Company Registration No. 05094078

Baker & McKenzie Global Services (UK) Limited

Annual Report and Financial Statements
For the year ended 30 June 2016

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ANNUAL REPORT AND FINANCIAL STATEMENTS For the year ended 30 June 2016

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ANNUAL REPORT AND FINANCIAL STATEMENTS For the year ended 30 June 2016

OFFICERS AND PROFESSIONAL ADVISERS

DIRECTORS

- C Courter
- P Eichelman
- P Rawlinson
- G Senior

COMPANY SECRETARY

Abogado Nominees Limited

REGISTERED OFFICE

100 New Bridge Street London EC4V 6JA

BANKERS

National Westminster Bank Plc Aldwych Branch London

AUDITOR

Deloitte LLP Chartered Accountants and Statutory Auditor London United Kingdom

ANNUAL REPORT AND FINANCIAL STATEMENTS For the year ended 30 June 2016

STRATEGIC REPORT

The directors present their annual report on the affairs of Baker & McKenzie Global Services (UK) Limited ('the company'), together with the financial statements and auditor's report, for the year ended 30 June 2016.

REVIEW OF THE BUSINESS

The principal activity of the company is that of the provision of support services to member firms of Baker & McKenzie International BV.

The directors consider that the company has performed satisfactorily in the year under review. The position at the year end is considered satisfactory.

RESULTS

There was a profit for the year after taxation amounting to £520,647 (2015: profit of £446,548).

KEY PERFORMANCE INDICATORS

Given that the company is engaged solely in the supply of support services, the company's directors believe that key performance indicators are not necessary or appropriate for an understanding of the development, performance or position of the business.

PRINCIPAL RISKS AND UNCERTAINTIES

The principal business risk is the need to maintain a good customer relationship with Baker & McKenzie International BV and Baker & McKenzie member firms, to be able to continue to supply services to these businesses. This is mitigated by a continued focus on quality service.

FUTURE DEVELOPMENTS

The entity will continue with its principal activity for the foreseeable future.

Approved by the Board of Directors and signed on their behalf

Director

C COURTER

27 March 2017

ANNUAL REPORT AND FINANCIAL STATEMENTS For the year ended 30 June 2016

DIRECTORS' REPORT

DIRECTORS

The directors of the company who served during the year, and since the year end, were as follows:

- C Courter
- P Eichelman
- P Rawlinson
- G Senior

FUTURE PROSPECTS

Details of future prospects can be found in the Strategic Report on page 2 and form part of this report by cross-reference.

GOING CONCERN

The directors consider that the company has adequate financial resources and the nature of the service agreement with its parent company means that it will remain profitable for the foreseeable future. As a consequence, the directors believe that the company is well placed to manage its business risks successfully despite the current uncertain economic outlook.

The directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The company is exposed to financial risk through its financial assets and liabilities. The key financial risk is that the proceeds from financial assets are not sufficient to fund the obligations arising from liabilities as they fall due. The most important components of financial risk are interest rate risk, currency risk, credit risk, liquidity risk, cash flow risk and price risk. Due to the nature of the company's business the only financial risks that the directors consider relevant to the company are cash flow risk.

The company addresses cash flow risk carefully, managing its working capital inflows and outflows.

DIVIDENDS

The directors recommend a final dividend of £nil (2015: £nil). An interim dividend of £280,000 (2015: £2,850,000) was paid on 30 June 2016 and therefore the total dividend for the year was £280,000 (2015: £2,850,000).

MATTERS COVERED IN THE STRATEGIC REPORT

In accordance with section 414C(11) of the Companies Act 2006 the company has chosen to include information in relation to future developments in the groups strategic report.

AUDITORS

Deloitte LLP have indicated their willingness to be reappointed for another term and appropriate arrangements are being made for them to be deemed reappointed as auditor in the absence of an Annual General Meeting.

