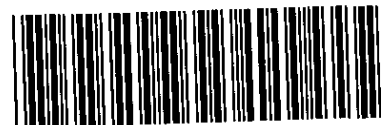


Company Registration No. 06315112 (England and Wales)

GULP! MARKETING LIMITED
UNAUDITED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 MARCH 2021
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GULP! MARKETING LIMITED

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GULP! MARKETING LIMITED

BALANCE SHEET

AS AT 31 MARCH 2021

| | Notes | 2021 £ | £ | 2020 £ | £ |
|---|-------|-----------|---------|-----------|---------|
| Fixed assets | | | | | |
| Investments | 4 | | 301 | | 301 |
| Current assets | | - | | - | |
| Creditors: amounts falling due within one year | 6 | (6,800) | | (5,887) | |
| Net current liabilities | | | (6,800) | | (5,887) |
| Net liabilities | | | (6,499) | | (5,586) |
| Capital and reserves | | | | | |
| Called up share capital | 8 | | 100 | | 100 |
| Profit and loss reserves | | | (6,599) | | (5,686) |
| Total equity | | | (6,499) | | (5,586) |

The Directors of the company have elected not to include a copy of the profit and loss account within the financial statements.

For the financial period ended 31 March 2021 the company was entitled to exemption from audit under section 479A of the Companies Act 2006 relating to subsidiary companies.

The Directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the period in question in accordance with section 476.

These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the board of directors and authorised for issue on 23/02/2022 and are signed on its behalf by:



R Marshall
Director

Company Registration No. 06315112

GULP! MARKETING LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31 MARCH 2021

1 Accounting policies

Company information

Gulp! Marketing Limited is a private company limited by shares incorporated in England and Wales. The registered office is 40 Whitfield Street, London, W1T 2RH.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied, other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include certain financial instruments at fair value, where applicable. The principal accounting policies adopted are set out below.

The company has taken advantage of the exemption under section 400 of the Companies Act 2006 not to prepare consolidated accounts. The financial statements present information about the company as an individual entity and not about its group.

Gulp! Marketing Limited is a majority owned subsidiary of Talent Media Group Investments Limited, the immediate parent company of which is Independent Talent Group Limited. The results of the company and its subsidiary are included in the consolidated financial statements of Independent Talent Group Limited which are available from Companies House. The directors confirm that notice has not been served by shareholders to request group accounts be prepared.

1.2 Going concern

The financial statements have been prepared on a going concern basis, which the directors consider appropriate due to the expected continued financial support of the shareholders. Should this support cease and the going concern basis were no longer appropriate, adjustments would need to be made to reflect that position. Such adjustments are not considered by the directors to be significant.

1.3 Reporting period

These financial statements are for the 6 month period from 1 October 2020 to 31 March 2021. The comparative period is the 18 month period from 1 April 2019 to 30 September 2020.

The company shortened its year end to 31 March to be the same financial year end as the company's parent. These financial statements are for a period less than 12 months. The comparative amounts presented in the financial statements (including the related notes) are for an 18 month period and therefore not entirely comparable.

1.4 Fixed asset investments

Interests in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

GULP! MARKETING LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

1.5 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.6 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price, including transaction costs, and are subsequently carried at amortised cost using the effective interest method, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

1.7 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

1.8 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

GULP! MARKETING LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the Directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

3 Employees

The average monthly number of persons (including directors) employed by the company during the period was:

| | 2021 Number | 2020 Number |
|-------|----------------|----------------|
| Total | 4 | 4 |
| | == | == |

4 Fixed asset investments

| | 2021 £ | 2020 £ |
|------------------------------|-----------|-----------|
| Shares in group undertakings | 301 | 301 |
| | == | == |

GULP! MARKETING LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 31 MARCH 2021

4 Fixed asset investments (Continued)

Movements in fixed asset investments

| | Shares in group undertakings £ |
|-----------------------------------|---|
| Cost or valuation | |
| At 1 October 2020 & 31 March 2021 | 301 |
| Carrying amount | |
| At 31 March 2021 | 301 |
| At 30 September 2020 | 301 |

5 Subsidiaries

Details of the company's subsidiaries at 31 March 2021 are as follows:

| Name of undertaking | Registered office | Class of shares held | % Held Direct |
|---------------------------|-------------------|-------------------------|------------------|
| Influence Digital Limited | United Kingdom | Ordinary | 100.00 |

6 Creditors: amounts falling due within one year

| | 2021 £ | 2020 £ |
|------------------------------------|--------------|--------------|
| Amounts owed to group undertakings | 5,900 | 4,987 |
| Other creditors | 900 | 900 |
| | <u>6,800</u> | <u>5,887</u> |

7 Financial instruments

| | 2021 £ | 2020 £ |
|---|--------------|--------------|
| Carrying amount of financial assets | | |
| Debt instruments measured at amortised cost | - | - |
| Carrying amount of financial liabilities | | |
| Measured at amortised cost | <u>6,800</u> | <u>5,887</u> |

8 Called up share capital

| | 2021 £ | 2020 £ |
|-------------------------------|------------|------------|
| Ordinary share capital | | |
| Issued and fully paid | | |
| 100,000 Ordinary of 0.1p each | <u>100</u> | <u>100</u> |

GULP! MARKETING LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 2021

9 Related party transactions

The company has taken advantage of the exemption available under FRS 102 Section 33 Related Party Disclosures not to disclose transactions with other wholly owned group companies on the basis that group accounts are prepared. There are no other related party transactions.

10 Ultimate parent company

The immediate parent company is Talent Media Group Investments Limited, by virtue of its shareholding in the company, a company registered in England and Wales, who's registered office is the same as that of the company.

The ultimate parent company is Independent Talent Group Limited, a company registered in England and Wales. The smallest and largest group in which the results of Gulp! Marketing Limited are included is that headed by Independent Talent Group Limited. The consolidated accounts are available to the public and may be obtained from Companies House.