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Registered number: 05626347

## **AWS ELECTRONICS GROUP LIMITED**

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

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## **COMPANY INFORMATION**

**Directors** 

P Deehan

A S Keane

D A Tucker (resigned 1 November 2012)

Company secretary

A S Keane

Company number

05626347

Registered office

Unit 2

Offerton Barns Business Centre

Offerton Lane

Hındlıp

Worcestershire WR3 8SX

**Auditor** 

PKF (UK) LLP

New Guild House

45 Great Charles Street

Queensway Birmingham B3 2LX

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## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

The directors present their report and the financial statements for the year ended 30 June 2012

## Principal activity

The principal activity of the group for the period under review was that of the manufacture of electronic equipment

### **Business review**

The result for the year and financial position of the group are shown in the annexed financial statements. The group is performing in line with the directors' expectations.

On 31 October 2012 the entire share capital of the company was sold to DEKE Holdings Limited. The directors intend to use this new structure to invigorate the strategic area of growth by acquisition.

In assessing the ongoing performance of the operating business the directors consider a number of KPIs are key and monitor performance against them. These include turnover, prime and gross margin, EBITDA, working capital turn (debtors, stock and creditors), cash against facilities, order book and employment levels.

#### Results

The profit for the year, after taxation, amounted to £728,763 (2011 - £1,120,372)

#### **Directors**

The directors who served during the year were

P Deehan

A S Keane

D A Tucker (resigned 1 November 2012)

## Principal risks and uncertainties

- Our success is dependant on the success of our customers. The group has a broad range of customers serving a wide range of market sectors.
- Our ability to maintain and grow the customer base is closely linked to the quality of the manufacturing service provided. The group takes all reasonable steps to ensure quality standards are maintained.

## Financial instruments

The group's policy is to finance working capital through retained earnings and short term bank borrowings, parent company borrowings and vendor deferred consideration at fixed and prevailing market rates and to fix the sterling value of export sales when a contract is signed and forward purchase currency, as necessary through the group's treasury function. The group does not use hedge accounting. Its policy is to finance fixed assets through its cash resources and lease finance.

The group's exposure to the price risk of financial instruments is minimal in light of forward currency arrangements and prevailing market rate of interset being stable or fixed. As the counterparty to all financial instruments is its bankers, it is also exposed to minimal credit and liquidity risks in respect of these instruments. Its cash flow risk in respect of forward currency purchases is also minimal as it aims to pay suppliers in accordance with their stated terms, matching the maturity of the currency purchases. The directors do not consider any other risks attaching to the use of financial instruments to be material to an assessment of its financial position or profit.

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2012

## Research and development activities

The group undertakes product design and development activities when required for its customers. In such cases the intellectual property arising is generally the sole property of the customer. The group does not undertake product design and development for its own purposes. It does, however, in the normal course of its business and refinement of its manufacturing processes.

### **Employee involvement**

The group recognises that a loyal and highly skilled workforce is essential to the future of the business. During the year, the policy of providing employees with information about the group has continued and employees are encouraged to present their suggestions. Regular meetings are held between management and employee representatives and committees to allow a free flow of information.

## Disabled employees

The group recognises its obligations towards disabled people. Our policy is to give full and fair consideration to every employment application from disabled persons, having regard to their particular aptitudes and abilities and to give equal opportunities to disabled employees, with other employees, for training, career development and promotion. Every practible effort is made to continue the employment of, or arrange appropriate training for employees who become disabled.

#### Provision of information to the auditor

Each of the persons who are directors at the time when this directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any information needed by the company and the group's auditor in connection with preparing its report
  and to establish that the company and the group's auditor is aware of that information

This report was approved by the board on

20/2/12

and signed on its behalf

P Deehan Director

## **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom accounting standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company and the group for that period.

In preparing these financial statements the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions, to disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the companyand the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AWS ELECTRONICS GROUP LTD

We have audited the financial statements of AWS Electronics Group Limited for the year ended 30 June 2012 which comprise the consolidated profit and loss account, the consolidated and parent company balance sheets, the consolidated cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 30 June 2012 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AWS ELECTRONICS GROUP LTD

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns,
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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**Tobias Stephenson** (Senior statutory auditor) for and behalf of PKF (UK) LLP, Statutory auditor Birmingham, UK 27 February 2013

