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Registered number: 05858178

### **KENT COUNTY FACILITIES LIMITED**

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011



### **COMPANY INFORMATION**

**DIRECTORS** K G Harlock Esq (resigned 31/7/2010)

B J Sweetland Esq (resigned 31/1/2011) Ms D Haigh (appointed 31/7/2010) L Coulson Esq (appointed 31/7/2010)

COMPANY SECRETARY L Coulson Esq

COMPANY NUMBER 05858178

**REGISTERED OFFICE** Sessions House, Room 2 84

County Hall Kent

**ME14 1XQ** 

AUDITORS Barnes Roffe LLP

Chartered Accountants & Statutory Auditor

16-17 Copperfields

Spital Street Dartford Kent DA1 2DE

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2011

The directors present their report and the financial statements for the year ended 31 March 2011

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS

The principal activity of the company is to provide facility management services

### **BUSINESS REVIEW**

The directors note that the company traded at a satisfactory level during the 2010/11 financial year

Trade levels continue to be satisfactory and a similar performance is expected during the forthcoming financial year

### **RESULTS**

The profit for the year, after taxation, amounted to £180,518 (2010 - £159,104)

### **DIRECTORS**

The directors who served during the year were

K G Harlock Esq (resigned 31/7/2010) B J Sweetland Esq (resigned 31/1/2011) Ms D Haigh (appointed 31/7/2010) L Coulson Esq (appointed 31/7/2010)

The directors have no interest in the issued share capital of the company

### **DIRECTORS' REPORT** FOR THE YEAR ENDED 31 MARCH 2011

### **FUTURE DEVELOPMENTS**

The market remains competitive but the directors remain confident that the current level of performance will be at least maintained

### PRINCIPAL RISKS AND UNCERTAINTIES

The management of the business and execution of the company's strategy are subject to the current economic uncertainty

### PROVISION OF INFORMATION TO AUDITORS

Each of the persons who are directors at the time when this directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information

### **AUDITORS**

The auditors, Barnes Roffe LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board on 12 > August 2011 and signed on its behalf

L Coulson Esq Secretary

### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF KENT COUNTY FACILITIES LIMITED

We have audited the financial statements of Kent County Facilities Limited for the year ended 31 March 2011, set out on pages 5 to 11. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF KENT COUNTY FACILITIES LIMITED

### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mario Cientanni (Senior statutory auditor)

for and on behalf of Barnes Roffe LLP
Chartered Accountants
Statutory Auditor
16-17 Copperfields
Spital Street
Dartford
Kent
DA1 2DE

Date J. Octoner Loll

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2011

|                                               | Note | 2011<br>£   | 2010<br>£   |
|-----------------------------------------------|------|-------------|-------------|
| TURNOVER                                      | 1,2  | 3,358,056   | 2,194,442   |
| Cost of sales                                 |      | (2,891,292) | (1,728,320) |
| GROSS PROFIT                                  | 3    | 466,764     | 466,122     |
| Administrative expenses                       |      | (267,600)   | (258,011)   |
| OPERATING PROFIT                              | 3    | 199,164     | 208,111     |
| Interest receivable and similar income        |      | 2,354       | 387         |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |      | 201,518     | 208,498     |
| Tax on profit on ordinary activities          | 5    | (21,000)    | (49,394)    |
| PROFIT FOR THE FINANCIAL YEAR                 | 10   | 180,518     | 159,104     |

All amounts relate to continuing operations

There were no recognised gains and losses for 2010 or 2011 other than those included in the profit and loss account