ANNUAL REPORT AND FINANCIAL STATEMENTS For the year ended 30 June 2016

DIRECTORS' REPORT (continued)

AUDIT INFORMATION

Each of the directors at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- the director has taken all the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Approved by the Board of Directors and signed on their behalf

Director

C COURTER

27 March 2017

ANNUAL REPORT AND FINANCIAL STATEMENTS For the year ended 30 June 2016

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF Baker & McKenzie Global Services (UK) Limited

We have audited the financial statements of Baker & McKenzie Global Services (UK) Limited for the year ended 30 June 2016 which comprise the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity, the Cash Flow Statement and the related notes 1 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report and Strategic Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF Baker & McKenzie Global Services (UK) Limited (continued)

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit;

Jeremy Black (Senior Statutory Auditor) for and on behalf of Deloitte LLP Chartered Accountants and Statutory Auditor London, United Kingdom

28 March 2017

STATEMENT OF COMPREHENSIVE INCOME For the year ended 30 June 2016

	Notes	2016 £	2015 £
TURNOVER	3	15,659,976	12,667,090
Administrative expenses		(14,914,263)	(12,063,895)
OPERATING PROFIT AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	745,713	603,195
Tax on profit on ordinary activities	7	(225,066)	(156,647)
PROFIT FOR THE FINANCIAL YEAR ATTRIBUTABLE TO EQUITY SHAREHOLDERS OF THE COMPANY		520,647	446,548

All activities relate to continuing operations.

There are no items of other comprehensive income in the current or preceding year.

The company has taken advantage of section 408 of Companies Act 2006 not to publish a separate Income Statement and Statement of Comprehensive Income.

BALANCE SHEET As at 30 June 2016

	Notes	2016 £	2015 £
FIXED ASSETS Tangible assets	9	1,494,508	1,024,284
		1,494,508	1,024,284
CURRENT ASSETS Debtors Cash at bank and in hand	10	4,808,191 191,695 	2,402,740 135,490 2,538,230
CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	11	(5,348,727)	(2,699,361)
NET CURRENT LIABILITIES	•	(348,841)	(161,131)
TOTAL ASSETS LESS CURRENT LIABILI	TIES	1,145,667	863,153
PROVISIONS FOR LIABILITIES	13	(140,716)	(98,849)
NET ASSETS		1,004,951	764,304
CAPITAL AND RESERVES Called up share capital Profit and loss account	15	1,000 1,003,951	1,000 763,304
SHAREHOLDERS' FUNDS		1,004,951	764,304

The financial statements of Baker & McKenzie Global Services (UK) Limited (registered number 05094078) were approved by the Board of Directors and authorised for issue on 27 March 2017. Signed on behalf of the Board of Directors

Director

C COURTER

STATEMENT OF CHANGES IN EQUITY As at 30 June 2016

		Called-up share capital	Profit and loss account	Total
	Notes	£	£	£
AT 1 JULY 2014		1,000	3,166,756	3,167,756
Profit for the financial year			446,548	446,548
TOTAL COMPREHENSIVE INCOME		-	446,548	446,548
Dividends paid on equity shares	8		(2,850,000)	(2,850,000)
AT 30 JUNE 2015		1,000	763,304	764,304
Profit for the financial year			520,647	520,647
TOTAL COMPREHENSIVE INCOME		-	520,647	520,647
Dividends paid on equity shares	8		(280,000)	(280,000)
AT 30 JUNE 2016		1,000	1,003,951	1,004,951

CASH FLOW STATEMENT For the year ended 30 June 2016

	2016 £	2015 £
Operating profit Adjustment for:	745,713	603,195
Depreciation	312,744	113,809
	•	1,824,048
	2,649,366	
Corporation tax .	(177,483)	
Net cash generated from operating activities	1,119,173	3,948,773
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of tangible fixed assets Sale of investment	(782,968)	(1,138,093)
Net cash flows from investing activities	(782,968)	(1,138,084)
CASH FLOWS FROM FINANCING ACTIVITIES Dividends paid	(280,000)	(2,850,000)
Net cash flows from financing activities	(280,000)	(2,850,000)
Net increase/(decrease) in cash and cash equivalents	56,205	(39,311)
Cash and cash equivalents at beginning of year	135,490	174,801
CASH AND CASH EQUIVALENTS AT END OF YEAR	191,695	135,490
Reconciliation to cash at bank and in hand: Cash at bank and in hand	191,695	135,490
	191,695	135,490
v .		

