Director's Report and Unaudited

**Financial Statements** 

Year Ended

31 December 2022

Company Number 06446827



## **Company Information**

**Director** S E Whale S Martin

Company secretary

K Iselin

Registered number

06446827

Registered office

151 Rosebery Avenue

London EC1R 4AB

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#### Director's report For the Year Ended 31 December 2022

The director presents his report and the financial statements for the year ended 31 December 2022.

#### Principal activity

The principal activity of Adjust Your Set Limited during the year was advertising, marketing and public relation agents.

#### Results and dividends

The profit for the year after taxation, amounted to £761,000 (2021 - loss of £339,000). During the year, no dividends were paid (2021 - £Nil).

#### **Directors**

The directors who served during the year were:

S Martin

#### Director's responsibilities statement

The director is responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the Director to prepare financial statements for each financial year. Under that law the Director has elected to prepare the financial statements in accordance with applicable law and United KingdomAccounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under Company law the Director must not approve the financial statements unless they are satisfied that they give a true and fairview of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Director is required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Director is responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### Small companies note

In preparing this report, the director has taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the Board and signed on its behalf.

DocuSigned by:

Simon Martin 353E79918FC94E7...

Director

Date: 25-Sep-2023 | 2:11 PM EDT

# Adjust Your Set Limited Statement of comprehensive income

For the Year Ended 31 December 2022

	Note	2022 £000	2021 £000
Turnover Cost of sales		6,866 (2,148)	3,561 (362)
Gross profit	_	4,718	3,199
Administrative expenses Other operating income	5	(3,789)	(2,560) 1
Operating (loss)/profit	6	929	640
Interest payable		(1)	-
Profit before tax	-	928	640
Tax on (loss)/profit	7	(167)	(2)
Profit for the financial year	-	761	638

All amounts relate to continuing operations.

There was no other comprehensive income for 2022 (2021 - £Nil).

The notes on pages 6 to 15 form part of these financial statements.

# Statement of financial position As at 31 December 2022

Registered number: 06446827

Non-current assets	Note	2022 £000	2021 £000
Intangible assets	8	1	1
Tangible assets	9	15	17
Debtors: amounts falling due after more than one year	10	2	'1
Current assets		18	19
Debtors: Amounts falling due within one year	10	2,374	438
Cash and cash equivalents	10	465	270
Sash and sash oquitaionid	_	2,839	709
Creditors: amounts falling due within one year	11	(2,440)	(1,071)
Net currents assets/(liabilities)	_	399	(362)
Total assets less current liabilities	_	417	(344)
Net assets/(liabilities)	- -	417	(344)
Capital and reserves			
Share capital	13	285	285
Profit and loss account	14	132	(629)
	_	417	(344)

# Statement of financial position (continued) As at 31 December 2022

Registered number: 06446827

The director considers that the Company is entitled to exemption from the requirement to have an audit underthe provisions of section 479A of the Companies Act 2006 and the members have not required the Company to obtain an audit for the year in question in accordance with section 476 of Companies Act 2006.

The director acknowledges his responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the Board and were signed on its behalf by:

Simon Martin S. Martin 918FC94E7... Director

Date: 25-Sep-2023 | 2:11 PM EDT

The notes on pages 6 to 15 form part of these financial statements.

Statement of changes in equity

for the year ended 31 December 2022

	Share capital	Share premium	Total equity
	£000	£000	£000
At 1 January 2022	285	(629)	(344)
Comprehensive income for the year			
Profit for the year		761	761
At 31 December 2022	285	132	417

# Statement of changes in equity for the year ended 31 December 2021

	Share capital £000	Share premium £000	Total equity
At 1 January 2021	285	(1,269)	(984)
Comprehensive income for the year			
Profit for the year		638	638
At 31 December 2021	285	(629)	(344)

# Notes to the financial statements For the Year Ended 31 December 2022

#### 1. General information

Adjust Your Set Limited is a private company, limited by shares, and is incorporated in England and Wales under the Companies Act. The address of the registered office is given on the Company information page and the nature of the Company's operations and principal activity are set out in the directors report.

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 Going concern

An assessment of the future trading circumstances has been performed by management. Based on these forecasts, including plausible downside assessments, management are confident that the Company has sufficient resources to meet it liabilities as they fall due and is well placed to continue to build on its historic and creative financial success.

The Company has secured its supply chain in order to meet its contracted commitments and anticipated demand and has continued to service its clients over this period.

Given the nature of the Company's services, the recurring and contracted nature of the majority of its revenue, management continues to expect its customers to meet their financial commitments to the Company.

#### 2.3 Turnover

Turnover represents amounts receivable from clients, exclusive of VAT, sales taxes and trade discounts in respect of charges for fees, commission and rechargeable expenses incurred on behalf of clients.

Turnover is recognised on the following basis:

- Management fees are spread over the period of the contract on a straight-line basis, which
  approximates to when the work is performed.
- Project fees are recognised over the period of the relevant assignment or agreements as
  activity progresses. For projects which fall over the financial period end, income is recognised
  to reflect the partial performance on the basis of the percentage completion of the job at the
  year end.

