# Pico Technology (Holdings) Limited Consolidated Financial Statements For the year ended 30 June 2017



# **Consolidated Financial Statements**

# Year ended 30 June 2017

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# Officers and Professional Advisers

The board of directors

A Tong

Mrs C Tong

G A Roderick

**Company secretary** 

Mrs J E A Percy

Registered office

James House

Colmworth Business Park

Eaton Socon St Neots

Cambridgeshire

PE19 8PY

**Auditor** 

Streets Audit LLP

Chartered accountant & statutory auditor

Potton House Wyboston Lakes Great North Road

Wyboston Bedfordshire MK44 3BZ

# Strategic Report

#### Year ended 30 June 2017

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and non-complex nature of the business and is written in the context of the risks and uncertainties we face.

The group specialises in the development and manufacture of PC oscilloscopes and data loggers.

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the group as a whole, these being turnover, net current assets and retained shareholders' funds.

Turnover has increased by 10% and cost of sales have increased by 13%. A 10% increase in administration cost has resulted in profits being comparable to 2016. At 30 June 2017 the group had retained shareholder funds of £11.6m (2016 £9.9m).

The group is looking to achieve continued turnover growth during the forthcoming year. Employee numbers grew again, and we have a good record of staff retention, helped by a generous pay structure and wide ranging staff benefits. We foster strong relationships with customers and suppliers, and where possible, we seek to place business with local companies. The company has achieved ISO 14001 accreditation, and is continually monitoring its progress.

The risks and uncertainties facing the group at this time arise as follows:

- 1. The continued impact of "Brexit".
- 2. The potential for a downturn in the worldwide automotive industry from which a significant proportion of the group turnover is derived.
- 3. The future effect of the expansion of the Chinese manufacturing industry.

The group's principal financial instruments comprise cash deposits and items such as trade debtors and creditors that arise directly from its operations. The main purpose of these instruments is to provide working capital. The existence of these financial instruments exposes the company to a number of financial risks.

- 1. Irrecoverable debts from customers. This may cause problems with cash-flow as well as profitability. The group manages debt collection closely to ensure that any risk in this area is mitigated.
- 2. Fluctuations in foreign exchange rates. The group trades in a number of currencies and so is exposed to the daily changes in the relative rates of those currencies. However, we do try to minimise exposure wherever possible. In reality in 2016/17, positive gains in exchanging to sterling were achieved.
- 3. Reduction in demand. The group operates through a number of distributors worldwide and record and compares the pattern of orders received. This enables us to assess, with a degree of accuracy, the short term effects of changes in demand.

# Strategic Report (continued)

#### Year ended 30 June 2017

The group monitors its financial affairs with particular attention to gross margins by product. Management accounting information covering all areas of the business is reviewed on a regular basis.

This report was approved by the board of directors on 29 November 2017 and signed on behalf of the board by:

Mrs J E A Percy Company Secretary

# **Directors' Report**

#### Year ended 30 June 2017

The directors present their report and the Consolidated Financial Statements of the group for the year ended 30 June 2017.

#### **Directors**

The directors who served the company during the year were as follows:

A Tong Mrs C Tong G A Roderick

#### **Dividends**

Particulars of recommended dividends are detailed in note 14 to the Consolidated Financial Statements.

#### Research and development

The group carries out research and development activities in order to enhance its product range and to establish developments in technology that will enable it to design new product and processes within its core market. Research and development expenditure by the group in the year amounted to £279,654 (2016 £227,128).

#### Disclosure of information in the strategic report

The group has chosen to set out in the strategic report information about the future developments of the group and the financial instruments.

#### Directors' responsibilities statement

The directors are responsible for preparing the strategic report, directors' report and the Consolidated Financial Statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Consolidated Financial Statements for each financial year. Under that law the directors have elected to prepare the Consolidated Financial Statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the Consolidated Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and the profit or loss of the group for that period.

In preparing these Consolidated Financial Statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the Consolidated Financial Statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

#### Directors' Report (continued)

#### Year ended 30 June 2017

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the Consolidated Financial Statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditor**

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as they are aware, there is no relevant audit information of which the group and the company's auditor is unaware; and
- they have taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the group and the company's auditor is aware of that information.

