# NIMAX THEATRES LIMITED ABBREVIATED ACCOUNTS FOR THE PERIOD ENDED 5 OCTOBER 2008



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17/06/2009 COMPANIES HOUSE 126

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#### **DIRECTORS' REPORT**

#### FOR THE PERIOD ENDED 5 OCTOBER 2008

The directors present their report and financial statements for the period ended 5 October 2008.

#### Principal activities and review of the business

The principal activity of the company continued to be that of the theatre management of the Apollo, Duchess, Garrick and Lyric theatres.

We aim to present a balanced and comprehensive review of the development and performance of our business during the period and its position at the period end. Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties we face.

The company has developed significantly by the end of this, its third year. A motivated, stable and effective senior management team working closely together have implemented policies started in year two, with excellent results. Profits have therefore significantly increased over the two initial set up years. An excellent work force with a low turnover of people has also contributed greatly.

The fruition of the production development policy started in the previous year and the concentration on programming reduced the number of dark weeks from 45 to 16. Ticket sales were significantly increased - attendances up 28% with net admissions up 16%. The increase in product and sales resulted in improved profits across all departments. The management policy of being proactive in assisting producers with marketing and support was also very effective

#### New initiatives:

A £1 restoration levy was introduced to all new shows in March 2008, following a report by the London Assembly. This enabled the management team to start a vital refurbishment programme across all theatres. The effects of this will be enjoyed in future years.

The directors raised a production fund to provide production monies for shows coming in to Nimax Theatres by third party producers and to support their own productions. This will increase the company's ability to compete better in the market place.

A review of all venue bar and front of house retail in 2008 resulted in a complete renegotiation of bar supplier contracts, which, coupled with a reorganisation of systems has increased spend per head, gross profit margins and net profit per head.

The company's most successful year to date.

#### Results and dividends

The results for the period are set out on page 4.

#### **Directors**

The following directors have held office since 1 October 2007:

L Burns

M Weitzenhoffer

#### Auditors

In accordance with the company's articles, a resolution proposing that Blinkhorns be reappointed as auditors of the company will be put at a General Meeting.

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE PERIOD ENDED 5 OCTOBER 2008

#### Statement of directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

The Burns

Director

4 June 2009

# INDEPENDENT AUDITORS' REPORT TO NIMAX THEATRES LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 4 to 14, together with the financial statements of Nimax Theatres Limited for the period ended 5 October 2008 prepared under section 226 of the Companies Act 1985.

This report is made solely to the company in accordance with section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to them in an auditors' report on abbreviated accounts and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with sections 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you.

#### Basis of opinion

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision.

Blį̇̀ηkhorns

8 June 2009

Registered Auditor

27 Mortimer Street London W1T 3BL

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 5 OCTOBER 2008

	Notes	2008 £	2007 £
Gross profit		1,338,450	933,750
Administrative expenses		(936,403)	(600,559)
Operating profit	3	402,047	333,191
Other interest receivable and similar income Interest payable and similar charges	5	81,389 -	27,705 (1,666)
Profit on ordinary activities before taxation		483,436	359,230
Tax on profit on ordinary activities	6	(115,500)	(59,883)
Profit for the period	15	367,936	299,347

There are no recognised gains and losses other than those passing through the profit and loss account.

# ABBREVIATED BALANCE SHEET

#### AS AT 5 OCTOBER 2008

Notes 7 8	£	2,890,000	£	2 000 000
				2 000 000
				2 000 000
8		444 750		3,060,000
		414,758		443,721
		3,304,758		3,503,721
9	27,656		15,267	
10	2,350,391		1,641,185	
	2,335,045		697,281	
	4,713,092		2,353,733	
11	(3,816,676)		(1,782,781)	
		896,416		570,952
		4,201,174		4,074,673
12		(3,503,051)		(3,744,485)
		698,123		330,188
	,			
1.4		1.000		1,000
15		697,123		329,188
16		698,123		330,188
	10 11 12 14 15	10 2,350,391 2,335,045 4,713,092 11 (3,816,676)	9 27,656 10 2,350,391 2,335,045 4,713,092 11 (3,816,676) 896,416 4,201,174 12 (3,503,051) 698,123 14 1,000 697,123	9 27,656 15,267 10 2,350,391 1,641,185 697,281 4,713,092 2,353,733 11 (3,816,676) (1,782,781) 896,416 4,201,174 12 (3,503,051) 698,123 14 1,000 697,123

