

**E T Enterprises Limited**  
Registered number: 06081468  
**Directors' report and financial statements**  
For the year ended 31 December 2016

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**E T ENTERPRISES LIMITED**

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**COMPANY INFORMATION**

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**Directors**

L Ludlum  
S Ludlum  
R McAlpine (resigned 31 August 2016)  
A Cormack (appointed 1 September 2016)

**Company secretary**

G Chambers

**Registered number**

06081468

**Registered office**

45 Riverside Way  
Cowley  
Uxbridge  
Middlesex  
  
UB8 2YF

**Independent auditors**

Mazars LLP  
Chartered Accountants & Statutory Auditor  
45 Church Street

Birmingham

B3 2RT

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**E T ENTERPRISES LIMITED**

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**ET ENTERPRISES LIMITED**

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**STRATEGIC REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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The Statement of Comprehensive Income is set out on page 6 and shows the profit for the year.

The principal activities of ET Enterprises Limited (ETEL) are the design, development, manufacture, sales and marketing of photomultipliers and related electronics, housings and sockets.

ETEL markets under the 'Electron Tubes' trade name and provides quality products designed to meet customers' unique specifications. ETEL also markets photomultipliers outside the USA manufactured by its parent company under the 'ADIT' trade name. ETEL's sales in the USA are all made to the parent company trading as ADIT/Electron Tubes, they market the Electron Tubes products in the USA.

ETEL also manufactures, markets and sells glass and crystal tableware under the trading names Plowden and Thompson and Tudor Crystal respectively. Plowden and Thompson melts a range of clear and coloured glasses and sells bespoke pressed and blown glassware and tubing. The Plowden and Thompson low background glasses are used in the manufacture of ETEL's photomultipliers.

ETEL's sales in 2016 were £6.33m, up 0.5% on 2015. Europe remains the major market for ETEL's sales.

The operating profit before interest and tax was £368k in 2016.

Business risks and uncertainties have been reviewed. With the majority of sales in euros the exchange rates with respect to Sterling provides a degree of uncertainty each financial year. In 2016 the Sterling weakened nearly 10% against the Euro following the result of the UK referendum on membership of the European Union. The Euro to Sterling exchange rate is likely to remain uncertain at least through the period while the UK negotiates terms to leave the European Union. The ability to mirror production of the Electron tubes product range at the parent company's site in the USA offers continuity of supply in the event of unplanned disruption in the UK. Manufacturing both in the USA and the UK is seen to give added strength to the combined activities of ETEL and its parent company. In 2016 the parent company will continue sales of Electron Tubes photomultipliers manufactured and tested in the USA.

This report was approved by the board on 28 Mar 2017 and signed on its behalf.

**A Cormack**  
Director



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## **E T ENTERPRISES LIMITED**

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### **DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2016**

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The directors present their report and the financial statements for the year ended 31 December 2016.

#### **Directors' responsibilities statement**

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Results and dividends**

The profit for the year, after taxation, amounted to £187,942 (2015 - £58,079).

The directors do not recommend the payment of a dividend.

#### **Directors**

The directors who served during the year were:

L Ludlum

S Ludlum

R McAlpine (resigned 31 August 2016)

A Cormack (appointed 1 September 2016)

**DIRECTORS' REPORT (CONTINUED)**  
**FOR THE YEAR ENDED 31 DECEMBER 2016**

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**Future developments**

ETEL increased its profit in 2016 and further improvement is forecast in 2017. Our development expenditure in 2016 remains appropriate to our business at 7% of sales. Major developments are focussed on targeted opportunities in the marketplace along with increased automation in production.

**Disclosure of information to auditors**

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

**Post balance sheet events**


There have been no events since the balance sheet date that materially affects the position of the company.

**Auditors**

The auditors, Mazars LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 28 Mar 2017 and signed on its behalf.

A Cormack  
Director



**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF E T ENTERPRISES LIMITED**

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We have audited the financial statements of E T Enterprises Limited for the year ended 31 December 2016 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Cash Flows, the Statement of Changes in Equity and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

**Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors. This report is made solely to the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body for our audit work, for this report, or for the opinions we have formed.

**Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

**Opinion on the financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Opinion on the other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

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**E T ENTERPRISES LIMITED**

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**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF E T ENTERPRISES LIMITED**

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**Matters on which we are required to report by exception**

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Ian Holder (Senior Statutory Auditor)

for and on behalf of Mazars LLP

Chartered Accountants and Statutory Auditor

45 Church Street  
Birmingham  
B3 2RT

Date:

31 March 2017



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**E T ENTERPRISES LIMITED**

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**STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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	Note	2016 £	2015 £
Turnover	3	6,325,247	6,290,679
Cost of sales		(4,360,834)	(4,400,178)
<b>Gross profit</b>		<b>1,964,413</b>	<b>1,890,501</b>
Distribution costs		(399,670)	(523,465)
Administrative expenses		(1,196,866)	(1,215,930)
<b>Operating profit</b>	4	<b>367,877</b>	<b>151,106</b>
Interest receivable and similar income	7	189	219
Interest payable and expenses	8	(119,213)	(121,363)
<b>Profit before tax</b>		<b>248,853</b>	<b>29,962</b>
Tax on profit	9	(60,911)	28,117
<b>Profit for the year</b>		<b>187,942</b>	<b>58,079</b>
<b>Other comprehensive income for the year</b>			
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>187,942</b>	<b>58,079</b>

**STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2016**

	Note	2016 £	2015 £
<b>Fixed assets</b>			
Intangible assets	10	10,035	50,235
Tangible assets	11	3,086,584	3,162,442
		<u>3,096,619</u>	<u>3,212,677</u>
<b>Current assets</b>			
Stocks	12	2,519,410	2,763,624
Debtors: Amounts falling due within one year	13	630,344	515,108
Cash at bank and in hand	14	492,502	96,670
		<u>3,642,256</u>	<u>3,375,402</u>
Creditors: Amounts falling due within one year	15	(778,221)	(774,451)
<b>Net current assets</b>		<u>2,864,035</u>	<u>2,600,951</u>
<b>Total assets less current liabilities</b>		<u>5,960,654</u>	<u>5,813,628</u>
Creditors: Amounts falling due after more than one year	16	(2,565,741)	(2,606,657)
<b>Provisions for liabilities</b>			
Deferred tax		(13,463)	(13,463)
		<u>(13,463)</u>	<u>(13,463)</u>
<b>Net assets</b>		<u>3,381,450</u>	<u>3,193,508</u>
<b>Capital and reserves</b>			
Called up share capital	20	10,000	10,000
Profit and loss account		3,371,450	3,183,508
		<u>3,381,450</u>	<u>3,193,508</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

28 Mar 2017

*A Cormack*  
**A Cormack**

Director

The notes on pages 10 to 26 form part of these financial statements.

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**E T ENTERPRISES LIMITED**

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**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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	Called up share capital	Profit and loss account	Total equity
	£	£	£
At 1 January 2016	10,000	3,183,508	3,193,508
<b>Comprehensive income for the year</b>			
Profit for the year	-	187,942	187,942
<b>Other comprehensive income for the year</b>	-	-	-
<b>Total comprehensive income for the year</b>	-	187,942	187,942
<b>Total transactions with owners</b>	-	-	-
<b>At 31 December 2016</b>	<b>10,000</b>	<b>3,371,450</b>	<b>3,381,450</b>

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**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2015**

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	Called up share capital	Profit and loss account	Total equity
	£	£	£
At 1 January 2015	10,000	3,125,429	3,135,429
<b>Comprehensive income for the year</b>			
Profit for the year	-	58,079	58,079
<b>Other comprehensive income for the year</b>	-	-	-
<b>Total comprehensive income for the year</b>	-	58,079	58,079
<b>Total transactions with owners</b>	-	-	-
<b>At 31 December 2015</b>	<b>10,000</b>	<b>3,183,508</b>	<b>3,193,508</b>

The notes on pages 10 to 26 form part of these financial statements.