This report was approved by the board of directors on 29 November 2017 and signed on behalf of the board by:

Mrs J E A Percy Company Secretary

# Independent Auditor's Report to the Members of Pico Technology (Holdings) Limited

#### Year ended 30 June 2017

#### **Opinion**

We have audited the Consolidated Financial Statements of Pico Technology (Holdings) Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 30 June 2017 which comprise the consolidated statement of comprehensive income, consolidated statement of financial position, company statement of financial position, consolidated statement of changes in equity, company statement of changes in equity, consolidated statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

In our opinion the Consolidated Financial Statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30 June 2017 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the Consolidated Financial Statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Independent Auditor's Report to the Members of Pico Technology (Holdings) Limited (continued)

#### Year ended 30 June 2017

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the Consolidated Financial Statements is not appropriate; or
- the directors have not disclosed in the Consolidated Financial Statements any identified
  material uncertainties that may cast significant doubt about the group's or the parent
  company's ability to continue to adopt the going concern basis of accounting for a period
  of at least twelve months from the date when the Consolidated Financial Statements are
  authorised for issue.

#### Other information

The other information comprises the information included in the annual report, other than the Consolidated Financial Statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the Consolidated Financial Statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the Consolidated Financial Statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Consolidated Financial Statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the Consolidated Financial Statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the Consolidated Financial Statements are prepared is consistent with the Consolidated Financial Statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

# Independent Auditor's Report to the Members of Pico Technology (Holdings) Limited (continued)

#### Year ended 30 June 2017

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company Consolidated Financial Statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the Consolidated Financial Statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of Consolidated Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Consolidated Financial Statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated Financial Statements.

# Independent Auditor's Report to the Members of Pico Technology (Holdings) Limited (continued)

#### Year ended 30 June 2017

A further description of our responsibilities for the audit of the Consolidated Financial Statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Tu.

Benjamin Halstead (Senior Statutory Auditor)

For and on behalf of Streets Audit LLP Chartered accountant & statutory auditor

Potton House Wyboston Lakes Great North Road Wyboston Bedfordshire MK44 3BZ

29 November 2017

# **Consolidated Statement of Comprehensive Income**

# Year ended 30 June 2017

<b>T</b>	Note	2017 £	2016 £
Turnover	5	16,505,685	15,015,467
Cost of sales 1		8,330,896	7,359,087
Gross profit		8,174,789	7,656,380
Administrative expenses Other operating income	6	4,861,838 892	4,414,285 -
Operating profit	7	3,313,843	3,242,095
Other interest receivable and similar income Interest payable and similar expenses	11 12	(1,601) -	11,825 6,771
Profit before taxation		3,312,242	3,247,149
Tax on profit	. 13	576,905	614,364
Profit for the financial year		2,735,337	2,632,785
Revaluation of tangible assets Foreign currency retranslation		76,154 93,562	_ 245,251
Other comprehensive income for the year		169,716	245,251
Total comprehensive income for the year		2,905,053	2,878,036
Profit for the financial year attributable to: The owners of the parent company Non-controlling interests		2,489,706 245,631 2,735,337	2,485,470 147,315 2,632,785
Total comprehensive income for the year attributable to: The owners of the parent company Non-controlling interests		2,659,422 245,631	2,730,721 147,315
		2,905,053	2,878,036

All the activities of the group are from continuing operations.

# **Consolidated Statement of Financial Position**

# 30 June 2017

	Note		2017 £	2016 £
Fixed assets Intangible assets Tangible assets Investments	15 16 17		45,507 3,507,842 440	2,988,871
			3,553,789	3,047,049
Current assets				
Stocks	18	2,463,889		2,132,221
Debtors	19	2,252,899		1,858,757
Cash at bank and in hand		5,604,568		4,796,471
		10,321,356		8,787,449
Creditors: amounts falling due within one				
year	20	1,556,890		1,374,363
Net current assets			8,764,466	7,413,086
Total assets less current liabilities			12,318,255	10,460,135
Creditors: amounts falling due after more				
than one year	21		_	32,272
Provisions				
Taxation including deferred tax	22		12,432	2,229
Net assets			12,330,687	10,425,634
Capital and reserves	25		1,000	1,000
Called up share capital Share premium account	26 26		99,000	99,000
Revaluation reserve	26		121,059	44,905
Other reserves, including the fair value reserve			576	576
Profit and loss account	26		11,340,503	9,757,235
Equity attributable to the owners of the pare	nt			
company			11,562,138	9,902,716
Non-controlling interests			768,549	522,918
			12,330,687	10,425,634

The consolidated statement of financial position continues on the following page.

