

**Report of the Trustees and
Financial Statements
for the Year Ended 31 March 2020
for
Relate Derby and Southern Derbyshire**

Bourne & Co.
Statutory Auditors
3 Charnwood Street
Derby
Derbyshire
DE1 2GY



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for the Year Ended 31 March 2020**

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Relate Derby and Southern Derbyshire

Report of the Trustees for the Year Ended 31 March 2020

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2020. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

OBJECTIVES AND ACTIVITIES

Objectives and aims

The objectives of the charity are to:

- Educate the public concerning the benefits of secure couple relationships, marriage and family life in order to improve the emotional, sexual and spiritual well-being of individuals which is derived from committed relationship.
- Provide counselling, advice, education, guidance and relief to adults and/or children in relation to any aspects of contemporary life or work which may prejudice their physical or mental well-being or influence, either directly or indirectly, their present or future family or couple relationships.
- Seek to enhance the good health, both mental and physical, of adults and children by increasing public awareness of the benefit of committed couple relationships, marriage, family life and working to prevent poverty, hardship and distress caused by the breakdown of such relationships.
- Advance citizenship and community development.
- Relieve those in need by reason of youth, age, ill-health, disability, financial hardship or other disadvantages.
- Promote research into all of the above Objects and to make the results available to the public.

Public benefit

We have referred to the guidance contained in the Charity Commissions general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular the trustees consider how planned activities will contribute to the aims and objectives they have set.

Volunteers and Staff

We remain incredibly grateful to our staff and volunteers, not just for the exceptional skills, qualifications and experience that they bring, but also for their continued commitment to Relate's work. We particularly wish to thank our entire team for their support, positivity and commitment as the Covid-19 pandemic began to impact all aspects of our work. This ensured as we faced restrictions and eventual lockdown, all of our counselling work could be delivered remotely without a gap in service. Admin, management and counselling staff all moved to home working and all staff adapted to the rapid change with incredible flexibility to ensure that our work carried on and that we could continue to be available for clients through the unprecedented events of this year.

Relate Derby and Southern Derbyshire

Report of the Trustees for the Year Ended 31 March 2020

ACHIEVEMENT AND PERFORMANCE

Charitable activities

This was a challenging year financially as Relate Derby exited our largest contract as the lead county-wide provider of low to moderate level children and young people's mental health counselling support. The end of the contract incurred significant costs in HR advice and redundancies which were funded by reserves. The Trustees took the strategic decision to maintain employment of some of our children and young people's counsellors in order to maintain our ability to deliver these services. Fortunately, our healthy reserves allowed the organisation to underwrite these costs as an investment in our future. The decision to fund and maintain the children's service led to our ability to take on a new contract supporting the mental health of children in care to support our local CCG over a gap in tendering and moving to a new provider.

Following the challenges we faced the previous year in the Board decided to review the organisational structure to better understand the capacity and skills required within our small management team to enable this to happen effectively in 2019/20 we engaged an Interim CEO in order to give time to assess the needs of the organisation going forward. This together with an investment in additional support in to ensure the organisations' compliance with GDPR, made a further call on our reserves.

Despite the resulting significant gap between income and expenditure, Relate Derby remains within its policy of maintaining between 3 to 6 months running costs in reserves and we are confident we are better positioned to face these challenging times and thrive into the future.

The main areas of charitable activity are: relationship counselling for couples and individuals including same sex couples; family counselling; psychosexual therapy; telephone helpline and children and young people's counselling (called "Safe Speak"). The Centre has an agreement with Relate Chesterfield and North Derbyshire to operate a young people's service across the county of Derbyshire under our Safe Speak brand. This is counselling for young people aged 5 to 18 years. Additionally, we offer commercial contract counselling to local companies including the Toyota Motor Manufacturing Company, and nationally via employee benevolent funds which enable us to offer free counselling to employees and their family members. This enables us to work with employees and their families from banking, accountancy, grocers, including the large supermarkets, the civil service and the Royal Air Force and Army.

