

**Registered number: 06037428**

**GRAINLINK LIMITED**

**ANNUAL REPORT AND FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**



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**GRAINLINK LIMITED**

**COMPANY INFORMATION**

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**DIRECTORS**

S A Dolphin  
B P Roberts  
G W Davies  
D A T Evans

**SECRETARY**

B P Roberts

**COMPANY NUMBER**

06037428

**REGISTERED OFFICE**

Eagle House  
Llansantffraid – Ym – Mechain  
Powys  
SY22 6AQ

**AUDITOR**

BDO LLP  
3 Hardman Street  
Manchester  
M3 3AT

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**GRAINLINK LIMITED**

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**GRAINLINK LIMITED**  
**STRATEGIC REPORT**  
**FOR THE YEAR ENDED 31 OCTOBER 2020**

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The Directors present their strategic report together with the audited financial statements for the year ended 31 October 2020.

## **PRINCIPAL ACTIVITIES**

The Company's principal activities were that of grain merchants.

## **BUSINESS REVIEW**

Grainlink Limited ("the Company") provides farmers with an independent professional marketing service backed by the security of the Wynnstay Group Plc group ("the Group"). The Company has access to major markets for specialist milling and malting grain as well as into mills, and operates from Shrewsbury, Shropshire.

The financial performance of the business during the year ended October 2020 was impacted by the abnormally wet 2019 autumn which severely disrupted planting, resulting in a poor autumn harvest and reduced volumes of grain available to trade.

Revenue for the year amounted to £67,740,091 (2019: £90,305,150), a decrease of 25% or £22,565,059. This decrease was due to a combination of lower volumes traded and commodity deflation. Operating Profit decreased to £104,054 (2019: £750,828), a decrease of 86% or £646,771. The Directors consider this to be a good performance in very challenging conditions. Post year end, winter cereal plantings are significantly greater than in 2019 in line with a more normal sowing season. It is expected that this will yield a larger crop to trade in the 2021 harvest.

Working Capital (excluding Cash) utilisation in the year has decreased, hence at 31 October 2020 the Company had a cash balance of £1,162,316 (2019: £265,989).

## **KEY PERFORMANCE INDICATORS**

The performance of the business is regularly monitored against Key Performance Indicators (KPI's) being that of turnover, gross profit, and profit before tax, with the reported results of these KPI's for the year under review and the prior comparisons being as follows:

Sales revenue was £67,740,091 (2019: £90,305,150) with the decrease relating to volumes traded and commodity price deflation;

Gross profit was £1,141,729 (2019: £1,840,199) reflecting the lower volumes;

Profit before tax was £101,522 (2019: £742,143) which the directors consider to be a good return in very challenging market conditions.

Additionally, overall trading volumes, in terms of metric tonnes, are important to the business, together with gross margin and net profit per tonne. These are monitored on a monthly basis against previous year and budget but are commercially sensitive and therefore not publicly disclosed.

## **PRINCIPAL RISKS AND UNCERTAINTIES**

The Directors aim to mitigate the risks that are faced as they seek to create sustainable growth over the medium to long-term by adopting an approach that is appropriate to the business activities being conducted, with the aim of ensuring risk management is appropriately aligned with commercial strategy. The Board retain overall responsibility for reviewing risk management strategies and this statement provides information about the extent of exposure to identified risks that the Board is able to bear and willing to take. The executive directors work to provide oversight and scrutiny in this area to ensure that risk management is appropriately aligned with commercial strategy.

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**GRAINLINK LIMITED**  
**STRATEGIC REPORT**  
**FOR THE YEAR ENDED 31 OCTOBER 2020**

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The tone of the organization towards the risk is achieved by modelling behaviours which drive strategic thinking, pace, risk management and compliance. Stakeholder feedback is sought from a variety of sources which is considered and acted upon as appropriate in order to ensure that the Company is functioning in line with the corporate goals. As with all businesses, there are some risks and uncertainties which are not able to be controlled. A more detailed analysis of the framework for the Group and its subsidiaries can be found in the Group Annual Report which is available at: [www.wynnstayplc.co.uk](http://www.wynnstayplc.co.uk)

## **MODERN SLAVERY AND HUMAN TRAFFICKING**

### **Organisation Structure and Supply Chains**

This statement sets out Wynnstay Group Plc and its subsidiary companies ("the Group") actions to understand all potential modern slavery risks related to its business and to put in place steps that are aimed at ensuring that there is no slavery or human trafficking in its own business and its supply chains.

A leading supplier of agricultural products, the Group is dedicated to providing a professional, reliable, and efficient service to a range of customers including farmers and rural dwellers across a wide trading area, currently limited to the UK. Committed to national growth, the Group conducts its activities ethically and with honesty and integrity but recognises the potential for abuses to occur within extended supply chains and wishes to do all that it can to prevent modern slavery and human trafficking acts. The Board will not tolerate business relationships with organisations knowingly involved with such abuse.

This statement therefore sets out the Group's current approach to understanding the potential risks of such abuses, and the steps in place and to be implemented, to prevent modern slavery or human trafficking events occurring within its own business and associated supply chains. This statement relates to intentions and actions taken during the financial year, and to the future development of procedures for identifying risks and preventing abuses.

In accordance with Section 54 of the Modern Slavery Act 2015 and considering the current Coronavirus (COVID-19) pandemic, it has been essential for the Group to maintain its services to its communities. In doing so, the Board continues to ensure that all operating procedures have incorporated sufficient health and safety standards for its workers and its premises, while ensuring that any changes to working practices continue to ensure a reduced risk of harm to health and the continued reduction of potential risk of labour exploitation.

### **Policies in Relation to Modern Slavery and Human Trafficking**

The Modern Slavery Policy complies with the Act 2015 and incorporates a risk assessment protocol, including COVID-19 considerations, which identifies and assesses potential risk within the organisation. Appropriate investigative and auditing processes should a risk be identified, will be conducted immediately, as necessary and reported to the Board by the Operations & Procurement Director.

