Report and Financial Statements

Year Ended

31 December 2010

Company Number 05730810

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# Annual report and financial statements for the year ended 31 December 2010

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#### **Directors**

Mendel Mark Silber Matthew Scanlan

### Secretary and registered office

Katten Muchin Rosenman Cornish LLP, 1-3 Frederick's Place, Old Jewry, London, EC2R 8AE

### Company number

5730810

### **Auditors**

BDO LLP, 55 Baker Street, London, W1U 7EU

# Report of the directors for the year ended 31 December 2010

The directors present their report together with the audited financial statements for the year ended 31 December 2010

### Results and dividends

The profit and loss account is set out on page 6 and shows the profit for the year. The directors do not recommend the payment of a dividend

### Principal activities, trading review and future developments

Renaissance Institutional Management (UK) Limited ("the Company") was incorporated in England and Wales and is registered with the Financial Services Authority ("FSA") to provide services as an intermediary Securities and Futures Firm, effective from 31 July 2006. The Company is a wholly owned subsidiary of Renaissance Institutional Management LLC ("RIM" or "the Parent")

The Company engages in the private placement of securities and the solicitation and referral of clients and investors to Renaissance Technologies LLC ("Renaissance") which is the ultimate parent company and to private investment funds managed by Renaissance

#### **Business review**

The performance of the Company is measured in terms of the solicitation and referral of clients to Renaissance and to private investment funds managed by Renaissance

### Principal risks and uncertainties

The main financial risk arising from the Company's activities is liquidity risk. This is monitored by the board of directors and is not considered to be significant at the balance sheet date.

The Company's policy in respect of liquidity risk is to maintain readily accessible bank deposit accounts to ensure the Company has sufficient funds for operations. The cash deposits are held in current accounts which earn interest at a floating rate.

### **Directors**

The directors of the Company during the year were

James Harris Simons (resigned 01 January 2010) Mendel Mark Silber Matthew Scanlan Stefano Russo (resigned 31 October 2010)

No director had any interest in the ordinary shares of the Company

Messrs Silber and Scanlan are officers of RIM Messrs Simons (resigned 01 January 2010) and Silber are officers of Renaissance

Report of the directors for the year ended 31 December 2010 (Continued)

#### **FSA Pillar 3 Disclosures**

Details of the Company's unaudited Pillar 3 disclosures, required under the Chapter 11 of the FSA's Prudential Sourcebook for Banks, Building Societies and Investment Firms ("BIPRU"), are appended to these financial statements

#### Directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Auditors

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the Company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

On behalf of the Board

M Silber

Director

23 February 2011

Independent Auditor's Report to the Shareholder's of Renaissance Institutional Management (UK)
Limited

We have audited the financial statements of Renaissance Institutional Management (UK) Limited for the year ended 31 December 2010 which comprise the profit and loss account, the reconciliation of movements in shareholder's funds, the balance sheet, the cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholder, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholder those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholder as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the
  year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent Auditor's Report to the Shareholder's of Renaissance Institutional Management (UK) Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Neil Fung-Wn (senior statutory auditor)

For and on behalf of BDO LLP, statutory auditor

London

United Kingdom

Date 23 Feb 2011

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127)

# Profit and loss account for the year ended 31 December 2010

	Note	2010 \$	20 <b>09</b> \$
Turnover	2	5,186,382	4,493,091
Gross profit		5,186,382	4,493,091
Administrative expenses		4,815,366	4,131,672
Operating profit	5	371,016	361,419
Interest receivable Interest payable	6	1,898 (345)	1,478 (2,026)
Profit on ordinary activities before taxation		372,569	360,871
Taxation on profit on ordinary activities	7	(123,235)	(144,939)
Profit on ordinary activities after taxation		249,334	215,932

All amounts relate to continuing activities
All recognised gains and losses are included in the profit and loss account

# Reconciliation of movements in shareholder's funds for the year ended 31 December 2010

	2010 \$	2009 \$
Profit for the year	249,334	215,932
Opening shareholder's funds	4,143,939	3,928,007
Closing shareholder's funds	4,393,273	4,143,939

