Company Registration No. 06330902

## Houlihan Lokey Capital (Holdings) Limited

Strategic Report, Directors' Report and Financial Statements For the year ended 31 March 2019

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## Strategic report, Directors' report and financial statements

## 31 March 2019

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## Strategic report

The directors present the strategic report for the year ended 31 March 2019.

## Principal activity

Houlihan Lokey Capital (Holdings) Limited ("the company") is an investment holding company whose operating subsidiaries provide corporate financial advisory services in Europe, the Middle East and Asia.

Review of the business and future prospects

The company has continued to invest in its activities throughout the year and the directors are confident about its future prospects and, as such, consider it is appropriate to prepare these financial statements on a going concern basis

The company made a loss of \$1,610,957 (31 March 2018: \$14,395,873 profit) for the year. During the year, the company did not receive distributions in relation to its holding in the entity IILHZ UK Holdings, LP (31 March 2018: \$17,770,374). During the year, the company made no political or charitable donations (31 March 2018: nil). During the year no dividend was paid (31 March 2018: nil).

The company's financial position is as disclosed above, given the straight forward nature of the business, the directors do not consider any other KPI's are needed to understand the development, performance or position of the business.

During the year the company incorporated a new subsidiary, Houlihan Lokey GmbH, in Germany. This entity was incorporated as a holding company which currently has no

There were no other significant developments or factors which will have a major impact on the continued success or operation of the business in future.

The directors do not consider that Brexit will have a material impact on the company.

## Risk management and management of business

The risks of, and funding to support the business and operations of the subsidiaries are monitored on an ongoing basis. More information about risks facing the company and how they are managed can be found in Note 16 to the annual financial statements. In its treasury and cash management function, the company monitors cash needs as well as excess cash balances and sends or requests cash as needed via its related party loans. Its subsidiaries and investments are managed by maximising revenue generation and associated profitability. Capital requirements are monitored in relation to the external requirements of its subsidiaries and investments and any working capital needs they may have.

Approved by the Board of Directors and signed on its behalf by:

J A Cowan Director

2 ( November 19

The directors submit their report and the audited financial statements for the year ended 31 March 2019

The directors of the company throughout the year and as at the date of this report were:

J A Cowan D A Preiser J L Alley

## Going concern

The company's business activities together with information on its risk management is described in the Strategic report on page 3. The company has access to considerable financial resources through its operating subsidiaries. Together with its business model which is designed for the company to be profitable in most economic environments, the directors believe that the company is well placed to manage its business risks into the future. Accordingly, the directors have adopted the going concern basis in preparing the annual report and accounts.

## Directors' interests

The directors do not have any shareholding in the company.

## Directors' insurance and indemnities

The directors have the benefit of the indemnity provisions contained in the company's Articles of Association ('Articles'), and the company has maintained throughout the year directors' liability insurance for the benefit of the company and the directors. The company has entered into qualifying third party indemnity arrangements for the benefit of all its directors in a form and scope which comply with the requirements of the Companies Act 2006 and which were in force throughout the year and remain in force.

## Registered Office 83 Pall Mail

London SWIY 5ES

Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant information of which the company's auditors are unaware; and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant information and to establish that the company's auditors are aware of that information.

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office,

Approved by the Board of Directors and signed on its behalf by:

J A Cowan Director

Company Registration No. 06330902

26 November 19

## Statement of directors' responsibilities in respect of the strategic report, the directors' report and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs as adopted by the EU) and applicable law.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable, relevant and reliable;
- · state whether they have been prepared in accordance with IFRSs as adopted by the EU;
- assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to tiquidate the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2005. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HOULIHAN LOKEY CAPITAL (HOLDINGS) LIMITED

## Opinion

We have audited the financial statements of Houlihan Lokey Capital (Holdings) Limited ("the company") for the year ended 31 March 2019 which comprise the statement of financial position, statement of comprehensive income, statement of changes in equity, statement of cash flows and related notes, including the accounting policies in note 3.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2019 and of its loss for the year then ended:
- have been properly prepared in accordance with International Financial Reporting Standards as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

## The impact of uncertainties due to the UK exiting the European Union on our audit

Uncertainties related to the effects of Brexit are relevant to understanding our audit of the financial statements. All audits assess and challenge the reasonableness of estimates made by the directors, such as recoverability of investment and related disclosures and the appropriateness of the going concern basis of preparation of the financial statements. All of these depend on assessments of the future economic environment and the company's future prospects and performance.

Brexit is one of the most significant economic events for the UK, and at the date of this report its effects are subject to unprecedented levels of uncertainty of outcomes, with the full range of possible effects unknown. We applied a standardised firm-wide approach in response to that uncertainty when assessing the company's future prospects and performance. However, no audit should be expected to predict the unknowable factors or all possible future implications for a company and this is particularly the case in relation to Brexit.

## Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the company or to cease its operations, and as they have concluded that the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements. In our evaluation of the directors' conclusions, we considered the inherent risks to the company's business model, including the impact of Brexit, and analysed how those risks might affect the company's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the company will continue in operation.