The Whistleblowing Policy encourages all workers, customers and other business partners to report any concerns related to the direct activities, or the supply chains of, the organisation. This includes any circumstances that may give rise to an enhanced risk of slavery or human trafficking. The organisation's whistleblowing procedure is designed to make it easy for workers to make disclosures, without fear of retaliation.

The Modern Slavery Policy and the procurement process is intended to comply with the Modern Slavery Act 2015 and incorporate a risk assessment protocol which identifies and assesses potential risk within that particular supply chain. Appropriate investigative and auditing processes commensurate to the scale of the enterprise and risk, are executed, as necessary.

### **Due Diligence Processes**

The Wynnstay Board has committed to preventing modern slavery and human trafficking acts from its corporate activities, and to ensure that its national and international supply chains are free from such abuses. Where possible the organisation prefers to build long standing relationships with suppliers, where through a strengthening of trading commitments, we can make clear our expectations of business behaviour.

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**GRAINLINK LIMITED**  
**STRATEGIC REPORT**  
**FOR THE YEAR ENDED 31 OCTOBER 2020**

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During the last year, the Group continued to review its primary trading partners with a view to identifying relationships where a risk may now exist, where previously it may not have done. During the ongoing review, engagement with a number of suppliers continue to ensure their processes and agreed procurement policies include appropriate ethical and supplier codes of conduct.

The Board also recognise that concerns about modern slavery are not just limited to the Group's supply chains but may also be a risk within the Business's own employment environment, and particularly with regard to temporary or agency staff use. The HR function continues to assess hiring practises and only approved agencies with appropriate employment due diligence processes have been used during the previous year.

#### **Risk Assessment and Management**

Standard trading conditions have been amended for all new relationships to incorporate appropriate confirmations on these matters, with a view to normalising the consideration of modern slavery and human trafficking risks in the usual commercial contract terms for our business.

All suspected cases of modern slavery and human trafficking will be reported to the Operations and Procurement Director immediately following any concerns, and any such report will be investigated on a case by case basis, with appropriate remedial action taken immediately.

#### **Key Performance Indicators to Measure Effectiveness of Steps Being Taken**

The organisation continues to review its key performance indicators and as a result, the organisation identified, and continues to identify, appropriate colleagues requiring training on modern slavery. Additionally, a system has been developed whereby the supply chain verification process is completed prior to the supplier entering the companies supply chain and, the organisation continues to evaluate all existing suppliers.

#### **Training on Modern Slavery and Trafficking**

Colleagues are provided with sufficient training where appropriate, enabling them to identify risk and ensure the expectations of the procurement policy and its associated processes are understood at all levels across the Business.

#### **Board Approval**

Modern slavery is a pernicious crime that targets the most vulnerable and preys on the weak. It is estimated that there are tens of millions of victims of modern slavery across the world and last year alone, over 10,000 potential victims of modern slavery were identified in the UK. Slavery has resulted in victims of human trafficking, forced labour and domestic servitude often hidden in plain sight in our communities (Priti Patel, Home Secretary Statement, October 2020).

This statement has been approved by the Company's Board of Directors, who have assessed that current risks with regard to modern slavery and human trafficking abuse within the business and its direct supply chain is low due to the nature of its continued operations.

#### **FUTURE DEVELOPMENTS**

The Company retains a sound financial base and has net current assets of £3,737,799 (2019: £3,968,045) and total Shareholders' funds of £3,799,883 (2019: £4,015,980).

The Company has a business plan for future growth that shows continuing profitability and sufficient cash flows and resources to meet the requirements of that plan.

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**GRAINLINK LIMITED**  
**STRATEGIC REPORT**  
**FOR THE YEAR ENDED 31 OCTOBER 2020**

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**CORONAVIRUS, BREXIT AND GOING CONCERN**

**On-going coronavirus pandemic**

The coronavirus outbreak occurred during this financial reporting period and conditions continue to evolve since the end of the reporting period (31 October 2020). The Group is classified as operating in an essential key industry, and as such has been able to generally continue activities throughout the crisis, while at all times adhering with appropriate government guidance and regulation. The most significant impact on trading has been in the depots within the Specialist Agricultural Merchanting segment, which for safety reasons moved to an order and collect trading policy for part of the financial year. The situation remains fluid and further modifications to trading practices may be required in the future, depending on the prevailing local conditions, and availability of colleague resource. However, the resilient trading experience through the crisis to date provides confidence that Group can continue to operate positively and profitably while current restrictions remain in place.

**Potential impact of Brexit**

The UK left the EU on 31 January 2020. The Group's operations are all located in the UK, but some does import some raw materials and goods for resale from both the EU and other jurisdictions, and the business is sensitive to currency exchange rates which have been volatile through the Brexit discussions. Of greater commercial concern during recent uncertainty was the potential impact on the prosperity of the Group's farmer customers of a no-deal conclusion to trade talks with the EU after the end of the transition arrangement on the 31 December 2020. The general absence of tariffs on food exports from the UK with the implementation of the new Trade and Co-operation Agreement with the EU had alleviated the concerns. The director's current assessment is therefore that the Group's operations will not be materially adversely impacted by Brexit.

At the time of authorising these Financial Statements, the directors are satisfied that there are no material uncertainties related to the coronavirus pandemic or Brexit that may cast significant doubt on the Group's ability to continue as a going concern.

**Going Concern**

Since the year end the Company's performance continues to be in line with the Directors' expectations. The Company is part of Wynnstay Group Plc which arranges funding through a group facility, further details of which are given in the Group Annual Report which is available at: [www.wynnstayplc.co.uk](http://www.wynnstayplc.co.uk). The financial position of the Group and the Principal Risks and Uncertainties are also described in the Group Annual Report.

