# Statement of administrators' proposals

Name of Company

ICB IPR Realisations Limited (formerly IBP IPR Limited)

Company number

06498234

In the

High Court of Justice, Companies Court

[full name of court]

Court case number 1924 of 2011

We Allan Watson Graham KPMG LLP 8 Salisbury Square London EC4Y 8BB United Kingdom Mark Jeremy Orton KPMG LLP One Snowhill Snow Hill Queensway Birmingham B4 6GH

attach a copy of our proposals in respect of the administration of the above company

A copy of these proposals was sent to all known creditors on

10 May 2011

Signed

Joint Administrator

Dated

10 May 2011

### **Contact Details**

You do not have to give any contact information in the box opposite but if you do it will help Companies. House to contact you if there is a query on the form. The contact information that you give will be visible to researchers of the public record.

\*A1A11UIZ\* A63 28/05/2011 89

COMPANIES HOUSE

Jo Bates KPMG LLP Aquis Court 31 Fishpool Street St Albans AL3 4RF

DX Number

Tel +44 1727 733147 DX Exchange

When you have completed and signed this form, please send it to the Registrar of Ompanies at -

Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff



Statement of Proposals

Pursuant to Paragraph 49 of Schedule B1 of the
Insolvency Act 1986 & Rule 2 33 of the Insolvency
Rules 1986 (both as amended)

KPMG LLP 10 May 2011

awg/jcw/jb



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### **Notice: About these Proposals**

- This Statement of Proposals ("Proposals") has been prepared by Allan Watson Graham and Mark Jeremy Orton, the Administrators of ICB IPR Realisations Limited (formerly IBP IPR Limited), solely to comply with their statutory duty under Paragraph 49, Schedule B1 of the Insolvency Act 1986 to lay before creditors a statement of their proposals for achieving the purposes of the administration order, and for no other purpose. It is not suitable to be relied upon by any other person, or for any other purpose, or in any other context.
- These Proposals have not been prepared in contemplation of them being used, and are not suitable to be used, to inform any investment decision in relation to the debt of or any financial interest in ICB IPR Realisations Limited (formerly IBP IPR Limited)
- Any estimated outcomes for creditors included in these Proposals are illustrative only and cannot be relied upon as guidance as to the actual outcomes for creditors
- Any person that chooses to rely on these Proposals for any purpose or in any context other than under Paragraph 49, Schedule B1 of the Insolvency Act 1986 does so at their own risk. To the fullest extent permitted by law, the Administrators do not assume any responsibility and will not accept any liability in respect of these Proposals
- Allan Watson Graham is authorised to act as an insolvency practitioner by the Institute of Chartered Accountants in England & Wales
- Mark Jeremy Orton is authorised to act as an insolvency practitioner by the Insolvency Practitioners Association
- The Administrators act as agents for ICB IPR Realisations Limited (formerly IBP IPR Limited) and contract without personal liability. The appointments of the Administrators are personal to them and, to the fullest extent permitted by law, KPMG LLP does not assume any responsibility and will not accept any liability to any person in respect of these Proposals or the conduct of the administration.



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# **Appendices**

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- 2 Receipts and payments account
- 3 Analysis of Administrators' time costs
- 4 Statement of Affairs, including creditors' listing
- 5 Sale of business memorandum (SIP16)



### ICB IPR Realisations Limited (formerly IBP IPR Limited)

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## 1 Glossary

ABL Asset Based Lending

Act The Insolvency Act 1986 (as amended)

Administrators Allan Watson Graham and Mark Jeremy Orton of KPMG LLP

Bank or LCF Landsbanki Commercial Finance

Company ICB IPR Realisations Limited (formerly IBP IPR Limited)

CBL Conex Banninger Limited (in administration)

CBH CB Holdings Limited (in administration)

Directors Edward Riley and Peter Williamson

EBITDA Earnings Before Interest Tax Depreciation and Amortisation

Endless (No 3) LLP and Endless (IBP) Ltd

EU European Union

FY09, FY10 etc The Group or Companies' financial year ended 31 December

2009, 31 December 2010 etc

Group Conex Banninger Limited (in administration)

CB Holdings Limited (in administration)

ICB Realisations Limited (formerly IBP Conex Limited) (in

administration)

ICB IPR Realisations Limited (formerly IBP IPR Limited) (in

1

administration)

Isartor Holding Dreissigste GmbH

IBP GmbH IBP Atcosa SL IBP Italia SRL

IBP Instalfittings SP zoo

RBSIF RBS Invoice Finance Limited

Rules The Insolvency Rules 1986 (as amended)