Turnover recognised in the profit and loss account but not yet invoiced is held on the statement of financial position within accrued income. Turnover invoiced but not yet recognised in the profit and loss account is held on the balance sheet within deferred income.

#### Notes to the financial statements For the Year Ended 31 December 2022

### 2. Accounting policies (continued)

#### 2.4 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

The estimated useful lives range as follows:

Trademarks

10 years

#### 2.5 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Fixtures and fittings

- 10 years straight line

Office equipment

- 10 years straight line

Computer equipment

- 3 years straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the statement of comprehensive income.

#### 2.6 Debtors

Short term debtors are measured at transaction price, less any impairment.

Notes to the financial statements
For the Year Ended 31 December 2022

#### 2. Accounting policies (continued)

#### 2.7 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the statement of comprehensive income except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the statement of financial position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

#### 2.8 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours.

#### 2.9 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to profit or loss at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the statement of comprehensive income in the same period as the related expenditure.

Notes to the financial statements
For the Year Ended 31 December 2022

#### 2. Accounting policies (continued)

#### 2.10 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, amounts due to and from group undertakings and accrued income and expenditure.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the statement of comprehensive income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

## 2.11 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### 2.12 Pensions

## Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the statement of financial position. The assets of the plan are held separately from the Company in independently administered funds.

Notes to the financial statements
For the Year Ended 31 December 2022

#### 2. Accounting policies (continued)

#### 2.13 Foreign currency translation

#### Functional and presentation currency

The Company's functional and presentational currency is GBP.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income within administrative expenses.

#### 3. Significant accounting judgements and key sources of estimation uncertainty

In preparing these financial statements, the director has had to make the following judgements:

- Determining the amount of turnover to recognise in respect of project work ongoing at the year end.
   Factors taken into account in assessing the percentage completion of a project include hours worked versus budget, project phases, milestones completed or deliverables issued to the client.
- Determining whether there are indicators of impairment of the Company's tangible assets. Factors taken
  into consideration in reaching such a decision include the economic viability and expected futurefinancial
  performance of the asset and where it is a component of a larger cash-generating unit, the viability and
  expected future performance of that unit.
- Determining whether there is any impairment to recognise against the carrying value of the financial assets. Factors include payments received post year end, previous payment history and ongoing relationship with the client.
- Determining whether leases entered into by the Company either as a lessor or a lessee are operating
  or finance leases. These decisions depend on an assessment of whether the risks and rewards of
  ownership have been transferred from the lessor to the lessee on a lease-by-lease basis.
- Tangible fixed assets are depreciated over their useful lives taking into account residual values, where
  appropriate. The actual lives of the assets and residual values are assessed annually and may vary
  depending on a number of factors. In re-assessing asset lives, factors such as technological innovation,
  product life cycles and maintenance programmes are taken into account. Residual value assessments
  consider issues such as future market conditions, the remaining life of the asset and projected disposal
  values

Notes to the financial statements
For the Year Ended 31 December 2022

## 4. Employees

The average monthly number of employees, including directors, during the year was 32 (2021 - 41).

## 5. Other operating income

	2022 £000	2021 £000
Government grants receivable		30

Government grants receivable represent amounts received by the Company in respect of the Coronavirus Job Retention Scheme ("CJRS").

## 6. Operating (loss)/profit

The operating (loss)/profit is stated after charging:

	2022 £000	2021 £000
Depreciation of tangible fixed assets	17	22
Amortisation	-	-

# Adjust Your Set Limited Notes to the financial statements

Notes to the financial statements
For the Year Ended 31 December 2022

<b>7.</b>	Taxation		
		2022	2021
	•	£000	£000
	Corporation tax		
	Current tax on profits for the year	168	-
	Adjustments in respect of previous periods	<del> </del>	
	Total current tax	168	•
	Deferred tax		
	Origination and reversal of timing differences		2
	Adjustment in respect of prior periods	<u>(1)</u> _	
	Total deferred tax	(1)	2
	Taxation on profit on ordinary activities	167	2
	Factors affecting tax charge for the year		
	The tax assessed for the year is higher than (2021 - lower than) the inthe UK of 19% (2021 - 19%). The differences are explained below:	standard rate o	of corporation to
		2022	2021
		£000	£000
		2000	2000
	Profit on ordinary activities before tax	928	
	Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)		641
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of:	928 176	641 122
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure	928	641 122
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure  Adjustment to tax charge in respect of previous periods	928 176 2	641 122
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure  Adjustment to tax charge in respect of previous periods  Adjustment to tax charge in respect of previous periods - deferred tax	928 176	641 122
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure  Adjustment to tax charge in respect of previous periods  Adjustment to tax charge in respect of previous periods - deferred tax  Change in tax rate	928 176 2 (1)	641 122 2
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure  Adjustment to tax charge in respect of previous periods  Adjustment to tax charge in respect of previous periods - deferred tax	928 176 2	641 122
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure  Adjustment to tax charge in respect of previous periods  Adjustment to tax charge in respect of previous periods - deferred tax  Change in tax rate  Utilisation of losses (group relief)  Total tax charge/(credit) for the year	928 176 2 (1)	641 122 2 (122)
•	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure Adjustment to tax charge in respect of previous periods Adjustment to tax charge in respect of previous periods - deferred tax Change in tax rate  Utilisation of losses (group relief)	928 176 2 (1) (10) 167	641 122 2 (122)
·	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure Adjustment to tax charge in respect of previous periods Adjustment to tax charge in respect of previous periods - deferred tax Change in tax rate  Utilisation of losses (group relief)  Total tax charge/(credit) for the year  Intangible assets  Cost	928 176 2 (1) (10) 167	641 122 2 (122) 2 Trademarks £000
•	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure  Adjustment to tax charge in respect of previous periods  Adjustment to tax charge in respect of previous periods - deferred tax  Change in tax rate  Utilisation of losses (group relief)  Total tax charge/(credit) for the year  Intangible assets	928 176 2 (1) (10) 167	641 122 2
•	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure Adjustment to tax charge in respect of previous periods Adjustment to tax charge in respect of previous periods - deferred tax Change in tax rate  Utilisation of losses (group relief)  Total tax charge/(credit) for the year  Intangible assets  Cost At 1 January 2022	928 176 2 (1) (10) 167	641 122 2 (122) 2 Trademarks £000
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of: Non-deductible expenditure  Adjustment to tax charge in respect of previous periods  Adjustment to tax charge in respect of previous periods - deferred tax  Change in tax rate  Utilisation of losses (group relief)  Total tax charge/(credit) for the year  Intangible assets  Cost  At 1 January 2022  Additions	928 176 2 (1) (10) 167	641 122 2 (122) 2 Trademarks £000

Notes to the financial statements
For the Year Ended 31 December 2022

## 9. Tangible fixed assets

	Furniture and fittings	Office equipment	Computer equipment	Total
•	£000	£000	£000	£000
Cost				
At 1 January 2022	1	<sub>.</sub> 5	65	71
Additions	-	-	15	15
Reclassifications	4	(5)	6	5
Disposals	<u>-</u> _			
At 31 December 2022	5		86	91
Amortisation				
At 1 January 2022	1	5	48	54
Charge for the year	-	-	17	17
Reclassifications	3	(5)	7	5
Disposals	-	-	-	-
At 31 December 2022	4		72	76
Net book value				
At 31 December 2022	1	-	14	15
At 31 December 2021		-	17	17

## 10. Debtors

•	2022	2021
	£000	£000
Due after more than one year		
Deferred taxation (see note 11)	2	1
Due within one year		
Trade debtors	1.315	44
Prepayments and accrued income	642	-
Amounts owed by group undertakings	344	394
Other debtors	73	-
	2,374	438

Amounts owed by group undertakings are unsecured, interest free and repayable on demand

## 11 Creditors: Amounts falling due within one year

	£000	£000
Trade creditors	753	28
Amounts owed to group undertakings	191	367
Other taxation and social security	111	283
Other creditors	21	20
Accruals and deferred income	1,364 2,440	373 1,071

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

## **Adjust Your Set Limited**

Notes to the financial statements
For the Year Ended 31 December 2022

12.	Deferred taxation	2022 £000	2021 £000
	At beginning of year Credited/(charged) to profit and loss At end of year	1 1 2	3 (2) 1
	The deferred taxation balance is made up as follows:	2022 £000	2021 £000
	Accelerated capital allowances Tax losses carried forward Short term timing differences	(2) 	(1) - 2 1
13.	Share capital	2022 £000	2021 £000
	Allotted, called up and fully paid 285,001 Ordinary shares of £1 each	285_	285

#### 14. Reserves

### Profit and loss account

The profit and loss account represents cumulative profits or losses, net of dividends paid and other adjustments

## 15. Pension commitments

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £60,000 (2021 - £79,000). Contributions totaling £17,000 (2021 - £31,000) were payable to the fund at the reporting date and are included in creditors.

Notes to the financial statements
For the Year Ended 31 December 2022

#### 16. Related party transactions

The Company has taken advantage of the exemptions under paragraph 1AC.35 of the Financial Reporting Standard 102 - section 1A whereby it has not disclosed transactions with any wholly owned subsidiary undertakings of the group.

#### 17. Ultimate controlling party and parent undertaking

The Company's immediate parent undertaking is Adjust Your Set Holdings Limited, a company incorporated in England and Wales.

The parent of the smallest group to prepare consolidated financial statements including the results of the Company is Inside Ideas Group Limited, a company incorporated in England and Wales. The financial statements are publicly available from the registered office of Inside Ideas Group Limited, 151 Rosebery Avenue, London, EC1R 4AB.

The ultimate parent undertaking is The Brandtech Group (formerly known as YOU & MR JONES LLC), a Company incorporated in the United States of America, which is the parent of the largest group into which the results of Inside Ideas Group Limited are consolidated. The consolidated financial statements of The Brandtech Group are publicly available principal place of business, The Brandtech Group, 578 Broadway, 7th Floor, New York, NY 10012.