# Cambridge Place Partners (UK) Limited

**Report and Consolidated Financial Statements** 

For the year to 30 November 2007

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Registered No 5137567

## **Directors**

Nicholas Aspinall Robert Michael Kramer Martin Finegold

# Secretary

Nicholas Aspinall

#### **Auditors**

Ernst & Young LLP 1 More London Place London SE1 2AF

#### **Bankers**

Barclays Bank plc 1 Churchill Place London E14 5HP

## **Solicitors**

Dechert LLP 160 Queen Victoria Street London EC4Y 4QQ

# **Registered Office**

95 The Promenade Cheltenham GL50 1WG

# **Directors' report**

The directors present the audited Report and Consolidated Financial Statements for the year ended 30 November 2007

#### **Principal Activity and Business Review**

The principal activity of the group during the year was that of providing investment advisory and management services. The group was formed during the year by the acquisition of Cambridge Place Investment Management LLP ("CPIM LLP") by the company in December 2007. The group's key financial and other performance indicators during the year were as follows.

	2007 £'000
Group turnover	34,513
Administrative expenses	(34,496)
Profit for the financial year	-
Shareholders' funds	6,435
Cash at bank and in hand	2,877

CPIM LLP earned performance fees in 2007 that were significantly higher than its performance fee income in 2006 (prior to acquisition by Cambridge Place Partners (UK) Limited) This was matched by a corresponding increase in services charges, relating primarily to an increase in bonus payments made by the service companies

#### **Principal Risks and Uncertainties**

The group's principal risks relate to management of cashflows and liquidity. It is subject to monthly management fees and annual performance fees and receives services from Cambridge Place Limited and Cambridge Place Investment Management Inc. for which it is charged on a monthly basis. As a result the group is subject to the principal risks and uncertainties of these service companies, whose principal client is CPIM LLP and therefore must manage their cashflow requirements through use of their overdraft facility and matching of the timing of expenses (such as bonus payments) with fee income. The directors of those service companies monitor forecast cashflows on a regular basis.

# **Directors' report**

#### **Future Developments**

The group has seen significant further disruptions in the markets in which is operates following the year end resulting in declining assets under management. The group continues to both appropriately manage assets for several clients and stimulate growth in assets under management in new funds.

#### Results and Dividends

The results for the year, and the company's financial position at the end of the year, are shown on pages 7 to 11 The directors do not propose the payment of an ordinary dividend

#### **Directors**

The directors of the company at 30 November 2007 were

Nicholas Aspinall (appointed 22 December 2006) Robert Michael Kramer (appointed 22 December 2006) Martin Finegold (appointed 2 November 2007)

Christopher John Loraine Samuel was appointed 22 December 2006 and resigned as a director on 2 November 2007

Kannepalli Vekata Prabhakar was appointed 22 December 2006 and resigned as a director on 17 October 2007

None of the directors held or hold any interest in the share capital of the company

#### Disclosure of Information to the Auditors

So far as the directors are aware, there is no relevant audit information, being information needed by the auditors in connection with preparing its report, of which the company's auditors are unaware. The directors have taken all steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the auditors are aware of this information

#### Reappointment of Auditors

Ernst & Young LLP were appointed auditors on 11 August 2004 and will continue in office as the company has resolved not to appoint auditors annually

On behalf of the board on 14th August 2008

Mr Nicholas Aspinall Director

# Statement of directors' responsibilities in respect of the Financial Statements

The directors are responsible for preparing the Annual Report and Financial Statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



to the Members of Cambridge Place Partners (UK) Limited

We have audited the group and parent company financial statements (the "financial statements") of Cambridge Place Partners (UK) Limited for the year ended 30 November 2007 which comprise the Consolidated Profit and Loss Account, the Consolidated Statement of Total Recognised Gains and Losses, the Consolidated and Company Balance Sheets, the Consolidated Statement of Cash Flows, and the related notes 1 to 15 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective Responsibilities of Directors and Auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the directors' report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information

#### **Basis of Audit Opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.



to the Members of Cambridge Place Partners (UK) Limited (continued)

#### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally
  Accepted Accounting Practice, of the state of the group's and the parent company's affairs as at 30
  November 2007 and of the group's profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985,
   and
- the information given in the directors' report is consistent with the financial statements

## **Emphasis of Matter – Going Concern**

In forming our opinion on the financial statements, which is not qualified, we have considered the adequacy of the disclosure made in note 1 to the financial statements concerning the company's ability to continue as a going concern. The matters explained therein indicate the existence of a material uncertainty which may cast significant doubt about the company's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the company was unable to continue as a going concern.

