Registration number: 05749194

# **Career Teachers Limited**

Annual Report and Financial Statements

for the 52 weeks ended 30 December 2016



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# **Company Information**

**Directors** J Robertson

R J Watson A L Wilford

Company secretary R J Watson

Registered office 800 The Boulevard

Capability Green

Luton

Bedfordshire LU1 3BA

Auditor KPMG LLP

15 Canada Square

London E14 5GL

United Kingdom

### Strategic Report for the 52 weeks ended 30 December 2016

The directors present their strategic report for the 52 weeks ended 30 December 2016.

#### Review of the business

	52 weeks ended	52 weeks ended	
	30 December 2016	1 January 2016	Change
	£000s	£000s	%
Turnover	19,341	23,676	(18.31)
Gross Profit	5,921	7,298	(18.87)
Administration expenses	3,525	3,229	9.17
Operating profit	2,396	4,069	(41.12)
Gross profit percentage (%)	30.6	30.8	
Conversion rate (%) (Operating profit to Gross profit)	40.5	55.76	
Permanent fees as a % of Gross profit	6.2	6.6	

Career Teachers had a tough 2016 resulting in Turnover and therefore Gross profit being down by approximately 18%. The loss of key billing consultants affected the retention of candidates and the margin they generated. The drop in Turnover and thus Gross profit together with the already tight cost base meant that some of this margin erosion was felt at the Operating profit level. A new management sturcture to oversee this company and its fellow subsidiaries in the education sector has been put in place.

The Gross profit margin is high and this is likely to continue. The drive for 2017 is to recruit greater talent to drive profitability.

The directors recognise that Brexit has increased the general level of uncertainty and degree of business confidence around permanent and temporary hiring decisions for the company's clients. The company derives a limited amount of its trade from countries within the European Union, and whilst it is currently too early to have a clear view of the consequences for the company's operations, the directors are aware of the potential impact of Brexit and continue to monitor the situation in this regard.

The directors continue to monitor the performance of the company and are confident of its continued success.

#### Insurance

Impellam Group plc ("the Group"), of which the company is a member, maintains a comprehensive insurance programme with a number of reputable third party underwriters. These insurance policies are reviewed annually to ensure that there is adequate cover for insurable risks and that the terms of those policies are optimised.

#### Principal risks and uncertainties

The principal risks and uncertainties of the Group, which include those of the company, are discussed in the Finance Report in the Group's annual report which does not form part of this report. Certain of the Group's business and financial risks are managed at a Group level, rather than at an individual company level. For this reason, the company's directors believe that a discussion of the Group's risks would not be appropriate for an understanding of the development, performance or position of the company.

### Strategic Report for the 52 weeks ended 30 December 2016 (continued)

#### Regulatory environment

The provision of staffing and support services requires an increasing number of checks for compliance both with legislation and client contractual arrangements; these can vary widely by sector and geography. Such compliance requirements are constantly changing with new legislation being introduced and new or revised contracts being negotiated.

The company takes its responsibilities seriously, is committed to meeting all of its regulatory responsibilities and regularly reviews its policies, processes and systems to reflect best practice. All employees are informed and trained on any new requirements as they become necessary, all new employees receive training on all relevant operating standards and there is a team of compliance officers who regularly conduct spot checks to ensure standards are being maintained.

#### **Technology systems**

The company is reliant on a number of technology systems in providing its services to clients and in sourcing and communicating with candidates and staff. These systems are located both in-house and in various data centres. These systems are vulnerable to matters beyond the Group's control, such as natural disasters and power or telecommunications failures. Also, the systems could be vulnerable to improper or negligent operation by employees or from unauthorised access.

The business continues to develop and enhance controls, the associated disaster recovery systems, including physically separate disaster recovery sites, and other areas to improve its ability to cope with the loss or disruption of a technology system as a result of any such event. In addition, data protection is a key priority and specific contractual provisions exist to ensure safety and security of confidential data.

Approved by the Board on 29 June 2017 and signed on its behalf by:

A L Wilford Director

800 The Boulevard Capability Green Luton LU1 3BA

### Directors' Report for the 52 weeks ended 30 December 2016

The directors present their report and the financial statements for the 52 weeks ended 30 December 2016.

