# Arch Underwriting at Lloyd's Ltd (Registered number 06645822)

Annual Report and Financial Statements For the year ended 31 December 2010

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## Annual Report and Financial Statements for the year ended 31 December 2010

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## **Directors' Report**

The directors present their annual report and the audited financial statements for the year ended 31 December 2010. This is the first year that the Company has adopted International Financial Reporting Standards (IFRS) as the basis of preparing the financial statements.

#### Ownership

The Company's ultimate parent company is Arch Capital Group Ltd ("ACGL"), a Bermuda-based company with \$4 91 billion of capital at 31 December 2010 Through operations in Bermuda, the United States, Europe, Canada, Australia and South Africa, Arch Capital Group Ltd provides insurance and reinsurance on a worldwide basis Arch Capital Group Ltd is listed on the NASDAQ U S stock exchange

The Company has two subsidiary companies in Australia and South Africa Arch Underwriting at Lloyd's (Australia) Pty Ltd ("AUALA") and Arch Underwriting at Lloyd's (South Africa) Pty Ltd ("AUALSA") are licensed to trade as Underwriting Managing Agents with dedicated authority to bind Syndicate 2012

#### Principal Activities and Business Review

The principal activity of the Company continues to be that of a registered Lloyd's Managing Agent for Arch Syndicate 2012

The Company manages capacity for Syndicate 2012 that underwrites at Lloyd's of

Year of Account 2010 = £166m Year of Account 2009 = £100m

#### Results

The Company's profit for the year is £0 5m (2009 £1 1m) The profit arises from the managing agency fee charged to Syndicate 2012 No dividends were paid or proposed in the year

The Company's key performance indicators for the period are considered to be turnover and profit and are presented below

	2010	2009
Turnover	£7 7m	£7 8m
Profit for the financial period	£0 5m	£1 1m

#### Outlook

The Company has continued to be the managing agent for Syndicate 2012 throughout the year and this is expected to continue for the foreseeable future. Syndicate 2012 will continue to underwrite in 2011 with the same capacity as 2010 of £166m.

#### Principal Risks and Uncertainties

The Company's operations expose it to a variety of risks that include operational risk, credit risk, liquidity risk, interest rate risk and capital risk

The Board of Directors has ultimate responsibility for the Company's risk management. This includes approval of the business plan, the maintenance of financial resources and for ensuring the adequacy of systems and internal controls, including risk governance arrangements. The Board gains assurance from a number of sources that include Internal Audit, Legal & Compliance and internal controls testing.

## Directors' report (continued)

The Company has a defined strategy and system of governance to define its risk policies and to manage these. The Board of Directors holds ultimate responsibility for the risk management strategy, the business plan and the maintenance and management of financial resources. The authority to meet these goals is delegated to the executive management of the Company in the form of the Management Committee. The Board of Directors is responsible for ensuring the adequacy of the systems and controls including.

- risk governance arrangements and an appropriate business plan
- overseeing the development of appropriate systems for the management of potential risks
- establishing adequate internal controls
- ensuring that the firm maintains adequate financial resources

Details of the risks are described in the notes to these accounts

#### Corporate and Social Responsibility

The Board recognises the importance of managing the impact of the Company's activities and takes care to maintain ethical standards and integrity in the conduct of our business

The global Arch group of companies maintains a Code of Business Conduct, which describes our ethical principles and includes policies designed to assist in preventing violations of the Code and to allow the Company to respond appropriately to any actual or potential violations. To help set the standards of behaviour expected from all staff, the Company provides a training course on the Code intended to help guide employees in the way that they conduct business

The Company is committed to providing equal opportunities to potential and actual employees in all aspects of employment. Our employment policies are non-discriminatory on any grounds relating to selection, training, career development or any other employment matters.

Our success depends upon having highly capable people who fit well with the Company's culture of performance, accountability, teamwork and ethical conduct. Staffs are encouraged to continue professional education and each employee is encouraged to contribute to a personal development plan with their managers.

#### **Directors**

The names of the directors of the Company during the period of this report are listed on page 17 of these financial statements

#### Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and Financial Statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have prepared the Company's financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union (EU) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable IFRSs as adopted by the EU have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

## Directors' report (continued)

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of Disclosure of Information to Auditors

Each of the persons who is a director at the date of this report confirms that

Paul Kobote

- So far as each of them is aware, there is no information relevant to the audit of the Company's financial statements for the year ended 31 December 2010 of which the auditors are unaware,
- The director has taken all steps that he ought to have taken in his duty as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

#### Auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution that they be re-appointed will be proposed at the annual general meeting

