Registered Number: 06408761

# **EAF Supply Chain Limited**

**Reports and Financial Statements** 

31 December 2017

17/08/2018 COMPANIES HOUSE

## **Directors**

M G Jordan

## Secretary

M Hesketh

## **Auditors**

Ernst & Young LLP 2 St. Peter's Square Manchester M2 3EY

## **Bankers**

Barclays Bank plc Leicester Leicestershire LE87 2BB

## **Registered Office**

Bankside Park

15 Love Lane

Cirencester

Gloucestershire

GL7 1YG

#### **Solicitors**

Pinsent Masons LLP 3 Colmore Circus Birmingham B4 6BH

# Strategic report

The directors present their strategic report and the financial statements for the year ended 31 December 2017.

#### Overview

The business of the company is the supply of service spares for PC's, laptops, servers and printers.

The company has growth aspirations with a sound strategy and a successful and very experienced management team and we intend to continue to develop and build our brand as a significant force in our chosen markets.

On 7 November 2016 the issued share capital of EAF Supply Chain Holdings Limited, the company's immediate parent, was acquired by Procurri UK Limited.

Procurri UK Limited is a subsidiary of Procurri Corporation Limited, a company listed on the Singaporean stock exchange, and represents the group in Europe, Middle East and Africa.

#### Principal activity and review of the business

The principal activity of the company at 31 December 2017 relates to the supply of service spares, and its main area in terms of product is the PC market, including related products such as laptops, servers, printers and more recently mid-range and Unix services and storage systems.

The company reported an operating profit of £224,000 in the year to 31 December 2017 (2016 - operating loss of £386,000).

Following the acquisition of the company the sales function was refocused and the business structure rationalised. The directors anticipate that the company will continue to be profitable in 2018.

#### Performance measures

The company runs an integrated operational IT system and a modern accounting system across its business. These systems provide a wide range of business information and analysis. The Board and the management utilise the information in the decision-making process and as a means to monitor and measure the operational and financial performance of the business. At the highest level the management focuses on four key financial performance targets:

- Gross Margin % on sales
- Stock Days
- Debtor Days
- Creditor Days

At 31 December 2017 the results on all measures were within target.

# Strategic report (continued)

### **Trading results**

The income statement for the company for the year shows revenues from hardware and services of £16.1m (2016: £17.6m). We earned a gross margin of £3.5m (2016: £3.4m) on these revenues, a 21.7% return (2016: 19.4%). With operating costs at £3.2m (2016: £3.8m) the Profit before interest, tax, depreciation (EBITDA) and exceptional items was £0.2m, a 1.2% profit on sales (2016: -1.8%).

After charging £49,000 of depreciation, incurring net interest payments of £Nil and allowing for taxation of £Nil the retained profit for the year was £224,000 (2016 – Loss of £353,000).

#### Principal risks and uncertainties

#### Impact of Brexit

The full business implications of Brexit remain uncertain, which will be the case for some time, and any risks arising will be a key focus area for management in the next financial year. Currency fluctuations, trading arrangements, employment issues and other risks that become apparent over time will be monitored by management and mitigation put in place where possible.

#### Price risk

A proportion of the hardware element of the company's product portfolio could be described as commoditised and, as a result of this, there is always a risk of downward pressure on margins. The company counters this with a policy of careful and balanced procurement and price comparison between suppliers and geographical regions.

#### Financial instruments

The company uses various financial instruments including an invoice discounting facility and cash together with various items such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these is finance for the company's operations.

The existence of these financial instruments expose the company to a number of financial risks which are described in more detail below.

#### Currency risk

The company is exposed to translation and transaction foreign exchange risk. In relation to translation risk, as far as possible the assets held in the foreign currency are matched to an appropriate level of borrowings in the same currency. Transactions exposures, including those associated with forecast transactions are not hedged. Whilst the aim is to achieve a minimum cost from currency exposures the company does not adopt an accounting policy of hedge accounting for these financial statements.

