate is attached as Appendix 4.

Based on current information I do not expect my total time costs to exceed my estimated remuneration I set out in my increased fees estimate when my remuneration was authorised by the creditors.

Further information about creditors' rights can be obtained by visiting the creditors' information microsite published by the Association of Business Recovery Professionals (R3) at <a href="http://www.creditorinsolvencyguide.co.uk/">http://www.creditorinsolvencyguide.co.uk/</a>. Details about how an office holder's fees may be approved for each case type are available in a series of Guidance Notes issued with Statement of Insolvency Practice 9, and they can be accessed at <a href="www.kallis.co.uk/downloads">www.kallis.co.uk/downloads</a>. There are different versions of these Guidance Notes, and in this case please refer to the most recent version. Please note that we have also provided further information about an office holder's remuneration and expenses in our practice fee recovery sheet, which is enclosed at Appendix 5.

#### LIQUIDATOR'S EXPENSES

Expenses are any payments from the estate which are neither an office holder's remuneration nor a distribution to a creditor or a member. Expenses also includes disbursements. Disbursements are payments which are first met by the office holder and then reimbursed to the office holder from the estate. Expenses are split into:

- category 1 expenses, which are payments to persons providing the service to which the expense relates who are not an associate of the office holder; and
- category 2 expenses, which are payments to associates or which have an element of shared costs. Before being paid category 2 expenses require approval in the same manner as an office holder's remuneration.

#### Category 1 expenses

I have incurred the following category 1 expenses in the Liquidation and since the last progress report:

Nature of category 1 expense	Amount incurred/ accrued in reporting period	Amount incurred/ accrued in total	Amount unpaid
Specific Bond	£324.00	£510.00	-
Statutory Advertising	£93.00	£279.45	-
Agents/Valuers Fees	-	£2,083.33	-
Legal Fees	-	£30,000.00	-
Irrecoverable VAT	£5,143.40	£17,383.22	-
Re-Direction of Mail	-	£204.00	-
Postage	-	£4.83	-
Total	£5,560.40	£50,464.83	-

I have paid category 1 expenses of £55,464.83 to date, of which £10,560.40 was paid in the reporting period, as indicated in the attached receipts and payments account.

#### Category 2 expenses

I am required to seek approval before I can pay any expenses to associates, or pay expenses where there is an element of shared costs, which are known as category 2 expenses. I have obtained approval to pay the following category 2 expenses. I have incurred the following category 2 expenses since the last progress report:

Nature of category 2 expense	Amount incurred/ accrued in reporting period	Amount incurred/ accrued in total	Amount unpaid
Storage	-	£450.00	£300.00
Total	-	£450.00	£300.00

I have paid category 2 expenses of £150.00 to date, as indicated in the attached receipts and payments account.

Details of the category 1 and 2 expenses that I have paid to date are included in the receipts and payments account attached.

Nature of expense	Estimated expenses	Expenses incurred to date
Bonding	£80.00	£510.00
Statutory Advertising	£186.50	£279.45
Postage	£3.99	£4.83
Storage	Uncertain	£450.00
Agents/Valuer Fees	-	£2,083.33
Irrecoverable VAT	-	£17.383.22
Mail Re-Direction	-	£204.00
Legal Fees	£12,000.00	£30,000.00
Total	£12,270.44	£50,914.83

As you can see above, the total expenses I have incurred in this matter have exceeded the total expenses I estimated I would incur when my remuneration was approved. The reasons I have exceeded the estimate of expenses are due to the unanticipated fees and irrecoverable VAT.

#### LIABILITIES

#### **Secured Creditors**

An examination of the Company's mortgage register held by the Registrar of Companies, showed that the has no current charges over its assets.

The legislation requires that if the Company has created a floating charge after 15 September 2003, a prescribed part of the Company's net property (i.e. the money that would otherwise be available to the charge holder) should be ring-fenced for distribution to unsecured creditors. In this case there were no creditors secured by a floating charge such that the prescribed part provisions do not apply.