### Balance sheet at 31 December 2010 Registered Number: 5730810

	Note	2010 \$	2010 \$	2009 \$	2009 \$
Fixed assets Tangible assets	8		250,886		335,805
Current assets					
Debtors	9	1,491,695		1,356,257	
Cash at bank and in hand		4,624,606		4,592,335	
		6,116,301		5,948,592	
Creditors amounts falling due					
within one year	10	1,958,085		2,085,046	
Net current assets			4,158,216		3,863,546
Total assets less current liabilities			4,409,102		4,199,351
Creditors: amounts falling due after more than one year	11		15,829		55,412
			4,393,273		4,143,939
Capital and reserves					
Called up share capital Profit and loss account	13 14		3,032,350 1,360,923		3,032,350 1,111,589
From and 1055 account	174				
Shareholder's funds			4,393,273		4,143,939

The financial/statements were approved by the Board of Directors and authorised for issue on 23 februs 2011

M Silber Director

# Cash flow statement for the year ended 31 December 2010

	Note	2010	2010	2009	2009
Net cash inflow from	18		191,980		4 647 226
operating activities	10		131,300		1,517,335
Returns on investments and servicing of finance					
Interest received		1,898		1,478	
Interest paid		(345)		(2,026)	
Net cash inflow/ (outflow) from re			4 ===		(# 4#)
investments and servicing of fina	nce		1,553		(548)
Taxation			(161,262)		(209,481)
Capital expenditure and financial investment					
Disposal of tangible fixed assets		-		14,338	
Purchase of tangible fixed assets		-		(5,819)	
	•		•		8,519
Increase in cash	19		32,271		1,315,825

# Notes forming part of the financial statements for the year ended 31 December 2010

### 1 Accounting policies

The financial statements have been prepared under the historical cost convention and are in accordance with applicable accounting standards

The following principal accounting policies have been applied

#### Turnover

Turnover primarily represents placement fees for services provided relating to the private placement of securities and the solicitation and referral of clients and investors to Renaissance. Turnover is recognised when earned

#### Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all tangible fixed assets, evenly over their expected useful lives as follows

Fixtures, fittings and equipment

3 - 7 years

Leasehold improvements

over term of lease (not to exceed 10 years)

#### Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred

Current tax is measured at amounts expected to be paid using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date except that the recognition of deferred tax assets is limited to the extent that the Company anticipates making sufficient taxable profits in the future to absorb the reversal of the underlying timing differences

Deferred tax balances are not discounted

#### Leases

Operating lease rentals are charged to the profit and loss account on a straight line basis over the term of the lease

#### Deferred rent

Lease incentives, such as rent free periods, are recognized on a straight line basis from the lease commencement date until the first rent review date. Deferred rent represents the difference between rent charged on a straight line basis and amounts paid under the terms of the lease.

Notes forming part of the financial statements for the year ended 31 December 2010 (Continued)

### 1 Accounting policies (Continued)

#### Pension costs

Contributions to the Company's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable. The assets of the scheme are held separately in an independently administered fund.

### Reporting currency

The Company's reporting currency is the US dollar

### Foreign currency

Foreign currency transactions are translated into US dollars at the rate ruling when they occurred Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date Rates utilised as at 31 December 2010 were \$1 - £0 64638 and \$1 - €0 75455 (2009 - \$1 - £0 62782 and \$1 - €0 69768) Any translation gains or losses are taken to the profit and loss account

### Financial liabilities and equity

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than the financial instrument's legal form

### Liquid resources

For the purposes of the cash flow statement, liquid resources are defined as current asset investments and short term deposits

### 2 Turnover

Turnover is wholly attributable to the principal activity of the Company and is received from the Parent

### 3 Employees

	2010 \$	2009 \$
Staff costs consist of		
Wages and salaries Social security costs Other pension and benefit costs	3,573,824 195,796 137,846	2,265,482 287,277 192,971
	3,907,466	2,745,730

The average number of employees during the year was 6 (2009 - 6)

# Notes forming part of the financial statements for the year ended 31 December 2010 (Continued)

4	Directors' remuneration	2010 \$	2009 \$
	Directors' emoluments and emoluments of the highest paid director	942,972	457,710
5	Operating profit	2010	2009
	This has been arrived at after charging	\$	\$
	Auditors' remuneration – audit services Operating lease rentals Foreign exchange loss/ (gain) Loss on disposals of fixed assets	16,334 246,689 16,377	24,256 312,453 (54,795) 27,185
6	Interest payable	2010 \$	2009 \$
	Bank interest	345	2,026
7	Taxation on profit on ordinary activities	2010 \$	2009 \$
	Current tax UK corporation tax on profits of the year	121,734	153,710
	Prior year tax adjustment	<b>7,552</b>	-
	Total current tax	129,286	153,710
	Deferred tax Origination and reversal of timing differences	(6,051)	(8,771 <b>)</b>
	Taxation on profit on ordinary activities	123,235	144,939