33% (2016 – 34%) of the company's revenues and 21% (2016 – 53%) of the company's purchases are from outside the UK. These transactions are priced in Euros and USD. The company policy is to minimise the currency exposure by balancing these debts and liabilities against our net holding of that currency at our bank.

#### Liquidity risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitability.

Short-term flexibility is achieved by the use of an invoice discounting facility (IDF). Access to these facilities is, whilst subject to annual review, open ended. We also had period-end cash balances of £729,000 (2016: £1,547,000).

# Strategic report (continued)

#### Financial instruments (continued)

#### Interest rate risk

The company's exposure to interest rate fluctuations arise on its short term borrowings through the IDF facility. Interest is charged at 1.85% above the bank base rate of the central bank issuing the relevant currency.

#### Credit risk

The company's principal financial assets are cash and trade debtors. The credit risk associated with the cash is limited as the counterparties have high credit ratings assigned by international credit rating agencies. The principal credit risk arises therefore from its debtors.

In order to manage credit risk, the directors set limits for customers based on a combination of payment history and third party credit references. Credit limits are reviewed by the Finance Manager on a regular basis in conjunction with debt ageing and collection history.

The directors regard the spread of customers as being a strong safeguard against the risk of default and carefully manage the levels of credit allowed. The company also has a comprehensive debt insurance policy in place. During the year no external client accounted for more than 10% of total turnover and the twenty largest customers account for less than 45% of turnover. At the year-end there was no material concentration of credit risk relating to trade debt being due from any one individual company.

#### **Strategy**

The company strategy for growth and the development of the business can be summarized as follows:

- To promote a culture of motivation and independent thinking
- To maintain investment in a focused set of business development initiatives
- To concentrate on the EMEA region
- To increase staff levels and language skills in our sales team
- To promote our sales, supply and distribution capability to manufacturers and trade participants
- To develop a greater volume of recurring, services-based revenue.

#### Staff

We are a very customer-focused organization with the maximum amount of resources made available to our sales teams so that they can offer service in the market. We closed the year with 69 staff in the company, 31 (45%) of whom were in the sales teams. We would like to thank all our staff for their commitment, expertise and dedication in working with our customers and partners and for helping the company to retain its positive, high quality and responsive culture.

On behalf of the Board

Mathew Jordan

Director

Date 5 August 2018

# Directors' report

The directors present their report and the company financial statements for the year ended 31 December 2017.

#### Results and dividends

The income statement for the year shows a Profit after taxation and before exceptional items, attributable to members of the company of £211,000 (2016: loss of £353,000) as set out in the income statement.

The directors do not recommend the payment of a dividend (2016: £Nil).

#### **Post Balance Sheet events**

On 1<sup>st</sup> January 2018 the entire trade and assets of EAF Supply Chain Limited were transferred up to its holding company Procurri Europe Limited (CoNo:07644383) as part of the restructuring of the Procurri Europe Group of companies following the acquisition of EAF Supply Chain Limited by Procurri UK in November 2016. From this date the company ceased to trade and is now dormant. The trade of EAF Supply Chain Limited will continue in Procurri Europe Limited with no significant changes anticipated in the next financial year.

#### Going concern

The business meets its day to day working capital requirements through its internally generated cash and an invoice discount facility. With the support of the company's facility provider the directors consider that the company has adequate resources to continue in business for the foreseeable future. For this reason, the directors continue to adopt the going concern basis in preparing the financial statements.

Following the transfer of trade and assets noted above, the company will not trade for the foreseeable future. Its liabilities have been settled and it will therefore remain appropriate to continue to adopt the going concern basis in the preparation of the financial statements.

#### **Directors**

The current directors are shown on page 1. The directors who served the company during the year and up to the date of this report were as follows:

M G Jordan

T S Murphy

(resigned 25 July 2018)

A J Wilkinson

(resigned 31 December 2017)

#### Matters covered in the company strategic report

An indication of likely future developments of the business of the company are included within the Business Review section of the Company Strategic Report.