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2012

	Note	2012 £	2011 £
TURNOVER	1,2	38,691,522	39,522,367
Cost of sales		(31,236,882)	(31,001,452)
GROSS PROFIT		7,454,640	8,520,915
Administrative expenses		(6,257,902)	(6,718,792)
Exceptional administrative expenses	5	(154,846)	(11,250)
Total administrative expenses		(6,412,748)	(6,730,042)
OPERATING PROFIT	3	1,041,892	1,790,873
Interest payable and similar charges	7	(169,454)	(162,265)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		872,438	1,628,608
Tax on profit on ordinary activities	8	(143,675)	(508,236)
PROFIT FOR THE FINANCIAL YEAR	18	728,763	1,120,372

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the profit and loss account

## AWS ELECTRONICS GROUP LIMITED REGISTERED NUMBER 05626347

## CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2012

	Note	£	2012 £	£	2011 £
FIXED ASSETS					
Intangible assets	9		5,303,256		5,705,302
Tangible assets	10		684,645		550,358
			5,987,901		6,255,660
CURRENT ASSETS					
Stocks	12	4,730,206		5,977,097	
Debtors	13	4,644,439		8,501,706	
Cash at bank		-		2,104	
		9,374,645		14,480,907	
CREDITORS amounts falling due within one year	14	(10,624,831)		(16,737,756)	
NET CURRENT LIABILITIES			(1,250,186)		(2,256,849)
TOTAL ASSETS LESS CURRENT LIABILIT	IES		4,737,715		3,998,811
CREDITORS amounts falling due after more than one year	15		(82,056)		(71,915)
NET ASSETS			4,655,659		3,926,896
CAPITAL AND RESERVES					
Called up share capital	17		134,286		134,286
Capital redemption reserve	18		133,000		133,000
Profit and loss account	18		4,388,373		3,659,610
SHAREHOLDERS' FUNDS	19		4,655,659		3,926,896

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

P Deehan Director

## AWS ELECTRONICS GROUP LIMITED REGISTERED NUMBER: 05626347

## COMPANY BALANCE SHEET AS AT 30 JUNE 2012

	Note	£	2012 £	£	2011 £
FIXED ASSETS					
Tangible assets	10		27,507		43,574
Investments	11		11,664,162		11,664,162
			11,691,669		11,707,736
CURRENT ASSETS					
Debtors	13	111,098		266,337	
Cash at bank		298		1,052	
		111,396		267,389	
CREDITORS amounts falling due within one year	14	(11,131,696)		(11,971,713)	
NET CURRENT LIABILITIES			(11,020,300)		(11,704,324)
NET ASSETS			671,369		3,412
CAPITAL AND RESERVES					
Called up share capital	17		134,286		134,286
Capital redemption reserve	18		133,000		133,000
Profit and loss account	18		404,083		(263,874)
SHAREHOLDERS' FUNDS	19		671,369		3,412

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

P Deehan
Director

## CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2012

	Note	2012 £	2011 £
Net cash flow from operating activities	20	2,647,635	1,348,325
Returns on investments and servicing of finance	21	(169,454)	(162,265)
Taxation		(240,318)	(376,290)
Capital expenditure and financial investment	21	(330,867)	(137,270)
CASH INFLOW BEFORE FINANCING		1,906,996	672,500
Financing	21	(2,126,400)	(1,904,602)
DECREASE IN CASH IN THE YEAR		(219,404)	(1,232,102)

## RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT FOR THE YEAR ENDED 30 JUNE 2012

	2012 £	2011 £
Decrease in cash in the year  Cash outflow from decrease in debt and lease financing	(219,404) 2,126,400	(1,232,102) 1,904,602
CHANGE IN NET DEBT RESULTING FROM CASH FLOWS New finance leases	1,906,996 (38,565)	672,500
MOVEMENT IN NET DEBT IN THE YEAR  Net debt at 1 July 2011	1,868,431 (6,552,822)	672,500 (7,225,322)
NET DEBT AT 30 JUNE 2012	(4,684,391)	(6,552,822)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## **ACCOUNTING POLICIES**

## 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

At 30 June 2012 the group and parent company balance sheets reflected net current liabilities of £1,250,186 and £11,020,300 respectively. Included in creditors falling due within one year, in the group and parent company balance sheets are amounts due to group companies of £1,811,921 and £9,841,638 respectively and redeemable preference shares amounting to £497,714. In practice none of these amounts will be repayable within 12 months. In addition, on 31 October 2012 amounts due to/from parent companies in the group and company balance sheets amounting to £1,645,716 were waived on the acquisition of the group by DEKE Holdings Limited (see note 27). The directors of the group and its new ultimate parent company have prepared cash flow forecasts to 30 June 2013 and have considered the period of up to 12 months after the accounts are signed which indicate the ultimate parent company, the group and the company have sufficient funding to meet their liabilities as they fall due, based on facilities agreed with the group's bankers. On the basis of the above the directors have formed a judgement that is appropriate to prepare the financial statements on the going concern basis

