Company Registration No. 05098632 (England and Wales)

# RECTANGLE BLUE PLC REPORTS AND FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER 2012

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# **COMPANY INFORMATION**

**Directors** P Sellars

N Ingham A Hartley P Bell

J Bowles (Appointed 4 December 2012)

**Secretary** A Hartley

Company number 05098632

**Registered office** The Rectangle

57 Grove Road Harrogate North Yorkshire HG1 5EP

Auditors Barber Harrison & Platt

2 Rutland Park Sheffield S10 2PD

Bankers Yorkshire Bank Plc

James Street Harrogate HG1 1QU

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# **DIRECTORS' REPORT**

# FOR THE YEAR ENDED 31 DECEMBER 2012

The directors present their report and financial statements for the year ended 31 December 2012

### Principal activities and review of the business

The principal activity of the company is that of direct promotion

The conditions in the economic climate continue to be challenging. Obtaining satisfactory margins has proved difficult. This has resulted in the business having to refuse contracts where the risk of not making profitable margins has been too great. From quarter two of 2013 campaigns begin for key clients and as a result a modest profit is forecast for 2013.

### Results and dividends

The results for the year are set out on page 5

The directors do not propose payment of a dividend in respect of the year

### **Directors**

The following directors have held office since 1 January 2012

P Sellars

N Ingham

A Hartley

P Bell

J Bowles

(Appointed 4 December 2012)

### **Creditor payment policy**

The company's current policy concerning the payment of trade creditors is to-

- settle the terms of payment with suppliers when agreeing the terms of each transaction,
- ensure that suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts, and
- pay in accordance with the company's contractual and other legal obligations

On average, trade creditors at the year end represented 97 (2011 - 33) days' purchases

### **Auditors**

The auditors, Barber Harrison & Platt, are deemed to be reappointed under section 487(2) of the Companies Act 2006

# **DIRECTORS' REPORT (CONTINUED)**

# FOR THE YEAR ENDED 31 DECEMBER 2012

### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to.

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

P Sellars A
Director

27 June 2013

# INDEPENDENT AUDITORS' REPORT

### TO THE MEMBERS OF RECTANGLE BLUE PLC

We have audited the financial statements of Rectangle Blue Plc for the year ended 31 December 2012 set out on pages 5 to 14. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

# Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF RECTANGLE BLUE PLC

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

John Warner (Senior Statutory Auditor) for and on behalf of Barber Harrison & Platt

27 June 2013

Chartered Accountants Statutory Auditor

2 Rutland Park Sheffield S10 2PD

# **PROFIT AND LOSS ACCOUNT**

# FOR THE YEAR ENDED 31 DECEMBER 2012

	Notes	2012 £	2011 £
Turnover	2	617,876	1,820,296
Cost of sales		(465,979)	(1,444,410)
Gross profit		151,897	375,886
Administrative expenses		(206,595)	(312,024)
Operating (loss)/profit	3	(54,698)	63,862
Interest payable and similar charges	4	(2,925)	(6,269)
(Loss)/profit on ordinary activities before taxation		(57,623)	57,593
Tax on (loss)/profit on ordinary activities	5	-	-
(Loss)/profit for the year	11	(57,623)	57,593

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# **BALANCE SHEET**

# AS AT 31 DECEMBER 2012

		20	2012		)11
	Notes	£	£	£	£
Fixed assets					
Tangıble assets	6		9,600		-
Current assets					
Debtors	7	365,473		453,450	
		365,473		453,450	
Creditors: amounts falling due within one year	8	(302,883)		(365,733)	
Net current assets			62,590		87,717
Total assets less current liabilities			72,190		87,717
Creditors: amounts falling due after more than one year	9		(14,375)		(72,279)
			57,815		15,438
Capital and reserves					
Called up share capital	10		51,282		51,282
Shares to be issued	11		100,000		-
Profit and loss account	11		(93,467)		(35,844)
Shareholders' funds	12		57,815		15,438