NOTES TO THE FINANCIAL STATEMENTS For the year ended 30 June 2016

1. ACCOUNTING POLICIES

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and to the preceding year.

General information and basis of preparation

Baker & McKenzie Global Services (UK) Limited ('the company') is a company incorporated in the United Kingdom under the Companies Act. The address of the registered office is given on page 1. The nature of the company's operations and its principal activities are set out in the Strategic Report on page 2.

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

The functional currency of the company is considered to be pounds sterling because that is the currency of the primary economic environment in which the company operates.

Going concern

As described in the Directors' Report, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment. Depreciation is provided at rates calculated to write off the cost, less estimated residual value, on each asset on a straight line basis over its expected useful life, as follows:

Computer equipment

20% per annum

Financial Instruments

Financial instruments are classified and accounted for according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. All financial assets and liabilities are held at amortised cost.

Turnover

Turnover is recorded at the fair value of the consideration receivable for services provided in the normal course of business excluding value added tax. All sales are made from within the United Kingdom. Turnover is recognised as per the contractual terms of the recharge and is recorded at fair value.

NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 30 June 2016

Taxation

Current taxation, including UK corporation tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements.

Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be reversed. Deferred tax assets and liabilities are not discounted.

Foreign currency transactions

Transactions in foreign currencies are recorded at the rate of exchange prevailing at the date of transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date. Exchange differences are included in the statement of comprehensive income.

Pension costs

Baker & McKenzie Global Services (UK) Limited operates a defined contribution pension scheme for staff. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting. Dividends on shares recognised as liabilities are recognised as expenses.

Holiday pay

The firm makes provision for holiday entitlement accrued by staff but not yet taken at the balance sheet date based on the relevant salaries at that date.

NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 30 June 2016

2. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the company's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

There are no key sources of estimation uncertainty or judgement affecting the amounts recognised in the financial statements.

3. TURNOVER

Turnover represents fee income earned from the provision of support services to member firms of Baker & Mackenzie International in the United Kingdom, and is stated net of value added tax.

		2016 £	2015 £
	Rendering of services	15,659,976	12,667,090
		15,659,976	12,667,090
4.	DIRECTORS AND EMPLOYEES		
		2016 £	2015 £
	Staff costs during the year were as follows:		
	Wages and salaries	8,253,667	6,720,185
	Social security costs	1,072,286	864,584
	Pension costs	281,352	242,211
		9,607,305	7,826,980
	The average monthly number of employees (excluding directors)	No.	No.
	was as follows:		
	Administration	60	57

The directors received no remuneration in respect of their services to the company during the period (2015: £nil).

NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 30 June 2016

5. OPERATING PROFIT AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

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	2016	2015
	£	£
The operating profit and profit on ordinary activities before taxation is stated after charging:		
Depreciation - owned assets (note 9)	312,744	113,809

6. AUDITOR'S REMUNERATION

Fees payable to Deloitte LLP and their associates for the audit of the company's annual accounts were £9,150 (2015: £8,570).

Fees payable to Deloitte LLP and their associates for non-audit services to the company comprised tax compliance fees of £5,140 (2015: £1,995).

7. TAX ON PROFIT ON ORDINARY ACTIVITIES

Tax on profit on ordinary activities

The tax charge comprises:

	2016 £	2015 £
Current tax UK corporation tax Adjustment in respect of prior year	180,335 2,864	46,890 10,908
Total current tax (note 7 b)	183,199	57,798
Deferred tax		
Origination of timing differences	41,867	98,849
Total deferred tax (note 13)	41,867	98,849
Tax on profit on ordinary activities	225,066	156,647

NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 30 June 2016

7. TAX ON PROFIT ON ORDINARY ACTIVITIES

b) Factors affecting current tax charge

The differences between the total current tax shown above and the amount calculated by applying the standard rates of UK corporation tax to the profit before tax is as follows:

	2016 £	2015 £
Profit on ordinary activities before tax	745,713	603,195
Tax at 20% (2015: 20.8%) Timing differences on fixed assets Adjustment for non-deductible items Adjustment in respect of prior year	149,143 (39,926) 71,118 2,864	125,465 (102,857) 24,282 10,908
Current tax charge for year (note 7 a))	183,199	57,798

The standard rate of tax applied to reported profit on ordinary activities is 20% (2015: 20.8%). The applicable tax rate has changed following the substantive enactment of the Finance Act 2016. There is no expiry date on timing differences, unused tax losses or tax credits.