#### 12 Basis of consolidation

The financial statements consolidate the accounts of AWS Electronics Group Limited and all of its subsidiary undertakings ('subsidiaries')

The acquisition method of accounting has been adopted. The difference between the fair value of consideration given for a subsidiary undertaking and the fair value of the asset and liabilities acquired is capitalised as goodwill and amortised over its expected useful life

#### 13 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts. Income is recognised on despatch of goods or provision of services

## 1.4 Intangible fixed assets and amortisation

Goodwill is the difference between the fair value of amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the profit and loss account over its estimated economic life of 20 years

## 1 5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases

Leasehold property improvements-

Over term of lease

Plant & machinery

25% straight Line

Fixtures, fittings and equipment

25-33% straight Line

Office equipment

33% Straight line

## 16 Investments

Investments in subsidiaries are valued at cost less provision for impairment

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 1 ACCOUNTING POLICIES (continued)

## 17 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

## 18 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

## 19 Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

## 1.10 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

## 1 11 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date or at those of related forward exchange contracts

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the profit and loss account

## 1 12 Research and development

Research and development expenditure is written off in the year in which it is incurred

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 1 ACCOUNTING POLICIES (continued)

## 1 13 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year

## 2 TURNOVER

An analysis of turnover by class of business is as follows

		2012 £	2011 £
	United Kingdom Rest of world	34,952,995 3,738,527	37,233,415 2,288,952
		38,691,522	39,522,367
3	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting)		
		2012 £	2011 £
	Amortisation - intangible fixed assets	402,046	408,798
	Depreciation of tangible fixed assets - owned by the group - held under finance leases	190,039 45,106	289,690 90,604
	Operating lease rentals - other operating leases Difference on foreign exchange	358,249 (74,014)	354,508 83,927
4	AUDITOR'S REMUNERATION		
		2012 £	2011 £
	Fees payable to the company's auditor for the audit of the company's annual accounts  Fees payable to the company's auditor and its subsidiaries in respect of	6,500	2,000
	The auditing of accounts of associates of the company pursuant to legislation Other services relating to taxation All other services	43,000 10,000 7,500	41,500 10,000 7,000

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 5 STAFF COSTS

Staff costs, including directors' remuneration, were as follows

	2012 £	2011 £
Wages and salaries	8,043,003	8,063,485
Social security costs	606,881	656,732
Other pension costs	63,920	154,671
	8,713,804	8,874,888

In addition to the above the group incurred redundacy costs during the year amounting to £154,846 (2011 - £nil)

The average monthly number of employees, including the directors, during the year was as follows

	2012 No	2011 No
Direct operatives Indirect operatives	276 125	285 136
	401	421
DIRECTORS' REMUNERATION		

	2012 £	2011 £
Emoluments	332,119	321,978
Company pension contributions to defined contribution pension schemes	34,753	33,825

During the year retirement benefits were accruing to 2 directors (2011 - 2) in respect of defined contribution pension schemes

The highest paid director received remuneration of £176,361 (2011 - £171,608)

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £23,212 (2011 - £20,876)

## 7 INTEREST PAYABLE

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	2012	2011
	£	£
On bank loans and overdrafts	125,039	100,136
On other loans	32,639	46,731
On finance leases and hire purchase contracts	11,776	15,398
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	169,454	162,265
	<del></del>	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 8. TAXATION

	2012 £	2011 £
Analysis of tax charge in the year		
Current tax (see note below)		
UK corporation tax charge on profit for the year Adjustments in respect of prior periods	126,177 -	463,422 110
	126,177	463,532
Foreign tax on income for the year	-	63,023
Total current tax	126,177	526,555
Deferred tax		
Origination and reversal of timing differences Effect of increased tax rate on opening liability	13,136 4,362	(18,319) -
Total deferred tax (see note 16)	17,498	(18,319)
Tax on profit on ordinary activities	143,675	508,236
	·	

## Factors affecting tax charge for the year

The tax assessed for the year is lower than (2011 - higher than) the standard rate of corporation tax in the UK of 24% (2011 - 26%) The differences are explained below