## Strategic report and directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

we have not identified material misstatements in the strategic report and the directors' report;

- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

## Matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

## Directors' responsibilities

As explained more fully in their statement set out on page 5, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

## The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Richard Rawstron (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants

15 Canada Square Canary Wharf

London E14 5GL

26 NOVEMBER 2019

## Statement of financial position as at 31 March 2019

		As at 31 March 2019	As at 31 March 2018
		S	S
Assets	Notes		
Non-current assets			
Investment in subsidiaries and associates	7	176,006,071	175,857,233
Other financial assets	8,	1,072,868	890,811
Total non-current assets		177,078,939	176,748,044
Current assets			
Loans owed by related partics, repayable on demand	14	6,491,653	6,034,056
Cash and cash equivalents	9	89	826
Current tax assets	_	638,386	596,505
Total current assets		7,130,128	6,631,387
Total assets		184,209,067	183,379,431
Liabilities			
Current liabilities			
Amounts owed to related parties, repayable on demand	14	14,704,934	9,478,805
Loans owed to related parties, repayable on demand	10, 14	17,938,572	18,122,856
Other current liabilities	15	42,900	26,357
Total current liabilities		32,686,406	27,628,018
Non-current liabilities			
Deferred tax liabilities	6	203,300	198,300
Other interest bearing loans and borrowings	10	6,610,071	8,825,075
Share-based payment liabilities	11	2,093,789	2,501,580
Total non-current liabilities		8,907,160	11,524,955
Total liabilities		41,593,566	39,152,973
Net assets		142,615,501	144,226,458
Capital and reserves			
Share capital	12	1,299,979	1,299,979
Share premium		24,696,534	24,696,534
Fair value reserve		102,892,564	102,892,564
Retained earnings		13,726,424	15,337,381
Total equity attributable to shareholders	13	142,615,501	144,226,458

The notes on pages 12 to 21 form an integral part of these financial statements

These financial statements were approved by the Board of Directors on \ November \ 9 and were signed on its behalf by

J A Cowan

Company Registration No. 06330902

## Statement of comprehensive income for the year ended 31 March 2019

	Notes	Year ended 31 March 2019 \$	Year ended 31 March 2018 \$
Share of profit from partnership interest	14		17,770,374
Finance income	4	97,188	253,588
Finance expenses	4	(1,018,097)	(673,336)
Impairment	7	(907,783)	(1,180,391)
Gains / (losses) on financial assets at fair value though profit or loss	8	260,634	(8,625)
Administrative expenses		(63,543)	18,851
(Loss) / profit on ordinary activities before taxation	5	(1,631,601)	16,180,461
Тахаціоп	6	20,644	(1,784,588)
(Loss) / profit after texation		(1,610,957)	14,395,873
Total comprehensive (loss) / income for the year		(1,610,957)	14,395,873

The results for the year ended 31 March 2019 and 31 March 2018 are derived from continuing operations.

The notes on pages 12 to 21 form an integral part of these financial statements.

## Statement of changes in equity for the year ended 31 March 2019

Balance at 1 April 2017	Notes	Share capital \$ 1,299,979	Share premium \$ 24,696,534	Fair value reserve \$ 102,892,564	Retained earnings \$ 941,508	Total \$ 129,830,585
Comprehensive income: Profit for the year		•		-	14,395,873	14,395,873
Balance at 31 March 2018	12,13	1,299,979	24,696,534	102,892,564	15,337,381	144,226,458
Balance at 1 April 2018		1,299,979	24,696,534	102,892,564	15,337,381	144,226,458
Comprehensive income: Loss for the year		•		-	(1,610,957)	(1,610,957)
Balance at 31 March 2019	12,13	1,299,979	24,696,534	102,892,564	13,726,424	142,615,501

The notes on pages 12 to 21 form an integral part of these financial statements.

## Statement of cash flows for the year ended 31 March 2019

		Year ended 31 March 2019	Year ended 31 March 2018
	Notes	S	S
Cash flows from operating activities			
Operating (loss) / profit before taxation		(1,631,601)	16,180,461
Adjustments for non-cash movements:			
Fair value movements in financial assets	8	(260,634)	8,625
Foreign currency movements	5	102,345	(153,748)
Impairment on investments	7	907,783	1,180,391
Operating (loss) / profit before changes in working capital	-	(882,107)	17,215,729
Changes in working capital			
Increase / (decrease) in other current liabilities		16,543	(379,775)
Increase in amounts owed to related parties		3,721,712	879,261
(Increase) in loans made to related parties		(457,597)	(97,359)
(Decrease) in loans received from related parties		(184,284)	(14,361,927)
(Decrease) in other interest bearings loans and liabilities		(2,215,004)	(3,255,229)
Net cash (outflow) / inflow from operating activities	-	(737)	700
Net (decrease) / increase in cash and cash equivalents		(737)	700
Cash and cash equivalents at the beginning of the year		826	126
Cash and cash equivalents at the end of the year	9 -	89	826

The notes on pages 12 to 21 form an integral part of these financial statements.

