# REGISTERED COMPANY NUMBER 6347304 (England and Wales) REGISTERED CHARITY NUMBER 1121988

Report of the Trustees and
Financial Statements For The Year Ended 31 March 2012
for
Citizens Advice Sunderland

Pullan Barnes Statutory Auditor Chartered Accountants Stephenson House Richard Street Hetton-le-Hole Tyne and Wear DH5 9HW

WEDNESDAY



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#### Report of the Trustees for the Year Ended 31 March 2012

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2012. The trustees have adopted the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' issued in March 2005.

#### REFERENCE AND ADMINISTRATIVE DETAILS

Citizens Advice Sunderland is a registered charity number 1121988 and a company limited by guarantee incorporated on 20th August 2007, company number 6347304. It is situated at 13-14 Arndale House, Victoria Road, Washington, Tyne and Wear, NE37 2SW

The Trustees from 1st April 2011 to 31st March 2012 were -

Dennis Haworth, Chairman

Ms D Balmer, Vice Chair (resigned 26/1/12)

Janet Anderson, Treasurer

Clare Wilkinson, Trustee

Alan Haynes, Trustee

Christopher Graham, Trustee (appointed 13/9/11),

Vice Chair (appointed 12/4/12)

Margaret Ayton, Trustee (resigned 8/9/11)

Company Secretary - Irene Smith

Mrs Irene Smith is the Service Director and together with the Trustees she works closely with the following partner organisations -

Cit A

Myddlelon House, 115 - 123 Pentonville Road, London, NI 9LZ

Probation Service

45 - 46 John Street, Sunderland, SR1 1QU

Legal Services Commission

LSC South Tyneside, Berkley Way, Jarrow, NE31 1SF

Gentoo

Emperor House, 2 Emperor Way, Sunderland, Tyne and Wear, SR3 3XR

**HSBC** Bank

17 Speculation Place, Washington, Tyne and Wear, NE37 2AN

Ben Hoare Bell Solicitors

47 John Street, Sunderland, SR1 1QU

**Pullan Barnes Chartered Accountants** 

Stephenson House, Richard Street, Hetton-le-Hole, Tyne and Wear, DH5 9HW

FISCUS North Ltd

609 Hylton Road, Pennywell, Sunderland, SR4 9BV

Pallion Welfare Rights

5 East Moor Road, Sunderland, SR4 6QW

Developing Initiatives Supporting Programme (DISC) Pallion New Road, Sunderland, SR4 6WE

Sunderland City Council

Civic Centre, PO Box 102, Sunderland, SR2 7DN

NHS Carers Development (NHSCD) 12 Toward Road, Sunderland, SR1 2QF

Home Housing

I Plains Road, Plains Farm, Sunderland, SR3 1SL

Sungate Parenting Service (SPS) Barnardos

Shaw Trust

Bridge House, Sunderland, SR1 IJE

Lambton House, 145 High Steet West, Sunderland, SR1 IVW

Sunderland Teaching Primary Care Trust

Colima Avenue, Sunderland, SR5 3BX

Grant Thornton Chartered Accountants
75 - 85 Grey Street, Newcastle upon Tyne, NE1 6EJ

Auditors

Pullan Barnes Statutory Auditor Chartered Accountants Stephenson House Richard Street

Hetton-le-Hole Tyne and Wear DH5 9HW

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#### Report of the Trustees for the Year Ended 31 March 2012

# STRUCTURE, GOVERNANCE AND MANAGEMENT STATUS AND ADMINISTRATION

Citizens Advice Sunderland is a registered charity (No. 1121988) and a company limited by guarantee incorporated on 20th. August 2007, company number 6347304. The company was established under a memorandum of association which outlined the objects and powers of the charitable company and is governed under its articles of association.

#### CITIZENS ADVICE MEMBERSHIP

Citizens Advice is a national umbrella organisation, which provides training, support and guidance to member bureaux to a national standard. They also provide and maintain national client recording systems and electronic information systems via the internet. A condition of membership is to meet and maintain national advice and management standards which are auditable every three years. In addition, they lobby nationally on social policy issues, working in partnership with other national bodies and organisations. Citizens Advice is currently in consultation with Trustee Boards on a new network structure which might have an impact on Trustee/Director responsibilities and bureau status within the overall organisation. The national organisation, however, does not influence or become involved in the Management Committee decision-making process.