Our Living Well with Autism work, funded by Derbyshire County Council, continues to provide a valuable service to people with an Autism Spectrum Condition and their families and our specialist staff are able to provide counselling and coaching at various locations across Derbyshire, as well as running monthly autism awareness sessions. Demand has increased and we are a member of the Autism Partnership Board which facilitates our collaboration with local partners

This year the IAPT service went out to tender and we are part of the successful consortium, led by Talking Mental Health Derbyshire.

Relationship counselling remains a core service offered to clients with the centre offering appointments between 9am and 9pm, Monday to Friday, 9am to 5pm on Fridays and also Saturday mornings. The evening and weekend appointments help us meet the varying needs of our clients and offer flexibility.

All clients attend assessment appointment and receive on-going counselling if they wish to continue. Waiting times are monitored and every effort is made to keep these as low as possible within the restraints that limited resources impose.

The service extends beyond the Relate Centre sites and we are now delivering all services in Southern Derbyshire and East Staffordshire. In addition, the service for Children and Young People extends into Northern Derbyshire with the permission of Relate Chesterfield and North Derbyshire.

This year we invested in a temporary post to explore business development / marketing and fundraising. We also restructured the management team, creating the post of Operations Manager. We have continued to look for savings and efficiencies and we restructured our admin team due to the reduced need for admin support after the end of the children's contract.

This was another year of positive collaboration, including partnership work around autism, adult and children's mental health, suicide prevention and voluntary sector collaboration. We established a formal partnership with DRCS (Derwent Rural Counselling Service) to deliver the Children in Care contract. This year the board also spent considering time exploring a potential merger with Relate Chesterfield and North Derbyshire and whilst discussions were advanced and positive, when the pandemic hit both boards decided to halt the negotiations, to enable the appropriate focus on the immediate challenges with a view to developing a more formal strategic alliance in the meantime.

We continue to look for opportunities to work in partnership and to collaborate, whether that be with Relate National or other Federated Relate Centres, local strategic partnerships or local providers.

We continue to deliver additional children and young people's counselling under direct contracts with local schools. Our investment in the part-time business development post paid off with new contracts this year with St Benedict, Oakwood, Ashwood Spencer and West Park Schools.

Relate Derby and Southern Derbyshire

Report of the Trustees for the Year Ended 31 March 2020

This year we were also contracted to expand our IAPT for 16 to 18 year olds.

This year we have spent time evaluating and improving board governance, using the new charity governance code. We ran a successful recruitment campaign which led to the appointment of three new more diverse Trustees. Our Chair, Jon Watkin reached the end of his 8 year tenure and was succeeded by Dianne Prescott who brings a wealth of knowledge from over 40 years working for the NHS at a senior leadership level.

The centre provided 5,456 counselling sessions during the year 1 April 2019 to 31 March 2020. 1,587 were for children and young people's counselling; 187 for family counselling; 594 for sex therapy and 3088 for individual and couple's counselling

The centre supported a total of 7,614 individuals over the year.

All staff, volunteers and Trustees who work with vulnerable children, young people and adults have the appropriate DBS check and these are renewed every three years.

FINANCIAL REVIEW

Principal funding sources

This year started with financial challenges and ended with the uncertainty and economic impact of the covid-19 pandemic. Financial controls continue to be put in place which ensures prompt invoicing for contracted services alongside close monitoring of the cash flow position.

This year we investigated a case of potential fraud, which was less than £10,000 and was reported to the police and Charity Commission. Additional controls have since been put in place.

We continue to be successful in securing contract work that enables us to offer services to clients free at the point of access. During this year the Board took the decision to close the charity shop after the retirement of a key volunteer. We are very grateful to all the staff and volunteers that worked so hard to make the shop viable but it has become increasingly difficult to make a profit from very small scale charity retail operations

We continue to strive to diversify our income streams to ensure the continuity of services and over the last year we have been successful in this with income being derived from clients, local authority, NHS Trust and CCG contracts for services, contracts with schools, room hire and charitable donations.

Total incoming resources decreased in the year from £1,047,220 to £524,836. Resources expended decreased in the year from £1,052,092 to £799,805 giving a net deficit of £274,969 compared to a deficit of £4,872 the previous year.