#### **Preferential Creditors**

The statement of affairs anticipated £461.54 in respect of the preferential creditors of employees. Claims totaling £2,063.79 have been received.

#### Non-preferential unsecured Creditors

The statement of affairs included 7 non-preferential unsecured creditors with an estimated total liability of £81,768.34, of which £980.00 is in respect of HMRC's claim. I have received claims from 7 creditors at a total of £12,063,748.46 of which 1 is in respect of HMRC's claim totalling £980.88. I have not received claims from 4 creditors with original estimated claims in the statement of affairs of £69,249.84

#### **DIVIDEND PROSPECTS**

#### **Preferential Creditors**

I would advise that on 19 October 2023 I declared a dividend of 100p in the £ to preferential unsecured creditors.

#### **Non-preferential Creditors**

I would advise that on 19 October 2023 I declared a dividend of 100p in the £ to non-preferential unsecured creditors.

#### **FURTHER INFORMATION**

An unsecured creditor may, with the permission of the Court, or with the concurrence of 5% in value of the unsecured creditors (including the creditor in question), request further details of the Liquidator's remuneration and expenses within 21 days of their receipt of this report. Any secured creditor may request the same details in the same time limit.

An unsecured creditor may, with the permission of the Court, or with the concurrence of 10% in value of the unsecured creditors (including the creditor in question), apply to Court to challenge the amount of remuneration charged by the Liquidator as being excessive, and/or the basis of the Liquidator's remuneration, and/or the amount of the expenses incurred as being excessive, within 8 weeks of their receipt of this report. Any secured creditor may make a similar application to court within the same time limit.

To comply with the Provision of Services Regulations, some general information about Kallis & Company can be found <a href="https://www.kallis.co.uk/legal">www.kallis.co.uk/legal</a>.

#### **SUMMARY**

The Liquidation has now been finalised for all intents and purposes. I will issue my final account very shortly after which our files will be closed.

If creditors have any queries regarding the conduct of the Liquidation, or if they want hard copies of any of the documents made available on-line, they should contact Yusuf Bham on 020 8446 6699, or by email at Yusuf@kallis.co.uk.

Kikis Kallis LIQUIDATOR

# Direct Market Touch Limited (In Liquidation) Liquidator's Summary of Receipts & Payments

Statement		From 04/01/2023	From 04/01/2019
of Affairs £		To 03/01/2024 £	To 03/01/2024 £
<i>L</i>		L	
	ASSET REALISATIONS		
	Bank Interest Gross	540.96	547.91
	Business Rates Refund	704.25	704.25
1,800.00	Cash at Bank	NIL	763.88
	Directors Settlement	NIL	150,000.00
1,000.00	Fixtures, fittings & Equipment	NIL	NIL
	Property Rights/Patents	NIL	10,000.00
	Recoveries	NIL	22,622.52
Uncertain	Rent Deposit	NIL	NIL
12,000.00	Third Party Funds	NIL	12,000.00
,	,	1,245.21	196,638.56
	COST OF REALISATIONS	,	,
	Agents/Valuers Fees	NIL	2,083.33
	Irrecoverable VAT	5,143.40	17,383.22
	Legal Fees	NIL	30,000.00
	Office Holders Fees	25,300.00	53,684.50
	Postage	NIL	4.83
	Preparation of S. of A.	NIL	12,000.00
	Re-Direction of Mail	NIL	204.00
	Specific Bond	324.00	510.00
	Statutory Advertising	93.00	279.45
	Storage	NIL	150.00
	Storage	(30,860.40)	(116,299.33
	PREFERENTIAL CREDITORS	(30,800.40)	(110,233.33)
(461.54)	Employee Arrears/Hol Pay	581.24	581.24
(401.54)	NI Contributions Agency	1,482.55	1,482.55
	NI Contributions Agency	(2,063.79)	(2,063.79
	UNSECURED CREDITORS	(2,003.79)	(2,003.19)
(11,076.96)	Employees	57.33	57.33
•	• •	6.21	6.21
(980.00) (69,249.84)	HM Revenue & Customs (PAYE)	76,098.22	76,098.22
(09,249.04)	Trade & Expense Creditors		
	DISTRIBUTIONS	(76,161.76)	(76,161.76
(E0 000 00)	DISTRIBUTIONS Ordinary Shareholders	NIII	NIII
(50,000.00)	Ordinary Shareholders	NIL NIII	NIL
		NIL	NIL
(116,968.34)		(107,840.74)	2,113.68
	REPRESENTED BY  Bank 1 Current Interest Bearing		2,113.68
	-		
			2,113.68

