## North-West Wales Management **Development Centre Limited**

Directors' report and financial statements Registered number 5473157 31 July 2007

22/02/2008 **COMPANIES HOUSE** 

North-West Wales Management Development Centre Limited Directors' report and financial statements 31 July 2007

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## Directors and advisers for the year ended 31 July 2007

#### Directors

Prof Pete N Barrar (resigned 9<sup>th</sup> July 2007)
Prof Edward PM Gardener
Prof Sian Hope
Mr Dafydd W Wigley (Chair)
Mr David W Williams
Dr Trevor J Fielding

#### Secretary

Ms Clare E Mostert (resigned 25<sup>th</sup> January 2007) Mrs Caroline L Roberts (appointed 25<sup>th</sup> January 2007)

#### **Registered Office**

The Management Centre Hen Goleg University of Wales, Bangor College Road Bangor LL57 2DG

#### Auditors

KPMG LLP St James' Square Manchester M2 6DS

#### Bankers

Barclays Bank plc PO Box 1275 Bangor Business Centre 273 High Street Bangor Gwynedd LL57 1ZF

### Directors' report

The directors present their report and the audited financial statements of the company for the year ended 31 July 2007

#### Principal activities

It is intended that the principal activity of the company will be to design, develop and deliver certificated courses for management professionals leading to vocational degrees including MBA, post experience executive courses for public and private sector clients, open access management programmes, professional courses leading to Chartered status in management, finance and accounting, personnel management, marketing and others, Continuous Professional Development, and courses in leadership and management for the SME sector. In addition, the Management Centre will provide close-to-market research and consultancy through its Centre for Business Research and residential conferencing facilities both for practitioner and academic purposes, which has been the principal activity during this financial year.

#### Results and dividends

The loss for the year, after taxation, amounted to (£323,325) (2006 (£560,135))

The directors do not recommend the payment of a dividend for the year

#### Directors and their interests

The directors who held office during the year are listed below

Prof Pete N Barrar (resigned 9<sup>th</sup> July 2007)
Prof Edward PM Gardener
Prof Sian Hope
Mr Dafydd W Wigley (Chair)
Mr David W Williams
Dr Trevor J Fielding

None of the directors had any interests in the shares of the company at any time during the year

#### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

By order of the board

Trevor J Fielding
Director

The Management Centre
Hen Goleg
Bangor University
College Road
Bangor
Gwynedd
LL57 2DG

29 November 2007

# Statement of directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



#### KPMG LLP

St James' Square Manchester M2 6DS United Kingdom

# Independent auditors' report to the members of North-West Wales Management Development Centre Limited

We have audited the financial statements of North-West Wales Management Development Centre Limited for the year ended 31 July 2007 which comprise the Profit and Loss Account, the Balance Sheet and the related notes These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities on page 3, the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Independent auditors' report to the members of North-West Wales Management Development Centre Limited (continued)

### Opinion

In our opinion the

- financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 July 2007 and of its loss for the year then ended, and
- financial statements have been properly prepared in accordance with the Companies Act 1985, and
- information given in the Director's Report is consistent with the financial statements

KPMG LLP

Chartered Accountants Registered Auditor

MPMG NR

29 November 2007

## Profit and loss account

for the year ended 31 July 2007	Notes	2007 £	2006 £
Turnover		63,094	2,500
Grant Allocations		147,492	55,718
Gross profit		210,586	58,218
Administration Expenses Pre-incorporation expenses		533,911 -	318,230 300,123
Operating Loss	2-4	(323,325)	(560,135)
Loss on ordinary activities before taxation Taxation	5	(323,325)	(560,135)
Loss for the financial year after taxation	13	(323,325)	(560,135)

#### All operations are continuing

The company has no recognised gains or losses other than those presented above and therefore no separate statement of total recognised gains and losses has been presented

There is no difference between the loss on ordinary activities before taxation and its historical cost equivalents

# Balance sheet At 31 July 2007

	Note	2007 £	2006 £
Fixed Assets		*	~
Intangible Assets	6	20,176	
Tangible Assets	7	8,285,121	2,757,744
Current assets			
Debtors	12	2,662,498	-
Creditors: amounts falling due within one year	8	(1,429,857)	(327,142)
Net current assets		1,232,641	(327,142)
Total assets and current assets		9,537,938	2,430,602
Creditors amounts falling due after more than one year	9	(3,250,000)	-
Deferred capital grants	11	(7,171,397)	(2,990,736)
Net liabilities		(883,459)	(560,134)
Capital and reserves			
Called up share capital	13	1	1
Profit and loss account	14	(883,460)	(560,135)
Equity shareholders' deficit	15	(883,459)	(560,134)
Equity snarenolucis utilett	15	(000,409)	(500,154)
		<del></del>	

These financial statements were approved by the board of directors on 29 November 2007 and were signed on its behalf by

Dafydd Wigley

Chair

Trevor Fielding Director

#### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom. A summary of the more important accounting policies, which have been applied consistently, is set out below.