The Group has a sound financial base and forecasts that show profitable trading and sufficient cash flow and resources to meet the requirements of the business, including compliance with banking covenants and on-going liquidity. In assessing their view of the likely future financial performance of the Group, the Directors consider industry outlooks from a variety of sources, and various trading scenarios. This analysis showed that the Group is well placed to manage its business risks successfully despite the current uncertain economic outlook with regards to the on-going Coronavirus outbreak.

In conclusion, the Directors have a reasonable expectation that the Group (and therefore the Company) has adequate resources to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

This report was approved by the board on 26 January 2021 and signed on its behalf by:



**B P Roberts Director**

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**GRAINLINK LIMITED**  
**DIRECTORS' REPORT**  
**FOR THE YEAR ENDED 31 OCTOBER 2020**

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The Directors present their report and financial statements for the year ended 31 October 2020.

**RESULTS**

The profit for the period, after taxation, amounted to £83,902 (2019: £602,676).

**DIRECTORS**

The Directors who served during the year were:

S A Dolphin  
B P Roberts  
G W Davies  
D A T Evans

**EMPLOYEES**

The Company has procedures for keeping its employees informed about the progress of the business. The Company provides training and support for all employees where appropriate and gives a full and fair consideration to disabled applicants in respect of duties which may be effectively performed by a disabled person. Where existing employees become disabled, the Company will seek to continue employing them, bearing in mind their disability and provided suitable duties are available. Failing this, all attempts will be made to provide a continuing income. Health and safety matters are a high priority issue for the Board.

**PROVISION OF INFORMATION TO AUDITOR**

Each of the persons who are Directors at the time when the Directors' report was approved has confirmed that:

- So far as that Director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- that Directors have taken all steps that they ought to have taken as a Director in order to be aware of any information needed by the Company's auditor in connection with preparing their report and to establish that the Company's auditor is aware of that information.

**AUDITOR'S REAPPOINTMENT**

BDO LLP have expressed their willingness to continue in office and a resolution to re-appoint them will be proposed in accordance with section 485 of the Companies Act 2006.

**DIVIDENDS**

The Directors have authorised a dividend payment of £300,000 during the year (2019: £350,000).

This report was approved by the board on 26 January 2021 signed on its behalf by:

**B P Roberts**  
Director



Registered address:  
Eagle House  
Llansantffraid-Ym-Mechain  
Powys  
SY22 6AQ



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**GRAINLINK LIMITED**

**STATEMENT OF DIRECTORS' RESPONSIBILITIES  
FOR THE YEAR ENDED 31 OCTOBER 2020**

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The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 Reduced Disclosure Framework.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

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## GRAINLINK LIMITED

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GRAINLINK LIMITED FOR THE YEAR ENDED 31 OCTOBER 2020

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#### INDEPENDENT AUDITOR'S REPORT TO MEMBERS OF GRAINLINK LIMITED

##### Opinion

We have audited the financial statements of Grainlink Limited ("the Company") for the year ended 31 October 2020 which comprise the statement of comprehensive income, the balance sheet, the statement of changes in equity and, and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 Reduced Disclosure Framework (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 October 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

##### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

##### Other information

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

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## GRAINLINK LIMITED

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GRAINLINK LIMITED FOR THE YEAR ENDED 31 OCTOBER 2020

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In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic report and Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic report and Directors' report have been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic report and Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of Directors**

As explained more fully in the Statement of Directors Responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

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**GRAINLINK LIMITED**

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GRAINLINK LIMITED  
FOR THE YEAR ENDED 31 OCTOBER 2020**

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A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at:

<https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

**Use of our report**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Stuart Wood (Senior Statutory Auditor)  
For and on behalf of BDO LLP, Statutory Auditor  
Manchester, UK  
26 January 2021

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

**GRAINLINK LIMITED**  
**STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31 OCTOBER 2020**

		2020	2019
	Note	£	£
<b>REVENUE</b>	2	<b>67,740,091</b>	90,305,150
Cost of sales		<u>(66,598,362)</u>	<u>(88,464,951)</u>
<b>GROSS PROFIT</b>		<b>1,141,729</b>	1,840,199
Administrative expenses		<u>(1,037,672)</u>	<u>(1,089,371)</u>
<b>OPERATING PROFIT</b>	3	<b>104,057</b>	750,828
Interest payable and similar charges	7	<u>(2,532)</u>	<u>(8,685)</u>
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		<b>101,525</b>	742,143
Tax on profit on ordinary activities	8	<u>(17,620)</u>	<u>(139,467)</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<u><b>83,905</b></u>	<u>602,676</u>

There was no other comprehensive income for the current or prior year

All of the above are derived from continuing operations.

The notes on pages 13 to 28 form part of these financial statements.

**GRAINLINK LIMITED**  
**REGISTERED NUMBER 06037428**  
**BALANCE SHEET**  
**AS AT 31 OCTOBER 2020**

	Note	£	2020 £	£	2019 £
<b>NON-CURRENT ASSETS</b>					
Property, plant and equipment	9		26,349		54,999
Right-of-use assets	9		39,758		-
Deferred Tax			6,945		1,465
			<u>73,052</u>		<u>56,464</u>
<b>CURRENT ASSETS</b>					
Inventories	11	2,047,598		1,428,292	
Trade and other receivables	12	6,773,983		11,580,125	
Cash at bank and in hand		<u>1,162,316</u>		<u>265,989</u>	
		9,983,897		13,274,406	
<b>CURRENT LIABILITIES</b>					
Trade and other payables	13	(6,228,925)		(9,186,037)	
Lease liabilities		(17,141)		(28,685)	
Current tax liabilities	13	-		(91,639)	
		<u>(6,246,066)</u>		<u>(9,306,361)</u>	
<b>NET CURRENT ASSETS</b>			<u>3,737,831</u>		<u>3,968,045</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>3,810,883</u>		<u>4,024,509</u>
<b>NON-CURRENT LIABILITIES</b>					
Lease liabilities	10		<u>(10,997)</u>		<u>(8,529)</u>
<b>NET ASSETS</b>			<u>3,799,886</u>		<u>4,015,980</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	15		1,000,000		1,000,000
Profit and loss account			<u>2,799,886</u>		<u>3,015,980</u>
<b>SHAREHOLDERS' FUNDS - All equity</b>			<u>3,799,886</u>		<u>4,015,980</u>

The financial statements were approved and authorised for issue by the board on 26 January 2021 and were signed on its behalf by:

**B P Roberts**  
**Director**

*BP Roberts*

The notes on pages 13 to 28 form part of these financial statements.