## Notes to the financial statements for the year ended 31 March 2019

1. General information

Houlthan Lokey Capital (Holdings) Limited is a private limited company domiciled in the United Kingdom. The company is an investment holding company and the company's registered office is at 83 Pall Mall, London, SW1Y 5ES.

2. Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IPRSs") as endorsed by the European Union ("EU") at the balance sheen prepared in a going concern basis. 2.1 Statement of compliance

At 31 March 2019, there was no difference between 1PKSs endorsed by the EU and 1PKSs issued by the IASB in terms of their application to the company. Accordingly, the company's financial statements for the yest ended 31 March 2019 are prepared in accordance with 1PKSs as issued by the IASB.

The financial statements were approved by the board on Movember 19.

been met. See note 14 for further details. Houlihae Lokey Capital (Holdings) Limited is exempt from the obligation to prepare consolidated financial statements as its ultimate parent company, Houlihan Lokey, Inc. (listed in New York) prepares consolidated financial statements. The company and all of its subsidiances are incorporated in the parent company's consolidated financial statements present informations about the company as an individual undertaking. All requirements for exemption as per Section 401 of the Companies Act 2006 have

2.3 Basis of measurement

(listy Holdco) Limited (other financial assets), which are measured at fair value. These financial statements have been prepared under the historical cost convention, except for the 10 year call option to acquire the remaining 51% stake of the associate Lara

2.4 Functional and presentation currency
These functional and presentation currency is US Dollars, Except as indicated, financial information presented in US Dollars has been

policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period affected. The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates, and assumptions that affect the application of accounting 2.5 Use of estimates and judgements

share-based payment awards to be recognised in the financial statements. Management use estimates and apply judgement in determining the expected number of leavers from the share-based payment awards scheme in order to calculate the value of

Management uses estimates and applies judgement in determining the discount rate and forecasted each flow inputs to the value in use method that is used in the impairing the likelihood of available future taxable profits necessary for the recognition of deferred tax assets. Refer to note assectively for more information. There are no other material estimates applied in the company's financial statements.

In the opinion of the directors, the use of estimates does not present a significant risk of material missiatement to the carrying amounts of assets and liabilities in these financial

2.6 Newly effective and forthcoming standards

periods. The most significant of these are: There are a number of standards, interpretations and amendments issued by the IASP that are effective for financial statements during this reporting period and future reporting

1FRS 15 'Revenue from Contracts with Customers (endoraced 31 October 2017). The standard replaces existing revenue from Contracts with Customers (endoraced 31 October 2017). The standard replaces existing revenue framework for determining whether, how much and when revenue is recenue; and IFPAC 13 'Customer Loyally Prugrammes' and establishes a comprehensive framework for determining whether, how much and when revenue is recenue; from contracts and IFPAC 13 'Customer Company does not generate revenue from contracts, the new standard has no material impact on the financial statements. 1PKS 15: Revenue from Contracts with Customers', effective for periods beginning on or after 1 Japanary 2018 (endorsed 22 September 2016) and subsequent Clarifications to

financial assets), which continues to be measured at fair value through profit and loss. model for calculating impairment on financial assets and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from LAS 39. The new standard has no material impact on the financial statements asides from the accounting policy note as per 3.1 as financial assets and financial instruments from the accounting policy note as stated to set stated from the lO year call option to acquire the remaining 51% stake of the associate Lara (Italy Holdoo) Limited (other financial descriptions to acquire the remaining 51% stake of the associate Lara (Italy Holdoo) Limited (other financial descriptions to acquire the remaining 51% stake of the associate Lara (Italy Holdoo) Limited (other financial descriptions to acquire the remaining 51% stake of the associate Lara (Italy Holdoo) Limited (other financial descriptions to acquire the remaining 51% stake of the associate Lara (Italy Holdoo) Limited (other financial descriptions to acquire the financial descriptions of the associate Lara (Italy Holdoo) Limited (other financial descriptions to account the financial description to acquire the financial description to acquire the financial description to acquire the financial description to account the financial description to account the financial description of the financial description that the financial description the financial description to account the financial description that the financial desc IFRS 9: Financial Instruments', effective for periods beginning on or after 1 January 2018 (endorsed 22 November 2016). The standard replaces the guidance in IAS 39 Financial Instruments: Recognition and Measurement's and addresses the classification, measurement and recognition of financial assets and liabilities including a new expected credit loss

on the financial statements when it is adopted. the way that entities will account for leases. It will result in most leases being accounted for on-balance sheet recognising a new category of right-of-use asset and liability based on discounted future tease payments. As the company does not bave any relationships as either a leasor or leasor, it is expected that the new standard will have no material impact on the company does not bave any relationships as either a leason or leasor, it is expected that the new standard will have no material impact on the company does not have any relationships as either a leason or leason and the new standard will have no material impact. IFRS 16: 'Lesses'; effective for periods beginning on or after 1 lanuary 2019 (endorsed 31 October 2017). The new standard replaces IAS 17 'Lesses' and significantly revises

# Notes to the financial statements for the year ended 31 March 2019

3. Significant accounting policies are out below have, unless stated otherwise, been applied consistently to all periods presented in these financial statements

## 3.1 Financial assets and liabilities - policy applicable from 1 April 2018

## (a) Recognition and initial measurement

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the company becomes a party to the commental provisions of the instrument.