#### **OBJECTIVES AND ACTIVITIES**

#### Citizens Advice Sunderland - Purpose

The bureau is established for the promotion of any charitable purpose, for the benefit of the community in Washington, Sunderland and surrounding areas by the advancement of education, the protection of health and the relief of poverty, sickness and distress. In furtherance of this purpose the bureau will provide services to supply advice and guidance

We will endeavour to be adaptable to meet the changing needs of our clients and fundraisers whilst maintaining and improving on our current service provision. We already have a good track record, but we will continue to strengthen our infrastructure and build on our success to maintain our competitive edge.

In everything we do, our clients' needs are at the forefront of our minds and we will continue to take advantage of all opportunities that present themselves to us to ensure that people get the quality advice they need and when they need it so that we can help to improve their quality of life and avoid unnecessary suffering

#### Citizens Advice Sunderland has two aims

- 1 To benefit the public by providing the advice people need for the problems they face,
- 2 To improve the policies and practices that affects people's lives

#### Our Principles

We provide free, independent, confidential and impartial advice to everyone on their rights and responsibilities We value diversity, promote equality and challenge discrimination

#### Our Values

To focus on our clients, achieve results, continuously improve, promote equality and fairness and value each other

#### Ensuring our work delivers our aims

We review our aims, objectives and activities each year Our performance review looks at what we have achieved and the outcomes of our work in the previous twelve months. The review looks at the success of each key activity and the benefits they have brought to those groups of people we are set up to help. The review also helps us ensure our aims, objectives and activities remain focused on our stated purposes. We have referred to the guidance contained in the charity commissioners' general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular, the Trustees consider how planned activities will contribute to the aims and objectives they have set

#### The focus of our work

Our main objectives for the year are as follows -

- 1 Provide the most appropriate advice service for the person and the problem
- 2 Have a clearly defined role in resolving client problems, assist the client in moving their query towards resolution and minimise the steps from query to resolution
- 3 Provide timely links to other relevant advice provision, inside and outside the bureau
- 4 Ensure that the client moves easily between bureau services
- 5 To collect social policy evidence where relevant

### How our activities deliver public benefit

Our main activities and achievements are described below. All our charitable activities focus on advice provision and support for public benefit

#### Who used and benefited from our services?

Our objects and funding limit the services we provide to the people living in the city of Sunderland estimated at 280,000 which is ranked 35th out of 354 for being a most deprived city

# Report of the Trustees for the Year Ended 31 March 2012

#### ACHIEVEMENT AND PERFORMANCE

Equal access to our services is an important issue for us and we have invested heavily in IT in order to provide more innovative methods to access our services outside of normal office hours

#### RADAR

Radar continues to evolve as an important tool for both our bureau and partner organisations. As services struggle to operate under ever tightening budgets it has never been more important to ensure close partner working and cooperation. Unlike the large number of services that operate across private networks, a fundamental aim of radar is to provide access to all organisations involved in client care. However, as you gradually increase access to services across the worldwide web, it becomes increasing important to ensure tight security of such sensitive data.

Radar has only ever been accessible of what is known as a 'secure connection'. This mechanism provides the industry standardised means to 'hide' information as it is transmitted across the internet. In the last year however, we have tightened our security even further, encrypted historic records to a level adopted by government, banks and large financial institutions.

With this tightened security capability, we were then able to implement support for secure file attachments and messaging. Such services are simply not available to local charities in the area from a trusted local organisation. Without such facilities, however organisations are putting client data at ever increasing risk transmitting over email and error prone fax. Current work in progress includes integrated creditor messaging panels to further accelerate client/creditor negotiations.

Management reporting has also been significantly enhanced this year providing detailed information of an organisation's referral activity over a selectable data set.