#### Accounting convention

The financial statements have been prepared under the historical cost convention

#### Basis of preparation

As at 31 July 2007 the Company had a deficiency of shareholders' funds of £883,459 (2006 £560,134). The parent company has agreed that it will continue to provide adequate financial support to the company to enable it to continue trading for a period of at least 12 months from the signing these financial statements. The Directors therefore consider that it is appropriate to prepare the accounts on the going concern basis.

#### Turnover

Turnover represents the invoiced amount of goods sold and services provided (stated net of value added tax) during the year

#### Intangible assets

Costs incurred on product development relating to design and development of new or enhanced products are capitalised as intangible assets when it is probable that the development will result in a product which is commercially viable. The expenditure capitalised is direct and external labour costs with all other development costs recognised as an expense as incurred. Capitalised product development expenditure is subject to regular impairment review and is stated at cost less any accumulated impairment losses.

Capitalised product expenditure – straight line basis over 3 years

Capitalised product development expenditure is not amortised in the year of capitalisation

#### Tangible fixed assets

Tangible fixed assets are stated at cost, less depreciation

Depreciation is provided on tangible fixed assets at rates calculated to write off the cost of each asset over its expected useful life as follows

Leasehold Improvements - straight line basis over 50 years

#### Pensions

The company's employees are members of the University of Wales, Bangor Pension and Assurance Scheme, which is a defined benefit pension scheme. As the company is unable to identify its share of the assets and liabilities of the scheme, contributions are accounted for as if made to a defined contribution scheme. Contributions are therefore charged to the profit and loss account in the period to which they relate. Further details of these schemes are given in the financial statements of the parent company.

#### Cash flow statement

The company has taken advantage of the exemption permitted by Financial Reporting Standard Number 1 (Revised), whereby a cash flow statement need not be prepared by a small company as defined in the Companies Act 1985, nor where the company is consolidated into a group where financial statements are publicly available

#### Grants

Grants received in respect of the leasehold improvements are treated as deferred capital grants and amortised in line with the depreciation life of the assets

## 2 Operating loss

		2007 £	2006 £
Operating loss is stated after characteristic Depreciation charge for the year Auditors' remuneration for audi	•	177,706 2,600	56,280 4,000
3 Directors' emoluments			
		2007 £	2006 £
The directors' aggregate emolu of qualifying services were Aggregate emoluments	iments, including pension contributions, in respect	49,979	51,610
Aggregate emoluments		49,979	
		49,979	51,610

## 4 Employee information

The average weekly number of persons (including executive directors) employed by the company during the year was

	2007 Number	2006 Number
Administration	5	3
	**************************************	
	5	3
	20000000000000000000000000000000000000	
Staff costs (for the above persons)		
Wages and salaries	151,465	95,365
Social security costs	13,417	9,026
Other pension costs	15,483	6,086
	180,365	110,477

#### 5 Taxation

Factors affecting the tax charge for the current period		
·	2007	2006
	£	£
Loss on ordinary activities before tax	(323,325)	(560,135)
	<del></del>	<del></del>
Loss on ordinary activities multiplied by the standard rate of corporation tax in the		
UK of 30%	(96,998)	(168,041)
Effects of		
Expenses not deductible for tax purposes	53,250	16,884
Non-taxable income	(44,248)	(16,715)
Other timing differences	87,995	167,872
Current tax charge for period	-	-

The potential deferred tax asset of £200,510 (2006 £167,872) has not been recognised on the grounds that there is insufficient evidence that the asset will be recoverable

#### 6 Intangible fixed assets

	Product development
	2007 £
Cost	r
At 1 August 2006	0
Additions	20,176
At 31 July 2007	20,176
Amortisation	<del></del>
At I August 2006	0
Charge for the year	0
At 31 July 2007	0
Net book value	
At 31 July 2007	20,176
At 31 July 2006	0