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**E T ENTERPRISES LIMITED**

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**STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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	2016 £	2015 £
<b>Cash flows from operating activities</b>		
Profit for the financial year	187,942	58,079
<b>Adjustments for:</b>		
Amortisation of intangibles	40,200	40,200
Depreciation of tangibles	132,045	130,930
Decrease / (increase) in stocks	244,214	(198,379)
Interest paid	63,517	67,687
Interest received	(189)	(219)
Taxation	60,911	(28,117)
(Increase) / decrease in debtors	(133,201)	61,565
Decrease in amounts owed by groups	17,965	31,453
Increase in creditors	(65,781)	(114,358)
Increase in amounts owed to groups	63,919	53,676
<b>Net cash generated from operating activities</b>	<b>611,542</b>	<b>102,517</b>
<b>Cash flows from investing activities</b>		
Purchase of tangible fixed assets	(56,187)	(62,057)
Interest received	189	219
<b>Net cash from investing activities</b>	<b>(55,998)</b>	<b>(61,838)</b>
<b>Cash flows from financing activities</b>		
Repayment of loans	(86,925)	(83,327)
Repayment of/new finance leases	(9,270)	(22,712)
Interest paid	(63,517)	(67,687)
<b>Net cash used in financing activities</b>	<b>(159,712)</b>	<b>(173,726)</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<b>395,832</b>	<b>(133,047)</b>
Cash and cash equivalents at beginning of year	96,670	229,717
<b>Cash and cash equivalents at the end of year</b>	<b>492,502</b>	<b>96,670</b>
Cash at bank and in hand	492,502	96,670
	<b>492,502</b>	<b>96,670</b>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**1. Accounting policies**

**1.1 Basis of preparation of financial statements**

ET Enterprises Limited (the Company) is a limited company incorporated and domiciled in the United Kingdom. The address of its registered office and principal place of business are as disclosed on the company information page of these financial statements.

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 2).

The entity is a qualifying entity and has also taken advantage of the financial instrument disclosures exemption and the exemption from disclosing key management compensation (other than directors emoluments) under FRS102 (section 1.12).

The following principal accounting policies have been applied:

**1.2 Revenue**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

**Sale of goods**

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

**Rendering of services**

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**1. Accounting policies (continued)**

**1.3 Intangible assets**

**Goodwill**

Goodwill represents the difference between amounts paid on the cost of a business combination and the acquirer's interest in the fair value of its identifiable assets and liabilities of the acquiree at the date of acquisition. Subsequent to initial recognition, Goodwill is measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is amortised on a straight line basis to the Statement of Comprehensive Income over its useful economic life.

**Other intangible assets**

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed five years.

**1.4 Tangible fixed assets**

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

The Company adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred, if the replacement part is expected to provide incremental future benefits to the Company. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to profit or loss during the period in which they are incurred.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method. The estimated useful lives range as follows:

Depreciation is provided on the following basis:

Freehold property	- 2.5% on cost
Plant & machinery	- 10-20% on cost
Motor vehicles	- 33.33% on cost
Fixtures & fittings	- 10-20% on cost

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Comprehensive Income.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**1. Accounting policies (continued)**

**1.5 Stocks**

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

**1.6 Debtors**

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

**1.7 Cash and cash equivalents**

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Statement of Cash Flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Company's cash management.

**1.8 Financial instruments**

The Company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Investments in non-convertible preference shares and in non-puttable ordinary and preference shares are measured:

- at fair value with changes recognised in the Statement of Comprehensive Income if the shares are publicly traded or their fair value can otherwise be measured reliably;
- at cost less impairment for all other investments.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**1. Accounting policies (continued)**

**1.8 Financial instruments (continued)**

impairment loss is recognised in the Statement of Comprehensive Income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the Statement of Financial Position when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

**1.9 Creditors**

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

**1.10 Finance costs**

Finance costs are charged to the Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

**1.11 Pensions**

**Defined contribution pension plan**

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

**1.12 Interest income**

Interest income is recognised in the Statement of Comprehensive Income using the effective interest method.



