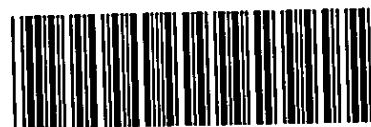


**Liberty of London Limited**  
**Directors' Report and Accounts**  
**For the 57 week period ended**  
**2 February 2013**

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**DIRECTORS' REPORT**

**For the 57 week period ended 2 February 2013**

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**Introduction**

The Directors present their report and the audited accounts for the year 57 week period ended 2 February 2013

**Directors and Directors' Interests**

The Directors who held office during the year were.

Paul Harris  
Marco Capello  
Emilio Di Spiezio Sardo  
Marco Anatriello  
Vishesh Srivastava

None of the Directors have any interests in the share capital of the Company

All of the Directors are also Directors of the immediate parent company, Liberty Limited  
None of the Directors have any interests in the share capital of the immediate parent company

**Principal Activities**

The principal activities of the Company are the focus and development of an internationally distributed luxury goods brand and retailing of this brand in the Liberty flagship retail store situated in Great Marlborough Street, London

**DIRECTORS' REPORT (continued)**  
**For the 57 week period ended 2 February 2013**

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**Business Review & principle risks**

The Company is a wholly owned subsidiary of Liberty Limited. Led by a committed and experienced management team, the Company wholesales to approximately 100 worldwide retailers and has an established presence within the Tudor building on Great Marlborough Street.

The Company is dependent upon its ability to interpret and offer fashion products that consumers wish to purchase. The Liberty of London business is susceptible to industry change. Failure to be successful in this area of activity, particularly noting the long lead times before product is available for sale in the store, would cause an adverse impact on the Company's revenues and profitability. If there was a failure to sustain the appeal of Liberty's brands to its customers, this could have an adverse impact on the Company's revenues and resultant shareholder value. In addition, the value of Liberty's brands is influenced by a number of external factors including consumer preference and perceptions. The Company is focused on service delivery to ensure that the product provided matches customer preferences. Controls are in place to help ensure adherence to all legislative aspects affecting the business and experienced Executives manage these important areas of the Company.

For the 57 week period ended 2 February 2013, revenue continued to improve over the previous year and operating margins were enhanced. The results achieved for the year are set out on page 7 of the financial statements.

The Directors use a number of KPI's which they consider are effective in measuring delivery of their strategy, and which assist in the management of the business. They assess store performance by monitoring changes in sales, margins and profitability. The main measure of profitability is EBITDA (earnings before interest, tax, depreciation and amortisation).

For the 57 week period ended 2 February 2013, turnover has increased by 76% and the gross profit margin has declined slightly to 28% from 34%.

During the period the accounting reference date of the company was changed to the Saturday closest to the 31 January from the 31 December. Accordingly these financial statements have been prepared for the 57 week period ending 2 February 2013. The impact of the additional 5 weeks has been to increase sales by £ 279,000 and operating loss by £ 108,000.

**Payment policy for creditors**

The Company's policy is to use its purchasing power fairly, and wherever possible to pay in accordance with terms agreed with suppliers. The Company agrees payment terms with suppliers when it orders items or commits expenditure. It is the Company's policy to make payments for purchases on a timely basis, provided that the relevant invoice is presented to the Company in a timely fashion and is complete. It seeks to adhere to these arrangements, providing it is satisfied that the supplier has provided the goods or services in accordance with the agreed terms and conditions. Amounts due to creditors of the Company are paid on average within 39 days (2011: 63 days) from receipt of invoice.

**DIRECTORS' REPORT (continued)**  
**For the 57 week period ended 2 February 2013**

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**Dividends**

The Directors do not recommend the payment of an ordinary dividend (2011 £nil).

**Disclosure of information to auditors**

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware, and each director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information

**Auditors**

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office

By order of the Board



**P. Harris**  
Director  
179 Great Portland Street  
London W1W 5LS

20 September 2013

**STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE  
DIRECTORS' REPORT AND THE FINANCIAL STATEMENTS**

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The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial period. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities

## **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LIBERTY OF LONDON LTD**

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We have audited the financial statements of Liberty of London Ltd for the 57 week period ended 2 February 2013 set out on pages 7 to 14. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's web-site at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 2 February 2013 and of its loss for the 57 week period then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LIBERTY OF LONDON LTD (CONTINUED)

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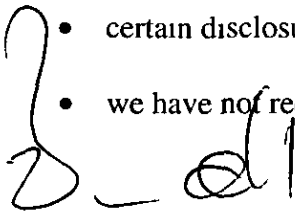
### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.