Secured Creditors Landsbanki Commercial Finance, Endless (No. 3) LLP and

Copper Topco Limited



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The references in these Proposals to Sections, Paragraphs or Rules are to be the Insolvency Act 1986, Schedule B1 of the Insolvency Act 1986 and the Insolvency Rules 1986 (as amended) respectively



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### 2 Executive summary

- Allan Watson Graham and Mark Jeremy Orton of KPMG LLP were appointed as Administrators of the Company by LCF on 15 March 2011
- The Company was incorporated on 8 February 2008 and its principal activity was to hold title to intellectual property. The Group was a manufacturer and distributor of a range of products and accessories for the plumbing and heating industries.
- The Group's financial performance deteriorated in 2010 from EBITDA of £41 million in FY09 to a forecast EBITDA loss of £0 9 million in FY10
- The Directors took steps to implement cost saving and stock reduction initiatives and were pursuing a price-increase led turnaround strategy. However, the Group was over-advanced against its ABL borrowing facilities and, as a consequence, had insufficient funding to continue to trade as normal.
- Administrators of CBL and CBH were therefore appointed by LCF, as the qualifying charge holder, on 28 January 2011
- CBL owns 100% of CBH CBH wholly owned the Company as well as five other subsidiary companies situated in the UK, Italy, Germany, Spain and Poland
- The Administrators strategy for CBH and CBL was to seek a purchaser for the shares in the subsidiary companies and/or their business and assets. This was in order to maximise value for the Group's assets by maintaining the Group's business as a going concern.
- On 15 March 2011 the Administrators successfully completed a sale of the Group's business and assets for total consideration of £29 9 million to CSI Group, an independent industrial investment fund. The assets of the Company were sold immediately upon the appointment of the Administrators for the nominal value of £1
- The balance of the total consideration of £29 9 million was attributable to the shares in the Group's other operating shareholdings and the business and assets of IBP Conex Limited (in administration)
- As the Company's assets have minimal value, there is no prospect of funds being available to any class of creditor in this matter
- The Administrators are not required to convene a creditors' meeting unless requested by a sufficient number of creditors. A full explanation of the process required to request a meeting is set out in section 6.5
- It is expect that, on completion of the administration, the Company will be dissolved under Paragraph 84



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 This document in its entirety constitutes the Administrators' Statement of Proposals A summary list of the Proposals is shown in section 6 6

Allan Watson Graham Joint Administrator



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## 3 Background and events leading to the administration

The Company was party to the Group's £45 0 million ABL facility provided by LCF Accordingly LCF holds fixed and floating charges over the assets of the Company as well as over the assets of the other Group companies

The Group's holding company CBH owns 100% of the shareholding in the Company as well as 100% of the shareholding in five other subsidiaries, operating in the UK, Poland, Spain, Germany and Italy

The funding by LCF comprised of accounts receivable facilities in the UK, Italy, Spain and Poland (for the latter in respect of VAT receivable only), inventory facilities in the UK and Poland and a £1 5 million loan. The loan was guaranteed by the Group's ultimate beneficial shareholders, Sun Capital Partners, until 31 January 2011.

In FY09 the Group achieved EBITDA of £4 1 million but for FY10 this deteriorated to a forecast EBITDA loss of £0 9 million. The key driver for this was that the price of copper, a key commodity required as a raw material for the manufacturing process, increased substantially. That increase was not passed on by the Group to its customers. A summary of the Group's financial results are set out in the table over the page.

The Directors were appointed in September 2010, having been introduced as a new management team for the Group in order to address its underperformance

During November 2010 the Directors discovered that the Group's accounts contained overstatements of £5.5 million in respect of accounts receivable and £7.7 million for inventory. The Group's funding collateral was therefore adjusted to reflect this reduction in its assets and, as a result, the Group became over-advanced against the ABL facility by £13.8 million.

In response to the Group's underperformance, the Directors carried out cost saving and stock reduction initiatives and implemented actions for a price-led turnaround

The Group was seeking a refinancing but was unable to achieve such primarily for the following reasons

- (1) the extent of the over advanced debt facilities,
- (II) the risks associated with the Group's unreliable financial information,
- (iii) the execution risks involved in achieving a turnaround, and
- (iv) a contingent liability of €18 0 million in respect of an EU fine for alleged cartel price fixing activity

As a result the Group had insufficient funding to enable it to continue to trade as normal



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LCF therefore decided to enforce its security and appoint the Administrators over CBL and CBH

As a consequence of the completion of the sales process conducted by the Administrators of CBL and CBH, the Administrators were appointed over the Company on 15 March 2011 and on the same date completed a sale of the Company's business and assets to CSI Group, an independent industrial investment fund, please see section 6.1 and Appendix 5.