Notes forming part of the financial statements for the year ended 31 December 2010 (Continued)

7	Taxation on profit on ordinary activities (Continued)			
	The tax assessed for the year is higher than the standard rate of corporation tax in the UK are explained below			The differences
			2010 \$	2009 \$
	Profit on ordinary activities before tax		372,569	360,871
	Profit on ordinary activities at the standard rate of corporation tax in the UK of 28%		104,320	101,044
	Effects of Expenses not deductible for tax purposes Depreciation on assets not eligible for capital allowances Marginal relief Prior year adjustment		14,904 8,084 (5,574) 7,552	
	Current tax charge for year		129,286	153,710
8	Tangible assets	Leasehold improvements \$	Fixtures, fittings and equipment \$	Totai \$
	Cost At 1 January 2010	277,407	345,758	623,165
	At 31 December 2010	277,407	345,758	623,165
	Depreciation At 1 January 2010 Provided for the year	93,137 27,042	194,223 57,877	287,360 84,919
	At 31 December 2010	120,179	252,100	372,279
	Net book value At 31 December 2010	157,228	93,658	250,886
	At 31 December 2009	184,270	151,535	335,805

Notes forming part of the financial statements for the year ended 31 December 2010 (Continued)

9	Debtors	2010 \$	2009 \$
	Amounts due from parent Other debtors Prepayments	981,075 401,456 90,316	192,687 1,053,607 93,045
	VAT recoverable	18,848	16,918
		1,491,695	1,356,257
	Included within other debtors at 31 December 2010 and 2009 was \$4 is recoverable in more than one year	01,274 relating to a rent	deposit which
10	Creditors: amounts falling due within one year	2010 \$	2009 \$
	Amounts owed to ultimate parent company	1,803,602	1,884,720
	Corporation tax	121,734 4,478	153,710 10,529
	Deferred tax Other creditors	9,920	18,051
	Accruals	18,351	18,036
		1,958,085	2,085,046
1	Creditors. amounts falling due after more than one year	2010	200 <del>9</del> \$
	Other creditors - deferred rent	15,829	55,412
12	Deferred Tax	Defer	red taxation
	At 1 January 2010		\$ 10,529
	Charged to profit and loss account		(6,051)
	At 31 December 2010		4,478
		2010	2009
		2010	2003

Notes forming part of the financial statements for the year ended 31 December 2010 (Continued)

13	Share capital				
			Autho		
		2010 Number	2010 \$	2009 Number	2009 \$
	Ordinary shares of \$1 each	10,000,000	10,000,000	10,000,000	10,000,000
		2010 Number	Allotted, called 2010 \$	d up fully paid 2009 Number	2009
	Ordinary shares of \$1 each	3,032,350	3,032,350 ————	3,032,350	3,032,350
14	Reserves				Profit and loss account \$
	At 1 January 2010 Profit for year				1,111,589 249,334
	At 31 December 2010				1,360,923
15	Commitments under operating lease				
	As at 31 December 2010 and 2009, the operating lease as set out below	e Company had ar	n annual commitm	nent under a n	on-cancellable
				2010 Land and buildings \$	2009 Land and buildings \$
	Operating lease which expires			-	·
	Over five years			284,919	293,351

### 16 Related party transactions

As 100% of the voting rights of the Company are controlled within the group headed by Renaissance, the Company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group

Notes forming part of the financial statements for the year ended 31 December 2010 (Continued)

### 17 Pension scheme

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions by the Company to the fund and amounted to \$72,120 (2009 - \$85,737) Contributions totalling \$9,920 (2009 - \$14,735) were payable to the fund at the balance sheet date and are included in creditors.