Approved by the Board and authorised for issue on 27 June 2013

Director

Company Registration No. 05098632

# **CASH FLOW STATEMENT**

# FOR THE YEAR ENDED 31 DECEMBER 2012

	£	2012 £	£	2011 £
Net cash inflow from operating activities		11,108		96,886
Returns on investments and servicing of finance Interest paid	(2,925)		(6,269)	
Net cash outflow for returns on investments and servicing of finance		(2,925)		(6,269)
Taxation		-		2,277
Capital expenditure Payments to acquire tangible assets	(9,600)	_	<u>-</u>	
Net cash outflow for capital expenditure		(9,600)		-
Net cash (outflow)/inflow before management of liquid resources and financing		(1,417)	-	92,894
Decrease in debt	<u>-</u>	-	<u>-</u>	
(Decrease)/increase in cash in the year		(1,417)	-	92,894

# **NOTES TO THE CASH FLOW STATEMENT**

# FOR THE YEAR ENDED 31 DECEMBER 2012

1	Reconciliation of operating (loss)/profit to operating activities	net cash infl	ow from	2012	2011
				£	£
	Operating (loss)/profit Decrease in debtors (Decrease)/Increase in creditors within one year Increase in creditors due after one year Write off of loan from associated company			(54,698) 187,977 (64,267) (57,904)	63,862 115,853 12,500 (95,329)
	Net cash inflow from operating activities			11,108	96,886
2	Analysis of net debt	1 January 2012	Cash flow	Other non- cash	31 December
		£	£	changes £	2012 £
	Net cash				
	Bank overdrafts	(6,742)	(1,417)	-	(8,159)
	Bank deposits	_	_		
	Net debt	(6,742)	(1,417)	-	(8,159)
3	Reconciliation of net cash flow to movemen	nt in net deb	ŧ	2012 £	2011 £
	(Decrease)/increase in cash in the year			(1,417)	92,894
	Movement in net debt in the year			(1,417)	92,894
	Opening net debt			(6,742)	(99,636)
	Closing net debt			(8,159)	(6,742)

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2012

### 1 Accounting policies

### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention

The financial statements show a loss for the period of £57,623, and positive shareholders funds at the year end of £57,185.

The company has seen a return to losses this year however financial support is available from a related party that will support the company's cash flow requirement. In addition to this as disclosed in note 12, the company is due to receive £100,000 post year end as consideration for the future issue of 8,004 shares to J Bowles.

In light of this and taking in to account the trading prospects, the directors are confident that the going concern basis on which these accounts are prepared, is appropriate

## 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

### 1.3 Turnover

Turnover represents amounts receivable for services net of VAT and trade discounts

# 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Fixtures, fittings & equipment

25% straight line

### 1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

### 1.6 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

# 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

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# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2012

3	Operating (loss)/profit	2012 £	2011 £
	Operating (loss)/profit is stated after charging		
	Operating lease rentals	8,295	4,387
	Fees payable to the company's auditor for the audit of the company's	40 705	2.000
	annual accounts Audit fees - underprovision re 2011	13,725 3,550	3,860
	Additives and provision to 2011	=======================================	
4	Interest payable	2012	2011
•		£	£
	On bank loans and overdrafts	2,925	6,269
5	Taxation	2012	2011
	Total current tax	<del>-</del>	-
	Factors affecting the tax charge for the year		
	(Loss)/profit on ordinary activities before taxation	(57,623) ————	57,593
	(Loss)/profit on ordinary activities before taxation multiplied by standard		
	rate of UK corporation tax of 20.00% (2011 - 20.00%)	(11,525)	11,519
	Effects of Non deductible expenses	817	1,359
	Capital allowances in excess of depreciation	(2,118)	(268)
	Tax losses carried forward	12,826	(12,533)
	Short term timing differences	<u>-</u>	(77)
		11,525	(11,519)
	Current tax charge for the year	-	-