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

Approved by the Board and authorised for issue on 4 June 2009

L Burns Director

# CASH FLOW STATEMENT FOR THE PERIOD ENDED 5 OCTOBER 2008

	£	2008 £	£	2007 £
Net cash inflow/(outflow) from operating activities		1,909,778		(357,980)
Returns on investments and servicing of finance				
Interest received	81,389		27,705	
Net cash inflow for returns on investments and servicing of finance		81,389		27,705
Taxation	• .	(59,883)		-
Capital expenditure Payments to acquire tangible assets	(52,085)		(36,660)	
Net cash outflow for capital expenditure		(52,085)		(36,660)
Net cash inflow/(outflow) before management				
of liquid resources and financing		1,879,199		(366,935)
Other new long term loans Repayment of long term bank loan	150,000 (391,435)		150,000 (226,098)	
Net cash outflow from financing	, ,	(241,435)	,	(76,098)
Increase/(decrease) in cash in the period	-	1,637,764		(443,033)

# NOTES TO THE CASH FLOW STATEMENT FOR THE PERIOD ENDED 5 OCTOBER 2008

	Reconciliation of operating profit to net operating activities	cash inflow/(outflo	w) from	2008	2007
	operating detivities			£	£
	Operating profit			402,047	333,191
	Depreciation of tangible assets			81,048	76,868
	Amortisation of intangible assets			170,000	170,000
	(Increase)/decrease in stocks			(12,389)	1,888
	Increase in debtors			(709,206)	(463,238)
	Increase/(decrease) in creditors within one	year		1,978,278	(476,689)
	Net cash inflow/(outflow) from operating	activities		1,909,778	(357,980)
2	Analysis of net debt	1 October 2007	Cash flow	Other non-5 cash changes	October 2008
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	697,281	1,637,764	-	2,335,045
	Bank deposits	<del></del>		-	<del></del>
	Debt:				
	Debts falling due after one year	(3,744,485)	241,434	-	(3,503,051)
	Net debt	(3,047,204)	1,879,198	_	(1,168,006)
3	Reconciliation of net cash flow to moven	nent in net debt		2008 £	2007 £
	Increase/(decrease) in cash in the period			1,637,764	(443,033)
	Cash outflow from decrease in debt			241,434	76,097
	••			4 070 400	(200,020)
	Movement in net debt in the period			1,879,198	(366,936)
	Opening net debt			(3,047,204)	(2,680,268)
	Closing net debt			(1,168,006)	(3,047,204)

# NOTES TO THE ABBREVIATED ACCOUNTS FOR THE PERIOD ENDED 5 OCTOBER 2008

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Plant and machinery

10% straight line

Fixtures, fittings & equipment

10 - 25% straight line

#### 1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.7 Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.8 Long term contracts

Ticket sales collected on behalf of producers are paid out in the week following the performance, and are treated as payments received on account on the balance sheet.

#### 1.9 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the period they are payable.

#### 1.10 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.11 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 5 OCTOBER 2008

#### 2 Cost of sales and net operating expenses

		Continuing Di	2008 scontinued £	Total £	Continuing E	2007 Discontinued £	Total £
	Cost of sales	5,150,405	-	5,150,405	4,374,713	80,726	4,455,439
	Administrative expenses	936,403	-	936,403	600,559	-	600,559
		6,086,808	-	6,086,808	4,975,272	80,726	5,055,998
3	Operating profit					2008 £	2007 £
	Operating profit is stated a Amortisation of intangible Depreciation of tangible a Auditors' remuneration (in	assets ssets	ses and ben	efits in kind)		170,000 81,048 20,000	170,000 76,868 18,000
	and after crediting: Profit on foreign exchange	e transactions				(636)	
4	Investment income					2008 £	2007 £
	Bank interest					81,389	27,705
						81,389	27,705
5	Interest payable					2008 £	2007 £
	Other interest					-	1,666