Note:

Kikis Kallis Liquidator

#### Appendix 2: Details of Work undertaken to date

#### Administration

This represents the work involved in the routine administrative functions of the case by the office holder and their staff, together with the control and supervision of the work done on the case by the office holder and their managers. It does not give direct financial benefit to the creditors, but has to be undertaken by the office holder to meet their requirements under the insolvency legislation and the Statements of Insolvency Practice, which set out required practice that an office holder must follow.

Dealing with all routine correspondence and emails relating to the case.

Reviewing the adequacy of the specific penalty bond on a guarterly basis.

Undertaking periodic reviews of the progress of the case.

Overseeing and controlling the work done on the case by case administrators.

Preparing, reviewing and issuing annual progress reports to creditors and members.

Filing returns at Companies House.

#### Financials:

Opening, maintaining and managing the estate bank account. Creating, maintaining and managing a cashbook. Undertaking regular bank reconciliations of the estate bank account. Preparing and filing VAT returns.

Preparing and filing Corporation Tax returns.

#### Realisation of assets:

This represents the work involved in the protection and realisation of assets, which is undertaken directly for the benefit of creditors.

Corresponding with business rates in respect of a refund due to the Company.

#### **Creditors**

Claims of creditors - the office holder needs to maintain up to date records of the names and addresses of creditors, together with the amounts of their claims as part of the management of the case, and to ensure that notices and reports can be issued to the creditors. The office holder also needs to deal with correspondence and queries received from creditors regarding their claims and dividend prospects as they are received. The office holder is required to undertake this work as part of their statutory functions

Employees - The office holder needs to deal with the ex-employees in order to ensure that their claims are processed appropriately by the Redundancy Payments Service. The office holder is required to undertake this work as part of their statutory functions.

Dividends - the office holder has to undertake certain statutory formalities in order to enable them to pay a dividend to creditors. This includes writing to all creditors who have not lodged proofs of debt and reviewing the claims and supporting documentation lodged by creditors in order to formally agree their claims, which may involve requesting additional information and documentation from the creditors. This work is primarily undertaken for the benefit of creditors, but it also includes work that the office holder is required to undertake as part of their statutory functions.

Obtaining information from the case records about employee claims.

Corresponding with employees regarding their claims.

Supervising the work of advisors instructed on the case to assist in dealing with employee claims;

obtaining reports and updates from them on the work done; and checking the adequacy of the work done.

Dealing with creditor correspondence, emails and telephone conversations regarding their claims.

Maintaining up to date creditor information on the case management system.

Issuing a notice of intended dividend and placing an appropriate gazette notice.

Reviewing proofs of debt received from creditors, adjudicating on them and formally admitting them for the payment of a dividend.

Requesting additional information from creditors in support of their proofs of debt in order to adjudicate on their claims.

Calculating and paying a dividend to creditors, and issuing the notice of declaration of dividend.

Paying tax deducted from the dividends paid to employees.