"Citizens Advice Sunderland is way ahead of the competition in its deployment and adoption of IT systems" A view not only held by us but importantly felt by our governing body and key funders. Whilst many bureau have been happy (or otherwise) to accept the generic tools on offer, our fundamental view has always been, "What do we need to deliver a more effective service to our clients, does it already exist and if not, can we work together to build it?" As a result, the bureau is viewed by many as a centre of excellence in IT adoption and development consistently pushing the limits of technology to help deliver a better service

#### Sunderland Advice Partnership

In 2008 the bureau was successful in securing significant funding from The BIG Lottery Fund for a three-year project to improve access to advice services through partnership working. The funding enabled the Sunderland Advice Partnership (SAP) to formally launch in September 2009. The SAP project has provided the bureau with the opportunity to develop its diary prototype into a multi-organisational diary and referral system.

In terms of financial capabilities, we will continue to promote preventative measures and seek out new funding streams to continue to provide this service. Our partners, our participants and our clients have benefited from the service and we believe that our work will go on long into the future. As a result of this project, we were invited to join the 'Barclays Money Skills Champions' pilot scheme. An innovative peer education project, we helped to shape the programme so that 5,000 young people will be equipped with financial knowledge and confidence to 'champion' financial capabilities with their peers.

Tools and resources designed and produced during the life of the project will continue to be of use and our advisers have been taught to build in financial capabilities training into client interviews and provide clients with useful handouts that can be referred to over and over again. This has clearly worked because there has been a significant drop in the number of clients returning to us again, and again with the same issue.

With quality, we have developed resources and made it clear we would be willing to carry out friendly audits and take part in quality circles. Whilst this has not been as successful as we'd hoped, informal chats/checks between organisations are much more prevalent than before and, if needed, we are confident that partners would feel able to turn to each other for belp and support

All of the partners have learned valuable lessons during the life of the project and we will take what we've learned into the future and whilst the project will not continue on formal footing, we believe that it will live on in its success and what it's achieved

Sadly, the project will finish at the end April as the bureau is unable to provide the resources necessary to sustain it. Everyone has been regularly updated of progress and formally informed of the date the project officially comes to an end

We had hoped that we could find alternative funding to keep the existing project staff employed, but in the current economic, it has not been possible. Two of the project's staff have found other jobs and the others have taken on other roles in the bureau

However, we feel that the project has left a legacy of tools, information, resources and experience and this will live on in its partners and its beneficiaries

We have worked closely with the local authority to deliver a 1st Tier Welfare Rights service for the people of Washington

During the year we saw 5,202 clients many of whom had more than one enquiry to deal with, in total the bureau dealt with 17,902 different issues

#### Report of the Trustees for the Year Ended 31 March 2012

#### ACHIEVEMENT AND PERFORMANCE

#### Advice and information services

Operating from two offices in Concord, Washington, the bureau offers free, confidential and impartial advice on

- 1 Debt
- 2 Welfare benefits
- 3 Housing issues
- 4 Employment enquiries
- 5 Family law
- 6 Financial literacy

The bureau's dedicated advice line allows clients to access first tier advice in social welfare law over the telephone. Where specialist advice is required, appointments can be made for the bureau's offices in Concord or at one of its outreach centres in Sunderland. For those clients who are housebound, the bureau can also provide home visits

Dedicated to helping particular groups within the local community, Citizens Advice Sunderland supported single parent families through its Horizons project offering advice on money matters, training and in getting back to work

#### Ontreach

The bureau has one outreach centre in Sunderland City Centre which supports our two main offices in Concord Washington Specialist money advice appointments and Welfare benefits are available in these outreach centres at various times during the week

#### FINANCIAL REVIEW

#### Fundraising activities

We have been very proactive in our fundraising activities during the year with a number of notable successes,

We have been successful in negotiating a three year contract with Legal Services Commission beating off competition from other national charities to provide advice in social welfare law including, debt, welfare benefits and housing. The three year contract is worth up to £1 3 million.

We have also secured a one year's extension to the Financial Inclusion project funded by the department of Business Innovation and Skills (BIS) to provide debt advice to clients who are not eligible for legal aid

We tendered successfully to Sunderland City Council and were awarded a two year contract to provide a First Tier telephone advice service to the local community in Washington

The success of the Coalfields Regeneration Trust funded project has meant that we have secured funding of £44,500 for a third year to provide additional debt advice within the coalfield areas

Working in partnership with Sunderland Teaching Primary Care Trust to provide Financial capability as part of their health programme training has generated additional income

#### Investment policy

We are a financially sound organisation with a good reserves policy in place. We continually look to invest our reserve funds in the best available non risk short term investment products.

