Company Registration No 06534480 (England and Wales)

# ALPHASIGHTS LTD

# **ABBREVIATED ACCOUNTS**

FOR THE YEAR ENDED 31 DECEMBER 2011

WEDNESDAY

LD6

29/08/2012 COMPANIES HOUSE #63

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# INDEPENDENT AUDITORS' REPORT TO ALPHASIGHTS LTD UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 2 to 5, together with the financial statements of AlphaSights Ltd for the year ended 31 December 2011 prepared under section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 444 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 444(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section

/

S P Coleman (Senior Statutory Auditor) for and on behalf of Gerald Edelman

20 March 2012

Chartered Accountants Statutory Auditor

25 Harley Street London W1G 9BR

## ABBREVIATED BALANCE SHEET

## AS AT 31 DECEMBER 2011

		2011		2010	
	Notes	£	£	£	£
Fixed assets					
Tangible assets	2		112,803		32,720
Investments	2		27,806		-
			140,609		32,720
Current assets					
Debtors		1,424,671		468,277	
Cash at bank and in hand		1,690,953		1,534,731	
		3,115,624		2,003,008	
Creditors: amounts falling due within					
one year		(549,590)		(208,489)	
Net current assets			2,566,034		1,794,519
Total assets less current liabilities			2,706,643		1,827,239
					<del></del>
Capital and reserves					
Called up share capital	3		533,358		505,553
Share premium account			2,465,947		2,465,947
Profit and loss account			(292,662)		(1,144,261)
Shareholders' funds			2,706,643		1,827,239

These abbreviated accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved by the Board for issue on 20 Hard 2012

Mr Andrew Heath

Al H. Kell

Director

Ir Max Cartellien

Divector

Company Registration No. 06534480

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2011

#### 1 Accounting policies

#### 11 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 1.3 Turnover

Turnover represents amounts receivable in respect of information services rendered to clients net of VAT.

#### 1 4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold

33% straight line

Computer equipment

33% straight line

Fixtures, fittings & equipment

25% on cost

#### 1.5 Investments

Fixed asset investments are stated at cost less provision for diminution in value

### 1.6 Pensions

Each of the company's executive directors may elect to have the company make either defined contributions to pension arrangements or equivalent disbursements, provided always the economic position of the Company is left identical in either case. Any contributions or disbursements payable are charged to the profit and loss account in the period they are payable.

### 1.7 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

### 1.8 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company and its subsidiary undertakings comprise a small-sized group. The company has therefore taken advantage of the exemptions provided by section 399 of the Companies Act 2006 not to prepare group accounts.

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

Fixed assets			
	Tangible assets	Investments	Total
	£	£	£
Cost			
At 1 January 2011	59,576	-	59,576
Additions	121,611	27,806	149,417
At 31 December 2011	181,187	27,806	208,993
Depreciation	***************************************		
At 1 January 2011	26,856	-	26,856
Charge for the year	41,528	•	41,528
At 31 December 2011	68,384	-	68,384
Net book value	<del></del>	·	
At 31 December 2011	112,803	27,806	140,609
At 31 December 2010	32,720	-	32,720
	Cost At 1 January 2011 Additions  At 31 December 2011  Depreciation At 1 January 2011 Charge for the year  At 31 December 2011  Net book value At 31 December 2011	Tangible assets £  Cost At 1 January 2011 59,576 Additions 121,611  At 31 December 2011 181,187  Depreciation At 1 January 2011 26,856 Charge for the year 41,528  At 31 December 2011 68,384  Net book value At 31 December 2011 112,803	Tangible Investments assets  £ £ Cost At 1 January 2011 59,576 - Additions 121,611 27,806  At 31 December 2011 181,187 27,806  Depreciation At 1 January 2011 26,856 - Charge for the year 41,528 -  At 31 December 2011 68,384 -  Net book value At 31 December 2011 112,803 27,806

## Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or	Shares held		
	incorporation	Class	%	
Subsidiary undertakings				
AlphaSights Inc	USA	Ordinary	100.00	
AlphaSights Limited	Hong Kong	Ordinary	100.00	

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows.

		•	Profit/(loss) for the year 2011
	Principal activity	£	£
AlphaSights Inc	Business information services	(68,473)	(68,473)
AlphaSights Limited	Business information services	(10,549)	(10,549)

During the year, the company acquired 100% of ordinary share capital of AlphaSights Inc, a company incorporated in the USA and of AlphaSights Limited, a company incorporated in Hong Kong.

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2011

3	Share capital	2011	2010
J	Ollare Capital	£	£
	Allotted, called up and fully paid		
	7,000,000 Ordinary shares of 5p each	350,000	350,000
	3,111,060 Ordinary Series 'A' shares of 5p each	155,553	155,553
	556,109 Deferred consideration shares of 5p each	27,805	-
		*	
		533,358	505,553

During the year the company issued 556,109 deferred consideration shares of £0 05 each at par.

These shares will be converted to ordinary shares once holders of the Series A shares and Ordinary shares have received distribution of profits or capital proceeds equal to £0.75 per share they hold

The Ordinary shares and Ordinary Series 'A' shares are ranked pari passu in voting rights and rights to receive dividends