The charity had funds carried forward at 31 March 2020 of £683,941 of which £Nil are restricted funds and £683,941 are unrestricted funds. Readily available cash has reduced from £328,236 to £152,937 during the year.

Reserves policy

Funds are set aside for restricted reserves donated for a specific purpose, project by project and if the sums provided for prove insufficient appropriate transfers will be made from unrestricted funds.

Free reserves are required to cover:

- (a) The risk of redundancies, using statutory redundancy rates for the calculations;
- (b) A small sum for urgent replacement or hire of capital equipment;
- (c) Building up a year's reserve to cover rent and service charge should it be necessary to vacate the premises and or current shop premises and find an alternative tenancy.
- (d) The need to provide funding from our reserves to cover the costs of continuing to trade for at least three months should we be unable to continue in business.
- (e) to enable the continuation of much needed services such as family counselling and others to those in need.

The trustees estimate that taking all of the above into account free reserves of around £180,000 are needed. At 31 March 2020 liquid reserves amounted to £214,570 and is over the required level. In the current funding climate, the trustees feel it is prudent to hold reserves in excess of the required level.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The organisation is a charitable company limited by guarantee, incorporated on 1 December 2003. The company was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association.

Relate Derby and Southern Derbyshire

Report of the Trustees for the Year Ended 31 March 2020

STRUCTURE, GOVERNANCE AND MANAGEMENT

Recruitment and appointment of new trustees

The trustees of the charity are also the directors for the purposes of company law and under the company's articles are known as Members of the Executive Committee. Under the requirements of the Memorandum and Articles of Association the members of the Executive Committee are elected to serve for one year renewable annually without limit.

Members have been appointed to the Board in an effort to reflect a range of skills and expertise and where possible the Board will endeavour to retain/ develop these skills. In the event of particular skills being lost due to retirement or resignation individuals may be approached to offer themselves for election.

Organisational structure

Relate Derby and Southern Derbyshire has an Executive Committee of seven members who meet seven or eight times a year and are responsible for the strategic direction. Responsibility for the day to day provision of services is delegated to the Chief Executive Officer.

The Centre is a member of the Relate Federation and is guided in its provision of services via agreed national service specifications. The Chief Executive Officer represents the local centre on a number of forums including suicide prevention, autism partnership board, children and adults' mental health fora and Relate Centre Management meetings.

Induction and training of new trustees

Trustees are given the opportunity to meet the Chief Executive Officer and other staff/ Trustees, to visit the centre and have the opportunity to understand the workings of Relate Derby and Southern Derbyshire as well as Relate nationally. New members are recruited via formal external process, then invited to attend an initial meeting and are provided with an induction pack before making the decision to join the Board

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

04980776 (England and Wales)

Registered Charity number

1110768

Registered office

3 Wentworth House
Vernon Gate
Derby
Derbyshire
DE1 1UR

Trustees

J W A Watkin (resigned 29.5.2020)
K W Molyneux
Mrs L D Prescott
Mrs R Redfern
Mrs O Mills
Miss S Hernandez (appointed 24.10.2019)
Ms S Sandhu (appointed 28.11.2019)
Ms T Kirman (appointed 28.11.2019)

Company Secretary

Auditors

Bourne & Co.
Statutory Auditors
3 Charnwood Street
Derby
Derbyshire
DE1 2GY

Principal Bankers

Barclays Bank
Sir Frank Whittle Way
Derby
DE1 9NT

Relate Derby and Southern Derbyshire

**Report of the Trustees
for the Year Ended 31 March 2020**

STATEMENT OF TRUSTEES' RESPONSIBILITIES

The trustees (who are also the directors of Relate Derby and Southern Derbyshire for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

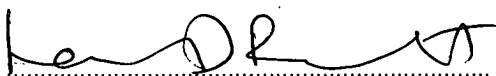
- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

Approved by order of the board of trustees on 26th November 2020 and signed on its behalf by:



Mrs L D Prescott - Trustee

Report of the Independent Auditors to the Members of Relate Derby and Southern Derbyshire