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**1. Accounting policies (continued)**

**1.13 Borrowing costs**

All borrowing costs are recognised in the Statement of Comprehensive Income in the year in which they are incurred.

**1.14 Provisions for liabilities**

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Statement of Comprehensive Income in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Statement of Financial Position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

**1.15 Current and deferred taxation**

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of Financial Position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016

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2. Judgments in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements in conformity with generally accepted accounting principles requires the directors to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results in the future could differ from those estimates. In this regard, the Directors believe that the critical accounting policies where judgements or estimations are necessarily applied are summarised below:

*Depreciation and residual values*

The directors have reviewed the asset lives and associated residual values of all fixed asset classes, and in particular, the useful economic life and residual values of fixtures and fittings, and have concluded that asset lives and residual values are appropriate.

*Provisions and accruals*

Management bases its judgements on the circumstances relating to each specific event and upon currently available information. However, given the inherent difficulties in estimating liabilities in these areas, it can't be guaranteed that additional costs will not be incurred beyond the amounts accrued.

*Impairment of trade debtors*

An estimate of the collectible amount of trade debtors is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision applied according to the length of time past due, based on historical recovery rates.

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**E T ENTERPRISES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**3. Turnover**

Analysis of turnover by country of destination:

	2016 £	2015 £
United Kingdom	1,955,817	1,890,379
Export other than USA	3,345,808	3,276,294
USA	1,023,622	1,124,006
	<u>6,325,247</u>	<u>6,290,679</u>

**4. Operating profit**

The operating profit is stated after charging / (crediting):

	2016 £	2015 £
Research & development	256,042	335,847
Operating lease rentals	10,846	11,263
Depreciation of tangible fixed assets	132,045	130,930
Amortisation of intangible assets, including goodwill	40,200	40,200
Fees payable to the Company's auditor and its associates for the audit of the company's annual accounts	14,000	16,000
Fees payable to the company's auditors for other services	6,100	5,600
Exchange differences	<u>(303,229)</u>	<u>93,284</u>

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**5. Employees**

Staff costs, including directors' remuneration, were as follows:

	<b>2016</b>	<b>2015</b>
	<b>£</b>	<b>£</b>
Wages and salaries	<b>2,569,637</b>	<b>2,883,968</b>
Social security costs	<b>216,196</b>	<b>238,150</b>
Cost of defined contribution scheme	<b>153,888</b>	<b>166,481</b>
	<b>2,939,721</b>	<b>3,288,599</b>

The average monthly number of employees, including the directors, during the year was as follows:

	<b>2016</b>	<b>2015</b>
	<b>No.</b>	<b>No.</b>
Administration	<b>10</b>	<b>11</b>
Production	<b>70</b>	<b>74</b>
Marketing and Selling	<b>10</b>	<b>10</b>
	<b>90</b>	<b>95</b>

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**6. Directors' remuneration**

	2016 £	2015 £
Directors' emoluments	117,079	122,382
Company contributions to defined contribution pension schemes	21,545	22,527
	<u>138,624</u>	<u>144,909</u>

During the year retirement benefits were accruing to 1 director (2015 - 1) in respect of defined contribution pension schemes.

**7. Interest receivable**

	2016 £	2015 £
Other interest receivable	189	219
	<u>189</u>	<u>219</u>

**8. Interest payable and similar charges**

	2016 £	2015 £
Bank interest payable	63,517	67,687
Loans from group undertakings	55,696	53,676
	<u>119,213</u>	<u>121,363</u>

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**E T ENTERPRISES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**9. Taxation**

	2016 £	2015 £
<b>Corporation tax</b>		
Current tax on profits for the year	60,911	-
	<u>60,911</u>	<u>-</u>
<b>Total current tax</b>	<u>60,911</u>	<u>-</u>
<b>Deferred tax</b>		
Origination and reversal of timing differences	-	(23,959)
Changes to tax rates	-	(4,158)
<b>Total deferred tax</b>	<u>-</u>	<u>(28,117)</u>
<b>Taxation on profit/(loss) on ordinary activities</b>	<u>60,911</u>	<u>(28,117)</u>