18	Reconciliation of operating profit to net cash inflow from o	perating activit	ies	
10	Reconcination of operating profit to not said amount of	<b>,</b>	2010	2009
	Operating profit Depreciation Increase in debtors (Decrease)/ increase in creditors Loss on disposal of tangible assets		\$ 371,016 84,919 (135,438) (128,517)	
	Net cash inflow from operating activities		191,980	1,517,335
19	Reconciliation of net cash inflow to movement in net funds	•	2010 \$	2009 \$
	Increase in cash in the year		32,271	1,315,825
	Movement in net funds		32,271	1,315,825
	Opening net funds		4,592,335	3,276,510
	Closing net funds		4,624,606	4,592,335
20	Analysis of net funds	1 January 2010	Cash flow	31 December 2010
	Cash in hand and at bank	\$ 4,592,335	\$ 32,271	4,624,606 ————
	Total	4,592,335	32,271	4,624,606

### 21 Ultimate parent company

At 31 December 2010 the Company's immediate parent company was RIM, a US Company. The Company's ultimate controlling party is Renaissance, which published consolidated financial statements for the group. The consolidated accounts are kept on file at the registered office at 800 Third Avenue, New York, NY 10022, USA.

Renaissance Institutional Management (UK) Limited
Unaudited Pillar 3 disclosures
31 December 2010

### Unaudited Pıllar 3 Disclosures 31 December 2010

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### Unaudited Pillar 3 Disclosures 31 December 2010

#### Overview

### **Background**

The original Basel Accord was agreed in 1988 by the Basel Committee on Banking Supervision. This accord, now referred to as Basel I, helped to strengthen the stability of the international financial system as a result of the higher capital ratios that it required

The Basel II accord is a revision of the existing framework, which aims to make the framework more risk sensitive and representative of the current day risk management practices

The accord was implemented in the European Union ("EU") through the Capital Requirements Directive ("CRD") The CRD details the standard regulatory capital framework for the financial services industry within the EU and consists of three pillars

- Pillar 1 specifies the minimum capital requirements of firms to cover credit, market and operational risk,
- Pillar 2 requires firms to assess the need to hold additional capital to cover risks not covered under Pillar 1, and
- Pillar 3 requires a set of disclosures to be made which enable market participants to assess information on firms' capital, risk exposures and risk management procedures

The disclosure requirements in Chapter 11 of the Prudential Sourcebook for Banks, Building Societies and Investment Companies (BIPRU 11) aim to complement the minimum capital requirements (Pillar 1) and the supervisory review process (Pillar 2) and aim to encourage market discipline by allowing market participants to assess key pieces of information on risk exposures and the risk assessment processes of the firm This disclosure represents Renaissance Institutional Management (UK) Limited ("RIM UK," the "Company" or the "Firm") Pillar 3 disclosures

#### Basis of disclosure

This document has been prepared by RIM UK in line with its internal policy for Pillar 3 disclosure and the Financial Services Authority (FSA) requirements

The FSA holds responsibility for implementing the CRD within the United Kingdom and has set out its minimum disclosure requirements in its handbook under BIPRU 11

The effective date of these disclosures is as at 31 December 2010. Values are based on year end values or 12 month accounting periods observed from RIM UK's statutory accounts and management accounting reports.

### Frequency of disclosure

Due to the scale of the Company's operations and activities, the Board has decided that disclosures should be published annually

Disclosures will be made on an annual basis and made available shortly after filing of the Company's statutory accounts has been completed

### Location of disclosure

Disclosures will be available from 800 Third Avenue, New York, NY, USA

### Scope of disclosure

RIM UK is categorised as a BIPRU €50k / Limited Licence firm and in compliance with the Capital Requirements Directive has produced these Pillar 3 disclosures on a solo basis

These disclosures have been prepared in US Dollars as this is the reporting currency of the Company These disclosures have not been subject to external audit

### Unaudited Pillar 3 Disclosures 31 December 2010

### Risk management objectives and policy

### General risk mitigation arrangements

RIM UK's principal activity is providing private placement of securities and the solicitation and referral of clients and investors to Renaissance Technologies LLC ("Renaissance"), the ultimate parent of the Company, and to private investment funds managed by Renaissance. Renaissance is an SEC registered investment adviser which provides investment advice to related entities and several institutional accounts.

The Company has been FSA regulated since 31 July 2006. Its Part IV Permission allows it to arrange and make arrangements for Professional Clients and Eligible Counterparties (please note that by definition it cannot advise or manage investments on a discretionary basis for Eligible Counterparties). The Firm cannot hold or control Client Money. The Firm holds Passports to provide cross border services and activities.