## Analysis of Liquidator's time costs for the period 04/01/2023 To 03/01/2024

KALLIS & COMPANY
INSOLVENCY PRACTITIONERS

Classification of Work Content	Partner Hours	Senior Manager Hours	Manager Hours	Senior Hours	Support Hours	Total Hours	Total Cost (GBP)	Average Hourly Rate (GBP)
Administration & Planning	0.00	1.80	0.00	0.50	16.70	19.00	2,791.50	146.92
AD1.1 - Case planning and review	0.00	0.00	0.00	0.20	12.50	12.70	1,623.50	127.83
AD1.2 - Ongoing administration matters	0.00	0.30	0.00	0.10	3.80	4.20	662.00	157.62
AD1.3 - Statutory notices & reporting	0.00	1.50	0.00	0.20	0.40	2.10	506.00	240.95
Financials	0.00	0.00	0.00	0.00	7.60	7.60	950.00	125.00
AD2.1 - Completion and agreement of tax returns	0.00	0.00	0.00	0.00	0.50	0.50	62.50	125.00
AD2.2 - Banking and reconciliations	0.00	0.00	0.00	0.00	7.10	7.10	887.50	125.00
Realisation of Assets	0.00	0.00	0.00	0.00	0.50	0.50	75.00	150.00
AD3.4 - Identifying assets and recovery	0.00	0.00	0.00	0.00	0.50	0.50	75.00	150.00
Creditors	2.00	2.80	0.00	0.90	23.00	28.70	5,570.00	194.08
AD5.1 - Communication with creditors	0.00	0.00	0.00	0.00	0.90	0.90	135.00	150.00
AD5.2 - Creditors' claims (including Employees' and other preferential creditors')	2.00	2.80	0.00	0.90	22.10	27.80	5,435.00	195.50
Total Hours	2.00	4.60	0.00	1.40	47.80	55.80		168.22
Total Fees (GBP)	960.00	1,477.00	0.00	287.00	6,662.50		9,386.50	

## Analysis of Liquidator's time costs for the period 04/01/2019 To 03/01/2024

KALLIS & COMPANY INSOLVENCY PRACTITIONERS

Classification of Work Content	Partner Hours	Senior Manager Hours	Manager Hours	Senior Hours	Support Hours	Total Hours	Total Cost (GBP)	Average Hourly Rate (GBP)
Administration & Planning	10.50	18.20	2.70	39.60	68.80	139.80	20,966.50	149.97
AD1.1 - Case planning and review	7.30	3.00	1.70	26.20	15.50	53.70	8,526.50	158.78
AD1.2 - Ongoing administration matters	1.10	4.80	0.00	10.20	44.00	60.10	7,385.00	122.88
AD1.3 - Statutory notices & reporting	2.10	10.40	1.00	3.20	9.30	26.00	5,055.00	194.42
Financials	0.00	0.90	0.00	0.20	23.60	24.70	2,927.50	118.52
AD2.1 - Completion and agreement of tax returns	0.00	0.00	0.00	0.00	2.70	2.70	308.50	114.26
AD2.2 - Banking and reconciliations	0.00	0.00	0.00	0.00	17.30	17.30	2,009.00	116.13
AD2.3 - Expense reviews and payments	0.00	0.90	0.00	0.20	3.60	4.70	610.00	129.79
Realisation of Assets	35.30	1.70	0.00	3.50	9.50	50.00	13,265.00	265.30
AD3.1 - Dealing with agents, asset and business sales	11.00	0.10	0.00	0.00	4.80	15.90	3,781.00	237.80
AD3.4 - Identifying assets and recovery	24.30	1.60	0.00	3.50	3.20	32.60	9,334.00	286.32
AD3.6 - Dealing with leasehold and freehold property	0.00	0.00	0.00	0.00	1.50	1.50	150.00	100.00
Investigations	7.50	0.40	1.70	22.70	21.10	53.40	7,831.50	146.66
AD4.1 - SIP 2 review & CDDA reports	0.20	0.00	1.70	0.00	1.40	3.30	590.50	178.94
AD4.2 - Inventory and record review	4.80	0.40	0.00	11.60	8.50	25.30	3,793.00	149.92
AD4.3 - Investigations - antecedent transactions/misconduct	2.50	0.00	0.00	11.10	11.20	24.80	3,448.00	139.03
Creditors	6.20	5.30	0.60	2.40	40.90	55.40	9,677.00	174.68
AD5.1 - Communication with creditors	4.00	0.30	0.00	0.50	4.00	8.80	1,914.00	217.50
AD5.2 - Creditors' claims (including Employees' and other preferential creditors')	2.20	5.00	0.60	1.90	36.90	46.60	7,763.00	166.59
Total Hours	59.50	26.50	5.00	68.40	163.90	323.30		169.09
Total Fees (GBP)	19,770.50	6,733.00	1,158.00	8,104.00	18,902.00		54,667.50	