By order of the Board

P. Robotham

Director

17 March 2011

## Independent Auditors' Report To The Members Of Arch Underwriting At Lloyd's Ltd

We have audited the financial statements of Arch Underwriting at Lloyd's Ltd for the year ended 31 December 2010 which comprises the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, the Statement of Cash Flows and the related notes The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit and cash flows for the year then ended,
- have been properly prepared in accordance with IFRSs as adopted by the European Union, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Nigel Terry (Senior Statutory Auditor) For and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London

17 March 2011

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## **Statement of Comprehensive Income** For the year ended 31 December 2010

	Notes	2010 £000	2009 £000
Revenue	5	7,667	7,800
Administrative expenses		(7,250)	(6,142)
Operating profit		417	1,658
Profit before income tax		417	1,658
Income tax benefit/(expense)	8	66	(555)
Profit and total comprehensive income for the year wholly attributable to the equity holders of the company		483	1,103

All amounts reflect continuing operations

The attached notes form part of these financial statements

## **Statement of Financial Position**

As at

		31December 2010	31 December 2009	1 January 2009
	Notes	£000	£000	£
Assets				
Non-current assets Investments in subsidiaries	9	482	223	_
Current assets				
Prepayments	10	46	9	-
Cash and cash equivalents		1,429	1,738	_
Trade and other receivables	10	747	137	100
		2,222	1,884	100
Total Assets		2,704	2,107	100
Equity and liabilities Ordinary shares Retained earnings	11	400 1,586	400 1,103	100
Total equity (wholly attributable to the equity holders of the Company)	ie	1,986	1,503	100
Current liabilities				
Trade and other payables	12	412	49	-
Current income tax liability		306	555	-
Total liabilities		718	604	-
Total equity and liabilities		2,704	2,107	100

These financial statements and notes were approved by the Board of Directors and were signed on its behalf by

J. Weatherstone

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Director

17 March 2011

## Statement of Changes in Equity As at 31 December 2010

As at 31 December 2010	Share	Retained	Total
	capitat £000	earnings £000	£000
Balance at 1 January 2009			-
Profit and total comprehensive income for the year	-	1,103	1,103
Proceeds from shares issued	400	-	400
Balance at 31 December 2009	400	1,103	1,503
Profit and total comprehensive income for the year	-	483	483
Proceeds from shares issued	-	-	-
Balance at 31 December 2010	400	1,586	1,986

The balance at 1 January 2009 included £100 of called up share capital

## **Statement of Cash Flows**

For the year ended 31 December 2010

	2010 £000	2009 £000
Profit for the year	483	1,103
Changes in operational assets Changes in operational liabilities Changes in current tax	(647) 363 (249)	(146) 49 555
Net cash flows from operating activities	(50)	1,561
Net cash flows from financing activities	-	400
Net cash flows from investing activities	(259)	(223)
Net increase / (decrease) in cash and cash equivalent	(309)	1,738
Cash and cash equivalents at 1 January	1,738	-
Net decrease / (increase) in cash and cash equivalents	(309)	1,738
Cash and cash equivalents at 31 December	1,429	1,738

#### Notes to the Financial Statements

#### 1 GENERAL INFORMATION

Arch Underwriting at Lloyd's Ltd is a company domiciled in England and Wales. The address of the registered office is provided on the Company Information page 17 and the nature of the company's operating and principal activities are included within the Directors' Report.

#### 2 ACCOUNTING POLICIES

#### (a) Basis of preparation

These financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union (EU), IFRC Interpretations and the Companies Act 2006 applicable to companies reporting under IFRS. These are the Company's first financial statements prepared in accordance with IFRS and IFRS 1 has been applied.

The financial statements have been prepared under the historical cost convention and are compiled on a going concern basis

The Company is exempt from preparing consolidated financial statements by virtue of the Companies Act 2006, as its ultimate parent Company prepares publicly available consolidated financial statements that are deemed to satisfy the equivalence requirement of section 401 of the Companies Act 2006. These financial statements present information about the Company as an individual undertaking and not about its group

The financial statements are prepared and presented in Pounds Sterling and are rounded to the nearest thousand unless otherwise stated

#### (b) Revenues

Managing agency revenues include income from expense recharges to Arch Syndicate 2012, Arch Underwriting at Lloyd's (Australia) Pty Ltd and Arch Underwriting at Lloyd's (South Africa) Pty Ltd

Also included within revenues are managing agency fees, which are levied as a proportion of Syndicate capacity

#### (c) Functional currency

The functional currency of the Company has been determined to be Pounds Sterling

#### (d) Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the income statement.

#### (e) Cash and cash equivalents

The Company has classified cash deposits and short-term highly liquid investments as cash and cash equivalents. These assets are readily convertible into known amounts of cash

#### (f) Trade receivables

Trade receivables are amounts due for services performed in the ordinary course of business. If collection is expected in one year or less, they are classified as current assets. If not, they are presented as non-current assets.