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## 7 Tangible fixed assets

Tangible fixed assets		Leasehold
	1	Improvements
		2007 £
Cost		
At 1 August 2006		2,814,024
Additions		5,705,083
At 31 July 2007		8,519,107
Depreciation		
At I August 2006		56,280
Charge for year		177,706
At 31 July 2007		233,986
Net book value		
At 31 July 2007		8,285,121
At 31 July 2006		2,757,744
Creditors: amounts falling due within one year		
	2007 £	2006 £
Bank overdraft Accruals Amounts due to parent undertaking Trade Creditors	697,096 52,242 35,212 645,307	2,400 324,742
	1,429,857	327,142
Creditors: amounts falling due after more than one year		
	2007 £	2006 £
Bank loans	3,250,000	-

### Bank loans and overdraft    Bank loans and overdraft	10	Loans and other borrowings		
Bank loans and overdraft   3,947,096				2006 £
Due in one year or less Due between one and two years Due between three and five years Due after five years  3,250,000  -  3,947,096  -  11 Deferred capital grants  2007 2006 £ At 1 August 2006 2,990,736  -  Cash received 4,328,153 3,046,454 Released to profit and loss account 147,492 55,718 At 31 July 2007 7,171,397 2,990,736  12 Debtors  Debtors VAT Amounts due from parent undertaking Prepayment Accrued Income 21,412 -  -  -  -  -  -  -  -  -  -  -  -  -		Bank loans and overdraft	_	-
11   Deferred capital grants		Due in one year or less Due between one and two years Due between three and five years		-
11   Deferred capital grants		Due after five years	3,250,000	
2007   2006   £   £   £   £   £   £   £   £   £			3,947,096	
### At 1 August 2006	11	Deferred capital grants	, <del></del>	
Cash received       4,328,153       3,046,454         Released to profit and loss account       147,492       55,718         At 31 July 2007       7,171,397       2,990,736         12 Debtors         Debtors       1,228,798       -         VAT       1,378,341       -         Amounts due from parent undertaking Prepayment       23,669       -         Accrued Income       21,412       -				2006 £
Released to profit and loss account   147,492   55,718		At 1 August 2006	2,990,736	-
At 31 July 2007  7,171,397  2,990,736  Debtors  Debtors  VAT  Amounts due from parent undertaking Prepayment Accrued Income  2,990,736  2,990,736  2,990,736  2006 £ £ £ £ £  1,228,798 - 1,378,341 - 1,378,341 - 10,278 - 21,412 -		Cash received	4,328,153	3,046,454
Debtors         Debtors       1,228,798       -         VAT       1,378,341       -         Amounts due from parent undertaking       23,669       -         Prepayment       10,278       -         Accrued Income       21,412       -		Released to profit and loss account	147,492	55,718
2007   2006   £   £   £   £   £   £   £   £   £		At 31 July 2007	7,171,397	2,990,736
Debtors       1,228,798       -         VAT       1,378,341       -         Amounts due from parent undertaking       23,669       -         Prepayment       10,278       -         Accrued Income       21,412       -	12	Debtors		
VAT       1,378,341       -         Amounts due from parent undertaking       23,669       -         Prepayment       10,278       -         Accrued Income       21,412       -				2006 £
2,662,498		VAT Amounts due from parent undertaking Prepayment	1,378,341 23,669 10,278 21,412	-
			2,662,498	

#### 13 Called up share capital

		2007 £	2006 £
	Authorised 100 ordinary shares of £1 each	100	100
	Allotted, called up and fully paid 1 ordinary share of £1 each	1	1
14	Profit and loss account	2007	2006
		2007 £	2006 £
	At 1 August 2006 Loss for the financial year	(560,135) (323,325)	(560,135)
	At 31 July 2007	(883,460)	(560,135)
15	Reconciliation of movement in shareholders' funds		
		2007 £	2006 £
	Opening shareholders' funds	(560,135)	- 1
	Share capital Loss for the financial year	(323,325)	(560,135)
	Closing shareholders' deficit	(883,459)	(560,134)

#### 16 Capital commitments

Leasehold improvements – authorised and contracted at 31 July 2007 £1,926,098 (2006 £6,621,945)

### 17 Ultimate holding company

The company is wholly owned by the University of Wales, Bangor, a corporation incorporated by Royal Charter Copies of the parent's consolidated financial statements may be obtained from the Registrar's Office, University of Wales, Bangor, College Road, Bangor, Gwynedd, LL57 2DG As a wholly owned subsidiary, and as permitted by Financial Reporting Standard 8, the company has taken an exemption not to provide further disclosure about transactions with its parent

There were no related party transactions during the year