	F	ees Estimate		Reporting Period (delete if applicable)			Total to Date		
SIP 9 Category	Estimated time costs £	Estimated No. of hours	Blended charge out rate £	Time costs incurred £	No. of hours	Blended charge out rate £	Time costs incurred £	No. of hours	Blended charge out rate £
Case Administration	24,513.50	147.40	166.31	2,791.50	19.00	146.92	20,966.50	139.80	149.97
Financials	3,066.50	22.40	136.90	950.00	7.60	125.00	2,927.50	24.70	118.52
Realisations of Assets	13,190.00	49.50	266.46	75.00	0.50	150.00	13,265.00	50.00	265.30
Investigations	7,831.50	53.40	146.66	-	-	-	7,831.50	53.40	146.66
Creditors	7,645.50	42.10	181.60	5,570.0	28.70	194.08	9,677.00	55.40	174.68
Totals:	56,247.00	314.80	178.68	9.386.50	55.80	168.22	54,667.50	323.30	169.09

#### Appendix 5

#### PRACTICE FEE RECOVERY POLICY FOR KALLIS INSOLVENCY PRACTITIONERS

#### Introduction

This sheet explains the alternative fee bases allowed by the insolvency legislation when acting as office holder in insolvency appointments. The legislation allows different fee bases to be used for different tasks within the same appointment. The fee basis, or combination of bases, set for a particular appointment is/are subject to approval, generally by a committee if one is appointed by the creditors, failing which the creditors in general meeting, or the Court. The report accompanying the request to fix the basis of remuneration will indicate the basis, or bases, being requested in that particular case and will make it clear what work is to be undertaken in respect of each basis.

Further information about creditors' rights can be obtained by visiting the creditors' information micro-site published by the Association of Business Recovery Professionals (R3) at <a href="http://www.creditorinsolvencyguide.co.uk/">http://www.creditorinsolvencyguide.co.uk/</a>. Details about how an office holder's fees may be approved for each case type are available in a series of guides issued with Statement of Insolvency Practice 9 (SIP 9) "Payments to Insolvency Office Holders and their Associates from an Estate" and can be accessed at <a href="https://www.kallis.co.uk/downloads/">https://www.kallis.co.uk/downloads/</a>. Alternatively, a hard copy may be requested from Kallis Insolvency Practitioners, Mountview Court, 1148 High Road, London N20 0RA. Please note that we have provided further details in this policy document.

SIP 9 also contains various requirements that the office holder has to comply with in connection with their remuneration, both when seeking approval and when reporting to creditors and other interested parties after approval. One of the matters that an office holder has to comply with is that they must also seek approval for any payments that could reasonably be perceived as representing a threat to the office holder's objectivity or independence by virtue of a professional or personal relationship, including to an associate. Where it is anticipated that such payments will be made in a case they will be separately identified when seeking approval for the basis of the office holder's remuneration.

Other than in respect of Voluntary Arrangements an office holder is required to record the time spent on casework in all cases, even if they are being remunerated for that work on a basis other than time costs. Time is recorded directly to the relevant case and the nature of the work undertaken is recorded at that time. The work is generally recorded under the following categories:

- Case Administration (including statutory reporting).
- Financials
- · Realisation of Assets.
- Investigations.
- Creditors (claims and distributions).
- Trading
- Case specific matters.

#### Time cost basis

When charging fees on a time costs basis we use charge out rates appropriate to the skills and experience of a member of staff and the work that they perform. This is combined with the amount of time that they work on each case, recorded in 6 minute units with supporting narrative to explain the work undertaken.