# A financial sated (unless it is a rade receivable without a significant financing component) or financial labality is initially measured at fair value plus, for an inom not at fair value through profit and loss (FVTPI), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

## (b) Classification and subsequent measurement

Fluented tassets

Related tassets, a financial asset is classified as measured as amortised cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPI.

Fluential tassets are not reclassified subrequent to their initial recognition unless the company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

# A financial asset is measured at amortised cost if it meets both of the following conditions:

# - it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and

- its contractual terms give rise on specified dates to eash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI are measured at FVTPL. This includes all derivative financial assets.

## Cash und cash equivalents

Cash and cash equivalents comprise cash balances and call deposits.

The company's financial assets include amounts owed from related parties and cash at bank measured at amortised oos and the call option outlined in note 8 measured at fair value through the profit and loss.

The company does not currently hold any equity investments, however retains an available fair value reserve in relation to the investment in HLHZ UK Holdings LP, which was reclassified from an available for sale asset to an investment in subsidiary in the year ended 31 March 2014.

Subtrateur meturement and golden and loster:
Francial assets at FVTRL - these assets (obsert but derivatives designated as hedging instruments) are subsequently measured at fair value. Net gains and bosses, including any
interest or dividend moons, are recognised in profit or boss.

Financial assets at amortised cost - These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses, finerest income, foreign exchange gains and inserts and impairment ure recognised in profit or loss. Any gain or loss on derecognision is recognised in profit or loss.

## Impairment - Policy applicable from 1 April 2018

The company recognises loss allowances for expected credit losses (ECLs) on financial assets measured at amortised cost.

The company measures loss allowances at an amount equal to lifetime ECL, except for bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition which are measured as 12-month ECL.

The material financial assets of the company measured at amortised cost are amounts owed from related parties.

The risk of default is extremely low in the case of amounts owed from relates parties as the balances are with related parties and there has been no history of default. Those balances are also of short term nature, therefore, no loss allowance for ECLs has been measured and recognised.

## Classification, subsequent measurement and gains and lasses

Financial liabilities are classified as measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognision is also recognised in profit or loss.

## Notes to the financial statements for the year ended 31 March 2019

## 3.2 Investments in other entities

## Investments in subsidiaries

Investments in subsidiaries are those entities that are controlled by the company. Investments are measured at cost less any impairment loss. The investments in subsidiaries are reviewed for impairment as discussed below.

## Investments in associate

Investments in associates are those entities over which the company has significant influence over, but not control. Investments in associates are measured at cost less any impairment loss. The investments in associates and joint ventures are reviewed for impairment as discussed below.

## Impairment

Management reviews its investments in subsidiaries for indications of impairment regularly. The analysis is performed on a value in use basis, If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of the asset exceeds its recoverable amount. Any impairment is recognised immediately in the income statement.

## 3.3 Impairment

Management reviews its investments and its loans to related parties for indications of impairment regularly. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of the asset exceeds its recoverable amount. Any impairment is recognised immediately in the income statement. Refer to note 3.1 for further information in regards to the impairment of amounts owed from related parties.

## 3.4 Finance income and expenses

Interest income and expense are recognised in the income statement using the effective interest rate method. Dividend income is recognised in the income statement when the right to receive income is established.

## 3.5 Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency of the company at exchange rate at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the period. Non-monetary assets and liabilities denominated in foreign currencies, that are measured at fair value, are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Foreign currency differences arising on retranslation in the functional statements are recognised in profit and loss.

## 3.6 Income taxes

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is calculated using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that it is not probable they will reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income taxes that arise from the distribution of dividends are recognised at the same time as the liability to pay the related dividend is recognised. Tax on the share of profit from the Company's partnership interest is accounted for once the Company's profit share is determined.

## 3.7 Share-based payments

The company has applied IFRS 2 in accounting for any share-based payments. In all share-based payment transactions entered by the company, the parties receiving the share-based payments are employees of subsidiaries or other related parties, and settles in the shares of its immediate parent Houthan Lokey, Inc.. As the company is not receiving services directly and not settling in its own shares, it therefore treats all transactions as cash-settled. A liability is recognized over the vesting period each year such that as each award settles, the accrual of the net value transferred to the employee is reversed. A corresponding cost of investment in the relevant subsidiary is recognized to reflect the fact the entities are increasing in value due to the employment services being delivered by the employees.