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 5 OCTOBER 2008

6	Taxation	2008 £	2007 £
	Domestic current year tax		
	U.K. corporation tax	115,500	59,883
	Current tax charge	115,500	59,883
	Factors affecting the tax charge for the period		
	Profit on ordinary activities before taxation	483,436	359,230
		<del></del>	
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 24.30% (2007 - 19.00%)	117,475	68,254
	Effects of:		
	Non deductible expenses	3,947	3,190
	Depreciation add back	19,695	14,605
	Capital allowances	(26,025)	(28,245)
	Other tax adjustments	408	2,079
		(1,975)	(8,371)
	Current tax charge	115,500	59,883
7	Intangible fixed assets		Goodwill
			£
	Cost		
	At 1 October 2007 & at 5 October 2008		3,400,000
	Amortisation		
	At 1 October 2007		340,000
	Charge for the period		170,000
	At 5 October 2008		510,000
	Net book value		_
	At 5 October 2008		2,890,000
	At 30 September 2007		3,060,000

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 5 OCTOBER 2008

8		ant and chinery	Fixtures, fittings & equipment	Total
		£	£	£
	Cost	100 020	100 012	E7E 6E0
	At 1 October 2007 Additions	106,839 5,000	168,813 47,085	575,652 52,085
	At 5 October 2008	111,839	215,898	627,737
	Depreciation			
	At 1 October 2007	80,293	51,638	131,931
	Charge for the period	41,059	39,989	81,048
	At 5 October 2008	121,352	91,627	212,979
	Net book value			
	At 5 October 2008	290,487	124,271	414,758
	At 30 September 2007	326,546	117,175	443,721
9	Stocks		2008 £	2007 £
	Finished goods and goods for resale		27,656	15,267
10	Debtors		2008	2007
			£	£
	Trade debtors		1,324,533	851,492
	Amounts owed by parent and fellow subsidiary undertakings		770,741	438,991
	Other debtors		54,785	53,914
	Prepayments and accrued income		200,332	296,788
			2,350,391	1,641,185

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 5 OCTOBER 2008

11	Creditors: amounts falling due within one year	2008 £	2007 £
		-	~
	Payments received on account	1,302,129	476,770
	Trade creditors	592,329	356,269
	Corporation tax	115,500	59,883
	Other taxes and social security costs	394,651	312,608
	Directors' current accounts	372,788	222,788
	Other creditors	813,277	284,117
	Accruals and deferred income	226,002	70,346
		3,816,676	1,782,781
12	Creditors: amounts falling due after more than one year	2008 £	2007 £
	Other loans	3,503,051	3,744,485
	In more than one year but not more than two years	372,788	222,788
	In more than two years but not more than five years	668,364	668,364
	In more than five years	2,834,686 	2,853,332
13	Pension and other post-retirement benefit commitments Defined contribution		
		2008	2007
		£	£
	Contributions payable by the company for the period	26,683	21,820

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 5 OCTOBER 2008

14	Share capital	2008 £	2007 £
	Authorised		
	50,000 Ordinary A shares of £1 each	50,000	50,000
	50,000 Ordinary B shares of £1 each	50,000	50,000
		100,000	100,000
	Allotted, called up and fully paid	·	
	500 Ordinary A shares of £1 each	500	500
	500 Ordinary B shares of £1 each	500	500
		1,000	1,000
15	Statement of movements on profit and loss account		Profit and loss account £
	Balance at 1 October 2007		329,187
	Profit for the period		367,936
	Balance at 5 October 2008		697,123
16	Reconciliation of movements in shareholders' funds	2008 £	2007 £
	Profit for the financial period	367,936	299,347
	Opening shareholders' funds	330,188	30,841
	Closing shareholders' funds	698,123	330,188

#### 17 Contingent liabilities

The bank holds unlimited multilateral company guarantee given by Nimax Theatres Limited and Nimax LLP to secure all liabilities of each other.

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 5 OCTOBER 2008

18	Directors' emoluments	2008 £	2007 £
	Emoluments for qualifying services	159,031	7,500
19	Employees		
	Number of employees The average monthly number of employees (including directors) during the period was:		
	period was.	2008 Number	2007 Number
		139	112
	Employment costs	2008 £	2007 £
	Wages and salaries	2,771,783	2,292,081
	Social security costs	282,360	214,348
	Other pension costs	26,683	21,820
		3,080,826	2,528,249

#### 20 Ultimate parent company

The ultimate controlling party is Nimax LLP, a limited liability partnership registered in England and Wales, with a 100% shareholding of the company.