#### **Directors of the company**

The directors who held office during the period were as follows:

D Mee (resigned 28 July 2016)

J Robertson

R J Watson

A L Wilford (appointed 28 July 2016)

#### Dividends

No dividend is paid or recommended in repect of either the current or the prior period.

#### **Financial instruments**

#### Objectives and policies

The company's principal financial instruments comprise a revolving credit facility, cash and short-term deposits. The main purpose of these financial instruments is to raise finance for the company's operations. The company has various other financial instruments such as trade debtors and trade creditors, which arise directly from its operations. The company does not enter into derivative transactions. The main risks arising from the company's financial instruments are interest rate risk and foreign currency risk. The board reviews and agrees policies for managing each of these risks as summarised below:

#### Interest rate risk

The company's exposure to interest rate risk is minimal as borrowings are held at a group level. The company does not currently hedge this risk.

#### Foreign currency risk

The company is exposed to fluctuations in the exchange rate between sterling and euro. Wherever possible this risk is managed by ensuring expenses related to the generation of these overseas revenues are in the same currency as the income. The company does not seek to hedge this exposure.

#### **Employment of disabled persons**

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the company continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

#### **Employee involvement**

The company recognises that it is essential to maintain a highly skilled workforce. To this end the policy of training and development is incorporated in the company plan. It is the policy to promote from within the organisation wherever the possibility exists.

Health and safety measures are given particular attention by the directors and a written policy exists and is known throughout the company.

The company recognises the need for employees to be informed of the company's activities and performance. A corporate intranet for all employees provides a wide range of information and provides an increasingly important communication tool for policies and procedures as well as the sharing of information, document storage and specific news. Meetings are held between management and employees to allow sharing of information and consultation. Employees participate directly in the performance of the business through the Company's bonus arrangements.

## Directors' Report for the 52 weeks ended 30 December 2016 (continued)

#### **Directors' liabilities**

During the period and to the date of these financial statements, the company had in force an indemnity provision in favour of one or more Directors of the company against liability in respect of proceedings brought by third parties, subject to the conditions set out in the Companies Act 2006.

#### Disclosure of information to the auditors

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditor is unaware.

#### Reappointment of auditors

The auditors KPMG LLP are deemed to be reappointed under section 487(2) of the Companies Act 2006.

Approved by the Board on 29 June 2017 and signed on its behalf by:

A L Wilford Director

# Statement of Directors' Responsibilities in respect of the Strategic Report, the Directors' Report and the Financial Statements

The directors are responsible for preparing the Strategic Report, Directors' Report and the Financial Statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 'Reduced Disclosure Framework' ('FRS 101').

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and apply them consistently;
- · make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

### Independent Auditor's Report to the members of Career Teachers Limited

We have audited the financial statements of Career Teachers Limited for the 52 weeks ended 30 December 2016, set out on pages 9 to 23. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice), including FRS 101 'Reduced Disclosure Framework'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Statement of Directors' Responsibilities in respect of the Strategic Report, the Directors' Report and the Financial Statements (set out on page 6), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

#### Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 December 2016 and of its profit for the period then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and Directors' Report for the financial period is consistent with the financial statements.

Based solely on the work required to be undertaken in the course of the audit of the financial statements and from reading the Strategic report and the Directors' report:

- we have not identified material misstatements in those reports; and.
- in our opinion, those reports have been prepared in accordance with the Companies Act 2006.

# Independent Auditor's Report to the members of Career Teachers Limited (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit

Aimie Keki (Senior Statutory Auditor) For and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants

15 Canada Square London E14 5GL United Kingdom

Date: 30-06-2017

# Profit and Loss Account for the 52 weeks ended 30 December 2016

	Note	52 weeks ended 30 December 2016 £ 000	52 weeks ended 1 January 2016 £ 000
Turnover	3	19,341	23,676
Cost of sales		(13,420)	(16,378)
Gross profit		5,921	7,298
Administrative expenses		(3,525)	(3,229)
Operating profit Interest payable and similar expenses	4 6	2,396 (19)	4,069 (5)
Profit before tax	O	2,377	4,064
Tax on profit	9	(617)	(838)
Profit for the financial period		1,760	3,226

The above results were derived from continuing operations.