The notes on pages 7 to 11 form part of these financial statements

### KENT COUNTY FACILITIES LIMITED REGISTERED NUMBER: 05858178

### BALANCE SHEET AS AT 31 MARCH 2011

|      | 201                             | 1                                                                 | 2010                                                                          | )                                                                                                                                  |
|------|---------------------------------|-------------------------------------------------------------------|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| Note | £                               | £                                                                 | £                                                                             | £                                                                                                                                  |
|      |                                 |                                                                   |                                                                               |                                                                                                                                    |
| 6    | 33,365                          |                                                                   | 19,080                                                                        |                                                                                                                                    |
| 7    | 449,892                         |                                                                   | 367,592                                                                       |                                                                                                                                    |
|      | 363,647                         |                                                                   | 178,662                                                                       |                                                                                                                                    |
|      | 846,904                         |                                                                   | 565,334                                                                       |                                                                                                                                    |
| 8    | (502,289)                       |                                                                   | (401,237)                                                                     |                                                                                                                                    |
|      |                                 | 344,615                                                           |                                                                               | 164,097                                                                                                                            |
| TIES | •                               | 344,615                                                           | _                                                                             | 164,097                                                                                                                            |
|      | :                               |                                                                   | =                                                                             |                                                                                                                                    |
| 9    |                                 | 2                                                                 |                                                                               | 2                                                                                                                                  |
| 10   |                                 | 344,613                                                           | _                                                                             | 164,095                                                                                                                            |
| 11   |                                 | 344,615                                                           | _                                                                             | 164,097                                                                                                                            |
|      | 6<br>7<br>8<br><b>TIES</b><br>9 | Note £  6 33,365 7 449,892 363,647 846,904 8 (502,289) TIES  9 10 | 6 33,365 7 449,892 363,647 846,904 8 (502,289) 344,615 344,615 9 2 10 344,613 | Note £ £ £  6 33,365 19,080 7 449,892 367,592 363,647 178,662 846,904 565,334  8 (502,289) (401,237)  TIES 344,615  9 2 10 344,613 |

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Ms D Haigh Director

The notes on pages 7 to 11 form part of these financial statements

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

### 1. ACCOUNTING POLICIES

### 1.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

### 12 TURNOVER

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts

### 1.3 STOCK AND WORK-IN-PROGRESS

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs

### 1.4 PENSIONS

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year

### 2. TURNOVER

The whole of the turnover is attributable to facility management services

All turnover arose within the United Kingdom

### 3. OPERATING PROFIT

The operating profit is stated after charging

|                        | 2011  | 2010  |
|------------------------|-------|-------|
|                        | £     | £     |
| Auditors' remuneration | 6,332 | 5,000 |
|                        |       |       |

During the year, no director received any emoluments (2010 - £NIL)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

| • | STAFF COSTS                                                                                                                                                                                                              |                        |                             |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-----------------------------|
|   | Staff costs were as follows                                                                                                                                                                                              |                        |                             |
|   |                                                                                                                                                                                                                          | 2011<br>£              | 2010<br>£                   |
|   | Wages and salaries<br>Other pension costs                                                                                                                                                                                | 2,550,252<br>6,140     | 1,320,468<br>6,769          |
|   |                                                                                                                                                                                                                          | 2,556,392              | 1,327,237                   |
|   | The average monthly number of employees, including the directors,                                                                                                                                                        | during the year was a  | s follows                   |
|   |                                                                                                                                                                                                                          | 2011<br>No             | 2010<br>No                  |
|   | Facility management                                                                                                                                                                                                      | 34                     | 10                          |
|   | Waste Management Kent Scheme                                                                                                                                                                                             | 7<br>2                 | 6<br>2                      |
|   |                                                                                                                                                                                                                          | 43                     | 18                          |
| 5 | TAXATION                                                                                                                                                                                                                 |                        |                             |
|   |                                                                                                                                                                                                                          | 2011                   | 2010                        |
|   | UK corporation tax charge on profit for the year                                                                                                                                                                         | £<br>21,000            | £<br>49,394<br>—————        |
|   | FACTORS AFFECTING TAX CHARGE FOR THE YEAR                                                                                                                                                                                |                        |                             |
|   | The tax assessed for the year is lower than (2010 - lower than) the s                                                                                                                                                    | standard rate of corpo |                             |
|   | UK of 21% (2010 - 20%/21%) The differences are explained below                                                                                                                                                           | -                      | ration tax in the           |
|   |                                                                                                                                                                                                                          | 2011                   | 2010                        |
|   |                                                                                                                                                                                                                          | ·                      | 2010<br>£                   |
|   | UK of 21% (2010 - 20%/21%) The differences are explained below                                                                                                                                                           | 2011<br>£              | 2010<br>£<br>208,498<br>——— |
|   | UK of 21% (2010 - 20%/21%) The differences are explained below  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of                                                   | 2011<br>£<br>201,518   | 2010                        |
|   | UK of 21% (2010 - 20%/21%) The differences are explained below  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 21% (2010 - 20%/21%) | 2011<br>£<br>201,518   | 2010<br>£<br>208,498<br>——— |