#### Disclosure of information to the auditors

Each director has taken the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditors are unaware.

# **Directors' report (continued)**

**Auditors** 

A resolution to reappoint Ernst and Young LLP as auditors will be put to the members at the Annual General Meeting.

On behalf of the Board

Mathew Jordan

Director

5 August 2018 Date

# Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 101 'Reduced Disclosure Framework'. Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF EAF SUPPLY CHAIN LIMITED

#### **Opinion**

We have audited the financial statements of EAF Supply Chain Limited for the year ended 31 December 2017 which comprise the Income Statement, the Balance Sheet, the Statement of changes in equity and the related notes1 to 23, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 101 "Reduced Disclosure Framework (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material
  uncertainties that may cast significant doubt about the company's ability to continue to adopt
  the going concern basis of accounting for a period of at least twelve months from the date
  when the financial statements are authorised for issue

#### Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF EAF SUPPLY CHAIN LIMITED CONTINUED

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 8, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF EAF SUPPLY CHAIN LIMITED CONTINUED

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the

Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Alistair Denton (Senior statutory auditor)

for and on behalf of Ernst & Young LLP, Statutory Auditor

Manchester

Date: 15/8/18

# **Income Statement**

for the year ended 31 December 2017

	Notes	2017 £000	2016 £000
Turnover	3	16,055	17,606
Cost of sales	_	(12,603)	(14,193)
Gross Profit		3,452	3,413
Administrative expenses	_	(3,228)	(3,799)
Operating Profit/(Loss)	4	224	(386)
Interest payable and similar cost	7 _		(1)
Profit/(Loss) on ordinary activities before taxation		224	(387)
Tax charge (credit)	8 _	. (13)	34_
Profit/(Loss) for the financial year		211	(353)

All amounts relate to trade and assets transferred to the company's immediate parent undertaking on 1 January 2018 as disclosed in Note 22 and therefore relate to discontinued operations.

The notes on pages 12 to 27 form part of these financial statements.

The company has no other comprehensive income for the year.

## **Balance sheet**

## at 31 December 2017

Registered	number	06408761
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	Notes	2017 £000	2016 £000
Fixed Assets			
Property, plant and equipment	9 _	123	107
Current Assets			
Stocks	10	1,480	1,390
Debtors	11	4,372	4,642
Cash at bank and in hand		729	1,547
		6,581	7,579
Creditors: amounts falling due within one year	12	(2,682)	(3,858)
Net current assets	_	3,899	3,721
Total assets less current liabilities		4,022	3,828
Provisions for liabilities	13	(165)	(182)
Net Assets		3,857	3,646
Capital and reserves			
Called up share capital	15	500	500
Retained earnings	16	3,357	3,146
Total equity	_	3,857	3,646

All amounts relate to trade and assets transferred to the company's immediate parent undertaking on 1 January 2018 as disclosed in Note 22 and therefore relate to discontinued operations.

The financial statements were approved and authorised for issue by the Board and signed on its behalf by:

Matthew Jordan

Director

Date

S August 2018

The notes on pages 12 to 27 form part of these financial statements.

# Statement of changes in equity

for the year ended 31 December 2017

	Share capital £000	Retained earnings £000	Total equity £000
At 1 January 2016	500	3,499	4,999
Loss for the financial year	_	(353)	(353)
At 1 January 2017	500	3,146	3,646
Profit for the financial year	-	211	211
At 31 December 2017	500	3,357	3,857

at 31 December 2017

#### 1. Authorisation of financial statements and statement of compliance with FRS101

The financial statements of EAF Supply Chain Limited (the "Company") for the year ended 31 December 2017 were authorised for issue by the board of directors in April 2018 and the balance sheet was signed on the board's behalf by Mat Jordan. EAF Supply Chain Limited is incorporated and domiciled in England and Wales.

These financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework (FRS101) and in accordance with applicable accounting standards.