### Reserves policy

The Trustees (Directors) seek to maintain reserve levels equivalent to a minimum of nine months running costs of the bureau, which are currently in the region of £70,000 per month. Whilst the accounts show that the level of reserves at the year end are slightly above this level the Trustees have recognised the need to do this in these uncertain times. In addition to this 100% of the bureau work is contractual work with income related to target achievement.

#### Objectives and plans for 2012-13

- 1 Implement the new PETRA case management system
- Take an active role in consultation process with Citizens Advice nationally about the new network structure
- 3 Explore new funding streams to safeguard against the uncertain future surrounding existing funders
- 4 Continue to develop our IT services to ensure the public benefit from more accessible services at any time of the day
- 5 Enhance our available services through more effective marketing
- 6 Become more effective on Social Policy both locally and nationally
- 7 Develop a succession plan
- 8 Develop and expand the service by securing adequate funds
- 9 Develop partnership working with other agencies to maximise bid potential
- To achieve excellence in client service and support through a continual improvement and equality culture
- 11 To be known and trusted by partners, funders and supported by the local community

# Report of the Trustees for the Year Ended 31 March 2012

#### STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees (who are also the directors of Citizens Advice Sunderland for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charity SORP,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware

- there is no relevant audit information of which the charitable company's auditors are unaware, and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

#### THE TRUSTEE BOARD (MANAGEMENT COMMITTEE)

The Management Committee has overall responsibility for the strategic direction and compliance of the charity within the context of the bureau's constitution and objects. The responsibility for the day-to-day management of the bureau is delegated to the Service Director and includes the supervision and support of employees, volunteer and staff recruitment and training, health and safety, budget management, service maintenance, partnership management, client service quality, maintenance of equipment and premises. It will also include immediate problem solving of evolving issues.

The Management Committee is composed of six voting members who are volunteer Trustees/Directors who meet at least quarterly and are responsible for the strategic direction and policy of the charity. The committee members are from a variety of professional backgrounds all relevant to the work of the charity. There are also three non-voting members the Service Director, the Finance Officer and the Office Manager who attend the meetings and provide regular progress reports to the Board members.

Strategic Action Plans are reviewed annually and renewed four yearly Non-voting attendees (internal and external) may be invited to Board/Committee meetings where Directors require specific information and/or advice. While the Board has agreed to delegate the day-to-day management of the bureau to the Service Director, the Trustees remain ultimately responsible for the charity and cannot avoid liability for any errors made by its delegated employees. The Trustee Board remains responsible for ensuring that the bureau is never exposed to unreasonable or unacceptable risk.

It is the responsibility of the Chairman to help plan and chair the Board meetings and act as the link and support between the Board, Service Director and the bureau employees. The Chairman and Vice Chairman may represent the charity at appropriate events but when it comes to making decisions about the charity these must be taken by the Board of Trustees where a majority decision is sufficient.

Decisions are made by Directors following an information review and discussion and where necessary voting on proposals — Full minutes are made of every meeting. While the Constitution requires meetings five times each year they are held more frequently and include strategic development and planning workshop away days.

#### TRUSTEE RECRUITMENT

The Management Committee utilise a variety of methods to recruit new Trustee's. A review of the candidates attributes, along with their Declaration of Interests, enables the Chairman to identify those areas of expertise that are needed. Recruitment may be by personal recommendation, a review of people who have previously expressed an interest, invitations to apply in the local press or AGM. Following an expression of interest a formal letter is sent to the candidate together with information on Trustee (Director) responsibilities and bureau information. Candidates are contacted personally by the Board Chairman following which their application will be considered by the full committee. If the Board then make a favourable decision, the Chairman will invite the applicant to attend the next meeting, following which references are requested before acceptance.