## Notes to the financial statements for the year ended 31 March 2019

Year endec	
4. Finance income & expenses 31 March 2019	
s s	S
Interest received on related party loans 97,188	97,359
Foreign exchange translation gain	153,748
Other interest received	2,481
Total finance income 97,188	
Interest paid on related party loans (786,140)	(494,168)
Interest paid on other interest bearing loans and borrowings (129,612)	, (179,168)
Foreign exchange translation loss (102,345)	<u> </u>
Total finance expenses (1,018,097)	(673,336)
Year ended	Year ended
5. Profit on ordinary activities before taxation 31 March 2019	31 March 2018
S	\$
The profit on ordinary activities before taxation is stated after charging:	
Auditor's remuneration (36,361)	(37,000)
Foreign exchange translation (gain) / loss (102,345)	153,748

Other than the fees paid for the audit of the company's statutory financial statements, no other fees were paid to the auditor.

## Notes to the financial statements for the year ended 31 March 2019

6. Taxation	Year ended 31 March 2019 \$	Year ended 31 March 2018 S
Tax expense	-	•
Current tax:		
Tax (refund) / expense for the current year	•	(565,648)
Adjustment in respect of prior periods	(40,009)	(5,482)
Deferred tax:		
Origination and reversal of timing differences	19,365	2,394,241
Adjustment in respect of prior periods		(38,523)
Total tax (credit) / charge for the period	(20,644)	1,784,588
Factors affecting the tax charge for the current period		
The tax charge for the period is lower than that resulting from applying the standard rate of corporation tax in the UK: 19% (31 March 2018: 19%). The differences are explained below:		
(Loss) / profit on ordinary activities before tax	(1,631,601)	16,180,461
Income tax using group's domestic tax rate 19% (31 March 2018: 19%)	(310,004)	3,074,288
Effects of:		
Tax effect of share of partnership profits	24,941	(3,852,017)
Tax effect of exempt items	173,753	212,081
Tax effect of tax losses transferred as group relief	160,831	•
Change in effective tax rates		96,719
Temporary differences	(30,156)	2,297,522
Adjustments in respect of prior periods	(40,009)	(44,005)
Total tax (credit) / charge for the period	(20,644)	1,784,588
Deferred tax balance for the company is as follows:		
Opening balance	(198,300)	1,914,687
Temporary differences	(19,365)	(2,297,522)
Adjustments in relation to prior periods	•	38,523
Change in effective tax rates	-	(96,719)
FX movement in deferred tax balances held in foreign currencies	14,365	242,731
Closing balance	(203,300)	(198,300)

Tax losses of \$846,481 have been transferred as group relief in the current financial year to Houlihan Lokey (Europe) Limited (2018: no tax losses transferred for group relief).

The company is the general partner of HLHZ UK Holdings, LP and has control over the partnership. HLHZ UK Holdings, LP is considered as a transparent entity and that share of its profit is determined for corporation tax purposes in accordance with the partnership's profit-sharing arrangements.

A deferred tax liability (2018: liability) has been recognised in respect of the share of partnership profits subject to current tax and expected to be recognised by the company in future periods. Deferred tax is also recognised in relation to the FV movements in other financial assets. Deferred tax balances as at 31 March 2019 have been recognised at an average rate of 18% (2018: 18%) being the average rate at which these balances are expected to unwind.

A reduction in the UK corporation tax rate from 21% to 20% (effective from 1 April 2015) was substantively enacted on 2 July 2013. Further reductions to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015, and an additional reduction to 17% (effective 1 April 2020) was substantively enacted on 6 September 2016. This will impact the company's future current tax charge accordingly.

## 7. Investments in subsidiaries and associates

Investments in subsidiaries and associates	As at 31 March 2019 \$	As at 31 March 2018 S
Carrying value at the beginning of the year	175,857,233	173,696,653
Additions - new company Additions - share based payment contributions	56,852 999,769	300,000 3,040,971
Impairment loss Carrying value at the end of the year	(907,783) 176,006,071	(1,180,391) 175,857,233

## Notes to the financial statements for the year ended 31 March 2019

## 7. Investments in subsidiaries and associates (cont.)

## Impairment losses

Based on analysis performed on the investments in subsidiaries and associates, the company identified impairment charges where the carrying value of investments exceeded the recoverable amount. The impairment charge is shown separately on the statement of comprehensive income.

The impairment loss of \$907,783 (2018: \$1,180,391) has been recognised on the investment in the associate entity Lara (Holdeo Italy) Limited. The impairment has been driven by an increase in the carrying amount of this investment, as part of the consideration payable on a contingent basis on Houlihan Lokey, Inc. stock along with a drop in the revenue forecasted for Leonardo & Co S.p.A which is 100% owned by Lara (Holdeo Italy) Limited.

In determining the recoverable value of the investment, management deemed that a cash-generating unit (CGU) consisting of both Lara (Holdco Italy) Limited and its 100% owned subsidiary Leonardo & Co S.p.A existed, as the cash flows to the company for the investment are wholly dependent on the performance of both entities. The recoverable value of the CGU was determined to be \$1,513,907 (2018; \$1,921,304) based on a value in use calculation.

The discount rate utilised in the value in use calculation is 13.5% (2018: 12.8%) which has been calculated using third party market estimates, market data and data derived from comparable companies. A long-term growth rate of 3% (2018: 3%), based on long-term inflationary growth rates, has been used, Budgeted earnings before interest and tax (EBIT) are based on company forecasts. Assumptions based on market comparables have been utilised where appropriate. These fair value measurements are categorised in level 3 of the fair value hierarchy.