### Summary of Group's financial results

	Year ended 31 December 2010 (un- audited)	Year ended 31 December 2009 (un- audited)	Year ended 31 December 2008 (audited)	10 months ended 31 December 2007 (audited)
	£000	£000	£000	£000
Furnover	110,100	106,400	113 328	91,439
Cost of sales	(98,000)	(88,500)	(83,759)	(70,348)
Gross profit	12,100	17,900	29 569	21 091
Overheads	(27 500)	(19 700)	(40 500)	(16 975)
Group operating profit/(loss)	(15 400)	(1,800)	(10 931)	4 116
Exceptional items	10 900	2 700		
Depreciation/amortisation	3,600	3,200		
ЕВИДА	(900)	4,100		
Source company records				

## 4 Statement of prior professional relationship

The Administrators had a prior relationship with the Company to the extent that KPMG LLP was instructed by RBSIF on 3 September 2010 in respect of the Group. The scope of work was to review inventory, VAT receivables and potential exit strategies for RBSIF in the context of participating in a potential refinancing of the Group's debt. That refinancing did not subsequently occur

The Administrators fully considered the relevant guide to professional conduct and ethics as issued by the relevant regulatory bodies and are satisfied that the existence of this prior relationship does not create any conflict of interest or threat to independence as office holders



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# 5 Purpose of the administration and proposal for achieving this objective

In accordance with paragraph 3(1) of Schedule B1 of the Act the Administrators have the following hierarchy of objectives In order these are

- a) rescuing the Company as a going concern, or
- b) achieving a better result for the Company's creditors as a whole than would be likely if the Company were wound up, or
- c) realising property in order to make a distribution to one or more secured or preferential creditors

The Administrators concluded that objective (b) was the most viable because the appointment of Administrators over the Company facilitated a controlled disposal of the Group's businesses and assets and allowed the other Group companies to continue to trade, to maximise the value that a purchaser would be willing to pay for Group's assets and minimise claims from the Group's creditors that would be triggered by a wind-down scenario, such as from employee redundancies and termination of contracts

Therefore, the Administrators consider that administration of the Company will result in a better result for its creditors as a whole than if the Company were wound up

On completion of the administration, the Administrators intend to file the requisite forms with the Registrar of Companies to dissolve the Company

## 6 Progress of the administration to date

### 61 Strategy/Sale of business

The Administrators of CBL and CBH conducted a sales process and targeted relevant private equity houses, venture capitalists, acquisitive corporates and sector specific trade contacts. This included the use of KPMG Corporate Finance relationships in India and China. In addition, the Directors provided details of a number of parties who they believed could have an interest in the business.

In total, 84 parties were contacted directly about the opportunity and eight offers were received. All offers received were on the basis of a pre-packaged sale through administration of the UK based businesses (namely the Company and IBP Conex Limited) as well as share purchases for the overseas subsidiaries

Three offers were progressed to the detailed due diligence stage. On 15 March 2011, the Administrators successfully completed the sale of the business and assets of the Company and IBP Conex Limited, as well as the shares in the Group's overseas subsidiaries, for combined total consideration of £29 9 million to CSI Group



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The consideration included £1 for the assets of the Company given the only assets are certain items of intellectual property with no resale value outside the Group

In any event, all assets of the Company are subject to security held by the Secured creditors and the Group's £45 million ABL facility, see section 6.4.1

Therefore, there is no prospect of funds being available for unsecured creditors in this matter, see section  $6\,4\,3$ 

### 62 Investigations

The Administrators have a duty to investigate whether potential causes of action exist against third parties which would increase recoveries for creditors. If creditors wish to bring any matters they believe to be relevant to the attention of the Administrators, they are invited to do so in writing to Allan Watson Graham and Mark Jeremy Orton of KPMG LLP at 8 Salisbury Square, London EC4Y 8BB

As required by the Company Directors Disqualification Act 1986, the Administrators are required to prepare returns on the conduct of Directors The Administrators confirm that they will be complying with these regulations