The notes on pages 18 to 32 form part of these Consolidated Financial Statements.

# Consolidated Statement of Financial Position (continued)

# 30 June 2017

These Consolidated Financial Statements were approved by the board of directors and authorised for issue on 29 November 2017, and are signed on behalf of the board by:

A Tong Director

Company registration number: 05286537

# **Company Statement of Financial Position**

# 30 June 2017

•	Note		2017 £	2016 £
Fixed assets				•
Tangible assets	16		3,000,685	2,445,178
Investments	17		896,061	896,061
			3,896,746	3,341,239
Current assets				
Debtors	19	278,168		280,319
Cash at bank and in hand		1,541,877		1,000,000
		1,820,045		1,280,319
Creditors: amounts falling due within one				
year	20	1,181,101		1,297,202
Net current assets/liabilities			638,944	16,883
Total assets less current liabilities			4,535,690	3,324,356
Provisions				
Taxation including deferred tax	22		15,749	_
Net assets			4,519,941	3,324,356
Capital and reserves				
Called up share capital	25		1,000	1,000
Share premium account	26		99,000	99,000
Revaluation reserve	26		121,059	44,905
Profit and loss account	26		4,298,882	3,179,451
Members funds			4,519,941	3,324,356

The profit for the financial year of the parent company was £2,119,431 (2016: £2,369,454).

These Consolidated Financial Statements were approved by the board of directors and authorised for issue on 29 November 2017, and are signed on behalf of the board by:

A Tong Director

Company registration number: 05286537

# Consolidated Statement of Changes in Equity

#### Year ended 30 June 2017

At 1 July 2015		Note	Called up share capital £ 1,000	Share premium account £ 99,000	Revaluati on reserve £ 44,905	Other reserves, including the fair value reserve £ 576	Profit and loss account	parent company £	interests £	Total £ 8,722,598
Profit for the year Other comprehensive incom	ne for the year						2,485,470	2,485,470	147,315	2,632,785
Foreign currency retransl	•		_	_	-	-	245,251	245,251	-	245,251
Total comprehensive inco	ome for the year		-	-	-	-	2,730,721	2,730,721	147,315	2,878,036
Dividends paid and payable	,	14	-	_	-	-	(1,175,000	) (1,175,000)	-	(1,175,000)
Total investments by and	distributions to o	wners	-	-	-	-	(1,175,000	) (1,175,000)	-	(1,175,000)
At 30 June 2016	•		1,000	99,000	44,905	576	9,757,235	9,902,716	522,918	10,425,634

The consolidated statement of changes in equity continues on the following page.

The notes on pages 18 to 32 form part of these Consolidated Financial Statements.

# Consolidated Statement of Changes in Equity (continued)

# Year ended 30 June 2017

					Other		Equity attributab		
					reserves,		le to the		
					including		owners		
		Called up	Share			Profit and		Non-contr	
		share capital	premium account	on reserve	value reserve	loss	parent	olling interests	Total
	Note	£	£	£	£	£	£	£	£
Profit for the year						2,489,706	2,489,706	245,631	2,735,337
Other comprehensive income for the year:	16			70 454			70.454		70.454
Revaluation of tangible assets Foreign currency retranslation	10	_	_	76,154 —		93,562	76,154 93,562	_	76,154 93,562
1 dieigh currency retranslation				. –		33,502	33,302		33,302
Total comprehensive income for the year		_	-	76,154	-	2,583,268	2,659,422	245,631	2,905,053
Dividends paid and payable	14	_	-	-	_	(1,000,000)	(1,000,000)	· <u> </u>	(1,000,000)
Total investments by and distributions to o	wners	-	_	-		(1,000,000)	(1,000,000)	-	(1,000,000)
At 30 June 2017		1,000	99,000	121,059	576	11,340,503	11,562,138	768,549	12,330,687

The notes on pages 18 to 32 form part of these Consolidated Financial Statements.