#### Charge out Rates

Grade of staff	Current charge-out rate per hour, effective from 15/08/2022	Previous charge-out rate per hour, effective from 01/10/2019	Previous charge-out rate per hour, effective from 01/10/2017	Previous charge-out rate per hour, effective from 01/10/2015	Previous charge-out rate per hour, effective from 01/10/2012 £	Previous charge-out rate per hour, effective from 01/10/2010 £
Senior Partner / appointment taker Partner / appointment taker Senior Manager Assistant Manager/Manager Senior/Case Administrator Support Staff	£480 £380 - 400 £280 - 350 £200 - 250 £150-180 £110-125	£420 £320-340 £295 £240 £110-150 £100-110	£295-375 £285 £225 £125-175 £85-100	£340-375 £285 £225 £150-175 £85-100	£275-£335 £275 £170-£275 £90-£175 £60-£85	£275-£320 £275 £170-£275 £90-£175 £60-£85

In cases where these staff undertake work, specific approval will be sought for the payment of the fees incurred.

These charge-out rates charged are reviewed regularly and are adjusted to take account of inflation and the firm's overheads.

When we seek time costs approval, we have to set out a fees estimate. That estimate acts as a cap on our time costs so that we cannot draw fees of more than the estimated time costs without further approval from those who approved our fees. When seeking approval for our fees, we will disclose the work that we intend to undertake, the hourly rates we intend to charge for each part of the work, and the time that we think each part of the work will take. We will summarise that information in an average or "blended" rate for all of the work being carried out within the estimate, and by reference to each separate category of work. The blended rate is calculated as the prospective average cost per hour, based upon the estimated time to be expended by each grade of staff at their specific charge out rate. We will also say whether we anticipate needing to seek approval to exceed the estimate and, if so, the reasons that we think that may be necessary.

A report accompanying the request to fix the basis of remuneration will include the fees estimate, as well as details of the expenses that will be, or are likely to be, incurred. Further information about expenses is given in a separate section below.

The disclosure that we make should include sufficient information about the insolvency appointment to enable you to understand how the proposed fee reflects the complexity (or otherwise) of the case, any responsibility of an exceptional kind falling on the office holder, the effectiveness with which the office holder has carried out their functions, and the value and nature of the property with which the office holder has to deal.

If we subsequently need to seek authority to draw fees in excess of the estimate, we will say why we have exceeded, or are likely to exceed the estimate; any additional work undertaken, or proposed to be undertaken; the hourly rates proposed for each part of the work; and the time that the additional work is expected to take. As with the original estimate, we will summarise that information in an average or "blended" rate for all of the work being carried out within the estimate, and by reference to each separate category of work, and will also say whether we anticipate needing further approval and, if so, why we think it may be necessary to seek further approval.

#### Percentage basis

The legislation allows fees to be charged on a percentage of the value of the property with which the office holder has to deal (realisations and/or distributions). Different percentages can be used for different assets or types of assets. A report accompanying the request to fix the basis of remuneration will set out the potential assets in the case, the remuneration percentage proposed in respect of any realisations and the work covered by that remuneration, which may solely relate to work undertaken in connection with the realisation of the assets, but might also include other categories of work as listed above. The report will also include details of the expenses that will be, or are likely to be, incurred. Further information about expenses is given in a separate section below.

The percentage approved in respect of realisations will be charged against the assets realised, and where approval is obtained on a mixture of bases, any fixed fee and time costs will then be charged against the funds remaining in the liquidation after the realisation percentage has been deducted.

A percentage of distributions made to unsecured creditors may also be requested, in order to cover the work associated with the agreement of claims and making the distribution.

The disclosure that we make will include sufficient information about the insolvency appointment to enable you to understand how the proposed fee reflects the complexity (or otherwise) of the case, any responsibility of an exceptional kind falling on the office holder, the effectiveness with which the office holder has carried out their functions, and the value and nature of the property with which the office holder has to deal. In order to meet the requirements of SIP 9 it will also explain why the basis requested is expected to produce a fair and reasonable reflection of the work that we anticipate will be undertaken on the case.

If the basis of remuneration has been approved on a percentage basis then an increase in the amount of the percentage applied can only be approved by the committee or creditors (depending upon who approved the basis of remuneration) in cases where there has been a material and substantial change in the circumstances that were taken into account when fixing the original level of the percentage applied. If there has not been a material and substantial change in the circumstances, then an increase can only be approved by the Court.