**GRAINLINK LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**AS AT 31 OCTOBER 2020**

	Note	Share Capital £	Retained Earnings £	Total Equity £
<b>As at 1 November 2018</b>		1,000,000	2,763,306	3,763,306
<b>Comprehensive income for the year:</b>				
Profit for the year		-	602,674	602,674
Total comprehensive income for the year			602,674	602,674
<b>Distributions to owners:</b>				
Dividend paid	14	-	(350,000)	(350,000)
Total distributions to owners		-	(350,000)	(350,000)
<b>As at 31 October 2019</b>		1,000,000	3,015,981	4,015,981
<b>Comprehensive income for the year:</b>				
Profit for the year		-	83,905	83,905
Total comprehensive income for the year			83,905	83,905
<b>Distributions to owners:</b>				
Dividend paid	14	-	(300,000)	(300,000)
Total distributions to owners		-	(300,000)	(300,000)
<b>As at 31 October 2020</b>		1,000,000	2,799,886	3,799,886

The notes on pages 13 to 28 form part of these financial statements.

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## GRAINLINK LIMITED

### SCHEDULE TO THE DETAILED ACCOUNTS FOR THE YEAR ENDED 31 OCTOBER 2020

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#### 1. ACCOUNTING POLICIES

##### 1.1 Basis of preparation of financial statements

Grainlink Limited (the "Company") is a company incorporated and domiciled in the UK.

The financial statements have been prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS 101"). The Company has adopted IFRS 16 in the current year and details of how this has impacted the financial statements are shown in note 19.

In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of international accounting standards but makes amendments where necessary in order to comply with the Companies Act 2006 and has set out below where advantage of the FRS 101 disclosures exemptions has been taken.

The Company's ultimate parent undertaking, Wynnstay Group Plc includes the Company in its consolidation financial statements. The consolidation financial statements of Wynnstay Plc are prepared in accordance with International Financial Reporting Standards and are available to the public and may be obtained from the registered office Eagle House, Llansantffraid-Ym-Mechain, Powys, SY22 6AQ.

In these financial statements the Company has applied the exemptions available under FRS 101 in respect of the following disclosures:

- Cash flow statement and related notes
- Disclosure in respect of transactions with wholly owned subsidiaries
- The effect of new but not yet effective IFRS's
- Disclosures in respect of capital management
- Disclosures in respect of the compensation of Key Management
- Comparative period reconciliations for share capital, tangible fixed assets.

As the consolidated financial statements of Wynnstay Group PLC include the equivalent disclosures, the Company has also taken the exemptions under FRS 101 available in respect of the following disclosures:

- Certain disclosures required by IFRS 13 Fair Value Measurement and the disclosures required by IFRS 7 Financial Instrument Disclosures.

The Company proposes to continue to adopt the reduced disclosure framework of FRS 101 in its next financial statements.



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GRAINLINK LIMITED

SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020

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1. ACCOUNTING POLICIES (continued)

1.2 Going Concern

The coronavirus outbreak occurred during this financial reporting period and conditions continue to evolve since the end of the reporting period (31 October 2020). The Group is classified as operating in an essential key industry, and as such has been able to generally continue activities throughout the crisis, while at all times adhering with appropriate government guidance and regulation. The most significant impact on trading has been in the depots within the Specialist Agricultural Merchanting segment, which for safety reasons moved to an order and collect trading policy for part of the financial year. The situation remains fluid and further modifications to trading practices may be required in the future, depending on the prevailing local conditions, and availability of colleague resource. However, the resilient trading experience through the crisis to date provides confidence that Group can continue to operate positively and profitably while current restrictions remain in place.

The UK left the EU on 31 January 2020. The Group's operations are all located in the UK, but some does import some raw materials and goods for resale from both the EU and other jurisdictions, and the business is sensitive to currency exchange rates which have been volatile through the Brexit discussions. The general absence of tariffs on food exports from the UK with the implementation of the new Trade and Co-operation Agreement with the EU had alleviated the concerns. The director's current assessment is therefore that the Group's operations will not be materially adversely impacted by Brexit. At the time of authorising these Financial Statements, the directors are satisfied that there are no material uncertainties related to the coronavirus pandemic or Brexit that may cast significant doubt on the Group's ability to continue as a going concern.

Since the year end the Company's performance continues to be in line with the Directors' expectations. The Company is part of Wynnstay Group Plc which arranges funding through a group facility, further details of which are given in the Group Annual Report which is available at: [www.wynnstayplc.co.uk](http://www.wynnstayplc.co.uk). The financial position of the Group and the Principal Risks and Uncertainties are also described in the Group Annual Report.

The Group has a sound financial base and forecasts that show profitable trading and sufficient cash flow and resources to meet the requirements of the business, including compliance with banking covenants and on-going liquidity. In assessing their view of the likely future financial performance of the Group, the Directors consider industry outlooks from a variety of sources, and various trading scenarios. This analysis showed that the Group is well placed to manage its business risks successfully despite the current uncertain economic outlook with regards to the on-going Coronavirus outbreak.

In conclusion, the Directors have a reasonable expectation that the Group (and therefore the Company) has adequate resources to continue in operational existence for the foreseeable future. Thus, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

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**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

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**1. ACCOUNTING POLICIES (continued)**

**1.3 Revenue**

Revenue is attributable to the one principal activity of the Company, being grain merchants. Revenue is income arising for the sale of goods and services in the ordinary course of the Company's activities, net of value added taxes and discounts. Revenue is recognised when performance obligations are satisfied, and control has transferred to the customer. Although the Company does provide some services (agronomy, such as analysis of nutritional content of silage samples), the vast majority of revenue relates to sale of goods and consequently the level of judgement required to determine the transaction price or the timing of transfer of control is low. All revenue is derived from UK operations.