#### (g) Trade and other payables

Creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. These are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

#### 2 ACCOUNTING POLICIES (continued)

#### (h) Deferred taxatton

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (i) Investments in subsidiaries

In the balance sheet of the Company, investments in subsidiaries are stated at cost, unless their value has been impaired in which case they are valued at their net realisable value or value in use as appropriate

#### (j) Share capital

Ordinary shares are classified as equity Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects

#### (k) Provisions

Provisions are provided for where there is a present obligation as a result of a past event, that can be measured reliably and it is probable that an outflow of economic benefits will be required to settle that obligation

#### (l) Use of critical estimates, judgements and assumptions

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected

#### 3 MANAGEMENT OF RISKS

As described in the Director's Report, the Board of Directors has ultimate responsibility for the Company's risk management. The following paragraphs describe the principal risks and uncertainties facing the Company and any mitigation taken to limit those risks.

#### Operational Risk

Most operational risks are addressed through the Company's business disaster scenario planning, including remediation measures The Company has an outsourcing policy and separately monitors its outsourcing risks

The Company outsources many of its non-core services, including I T support, operating systems maintenance, policy administration services and legal services

Outsourcing risk is managed through service agreements which define service standards. These may be supported by periodic audits and the Company takes steps to satisfy itself as to the outsource provider's continuity and competence to provide the service being outsourced. SAS 70 reports are obtained when applicable

#### Credit Risk

The Company's exposure to credit risk is limited to the risk that Syndicate 2012, Arch Underwriting at Lloyd's (South Africa) Pty Ltd and Arch Underwriting at Lloyd's (Australia) Pty Ltd will be unable to pay amounts when due This risk is mitigated by internal financial and capital commitments to those companies from companies forming part of the Arch Capital Group Ltd (ACGL) group of companies

#### Liquidity Risk

Liquidity risk arises where cash may not be available to pay obligations when due Regular cash flow monitoring ensures that sufficient deposits are available to meet payments

#### Interest Rate Cash Flow Risk

The Company has interest bearing assets. Interest bearing assets include cash balances on short term deposit which earn interest at a fixed rate.

#### Capital Risk

The Company maintains a capital level required to meet its obligations to continue on a going concern basis. There is minimal pressure on the capital of the Company due to the nature of the operations of the Company.

#### 4 FIRST TIME ADOPTION

These are the Company's first financial statements prepared in accordance with IFRS as adopted by the EU. The accounting policies set out in note 2 have been applied in preparing the financial statements for the year ended 31 December 2010, the comparative information presented in these financial statements for the year ended 31 December 2009 and in the preparation of an opening IFRS balance sheet at 1 January 2009 (the date of transition)

IFRS 1 requires an entity to reconcile equity, comprehensive income and cash flows for prior periods. The Company's first-time adoption did not have an impact on these items.

## 5 REVENUE

	2010 £000	2009 £000
Managing agency revenues	7,667	7,800
	7,667	7,800

Turnover is all derived within the United Kingdom

## 6 AUDITORS' REMUNERATION

During the year, the Company obtained the following services from the Company's auditor at costs detailed below

	2010 £000	2009 £000
Auditors' remuneration for audit of the financial statements	32	23
Fees payable to the Company's auditor for other services	-	5
		<del></del>
	32	28

#### 7 DIRECTORS' REMUNERATION AND EMPLOYEES COSTS

The Company entered into a secondment and service agreement with Arch Europe Insurance Services Ltd ('AEIS") in 2009, whereby services in the form of staff and facilities are provided to the Company The Company is recharged staff costs from AEIS in accordance with the time allocations of the staff

	2010 £000	2009 £000
Directors' emoluments	2000	
Aggregate emoluments	1,348	415
Amounts receivable under long-term incentive schemes	40	63
Company pension contributions to money purchase schemes	63	17
	1,451	495
	2010	2009
	£000	£000
Highest paid director  Aggregate of emoluments and awards under long term incentive schemes, including nil pension contributions	414	85
Pension contributions	25	-
	439	85
	Number	Number
Number of directors who received shares in Arch Capital Group Ltd	5	8
Number of directors participating in money purchase scheme	5	8
Number of directors who exercised share options	1	-

The highest paid director received share allocations during the year under a long-term incentive award

Directors' remuneration and staff costs are recharged to Syndicate 2012, Arch Underwriting at Lloyd's (South Africa) Pty Ltd and Arch Underwriting at Lloyd's (Australia) Pty Ltd on a time apportioned basis

## **8 INCOME TAX EXPENSE**

The Company is subject to tax laws enacted in the United Kingdom

The tax charged in the income statement comprises the following	2010 £000	2009 £000
Current tax benefit/(expense)		
Current period	66	(555)
	66	(555)