### 6.3 Costs of realisations

### 631 Administrators' remuneration

The statutory provisions relating to remuneration are set out in Rule 2 106 of the Rules Further information is given in the Association of Business Recovery Professionals' publication A Creditors' Guide to Administrators' Fees, a copy of which can be obtained at

http://www.r3.oig.uk/media/documents/technical\_library/SIPS/SIP%209%20E&W\_pdf

However, if you are unable to access this guide and would like a copy please contact Jo Bates on 01727 733147

The Administrators propose that their remuneration be fixed on the basis of time properly given by them and their staff in dealing with matters arising in the administration at their normal hourly rate of charging

Attached as Appendix 3 is a detailed analysis of time spent, and charge out rates, for each grade of staff for the various areas of work carried out to 29 April 2011, as required by the Association of Business Recovery Professional's Statement of Insolvency Practice No 9 ("SIP 9")

In the period to 29 April 2011, the Administrators have incurred time costs of £16,564 75 representing 55 90 hours at an average hourly rate of £296 33. This includes work undertaken in respect of tax, VAT, employee, pensions and health and safety advice from KPMG LLP in-house specialists.



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As the Company has insufficient assets, the payment of the costs of realisation is a matter for the Administrators and the Bank to resolve

### 64 Liabilities

### 641 Secured creditors

As at the date of the Administrators' appointment, the Bank was owed approximately £40 8 million by the Group, secured by a debenture containing fixed and floating charges over the Group's assets, to which the Company was party

In addition, Endless and Copper Topco Limited hold security in respect of total amounts due from the Group of £6 6 million

No funds are expected to be available for the Secured creditors

### 642 Preferential creditors

Claims in respect of certain arrears of wages and holiday pay rank preferentially. As the Company had no employees, no preferential creditor claims against the Company are expected

### 643 Unsecured creditors

In their Statement of Affairs, the Directors' estimate that the Company has no unsecured liabilities. In any event, the Company has insufficient assets to facilitate a distribution by virtue of a Prescribed Part or otherwise to unsecured creditors.

### 6.5 Creditors' meeting

In accordance with Paragraph 52(1)(b) of Schedule B1, a meeting of creditors will not be held as it appears that the Company has insufficient property to enable a distribution to be made to unsecured creditors

Please note that creditors have the right to request an initial creditors' meeting in accordance with Paragraph 52(2) of the Act. The Administrators will summon an initial creditors' meeting if requested by creditors of the Company whose debts amount to at least 10% of the total debts of the Company, provided the correct procedures are followed. Pursuant to Rule 2 37(1), any request for an initial creditors' meeting must be made within 8 business days of the date on which the Administrators' report is sent out and shall include.

- a) a list of the creditors concurring with the request, showing the amounts of their respective debts in the administration,
- b) from each creditor concurring, written confirmation of his concurrence,
- c) a statement of the purpose of the proposed meeting



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In addition, the expenses of summoning and holding a meeting at the request of a creditor shall be paid by that person who is required to deposit security for such expenses with the Administrators If you wish to request a creditors' meeting, please contact Jo Bates on 01727 733147 to obtain the requisite forms

Upon expiry of the 8 business days without any request for an initial creditors' meeting, the Administrators' proposals will be deemed to have been approved by creditors under Rule 2 33(5)

### 66 Administrators' proposals

In addition to the specific itemised proposals below, this document in its entirety constitutes the Administrators' proposals in accordance with Paragraph 49 of Schedule B1

The Administrators propose the following

- To continue to do all such things reasonably expedient and generally exercise all their
  powers as Administrators as they, in their discretion, consider desirable in order to
  maximise realisations from the assets of the Company in accordance with the
  objective as set out above
- To investigate and, if appropriate, pursue any claims the Company may have
- To make distributions to the Secured creditors, in the event that funds are available
- To seek their discharge from liability in respect of any action of their as Administrators pursuant to Paragraph 98(1) of Schedule B1 from the Secured creditors
- To file the appropriate notices with the Registrar of Companies to dissolve the Company on completion of the administration
- To draw fees on account from the assets of the Company, if any are available, from time to time during the period of the administration based on time properly spent at KPMG LLP charge out rates that reflect the complexity of the assignment. Also, to draw disbursements from time to time to include category two disbursements as approved by the Secured creditors.
- To pay the costs of KPMG LLP in respect of forensic, tax, VAT and pension advice
  provided to the Administrators based upon time costs at their normal hourly rate of
  charging out of the assets of the Company, if any are available