Opinion

We have audited the financial statements of Relate Derby and Southern Derbyshire (the 'charitable company') for the year ended 31 March 2020 which comprise the Statement of Financial Activities, the Statement of Financial Position, the Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2020 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

**Report of the Independent Auditors to the Members of
Relate Derby and Southern Derbyshire**

Responsibilities of trustees

As explained more fully in the Statement of Trustees' Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Reza Mohidin ACA (Senior Statutory Auditor)
for and on behalf of Bourne & Co.
Statutory Auditors
3 Charnwood Street
Derby
Derbyshire
DE1 2GY

Date: 26th November 2020

Relate Derby and Southern Derbyshire

**Statement of Financial Activities
for the Year Ended 31 March 2020**

	Notes	Unrestricted fund £	Safespeak £	Restricted funds £	2020 Total funds £	2019 Total funds £
INCOME AND ENDOWMENTS FROM						
Donations and legacies	3	141,826	-	-	141,826	137,026
Charitable activities	6					
Other contract work		-	-	-	-	2,772
Erewash CCG		10,687	-	-	10,687	78,913
Derbyshire County Council		-	-	-	-	73,082
Schools		55,271	-	-	55,271	54,646
TMHD- IAPT		121,510	-	-	121,510	140,639
Southern Derbyshire		149,922	-	-	149,922	164,913
N Derbys & Hardwick CCG's						
		34,223	-	-	34,223	241,826
Derbyshire CCG		-	-	-	-	100,000
Other trading activities	4	9,776	-	-	9,776	52,053
Investment income	5	1,621	-	-	1,621	1,350
Total		524,836	-	-	524,836	1,047,220
EXPENDITURE ON						
Raising funds	7	793,205	-	-	793,205	1,052,092
Other		6,600	-	-	6,600	-
Total		799,805	-	-	799,805	1,052,092
NET INCOME/(EXPENDITURE)		(274,969)	-	-	(274,969)	(4,872)
RECONCILIATION OF FUNDS						
Total funds brought forward		958,910	-	-	958,910	963,782
TOTAL FUNDS CARRIED FORWARD		683,941	-	-	683,941	958,910

The notes form part of these financial statements

Relate Derby and Southern Derbyshire

**Statement of Financial Position
31 March 2020**

	Notes	Unrestricted fund £	Safespeak £	Restricted funds £	2020 Total funds £	2019 Total funds £
FIXED ASSETS						
Tangible assets	13	469,371	-	-	469,371	476,771
CURRENT ASSETS						
Debtors	14	115,645	-	-	115,645	206,406
Cash at bank and in hand		<u>152,937</u>	<u>-</u>	<u>-</u>	<u>152,937</u>	<u>328,236</u>
		268,582	-	-	268,582	534,642
CREDITORS						
Amounts falling due within one year	15	<u>(54,012)</u>	<u>-</u>	<u>-</u>	<u>(54,012)</u>	<u>(52,503)</u>
NET CURRENT ASSETS		<u>214,570</u>	<u>-</u>	<u>-</u>	<u>214,570</u>	<u>482,139</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>683,941</u>	<u>-</u>	<u>-</u>	<u>683,941</u>	<u>958,910</u>
NET ASSETS		<u><u>683,941</u></u>	<u><u>-</u></u>	<u><u>-</u></u>	<u><u>683,941</u></u>	<u><u>958,910</u></u>
FUNDS	16					
Unrestricted funds					<u>683,941</u>	<u>958,910</u>
TOTAL FUNDS					<u><u>683,941</u></u>	<u><u>958,910</u></u>

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees and authorised for issue on the 26th November 2020 and were signed on its behalf by:



.....
L D Prescott - Trustee

Relate Derby and Southern Derbyshire

**Statement of Cash Flows
for the Year Ended 31 March 2020**

	Notes	2020 £	2019 £
Cash flows from operating activities			
Cash generated from operations	1	<u>(175,299)</u>	<u>(199,748)</u>
Net cash used in operating activities		<u>(175,299)</u>	<u>(199,748)</u>
 Cash flows from investing activities			
Purchase of tangible fixed assets		<u>-</u>	<u>(13,465)</u>
Net cash provided by/(used in) investing activities		<u>-</u>	<u>(13,465)</u>
		<u>-</u>	<u>-</u>
Change in cash and cash equivalents in the reporting period		(175,299)	(213,213)
Cash and cash equivalents at the beginning of the reporting period		<u>328,236</u>	<u>541,449</u>
Cash and cash equivalents at the end of the reporting period		<u><u>152,937</u></u>	<u><u>328,236</u></u>