The Company is a wholly owned subsidiary of Renaissance Institutional Management LLC ("RIM LLC"), a company organized and based in the USA RIM LLC engages in the private placement of securities and the solicitation and referral of clients and investors to Renaissance, and to private investment funds managed by Renaissance

A risk framework document has been prepared and is reviewed by management annually for changes to risks, the risk scoring and capital requirements, and more frequently if it is felt necessary

The Internal Capital Adequacy Assessment Process ("ICAAP") and risk framework are used as key management tools to assist management in monitoring and assessing the Company's risks and the efficacy of the controls in place to mitigate those risks

### Capital resources

### Regulatory capital as at 31 December 2010

Total regulatory capital (audited)

	\$'000's
Permanent share capital	3,032
Retained earnings	1,361
Total Tier 1	4,393
Tier 2	-
Tier 3	-
Total regulatory capital	4,393

### Capital

The capital of RIM UK is solely classified as Tier 1 capital. Tier 1 capital is comprised of permanent share capital and the audited profit and loss reserves.

The profit and loss reserves are as at 31 December 2010, per the latest audited financial statements

RIM UK has no innovative Tier 1 capital instruments or deductions

RIM UK has no Tier 2 or Tier 3 capital

### Ensuring our capital is adequate and Pillar 1 requirement

RIM UK needs to ensure it retains enough capital to adequately finance its current and future activities. Each year an annual planning process looks at major expected events and on-going business. The financial impact of this plan is recorded in the Firm's budget and the Firm's capital forecast is reviewed in light of the results. Where necessary the capital is adjusted.

### Unaudited Pillar 3 Disclosures 31 December 2010

During any financial year, opportunities and issues may arise which need a re-assessment of the Firm's capital needs. At this point RIM UK will update the financial forecast and capital resources model to reassess the impact on capital.

### Capital adequacy summary

### Capital Management Policy

The Company's policy in respect of capital adequacy is to maintain a strong capital base to retain a healthy capital surplus over required amounts to carry on operations

The Company's capital requirements are set out and monitored by the FSA Regulatory capital consists of Tier 1 capital, which includes share capital and retained earnings

### Internal Capital Adequacy Assessment Process (ICAAP)

The FSA set regulatory obligations under Pillar 2 of the Capital Requirements Directive (CRD) which require all firms within the scope of CRD to have an ICAAP

This includes requirements on RIM UK to

- Carry out regular assessments of the amounts, types and distribution of financial resources, capital
  resources and internal capital that it considers adequate to cover the nature and level of risks to which it
  is or might be exposed,
- Identify the major sources of risk to its ability to meet its liabilities as they fall due,
- Conduct stress and scenario tests.
- Ensure that the processes, strategies and systems required by the overall Pillar 2 rule and used in its ICAAP are both comprehensive and proportionate to the nature, scale and complexity of RIM UK's activities,
- Document its ICAAP

### Minimum capital requirement- Pillar 1

RIM UK must maintain capital resources equal to or in excess of its base capital requirement (€50k) and its Variable Capital Requirement in accordance with GENPRU 2 1 40

The Variable Capital Requirement is determined by the higher of the sum of the market and credit risk, or the Fixed Overhead Requirement (FOR)

For 2010, RIM UK's minimum capital requirement under Pillar 1 was \$450,000. This was calculated in accordance with GENPRU 2.1.54.

#### Pillar 2 Assessment

As required under the ICAAP process, RIM UK has carried out a detailed internal assessment of the risks and capital that it believes it should hold. The risks considered include concentration, reputational, interest rate, liquidity and residual/other risks and can be classified under the headings of credit, operational and market risks.

The Company's total Internal Capital Adequacy requirement is \$583,000, an increase of \$133,000 as a result of Pillar 2

Additional capital has been provided in the unlikely event that registered employees leave the business. This equates to \$133,000 of additional capital

The Board does not believe there are any other additional capital requirements on the Company as a result of their assessment of other risk categories listed above

### Unaudited Pillar 3 Disclosures 31 December 2010

### Specific risk management policies

### Risk identification

RIM UK has undertaken an assessment of the relevance and prevalence of risks as they apply to the Company within the ICAAP

The following disclosures detail the exposures required under BIPRU 11, namely market risk, credit risk and operational risk. There were no other risks identified that resulted in separate capital requirements under Pillar 2.

