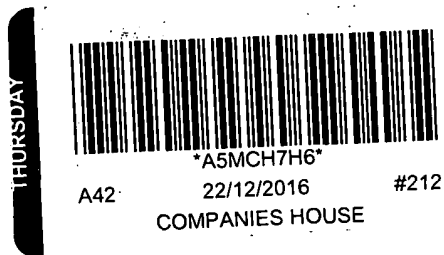


REGISTERED NUMBER: 05672914 (England and Wales)

**Strategic Report,
Report of the Director and
Financial Statements
for the Year Ended 31 March 2016
for
Houston Motor Cars Limited
Trading as Bramley Cars**



Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

**Contents of the Financial Statements
for the Year Ended 31 March 2016**

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**Houston Motor Cars Limited
Trading as Bramley Cars**

**Company Information
for the Year Ended 31 March 2016**

DIRECTOR: S P Gregg

SECRETARY: K Knight

REGISTERED OFFICE: The Foundry
26 High Street
Bramley
Surrey
GU5 0HB

REGISTERED NUMBER: 05672914 (England and Wales)

AUDITORS: Roffe Swayne
Statutory Auditors &
Chartered Accountants
Ashcombe Court
Woolsack Way
Godalming
Surrey
GU7 1LQ

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Strategic Report
for the Year Ended 31 March 2016

The director presents his strategic report for the year ended 31 March 2016.

REVIEW OF BUSINESS

The challenging trading conditions faced by the industry have continued throughout 2016 and are anticipated to continue into 2017.

The director is confident that, with the measures that have been put in place and a continuing focus on driving costs down, the company will be able to build on the cost reductions and increase sales margins in order to generate an improvement in its results.


Principal Risks and Uncertainties

The key business risk faced by the company relates to the impact of the state of the economy on the customer base.

Based on the company's current state of affairs, maintaining liquidity is considered the prime objective for the next twelve months.

Given the straight forward nature of the business the director is of the opinion that detailed analysis using key performance indicators is not necessary for an understanding of the development, performance or position of the company.

ON BEHALF OF THE BOARD:


.....
S P Gregg - Director

Date: 20 12 16
.....

**Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars**

**Report of the Director
for the Year Ended 31 March 2016**

The director presents his report with the financial statements of the company for the year ended 31 March 2016.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the sale of prestige motor vehicles.

DIVIDENDS

No dividends will be distributed for the year ended 31 March 2016.

DIRECTOR

S P Gregg held office during the whole of the period from 1 April 2015 to the date of this report.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

ON BEHALF OF THE BOARD:


.....
S P Gregg - Director

Date: 20 12 16

Report of the Independent Auditors to the Members of Houston Motor Cars Limited

We have audited the financial statements of Houston Motor Cars Limited for the year ended 31 March 2016 on pages six to twenty two. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of director and auditors

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Director to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Emphasis of matter - Going concern

In forming our opinion on the financial statements, which is not modified, we have considered the adequacy of the disclosure made in note 1 to the financial statements concerning the company's ability to continue as a going concern. The overall liquidity risk, along with the other matters explained in note 1 to the financial statements, indicate the existence of a material uncertainty which may cast doubt about the company's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the company was unable to continue as a going concern.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements.

**Report of the Independent Auditors to the Members of
Houston Motor Cars Limited**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Roffe Swayne

Helen Kay BA FCA (Senior Statutory Auditor)
for and on behalf of Roffe Swayne
Statutory Auditors &
Chartered Accountants
Ashcombe Court
Woolsack Way
Godalming
Surrey
GU7 1LQ

Date: *21 December 2016*

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Income Statement
for the Year Ended 31 March 2016

	Notes	2016 £	2015 £
TURNOVER		16,830,471	15,559,947
Cost of sales		15,976,723	14,714,258
GROSS PROFIT		853,748	845,689
Administrative expenses		639,376	671,146
		214,372	174,543
Other operating income		30,000	30,000
OPERATING PROFIT	3	244,372	204,543
Interest payable and similar charges	4	98,958	102,568
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		145,414	101,975
Tax on profit on ordinary activities	5	5,986	6,000
PROFIT FOR THE FINANCIAL YEAR		139,428	95,975