The company has direct holdings in subsidiary undertakings as follows:

Name of company	% holding 2019	% holding 2018	Country of Incorporation	Principal activity
Held directly				
HLHZ UK Holdings, LP	• 99.99%	• 99.99%	United States	Holding company
*General partnership holding				
Houlihan Lokey Capital (Asia) Limited	100%	100%	United Kingdom	Holding company
Houlihan Lokey GmbH	100%	100%	Gennany	Corporate finance advisory
Houlihan Lokey (Netherlands) B.V.	100%	100%	The Netherlands	Corporate finance advisory
Houlihan Lokey (MEA Financial Advisory) Limited	100%	100%	U.A.E	Corporate finance advisory
Houlihan Lokey Europe GmbH	100%	0%	Germany	Holding company
Held indirectly				
Houlihan Lokey (Europe) Limited	100%	100%	United Kingdom	Holding company
Houlihan Lokey EMEA, Limited Liability Partnership (LLP)	100%	100%	United Kingdom	Corporate finance advisory
HLHZ UK Holdings, LP	** 0.01%	** 0.01%	United States	Holding company
**Limited partnership holding via Houlihan Lokey Capital (Asia) Lir	nited)			
Houlihan Lokey (China) Limited	100%	100%	Hong Kong	Corporate finance advisory
Houlihan Lokey (Singapore) Private Limited	100%	100%	Singapore	Corporate finance advisory
Houlihan Lokey Investment Consulting (Beijing) Co. Limited	100%	100%	Peoples Republic of China	Corporate finance advisory
McQueen Holdings Limited	100%	100%	United Kingdom	Holding company
Houlihan Lokey (España) S.A.	100%	100%	Spain	Corporate finance advisory
Houlihan Lokey (Corporate Finance) Limited	100%	0%	United Kingdom	Corporate finance advisory

The company's subsidiary, Houlthan Lokey (Europe) Limited, holds a direct membership in the entity Houlihan Lokey EMEA, LLP. The membership interest gives Houlihan Lokey (Europe) Limited rights to 100% of the partnership assets of that entity, with the exception of the individual capital contributions made by other members to the partnership. Similarly, the other members of the partnership do not hold any rights to the partnership assets, other than for their own capital contributions and any amount owing to them as designated under profit shares. Given this, the ownership of Houlihan Lokey EMEA, LLP is considered to be held 100% by Houlihan Lokey (Europe) Limited, and thus held 100% indirectly by the Company.

On the 3 April 2018, the company's indirectly owned subsidiary Houlihan Lokey (Europe) Limited purchased Houlihan Lokey (Corporate Finance) Limited (formerly Quayle Munro Limited) making it an indirectly owned subsidiary of the company.

During the year the company incorporated a new subsidiary, Houlihan Lokey Europe GmbH, based in Germany.

The company also has direct holdings in the following associate entities:

Name of company	% holding 2019	% holding 2018	Country of incorporation	Principal activity
Lara (Italy Holdco) Limited	49%	49%	United Kingdom	Holding company  Corporate finance advisory
Leonardo & Co. S.p.A (indirectly)	49%	49%	Italy	

The investment in Lara (Italy Holdco) Limited and its 100% owned subsidiary Leonardo & Co. S.p.A are classified as associates due to the determination that the company did not have control over the investment in Lara (Italy Holdco) Limited.

## Notes to the financial statements for the year ended 31 March 2019

## 8. Other financial assets

During November 2015, the Company acquired a 10 year call option to acquire the remaining \$1% stake of the associate Lara (Italy Holdco) Limited. The call option is designated as a financial asset measured at fair value through profit and loss and is not held for trading. The instrument is denominated in Euros and revalued at the year end rate to US Dollars for presentation in these financial statements. The current fair value of this financial instrument is €955,000 or \$1,072,868 (31 March 2018: €723,000 or \$890,811). The fair value movement on the option for the year is a gain of €232,000 or \$260,634 (2018: €7,000 or \$8,625). The remaining movement in the balance year on year is the result of foreign exchange movements in the option value when it is translated from Euro to USD.

9. Cash and cash equivalents		
•	As at	As at
	31 March 2019	31 March 2018
	S	s
Cash at bank	89	826
Total cash and cash equivalents	89	826
10. Interest bearing loans and borrowings		
	As at	As at
	31 March 2019	31 March 2018
	S	S
Loans owed to related parties, repayable on demand		
Loan from HLHZ UK Holdings, I.P	13,452,661	13,760,552
Loan from Houlihan Lokey (China) Limited	4,485,911	4,362,304
	17,938,572	18.122.856

While the above loans owed to HLHZ UK Holdings, 1.P and Houlihan Lokey (China) Limited are both disclosed as repayable on demand, they are intended to be long term lending structures to be utilized in accordance with the company's treasury function. The balances can fluctuate based on the lenders' cash availability or needs, but there is no intention that the loans be repaid in full in the foreseeable future. Both loans are disclosed inclusive of accrued interest. The applicable interest rates for related party loan balances is the GRP 1.IBOR plus a margin of 1%, accrued daily from date of issue.