#### Market risk

Market risk is the risk that changes in market prices will affect the Company's income and balance sheet exposures

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair value of financial instruments

Foreign exchange risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates

RIM UK does not hold proprietary positions which could expose the Company to the direct risks of market fluctuations. The Company does, however, hold exposures in foreign currencies, which results in a market risk requirement of \$301,000 as at 31 December 2010.

#### Credit risk

The main risk to which the Company is exposed is a loss of revenue from the parent company, which could arise from a market downturn or a loss of reputation of the parent company

The Company control environment provides protection in relation to its obligations and reputation but cannot mitigate the risk of a market downturn or the reputation of the parent. In the particular circumstances of the Company's ultimate parent, management continues to successfully manage the reputational risk of the ultimate parent company. In a worst case scenario, sufficient capital is in place to allow an orderly wind down

RIM UK is also exposed to credit risk through its other debtors, cash deposits, intercompany balances and prepayments

The largest risk of the Company is the credit risk in relation to its cash balances. The Company considers the credit rating of banks used and carries out due diligence in order to gain comfort over the recoverability of these balances.

The Company calculates its credit risk using the simplified method of the standardised approach under BIPRU 3.5

### **Customer analysis**

The numerical disclosures include the total amounts after accounting offsets and without taking into account the effects of credit risk mitigation and are shown for the Company. The exposures are analysed by class, geographical distribution and residual maturity.

### Unaudited Pillar 3 Disclosures 31 December 2010

### Maximum credit risk exposure by class

	31 December 2010 \$'000	31 December 2010 \$'000	
	Exposure	Credit risk requirement	
Tangible fixed assets	251	20	
Other debtors			
Corporates	401	32	
Institution due within 1 year	981	16	
Government institution	19	-	
Prepayments and accrued income			
Corporates	90	7	
Cash at bank and in hand			
Bank	4,623	74	
Cash in hand	2		
	6,367	149	

### Geographical distribution by exposures class

	31 December 2010 \$'000	
United Kingdom		
Corporates	491	
Government institution	19	
Bank	4,623	
Other	253	
	5,386	
USA		
Institutions	981	
	6,367	

### Residual maturity of assets by exposure class

2010	Current \$'000	Over 3 months \$'000	Over 5 years \$'000
Bank	4,623	-	-
Institution	981	-	-
Corporates	_	90	401
Government institution	19	-	_
Other	2	-	251
	5,625	90	652

### Unaudited Pillar 3 Disclosures 31 December 2010

#### **Provisions**

It is the Company's policy that an appropriate allowance is made for impaired exposures on a consistent basis

Balances are classified as past due when they are older than 90 days

Debts are assessed on an individual customer basis by considering the exposure to the firm and the amount and timing of expected receipts. Should management assess the likelihood of receipt to be uncertain, provisions are made which are considered sufficient to ensure that amounts recorded as assets are covered by anticipated receipts.

There were no provisions held against any of the above credit exposures at the year end

### Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Company's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks

RIM UK has identified and assessed its operational risks and these predominantly relate to infrastructure, staff, business processes and procedures and regulatory factors

The regulated environment in which the Company operates imposes extensive reporting requirements and continuing self-assessment and appraisal. The Company seeks continually to improve its operating efficiencies and standards and makes ongoing assessments of key risk areas impacting its business together with their associated controls. Furthermore, the Company is not engaged in the management of assets but rather solely in the referral of investors to investment funds managed by its ultimate parent entity.

RIM UK is not required to provide for operational risk within its Pillar 1 capital. However, the Fixed Overhead Requirement is the equivalent operational risk requirement for a limited licence firm

The Company finances its operations through share capital and retained earnings. Surplus funds are placed on deposit with a highly rated bank. The liquidity of the Company is reviewed on an ongoing basis by its management to ensure that it can meet its liabilities as they fall due. The Company does not believe that any additional capital is needed to mitigate this risk.

RIM UK is in the short term, reliant on one individual for the regulatory compliance oversight and operational aspects of the business. In the event of his departure, compliance would be assured by outsourcing this aspect of the business, but alternative staffing could be found in the medium term. As such, management believes it is appropriate to include an additional \$133,000 to its Pillar 1 capital requirements to cover the cost of outsourcing and recruitment fees.