Ernst & Young LLP
Registered Auditor

London

# **Consolidated Profit and Loss Account**

for the year ended 30 November 2007

	Notes	2007 £	2006 £
Turnover Fee Income	1	34,512,901	•
Administrative expenses Services charges		(350,585) (34,145,704)	- -
Operating profit	2	16,612	
Interest receivable Foreign exchange gain		87,152 36,901	- -
Profit on ordinary activities before taxation		140,665	-
Taxation on profit on ordinary activities	4	-	-
Profit on ordinary activities after taxation		140,665	
Minority interests		(140,665)	-
Profit for the financial year	ll(a)	-	

All amounts are in respect of continuing activities

# Consolidated Statement of Total Recognised Gains and Losses

Note	£	£
11(a)	(210,978)	-
	(210,978)	-
		11(a) (210,978)

# **Consolidated Balance Sheet**

at 30 November 2007

Fixed assets   Tangible assets   5   1,263,093   -			2007	2006
Tangible assets 5 1,263,093 -  Current assets Debtors 7 2,689,698 - Cash at bank and in hand 2,876,900 -  Creditors: amounts falling due within one year 8 (231,618) -  Net current assets 5,334,980 -  Total assets less current liabilities 6,598,073 -  Minority interests 9 (163,066) -  Net assets		Notes	£	£
Debtors		5	1,263,093	-
Creditors: amounts falling due within one year       8 (231,618)       -         Net current assets       5,334,980       -         Total assets less current liabilities       6,598,073       -         Minority interests       9 (163,066)       -         Net assets       6,435,007       -         Capital and reserves       Called up share capital       10 6,645,985       -         Profit and loss account       11(a) (210,978)       -	Debtors	7		-
Total assets less current liabilities         6,598,073         -           Minority interests         9 (163,066)         -           Net assets         6,435,007         -           Capital and reserves         Called up share capital         10 6,645,985         -           Profit and loss account         11(a) (210,978)         -	Creditors: amounts falling due within one year	8		-
Minority interests 9 (163,066) -  **Net assets**  **Capital and reserves** Called up share capital 10 6,645,985 -  Profit and loss account 11(a) (210,978) -	Net current assets		5,334,980	-
Net assets       6,435,007       -         Capital and reserves       -         Called up share capital       10       6,645,985       -         Profit and loss account       11(a)       (210,978)       -	Total assets less current liabilities		6,598,073	-
Capital and reserves Called up share capital Profit and loss account  10 6,645,985 - 11(a) (210,978) -	Minority interests	9	(163,066)	•
Called up share capital       10       6,645,985       -         Profit and loss account       11(a)       (210,978)       -	Net assets		6,435,007	-
Total shareholders' funds 6.435.007 -	Called up share capital	= =		-
	Total shareholders' funds		6,435,007	•

Signed on behalf of the Board on 14th August 2008

Mr Nicholas Aspinall

# **Company Balance Sheet**

at 30 November 2007

	Notes	2007 £	2006 £
Fixed assets Investments	6	6,645,985	-
Current assets Cash at bank and in hand			1
Net Assets		6,645,985	1
Capital and reserves Called up share capital Profit and loss account	10 11(b)	6,645,985	1 -
Total shareholders' funds		6,645,985	1

Signed on behalf of the Board on 14th August 2008

Mr Nicholas Aspinall Director

# **Consolidated Statement of Cash Flows**

for the year ended 30 November 2007

Note	2007 £	2006 £
12(a)	(2,231,255)	-
12(b)	87,152	-
12(b)	(1,473,305)	-
12(b)	22,401	-
12(b)	6,645,984	-
12(c)	3,050,977	
	12(a) 12(b) 12(b) 12(b) 12(b)	Note £  12(a) (2,231,255)  12(b) 87,152  12(b) (1,473,305)  12(b) 22,401  12(b) 6,645,984

at 30 November 2007

## 1. Accounting policies

#### Basis of preparation

These Financial Statements have been prepared in accordance with applicable accounting standards and under the historical cost convention. They are prepared on a going concern basis, which assumes that the company will continue in existence for the foreseeable future and to be able to meet its liabilities as they fall due.