The notes form part of these financial statements

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Other Comprehensive Income
for the Year Ended 31 March 2016

Notes	2016 £	2015 £
PROFIT FOR THE YEAR	139,428	95,975
OTHER COMPREHENSIVE INCOME		
Movement on capital contribution	(88,227)	(72,988)
Income tax relating to other comprehensive income	-	-
	<hr/>	<hr/>
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF INCOME TAX	(88,227)	(72,988)
	<hr/>	<hr/>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	51,201	22,987
	<hr/> <hr/>	<hr/> <hr/>

The notes form part of these financial statements

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Statement of Financial Position
31 March 2016

	Notes	2016 £	2015 £
FIXED ASSETS			
Intangible assets	6	37,897	72,181
Tangible assets	7	2,381,661	2,415,846
		<u>2,419,558</u>	<u>2,488,027</u>
CURRENT ASSETS			
Stocks	8	3,459,278	3,606,974
Debtors	9	127,340	86,164
Cash in hand		558	181
		<u>3,587,176</u>	<u>3,693,319</u>
CREDITORS			
Amounts falling due within one year	10	3,584,927	3,547,747
NET CURRENT ASSETS		<u>2,249</u>	<u>145,572</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>2,421,807</u>	<u>2,633,599</u>
CREDITORS			
Amounts falling due after more than one year	11	1,415,715	1,678,708
NET ASSETS		<u>1,006,092</u>	<u>954,891</u>
CAPITAL AND RESERVES			
Called up share capital	14	3,422,377	3,422,377
Other reserves	15	426,690	514,917
Retained earnings	15	(2,842,975)	(2,982,403)
SHAREHOLDERS' FUNDS	18	<u>1,006,092</u>	<u>954,891</u>

The financial statements were approved by the director on 20 12 16 and were signed by:


 S P Gregg - Director

The notes form part of these financial statements

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Statement of Changes in Equity
for the Year Ended 31 March 2016

	Called up share capital £	Retained earnings £	Other reserves £	Total equity £
Balance at 1 April 2014	3,422,377	(3,078,378)	587,905	931,904
Changes in equity				
Total comprehensive income	-	95,975	(72,988)	22,987
Balance at 31 March 2015	<u>3,422,377</u>	<u>(2,982,403)</u>	<u>514,917</u>	<u>954,891</u>
Changes in equity				
Total comprehensive income	-	139,428	(88,227)	51,201
Balance at 31 March 2016	<u><u>3,422,377</u></u>	<u><u>(2,842,975)</u></u>	<u><u>426,690</u></u>	<u><u>1,006,092</u></u>

The notes form part of these financial statements

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Statement of Cash Flows
for the Year Ended 31 March 2016

	Notes	2016 £	2015 £
Cash flows from operating activities			
Cash generated from operations	1	271,792	915,200
Interest paid		(98,958)	(102,568)
Tax paid		(5,992)	-
Net cash from operating activities		<u>166,842</u>	<u>812,632</u>
Cash flows from investing activities			
Purchase of intangible fixed assets		(34,150)	-
Purchase of tangible fixed assets		(9,908)	-
Net cash from investing activities		<u>(44,058)</u>	<u>-</u>
Cash flows from financing activities			
Stock financing loan movement		98,976	(34,408)
Amount introduced by directors		453,103	636,690
Amount withdrawn by directors		(804,323)	(854,958)
Net cash from financing activities		<u>(252,244)</u>	<u>(252,676)</u>
(Decrease)/increase in cash and cash equivalents		<u>(129,460)</u>	<u>559,956</u>
Cash and cash equivalents at beginning of year	2	(459,043)	(1,018,999)
Cash and cash equivalents at end of year	2	<u><u>(588,503)</u></u>	<u><u>(459,043)</u></u>

The notes form part of these financial statements

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Notes to the Statement of Cash Flows
for the Year Ended 31 March 2016

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2016	2015
	£	£
Profit before taxation	145,414	101,975
Depreciation charges	44,093	43,725
Amortisation costs	68,434	66,648
Finance costs	98,958	102,568
	<u>356,899</u>	<u>314,916</u>
Decrease in stocks	147,696	441,622
(Increase)/decrease in trade and other debtors	(41,176)	82,506
(Decrease)/increase in trade and other creditors	(191,627)	76,156
	<u>271,792</u>	<u>915,200</u>
Cash generated from operations	<u><u>271,792</u></u>	<u><u>915,200</u></u>