**1.4 Property, plant and equipment**

Property, plant and equipment are stated at cost, net of accumulated depreciation and any provision for impairment losses. Depreciation is provided at rates calculated to write off the cost less estimated residual value of fixed assets over their expected useful lives as follows:

- freehold property 2.5% - 5% per annum straight line
- leasehold land and buildings over the period of the lease
- plant and machinery and office equipment 10% - 33% per annum straight line
- motor vehicles 20% - 30% per annum straight line

**1.5 Right-of-use asset and lease liabilities**

Lease liabilities are measured at the present value of the contractual payments due to the lessor over the lease term, with the discount rate determined by reference to the rate inherent in the lease unless (as is typically the case) this is not readily determinable, in which case the Company's incremental borrowing rate on commencement of the lease is used. Variable lease payments are only included in the measurement of the lease liability if they depend on an index or rate. In such cases, the initial measurement of the lease liability assumes the variable element will remain unchanged throughout the lease term. Other variable lease payments are expensed in the period in which they relate.

Right of use assets are initially measured at the amount of lease liability, reduced for any lease incentives received, and increased for:

- lease payments made at or before commencement of the lease;
- Initial direct costs incurred

Subsequent to initial measurement lease liabilities increase as a result of interest charged at a constant rate on the balance outstanding and are reduced for lease payments made. Right-of-use assets are amortised on a straight-line basis over the remaining term of the lease or over the remaining economic life of the asset if, rarely, this is judged to be shorter than the lease term.

When the Company revises its estimate of the term of any lease (because, for example, it re-assesses the probability of a lessee extension or termination option being exercised), it adjusts the carrying amount of the lease liability to reflect the payments to make over the revised term, which are discounted using a revised discount rate. The carrying value of lease liabilities is similarly revised when the variable element of future lease payments dependent on a rate or index is revised, except the discount rate remains unchanged. In both cases an equivalent adjustment is made to the carrying value of the right-of-use asset, with the revised carrying amount being amortised over the remaining (revised) lease term. If the carrying amount of the right-of-use asset is adjusted to zero, any further reduction is recognised in profit or loss.

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**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

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**1. ACCOUNTING POLICIES (continued)**

**Taxation**

The income tax expense represents the sum of the current income tax and deferred income tax. Current income tax is based on the taxable profits for the year. Taxable profit differs from the profit as reported in the Statement of Comprehensive Income because it excludes items of income and expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible.

The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date. No material uncertain tax positions exist as at 31 October 2020.

Deferred tax assets have been recognised in respect of temporary differences giving rise to deferred tax assets where the directors believe it is probable that these assets will be recovered. Deferred tax liabilities have been recognised in respect of accelerated capital allowances.

Deferred tax is calculated in full on temporary differences under the liability method using a tax rate of 19% (2019: 17%), the rate which is expected to be effective when the temporary differences reverse.

**1.6 Employee benefits**

*Defined contribution plans*

The Company operates a defined contribution pension scheme. Contributions to this scheme are charged to the Statement of Comprehensive Income as they are incurred, in accordance with the rules of the scheme.

**1.7 Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Where appropriate, cost is calculated on a specific identification basis. Otherwise inventories are valued using the first-in-first-out method. Net realisable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

**1.8 Financial instruments**

*Non-derivative financial instruments*

Non-derivative financial instruments comprise investments in equity and debt securities, trade and other debtors, cash and cash equivalents, loans and borrowings, and trade and other creditors.

*Trade and other receivables*

Trade and other receivables are recognized initially at fair value. Subsequent to initial recognition they are measured at amortized using the effective interest method, less any impairment losses.

Impairment provisions for trade debtors are recognised based on the simplified approach within IFRS 9 using a provision matrix in the determination of the lifetime expected credit losses. During this process the probability of the non-payment of the trade debtors is assessed. For trade debtors, which are reported net, such provisions are recorded in a separate provision account with the loss being recognised within administrative expenses in the statement of comprehensive income. On confirmation that the trade debtor will not be collectable, the gross carrying value of the asset is written off against the associated provision.

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GRAINLINK LIMITED

SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020

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1. ACCOUNTING POLICIES (continued)

1.8 Financial Instruments (continued)

Impairment provisions for receivables from related parties and loans to related parties are recognised based on a forward looking expected credit loss model. The methodology used to determine the amount of the provision is based on whether there has been a significant increase in credit risk since the initial recognition of the financial asset. For those where the credit risk has not increased significantly since initial recognition of the financial asset, twelve-month credit losses along with gross interest income are recognised. For those for which credit risk has increased significantly, lifetime expected credit losses along with the gross income are recognised. For those that are determined to be credit impaired, lifetime expected credit losses along with interest income on a net basis are recognised.

*Interest-bearing borrowings*

Interest-bearing bank loans and overdrafts are initially recorded at fair value, net of attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between proceeds and redemption value being recognised in the Group Statement of Consolidated Income over the period of the borrowings on an effective interest basis.

*Trade payables*

Trade and other payables are recognised at fair value are recognised at fair value, less any impairment losses.

*Derivative financial instruments and hedging*

The Company uses derivative financial instruments to hedge its exposure to foreign exchange, and commodity risks arising from day to day activities. The Company does not hold or issue derivative financial instruments for trading purposes, however, if derivatives do not qualify for hedge accounting, they are accounted for as such.

Derivative financial instruments are recognised and stated at fair value. Where derivatives do not qualify for hedge accounting, any gains or losses on re-measurement are immediately recognised in the Statement of Consolidated Income. Where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the hedge relationship and the item being hedged. In order to qualify for hedge accounting, the Company is required to document from inception the relationship between the item being hedged and the hedging instrument. Furthermore, to document and demonstrate an assessment of the relationship between the hedged item and the hedging instrument. Derivative financial instruments with maturity dates of more than one year from the balance sheet date are disclosed as non-current.