# **Company Statement of Changes in Equity**

# Year ended 30 June 2017

I At 1 July 2015	Note	Called up share capital £ 1,000	•	Revaluatio n reserve £ 44,905	Profit and loss account £ 1,984,997	Total £ 2,129,902
At 1 July 2015		1,000	99,000	44,905	1,904,997	2,129,902
Profit for the year					2,369,454	2,369,454
Total comprehensive incorfor the year	ne	· -	_	-	2,369,454	2,369,454
Dividends paid and payable	14	_	<del>-</del> .	_	(1,175,000)	(1,175,000)
Total investments by and distributions to owners		-	_	_	(1,175,000)	(1,175,000)
At 30 June 2016		1,000	99,000	44,905	3,179,451	3,324,356
Profit for the year Other comprehensive income the year:	e for				2,119,431	2,119,431
Revaluation of tangible assets	16	_	-	76,154	-	76,154
Total comprehensive incor for the year	me	_	_	76,154	2,119,431	2,195,585
Dividends paid and payable	14	_	_	_	(1,000,000)	(1,000,000)
Total investments by and distributions to owners		_	-	-	(1,000,000)	(1,000,000)
At 30 June 2017		1,000	99,000	121,059	4,298,882	4,519,941

# **Consolidated Statement of Cash Flows**

# Year ended 30 June 2017

	2017. £	2016 £
Cash flows from operating activities Profit for the financial year	2,735,337	2,632,785
Adjustments for: Depreciation of tangible assets Amortisation of intangible assets Other interest receivable and similar income Interest payable and similar expenses Tax on profit Accrued income	192,827 12,255 1,601 - 576,905 (12,698)	194,731 12,255 (11,825) 6,771 614,364 (65,104)
Changes in: Stocks Trade and other debtors Trade and other creditors	(331,668) (392,472) 54,138	67,507 2,083,772 (277,659)
Cash generated from operations	2,836,225	5,257,597
Interest paid Interest received Tax paid	(1,601) (499,834)	(6,771) 11,825 (570,276)
Net cash from operating activities	2,334,790	4,692,375
Cash flows from investing activities Purchase of tangible assets Proceeds from sale of tangible assets	(595,993) 22	(148,282)
Net cash used in investing activities	(595,971)	(148,282)
Cash flows from financing activities Loan repayments Non cash adjustment for minority interests and foreign exchange	(336)	(445,965)
on consolidation Dividends paid	69,614 (1,000,000)	156,810 (1,175,000)
Net cash used in financing activities	(930,722)	(1,464,155)
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of year	808,097 4,796,471	3,079,938 1,716,533
Cash and cash equivalents at end of year	5,604,568	4,796,471

#### **Notes to the Consolidated Financial Statements**

#### Year ended 30 June 2017

#### 1. General information

The company is a private company limited by shares, registered in England and Wales. The address of the registered office is James House, Colmworth Business Park, Eaton Socon, St Neots, Cambridgeshire, PE19 8PY.

#### 2. Statement of compliance

These Consolidated Financial Statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and the Republic of Ireland'.

#### 3. Group and company information

Pico Technology (Holdings) Limited is a Limited company, incorporated in England and Wales. The registered office is the principal place of business for its subsidiary company Pico Technology Limited. The principal activity of the company during the year was that of a holding company and the principal activity of its subsidiary companies was that of software development and manufacture of software and electrical products.

The business actives of the group, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report. The Strategic Report also describes the financial position of the group, the group objectives, policies and processes for managing its exposure to financial risks.

#### 4. Accounting policies

#### Basis of preparation

The Consolidated Financial Statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through profit or loss.

The Consolidated Financial Statements are prepared in sterling, which is the functional currency of the entity.

#### Consolidation

The financial statements consolidate the financial statements of the Group and all of its subsidiary undertakings.

The results of subsidiaries acquired or disposed of during the year are included from or to the date that control passes.

The parent company has applied the exemption contained in section 408 of the Companies Act 2006 and has not included its individual statement of comprehensive income.

#### Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### 4. Accounting policies (continued)

#### Non-controlling interests

Minority interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity. Minority interests consist of the amount of those interests at the date of the original business combination and the minority's share of changes in equity since the date of the combination.