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

Year ended 31 March 2016

	31.3.16	1.4.15
	£	£
Cash and cash equivalents	558	181
Bank overdrafts	(589,061)	(459,224)
	<u>(588,503)</u>	<u>(459,043)</u>

Year ended 31 March 2015

	31.3.15	1.4.14
	£	£
Cash and cash equivalents	181	950
Bank overdrafts	(459,224)	(1,019,949)
	<u>(459,043)</u>	<u>(1,018,999)</u>

The notes form part of these financial statements

**Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars**

**Notes to the Financial Statements
for the Year Ended 31 March 2016**

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

During the year the director has continued to support the company, and he has confirmed his willingness and commitment to continue to provide support as required to enable the company to meet its liabilities as they fall due and to continue as a going concern.

The company is operating within its agreed overdraft facility, although the overdraft has increased during the year. The director has received confirmation that the facility is renewed until July 2017, and he is satisfied that the company will be able to continue to trade within this facility.

The level of overheads remains under review and the director's efforts continue to focus on returning to historic sales levels and achieving sales growth, both in terms of volumes and values.

Conditions within the motor vehicle trade have remained difficult in the period since March 2016 and the prospects for the industry as a whole remain difficult to predict with any degree of confidence. There remains a risk that the industry will continue to deteriorate.

On the basis that the director will continue to provide sufficient working capital for the company to meet its liabilities as they fall due and the renewal of the bank overdraft facility, these financial statements are prepared on a going concern basis.

Turnover

Turnover is measured at fair value of the consideration received for vehicles sold during the financial period, net of trade discounts and VAT. Turnover is recognised at the point that the title is passed.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2006, is being amortised evenly over its estimated useful life of ten years.

Goodwill has been reviewed for impairment at the year end, given the current conditions in the motor vehicle market there is potential for carrying value of goodwill to be different to the realisable value of the brand. However, given the history and reputation of the brand the director does not consider impairment necessary.

Website

This intangible fixed asset will be amortised evenly over an estimated useful life of three years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	- 2% on cost
Equipment	- 10% on cost
Motor vehicles	- 20% on cost

Included within freehold property is freehold land of £1,005,000 which is not depreciated.

Residual values and useful lives are reviewed, and adjusted if necessary, at each balance sheet date.

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Notes to the Financial Statements - continued
for the Year Ended 31 March 2016

1. ACCOUNTING POLICIES - continued

Stocks

Stock comprises finished goods and goods for resale and is stated at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined on a first in first out basis. Cost includes the original purchase price and any costs attributable to bringing the stock to its present location and condition.

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Debtors

Short term debtors are measured at transaction value less any impairment.

At each balance sheet date, debtors are assessed for objective evidence of impairment. If an asset is impaired, the impairment loss is measured as the difference between the carrying amount and the amount expected to be received.

Creditors

Short term trade creditors are measured at transaction value.

Long term creditors are measured at amortised cost, with the value of all future payments discounted at an appropriate rate.

SIGNIFICANT JUDGEMENTS AND ESTIMATES

Preparation of the financial statements requires management to make significant judgements and estimates. The items in the financial statements where these judgements and estimates have been made include:

Amortisation of goodwill

The amount paid in connection with the acquisition of the business in 2006 is being amortised evenly over its estimated useful life of 10 years. Based on the history and reputation of the brand, the goodwill is considered to have a useful life of at least 10 years, the maximum life allowed by FRS 102.

Future value of loan term director's loan

In accordance with FRS 102 paragraph 11.13, the long term loan payable to the director is measured at amortised cost, being recognised at the present value of all future repayments, discounted at an appropriate rate. At the year end, it is considered that the loan will be repaid in 5 years and that, given the Company's current level of gearing, an appropriate market rate of interest for a comparable loan is 7.5%.