*Fair value hedging*

Derivative financial instruments are classified as fair value hedges when they hedge the Company's exposure to changes in the fair value of a recognised asset or liability. Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the Statement of Comprehensive Income together with any changes in the fair value of the hedged item that is attributable to the hedged risk.

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GRAINLINK LIMITED

SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020

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**1. ACCOUNTING POLICIES (continued)**

**1.9 Estimates and assumptions**

*Incremental borrowing rate*

The determination of the incremental borrowing rate used to measure lease liabilities on adoption of IFRS 16 at 1 November 2019, which has been calculated as 2.09%.

*Provision for slow moving inventory*

Inventories represent purchases of grain held for trading in the normal course of business. The Directors do not consider the net realisable value to be impaired and therefore there is no provision for slow moving inventory.

*Provision for impairment of trade receivables*

The financial statements include a provision for impairment of trade receivables that is based on management's estimation of recoverability and expected credit loss under IFRS 9. There is a risk that the provision will not match the trade receivables that ultimately prove to be irrecoverable, see note 12.

*Fair value measurement*

A number of assets and liabilities included in the Group's financial statements require measurement at, and/or disclosure of, fair value.

The fair value measurement of the Group's financial and non-financial assets and liabilities utilises market observable inputs and data as far as possible. Inputs used in determining fair value measurements are categorised into different levels based on how observable the inputs used in the valuation technique are (the 'fair value hierarchy'):

- quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2); and,
- inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The classification of an item into the above levels is based on the lowest level of the inputs used that has a significant effect on the fair value measurement of the item. Transfers of items between levels are recognised in the period they occur.

*Application of the "own use" exemption*

Forward contracts are entered into by the Company to purchase and/or sell grain and other agricultural commodities, and management judge that these forward commodity contracts are entered into for the Company's "own use" rather than as trading instruments when they are entered into. They continue to be held in accordance with the Company's expected purchase, sale and/or usage requirements.

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**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

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**1. ACCOUNTING POLICIES (continued)**

**Change in accounting policies**

- a) New standards, interpretations and amendments effective from 1 January 2019 New standards impacting the Group that will be adopted in the annual financial statements for the year ended 31 October 2020, and which have given rise to changes in the Company's accounting policies are:

- IFRS 16 Leases (IFRS 16); and,
- IFRIC 23 Uncertainty over Income Tax Treatments (IFRIC 23).

Details of the impact of IFRS 16 have had are given in note 18 below. The adoption of IFRIC 23 has not had a material impact. Other new and amended standards and Interpretations issued by the IASB that will apply for the first time in the next annual financial statements are not expected to impact the Company as they are either not relevant to the Company's activities or require accounting which is consistent with the Company's current accounting policies.

- b) New standards, interpretations and amendments not yet effective

There are a number of standards, amendments to standards, and interpretations which have been issued by the IASB that are effective in future accounting periods that the group has decided not to adopt early. The following amendments are effective for the period beginning 1 January 2020:

- IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (Amendment – Definition of Material)
- IFRS 3 Business Combinations (Amendment – Definition of Business)
- Revised Conceptual Framework for Financial Reporting

In January 2020, the IASB issued amendments to IAS 1, which clarify the criteria used to determine whether liabilities are classified as current or non-current. These amendments clarify that current or non-current classification is based on whether an entity has a right at the end of the reporting period to defer settlement of the liability for at least twelve months after the reporting period. The amendments also clarify that 'settlement' includes the transfer of cash, goods, services, or equity instruments unless the obligation to transfer equity instruments arises from a conversion feature classified as an equity instrument separately from the liability component of a compound financial instrument. The amendments are effective for annual reporting periods beginning on or after 1 January 2022.

The Company is currently assessing the impact of these new accounting standards and amendments. The Company does not believe that the amendments to IAS 1 will have a significant impact on the classification of its liabilities.

**2. REVENUE**

Revenue is attributable to the one principle activity of the Company, being grain merchants. All revenue arose within the United Kingdom.

**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

**3. OPERATING PROFIT**

The operating profit is stated after charging:	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Low value leases	<b>2,400</b>	2,400
Deferred contribution pension cost	<b>32,709</b>	29,610
Loss on disposal of fixed assets	-	453
Depreciation of tangible fixed assets	<b>6,277</b>	7,074
Amortisation of leased assets (2019: Depreciation of finance lease assets)	<b>31,050</b>	27,731

**4. STAFF COSTS**

Staff costs, including Directors' remuneration, were as follows:

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Wages and salaries	<b>720,982</b>	742,135
Social security costs	<b>80,590</b>	73,123
Pension costs	<b>32,709</b>	29,610
	<b>834,281</b>	844,868

The average monthly number of employees, including the Directors, during the year was as follows:

	<b>2020</b>	<b>2019</b>
	<b>No.</b>	<b>No.</b>
Administration	<b>18</b>	19

**5. AUDITOR'S REMUNERATION**

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Audit of these financial statements	<b>11,398</b>	10,710

**6. DIRECTORS' REMUNERATION**

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Emoluments	<b>178,086</b>	149,127

Contributions to retirement benefits were made for one director of £5,427 (2019: £5,427) in respect of in respect of a money purchase scheme.