	2012 £	2011 £
Profit on ordinary activities before tax	872,438	1,628,608
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 24% (2011 - 26%)	209,385	423,438
Effects of		
Non-tax deductible amortisation of goodwill and impairment	84,566	106,287
Expenses not deductible for tax purposes	21,988	2,086
Capital allowances for year (in excess of)/less than depreciation	(11,343)	15,324
Adjustments to tax charge in respect of prior periods		110
Other timing differences	(1,415)	(1,815)
Difference on foreign tax rate	=	(23,219)
Tax charged at higher rate	-	4,344
Group relief not paid for	(177,004)	-
Current tax charge for the year (see note above)	126,177	526,555

## Factors that may affect future tax charges

There were no factors that may affect future tax charges

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 9 INTANGIBLE FIXED ASSETS

Group Cost	Goodwill £	Purchased Goodwill £	Total £
At 1 July 2011 and 30 June 2012	6,708,229	1,336,795	8,045,024
Amortisation			
At 1 July 2011	1,603,854	735,868	2,339,722
Charge for the year	335,206	66,840	402,046
At 30 June 2012	1,939,060	802,708	2,741,768
Net book value			
At 30 June 2012	4,769,169	534,087	5,303,256
At 30 June 2011	5,104,375	600,927	5,705,302
	_		

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 10 TANGIBLE FIXED ASSETS

Group	Leasehold property improv'ts £	Plant and machinery £	Fixtures, fittings and equipment £	Office equipment £	Total £
Cost					
At 1 July 2011 Additions Disposals	159,376 4,192	3,751,293 287,701 (12,029)	461,137 58,546 -	557,387 18,993 -	4,929,193 369,432 (12,029)
At 30 June 2012	163,568	4,026,965	519,683	576,380	5,286,596
Depreciation					
At 1 July 2011 Charge for the year On disposals	156,816 3,335 -	3,324,576 157,906 (12,029)	433,069 41,393 -	464,374 32,511 -	4,378,835 235,145 (12,029)
At 30 June 2012	160,151	3,470,453	474,462	496,885	4,601,951
Net book value					
At 30 June 2012	3,417	556,512	45,221	79,495	684,645
At 30 June 2011	2,560	426,717	28,068	93,013	550,358

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows

Group	2012 £	2011 £
Plant and machinery Office equipment	180,658 7,205	136,252 10,187
	187,863	146,439

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 10. TANGIBLE FIXED ASSETS (continued)

Fixtures & fittings £	Computer equipment £	Total £
46,305 -	182,741 11,829	229,046 11,829
46,305	194,570	240,875
40,130	145,342	185,472
5,047	22,849	27,896
45,177	168,191	213,368
<del>-</del>		
1,128	26,379	27,507
6,175	37,399	43,574
	46,305 - 46,305 - 46,305 - 40,130 5,047 - 45,177	fittings equipment £  46,305

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows

	2012	2011
Company	£	£
Computer equipment	7,205	10,187

## 11 FIXED ASSET INVESTMENTS

	Investments
	ın
	subsidiary
	companies
Company	£
Cost	
At 1 July 2011 and 30 June 2012	11,664,162
Net book value	
At 30 June 2012	11,664,162
	<del></del> -
At 30 June 2011	11,664,162

Details of the principal subsidiaries can be found under note number 29

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 12 STOCKS

		Group		Company
	2012	2011	2012	2011
	£	£	£	£
Raw materials	2,885,151	3,368,448	-	-
Work in progress	1,845,055	2,608,649	-	-
	4,730,206	5,977,097	-	-

## 13 DEBTORS

		Group		Company
	2012	2011	2012	2011
	£	£	£	£
Trade debtors	4,208,743	8,115,995	-	-
Other debtors	74,517	-	14,441	171,229
Prepayments and accrued income	321,979	329,013	92,757	92,644
Deferred tax asset (see note 16)	39,200	56,698	3,900	2,464
	4,644,439	8,501,706	111,098	266,337

## 14 CREDITORS Amounts falling due within one year

		Group		<u>Company</u>
	2012 £	2011 £	2012 £	2011 £
Unsecured loan notes	380,000	710,000	380,000	710,000
Bank loans and overdrafts	1,821,687	1,604,387	-	_
Amounts owed to group undertakings	1,811,921	3,551,011	9,841,638	10,367,247
Net obligations under finance leases				
and hire purchase contracts	91,013	119,899	-	10,187
Trade creditors	4,087,409	7,890,440	121,956	101,024
Corporation tax	126,308	240,449	•	•
Social security and other taxes	658,425	622,733	-	-
Other creditors	332,730	599,020	106,198	75,110
Accruals and deferred income	817,624	902,103	184,190	210,431
Share capital treated as debt (Note 17)	497,714	497,714	497,714	497,714
	10,624,831	16,737,756	11,131,696	11,971,713