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**9. Taxation (continued)****Factors affecting tax charge for the year**

The tax assessed for the year is higher than (2015 - *lower than*) the standard rate of corporation tax in the UK of 20% (2015 - 20.25%). The differences are explained below:

	2016 £	2015 £
Profit on ordinary activities before tax	<u>248,853</u>	<u>29,962</u>
Profit/(loss) on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2015 - 20.25%)	49,771	6,066
<b>Effects of:</b>		
Expenses not deductible for tax purposes	11,326	11,081
Fixed asset differences	8,358	8,458
Adjustment in research and development tax credit leading to a decrease in the tax charge	(75,400)	(75,609)
Adjustment due to rate change	1,772	2,369
Unrelieved tax losses carried forward	60,911	-
Deferred tax not recognised	4,173	19,518
<b>Total tax charge for the year</b>	<u><u>60,911</u></u>	<u><u>(28,117)</u></u>

**Factors that may affect future tax charges**

There are trading losses carried forward of £497,693 subject to agreement with HM Revenue & Customs. No deferred tax asset in respect of those losses has been recognised as there is insufficient evidence that the asset will be recoverable, as the company anticipates making taxable profits in future years.

**E T ENTERPRISES LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

**10. Intangible assets**

	Goodwill £
<b>Cost</b>	
At 1 January 2016	401,963
At 31 December 2016	<u>401,963</u>
<b>Amortisation</b>	
At 1 January 2016	351,728
Charge for the year	40,200
At 31 December 2016	<u>391,928</u>
<b>Net book value</b>	
At 31 December 2016	<u>10,035</u>
At 31 December 2015	<u>50,235</u>

**11. Tangible fixed assets**

	Freehold Land and buildings £	Plant & machinery £	Motor vehicles £	Fixtures & fittings £	Total £
<b>Cost or valuation</b>					
At 1 January 2016	3,065,054	1,577,448	20,150	638,241	5,300,893
Additions	9,458	26,776	-	19,953	56,187
At 31 December 2016	<u>3,074,512</u>	<u>1,604,224</u>	<u>20,150</u>	<u>658,194</u>	<u>5,357,080</u>
<b>Depreciation</b>					
At 1 January 2016	235,570	1,312,532	20,150	570,199	2,138,451
Charge for the year	60,894	46,444	-	24,707	132,045
At 31 December 2016	<u>296,464</u>	<u>1,358,976</u>	<u>20,150</u>	<u>594,906</u>	<u>2,270,496</u>
<b>Net book value</b>					
At 31 December 2016	<u>2,778,048</u>	<u>245,248</u>	<u>-</u>	<u>63,288</u>	<u>3,086,584</u>
At 31 December 2015	<u>2,829,484</u>	<u>264,916</u>	<u>-</u>	<u>68,042</u>	<u>3,162,442</u>



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**E T ENTERPRISES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**11. Tangible fixed assets (continued)**

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2016 £	2015 £
Plant and machinery	23,091	47,380
	<u>23,091</u>	<u>47,380</u>

**12. Stocks**

	2016 £	2015 £
Raw materials and consumables	660,847	677,719
Work in progress	888,407	811,355
Finished goods and goods for resale	970,156	1,274,550
	<u>2,519,410</u>	<u>2,763,624</u>

**13. Debtors**

	2016 £	2015 £
<b>Due within one year</b>		
Trade debtors	532,605	372,028
Amounts owed by group undertakings	-	17,965
Other debtors	5,571	28,842
Prepayments and accrued income	92,168	96,273
	<u>630,344</u>	<u>515,108</u>

**14. Cash and cash equivalents**

	2016 £	2015 £
Cash at bank and in hand	492,502	96,670
	<u>492,502</u>	<u>96,670</u>