All new Trustees (Directors) are provided with a copy of the commissioners' guide "the Essential Trustee" and encouraged to undertake training opportunities offered by Citizens Advice relevant to the role

All members of the management committee give their time voluntarily and receive no benefits from the charity

# Report of the Trustees for the Year Ended 31 March 2012

#### RISK MANAGEMENT

The management Committee has conducted a review of the major risks to which the charity is exposed. A risk register has been established and is updated at least annually. Where appropriate, systems or procedures have been established to mitigate the risk the charity faces. Significant external risks to funding have led to the development of a strategic plan which will allow for the diversification of funding and activities. Internal control risks are minimised by the implementation of procedures for authorisation of all transactions and projects. Procedures are in place to ensure compliance with health and safety of staff, volunteers, clients and visitors to the bureau. Citizens Advice carried out their own independent risk assessment during the year and deemed our organisations' overall risk assessment as Low.

#### MEMBERS OF THE MANAGEMENT COMMITTEE

Members of the management committee, who are directors for the purpose of company law and trustees for the purpose of charity law, who served during the year and up to the date of this report are set out in page 1. In accordance with company law, as the company's directors we certify that

- 1 So far as we are aware, there is no relevant audit information of which the companies auditors are aware, and
- As the directors of the company we have taken all the steps that we ought to have taken in order to make ourselves aware of any relevant audit information and to establish that the charity auditors are aware of that information

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the trustees are aware, there is no relevant information (as defined by Section 418 of the Companies Act 2006) of which the charitable company s auditors are unaware, and each trustee has taken all the steps that they ought to have taken as a trustee in order to make them aware of any audit information and to establish that the charitable company s auditors are aware of that information

#### AUDITORS

The auditors, Pullan Barnes, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD

D Haworth - Trustee

19 July 2012

#### Report of the Independent Auditors to the Trustees of Citizens Advice Sunderland

We have audited the financial statements of Citizens Advice Sunderland for the year ended 31 March 2012 on pages eight to sixteen. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities)

This report is made solely to the charitable company's trustees, as a body, in accordance with Section 144 of the Charities Act 2011 and regulations made under Section 154 of that Act Our audit work has been undertaken so that we might state to the charitable company's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's trustees as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of trustees and auditors

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

The trustees have elected for the financial statements to be audited in accordance with the Charities Act 2011 rather than the Companies Act 2006 Accordingly we have been appointed as auditors under Section 144 of the Charities Act 2011 and report in accordance with regulations made under Section 154 of that Act

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the trustees, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Trustees to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2012 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities Act 2011 requires us to report to you if, in our opinion

- the information given in the Report of the Trustees is inconsistent in any material respect with the financial statements, or
- the charitable company has not kept adequate accounting records, or
- the financial statements are not in agreement with the accounting records and returns, or
- we have not received all the information and explanations we require for our audit

Pullan Barnes Statutory Auditor Chartered Accountants Stephenson House Richard Street Hetton-le-Hole Tyne and Wear DH5 9HW

19 July 2012

# Statement of Financial Activities for the Year Ended 31 March 2012

				31 3 12	31 3 11
		Unrestricted	Restricted	Total	Total
		funds	funds	funds	funds
	Notes	£	£	£	£
INCOMING RESOURCES					
Incoming resources from generated funds					
Voluntary income	2	292	571,583	571,875	601,899
Investment income	3	11,494	•	11,494	11,736
Incoming resources from charitable activities	4				
Advice and Information		240,435	-	240,435	372,613
Total incoming resources		252,221	571,583	823,804	986,248
RESOURCES EXPENDED					
Charitable activities	5				
Advice and Information		215,517	510,113	725,630	793,292
Governance costs	6	2,720		2,720	3,060
Total resources expended		218,237	510,113	728,350	796,352
NET INCOMING RESOURCES		33,984	61,470	95,454	189,896
NET INCOMING RESOURCES		33,964	01,470	95,454	109,090
RECONCILIATION OF FUNDS					
Total funds brought forward		924,850	27,077	951,927	762,031
TOTAL FUNDS CARRIED FORWARD		958,834	88,547	1,047,381	951,927