The Company's financial statements are presented in Sterling and all values rounded to the nearest thousand pounds (£'000) except when otherwise indicated.

The principal accounting policies adopted by the company are set out in note 2 below.

#### 2. Accounting policies

#### 2.1 Basis of preparation

The Company transitioned from FRS 102 to FRS 101 for all periods presented. There were no adjustments arising from the transition. The accounting policies which follow set out those policies which apply in preparing the financial statements for the year ended 31 December 2017.

The Company has taken advantage of the following exemptions under FRS101:

- a) The requirements of paragraphs 62, B64(d), B64(e), B64(g), B64(h), B64(j) to B64(m), B64(n)(ii), B64 (o)(ii), B64(p), B64(q)(ii), B66 and B67of *IFRS 3 Business Combinations*
- b) the requirements of IFRS 7 Financial Instruments: Disclosures.
- c) the requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurement
- d) the requirement in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of: paragraph 79(a)(iv) of IAS 1;
- e) the requirements of paragraphs 10(d), 10(f), 39(c) and 134-136 of IAS 1 Presentation of Financial Statements;
- f) the requirements of IAS 7 Statement of Cash Flows;
- g) the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors;
- h) the requirements of paragraph 17 of IAS 24 Related Party Disclosures;
- i) the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member; and
- j) the requirements of paragraphs 130(f)(ii), 130(f)(iii), 134(d)-134(f) and 135(c)-135(e) of IAS 36 *Impairment of Assets*

at 31 December 2017

#### 2. Accounting policies (continued)

#### 2.2 Judgements and key sources of estimation uncertainty

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates. The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements:

#### **Dilapidations**

Management's judgement is required to determine the level of provision that is required in the financial statements, based upon the likely costs that are payable in bringing its land and buildings back to its original state. Further details are contained in note 13.

#### Taxation

Management's judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with an assessment of the effect of future tax planning strategies. Further details are contained in note 8.

#### 2.3 Significant accounting policies

#### a) Foreign currency translation

The Company's financial statements are presented in sterling, which is also the Company's functional currency.

#### Transactions and balances

Transactions in foreign currencies are initially recorded in the entity's functional currency by applying the spot exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the balance sheet date. All differences are taken to the income statement.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

at 31 December 2017

#### 2. Accounting policies (continued)

#### 2.3 Significant accounting policies (continued)

#### b) Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and any accumulated impairment losses. Cost comprises the aggregate amount paid and the fair value of any other consideration given to acquire the asset and includes costs directly attributable to making the asset capable of operating as intended. Repairs and maintenance are charged to the income statement during the period in which they are incurred.

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost less estimated residual value of assets evenly over the shorter of (i) their expected useful lives, or (ii) leasehold period, as follows:

Leasehold improvements - straight-line over remaining lease period

Fixtures, fittings and equipment - 20% per annum

Motor vehicles – 33.33% per annum

Computer equipment – 20% per annum

The carrying values of fixed assets are reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable, and are written down immediately to their recoverable amount. Useful lives and residual values are reviewed annually and where adjustments are required these are made prospectively.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the derecognition of the asset is included in the income statement in the period of derecognition

#### c) Provisions for liabilities

A provision is recognised when the Company has a legal or constructive obligation as a result of a past event; it is probable that an outflow of economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation. If the effect is material, expected future cash flows are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability.

Where the Company expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when recovery is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement. Where discounting is used, the increase in the provision due to unwinding the discount is recognised as a finance cost.

#### d) Leases

Operating lease rentals are charged to the income statement on a straight line basis over the lease term.

at 31 December 2017

#### 2. Accounting policies (continued)

#### 2.3 Significant accounting policies (continued)

#### e) Inventory

Inventory are stated at the lower of cost and net realisable value. Cost includes all costs incurred in bringing each product to its present location and condition including the cost of direct materials and labour plus attributable overheads based on a normal level of activity, excluding borrowing costs.