# ICB IPR Realisations Limited (formerly IBP IPR Limited) (in administration) Statement of Proposals

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# 7 Comments on appendices

- 7 1 Appendix 1: Statutory information
- 7 2 Appendix 2: Administrators' receipts & payments account
  The Administrators' receipts and payments account for the period from 15 March 2011 to
  29 April 2011 is attached
- 7 3 Appendix 3: Analysis of Administrators' time costs and schedule of chargeout rates
- 7 4 Appendix 4: Statement of Affairs
- 7 5 Appendix 5: Sale of business memorandum (SIP 16)



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# Appendix 1

# **Statutory information**

Company name and Trading style	ICB IPR Realisations Limited	l (formerly IBP I	IPR Limited)
administration Order	The administration order gran Companies Division, The number 1924 of 2011	ited in the High Strand, Londor	Court of Justice, n, WC2A 2LL,
Date of appointment	15 March 2011		
Present Administrators' details	Allan Watson Graham is autopractitioner by the Institute England & Wales		
	Mark Jeremy Orton is auth practitioner by the Insolvency		
Functions	The functions of the Admin either or both of them in accor Schedule B1 of the Act	istrators are bei ordance with Par	ing exercised by agraph 100(2) of
Application of EC regulations	EC regulations apply and the Proceedings as defined in Art	ese proceedings acle 3 of the EC	will be the Main regulations
Directors		From	То
	Peter John Williamson Edward Riley	22 09 2010 22 06 2010	-
Company Secretary	Andrew James Mason		
Date of incorporation	8 February 2008		
Company registration no	06498234		
Previous registered office	Whitehall Road, Tipton, Wes	t Midlands DY4	· 7JU
Present registered office	KPMG LLP, 8 Salisbury Squ	are, London EC	4Y 8BB
Trading address	Whitehall Road, Tipton, Wes	t Midlands DY4	7JU



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### Details of the Company's share capital and holder

Authorised share capital 1 Ordinary share

Issued share capital 1 Ordinary share

Shareholder CB Holdings Limited



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Appendix 2

Administrators' receipts and payments account

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# ICB IPR Realisations Ltd (formerly IBP IPR Ltd) (In Administration) Administrators' Abstract of Receipts & Payments

### From 15/03/2011 From 15/03/2011 Statement To 29/04/2011 To 29/04/2011 of Affairs FIXED CHARGE ASSETS 1 00 1 00 Property rights/Patents 1 00 1 00 **FIXED CHARGE CREDITORS** 1 00 1 00 Fixed charge creditor (1 00) (1 00) NIL NIL REPRESENTED BY

NIL



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# Appendix 3

Analysis of Administrators' time costs and schedule of chargeout rates

Appendix 3

ICB IPR Realisations Limited (formerly IBP IPR Limited) - in administration

SIP9 summary of Administrators' time costs for the period 15 March to 29 April 2011

	Partner / Director	Manager	Administrator	Support	l otal hours	I ime cost	Average hourly rate £
Administration & planning							
General						245.00	245.00
Lees and WIP		1 00			1 00	345 00	345 00
Statutory and compliance							262.24
Appointment and related formalities		12 00	15 20		27 20	7,160 00	263 24
Bonding and bordereau		1 00	0 80		1 80	537 00	298 33
Checklist & reviews	2 00	3 40			5 40	2 243 00	415 37
Strategy documents		3 70			3 70	1,276 50	345 00
lax							4.4.00
Initial reviews - C1 and VAT		0 50			0 50	172 50	345 00
Post appointment VAT		1 50	2 65		4 15	981 25	236 45
Creditors							
Cicditors and claims							
General correspondence		1 00			1 00	345 00	345 00
Notification of appointment		2 50			2 50	862 50	345 00
Statutory reports		4 50	1 20		5 70	1 882 50	330 26
Employees							
Pensions reviews		0 20	2 05		2 25	541 50	240 67
Realisation of assets							
Asset Realisation							
Freehold property				0 10	0 10	11 00	110 00
Health & safety		0 60			0 60	207 00	345 00
Total in period	2 00	31 90	21 90	0 10	55 90	16,564 75	296 33

All staff who have worked on this assignment including cashiers and secretarial staff, have charged time directly to the assignment and are included in the analysis of time spent. The cost of staff employed in central administration functions is not charged directly to the assignment but is reflected in the general level of chargeout rates.