# Balance Sheet At 31 March 2012

FIXED ASSETS	Notes	Unrestricted funds	Restricted funds	31 3 12 Total funds £	31 3 11 Total funds £
Tangible assets	11	39,590	1,190	40,780	28,946
CURRENT ASSETS Debtors amounts falling due within one year Investments Cash at bank and in hand	12 13	33,432 421,224 497,177	87,357	33,432 421,224 584,534	26,555 411,634 596,250
		951,833	87,357	1,039,190	1,034,439
CREDITORS Amounts falling due within one year NET CURRENT ASSETS	14	919,244	87,357	1,006,601	922,981
TOTAL ASSETS LESS CURRENT LIABILITIES	5	958,834	88,547	1,047,381	951,927
NET ASSETS		958,834	88,547	1,047,381	951,927
FUNDS Unrestricted funds Restricted funds	16			958,834 88,547	924,850 27,077
TOTAL FUNDS				1,047,381	951,927

#### Balance Sheet - continued At 31 March 2012

The charitable company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 March 2012

The members have not deposited notice, pursuant to Section 476 of the Companies Act 2006 requiring an audit of these financial statements

The trustees acknowledge their responsibilities for

- (a) ensuring that the charitable company keeps accounting records that comply with Sections 386 and 387 of the Companies. Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the charitable company as at the end of each financial year and of its surplus or deficit for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the charitable company

These financial statements have been audited under the requirements of Section 144 of the Charities Act 2011

These financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small charitable companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008)

The financial statements were approved by the Board of Trustees on 19 July 2012 and were signed on its behalf by

D Haysorth -Trustee

Mrs J Anderson -Trustee

# Notes to the Financial Statements for the Year Ended 31 March 2012

#### ACCOUNTING POLICIES

1

#### Accounting convention

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008), the Companies Act 2006 and the requirements of the Statement of Recommended Practice, Accounting and Reporting by Charities

#### Incoming resources

All incoming resources are included on the Statement of Financial Activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy

Where grants received are subject to donor imposed conditions, which specify the use of the resource then entitlement to the grant is deferred to an accounting period in which the conditions can be met

Donations are recognised in the Statement of Financial Activities when they are received

Incoming resources from charitable activities are grant-funding arrangements that contain expectations of a specified level of services to be performed. As failure to meet the levels of performance imposed by the donor would result in a reduction or withdrawal of the grant, these incoming resources are recognised when imposed performance levels have been met

#### Resources expended

Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Expenditure is allocated between Restricted and Unrestricted Funds based upon the amount of staff hours worked on each project and is calculated on a monthly basis

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Improvements to property

- Straight line over 15 years

Computer equipment

- 25% on cost

#### Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise, when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements

#### Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate

# Notes to the Financial Statements - continued for the Year Ended 31 March 2012

## 2 VOLUNTARY INCOME

	Donations		31 3 12 £ 292	31 3 11 £ 320
	Grants		571,583	601,579
			571,875	601,899
	Grants received, included in the abo	ve, are as follows		
			31 3 12 £	31 3 11 £
	Citizens Advice		3,344	12,147
	Big Lottery Advice Service Fund Barclaycard		69,832	33,768
	Business Innovation and Skills Coalfields Regeneration Trust		317,148 44,559	367,822 40,845
	Big Lottery Sunderland Advice Part	tnership	136,700	143,997
	EDF Energy Trust			3,000
			571,583	601,579
3.	INVESTMENT INCOME			
			31 3 12 £	31 3 11 £
	Deposit account interest		11,494	11,736
4	INCOMING RESOURCES FRO	M CHARITABLE ACTIVITIES		
			31 3 12	31 3 11
	Legal Services Commission	Activity Advice and Information	£ 195,340	£ 328,905
	City of Sunderland 1st Tier Welfare Rights	Advice and Information	37,000	36,667
	Court Desk	Advice and Information	-	2,126
	Other income	Advice and Information	8,095	4,915
			240,435	372,613
5	CHARITABLE ACTIVITIES CO	OSTS		
			Direct costs	Totals
			£	£
	Advice and Information		725,630	725,630
6.	GOVERNANCE COSTS			
			31 3 12 £	31 3 11 £
	Accountancy		870	1,310
	Auditors' remuneration		1,850	1,750
			2,720	3,060

#### Notes to the Financial Statements - continued for the Year Ended 31 March 2012

#### 7. NET INCOMING/(OUTGOING) RESOURCES

Net resources are stated after charging/(crediting)