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Notes to the Financial Statements - continued
for the Year Ended 31 March 2016

2. STAFF COSTS

	2016	2015
	£	£
Wages and salaries	197,806	218,081
Social security costs	19,726	23,454
	<u>217,532</u>	<u>241,535</u>

The average monthly number of employees during the year was as follows:

	2016	2015
Administrative staff	<u>5</u>	<u>7</u>

3. OPERATING PROFIT

The operating profit is stated after charging:

	2016	2015
	£	£
Depreciation - owned assets	44,093	43,725
Goodwill amortisation	66,647	66,648
Website amortisation	1,787	-
Auditors' remuneration	<u>9,000</u>	<u>8,500</u>
Director's remuneration	<u>7,956</u>	<u>7,956</u>

4. INTEREST PAYABLE AND SIMILAR CHARGES

	2016	2015
	£	£
Bank interest	20,977	34,512
Loan interest	<u>77,981</u>	<u>68,056</u>
	<u>98,958</u>	<u>102,568</u>

5. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

	2016	2015
	£	£
Current tax:		
UK corporation tax	5,994	6,000
Under/(Over) provision in prior period	<u>(8)</u>	<u>-</u>
Tax on profit on ordinary activities	<u>5,986</u>	<u>6,000</u>

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Notes to the Financial Statements - continued
for the Year Ended 31 March 2016

5. TAXATION - continued

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	2016 £	2015 £
Profit on ordinary activities before tax	<u>145,414</u>	<u>101,975</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2015 - 20%)	29,083	20,395
Effects of:		
Expenses not deductible for tax purposes	2,182	1,404
Depreciation in excess of capital allowances	19,294	7,245
Adjustments to tax charge in respect of previous periods	(8)	-
Taxable losses (brought)/carried forward	<u>(44,565)</u>	<u>(23,044)</u>
Total tax charge	<u>5,986</u>	<u>6,000</u>

Tax effects relating to effects of other comprehensive income

	Gross £	2016 Tax £	Net £
Movement on capital contribution	<u>(88,227)</u>	-	<u>(88,227)</u>
	<u>(88,227)</u>	-	<u>(88,227)</u>
	Gross £	2015 Tax £	Net £
Movement on capital contribution	<u>(72,988)</u>	-	<u>(72,988)</u>
	<u>(72,988)</u>	-	<u>(72,988)</u>

Carried forward losses totalling £2,381,000 are available for use against future trading profits.

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Notes to the Financial Statements - continued
for the Year Ended 31 March 2016

6. INTANGIBLE FIXED ASSETS

	Goodwill £	Website £	Totals £
COST			
At 1 April 2015	666,475	-	666,475
Additions	-	34,150	34,150
At 31 March 2016	666,475	34,150	700,625
AMORTISATION			
At 1 April 2015	594,294	-	594,294
Amortisation for year	66,647	1,787	68,434
At 31 March 2016	660,941	1,787	662,728
NET BOOK VALUE			
At 31 March 2016	5,534	32,363	37,897
At 31 March 2015	72,181	-	72,181

The goodwill relates to the acquisition of Bramley Motor Cars in April 2006 and represents the excess of the amount paid for the business (including legal fees) compared to the fair value of net assets acquired.

7. TANGIBLE FIXED ASSETS

	Freehold property £	Equipment £	Motor vehicles £	Totals £
COST				
At 1 April 2015	2,680,969	154,654	41,627	2,877,250
Additions	-	9,908	-	9,908
At 31 March 2016	2,680,969	164,562	41,627	2,887,158
DEPRECIATION				
At 1 April 2015	283,909	135,868	41,627	461,404
Charge for year	33,520	10,573	-	44,093
At 31 March 2016	317,429	146,441	41,627	505,497
NET BOOK VALUE				
At 31 March 2016	2,363,540	18,121	-	2,381,661
At 31 March 2015	2,397,060	18,786	-	2,415,846

Included within freehold property is £1,005,000 (2015: £1,005,000) of land which is not depreciated.

Included within freehold property are buildings that have been let on an operating lease basis with a base cost of £220,371 (2015: £220,371) and accumulated depreciation of £39,061 (2015: £34,653).

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Notes to the Financial Statements - continued
for the Year Ended 31 March 2016

8. STOCKS

	2016	2015
	£	£
Work-in-progress	234,747	575,508
Vehicles and parts	3,224,531	3,031,466
	<u>3,459,278</u>	<u>3,606,974</u>

Stock recognised in cost of sales during the year as an expense was £14,764,076 (2015: £13,289,376).

9. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016	2015
	£	£
Trade debtors	28,377	26,101
Other debtors	36,026	17,053
Prepayments and accrued income	62,937	43,010
	<u>127,340</u>	<u>86,164</u>

10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016	2015
	£	£
Bank loans and overdrafts (see note 12)	589,061	459,224
Stock financing loan (see note 12)	2,386,471	2,287,495
Trade creditors	428,608	544,639
Tax	5,994	6,000
Social security and other taxes	25,884	35,312
Other creditors	4,829	62,745
Director's current account	102,000	102,000
Accruals and deferred income	42,080	50,332
	<u>3,584,927</u>	<u>3,547,747</u>

Trade creditors are measured at transaction value. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and subsequently at amortised cost using the effective interest method.

11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2016	2015
	£	£
Director's loan account	<u>1,415,715</u>	<u>1,678,708</u>

The loan provided by the Director falling due after more than one year is interest-free, and has no fixed repayment terms. In accordance with the Company's accounting policies, the loan is discounted at a rate of 7.5% per annum over a period of 5 years.

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Notes to the Financial Statements - continued
for the Year Ended 31 March 2016

12. LOANS

An analysis of the maturity of loans is given below:

	2016 £	2015 £
Amounts falling due within one year or on demand:		
Bank overdrafts	589,061	459,224
Stock financing loan	2,386,471	2,287,495
	<u>2,975,532</u>	<u>2,746,719</u>

13. SECURED DEBTS

The following secured debts are included within creditors:

	2016 £	2015 £
Bank overdrafts	589,061	459,224
Stock financing loan	2,386,471	2,287,495
	<u>2,975,532</u>	<u>2,746,719</u>

The bank overdraft is secured by a first legal mortgage over two of the properties owned by the company, a mortgage debenture incorporating a specific charge over book debts, and a personal guarantee of £300,000 provided by the director, Mr S P Gregg.

The stocking finance loan is secured on the related motor vehicles held within stock. The loan is repayable on demand and interest is charged at 2.99%.

14. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2016 £	2015 £
3,422,377	Ordinary	£1	<u>3,422,377</u>	<u>3,422,377</u>

15. RESERVES

	Retained earnings £	Other reserves £	Totals £
At 1 April 2015	(2,982,403)	514,917	(2,467,486)
Profit for the year	139,428		139,428
Movement on capital contribution	-	(88,227)	(88,227)
At 31 March 2016	<u>(2,842,975)</u>	<u>426,690</u>	<u>(2,416,285)</u>

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Notes to the Financial Statements - continued
for the Year Ended 31 March 2016

16. RELATED PARTY DISCLOSURES

Entities under common control

	2016	2015
	£	£
Purchases	6,000	202,800
Amount due to related party	3,652	49,552
	<u> </u>	<u> </u>

Directors

	2016	2015
	£	£
Sales	936,555	797,810
Purchases	1,913,946	1,273,780
Amount due to related party	1,508,428	1,791,864
	<u> </u>	<u> </u>

Key management personnel of the entity

	2016	2015
	£	£
Remuneration	101,896	85,000
	<u> </u>	<u> </u>

Close family members of directors

	2016	2015
	£	£
Sales	-	110,000
Purchases	94,850	212,114
	<u> </u>	<u> </u>

17. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is S P Gregg by virtue of being the sole shareholder.

18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2016	2015
	£	£
Profit for the financial year	139,428	95,975
Other comprehensive income relating to the year (net)	(88,227)	(72,988)
	<u> </u>	<u> </u>
Net addition to shareholders' funds	51,201	22,987
Opening shareholders' funds	954,891	931,904
	<u> </u>	<u> </u>
Closing shareholders' funds	1,006,092	954,891
	<u> </u>	<u> </u>

19. FIRST YEAR ADOPTION

The financial statements for the year ended 31 March 2015 were prepared in accordance with United Kingdom Generally Accepted Accounting Practise (UK GAAP). This is the first year that the company has presented its results under FRS 102, with the date of transition being 1 April 2014.

Set out below is a reconciliation of the differences between equity and profit or loss as presented under UK GAAP and FRS 102 for the year ended 31 March 2015 and a reconciliation of equity at 1 April 2014.