**Mike Barradell (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP Statutory Auditor**  
*Chartered Accountants*  
15 Canada Square,  
London,  
E14 5GL

20 September 2013



**PROFIT AND LOSS ACCOUNT**  
for the 57 week period ended 2 February 2013

	Notes	57 week period ended 2 February 2013 £'000	52 week period ended 31 December 2011 £'000
<b>Turnover</b>		<b>2,425</b>	<b>1,376</b>
Cost of Sales		(1,743)	(903)
<b>Gross profit</b>		<b>682</b>	<b>473</b>
Selling and distribution costs		(1,583)	(812)
Administrative expenses		(135)	2
Other operating income		106	-
<b>Loss on ordinary activities before taxation</b>	3	<b>(930)</b>	<b>(337)</b>
Finance expenses		(24)	-
<b>Loss on ordinary activities before taxation</b>		<b>(954)</b>	<b>(337)</b>
Taxation on loss on ordinary activities	4	-	-
<b>Loss for the financial year</b>		<b>(954)</b>	<b>(337)</b>

The Company has no recognised gains or losses other than the losses stated above and therefore no separate Statement of Total Recognised Gains and Losses has been prepared

There is no material difference between the loss for the year and its historical cost equivalent

All operations are continuing

The notes on pages 9 to 14 form part of these financial statements

**RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS / (DEFICIT)**  
for the 57 week period ended 2 February 2013

	57 week period ended 2 February 2013 £'000	52 week period ended 31 December 2011 £'000
<b>Opening shareholders' (deficit) /funds</b>	<b>(203)</b>	<b>134</b>
Loss for the financial year	(954)	(337)
<b>Closing shareholders' (deficit)</b>	<b>(1,157)</b>	<b>(203)</b>

The notes on pages 9 to 14 form part of these financial statements

**BALANCE SHEET**  
**as at 2 February 2013**

	Notes	2 February 2013 £'000	31 December 2011 £'000
Fixed assets			
<b>Tangible assets</b>	5	66	79
<b>Current Assets</b>			
Stocks	6	594	217
Debtors	7	1,591	431
<b>Current Liabilities</b>			
Creditors	8	(3,408)	(930)
<b>Net current liabilities</b>		(1,223)	(282)
<b>Net (Liabilities)</b>		(1,157)	(203)
<b>Capital and reserves</b>			
Called up share capital	9	13,360	13,360
Profit and loss account	10	(14,517)	(13,563)
<b>Equity shareholders' (deficit)</b>		(1,157)	(203)

Notes on pages 9 to 14 form part of these financial statements

Approved by the Board of Directors on *20 September* 2013 and signed on its behalf by -



**P. Harris**  
Director

**NOTES TO THE ACCOUNTS**

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**1. ACCOUNTING POLICIES**

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The following accounting policies have been applied consistently in dealing with items which are considered material to the accounts.

**Basis of preparation**

The financial statements have been prepared in accordance with applicable accounting standards, and under the historical cost convention

The Company is exempt by virtue of s400 of the Companies Act 2006 from the requirement to prepare group financial statements. These financial statements present information about the Company as an individual undertaking and not about its group.

Under FRS 1 the Company is exempt from the requirement to prepare a cash flow statement on the grounds that the parent undertaking includes the Company in its own published consolidated financial statements.

As the Company is a wholly owned subsidiary of BlueGem Alpha Ltd, the Company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with wholly owned subsidiaries which form part of the group.

The consolidated financial statements of BlueGem Alpha Ltd, within which this Company is included, can be obtained from the address given in note 11.

The Company is part of the BlueGem Alpha Ltd Group of companies (the "Group"). Treasury management is undertaken on a Group basis rather than at an individual company level and the Company is dependent for its working capital on access to funds forming part of those facilities.