#### f) Trade and other debtors

Trade debtors, which generally have 30-90 day terms, are recognised and carried at the lower of their original invoiced value and recoverable amount. Where the time value of money is material, receivables are carried at amortised cost. Provision for impairment is made through the income statement when there is objective evidence that the company will not be able to recover balances in full. Balances are written off when the probability of recovery is assessed as being remote.

#### g) Cash at bank and in hand

Cash and short term deposits in the balance sheet comprise cash at banks and in hand and short term deposits with an original maturity of three months or less.

#### h) Income taxes

The tax expense for the year comprises current and deferred tax. Tax is recognised in the income statement, except that a change attributable to an item of income and expense recognized as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that the recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### i) Pensions and other post-employment benefits

The Company operates a defined contribution scheme. Contributions to defined contribution scheme are recognised in the income statement in the period in which they become payable.

at 31 December 2017

#### 2. Accounting policies (continued)

#### 2.3 Significant accounting policies (continued)

#### j) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, value added tax and other sales taxes

The following criteria must also be met before revenue is recognised:

#### Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on dispatch of the goods.

#### Rental of goods

Rental income and support maintenance income are spread on a pro-rata monthly basis over the period of the contract.

#### 3. Revenue

The revenue recognised in the income statement is attributable to the following activities of the Company:

	2017	2016
	£000	£000
Sale of goods	14,288	15,648
Rental and support contracts	1,767	1,958
	16,055	17,606
Revenue geographical analysis is as follows:		
	2017	2016
·	£000	£000
United Kingdom	10,813	11,550
Rest of World	5,242	6,056
	16,055	17,606

at 31 December 2017

## 4. Operating Profit

This is stated after charging/(crediting):

	2017	2016
	£000	£000
Depreciation of tangible fixed assets Operating lease rentals:	49	67
- plant and machinery	26	32
- other operating leases	199	200
Auditoro' romunoration		

## 5. Auditors' remuneration

	2017 £000	2016 £000
Fees payable to the auditor for the audit of the Company's financial statements	47	22
Other fees payable to the auditors in respect of:		
<ul> <li>taxation compliance fees</li> </ul>	5	3
<ul><li>other</li></ul>	<del>-</del> .	-
Total auditors' remunerations	51	25

## at 31 December 2017

## 6. Staff costs and directors' remuneration

## (a) Staff costs

	2017 £000	2016 £000
Wages and salaries	2,018	2,228
Social security costs	213	220
Other pension costs – to defined contribution pension schemes	98	112
	2,329	2,560
The average monthly number of employees during the year was made	up as follows: <i>No</i> .	No.
Technical	24	11
Administration	14	14
Sales	31	51_
	69	76
(b) Directors' remuneration		
	2017	2016
	£000	£000
Directors' remuneration in aggregate Pension contributions to defined contribution schemes	· -	168
In respect of the highest paid Director as follows:		
	2017	2016
	£000	£000
Aggregate remuneration	-	83
Pension contributions to defined contribution schemes		

Benefits accruing under personal pension schemes were for -0 Directors (2016 – 3).

## at 31 December 2017

7.	Interest payable		
		2017 ·	2016
		£000	£000
	Other interest	1	1
8.	Тах		
	(a) Tax on profit on ordinary activities		
	The tax charge is made up as follows:	•	
		2017	2016
		£000	£000
	Current tax:		
	UK corporation tax on the profit for the year	-	-
	Adjustment in respect of previous years		
	Total current tax (note 8(b))		-
	Deferred tax:	(20)	(50)
	Origination and reversal of timing differences Impact of change in statutory tax rates	(39)	(53)
	Prior year adjustment	26	19 -
	Total deferred tax recognised in income statement	(13)	(34)
	Total tax credit recognised in income statement	(13)	(34)
	(b) Factors affecting tax charge for the year		
	The tax charge for the year differs from the standard rate of corporation (2016 – 20.0%). The differences are explained below:	tax in the UK of	19.25%
		2017	2016
		£000	£000
	Profit/(loss) on ordinary activities before tax	224	(387)
	Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.25% (2016 – 20.00%)	43	(77)
,	Effects of:		
	Waiver of the intercompany loan	-	-
	Fixed asset timing differences	1	-
	Tax rate difference	(31)	28
	Group relief surrendered/(claimed)	-	15
	Prior year adjustment	<del>-</del>	<u>-</u>
	Current tax for the year	13	(34)