	31 3 12	31 3 11
	£	£
Auditors' remuneration	1,850	1,750
Depreciation - owned assets	12,432	7,197

#### 8 TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2012 nor for the year ended 31 March 2011

### Trustees' Expenses

There were no trustees' expenses paid for the year ended 31 March 2012 nor for the year ended 31 March 2011

#### 9 STAFF COSTS

	31 3 12	31 3 11
	£	£
Wages and salaries	487,880	534,088
Social security costs	45,577	49,984
Other pension costs	2,489	2,456
	535,946	586,528
	<del></del>	
The average monthly number of employees during the year was as follows		
	31 3 12	31 3 11
Management	4	4
Administrative	5	4
Caseworkers	13	17
	22	25
	===	

No employee received remuneration amounting to more than £60,000

In addition a great amount of time, the value of which is impossible to reflect in these financial statements, is donated by volunteers

### 10 TAXATION

Citizens Advice Sunderland (formerly Washington Citizens Advice Bureau), as a registered charity, is potentially exempt from taxation of income and gains falling within S505 of the Income and Corporation Taxes Act 1988 and S256 of the Taxation of Chargeable Gains Act 1992 No tax charge has arisen in the year

# Notes to the Financial Statements - continued for the Year Ended 31 March 2012

11	TANGIBLE FIXED ASSETS			
		Improvements to property £	Computer equipment £	Totals £
	COST			
	At 1 April 2011 Additions	28,996	43,772 24,266	72,768 24,266
	Additions			
	At 31 March 2012	28,996	68,038	97,034
	DEPRECIATION			
	At 1 April 2011	6,690	37,132	43,822
	Charge for year	2,230	10,202	12,432
	At 31 March 2012	8,920	47,334	56,254
	NET BOOK VALUE			
	At 31 March 2012	20,076	20,704	40,780
	At 31 March 2011	22,306	6,640	28,946
12	DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR			
			21.2.12	21.2.11
			31 3 12 £	31 3 11 £
	Prepayments and accrued income		21,138	26,555
	Legal services commission debtor		12,294	-
			33,432	26,555
			=======================================	===
13	CURRENT ASSET INVESTMENTS			
			31 3 12	31 3 11
	Other investments		£ 421,224	£ 411,634
	Outer invesarients		====	====
14	CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR	ŧ		
			31 3 12	31 3 11
	Legal services commission overdraft		£	£ 53,761
	Trade creditors		9,550	11,105
	Social security and other taxes		19,447	29,897
	Accruals and deferred income		3,592	3,604
	Deferred grants		<del></del>	13,091
			32,589	111,458
				<del></del>

#### Notes to the Financial Statements - continued for the Year Ended 31 March 2012

#### 15 OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

	£ £	£
Expiring Within one year	26,000	26,000

On 1st May 2006 the Trustees of Washington Citizens Advice Bureau signed a lease for additional office space within Washington, Tyne & Wear The lease costs £26,000 plus VAT per annum and runs for 15 years, with a tenant only break clause at the end of years five and ten

### 16 MOVEMENT IN FUNDS

	At 1 4 11	Net movement in funds	At 31 3 12
	£	£	£
Unrestricted funds			
General fund	924,850	33,984	958,834
Restricted funds			
Barclays Horizons	6,594	(6,594)	-
Big Lottery Sunderland Advice Partnership	20,483	(1,768)	18,715
Telephone Advice Service	-	69,832	69,832
	27,077	61,470	88,547
TOTAL FUNDS	951,927	95,454	1,047,381
Net movement in funds, included in the above are as follows			
	Incoming	Resources	Movement in
	resources	expended	funds
	£	£	£
Unrestricted funds			
General fund	252,221	(218,237)	33,984
Restricted funds			
Barclays Horizons	-	(6,594)	(6,594)
Business Innovation and Skills	317,148	(317,148)	-
Energy Best Deal	1,650	(1,650)	
Big Lottery Sunderland Advice Partnership	136,700	(138,468)	(1,768)
Coalfields Regeneration Trust	44,559	(44,559)	-
Debt Relief Order	1,194	(1,194)	-
Barclays Money Skills	500	(500)	60.922
Telephone Advice Service	69,832	<del></del>	69,832
	571,583	(510,113)	61,470
TOTAL FUNDS	823,804	(728,350)	95,454