The financial statements have been prepared on a going concern basis in view of the fact the parent undertaking BlueGem Alpha Limited has formally indicated that it is its present intention to provide sufficient funding to the Company to enable it to meet its liabilities as they fall due, for at least the next twelve months.

The directors have no reason to believe that the parent company will not be in a position to provide the support referred to above and, accordingly, they have prepared the financial statements on a going concern basis.

During December 2011 the Company opened an On-Demand Multi Option Facility with Barclays Bank Plc ("BBPLC") in order to assist with the troughs seen in working capital throughout the Liberty Group. The facility allows a maximum liability with BBPLC of £5 0m together with Liberty Fabric Limited and Liberty Retail Limited. Funds may be drawn in Sterling, Euros, US Dollars and Japanese Yen. Interest accrues on any indebtedness with BBPLC at 3.0% per annum.

**NOTES TO THE ACCOUNTS**

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**1. ACCOUNTING POLICIES (continued)**

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**Turnover**

Turnover is measured at the fair value of consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of staff discounts and the costs of loyalty scheme rewards and is stated net of value added tax and other sales-related taxes. Turnover on Flagship store sales of goods and commission on concession sales are recognised when goods are sold to the customer. Internet sales are recognised when the goods are delivered to the customer. Turnover from gift vouchers, gift cards and gift coins sold are recognised on redemption of the gift voucher, gift card or gift coin. It is the Company's policy to sell its products to the end customer with a right of return. Accumulated experience is used to consider the need for a provision for such returns on an annual basis.

**Tangible fixed assets**

Depreciation is provided to write off the cost or valuation less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives, over the following periods -

Fixtures and equipment	5 to 10 years
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**Stocks**

Stocks are stated at the lower of cost and estimated net realisable value. Provisions against book values are recorded principally by reference to the age of stock.

**Corporation tax and deferred taxation**

The charge for taxation is based on the result for the year, which takes account of taxation deferred because of timing differences between the treatment of certain items for taxation purposes and the treatment under the Company's accounting policies.

Deferred tax assets and liabilities arise from timing differences between the recognition of gains and losses in the financial statements and their recognition for taxation purposes. In accordance with FRS19, deferred tax is provided in respect of all timing differences that have originated, but not reversed, at the balance sheet date, that may give rise to an obligation to pay more or less tax in the future. Deferred tax is not recognised when fixed assets are revalued unless by the balance sheet date there is a binding agreement to sell the revalued assets and the gain or loss expected to arise on sale has been recognised in the financial statements. A deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence it can be regarded as more likely than not, that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax is measured on a non-discounted basis.

**NOTES TO THE ACCOUNTS****2. STAFF NUMBERS AND COSTS (INCLUDING DIRECTORS' REMUNERATION)**

All staff are employed and paid by the Company's fellow subsidiary, Liberty Retail Ltd, and their costs are recharged to the Company

The Directors were paid no fees or emoluments by the Company for their qualifying services received during the period (2011: £nil)

The average full time equivalent number of staff employed by the Company, excluding executive directors, during the year was

	<b>2 February 2013 £'000</b>	<b>31 December 2011 £'000</b>
Selling and distribution	4	1
Administration	10	6
	<b>14</b>	<b>7</b>

The payroll cost of the Company was as follows.

	<b>57 week period ended 2 February 2013 £'000</b>	<b>52 week period ended 31 December 2011 £'000</b>
Wages and salaries	886	319
Social security costs	100	27
Pension costs	13	7
	<b>999</b>	<b>353</b>

**3. LOSS ON ORDINARY ACTIVITIES BEFORE INTEREST AND TAXATION**

	<b>57 week period ended 2 February 2013 £'000</b>	<b>52 week period ended 31 December 2011 £'000</b>
Loss on ordinary activities before taxation is stated after charging the following		
Depreciation	59	195

Audit fees continue to be borne by Liberty Retail Limited

## NOTES TO THE ACCOUNTS

**4. TAXATION ON LOSS ON ORDINARY ACTIVITIES**

The current tax for the year is lower (2011: lower) than the standard rate of corporation tax in the UK of 24.45% (2010: 26.5%). The differences are explained below.