#### Fixed fee

The legislation allows fees to be charged at a set amount. Different set amounts can be used for different tasks. A report accompanying the request to fix the basis of remuneration will set out the set fee that we proposed to charge and the work covered by that remuneration, as well as details of the expenses that will be, or are likely to be, incurred. Further information about expenses is given in a separate section below

The disclosure that we make will include sufficient information about the insolvency appointment to enable you to understand how the proposed fee reflects the complexity (or otherwise) of the case, any responsibility of an exceptional kind falling on the office holder, the effectiveness with which the office holder has carried out their functions, and the value and nature of the property with which the office holder has to deal. In order to meet the requirements of SIP 9 we will also explain why the basis requested is expected to produce a fair and reasonable reflection of the work that we anticipate will be undertaken on the case.

If the basis of remuneration has been approved on a fixed fee basis then an increase in the amount of the fixed fee can only be approved by the committee or creditors (depending upon who approved the basis of remuneration) in cases where there has been a material and substantial change in the circumstances that were taken into account when fixing the original level of the fixed fee. If there has not been a material and substantial change in the circumstances, then an increase can only be approved by the Court.

#### **Direct Costs**

Where we seek approval on a percentage and/or fixed fee basis, in order to meet the requirements of SIP 9 we also have to disclose the direct costs that are included within the remuneration that will be charged on those bases in respect of the work undertaken. The following are direct costs that will be included in respect of work undertaken in respect of each of the standard categories of work where the office holder is to be remunerated for such work on either a percentage or fixed fee basis:

- Case Administration (including statutory reporting) staff costs, costs of case management system.
- Realisation of Assets staff costs, costs of case management system.
- Investigations staff costs, costs of case management system.
- Creditors (claims and distributions) staff costs, costs of case management system.
- Trading staff costs, costs of case management system, costs of accounting software.

#### Mixed basis

If remuneration is to be sought on a mixed basis, we will make it clear in the report accompanying the request to fix the basis of remuneration which basis will be charged for each category of work that is to be undertaken on the case.

#### Members' voluntary liquidations and Voluntary Arrangements

The legislation is different for members' voluntary liquidations (MVL), Company Voluntary Arrangements (CVA) and Individual Voluntary Arrangements (IVA). In MVLs, the company's members set the fee basis, often as a fixed fee, and SIP 9 does not apply unless the members specifically request it. In CVAs and IVAs, the fee basis is set out in the proposals and creditors approve the fee basis when they approve the arrangement.

#### All fee bases

With the exception of IVAs and CVAs, which are usually VAT exempt, the office holder's remuneration invoiced to the insolvent estate will be subject to VAT at the prevailing rate.

#### Expenses

As already indicated, a report will accompany the request to fix the basis of remuneration and that will include details of expenses to be incurred, or likely to be incurred. When reporting to the committee and creditors during the course of the insolvency appointment the actual expenses incurred will be compared with the original estimate provided.

Expenses are any payments from the insolvent estate that are neither an office holder's remuneration nor a distribution to a creditor, or a member. Expenses also include disbursements. Disbursements are payments that are first paid by the office holder and then reimbursed from the insolvent estate. Expenses are divided into those that do not need approval before they are charged to the estate (Category 1) and those that do (Category 2).

Category 1 expenses are payments to persons providing the service to which the expense relates who are not an associate of the office holder. They can be paid by the office holder without obtaining prior approval. Examples of costs that may amount to Category 1 expenses are professional advisors (who are not associates), statutory advertising, external meeting room hire (where the room is only hired for that meeting), external storage, specific penalty bond insurance, insolvency case management software fees charged on a per case basis, and Company search fees.