Disbursements	Land Registry fees	12 00
	Statutory advertising	75 60
	•	87 60
	<del>=</del>	



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# Schedule of Administrators' chargeout rates

	15 March 2011
	to date
	£/hour
RESTRUCTURING	
Partner	535
Director	460
Senior Manager	425
Manager	345
Senior Administrator/ Assistant Manager	240
Administrator	175
Support staff	110
TAX	
Partner	595
Director	535
Senior Manager	375 - 470
Manager	255 - 305
Assistant Manager	185 - 220
PENSIONS	
Partner	595
Director	535
Senior Manager	375 - 470
Manager	255 - 305
Consultant	185 - 220
Assistant	125 – 185



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Appendix 4

Statement of affairs, including creditors' listing

# Statement of affairs

Name o	of Company	Com	pany number
IBP IPI	R Limited	0649	8234
<u></u>			
In the		Cour	t case number
, –	Court of Justice, Chancery Division inles Court	1924	ot 2011
Compa	[full name of court]		
Statem EC4Y	ent as to the affairs of IBP IPR Limited 8BB	CPMG LL	P, 8 Salisbury Square London
On the	15 March 2011, the date that the compa	y entered	administration
Staten	nent of Truth		
statem	eve that the facts stated in this statement of the affairs of the above named cony entered administration	ent of affa npany as	airs are a full, true and complete at 15 March 2011, the date that the
Full na	ame Sette MINOHI	PLAIG	HOV
Signed	MIM	•	· · · · · · · · · · · · · · · · · · ·
Signed			
Dated	5/5/11		

# A – Summary of Assets

Assets	Book	Estimated to Realise
Assets subject to fixed charge	Value £	£
Assets subject to floating charge:		
Uncharged assets		
Offenanged assets		
Estimated total assets available for preferential creditors	£nıl	£n
Estimated total assets available for preferential electrons		

# A1 – Summary of Liabilities

			Estimated to realise
Estimated total assets available for preferential creditors (carried from page A)	l £		£ ml
Liabilities Preferential creditors -	nıl		
Estimated deficiency/surplus as regards preferential creditors	<u></u>	£	ml
Estimated prescribed part of net property where applicable (to carry forward)	£		,
Estimated total assets available for floating charge holders	,	£	nıl
Debts secured by floating charges	£	:	
Estimated deficiency/surplus of assets after floating charges		£	nıl
Fstimated prescribed part of net property where applicable (brought down)	£		
Total assets available to unsecured creditors	l £	£	กเไ
Unsecured non-preferential claims (excluding any shortfall to floating charge holders)	nıl		
Estimated deficiency/surplus as regards non-preferential creditors (excluding any shortfall to floating charge holders)		£	nıl
Shortfall to floating charge holders (brought down)		£	nil
Estimated deficiency/surplus as regards creditors		£	nil
Issued and called up capital	£1		
Estimated total deficiency/surplus as regards members		£	(1)
Signature Date 5(5)			<del></del>

# COMPANY CREDITORS

Note: You must include all creditors and identify all creditors under hire-purchase chattel leasing or conditional sale agreements and customers claiming amounts paid in advance of the supply of goods or services and creditors claiming retention of title over property in the company's possession

Name of creditor or Claimant	Address (with postcode)	Amount of debt £	Details of any security held by creditor		Value of security £
Landsbankı Commercial Finance	Old Change House, 128 Queen Victoria Street, London EC4V 4BJ	£nı]	Mortgage debenture	25-Apr-08	
Endless (No 3)	3 Whitehall Quay, Leeds LS1 4BF	£ml	Debenture	7-Mar-08	
Copper Topco	Whitehall Road Tipton, West Midlands DY4 7JU	£nı]	Debenture	7-Mai-08	
	Signature		Date 55/11		

# COMPANY SHAREHOLDERS

Name of Shareholder	Address (with postcode)	No of shares held	Nominal Value	Details of Shares held
CB Holdings Limited (in administration)	Whitehall Road, Tipton, West Midlands DY4 7JU		13	
	TOTALS		<del>.</del> 3	
Signature	Date 5 5 1			

# Statement of affairs

Name of Company		Company number
IBP Conex Limited		04294361
In the		Court case number
High Court of Justice	[tull name of court]	1921 of 2011
Statement as to the affa EC4Y 8BB	urs of IBP Conex Limited	KPMG LLP, 8 Salisbury Square, London
On the 15 March 2011,	the date that the company	y entered administration
Statement of Truth		
I believe that the fact statement of the affairs company entered admir	of the above named con	nt of affairs are a full, true and complete inpany as at 15 March 2011, the date that the
full name	lessel JOHN	WILLIAMEN
Signed		
Dated	<u> </u>	
	1 1	