	<b>57 week period ended 2 February 2013 £'000</b>	<b>52 week period ended 31 December 2011 £'000</b>
<b>Loss on ordinary activities before tax</b>	<b>(954)</b>	<b>(337)</b>
Loss on ordinary activities multiplied by the standard rate in the UK 24.45% (2011: 26.5%)	<b>(233)</b>	<b>(89)</b>
Effects of		
Expenses not deductible for taxation purposes	-	-
Excess of depreciation over capital allowances	<b>(31)</b>	<b>(8)</b>
Group relief available to other companies for no consideration	<b>264</b>	<b>97</b>
<b>Current taxation charge</b>	<b>-</b>	<b>-</b>

The main rate of UK corporation tax reduced from 26% to 24% with effect from 1 April 2012. Legislation to further reduce the main rate of corporation tax from 24% to 23% with effect from 1 April 2013 was included in the Finance Act 2012. The 23% rate became substantively enacted on the 3 July 2012, and therefore the effect of the rate reduction on the recognized and unrecognized deferred tax balances as at 2 February 2013 has been included in these financial statements.

The Chancellor proposed further changes on the 5 December 2012 and 20 March respectively to further reduce the main rate of corporation tax from 23% to 21% from 1 April 2014 and to 20% from 1 April 2015, these changes have not yet been substantively enacted and therefore the effect is not considered in these financial statements. There is no overall effect from a reduction from 23% to 20% on these financial statements.

The company has an unrecognised deferred tax asset at 23% (2011: 25%) of £1,086,535 (2011: £1,213,373). This asset is in respect of timing differences arising on capital allowances and carried forward trading losses.

No deferred tax asset has been recognised in the financial statements of the company as it's not certain when such an asset would be realisable in the foreseeable future.

## NOTES TO THE ACCOUNTS

## 5. TANGIBLE FIXED ASSETS

<b>Cost</b>	<b>Fixtures &amp; equipment £'000</b>
At 1 January 2012	1,129
Additions	46
<b>At 2 February 2013</b>	<b>1,175</b>
<b>Depreciation</b>	
At 1 January 2012	(1,050)
Charge for period	(59)
<b>At 2 February 2013</b>	<b>(1,109)</b>
<b>Net Book Value at 2 February 2013</b>	<b>66</b>
Net Book Value at 31 December 2011	79

## 6. STOCKS

	<b>2 February 2013 £'000</b>	<b>31 December 2011 £'000</b>
Work in progress	88	83
Finished goods	506	134
	<b>594</b>	<b>217</b>

## 7. DEBTORS

	<b>2 February 2013 £'000</b>	<b>31 December 2011 £'000</b>
Trade debtors	190	47
Amounts due from fellow subsidiary undertakings	1,324	352
Prepayments and accrued income	77	32
	<b>1,591</b>	<b>431</b>

## NOTES TO THE ACCOUNTS

**8. CREDITORS**

	<b>2 February 2013 £'000</b>	<b>31 December 2011 £'000</b>
Bank Overdraft	1,187	167
Trade creditors	778	96
Amounts due to fellow group undertakings	1,316	601
Accruals and deferred income	127	66
	<b>3,408</b>	<b>930</b>

**9. SHARE CAPITAL**

	<b>2 February 2013 £'000</b>	<b>31 December 2011 £'000</b>
Allotted, called up and fully paid 13,360,002 ordinary shares of £1 each (2011 13,360,002)	<b>13,360</b>	<b>13,360</b>

**10. RESERVES**

	<b>Profit &amp; Loss Account £'000</b>
At 1 January 2012	(13,563)
Profit for the financial year	(954)
<b>At 2 February 2013</b>	<b>(14,517)</b>

**11. IMMEDIATE AND ULTIMATE PARENT COMPANY**

The Company's immediate parent company is Liberty Limited, a company registered in England and Wales

The Company's ultimate parent company is BlueGem Alpha Limited, a company registered in England and Wales and owned by BlueGem LP

The largest and smallest group in which the results of the Company are consolidated is that headed by BlueGem Alpha Limited. The consolidated financial statements of this group are available to the public and may be obtained from 16 Berkeley Street, London, W1J 8DZ