**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
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**7. FINANCE INCOME & EXPENSE**

	2020	2019
	£	£
Lease liabilities interest	<u>2,532</u>	<u>8,685</u>

**8. TAXATION**

	2020	2019
	£	£
<b>CURRENT TAX</b>		
<b>Analysis of tax charge in the year</b>		
UK corporation tax charge on profits of the period	19,463	142,549
Under provision from prior years	<u>3,637</u>	<u>(1,892)</u>
<b>Total current tax</b>	<u>23,100</u>	<u>140,657</u>
<b>DEFERRED TAX</b>		
Origination and reversal of timing differences	<u>(5,480)</u>	<u>(1,189)</u>
<b>Total deferred tax</b>	<u>(5,480)</u>	<u>(1,189)</u>
<b>TAX ON PROFIT ON ORDINARY ACTIVITIES</b>	<u>17,620</u>	<u>139,468</u>

**Reconciliation of effective tax rate**

	2020	2019
	£	£
Profit for the year	<u>101,525</u>	<u>742,143</u>
Profit for the year multiplied by standard rate of corporation tax in the UK of 19.0% (2019: 19.0%)	19,289	141,006
<b>Effect of tax rate</b>		
Adjustments in respect of prior periods	3,637	(1,893)
Expenses not deductible for tax purposes	1,280	-
Movement on unrecognised deferred tax	(6,586)	(73)
Other items	<u>-</u>	<u>427</u>
<b>Total tax expense</b>	<u>17,620</u>	<u>139,467</u>



**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

**9. TANGIBLE FIXED ASSETS**

	Fixtures and Fittings £	Motor Vehicle £	Right-of- use Assets £	Total £
<b>Cost</b>				
At 31 October 2019	83,611	84,591	-	168,202
Assets transferred on adoption of IFRS 16	-	(84,591)	84,591	-
At 1 November 2019	<u>83,611</u>	-	<u>84,591</u>	<u>168,202</u>
Additions	22,474	-	25,961	48,435
Disposal	-	-	-	-
<b>At 31 October 2020</b>	<u><b>106,085</b></u>	<u><b>-</b></u>	<u><b>110,552</b></u>	<u><b>216,637</b></u>
<b>Depreciation</b>				
At 31 October 2019	73,459	39,744	-	113,203
Assets transferred on adoption of IFRS 16	-	(39,744)	39,744	-
At 1 November 2019	<u>73,459</u>	-	<u>110,552</u>	<u>216,637</u>
Charge for the year	6,277	-	31,050	37,327
Disposals	-	-	-	-
<b>At 31 October 2020</b>	<u><b>79,736</b></u>	<u><b>-</b></u>	<u><b>70,794</b></u>	<u><b>150,350</b></u>
<b>Net book value</b>				
<b>At 31 October 2020</b>	<u><b>26,349</b></u>	<u><b>-</b></u>	<u><b>39,758</b></u>	<u><b>66,107</b></u>
At 31 October 2019	10,152	-	44,847	54,999

**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

**10. LEASES**

The Company leases vehicles. The table below show the number of leases at 31 October 2020.

	Number of contracts	Fixed payments %
Vehicle leases	4	100%
	Motor Vehicles	
<b>Lease liabilities</b>	£	
At 1 November 2019	37,214	
Additions	25,961	
Interest Expense	2,532	
Repayments	(37,569)	
At 31 October 2020	28,138	
Low value lease expense	£2,400	
	Within 1 year	2 -3 years
	3-5 years	Over 5 years
Lease liabilities aging	17,509	8,908
	1,721	-

**11. INVENTORIES**

	2020	2019
	£	£
Finished goods and goods for resale	<u>2,047,598</u>	<u>1,428,292</u>

Inventories recognised in cost of sales in the year was £3,079,853 (2019: £5,526,522)

**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

**12. DEBTORS**

	2020	2019
	£	£
Trade debtors	6,126,890	11,055,891
Amounts owed by group undertakings	478,821	251,485
Other debtors	37,079	59,799
Fair value of derivatives	43,850	110,020
Prepayments and accrued income	80,806	102,930
Corporation Tax	6,537	-
	<u>6,773,983</u>	<u>11,580,125</u>

Amounts owed by the Group Undertakings are due on demand and interest free.

The Company applies the IFRS 9 simplified approach to measuring expected credit losses using a lifetime expected credit loss provision for trade receivables and contract assets. To measure expected credit losses on a collective basis, trade receivables and contract assets are grouped based on similar credit risk aging. The contract assets have similar risk characteristics to the trade receivables for similar types of contracts.

The expected loss rates are based on the Company's historical credit losses experience over the three year period prior to the period year end. The historical loss rates are then adjusted for current and forward-looking information on macroeconomic factors affecting the Company's customers. The Company has identified the gross domestic product (GDP), unemployment rate and inflation rate as the key macroeconomic factors in the UK. Trade receivables are stated after a provision for impairment of £30 (2019: £30).

**13. TRADE AND OTHER PAYABLES**

	2020	2019
	£	£
<b>Current</b>		
Trade creditors	5,411,402	8,225,790
Other creditors	31,231	46,420
Amounts due to group undertakings	312,453	614,420
Accruals and deferred income	259,734	220,696
Fair value of derivatives	214,105	78,711
	<u>6,228,925</u>	<u>9,186,037</u>

Amounts owed by the Group Undertakings are due on demand and interest free.

**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

**14. DIVIDEND**

	2020	2019
	£	£
The aggregate amount of dividends comprise:		
Ordinary dividends declared and paid in the year	<u>300,000</u>	<u>350,000</u>

**15. SHARE CAPITAL**

	2020	2019
	£	£
<b>Allotted, called up and fully paid</b>		
1,000,000 Ordinary shares of £1 each	<u>1,000,000</u>	<u>1,000,000</u>
	<u>1,000,000</u>	<u>1,000,000</u>

**16. EMPLOYEE BENEFITS**

The Company operates a defined contribution scheme, the total amount charged to the profit and loss account is £32,709 (2019: £31,528).

The amount outstanding at the period end and included in other creditors is £8,729 (2019: £13,374).

**17. RELATED PARTY TRANSACTIONS**

During the year sales and purchases took place between the Company and a director and a person closely associated to the director.

Directors' remuneration is disclosed within note 6.