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**E T ENTERPRISES LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**15. Creditors: Amounts falling due within one year**

	2016 £	2015 £
Bank loans	90,679	86,925
Trade creditors	304,762	389,307
Amounts owed to group undertakings	8,223	-
Corporation tax	60,911	-
Taxation and social security	54,339	63,465
Obligations under finance lease and hire purchase contracts	18,856	22,193
Accruals and deferred income	240,451	212,561
	<u>778,221</u>	<u>774,451</u>

**16. Creditors: Amounts falling due after more than one year**

	2016 £	2015 £
Bank loans	1,014,219	1,104,898
Net obligations under finance leases and hire purchase contracts	-	5,933
Amounts owed to group undertakings	1,551,522	1,495,826
	<u>2,565,741</u>	<u>2,606,657</u>

**Secured loans**

The Natwest bank loan is secured against the freehold property. The loan bears interest of 3.25% over LIBOR plus mandatory cost.

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**17. Loans**

Analysis of the maturity of loans is given below:

	2016 £	2015 £
<b>Amounts falling due within one year</b>		
Bank loans	90,679	86,925
<b>Amounts falling due 1-2 years</b>		
Bank loans	94,594	90,679
<b>Amounts falling due 2-5 years</b>		
Bank loans	919,625	296,214
<b>Amounts falling due after more than 5 years</b>		
Bank loans	-	718,005
	<u>          </u>	<u>          </u>

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**18. Financial instruments**

	2016 £	2015 £
<b>Financial assets</b>		
Financial assets measured at undiscounted amount receivable	<u>1,030,678</u>	<u>515,505</u>
	<u><u>1,030,678</u></u>	<u><u>515,505</u></u>
<b>Financial liabilities</b>		
Financial liabilities measured at amortised cost	(1,559,745)	(1,495,826)
Financial liabilities at undiscounted amount payable	<u>(1,543,766)</u>	<u>(1,672,721)</u>
	<u><u>(3,103,511)</u></u>	<u><u>(3,168,547)</u></u>

Financial assets measured at undiscounted amount receivable comprise trade debtors, amounts owed by group undertakings and other debtors.

Financial liabilities measured at amortised cost comprise amounts owed to group undertakings.

Financial liabilities measured at undiscounted amount payable cost comprise bank loans, trade creditors, corporation tax, taxation and social security and obligations under finance lease.

**19. Deferred taxation**

	2016 £
At beginning of year	(13,463)
Credited to the profit or loss	-
<b>At end of year</b>	<u><u>(13,463)</u></u>

The provision for deferred taxation is made up as follows:

	2016 £
Accelerated capital allowances	(61,899)
Tax losses carried forward	46,543
Short term timing differences	1,893
	<u><u>(13,463)</u></u>

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2016**

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**20. Share capital**

	2016 £	2015 £
<b>Shares classified as equity</b>		
<b>Allotted, called up and fully paid</b>		
10,000 Ordinary shares shares of £1 each	<u>10,000</u>	<u>10,000</u>

**21. Pension commitments**

The company operates a defined contribution pension scheme for all employees within the Company.

The assets of the scheme are held separately from those of the company in an independently administered fund.

Contributions payable by the Company during the year amounted to £153,888 (2015: £166,481) and have been recognised in the profit and loss account. As at the balance sheet date, contributions amounting to £14,903 (2015: £15,163) had not been paid over to the fund and are included within creditors.

**22. Commitments under operating leases**

At 31 December 2016 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2016 £	2015 £
Within 1 year	7,840	10,846
Between 2 and 5 years	-	7,840
<b>Total</b>	<u>7,840</u>	<u>18,686</u>

**23. Controlling party**

At 31 December 2016 the company's ultimate parent company was Ludlum Measurements Inc a company incorporated in the United States of America. Ludlum Measurements Inc is the parent of both the smallest and largest groups of which the company is a member. Copies of the group financial statements of Ludlum Measurements Inc are available from Ludlum Measurements Inc, 501 Oak Street, Sweetwater, Texas 79556.