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Reconciliation of Equity
1 April 2014
(Date of Transition to FRS 102)

	Notes	UK GAAP £	Effect of transition to FRS 102 £	FRS 102 £
FIXED ASSETS				
Intangible assets		138,829	-	138,829
Tangible assets		2,459,571	-	2,459,571
		<u>2,598,400</u>	<u>-</u>	<u>2,598,400</u>
CURRENT ASSETS				
Stocks		4,048,596	-	4,048,596
Debtors		168,670	-	168,670
Cash in hand		950	-	950
		<u>4,218,216</u>	<u>-</u>	<u>4,218,216</u>
CREDITORS				
Amounts falling due within one year		(4,030,724)	-	(4,030,724)
NET CURRENT ASSETS		<u>187,492</u>	<u>-</u>	<u>187,492</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		2,785,892	-	2,785,892
CREDITORS				
Amounts falling due after more than one year		(2,441,893)	587,905	(1,853,988)
NET ASSETS		<u>343,999</u>	<u>587,905</u>	<u>931,904</u>
CAPITAL AND RESERVES				
Called up share capital		3,422,377	-	3,422,377
Other reserves		-	587,905	587,905
Retained earnings		(3,078,378)	-	(3,078,378)
SHAREHOLDERS' FUNDS		<u>343,999</u>	<u>587,905</u>	<u>931,904</u>

The notes form part of these financial statements

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Reconciliation of Equity - continued
31 March 2015

	Notes	UK GAAP £	Effect of transition to FRS 102 £	FRS 102 £
FIXED ASSETS				
Intangible assets		72,181	-	72,181
Tangible assets		2,415,846	-	2,415,846
		<u>2,488,027</u>	<u>-</u>	<u>2,488,027</u>
CURRENT ASSETS				
Stocks		3,606,974	-	3,606,974
Debtors		86,164	-	86,164
Cash in hand		181	-	181
		<u>3,693,319</u>	<u>-</u>	<u>3,693,319</u>
CREDITORS				
Amounts falling due within one year		(3,547,747)	-	(3,547,747)
NET CURRENT ASSETS		<u>145,572</u>	<u>-</u>	<u>145,572</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		2,633,599	-	2,633,599
CREDITORS				
Amounts falling due after more than one year		(2,193,625)	514,917	(1,678,708)
NET ASSETS		<u>439,974</u>	<u>514,917</u>	<u>954,891</u>
CAPITAL AND RESERVES				
Called up share capital		3,422,377	-	3,422,377
Other reserves		-	514,917	514,917
Retained earnings		(2,982,403)	-	(2,982,403)
SHAREHOLDERS' FUNDS		<u>439,974</u>	<u>514,917</u>	<u>954,891</u>

Notes to the reconciliation of equity

FRS 102 requires that the long term loan payable to the director is measured at amortised cost, being recognised at the present value of all future repayments, being discounted at an appropriate rate. At the date of transition it was considered that the loan would be repaid in 5 years and that an appropriate market rate of interest for a comparable loan was 7.5%. On this basis, the present value of the total repayments due were £1,925,988 at 1 April 2014. As the loan is due to a shareholder, the discounted amount of £587,905 represents a capital contribution and has been introduced as equity.

At 31 March 2015, the present value of the loan due to the director is considered to be £1,780,708, with the capital contribution held in equity reducing to £514,917.

The notes form part of these financial statements

Houston Motor Cars Limited (Registered number: 05672914)
Trading as Bramley Cars

Reconciliation of Profit
for the Year Ended 31 March 2015

	UK GAAP £	Effect of transition to FRS 102 £	FRS 102 £
TURNOVER	15,559,947	-	15,559,947
Cost of sales	(14,714,258)	-	(14,714,258)
GROSS PROFIT	845,689	-	845,689
Administrative expenses	(671,146)	-	(671,146)
Other operating income	30,000	-	30,000
OPERATING PROFIT	204,543	-	204,543
Interest payable and similar charges	(102,568)	-	(102,568)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	101,975	-	101,975
Tax on profit on ordinary activities	(6,000)	-	(6,000)
PROFIT FOR THE FINANCIAL YEAR	95,975	-	95,975

The notes form part of these financial statements