The proportions of profit or loss and changes in equity allocated to the owners of the parent and to the minority interests are determined on the basis of existing ownership interests and do not reflect the possible exercise or conversion of options or convertible instruments.

#### Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The judgements (apart from those involving estimations) that management has made in the process of applying the entity's accounting policies and that have the most significant effect on the amounts recognised in the financial statements are as disclosed in the accounting policies.

Accounting estimates and assumptions are made concerning the future and, by their nature, will rarely equal the related actual outcome. The key assumptions and other sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as disclosed in the accounting policies and below.

#### 1 Depreciation charge

The annual depreciation charge for each class of tangible fixed asset is based on an estimate of the useful economic life of the respective assets. This is reviewed periodically by the directors to ensure that they reflect both the external and internal factors.

#### 2 Stock provision

Stock and work in progress are stated net of a provision for slow moving and obsolete stock. The directors review this provision periodically to ensure slow moving and obsolete stock is identified and the provisions are appropriately calculated.

#### Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### 4. Accounting policies (continued)

#### Revenue recognition

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have transferred to the buyer, usually on despatch of the goods, the amount of revenue can be measured reliably, it is probable that the associated economic benefits will flow to the entity, and the costs incurred or to be incurred in respect of the transactions can be measured reliably.

#### Tax

The taxation expense represents the aggregate amount of current and deferred tax recognised in the reporting period. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, tax is recognised in other comprehensive income or directly in equity, respectively.

Current tax is recognised on taxable profit for the current and past periods. Current tax is measured at the amounts of tax expected to pay or recover using the tax rates and laws that have been enacted or substantively enacted at the reporting date.

Deferred tax is recognised in respect of all material timing differences at the reporting date. Unrelieved tax losses and other deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

#### Foreign currencies

Foreign currency transactions are initially recorded in the functional currency, by applying the spot exchange rate as at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate ruling at the reporting date, with any gains or losses being taken to the profit and loss account.

#### Goodwill

Goodwill arises on business acquisitions and represents the excess of the cost of the acquisition over the company's interest in the net amount of the identifiable assets, liabilities and contingent liabilities of the acquired business. Goodwill is measured at cost less accumulated amortisation and accumulated impairment losses. It is amortised on a straight-line basis over its useful life. Where a reliable estimate of the useful life of goodwill or intangible assets cannot be made, the life is presumed not to exceed ten years.

#### Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### Accounting policies (continued)

#### **Amortisation**

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful life of that asset as follows:

Goodwill on consolidation -10% straight line

If there is an indication that there has been a significant change in amortisation rate, useful life or residual value of an intangible asset, the amortisation is revised prospectively to reflect the new estimates.

#### Tangible assets

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses. Any tangible assets carried at revalued amounts are recorded at the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

An increase in the carrying amount of an asset as a result of a revaluation, is recognised in other comprehensive income and accumulated in equity, except to the extent it reverses a revaluation decrease of the same asset previously recognised in profit or loss. A decrease in the carrying amount of an asset as a result of revaluation, is recognised in other comprehensive income to the extent of any previously recognised revaluation increase accumulated in equity in respect of that asset. Where a revaluation decrease exceeds the accumulated revaluation gains accumulated in equity in respect of that asset, the excess shall be recognised in profit or loss.

#### Depreciation

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

Freehold property

Land 0%, buildings 2.5% per annum straight line

Pland and machinery Fixtures and fittings Motor Vehicles

20% reducing balance 20% reducing balance

25% straight line

#### **Investments**

Fixed asset investments are initially recorded at cost, and subsequently stated at cost less any accumulated impairment losses.

Listed investments are measured at fair value with changes in fair value being recognised in profit or loss.

#### Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### 4. Accounting policies (continued)

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. Cost is computed on a first in first out basis.

#### **Provisions**

Provisions are recognised when the entity has an obligation at the reporting date as a result of a past event, it is probable that the entity will be required to transfer economic benefits in settlement and the amount of the obligation can be estimated reliably. Provisions are recognised as a liability in the statement of financial position and the amount of the provision as an expense.

#### Financial instruments

A financial asset or a financial liability is recognised only when the entity becomes a party to the contractual provisions of the instrument.