Finance leases are secured over the assets to which they relate

Bank loans and overdraft of the group and company are secured by fixed and floating charges over all current and future assets of the group and cross guarantees between UK based group companies

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 15 CREDITORS

Amounts falling due after more than one year

		Group		Company
	2012 £	2011 £	2012 £	2011 £
Net obligations under finance leases and hire purchase contracts	82,056	71,915	-	-
				<del></del>

Obligations under finance leases and hire purchase contracts, included above, are payable as follows

		Group		Company
	2012	2011	2012	2011
	£	£	£	£
Between one and five years	82,056	71,915	-	-

Finance leases are secured over the assets to which they relate

## 16. DEFERRED TAX ASSET

		Group		Company
	2012	2011	2012	2011
	£	£	£	£
At beginning of year (Charge for)/released during the year	56,698	38,379	2,464	1,829
	(17,498)	18,319	1,436	635
At end of year	39,200	56,698	3,900	2,464

The deferred tax asset is made up as follows

		Group		Company
	2012	2011	2012	2011
	£	£	£	£
Accelerated capital allowances	36,760	56,698	(3,010)	(2,464)
Tax losses brought forward	2,440	-	(890)	-
	39,200	56,698	(3,900)	(2,464)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

17 SHAR	E CAPITAL
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		2012 £	2011 £
	Shares classified as capital		
	Allotted, called up and fully paid		
	85,714 A ordinary Shares shares of £1 each 34,286 B Ordinary Shares shares of £1 each 14,286 C Ordinary Shares shares of £1 each	85,714 34,286 14,286	85,714 34,286 14,286
		134,286	134,286
	Shares classified as debt		
	Allotted, called up and fully paid		
	497,714 Redeemable preference shares shares of £1 each	<u>497,714</u>	497,714
18.	RESERVES		
		Capital redempt'n	Profit and
	Group	reserve £	loss account
	At 1 July 2011 Profit for the year	133,000	3,659,610 728,763
	At 30 June 2012	133,000	4,388,373
		Capital redempt'n	Profit and
	Company	reserve £	loss account £
	At 1 July 2011 Profit for the year	133,000	(263,874) 667,957
	At 30 June 2012	133,000	404,083

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 19 RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

Group	2012 £	2011 £
Opening shareholders' funds Profit for the year	3,926,896 728,763	2,806,524 1,120,372
Closing shareholders' funds	4,655,659	3,926,896
Company	2012 £	2011 £
Opening shareholders' funds Profit/(loss) for the year	3,412 667,957	170,913 (167,501)
Closing shareholders' funds	671,369	3,412

The company has taken advantage of the exemption contained within section 408 of the Companies Act 2006 not to present its own profit and loss account

The profit for the year dealt with in the accounts of the company was £667,957 (2011 - £230,199)

## 20. NET CASH FLOW FROM OPERATING ACTIVITIES

	2012	2011
	£	£
Operating profit	1,041,892	1,790,873
Amortisation of intangible fixed assets	402,046	408,798
Depreciation of tangible fixed assets	235,145	380,294
Decrease/(increase) in stocks	1,246,891	(1,247,914)
Decrease/(increase) in debtors	3,839,769	(1,746,220)
(Decrease)/increase in creditors	(4,118,108)	1,762,494
Net cash inflow from operating activities	2,647,635	1,348,325

## 21. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

	2012 £	2011 £
Returns on investments and servicing of finance		
Interest paid Hire purchase interest	(157,678) (11,776)	(146,867) (15,398)
Net cash outflow from returns on investments and servicing of finance	(169,454)	(162,265)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 21 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT (continued)

	2012 £	2011 £
Capital expenditure and financial investment		
Purchase of tangible fixed assets Sale of tangible fixed assets	(330,867) -	(142,627) 5,357
Net cash outflow from capital expenditure	(330,867)	(137,270)
	2012 £	2011 £
Financing		
Repayment of other loans Parent company loan Repayment of finance leases	(330,000) (1,739,090) (57,310)	(160,000) (1,593,892) (150,710)
Net cash outflow from financing	(2,126,400)	(1,904,602)