	As at	As at
	31 March 2019	31 March 2018
Other interest bearing loans and borrowings	S	\$
Long term loan notes issued	6,610,071	B,825,075
	6,610,071	8,825,075

On 16 November 2015 the company issued loan notes for a total of £14m, with a repayment date on the 25th anniversary of issue date, and an interest rate of 1.5% p.a. accrued daily from the date of issue. During the year, £2.926m of these notes were redeemed early by the recipients, inclusive of interest (2018: £2.884m). Refer to note 11 for further information with regards to the embedded share based payment in the notes.

## 11. Share-based payment liabilities

As part of the issue of loan notes made in November 2015, there was an embedded share-based payment transaction in both the company (as the entity with the obligation to settle) and subsidiaries and associates; which employed the individual recipients of the notes (so receive the services from employees). The recipients of the notes may elect to have 20% of the outstanding principal balance of the redocmed annualty. 50% of this principal balance will be paid in cash and the remaining 50% will be paid in the stock of the company's ultimate parent, Houlihan Lokey Inc., (HLI). The number of shares issued will be based on the average price per share of HLI stock for the 20 days ending on the grant date. Because the company is not receiving services and not settling in its own shares, it has recognised this as a cash-settled share based payment liability. A corresponding cost of investment in the relevant subsidiary or associate is recognized to reflect that fact the entities are increasing in value due to the employment services being delivered by the employees. There is no impact to the company's profit and loss as a result of this transaction. The fair value of the liability and the effect of any share-based payment transactions during the year were not considered material to the company's funnicial position.

12. Share capital			
		As at	As at
		31 March 2019	31 March 2018
Ordinary shares of £1 each:	Number	S	S
Issued and fully paid	813,527	1,299,979	1,299,979
• •			

The ordinary share capital of the Company is designated in Sterling

## Notes to the financial statements for the year ended 31 March 2019

## 13. Reconciliation of movements in shareholders' funds

	As at 31 March 2019	As at 31 March 2018
	\$	S
Opening shareholder's funds	144,226,458	129,830,585
(Loss) / profit for the year	(1,610,957)	14,395,873
Closing shareholder's funds	142,615,501	144,226,458

## 14. Related parties

## Parent and ultimate controlling party

Houlihan Lokey, Inc., a publicly owned United States based international financial services company listed in New York is the immediate and ultimate parent company of the Company. Copies of the financial statements of the parent company may be obtained from Houliban Lokey, Inc., 10250 Constellation Blvd., 5th Floor Los Angeles, CA 90067.

## Company balances and movements

There company had no transactions with its immediate parent during the year (2018: nil).

The company was a party to various related party transactions throughout the year. As per IAS 24 - Related Party Disclosures - these parties are related because they are members of the same group, in that they all have the same ultimate parent company - Houliban Lokey, Inc.

A list of Related Parties which the company had transactions with during the period is as follows:

- Houlihan Lokey, Inc.
- HLHZ UK Holdings, LP
- Houlihan Lokey EMEA, LLP
- Houlihan Lokey Capital (Asia) Limited Houlihan Lokey (China) Limited
- Houlihan Lokey (MEA Financial Advisory) Limited
- Houlihan Lokey (Netherlands) B.V.
- · Houlihan Lokey GmbH
- Leonardo & Co. S.p.A
- Lara (Italy Holdco) Limited
- Houlihan Lokey Europe GmbH

As at 31 March 2019, the company owed a net amount of \$26,151,853 (2018: \$21,567,605) to related parties, details as follows:

	As at 31 March 2019 \$.	As at 31 March 2018 \$
Intercompany amounts owed to related panies	(14,704,934)	(9,478,805)
Loans owed to related parties, repayable on demand (refer note 10)	(17,938,572)	(18,122,856)
Loans owed by related parties, repayable on demand	6,491,653	6,034,056
	(26,151,853)	(21,567,605)

Intercompany accounts owed to related parties are held with the following entities: Houlihan Lokey EMEA, LLP \$14,704,934 (2018: \$7,598,109), Houlihan Lokey GmbH Snil (2018: \$1,130,030), Houlihan Lokey (Netherlands) B.V. Soil (2018: \$750,666). The applicable interest rates for related party balances is the USD, GBP or EUR LIBOR (depending on currency of balance) plus a margin of 1%, accrued daily from date of issue.

The balance of loans owed by related parties, repayable on demand, of \$6,491,653 (2018: \$6,034,056) is with the company's associate Lara (Italy Holdco) Limited. The applicable interest rate is 1.5% per annum. Loans owed to related parties, repayable on demand, are outlined in note 10.

During the year, the company did not receive a profit distributions in relation to its holding in the entity HLHZ UK Holdings, LP (2018; \$17,770,374).