Basic financial instruments are initially recognised at the transaction price, unless the arrangement constitutes a financing transaction, where it is recognised at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Debt instruments are subsequently measured at amortised cost.

Financial assets that are measured at cost or amortised cost are reviewed for objective evidence of impairment at the end of each reporting date. If there is objective evidence of impairment, an impairment loss is recognised in profit or loss immediately.

#### **Defined contribution plans**

Contributions to defined contribution plans are recognised as an expense in the period in which the related service is provided. Prepaid contributions are recognised as an asset to the extent that the prepayment will lead to a reduction in future payments or a cash refund.

#### 5. Turnover

Turnover arises from:

2017 2016 £ £ 16,505,685 15,015,467

Sale of goods

# Notes to the Consolidated Financial Statements (continued)

# Year ended 30 June 2017

# 5. Turnover (continued)

The turnover is attributable to the one principal activity of the group. An analysis of turnover by the geographical markets that substantially differ from each other is given below:

	United Kingdom Europe Rest of the World	2017 £ 4,200,655 4,917,578 7,387,452	2016 £ 3,941,443 4,197,574 6,876,450
		16,505,685	15,015,467
6.	Other operating income		
		2017 £	2016 £
	Other operating income	892	<del>-</del>
7.	Operating profit		
	Operating profit or loss is stated after (crediting)/charging:	2017 £	2016 £
	Amortisation of intangible assets Depreciation of tangible assets Impairment of trade debtors Foreign exchange differences	12,255 192,827 10,020 (652,484)	12,255 194,731 (13,083) (513,689)
8.	Auditor's remuneration		
		2017 £	2016 £
	Fees payable for the audit of the consolidated financial statements	12,900	12,700
	Fees payable to the company's auditor and its associates for o Other non-audit services	ther services:	9,700

# Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### 9. Staff costs

The average number of persons employed by the group during the year, including the directors, amounted to:

	2017	2016
	No.	No.
Administrative staff	12	12
Directors	3	3
Sales, marketing and distribution	23	20
Production and purchasing	21	21
Development	43	40
Technical support	11	10
The state of the s	113	106
•		

The aggregate payroll costs incurred during the year, relating to the above, were:

	2017	2016
·	£	£
Wages and salaries	4,205,403	3,738,139
Social security costs	347,763	314,730
Other pension costs	302,279	382,491
•	4,855,445	4,435,360

#### 10. Directors' remuneration

The directors' aggregate remuneration in respect of qualifying services was:

2017	2016
£	£
180,042	145,740
20,000	150,000
200,042	295,740
	£ 180,042 20,000

The number of directors who accrued benefits under company pension plans was as follows:

•	2017	2016
	No.	No.
Defined contribution plans	2	2
		<del></del> ,

G A Roderick, a director of the company, received fees from a subsidiary company for consultancy services. The total chargeable for the year was £28,821 (2016 - £25,194). At the year end G A Roderick was owed £nil (2016 £nil) by the group.

# Notes to the Consolidated Financial Statements (continued)

# Year ended 30 June 2017

# 11. Other interest receivable and similar income

	Interest on cash and cash equivalents Interest on bank deposits Interest receivable on early payment of corporation tax	2017 £ (2,095) 339 155 (1,601)	2016 £ 11,614 
12.	Interest payable and similar expenses		
	Interest on banks loans and overdrafts	2017 £ 	2016 £ 6,771
13.	Tax on profit		•
	Major components of tax expense		
		2017 £	2016 £
	Current tax: UK current tax expense Adjustments in respect of prior periods	353,364 -	328,000 (8,666)
	Total UK current tax	353,364	319,334
	Foreign current tax expense	253,951	258,136
	Total current tax	607,315	577,470
	Deferred tax: Origination and reversal of timing differences	(30,410)	36,894
	Tax on profit	576,905	614,364

# Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### 13. Tax on profit (continued)

#### Reconciliation of tax expense

The tax assessed on the profit on ordinary activities for the year is lower than (2016: lower than) the standard rate of corporation tax in the UK of 19% (2016: 20%).