## at 31 December 2017

## 8. Tax (continued)

(c) Deferred tax

The deferred tax asset is made up as follows

	2017	2016
	£000	£000
Accelerated capital allowances	91	106
Other timing differences	1	1
Tax losses carried forward and other deductions	260	258
	352	365

	£000
At 1 January 2017	365
Credited to the income statement	(13)
At 31 December 2017	352

## (d) Factors that may affect future tax charges

The standard rate of corporation tax in the UK was 20% until 1st April 2017 when it reduced to 19%. A further reduction to 17% from 1 April 2020. These changes were all substantively enacted prior to end the end of the year.

## at 31 December 2017

## 9. Property, Plant and Equipment

Additions       8       40       3       15         Disposals       -       (31)       -       -         At 31 December 2017       421       966       232       20         Depreciation:         At 1 January 2017       380       905       207       5         Charge for the year       9       31       8       1         Disposals       -       (31)       -       -         At 31 December 2017       389       905       215       6	otal :000
Additions       8       40       3       15         Disposals       -       (31)       -       -         At 31 December 2017       421       966       232       20         Depreciation:         At 1 January 2017       380       905       207       5         Charge for the year       9       31       8       1         Disposals       -       (31)       -       -         At 31 December 2017       389       905       215       6	
Disposals       -       (31)       -       -         At 31 December 2017       421       966       232       20         Depreciation:         At 1 January 2017       380       905       207       5         Charge for the year       9       31       8       1         Disposals       -       (31)       -       -         At 31 December 2017       389       905       215       6	,604
At 31 December 2017       421       966       232       20         Depreciation:       At 1 January 2017       380       905       207       5         Charge for the year       9       31       8       1         Disposals       -       (31)       -       -         At 31 December 2017       389       905       215       6	66
Depreciation:         At 1 January 2017       380       905       207       5         Charge for the year       9       31       8       1         Disposals       -       (31)       -       -         At 31 December 2017       389       905       215       6	(31)
At 1 January 2017       380       905       207       5         Charge for the year       9       31       8       1         Disposals       -       (31)       -       -         At 31 December 2017       389       905       215       6	,639
Charge for the year       9       31       8       1         Disposals       -       (31)       -       -         At 31 December 2017       389       905       215       6	
Disposals         -         (31)         -         -           At 31 December 2017         389         905         215         6	,497
At 31 December 2017 389 905 215 6	49
	(31)
	,515
Net book value:	
At 31 December 2017 32 61 17 14	124
At 31 December 2016 33 52 22 -	107

The company's bankers hold a fixed and floating charge over the company's assets.

## 10. Inventories

	2017 £000	2016 £000
Finished goods for resale	1,480	1,390

## 11. Debtors

	2017	2016
	£000	£000
Trade debtors	2,285	2,570
Amounts owed by parent undertakings	1,305	1,262
Other debtors	154	154
Other taxation and social security costs	9	81
Prepayments and accrued income	267	210
Deferred tax asset (see note 8(c))	352	365
	4,372	4,642

at 31 December 2017

#### 12. Creditors: amounts falling due within one year

·	2017	2016
	£000	£000
Trade creditors	1,059	2,779
Amounts owed to parent undertakings	44	2
Other taxation and social security	105	67
Other creditors	11	14
Borrowings	979	331
Accruals and deferred income	484	665
	2,682	3,858

Borrowings include £979k (2016: £331k) in relation to invoice discounting facilities. These balances are secured again certain debtors of the company.