The group is the investment manager of offshore funds invested in global credit markets that have experienced unprecedented market disruption since July 2007. Consequently the group's growth plans have not been met and in the near term the prospects for the business look restricted, with a number of managed funds having suffered considerable declines in assets under management and being in the process of run-off

The group contains the principal regulated entity within the Cambridge Place Group, and obtains services primarily from two service companies, Cambridge Place Limited and Cambridge Place Investment Management Inc. As such, the group is required to maintain sufficient capital which it continues to do

In response to the market disruption, the group has been reviewing its business plan and has reduced costs, raised new capital, and re-financed borrowing facilities in order to position itself to meet its revised targets

However, in the current unprecedented market disruption, the group has explored the consequences of more pessimistic scenarios. In these scenarios the group will need to raise further new capital in the coming months if a range of adverse circumstances, including not winning any new business, significant further redemptions in the underlying funds, or fund performance being worse than expected, come about

Notwithstanding that in these scenarios there is uncertainty that the group will be able to continue as a going concern without further capital, the group believes it is appropriate to prepare the financial statements on a going concern basis because it is the intention to continue to run the business as such, there are plans to stimulate growth in assets under management and raise additional capital, and a reasonable expectation that those plans can be implemented

These financial statements consequently do not include any adjustments relating to the recoverability and classification of recorded asset amounts or to amounts and classification of liabilities that may be necessary if the group were unable to continue as a going concern

#### Basis of consolidation

The Group Financial Statements consolidate the Financial Statements of Cambridge Place Partners (UK) Limited and its share of the interests in Cambridge Place Investment Management LLP, drawn up to 30 November. No profit and loss account is presented for Cambridge Place Partners (UK) Limited as permitted by Section 230 of the Companies Act 1985.

#### Tangible fixed assets

All fixed assets are initially recorded at cost

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows

Computer and office equipment - 3 years straight line

Leasehold improvements - on a straight line basis over the life of the lease from the date of occupation or commencement of use

at 30 November 2007

#### Investments

Investments are held at cost less provision for any impairment in value

#### Foreign currencies

Company

Transactions in foreign currencies are recorded at the daily rate. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. All differences are taken to the profit and loss account.

#### Group

The financial statements of subsidiary undertakings are translated at the rate of exchange ruling at the balance sheet date. The exchange difference arising on the retranslation of opening net assets is taken directly to reserves. All other translation differences are taken to the profit and loss account.

#### Service Charges

Service charges represent the charges from Cambridge Place Limited and Cambridge Place Investment Management Inc (including bonus provision), in accordance with their respective Corporate Service Agreements

#### Deferred tax

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain terms for taxation and accounting purposes

Deferred taxation is provided using the liability method on all timing differences, calculated at the rate at which it is anticipated the timing differences will reverse. Deferred tax assets are recognised only when, on the basis of available evidence, it is more likely than not that there will be taxable profits in the future against which the deferred tax asset can be offset

#### Fee Income

Fee income represents fees receivable for investment advisory and investment management services provided during the year and arising from continuing activities in the UK. Management fees are recognised on a receivable basis. Performance fees are recognised in the period in which they crystallise

#### **Profit Allocation**

Profit allocations are recognised when formal allocations are made by the Designated Members in accordance with the Partnership Agreement

## 2. Operating profit

	Note	2007 £	2006 £
Profit on ordinary activities is stated after charging Auditors' remuneration	3	15,390	<b>-</b>

at 30 November 2007

## 3. Auditors' remuneration

The audit fee for the preparation of the financial statements was borne by Cambridge Place Limited

#### 4. Taxation

2007	2006
£	£
_	_
140,665	_
42,200	
(42,200)	_
	<del></del>
	140,665

There was no deferred tax asset at the year end

at 30 November 2007

# 5. Tangible fixed assets - Group

	Computer	7	
	and Office	Leasehold	
	Equipment	Improvements	Total
	£	£	£
Cost			
At 1 December 2006	<del>_</del>	<del>-</del>	<u> </u>
Additions in year	244,723	1,228,583	1,473,306
At 30 November 2007	244,723	1,228,583	1,473,306
Depreciation:			
At 1 December 2006	_	_	_
Charge for the year	110,370	99,843	210,213
At 30 November 2007	110,370	99,843	210,213
Net book value			
At 30 November 2007	134,353	1,128,740	1,263,093
Net book value			
At 30 November 2006	-	_	-

There were no tangible fixed assets owned by the company during the year

#### 6. Fixed asset investments - company

	Unlisted	
	Investments	Total
	£	£
At 1 December 2006	-	-
Additions in year	6,645,985	6,645,985
At 30 November 2007	6,645,985	6,645,985