# Statement of Comprehensive Income for the 52 weeks ended 30 December 2016

	52 weeks ended 30 December 2016 £ 000	52 weeks ended 1 January 2016 £ 000
Profit for the financial period	1,760	3,226
Total comprehensive income for the financial period	1,760	3,226



# (Registration number: 05749194) Balance Sheet as at 30 December 2016

	Note	30 December 2016 £ 000	1 January 2016 £ 000
Fixed assets			
Intangible assets	10	16	9
Property, plant and equipment	11	60	53
Deferred tax assets	9	67	75
		143	137
Current assets			
Trade and other receivables	12	12,391	9,769
Cash and cash equivalents		139_	94
		12,530	9,863
Creditors: Amounts falling due within one year			
Trade and other payables	13	(2,880)	(1,816)
Income tax liability	9	(553)	(704)
Creditors: Amounts falling due within one year		(3,433)	(2,520)
Net current assets		9,097	7,343
Net assets		9,240	7,480
Capital and reserves			
Called up share capital	14	-	-
Share premium reserve		100	100
Profit and loss account		9,140	7,380
Shareholders' funds		9,240	7,480

Approved by the Board on 29 June 2017 and signed on its behalf by:

A L Wilford

Director

# Statement of Changes in Equity for the 52 weeks ended 30 December 2016

,	Share capital £ 000	Share premium £ 000	Retained earnings £ 000	Total £ 000
At 2 January 2016		100	7,380	7,480
Profit for the period	-		1,760_	1,760
Total comprehensive income			1,760	1,760
At 30 December 2016	-	100	9,140	9,240
	Share capital £ 000	Share premium £ 000	Retained earnings £ 000	Total ₤ 000
At 3 January 2015	-	100	4,154	4,254
Profit for the period	-	<u>-</u>	3,226	3,226
Total comprehensive income	-	-	3,226	3,226

#### Notes to the Financial Statements for the 52 weeks ended 30 December 2016

#### 1 General information

The company is a private company limited by share capital incorporated in England and domiciled in the United Kingdom.

The address of its registered office is: 800 The Boulevard Capability Green Luton Bedfordshire LU1 3BA

These financial statements were authorised for issue by the Board on 29 June 2017 and the balance sheet was signed on behalf of the Board by A L Wilford.

### 2 Accounting policies

### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **Basis of preparation**

These financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS 101"). The amendments to FRS 101 (2014/15 Cycle) issued in July 2015 have been applied.

In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of International Financial Reporting Standards as adopted by the EU ("Adopted IFRSs"), but makes amendments where necessary in order to comply with Companies Act 2006 and has set out below where advantage of the FRS 101 disclosure exemptions has been taken.

# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

#### 2 Accounting policies (continued)

#### Summary of disclosure exemptions

In these financial statements, the company has applied the exemptions available under FRS 101 in respect of the following disclosures:

- Comparative period reconciliations for share capital, tangible fixed assets, intangible assets and investment properties;
- Disclosures in respect of transactions with wholly owned subsidiaries;
- Disclosures in respect of capital management;
- The effects of new but not yet effective IFRSs;
- Disclosures in respect of the compensation of Key Management Personnel; and
- Disclosures of transactions with a management entity that provides key management personnel services to the company.

As the consolidated financial statements of Impellam Group plc include the equivalent disclosures, the Company has also taken the exemptions under FRS 101 available in respect of the following disclosures:

- IFRS 2 Share Based Payments in respect of group settled share based payments
- Certain disclosures required by IAS 36 Impairment of assets in respect of the impairment of goodwill and indefinite life intangible assets;
- Disclosures required by IFRS 5 Non-current Assets Held for Sale and Discontinued Operations in respect of the cash flows of discontinued operations;
- Certain disclosures required by IFRS 3 Business Combinations in respect of business combinations undertaken by the Company in the current and prior periods including the comparative period reconciliation for goodwill; and
- Certain disclosures required by IFRS 13 Fair Value Measurement and the disclosures required by IFRS 7 Financial Instrument Disclosures.

The Company proposes to continue to adopt the reduced disclosure framework of FRS 101 in its next financial statements.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

#### Going concern

The directors have set out their business review for the company in the Strategic Report on page 2.