# A – Summary of Assets

Assets	Book	Estimated to
	Value	Realise
Assets subject to fixed charge	£	£
Fixed assets	£1 5mn	£0 lmn
Trade debtors, assigned debts under ABL facility	£15 2mn	£11 6mn
Debts secured by fixed charges		(£22 7mn)
Estimated deficiency/surplus as regards fixed charge creditors		(£11 0mn)
Assets subject to floating charge		
Inventory	£18.2mn	£8 7mn
Intercompany loans	£1 6mn	£nıl
Intercompany debtors	£2 7mn	£nıl
Uncharged assets		
Estimated total assets available for preferential creditors	007.7	CO 7
$M_{II}$	£22 5mn	£8 7mn

# A1 – Summary of Liabilities

		Estimated to realise
Estimated total assets available for preferential creditors (carried from page A)		£87mn
	£	
Liabilities Preferential creditors -	nd	
Estimated deficiency/surplus as regards preferential creditors	£	8 7mn
estimated prescribed part of net property where applicable (to carry forward)	£ 0 6mn	
Estimated total assets available for floating charge holders	£	8 lmn
Debts secured by floating charges	£ (15 9mn)	
Estimated deficiency/surplus of assets after floating charges	£	(7 8mn)
Estimated prescribed part of net property where applicable (brought down)	£ 0 6mn	
Total assets available to unsecured creditors	£	0 6mn
Unsecured non-preferential claims (excluding any shortfall to floating charge holders)	(50 8mn)	
Estimated deficiency/surplus as regards non-preferential creditors (excluding any shortfall to floating charge holders)	£	(50 2mn)
Shortfall to floating charge holders (brought down) Shortfall to fixed charge holders (brought down from page A)	£	(7 8mn) (11 0mn)
Estimated deficiency/surplus as regards creditors	£	(69 0mn)
Issued and called up capital	£5 0mn	
Estimated total deficiency/surplus as regards members	£	(74 0mn)
Signature Date S/5/1)		

# COMPANY CREDITORS

Note. You must include all creditors and identify all creditors under hire-purchase, chattel leasing or conditional sale agreements and customers claiming amounts paid in advance of the supply of goods or services and creditors claiming retention of title over property in the company s possession

Name of creditor or Claimant	Address (with postcode)	Amount of debt	Details of any security held by creditor	Date security	Value of security £
Landsbankı Commercial Fınance	Old Change House 128 Queen Victoria Street, London EC4V 4B1	£31 8nn	Mortgage debenture both fixed and floating charges	19-Dec-07	
Endless LLP and Endless (No 3)	3 Whitehall Quay, Leeds LS1 4BF	# 8mu	Debenture Chattel mortgage and assignment – both fixed and floating charges	14-Dec-07, 25-Sep-06, 30-Aug-06, 5-Apr-06	
Hamsard 3008 Limited	Whitehall Road Tipton, West Midlands DY4 7JU	ful	Debenture, Chattel mortgage and assignment	14-Dec-07, 26-Sep-06, 23-Sep-06	
IPB GmbH	Theodor-Heuss-Strasse 18, 35440 Linden, GERMANY	£11 1mn		L	
IBP Instalfittings	ul Obodrzycka 61, 61-249 Poznan, POLAND	£4 8mn	I	1	
IBP Atcosa SL	Poligono Industrial Quintos, Aeropuerto Apartado Correos 16 14005 Cordoba SPAIN	£8 9mn	1		å
CB Holdings Limited (in		£5 4mn	1	1	f
administration) Intercompany debtors	Various, refer to attached listing	£79mn	1	ı	ı
Trade debtors	Various, refer to attached listing	£4 9mn		11100	
ומחס מרחוח		i			

IBP Conex Pension Scheme Frustees, Whitchall £7 8mn - Pension Scheme Road Tipton, Westingidlands DY4 7JU	Signature Upper Date 3311

# COMPANY SHAREHOLDERS

Name of Shareholder	Addiess (with postcode)	No of shares held	Nominal Value	Details of Shares held
CB Holdings Limited (in	Whitehall Road Tipton, West Midlands DY47RJ	5 0mn	£5 0mn	Ordinaries
definition and the second				
	TOTALS	5 0mn	£5 0mn	
Signature	Date 551,			



# ICB IPR Realisations Limited (formerly IBP IPR Limited) (in administration) Statement of Proposals KPMG LLP

10 May 2011

### Appendix 5

### Sale of business memorandum (SIP 16)

Background

The Company was part of the Group of companies which manufactured and distributed a range of products and accessories for the plumbing and heating industries in the UK and overseas. The Group structure is set out below