The unlisted investment of £6,645,985 represents capital contributions made to Cambridge Place Investment Management LLP, and is stated at the lower of cost and the net realisable value

As at 30 November 2007, Cambridge Place Partners (UK) Limited holds 99 71% (2006 Nil) interest in the members capital of Cambridge Place Investment Management LLP, a provider of investment management and advisory services, incorporated and registered in England and Wales

The directors are of the opinion that the value of investment in this partnership is not less than the amount at which it is stated in these financial statements

at 30 November 2007

# 7. Debtors: amounts falling due within one year

	2007	2007	2006	2006
	Group	Company	Group	Company
	£	£	£	£
Amounts due from Cambridge Place Limited	1,047,959	-	-	-
Trade Debtors	1,641,739	-	-	-
	2,689,698		-	-

# 8. Creditors: amounts falling due within one year

	2007	2007	2006	2006
	Group	Company	Group	Company
	£	£	£	£
Trade creditors	96,260	-	_	-
Accruals	135,358	-	-	-
	231,618	-	-	
	<del>=</del>			

# 9. Minority Interest

Minority interests represent the interests of the other members in Cambridge Place Investment Management LLP

# 10. Called up share capital

	Issued and			Issued and
	Authorised	fully paid	Authorised	fully paid
	2007	2007	2006	2006
	No	No	No	No
Ordinary shares of £1 each	6,645,985	6,645,985	1	1
				<del></del>

at 30 November 2007

## 11. Reconciliation of shareholders' funds and movements on reserves

(a) Group			Tatal
	Share capıtal £	Profit and loss account £	Total Shareholders' funds £
		_	
At 1 December 2006	1	-	1
Exchange difference on retranslation of subsidiary	-	(210,978)	(210,978)
Shares issued during the year	6,645,984	-	6,645,984
Retained profit for the year	=	-	=
At 30 November 2007	6,645,985	(210,978)	6,435,007
(b) Company			
			Total
	Share	Profit and	Shareholders'
	capital	loss account	funds
	£	£	£
	<del></del>	_	
At 1 December 2006	1	-	1
Shares issued during the year	6,645,984	-	6,645,984
At 30 November 2007	6,645,985	•	6,645,985
			<del></del>

# 12. Notes to Consolidated Statement of Cash Flows

# (a) Reconciliation of operating profit to net cash outflow from group operating activities

	2007	2006
	£	£
Operating profit	16,612	_
Depreciation	210,213	-
(Increase)/decrease in debtors	(2,689,698)	-
Increase in creditors	231,618	-
	(2,231,255)	
	= <del>=</del> -	

at 30 November 2007

#### 12. Notes to Consolidated Statement of Cash Flows (continued)

# (b) Analysis of cash flows for headings netted in the Consolidated Statement of Cash Flows

			2007	2006
			£	£
Returns on investments and servicing of finance Interest received			87,152	-
Capital expenditure and financial investment Payments to acquire tangible fixed assets			(1,473,305)	
Capital introduction Capital introduction by minority interests			22,401	
(c) Analysis of changes in cash				
(c) Analysis of changes in cash	At 1	Cash	Foreign	At
	December 2006	Flow	Exchange Differences	November 2007
	£	£	£	£
Cash at bank	-	3,050,977	(174,077)	2,876,900
-	_	3,050,977	(174,077)	2,876,900

#### 13. Operating lease commitments

Operating lease commitments of £449,104 (2006 Nil) were borne by Cambridge Place Limited, a designated member of Cambridge Place Investment Management LLP

#### 14. Related party transactions

Cambridge Place Partners (UK) Limited and Cambridge Place Limited are Designated Members of CPIM LLP, a limited liability partnership registered in England and Wales During the year £26,514,268 was paid to Cambridge Place Limited In addition £65,025 was paid to Cambridge Place Securities LLC, and £7,566,411 to Cambridge Place Investment Management Inc, both subsidiaries of Cambridge Place Limited Balances due at the year end are disclosed in Note 7

The group has taken advantage of the exemption in *Financial Reporting Standard 8 Related Party Disclosure* relating to transactions between 90% or more controlled subsidiaries

#### 15. Ultimate parent undertaking

The group is a wholly-owned subsidiary of Cambridge Place Partners LP, a limited partnership incorporated in the Isle of Man, the ultimate controller of which is the Cornwall Trust, a Guernsey Trust