## 22. ANALYSIS OF CHANGES IN NET DEBT

	1 July 2011 £	Cash flow £	Other non-cash changes £	30 June 2012 £
Cash at bank and in hand Bank overdraft	2,104 (1,604,387)	(2,104) (217,300)	-	- (1,821,687)
	(1,602,283)	(219,404)		(1,821,687)
Finance leases Debts due within one year	(191,814) (4,758,725)	57,310 2,069,090	(38,565) -	(173,069) (2,689,635)
Net debt	(6,552,822)	1,906,996	(38,565)	(4,684,391)

Non cash changes represent new finance leases entered into during the year

## 23 PENSION COMMITMENTS

Certain companies within the group operate defined contributions pension schemes. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £63,920 (2011 - £154,671). Contributions totalling £10,813 (2011 - £17,578) were payable to the fund at the year end and are included in creditors.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 24 OPERATING LEASE COMMITMENTS

At 30 June 2012 the Group had annual commitments under non-cancellable operating leases as follows

	Land and building	
	2012	2011
Group	£	£
Expiry date		
Within 1 year	28,198	-
Between 2 and 5 years	136,250	164,448
After more than 5 years	180,000	180,000

At 30 June 2012 the Company had annual commitments under non-cancellable operating leases as follows

	Land and buildings	
	2012	2011
Company	£	£
Expiry date		
Between 2 and 5 years	16,250	16,250

## 25 OTHER FINANCIAL COMMITMENTS

The group and company has guaranteed the borrowings of its parent and subsidiary undertakings. At 30 June 2012 potential liabilities under this arrangement for the group amounted to £5,851,430 (2011 £6,949,329) and for the company £7,496,923 (2011 £8,554,862)). The guarantee is secured by a debenture over the assets of the group and company.

As at the 30 June 2012 the group had forward foreign exchange contracts amouting to £244,444. This was not significantly different from the fair value of the contracts

## 26 RELATED PARTY TRANSACTIONS

Advantage has been taken not to disclose transactions with group companies included within these consolidated financial statements

At 30 June 2012 and 30 June 2011 the company owed £100,930 to its immediate parent undertaking AWS Electronics GH (2008) Limited

During the year the company made cash transfers and payments on behalf of its ultimate parent undertaking AWS Group Holdings Limited amounting to £1,739,089 (2011 £1,593,894) At 30 June 2012 the company owed AWS Group Holdings Limited £1,912,851 (2011 £3,651,940)

The group has received group relief for which no consideration was paid from AWS Group Holdings Limited amounting to £254,486 (2011 consideration was paid amounting to £269,333)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2012

## 27 POST BALANCE SHEET EVENTS

On 31 October 2012 the company and its wholly owned subsidiaries were acquired by DEKE Holdings Limited, replacing AWS Group Holdings Limited as its ultimate parent undertaking. Under the sale and purchase agreement the company's net indebtedness to AWS Group Holdings Limited and the company's immediate parent undertaking, AWS GH (2008) Limited, amounting to £1,645,716 was waived, thus improving the net asset position of the company by the same amount

As part of the transaction the company and all of its subsidiaries were released from their cross guarantee securing the bank borrowings of their former parent (amounting to £5,830,000 as at the year end) and a new cross guarantee and debenture was entered into to secure the bank facilities of the DEKE Holdings Limited group amounting to £6,397,000 as at completion

On 31 October 2012 the company received interim dividends for the year ended 30 June 2013 from its subsidiary undertakings amounting to £1,810,000

Following its acquisition of AWS Electronics Group Limited and its subsidiary undertakings, the directors consider DEKE Holdings limited, a company registered in England and Wales, to be the company's ultimate parent undertaking and Mr P Deehan to be the ultimate controlling party

## 28 ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

At 30 June 2012 the company's immediate parent undertaking was AWS Electronics GH (2008) Limited and its ultimate parent undertaking and controlling party was AWS Group Holdings Limited. Following its acquisition of AWS Electronics Group Limited and its subsidiary undertakings, the directors consider DEKE Holdings limited, a company registered in England and Wales, to be the company's ultimate parent undertaking and Mr P Deehan to be the ultimate controlling party

## 29 PRINCIPAL SUBSIDIARIES

Country	Percentage Shareholding
England and Wales	100%
England and Wales	100%
England and Wales	100%
Slovakia	100%
	England and Wales England and Wales England and Wales

All subsidiary companies manufacture electronic equipment