The company is expected to generate sufficient operational cash flows for the forseeable future. Furthermore the company participates in the centralised treasury arrangements and banking facilities provided by its ultimate parent company, Impellam Group Plc. The company has received assurances from the directors of the ultimate parent company that there are no factors which cast doubt on the Group's ability to continue with those treasury and banking arrangements.

On the basis of their assessment of the company's financial position and of the enquiries made of Impellam Group Plc, the company's directors have a reasonable expectation that the company will be able to continue in operation for the forseeable future. Therefore the directors continue to adopt the going concern basis of accounting in preparing these financial statements.

### Exemption from preparing a cash flow statement

The company has taken advantage of the exemption under FRS 101 not to publish a cash flow statement as its ultimate parent, Impellam Group Plc, a company incorporated in the United Kingdom, has prepared consolidated financial statements which are publicly available.

### Changes in accounting policy

None of the standards, interpretations and amendments effective for the first time from 2 January 2016 have had a material effect on the financial statements.

# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

#### 2 Accounting policies (continued)

#### Revenue recognition

Turnover, which is stated exclusive of value added tax, comprises amounts receivable for employment services, net of rebates and discounts provided. The nature of the company's activities is such that revenue is recognised when a written agreement, terms and conditions or an approved customer order is in place and the services have been fully rendered. Revenue is recognised and accrued by reference to hours worked in accordance with approved and submitted weekly timesheets and agreed charge rates. The company's procedures require review of a customer's ability to pay prior to a service provision, at the time of such provision, and at the time of billing, such that collectability is reasonably assured.

The company recognises the income derived from permanent placements when the employment of the individual commences with provision made for potential refunds which can be payable if the placement is terminated within a short period.

#### Tax

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised.

Deferred income tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements and on unused tax losses or tax credits in the company. Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

The carrying amount of deferred tax assets are reviewed at each reporting date and a valuation allowance is set up against deferred tax assets so that the net carrying amount equals the highest amount that is more likely than not to be recovered based on current or future taxable profit.

### **Tangible fixed assets**

Tangible fixed assets are stated at cost or valuation less accumulated depreciation and accumulated impairment losses. Depreciation is charged to the profit and loss account on a straight-line basis over the estimated useful lives of each part of an item of tangible fixed assets. The estimated useful lives are as follows:

Asset class
Computer equipment
Fixtures and fittings

Depreciation method and rate 33% straight line 15-25% straight line

Depreciation methods, useful lives and residual values are reviewed at each balance sheet date.



# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

#### 2 Accounting policies (continued)

#### Intangible assets

Intangible assets represent the carrying value of computer software and licences.

Carrying value is equal to cost less accumulated amortisation and impairment or, in the case of assets acquired through business combinations, fair value at date of acquisition less accumulated amortisation and impairment.

Internally generated computer software programs are capitalised to the extent that costs can be separately identified and attributed to particular software programs, measured reliably, and that the asset developed can be shown to generate future economic benefits.

Computer software and licences are defined as having finite useful lives and the costs are amortised on a straight-line basis over the estimated useful lives of each of the assets, considered to be between three to five years. The expense is taken to the income statement through the "depreciation and amortisation" line within administrative expenses.

All costs relating to the "research" phase of the software development cycle together with costs not separately identifiable and attributable to particular program development are expensed directly to the income statement in the period in which it is incurred.

All intangible assets are also reviewed for impairment whenever there is an indication that the carrying amount may be impaired. Useful lives are also examined on an annual basis and adjustments, where applicable, are made on a prospective basis.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

#### Trade receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade receivables is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

#### Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

#### **Operating lease payments**

Rentals payable under operating leases, where substantially all the benefits and risks of ownership remain with the lessor, are charged in the profit and loss account on a straight line basis over the lease term.

# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

#### 2 Accounting policies (continued)

#### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

### **Defined contribution pension obligation**

The company operates a defined contribution pension scheme. Contributions are recognised in the profit and loss account in the period in which they become payable in accordance with the rules of the scheme.

