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Report of the Directors and

**Audited Financial Statements** 

for the Year Ended 30 June 2007

for

ITM Software UK Limited

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# **Company Information** for the Year Ended 30 June 2007

DIRECTORS:

H Leingang R Houston

**SECRETARY** 

Wrights Secretaries Limited

REGISTERED OFFICE:

8 Lincoln's Inn Fields

London WC2A 3BP

REGISTERED NUMBER

5175121

**AUDITORS** 

Fitzgerald and Law LLP Chartered Accountants and Registered Auditors 8 Lincoln's Inn Fields London

WC2A 3BP

# Report of the Directors for the Year Ended 30 June 2007

The directors present their report with the financial statements of the company for the year ended 30 June 2007

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of an agent involved in the marketing of computer software products

#### DIRECTORS

H Leingang has held office during the whole of the period from 1 July 2006 to the date of this report

Other changes in directors holding office are as follows

P Rogers - resigned 29 June 2007 R Houston - appointed 29 June 2007

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **AUDITORS**

The auditors, Fitzgerald and Law LLP, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies

ON BEHALF OF THE BOARD

H Leingang - Director

Date

2-7-2008

#### Report of the Independent Auditors to the Shareholders of ITM Software UK Limited

We have audited the financial statements of ITM Software UK Limited for the year ended 30 June 2007 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. These financial statements have been prepared in accordance with the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective January 2005)

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Report of the Directors is consistent with the financial statements.

In addition, we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the company's affairs as at 30 June 2007 and of its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Report of the Directors is consistent with the financial statements

# Report of the Independent Auditors to the Shareholders of ITM Software UK Limited

# Going concern

In forming our opinion, we have considered the adequacy of the disclosures made within the financial statements concerning the basis of preparation of the accounts. In view of the significance of this matter, we consider it should be drawn to your attention Our report is not qualified in this respect

FVzgerard and Law LLP Fitzgerald and Law LLP

**Chartered Accountants** and Registered Auditors

8 Lincoln's Inn Fields

London

WC2A 3BP

Date 7 February 2008

# Profit and Loss Account for the Year Ended 30 June 2007

	Notes	2007 £	2006 £
TURNOVER	2	654,967	313,465
Administrative expenses		623,778	298,538
OPERATING PROFIT	3	31,189	14,927
Interest receivable and similar income	:	741	284
PROFIT ON ORDINARY ACTIVI BEFORE TAXATION	TIES	31,930	15,211
Tax on profit on ordinary activities	4	7,400	7,287
PROFIT FOR THE FINANCIAL Y AFTER TAXATION	YEAR	<u>24,530</u>	7,924 

### Balance Sheet 30 June 2007

		2007		2006	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	5		5,575		3,167
CURRENT ASSETS					
Debtors	6	32,680		14,081	
Cash at bank		42,870		30,575	
		75,550		44,656	
CREDITORS					
Amounts falling due within one year	7	48,287		39,626	
NET CURRENT ASSETS			27,263		5,030
TOTAL ASSETS LESS CURRENT			22.020		0.107
LIABILITIES			32,838		8,197
PROVISIONS FOR LIABILITIES	9		383		272
NET ASSETS			32,455		7,925 ———
CAPITAL AND RESERVES			_		
Called up share capital	10		1		1
Profit and loss account	11		32,454		7,924
SHAREHOLDERS' FUNDS			32,455		7,925

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective January 2005)

The financial statements were approved by the Board of Directors on 2-7-2008 and were signed on its behalf by

H Leingang - Director

# Notes to the Financial Statements for the Year Ended 30 June 2007

#### 1 ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The financial statements have been prepared on the going concern basis as the company's ultimate parent company has indicated its continuing financial support of the company Should this support be withdrawn, then all the company's assets would have to be restated at their net realisable values and its liabilities would have to be treated as falling due on demand

## Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2005)

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Computer equipment

- 33% on cost

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, on a non-discontinued basis

Deferred taxation assets are recognised only to the extent that it is more likely than not, that there will be suitable taxable profits from which future reversals of the underlying timing differences can be deducted