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

### 5. TAXATION (continued)

### **FACTORS THAT MAY AFFECT FUTURE TAX CHARGES**

There were no factors that may affect future tax charges

| 6. | STOCKS                                                                                                            |                                               |                                            |
|----|-------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|--------------------------------------------|
|    | Stock and work-in-progress                                                                                        | 2011<br>£<br>33,365                           | 2010<br>£<br>19,080                        |
| 7. | DEBTORS                                                                                                           |                                               |                                            |
|    | Trade debtors                                                                                                     | 2011<br>£<br>433,992                          | 2010<br>£<br>337,218                       |
|    | Other debtors and prepayments                                                                                     | 15,900<br>——————————————————————————————————— | 30,374                                     |
| 8  | CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR                                                                     | 2011                                          | 2010                                       |
|    | Trade creditors Corporation tax Social security and other taxes Other creditors, accruals and payments on account | £<br>124,342<br>21,000<br>74,074<br>282,873   | £<br>97,523<br>49,394<br>68,329<br>185,991 |
|    |                                                                                                                   | 502,289                                       | 401,237                                    |
| 9. | SHARE CAPITAL                                                                                                     |                                               |                                            |
|    |                                                                                                                   | 2011<br>£                                     | 2010<br>£                                  |
|    | ALLOTTED, CALLED UP AND FULLY PAID  2 Ordinary shares of £1 each                                                  | 2                                             | 2                                          |

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

| 10. | RESE | ERVES |
|-----|------|-------|
|-----|------|-------|

|     |                                                  |                    | Profit and loss account |
|-----|--------------------------------------------------|--------------------|-------------------------|
|     | At 1 April 2010<br>Profit for the year           |                    | 164,095<br>180,518      |
|     | At 31 March 2011                                 |                    | 344,613                 |
| 11. | RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUND | os                 |                         |
|     |                                                  | 2011<br>£          | 2010<br>£               |
|     | Opening shareholders' funds Profit for the year  | 164,097<br>180,518 | 4,993<br>159,104        |
|     | Closing shareholders' funds                      | 344,615            | 164,097                 |

### 12. OPERATING LEASE COMMITMENTS

At 31 March 2011 the company had annual commitments under non-cancellable operating leases as follows

|                       | 2011   | 2010   |
|-----------------------|--------|--------|
|                       | £      | £      |
| EXPIRY DATE:          |        |        |
| Within 1 year         | 2,570  | 4,475  |
| Between 2 and 5 years | 21,997 | 14,168 |
|                       |        |        |

### 13 RELATED PARTY TRANSACTIONS

During the year the company made sales to Kent County Council, the ultimate controlling party, of £2,025,696 (2010 £982,863) At the year end, the balance owed by Kent County Council included in trade debtors amounted to £193,815 (2010 £210,032)

The company also made purchases of goods and management services from Kent County Council amounting to £412,056 (2010 £523,970) At the year end, the balance owed to Kent County Council, included in trade creditors, amounted to £9,835 (2010 £49,930)

The company has chosen to take advantage of exemptions under FRS 8 not to provide related party disclosures in its own financial statements when those statements are presented with consolidated financial statements of its group

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

### 14. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The ultimate controlling party is Kent County Council, which owns 100% of the issued share capital of the parent company, Kent County Trading Limited