#### Financial assets and liabilities

#### Classification

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Financial assets and financial liabilities are recorded at fair value on the transaction date, on the company's balance sheet when the company has become a party to the contractual provisions of the instrument and derecognised when this is no longer the case.

#### 3 Revenue

The turnover of the company arises wholly from agency activities undertaken within the United Kingdom.

The analysis of the company's revenue for the period from continuing operations is as follows:

	52 weeks ended	52 weeks ended
	30 December	1 January
	2016	2016
	£ 000	£ 000
Rendering of services	<u> 19,341</u>	23,676

#### 4 Operating profit

Arrived at after charging

	52 weeks ended 30 December 2016 £ 000	52 weeks ended 1 January 2016 £ 000
Depreciation expense	16	12
Amortisation expense	4	2
Operating lease expense - property	265	270
Operating lease expense - plant and machinery	2	2



# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

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	52 weeks ended 30 December 2016 £ 000	52 weeks ended 1 January 2016 £ 000
Audit of the financial statements	9	8

## 6 Interest payable and similar expenses

	52 weeks ended 30 Decembe 2016 £ 000	52 weeks ended r 1 January 2016 £ 000
Interest on bank overdrafts and borrowings	14	-
Other finance costs		55
	19	5

#### 7 Staff costs

The aggregate payroll costs (including directors' remuneration) were as follows:

	52 weeks ended 30 December 2016 £ 000	52 weeks ended 1 January 2016 £ 000
Wages and salaries	2,014	2,383
Social security costs	263	274
Pension costs, defined contribution scheme	12	11
	2,289	2,668

The average number of persons employed by the company (including directors) during the period, analysed by category was as follows:

	52 weeks ended 30 December 2016 No.	52 weeks ended 1 January 2016 No.
Administration and support	23	19
Other departments	22_	23
	45	42

# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

#### 8 Directors' remuneration

The emoluments of the directors are paid by the ultimate parent company, Impellam Group Plc. The emoluments attributable to services in relation to this company are £3,000 (1 January 2016 - £4,000).

#### 9 Income tax

Tax charged/(credited) in the income statement

	52 weeks ended 30 December 2016 £ 000	52 weeks ended 1 January 2016 £ 000
Current taxation		
UK corporation tax	553	713
UK corporation tax adjustment to prior periods	56	
	609	713
Deferred taxation		
Arising from origination and reversal of temporary differences	7	129
Deferred tax adjustment relating to previous years	1	(4)
Total deferred taxation	8	125
Tax expense in the income statement	617	838

The tax on profit before tax for the period is higher than the standard rate of corporation tax in the UK (1 January 2016 - higher than the standard rate of corporation tax in the UK) of 20% (1 January 2016 - 20%).

The differences are reconciled below:

	52 weeks 30 December 2016 £ 000	52 weeks 1 January 2016 £ 000
Profit before tax	2,377	4,064
Corporation tax at standard rate	475	813
Increase from transfer pricing adjustments	57	7
Increase in current tax from adjustment for prior periods	56	-
Income/expenses not taxable/allowable in determining taxable profits	21	18
Deferred tax expense relating to changes in tax rates or laws	8	
Total tax charge	617	838



# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

#### 9 Income tax (continued)

Deferred tax

UK legislation requires, in broad terms, that most transactions between connected parties be at an arm's length price for tax purposes (commonly known as 'transfer pricing'). As a result, this company must make an adjustment for deemed net interest on intercompany balances that has not been recognised in the financial statements.

UK legislation also places restrictions on the amount of interest payable by a group of companies which can be deducted for tax purposes (commonly known as the 'debt cap rules'), but also allows a restricted exemption for interest receivable subject to various conditions.

A reduction in the UK corporation tax rate from 21% to 20% (effective from 1 April 2015) was substantively enacted on 2 July 2013. Further reductions to 19% (effective from 1 April 2017) and to 17% (effective from 1 April 2020) were substantively enacted on 26 October 2015 and 6 September 2016 respectively. This will reduce the company's future current tax charge accordingly. The deferred tax balances at 30 December 2016 have been calculated based on these rates.