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### 2 TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company

An analysis of turnover by geographical market is given below

USA	2007 100 00%	2006 100 00%
	100 00%	100 00%
	<del></del>	

All turnover generated was to ITM Software Corporation, USA, the parent company

# 3 OPERATING PROFIT

The operating profit is stated after charging

£	£
2,105	455
4,800	4,500
===	===
160,238	112,944
	4,800

2007

2006

# Notes to the Financial Statements - continued for the Year Ended 30 June 2007

# 4 TAXATION

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	2007	2006
C	£	£
Current tax	7 172	2 71
UK corporation tax Under/(over) provision in	7,173	3,71
prior year	116	3,30
prior year		<del></del>
Total current tax	7,289	7,01
Deferred tax	111	27
Tax on profit on ordinary activities	7,400	7,28
	=	=
TANGIBLE FIXED ASSETS		
		Compu
		equipm
COST		£
At 1 July 2006		3,69
Additions		4,51
Tuditolis		-,51
At 30 June 2007		8,21
DEPRECIATION		
At 1 July 2006		53
Charge for year		2,10
At 30 June 2007		2,63
NET BOOK VALUE		
NET BOOK VALUE At 30 June 2007		5,57
At 30 June 2007		3,37
At 30 June 2006		3,16
71.30 Julie 2000		===
DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR		
	2007	2006
	£	£
Amounts owed by group undertakings	22,788	
Other debtors	2,760	2,76
VAT	2,395	7,82
Prepayments and accrued income	4,737	3,49
	32,680	14,08

# Notes to the Financial Statements - continued for the Year Ended 30 June 2007

7	CREDITORS	AMOUNTS FALLING DUE WITHIN ON	E YEAR				
				2007	2006		
				£	£		
	Amounts owed	to group undertakings		-	9,394		
	Tax			7,173	7,014		
	Social security	and other taxes		15,991	7,593		
	Other creditors			1,021	, <u> </u>		
	Accrued expens			24,102	15,625		
	7.000.000 onpos						
				48,287	39,626		
					===		
8	OPERATING	LEASE COMMITMENTS					
	The following	operating lease payments are committed to be p	and within one year				
	The following (	operating rease payments are committee to be p	and Within one year				
				2007	2006		
				£	£		
	Expiring						
	Within one yea	r		22,500	-		
9	DDOVICIONS	S FOR LIABILITIES					
9	FROVISIONS	FOR LIABILITIES		2007	2006		
				£	£		
	Deferred tax			383	272		
	Deterred tax				===		
					Deferred		
					tax		
					£		
	Balance at 1 Ju	ly 2006			272		
	Accelerated cap	pital allowances			111		
	Balance at 30 J	une 2007			383		
10	CALLED UP SHARE CAPITAL						
	Authorised						
	Number	Class	Nominal	2007	2006		
	Number	C1433	value	£	£		
	10,000	Ordinary	£1	10,000	10,000		
	10,000	Ordina,	~ .	====			
	411.4.4	4 4 Calles 4					
		d and fully paid	Nominal	2007	2006		
	Number	Class	nominai value	2007 £	2006 £		
		Ordinary	£i	ž l	1		
	1	Orumary	LI	1			

#### Notes to the Financial Statements - continued for the Year Ended 30 June 2007

#### 11 RESERVES

	Profit and loss account £
At 1 July 2006	7,924
Profit for the year	24,530
At 30 June 2007	32,454

#### 12 RELATED PARTY DISCLOSURES

Included within debtors, as at the balance sheet date is an amount of £22,788 (2006 - £Nil) due from ITM Software Corporation, the ultimate parent company

Included within creditors, as at the balance sheet date is an amount of £Nil (2006 - £9,394) due to ITM Software Corporation, the ultimate parent company

During the year inter company sales invoices amounting to £654,967 (2006 - £313,465) were raised to ITM Software Corporation in respect of sales and marketing support services

#### 13 PARENT COMPANY

The directors of the company consider ITM Software Corporation, a company based in the United States of America, to be the parent company of ITM Software UK Limited