- CBL was the parent company which owned 100% of the shareholding of CBH,
- CBH owned 100% of the shareholdings of its 6 subsidiaries listed below
  - (1) IBP Conex Limited (in administration),
  - (2) ICB IPR Realisations Limited (formerly IBP IPR Limited) (in administration),
  - (3) Isartor Holding Dreissigste GmbH ("Germany"),
  - (4) IBP Atcosa SL ("Spain"),
  - (5) IBP Italia SRL ("Italy"), and
  - (6) IBP Instalfittings SP zoo ("Poland")
- Isartor Holding Dreissigste GmbH owned 100% of the shareholdings of its subsidiary IBP GmbH

Prior to their appointment, a review of possible courses of action was undertaken by the Administrators of the Company comparing the likely outcomes from various options including

- a) Trading outside of formal insolvency whilst seeking new funding,
- b) A sale of the business from a trading administration,
- c) The immediate wind-down of the business and sale of the assets on a break up basis, and
- d) Sale of the business immediately following the appointment of Administrators

On 28 January 2011 Allan Graham and Mark Orton were appointed as joint Administrators of the Group's two holding companies, CBL and CBH Based on the options analysis set out above, the strategy of those two appointments was to seek a purchaser for the shares in the subsidiary companies and/or their business and assets. This was intended to maximise value by allowing the Group's business to continue as a going concern.



Statement of Proposals KPMG LLP 10 May 2011

### Disposal process

As Administrators of CBL and CBH, Allan Graham and Mark Orton conducted a sales process and targeted private equity houses, venture capitalists, acquisitive corporates and sector-specific trade contacts including such in India and China

In total, 84 parties were contacted directly about the opportunity and eight offers were received. All offers received were on the basis of a pre-packaged sale through the administration of the UK business and assets as well as share purchases for the overseas subsidiaries. The highest of those eight offers was ultimately accepted (see summary of the offer below)

Conclusions drawn by the Joint Administrators

Following the marketing process it was concluded that the sale of the business immediately on appointment as Administrators was likely to maximise returns to creditors. This conclusion was reached for the following reasons.

- a) The Companies were unable to secure funding to continue to trade outside of an insolvency process,
- b) It was not considered possible to trade the business in administration due to forecast working capital requirements – discussions with certain key customers indicated that they would not continue to make their regular payments against debtor balances and certain key suppliers indicated that trade credit facilities would be reduced or eliminated,
- c) The sale of business immediately on appointment resulted in employees transferring to the purchaser, which minimised preferential and unsecured creditor claims as well as saving over 800 jobs across the Group,
- d) A wind-down of the business would likely increase the level of unsecured creditors compared with the immediate sale of business due to potential contractual as well as employee claims, and
- e) The sale proceeds for the business were estimated to result in better realisations than our estimated outcome in a wind-down. Our wind-down realisation estimates were based on (i) independent valuations of stock and plant and machinery and (ii) our experience of managing debtor book collect-outs in insolvency scenarios.
- f) Based on information available to the Joint Administrators, the only realisations available to unsecured creditors will be from the prescribed part fund in either an immediate sale or a wind-down scenario it was estimated that the Secured Creditors would suffer a shortfall against their debts. Our estimates indicated that the prescribed part would reach its maximum of £600,000 in either scenario. Based on our view that unsecured claims would be higher in a wind-down, the return to unsecured creditors in a wind-down would therefore be diluted.

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ICB IPR Realisations Limited (formerly IBP IPR Limited)
(in administration)
Statement of Proposals
KPMG LLP
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### Terms of disposal

On 15 March 2011 a sale of the business and assets of the Company to CSI Group, an independent industrial investment fund, was completed for consideration of £nil

Additional amounts of £20 4 million were received in respect of the business and assets of IBP Conex Limited (in administration) and £9 5 million were received in respect of the shares held by CBH in overseas subsidiaries of the Group

The £20 4 million was split £8 7 million to stock, £11 6 million to debtors, £104,000 to plant and machinery and £1 to other assets. The £9 5 million was split £4 5 million to Spain, £2 6 million to Poland, £2 3 million to Italy and £73,000 to Germany.

For the Group's business, assets and subsidiaries, £8 1 million of the total £29 9 million consideration was deferred until 20 June 2011. The deferred consideration was secured on a debenture over the new UK operating entity and the shares in the overseas subsidiaries and was guaranteed by CSI Group.