Deferred tax asset			
30 December 2016			Asset £ 000
Provisions			67
1 January 2016			Asset £ 000
Provisions			75
Deferred tax movement during the period:			At
Provisions	At 2 January 2016 £ 000 75	Recognised in income £ 000 (8)	30 December 2016 £ 000 67
Deferred tax movement during the prior period:			
Provisions	At 3 January 2015 £ 000 200	Recognised in income £ 000 (125)	At 1 January 2016 £ 000 75

# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

# 10 Intangible assets

	Software £ 000
Cost or valuation	
At 2 January 2016	11
Additions	11
At 30 December 2016	22
Amortisation	
At 2 January 2016	2
Amortisation charge	4_
At 30 December 2016	6
Carrying amount	
At 30 December 2016	16
At 1 January 2016	9



# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

## 11 Property, plant and equipment

	Fixtures and fittings £ 000	Computer equipment £ 000	Total £ 000
Cost or valuation At 2 January 2016 Additions	19 	48 23	67 23
At 30 December 2016	19	71	90
<b>Depreciation</b> At 2 January 2016 Charge for the period	4 1	10 15	14 16
At 30 December 2016	5	25	30
Carrying amount			
At 30 December 2016	14	46	60
At 1 January 2016	15	38	53

There is no material difference between the market value and net book value of the fixed assets.

### 12 Trade and other receivables

	30 December 2016 £ 000	1 January 2016 £ 000
Trade receivables	1,750	1,404
Amounts owed by related parties	10,637	8,331
Prepayments	-	30
Other receivables	4_	4
	12,391	9,769

Amounts owed by related parties are interest free, unsecured and repayable on demand.

## 13 Trade and other payables

	30 December 2016 £ 000	1 January 2016 £ 000
Accrued expenses	156	119
Amounts owed to related parties	2,158	891
Social security and other taxes	562	429
Other payables	4	377
	2,880	1,816

Amounts owed to related parties are interest free, unsecured and repayable on demand.

# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

### 14 Share capital

Allotted, called up and fully paid shares	30 December 2016		1 January 2016	
	Number	£	Number	£
Ordinary 'A' shares of £0.01 each	19,877	199	19,877	199
Ordinary 'B' shares of £0.01 each	4,514	45	4,514	45
	24,391	244	24,391	244

The A shares have attached to them full voting, dividend and capital distribution rights (including on winding up), and do not confer any rights of redemption.

The B shares have attached to them full voting and capital distribution rights (including on winding up), in proportion to and up to the extent of the amount paid up on each share. The B shares do not carry any dividend rights and do not confer any rights of redemption.

#### 15 Obligations under leases and hire purchase contracts

#### **Operating leases**

The total future value of minimum lease payments is as follows:

	£ 000	2016 £ 000
Within one year	239	232
In two to five years	956	930
In over five years	644	857
	1,839	2,019

The amount of non-cancellable operating lease payments recognised as an expense during the period was £267,000 (2016 - £272,000)

#### 16 Pension and other schemes

#### Defined contribution pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the scheme and amounted to £12,000 (2016 - £11,000).

Contributions totalling £3,000 (2016 - £2,000) were payable to the scheme at the end of the period and are included in creditors.

# 17 Contingent liabilities

The company has given cross guarantees as follows:

a) As part of the Group's revolving credit facility of which the company is a member; the net aggregate amount outstanding against this facility at 30 December 2016 was £143,300,000 (1 January 2016: £183,700,000).



# Notes to the Financial Statements for the 52 weeks ended 30 December 2016 (continued)

### 18 Related party transactions

The company has taken advantage of the exemptions in FRS 101 Section 8 from disclosing transactions with other members of the Group.

#### 19 Parent and ultimate parent undertaking

The company's immediate parent is Impellam Holdings Limited.

The Company's ultimate parent undertaking, Impellam Group Plc, includes the Company in its consolidated financial statements. The consolidated financial statements of Impellam Group Plc are prepared in accordance with International Financial Reporting Standards and are available to the public and may be obtained from Registrar of Companies, Companies Registration Office, Crown Way, Maindy, Cardiff, CF14 3UZ. Company financial statements have been prepared and approved by the directors in accordance with International Financial Reporting Standards as adopted by the EU ("Adopted IFRSs").

At 30 December 2016, the Lombard Trust was interested in and controlled 51.1% of Impellam Group Plc.