8. DIVIDEND

	2016 £	2015 £
Dividend paid	280,000	2,850,000

NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 30 June 2016

9. TANGIBLE FIXED ASSETS

			Computer equipment £
	Cost At 1 July 2015 Additions		1,138,093 782,968
	At 30 June 2016		1,921,061
	Accumulated depreciation At 1 July 2015 Charge for the year		113,809 312,744
	At 30 June 2016		426,553
	Net book value		
	At 30 June 2016		1,494,508
	At 30 June 2015		1,024,284
10.	DEBTORS		
		2016 £	2015 £
	Amounts due from group undertakings VAT Corporation tax Other debtors Prepayments	4,464,242 73,709 8,107 31,823 230,310	1,822,718 202,610 13,823 28,695 334,894
	•	4,808,191	2,402,740
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2016 £	2015 £
	Other taxation and social security Other creditors Accruals Amounts due to group undertakings	308,997 1,332,302 487,040 3,220,388	254,568 789,147 300,639 1,355,007
		5,348,727	2,699,361

NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 30 June 2016

12. FINANCIAL INSTRUMENTS

	2016 £	2015 £
Financial assets Financial assets that are debt instruments measured at amortised	4,687,760	1,986,903
cost	4,687,760	1,986,903
Financial liabilities Financial liabilities measured at amortised cost	5,039,730	2,444,793
	5,039,730	2,444,793

Financial assets measured at amortised cost comprise cash at bank, amounts owed by group undertakings and other debtors.

Financial liabilities measured at amortised cost comprise amounts owed to group undertakings, other creditors and accruals.

13. PROVISIONS FOR LIABILITIES

		Deferred taxation £
At 1 July 2015 Deferred tax charge in profit and loss account		98,849 41,867
At 30 June 2016		140,716
Deferred tax		
Deferred tax is provided as follows:		
	2016 £	2015 £
Accelerated capital allowances	140,716	98,849
Provision for deferred tax	140,716	98,849

NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 30 June 2016

14. PENSIONS

The company operates a defined contribution pension scheme.

The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £281,352 (2015: £242,211).

Amounts due as at 30 June 2016: £54,022 (2015: £41,873).

15. CALLED UP SHARE CAPITAL

	2016	2015
	£	£
Allotted, called up and fully paid		
1,000 ordinary shares of £1 each	1,000	1,000

16. RESERVES

Profit and loss account

Includes all current and prior period retained profits and losses, less dividend paid.

17. RELATED PARTY TRANSACTIONS

Transactions with related parties are made at normal market prices. Outstanding balances with entities are unsecured, interest free and repayable on demand.

	2016 £	2015 £
Sales to entities with control, joint control and significant influence over the company	15,659,976	12,459,703
Amount due from entities with control, joint control and significant influence over the company	4,451,031	1,671,820
	20,111,007	14,131,523

Key management personnel compensation

Key management personnel includes those persons having authority and responsibility for planning, directing and controlling the activities of the company. Total amounts paid to key personnel during the year was £2,486,000 (2015: £1,596,000).

18. ULTIMATE CONTROLLING PARTY

The immediate and ultimate parent company and ultimate controlling party of Baker & McKenzie Global Services (UK) Limited is Baker & McKenzie International BV, a company incorporated in the Netherlands.

No entity prepares consolidated financial statements which include the company.

NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 30 June 2016

19. FIRST TIME ADOPTION OF FRS 102

This is the first year that the company has presented its financial statements under Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council. The policies applied under previous UK GAAP are not materially different to FRS 102 and have not materially impacted on equity or profit or loss.