The company has estimated losses of £ 64,250 (2011 - £ 100) available for carry forward against future trading profits

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2012

6	Tangible fixed assets		
			Fixtures, fittings & equipment £
	Cost		_
	At 1 January 2012		25,511
	Additions		9,600
	At 31 December 2012		35,111
	Depreciation		
	At 1 January 2012 & at 31 December 2012		25,511
	Net book value		
	At 31 December 2012		9,600
7	Debtors	2012	2011
		£	£
	Trade debtors	127,775	241,026
	Called up share capital not paid	26,282	26,282
	Other debtors	156,610	113,763
	Prepayments and accrued income	54,806	72,379
		365,473	453,450

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2012

8	Creditors: amounts falling due within one year	2012	2011
		£	£
	Bank loans and overdrafts	8,159	6,742
	Trade creditors	123,197	131,035
	Taxes and social security costs	35,917	60,625
	Other creditors	84,758	136,851
	Accruals and deferred income	50,852	30,480
		302,883	365,733

The bank overdraft is secured by a fixed and floating charge over all the company's assets and undertakings. The directors of the company have given personal guarantees in respect of the bank overdraft facilities.

Amounts due in respect of the invoice discounting facility of £84,578 (2011 £136,851) are included within other creditors and is secured on the debts of the company

9	Creditors: amounts falling due after more than one year	2012 £	2011 £
	Amounts due to associated partnerships	14,375	72,279
10	Share capital	2012 £	2011 £
	Allotted, called up and fully paid 51,282 Ordinary shares of £1 each	51,282	51,282

### 11 Statement of movements on reserves

	Shares to be issued	Profit and loss account
	£	£
Balance at 1 January 2012 Loss for the year	-	(35,844) (57,623)
Movement during the year	100,000	-
Balance at 31 December 2012		(93,467)

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2012

12	Reconciliation of movements in shareholders' funds	2012	2011
	reconciliation of movements in shareholders railed	£	£
	(Loss)/Profit for the financial year	(57,623)	57,593
	Shares to be issued	100,000	<u>-</u>
	Net addition to shareholders' funds	42,377	57,593
	Opening shareholders' funds	15,438	(42,155)
	Closing shareholders' funds	57,815	15,438

Post year end 8,004 shares were issued to  ${\bf J}$  Bowles, a director of the company , for a consideration of £100,000

# 13 Financial commitments

At 31 December 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2013:

	Land and b	Land and buildings	
	2012 20	2011	
	£	£	
Operating leases which expire			
Between two and five years	43,200	43,200	

# 14 Employees

# **Number of employees**

The average monthly number of employees (including directors) during the year was

<b>,</b>	2012 Number	2011 Number
	5	7
Employment costs	2012 £	2011 £
Wages and salaries	59,280	75,860

# **NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)**

# FOR THE YEAR ENDED 31 DECEMBER 2012

### 15 Control

The ultimate controlling party is P Sellars, a director of the company.

# 16 Related party relationships and transactions

During the year rent of £8,295 (2011 £4,387) was paid to the Grove Road Partnership, a partnership in which P Sellars, N Ingham, P Bell and A Hartley are partners. An amount of £10,867 (2011. £41,817) was payable to the Grove Road Partnership and included within creditors due over one year.

During the year management charges of £nil (2011 £74,000) was paid to the Management Partnership, a partnership n which P Sellars, N Ingham and P Bell are partners An amount of £3,508 (2011. £30,462) was payable to the Management Partnership and included within creditors due over one year

During the year Rectangle Group Plc, a company in which P Sellars, N Ingham, P Bell and A Hartley are directors, had a debtor balance of £55,126 (2011: £112,278) and a creditor balance of £nil (2011: £nil) included within trade debtors and other creditors respectively

Rectangle Blue Plc has entered into a cross guarantee to secure amounts due from Rectangle Group Plc to the bank

Personal guarantees in favour of the company have been given to the company's bankers by certain directors