#### 13. Provision for liabilities and charges

	Dilapidations £000
At 1 January 2017 Released during the year	182 (17)_
At 31 December 2017	165

The dilapidations provision represents management's best estimate of the possible costs of repair, maintenance and decoration of First Floor, Cheney House, Oaklands Park, Wokingham and Unit 1 Axis, Leacroft Road, Birchwood, Warrington.

## 14. Obligations under leases and hire purchase contracts

The future minimum lease payments expected to be paid under non-cancellable leases:

	2017	2016
	£000	£000
Within one year	235	214
In two to five years	851	680
Over five years	150	244
	1,236	1,138

at 31 December 2017

#### 15. Share capital

	2017 No.	2016 No.	2017 £	2016 £
Ordinary shares of £1 each	500,000	500,000	500,000	500,000
Allotted, called up and fully paid	500,000	500,000	500,000	500,000

## 16. Reserves

#### Retained earnings

Retained earnings represents the accumulated profits, losses and distributions of the company.

#### 17. Capital commitments

The Company had no capital commitments at 31 December 2017 or at 31 December 2016.

#### 18. Contingent liabilities

The Company had no contingent liabilities at 31 December 2017 or at 31 December 2016.

#### 19. Off balance sheet arrangements

The Company enters into operating lease arrangements for the hire of buildings and plant & equipment as these arrangements are a cost effective way of obtaining the short-term benefits of these assets. The annual commitments under these arrangements are disclosed in note 14. There are no other material off-balance sheet arrangements.

at 31 December 2017

#### 20. Other related party transactions

During the year the Company entered into transactions, in the ordinary course of business, with other related parties. The company has taken advantage of the exemption given under paragraph 8(k) of FRS 101 not to disclose transactions with fellow wholly owned subsidiaries. Transactions entered into, and trading balances outstanding at 31 December with other related parties are as follows:

EAF UK Ltd is a member of the group controlled by the ultimate parent DeClout Limited. Sales of £5k (2016; £1k) and purchases of £0k (2016: £0k) with Procurri Singapore Pte Ltd during the year. At 31 December 2017, there were amounts totalling £0k (2016 – £1k) receivable from and £0k (2016: £0k) payable to Procurri Singapore Pte Ltd.

All related party transactions were made on terms equivalent to those that prevail in arm's length transactions.

## 21. Parent undertakings

The immediate parent undertaking is EAF Supply Chain Holdings Limited, incorporated in England and Wales. This entity is in the process of being liquidated and the immediate parent undertaking of the company will be Procurri UK Limited following this process.

In the opinion of the directors, DeClout Limited, a company incorporated in Singapore, is the ultimate parent undertaking and controlling party.

The parent undertaking of the smallest group of undertakings for which group financial statements are drawn up and of which the company is a member is Procurri Corporation Limited. The parent undertaking of the largest group of undertakings for which group financial statements are drawn up and of which the company is a member is DeClout Limited. Copies of group financial statements are available from its executive offices: 29 Tai Seng Avenue, #05-01 Natural Cool Lifestyle Hub, Singapore 534119.

#### 22. Events subsequent to the Balance Sheet date

On 1<sup>st</sup> January 2018 the entire trade and assets of EAF Supply Chain Limited were transferred up to its holding company Procurri Europe Limited (CoNo:07644383) as part of the restructuring of the Procurri Europe Group of companies following the acquisition of EAF Supply Chain Limited by Procurri UK in November 2016. From this date the company ceased to trade and is now dormant. The trade of EAF Supply Chain Limited will continue in Procurri Europe Limited with no significant changes anticipated in the next financial year.

#### 23. Transition to FRS 101

The company's effective date of transition to FRS 101 was 1 January 2016. The latest period presented under FRS 102 was the financial statements for the year ended 31 December 2015.

There have been no adjustments on transition to FRS 101 that affect the loss for the financial year ended 31 December 2015 of £490k and total equity of £3,999k at 31 December 2015, determined in accordance with the company's previous financial reporting framework.