	2017	2016
	£	£
Profit on ordinary activities before taxation	3,312,242	3,247,149
Profit on ordinary activities by rate of tax	629,326	648,341
Effect of expenses not deductible for tax purposes	1,126	888
Effect of capital allowances and depreciation	(58,174)	(40,370)
Over provision in earlier years	_	(8,666)
Enhanced research and development relief	(119,077)	(113,145)
Patent box claim	(45,132)	(44,841)
Other items including adjustments as a result of consolidation	66,184	80,429
Adjustments due to tax rates in other countries	102,652	91,728
Tax on profit	576,905	614,364

#### 14. Dividends

Dividends paid during the year (excluding those for which a liability existed at the end of the prior year):

	2017	2016
	£	£
Equity dividends on ordinary shares	1,000,000	1,175,000

#### 15. Intangible assets

Group	Goodwill £
Cost At 1 Jul 2016 and 30 Jun 2017	122,557
Amortisation At 1 July 2016 Charge for the year	64,795 12,255
At 30 June 2017	77,050
Carrying amount At 30 June 2017	45,507
At 30 June 2016	57,762

The company has no intangible assets.

# Notes to the Consolidated Financial Statements (continued)

# Year ended 30 June 2017

# 16. Tangible assets

Group			Fixtures,			
	Land and		fittings and		Investment	
••	buildings	•	equipment	vehicles	property	Total
	£	£	£	£	£	£
Cost or						
valuation	0 400 705	004 007	500.000	407 500	045 470	4 457 000
At 1 Jul 2016	2,432,725	321,907	589,833	167,590	645,178	4,157,233
Additions	39,953	15,000	96,389	_	444,651	595,993 (528)
Disposals	<del>-</del> -	_	(538)	_	91,903	(538) 91,903
Revaluations Other	_	_	_	-	91,903	31,303
movements	17,909	12,984	3,355	_	_	34,248
At 30 Jun 2017	2,490,587	349,891	689,039	167,590	1,181,732	4,878,839
Depreciation						
At 1 Jul 2016	396,820	181,417	460,880	129,245		1,168,362
Charge for the						
year	54,382	55,981	63,292	19,172	· –	192,827
Disposals Other	_	_	(516)	-	<b>-</b>	(516)
movements	2,030	6,308	1,986	_	_	10,324
At 30 Jun 2017	453,232	243,706	525,642	148,417		1,370,997
		====				
Carrying amount						
At 30 Jun 2017	2,037,355	106,185	163,397	19,173	1,181,732	3,507,842
At 30 Jun 2016	2,035,905	140,490	128,953	38,345	645,178	2,988,871

# Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

# 16. Tangible assets (continued)

Company	Long leasehold property £	Plant and machinery	Investment property	Total £
Cost or valuation				
At 1 July 2016	1,800,000	-	645,178	2,445,178
Additions	39,953	15,000	444,651	499,604
Revaluations	<u> </u>	<u> </u>	91,903	91,903
At 30 June 2017	1,839,953	15,000	1,181,732	3,036,685
Depreciation				
Charge for the year	36,000		<u> </u>	36,000
At 30 June 2017	36,000	_	-	36,000
Carrying amount				
At 30 June 2017	1,803,953	15,000	1,181,732	3,000,685
At 30 June 2016	1,800,000		645,178	2,445,178

Included in Freehold Property is Land totalling £37,718 (2016 - £37,718) which is not subject to depreciation.

The group and company hold an investment properties in Southwold and Horning which have been made available to all UK group employees as holiday accommodation. The group and company also hold further investment property. The valuation has been made by the directors, on an open market value for existing use basis.

#### 17. Investments

Group	Other investment
	s
	£
Cost	
At 1 July 2016	416
Revaluations	24
At 30 June 2017	440
Impairment	•
At 1 Jul 2016 and 30 Jun 2017	
	<del></del>

# Notes to the Consolidated Financial Statements (continued)

# Year ended 30 June 2017

# 17. Investments (continued)

Group .	Other investment s £
Carrying amount At 30 June 2017	440
At 30 June 2016	416
Company	Shares in group undertakin gs £
Cost At 1 July 2016	896,061
At 30 June 2017	896,061
Impairment At 1 Jul 2016 and 30 Jun 2017	
Carrying amount At 30 June 2017	896,061
At 30 June 2016	896,061

#### **Subsidiaries**

Details of the investments in which the group and the parent company have an interest of 20% or more are as follows:

•		Percentage of shares
	Class of share	held
Subsidiary undertakings		
Pico Technology Limited	Ordinary	100
Pico North America Holdings Inc.	Ordinary	100
Pico North America Inc.	Ordinary	67
Eltesta	Ordinary	50

# Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### 18. Stocks

•	Group		Company	
•	2017	2016	2017	2016
	£	£	£	£
Raw materials and consumables	300,255	400,491	_	_
Work in progress Finished goods and goods for	812,027	441,054	_	_
resale	1,351,607	1,290,676	_	_
	2,463,889	2,132,221	_	_

# 19. Debtors

,	Group		Company	
•	2017 £	2016 £	2017 £	2016 £
Trade debtors Amounts owed by group	1,918,310	1,612,436	. <del>-</del>	_
undertakings	_	_	278,168	280,319
Prepayments and accrued income	122,577	107,119	_	_
Directors loan account	1,075	<u> </u>		_
Other debtors	210,937	139,202		
	2,252,899	1,858,757	278,168	280,319

# 20. Creditors: amounts falling due within one year

	Group		Company	
	· 2017	2016	2017	2016
	£	£	£	£
Trade creditors .	748,153	692,315	_	_
Amounts owed to group				
undertakings	<del>-</del>	_	1,181,101	1,288,232
Accruals and deferred income	543,147	554,175	_	_
Corporation tax	120,760	13,279	_	8,970
Social security and other taxes	108,579	94,288	_	_
Director loan accounts	. –	336	_	_
Pension creditor	25,439	19,970	_	_
Other creditors	10,812	_	_	_
	1,556,890	1,374,363	1,181,101	1,297,202

# 21. Creditors: amounts falling due after more than one year

	Grou	Group		Company	
	2017	2016	2017	2016	
	£	£	£	£	
Other creditors	_	32,272	_	_	

# Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### 22. Provisions

Group	Deferred
	tax (note
	23)
	£
At 1 July 2016	2,229
Additions	19,525
Charge against provision	(34,186)
At 30 June 2017	(12,432)
Company	Deferred
	tax (note
	23)
	£
· At 1 July 2016	-
Additions	15,749
At 30 June 2017	15,749

#### 23. Deferred tax

The deferred tax included in the statement of financial position is as follows:

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Included in provisions (note 22)	(12,432)	2,229	15,749	_

The deferred tax account consists of the tax effect of timing differences in respect of:

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Accelerated capital allowances	22,238	74,457	_	_
Fair value adjustment of				
investment property	15,749	<del>-</del>	15,749	-
Pension plan obligations	(4,833)	(3,994)	_	_
Profit on inter-group stock	(45,586)	(68,234)	-	-
	(12,432)	2,229	15,749	
		-		

#### 24. Employee benefits

# **Defined contribution plans**

The amount recognised in profit or loss as an expense in relation to defined contribution plans was £302,279 (2016: £382,491).

#### Notes to the Consolidated Financial Statements (continued)

#### Year ended 30 June 2017

#### 25. Called up share capital

#### Issued, called up and fully paid

	2017		2016	
	No.	£	No.	£
Ordinary shares of £1 each	1,000	1,000	1,000	1,000

#### 26. Reserves

Capital redemption reserve - This reserve records the nominal value of shares repurchased by the company.

Profit and loss account - This reserve records retained earnings and accumulated losses.

Revaluation reserve - This reserve records the value of asset revaluations and fair value movements on assets recognised in other comprehensive income.

#### 27. Directors' advances, credits and guarantees

The directors have a loan account with the subsidiary company Pico Technology Limited. At the start of the year the directors were owed £336. During the year the company advanced funds of £22,007 and the directors repaid £20,596. The closing balance owed to the group was £1,075. No interest has been charged on the loan and the amount is repayable on demand.

#### 28. Related party transactions

#### Company

The group was under the control of A Tong throughout the current and previous year. A Tong is the managing director and majority shareholder.

The group has taken advantage of the exemption available under Financial Reporting Standard 102 not to disclose related party transactions with wholly owned subsidiaries within the group.

Transactions between group entities which have been eliminated on consolidation are not disclosed within the financial statements. The total remuneration paid to key management personnel in the year was £253,709 (2016 £328,263).