	Total Sales		Balance Outstanding	
	2020	2019	2020	2019
	£	£	£	£
Stuart Dolphin	247	362	142	98
Person closely associated to Stuart Dolphin	1,012	301	74	107
	<u>1,259</u>	<u>663</u>	<u>216</u>	<u>205</u>

During the year the Company entered into the following transactions with Simply Bulk Ltd, a Company whose directors include Stuart Dolphin:

	Total Sales		Balance Outstanding	
	2020	2019	2020	2019
	£	£	£	£
Purchases from Simply Bulk Ltd	<u>17,882</u>	<u>-</u>	<u>11,266</u>	<u>-</u>

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**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

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**18. CONTINGENT LIABILITIES**

The Company is party to an unlimited composite cross guarantee arrangement to HSBC Bank Plc to secure an indebtedness to the bank from all trading entities which are subsidiaries of the Company's ultimate parent undertaking, Wynnstay Group Plc.

**19. EFFECTS OF CHANGES OF IN ACCOUNTING POLICIES**

**IFRS 16 leases**

Effective 1 November 2019, IFRS 16 has replaced IAS 17 Leases and IFRIC 4 Determining whether an Arrangement Contains a Lease.

IFRS 16 provides a single lessee accounting model, requiring the recognition of assets and liabilities for all leases, together with options to exclude leases where the term is 12 months or less, or where the underlying asset is of a low value.

IFRS 16 substantially carries forward the lessor accounting in IAS 17, the distinction between operating leases and finance leases being retained. The Company does not have significant leasing activities acting as a lessor.

*Transition method and practical expedients utilised*

The Company elected to apply the practical expedient to not reassess whether a contract is, or contains a lease at the date of initial application. Contracts entered into before the transition date that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed. The definition of a lease under IFRS 16 was applied only to contracts entered into or changed on or after 1 November 2019.

IFRS 16 provides for certain optional practical expedients, including those related to the initial adoption of the standard. The Company applied the following practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17:

- apply a single discount rate to a portfolio of leases with reasonably similar characteristics;
- exclude initial direct costs from the measurement of right-of-use assets at the date of initial application for leases where the right-of-use asset was determined as if IFRS 16 had been applied since the commencement date;
- reliance on previous assessments on whether leases are onerous as opposed to preparing an impairment review under IAS 36 as at the date of initial application; and
- applied the exemption not to recognise right-of-use assets and liabilities for leases with less than 12 months of lease term remaining as of the date of initial application.

As a lessee, the Company previously classified leases as operating or financial leases based on its assessment of whether the lease transferred substantially all of the risk and rewards of ownership. Under IFRS 16, the Company recognises right-of-use assets and lease liabilities for most leases. However, the Company has elected not to recognise right-of-use assets and lease liabilities for some leases of low value assets based on the value of the underlying asset when new or for short-term leases with a lease term of 12 months or less.

**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

**19. EFFECTS OF CHANGES OF IN ACCOUNTING POLICIES (continued)**

**IFRS 16 leases (continued)**

Classification before IFRS 16	Classification under IFRS 16	
	Right-of-use assets	Lease liabilities
Operating Leases	<p>Land and buildings: Right-of-use assets are measured at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments.</p> <p>All other: the carrying value that would have resulted from IFRS 16 being applied from the commencement date of the leases, subject to the practical expedients noted above.</p>	<p>Measured at the present value of the remaining lease payments, discounted using the Group's incremental borrowing rate as at 1 November 2019. The Group's incremental borrowing rate could be obtained from an independent creditor under comparable terms and conditions.</p> <p>The weighted-average rate applied was 2.09%</p>
Finance Leases	Carrying values brought forward, reclassified from property, plant and equipment into right-of-use assets	Carrying values brought forward from financial liabilities – borrowings into lease liabilities

**GRAINLINK LIMITED**

**SCHEDULE TO THE DETAILED ACCOUNTS  
FOR THE YEAR ENDED 31 OCTOBER 2020**

**19. EFFECTS OF CHANGES OF IN ACCOUNTING POLICIES (continued)**

The following table presents the impact of adopting IFRS 16 on the statement of financial position as at 1 November 2019:

		As originally presented at 31 October 2019 £	IFRS 16 adjustments £	1 November 2019 £
Effects of changes				
Property, plant and equipment	(a)	54,999	(44,847)	10,152
Right-of-use assets	(b)	-	44,847	44,847
Borrowings	(c)	(26,685)	28,685	-
Lease liabilities	(d)	-	(28,685)	(28,685)
Borrowings	(c)	(8,529)	8,529	-
Lease liabilities	(d)	-	(8,529)	(8,529)
Retained earnings	(e)	3,015,980	-	3,015,980

(a) Property, plant and equipment was adjusted to reclassify leases previously classified as finance type to right-of-use assets. The adjustment reduced the cost of property, plant and equipment by £84,591 and accumulated amortisation by £37,744 for a net adjustment of £44,847.

(b) The adjustment to Right-of-use assets is comprised of £44,847 finance type leases.

(c) Loans and borrowings were adjusted to reclassify leases previously classified as finance type leases to lease liabilities.

(d) The following table reconciles the minimum lease commitments disclosed in the Group's 31 October 2019 annual financial statements to the amount of lease liabilities recognised on 1 November 2019.

	£
Minimum operating lease commitments at 31 October 2019	2,400
Less: low values leases not recognised under IFRS 16	(2,400)
Undiscounted lease payments and lease liabilities for leases classified as operating leases under IAS 17	-
Plus: leases previously classified as finance leases under IAS 17	44,847
Lease liability as at 1 November 2019	44,847

(e) Retained earnings were not impacted as a result of adopting IFRS 16.

**20. ULTIMATE PARENT COMPANY AND PARENT COMPANY OF LARGER GROUP**

The Company is a subsidiary undertaking of Wynnstay Group Plc, a Company registered in England and Wales which is the ultimate parent company and ultimate controlling party.

The largest group in which the results of the Company are consolidated is that headed by Wynnstay Group Plc. No other group financial statements include the results of the Company. Copies of the group accounts can be obtained from the registered office Eagle House, Llansantffraid-Ym-Mechain, Powys, SY22 6AQ