#### Notes to the Financial Statements - continued for the Year Ended 31 March 2012

#### 16. MOVEMENT IN FUNDS - continued

#### Unrestricted Funds

The Trustees seek to maintain minimum Reserve levels equivalent to nine months running costs of the Bureau The Reserves Policy is outlined in the Trustees' Report on pages 1 to 6

#### Restricted Funds

#### Business Innovation and Skills - Face to Face Project

A government funded initiative to offer debt advice and representation to non-legal aid clients in Washington, Sunderland and surrounding area

#### **Energy Best Deal**

Funded with a grant by Citizens Advice the project aims were to deliver workshops to enable participants to be aware of the different energy deals available

#### Save Xmas

Funded with a grant from Citizens Advice the project aims were to offer guidance to participants about how best to save for Christmas following the Farepack collapse some four years ago

#### Top Tips for Xmas

Funded by Barclaycard through a Citizens Advice grant the project aim was to deliver quick guides as to how to deal with debt after Christmas

#### Coalfields

Initially funded for one year commencing 1st April 2009 by the Coalfields Regeneration Trust the project aims to reduce financial problems experienced by residents in the deprived coalfields wards. Funding for this project ended on 31st. March 2012.

#### City of Sunderland - 1st Tier

A two year project from August 2010 to provide 1st Tier telephone advice to the people of Washington in four categories of law,debt,welfare benefits, housing and employment

#### Telephone Advice Service

Funded for one year by the Cabinet Office and managed by the Big Lottery. This is a new project to give 1st Tier telephone advice on debt, welfare benefits and housing

#### 17 ULTIMATE CONTROLLING PARTY

The ulumate controlling party of Crizens Advice Sunderland is the Board of Trustees collectively. Details of Crizens Advice Sunderland trustees are disclosed on page 10.

#### 18 CHARITABLE STATUS

Citizens Advice Sunderland (formerly Washington Citizens Advice Bureau) is a Registered Charity (Number 1121988) The Charity is a Company Limited by Guarantee, having no share capital. The liability of each member in the event of winding up is £1

# <u>Detailed Statement of Financial Activities</u> <u>for the Year Ended 31 March 2012</u>

	31 3 12 £	31 3 11 £
INCOMING RESOURCES		
Voluntary income		
Donations	292	320
Grants	571,583	601,579
	£71 075	601 800
	571,875	601,899
Investment income		
Deposit account interest	11,494	11,736
To the second of		
Incoming resources from charitable activities Legal Services Commission	195,340	328,905
City of Sunderland 1st Tier Welfare Rights	37,000	36,667
Court Desk	•	2,126
Other income	8,095	4,915
	240,435	372,613
Total incoming resources	823,804	986,248
Total incoming resources	923,804	700,240
RESOURCES EXPENDED		
Charitable activities		
Wages	487,880	534,088
Social security	45,577	49,984
Pensions  Pent and and a start	2,489	2,456
Rent rates and water Insurance	33,997 4,318	31,859 3,194
Light and heat	3,491	3,843
Telephone	7,659	7,299
Postage and stationery	14,548	18,339
Sundres	3,258	3,968
Repairs and renewals Photocopier	1,716 1,041	1,278 1,193
Training volunteers	(30)	30
Training staff	1,634	2,339
Disbursements	1,647	930
Travel expenses staff	2,950	3,537
Cleaning Computer costs	739 12,606	597 13,482
Licence fees	1,173	694
Legal and professional fees	83,997	102 531
Staff recruitment	1,749	3,841
Travel expenses volunteers	759	613
Improvements to property	2,230 10,202	2,230 4,967
Computer equipment		4,907
	725,630	793,292
Governance costs	070	1 210
Accountancy Auditors' remuneration	870 1,850	1,310 1,750
Auditors remainifiation		
	2,720	3,060
Total resources expended	728,350	796,352

# <u>Detailed Statement of Financial Activities</u> <u>for the Year Ended 31 March 2012</u>

Net income	95,454	189,896
	31 3 12 £	31 3 11 £