Corporation tax is calculated at 28 percent of the estimated taxable profit for the year (2009 28%)

	2010	2010	2009	2009
	£000	<b>º</b> / <sub>0</sub>	£000	%
Reconciliation of effective tax rate Profit before tax on continuing operations	417		1,658	
Tax at the UK corporation tax rate of 28% (2009 28%)	(117)	(28 0)	(464)	(28 0)
Tax effect of expenses that are not deductible in determining taxable profit	(6)	(14)	(91)	(5 5)
Adjustments for prior year	189	45 3	-	*
Tax benefit/(expense) and effective tax rate for the year	66	158	(555)	(33 5)

## 9 INVESTMENT IN SUBSIDIARIES

	Shares in Subsidiaries £
At 1 January 2009	-
Additions	222,760
At 31 December 2009	222,760
At 1 January 2010	222,760
Additions	258,820
At 31 December 2010	481,580

The Directors believe that the carrying value of the investments is supported by their underlying net assets. In 2009, the Company made an investment in AUALA of A\$400,000 (£222,760) and AUALSA of ZAR 1 (£0 08). In 2010, the Company made an additional investment in AUALSA of ZAR 2,623,038 (£258,820). Both companies are licensed to trade as Underwriting Managing Agents with dedicated authority to bind Syndicate 2012.

Set out below are the Company's subsidiaries, as at 31 December 2010, with details of the percentages of nominal value and voting rights held by the Company

Subsidiaries	Country of Incorporation	Class of share held	Percentage of nominal value and voting rights held by the Company
Arch Underwriting at Lloyd's (Australia) Pty Ltd	Australia	Ordinary	100%
Arch Underwriting at Lloyd's (South Africa) Pty Ltd	South Africa	Ordinary	100%
10 TRADE AND OTHER RECEIVABLES			
	31 December 2010 £000	31 December 2009 £000	1 January 2009 £
Due within one year			-
Prepayments	46	9	-
Amounts owed from related parties	747	137	100
	793	146	100
			<del></del>

#### 11 CALLED UP SHARE CAPITAL

	31 December 2010 £000	31 December 2009 £000	1 January 2009 £
Authorised 4,000 Ordinary shares of £100 each	400	400	100
Issued and fully paid 4,000 Ordinary shares of £100 each	400	400	100
12 TRADE AND OTHER PAYABLES		2010 £000	2009 £000
Due within one year			
Accrued expenses and other creditors	-	412	49
	=	412	<u>49</u>

## 13 ULTIMATE PARENT COMPANY

The immediate parent of the Company is Arch Reinsurance Ltd , a Company incorporated in Bermuda The ultimate parent company is Arch Capital Group Ltd, a company incorporated in Bermuda

The smallest and largest group in which the results of the Company are consolidated is that headed by Arch Capital Group Ltd The consolidated financial statements of Arch Capital Group Ltd available to the public and may be obtained from Arch Capital Group Ltd, Wessex House, 45 Reid Street, Hamilton HM12, Bermuda

#### 14 RELATED PARTY TRANSACTIONS

The Company acts as an underwriting agent and manages Syndicate 2012 for which it receives a managing agent fee. The Company incurs staff and facility costs through a recharge from Arch Europe Insurance Services Ltd. The Company recharges some of these costs to its subsidiaries, Arch Underwriting at Lloyd's Australia Pty Ltd and Arch Underwriting at Lloyd's South Africa Pty Ltd.

The amounts sourced from related parties are detailed below

	2010 £000 Income and (expenses) incurred	2010 £000 Receivable/ (payable)	2009 £000 Income and (expenses) incurred	2009 £000 Receivable/ (payable)
Trustees of Syndicate 2012	9,323	(412)	6,067	-
AUAL Australia	121	349	-	136
AUAL South Africa	286	392	-	-
Arch Europe Insurance Services Ltd	(8,549)	12	(3,783)	-

## **Company Information**

#### **Directors**

The directors who held office during the period were as follows

- W Beveridge
- D Brand
- K Christensen
- E Fullerton-Rome
- D Hipkin
- M Kıer
- M Lyons (appointed 11 May 2010)
- M Nilsen
- M Quinn
- P Robotham
- J Weatherstone
- K Christensen (Company Secretary)

## Registered Office

6<sup>th</sup> Floor Plantation Place South 60 Great Tower Street London EC3R 5AZ

#### Registered Number

06645822

#### Auditors

PricewaterhouseCoopers LLP, Chartered Accountants and Statutory Auditors Hay's Galleria, 1 Hay's Lane, London, SE1 2RD

## Principal Bankers

Barclays Bank Plc, London

#### Website

www archinsurance co uk