Category 2 expenses are either payments to associates, or payments in respect of expenses that have an element of shared costs, such as photocopying and mileage. Category 2 expenses require approval in the same manner as an office holder's remuneration before they can be paid.`

The practice intends to seek approval to recover the following Category 2 expenses that include an element of shared costs:

Room Hire £50 per hour

Mileage www.gov.uk/government/publications/rates-and-allowances-travel-mileage-and-fuel-

allowances

Professional advisors may be instructed to assist the office holder on the case where they consider that such assistance is necessary to enable them to appropriately administer the case. The fees charged by any professional advisors used will be recharged at cost to the case. Where the professional advisor is not an associate of the office holder it will be for the office holder to agree the basis of their fees. Where the professional advisor is an associate of the office holder it will be for those responsible for fixing the basis of the office holder's remuneration to approve payments to them. The fees of any professional advisors are subject to the rights of creditors to seek further information about them or challenge them as

summarised below. Professional advisors that may be instructed on a case include:

- Solicitors/Legal Advisors;
- Auctioneers/Valuers;
- Accountants:
- Book Debt Collectors;
- Quantity Surveyors;
- Estate Agents;
- Pension specialists;
- Employment Claims specialists; and
- GDPR/Cyber Security specialists.

#### Reporting and rights to challenge

Once the basis of the office holder's remuneration has been approved, a periodic report will be provided to any committee and also to each creditor. The report will provide a breakdown of the remuneration charged by the office holder in the period covered by the report, i.e., the amount that the office holder is entitled to draw, together with the amount of remuneration actually drawn. If approval has been obtained for remuneration on a time costs basis, the time costs incurred will also be disclosed, whether drawn or not, together with the "blended" rates of such costs. The report will also compare the actual time costs incurred with those included in the fees estimate prepared when fixing the basis of the remuneration, and indicate whether the fees estimate is likely to be exceeded. If the fees estimate has been exceeded, or is likely to be exceeded, the report will explain why that is the case.

The report will also provide information about expenses incurred in the period covered by the report, together with those actually paid, together with a comparison with the estimated expenses. If the expenses incurred, or anticipated to be incurred, have exceeded the estimate provided the report will explain why that is the case.

Under the insolvency legislation the report must also include a statement of the legislative rights of creditors to request further information about the remuneration charged and expenses incurred in the period covered by the report, or to challenge them on the grounds that they are excessive. Extracts of the relevant insolvency rules dealing with these rights are set out below. Once the time period to seek further information about the office holder's remuneration and/or expenses for the period covered by the report has elapsed, then a Court Order is required to compel the office holder to provide further information about the remuneration and expenses. A Court order is required to challenge the office holder's remuneration and/or expenses for the period covered by the report. Once that period has elapsed, then a separate Court Order is required to allow an application out of time.

#### Rule 14.4 The Insolvency (England and Wales) Rules 2016 Proof of Debt – General Form

Name of Company in Liquidation:	Direct Market Touch Limited
Company Registration Number:	06731780
Date of Liquidation:	4 January, 2019
1 Name of creditor	
(If a company, please also provide the company registration number).	
2 Correspondence address of creditor (including any email address)	
3 Total amount of claim (£) (include any Value Added Tax)	
4 If amount in 3 above includes (£) outstanding uncapitalised interest, state amount.	
5 Details of how and when the debt was incurred.  (If you need more space, attach a continuation sheet to this form)	
6 Details of any security held, the value of the security and the date it was given.	
7 Details of any reservation of title claimed in respect of goods supplied to which the debt relates.	
8 Details of any document by reference to which the debt can be substantiated	

(or person authorised to act on the creditor's behalf)	
10 Address of person signing if different from 2 above	
11 Name in BLOCK LETTERS:	
12 Position with, or relation to, creditor	
13 Date of signature	
Admitted to vote for	Admitted for dividend for
Amount (£)	Amount (£)
Date	Date
Kikis Kallis LIQUIDATOR	Kikis Kallis LIQUIDATOR

#### Notes:

- 1. There is no need to attach them now but the office holder may ask you to produce any document or other evidence which is considered necessary to substantiate the whole or any part of the claim, as may the chairman or convenor of any qualifying decision procedure.
- 2. This form can be authenticated for submission by email by entering your name in block capitals and sending the form as an attachment from an email address which clearly identifies you or has been previously notified to the office holder. If completing on behalf of a company, please state your relationship to the company.