## Notes to the financial statements for the year ended 31 March 2019

## 15. Other current liabilities

	As at 31 March 2019	As at 31 March 2018
Other current liabilities are as follows:	S	S
Other accrued expenses	42,900 42,900	26,357 26,357

## 16. Financial risk management

## Capital management

The company manages its capital to ensure its investments will be able to continue as a going concern and to comply with externally imposed capital requirements. This involves an assessment of the risks inherent in its subsidiaries and investments business models and a calculation of capital charges against each identified risk to ensure adequate capitalisation. The company manages its share capital and reserves disclosed in notes 12 and 13 to meet the requirements of its operating subsidiaries.

## Credit risk

The credit risk on liquid funds is considered by management to be limited because the company holds limited liquid funds, and the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

## Currency risk

The company has indirect material foreign currency exposures, including with regards to its investment in HLIIZ UK Holdings, LP. The partnership interest is exposed to the risk of fluctuations in the Euro: USD and GBP: USD Exchange Rate since Houlihan Lokey (Europe) Limited, Houlihan Lokey (Corporate Finance) Limited and Houlihan Lokey EMEA, LLP (wholly owned subsidiaries of HLHZ UK Holdings, LP), manage their business activities in Euros, GBP and USD.

The company also has indirect material foreign currency exposure with regards to its other European investments, including Houlihan Lokey GmbH, Houlihan Lokey B.V., and Lara Italy (Holdco) Limited. The company's interest is exposed to the risk of fluctuations in the Euro:USD exchange rate since these entities manage their business activities in Euros.

The company also has indirect material foreign currency exposures in Asia through its subsidiary Houlihan Lokey Capital (Asia) Limited and its subsidiaries. The company's interest is exposed to the risk of fluctuations in the RMB: USD, SGD: USD, HKD: USD and GBP: USD exchange rates since these entities manage their business activities in Chinese Remninbi, Singapore Dollars, and Sterling. The exposure to HKD: USD is limited as the two currencies are pegged.

The company does not consider it has material foreign currency exposure on its Dubai-based subsidiary Houlihan Lokey (MEA Financial Advisory) Limited because the entity manages its business in USD and AED, and the exposure to AED: USD is limited as the two currencies are pegged.

The company has direct foreign currency exposures through its foreign currency designated assets and liabilities with related and other parties. Most notably the Euro denominated notes in relation to the acquisition of Houlihan Lokey GmbH and Houlihan Lokey (Netherlands) B.V. for a total of 68.7 million including accrued interest. These notes are offset by Euro denominated notes obtained as part of the acquisition of Lara Italy (Holdco) Limited totaling 65.7 million. These notes are exposed to fluctuations in the Euro: USD Exchange Raies.

The company's exposure to currency risk is as follows:

As at	31 March 2019
EURO	GBP
S	S
(714,450)	(311,399)
6,491,653	
(6,610,071)	
985,971	479,083
153,103	167,684
As at EURO	31 March 2018 GBP
S	\$
(1,880,696)	(221,748)
6,034,056	•
(8,825,075)	-
844,102	430,890
(3,827,613)	209,142
	EURO \$ (714,450) 6,491,653 (6,610,071) 985,971 153,103  As at EURO \$ (1,880,696) 6,034,056 (8,825,075) 844,102

## Notes to the financial statements for the year ended 31 March 2019

## 16. Financial risk management (cont.)

## Currency risk (cont.)

The following average exchange rates applied during the year:

٨	vei	129	e	rat	e

USD	Year ended 31 March 2019	Year ended 31 March 2018
	S	S
I EURO	1.15	1.18
1 GBP	1.31	1.34

## Sensitivity Analysis

A 10% strengthening of the USD against the following currencies at 31 March 2019 would decrease/(increase) reserves on the net balance sheet exposure by the amounts shown below. The analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for the year ended 31 March 2018.

	As at	As at
	31 March 2019	31 March 2018
	S	S
EURO	(15,310)	382,761
GRP	(16,768)	(20,914)

A 10% weakening of the USD against the above currencies at 31 March 2019 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

Management continues to monitor the decision of the UK to leave the European Union and the potential impact on the company's operating subsidiaries based in Europe; namely the UK, Germany, Spain, Italy and the Netherlands. At this time there has not been a material impact to the business.

## Liquidity rist

The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash on demand to meet its liabilities when due under both normal and stressed conditions. The type of cash instrument used and its maturity will depend on the company's forecasted cash requirements.

In fulfilling its function as an investment holding company, the company collects and distributes cash to and from its subsidiaries and investments and makes loans to related parties. The interest on the loans is rolled into the loan and becomes payable on demand with the loan. The company therefore monitors these funding needs and should any short term funding be required, it may demand repayment on its loan or request each from its parent company.

## Market risk

Market risk is the risk that the fair value or cash flows of a financial instrument will fluctuate due to changes in market prices. Market risk reflects interest rate risk, currency risk and other price risks As the company does not undertake securities trading and has no external loans and overdrafts, market risk is limited to currency risk as disclosed above.

## 17. Subsequent events

Houlihan Lokey (Capital Holdings) Limited exercised the option to acquire the remaining 51% of Lara (Italy Holdco) Limited on 28 June 2019.