The notes form part of these financial statements

Relate Derby and Southern Derbyshire

**Notes to the Statement of Cash Flows
for the Year Ended 31 March 2020**

1. RECONCILIATION OF NET EXPENDITURE TO NET CASH FLOW FROM OPERATING ACTIVITIES

	2020 £	2019 £
Net expenditure for the reporting period (as per the Statement of Financial Activities)	(274,969)	(4,872)
Adjustments for:		
Depreciation charges	7,400	7,400
Decrease/(increase) in debtors	90,761	(197,669)
Increase/(decrease) in creditors	<u>1,509</u>	<u>(4,607)</u>
Net cash used in operations	<u>(175,299)</u>	<u>(199,748)</u>

2. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.4.19 £	Cash flow £	At 31.3.20 £
Net cash			
Cash at bank and in hand	<u>328,236</u>	<u>(175,299)</u>	<u>152,937</u>
	<u>328,236</u>	<u>(175,299)</u>	<u>152,937</u>
Total	<u>328,236</u>	<u>(175,299)</u>	<u>152,937</u>

The notes form part of these financial statements

Relate Derby and Southern Derbyshire

Notes to the Financial Statements for the Year Ended 31 March 2020

1. STATUTORY INFORMATION

Relate Derby and Southern Derbyshire is a charitable company, limited by guarantee, registered in England and Wales. The company's registered number, charitable number and registered office address can be found on the General Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015), and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Allocation and apportionment of costs

All costs are allocated between the expenditure categories of the Statement of Financial Activities on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	- 2% on cost
Fixtures and fittings	- 25% on cost

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees in furtherance of the general objectives of the charity.

Designated funds are unrestricted funds earmarked by the trustees for particular purposes.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Debtors

Short term debtors are measured at transaction price less an impairment.

Creditors

Short term creditors are measured at transaction price.

Relate Derby and Southern Derbyshire

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

3. DONATIONS AND LEGACIES

	2020	2019
	£	£
Client contributions and sales	139,679	132,513
Donations	<u>2,147</u>	<u>4,513</u>
	<u>141,826</u>	<u>137,026</u>

4. OTHER TRADING ACTIVITIES

	2020	2019
	£	£
Charity shop	2,117	32,120
Social lotteries	276	378
Room hire	<u>7,383</u>	<u>19,555</u>
	<u>9,776</u>	<u>52,053</u>

5. INVESTMENT INCOME

	2020	2019
	£	£
Investment income	<u>1,621</u>	<u>1,350</u>

6. INCOME FROM CHARITABLE ACTIVITIES

		2020	2019
	Activity	£	£
Contract work	Other contract work	-	2,772
Contract work	Erewash CCG	10,687	78,913
Contract work	Derbyshire County Council	-	73,082
Schools	Schools	55,271	54,646
Contract work	TMHD- IAPT	121,510	140,639
Contract work	Southern Derbyshire	149,922	164,913
Contract work	N Derbys & Hardwick CCG's	34,223	241,826
Contract work	Derbyshire CCG	<u>-</u>	<u>100,000</u>
		<u>371,613</u>	<u>856,791</u>

7. RAISING FUNDS

Raising donations and legacies

	2020	2019
	£	£
Staff costs	442,140	435,513
Support costs	<u>348,309</u>	<u>610,077</u>
	<u>790,449</u>	<u>1,045,590</u>

Other trading activities

	2020	2019
	£	£
Support costs	<u>2,756</u>	<u>6,502</u>
Aggregate amounts	<u>793,205</u>	<u>1,052,092</u>

Relate Derby and Southern Derbyshire

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

8. SUPPORT COSTS

	Management £	Governance costs £	Totals £
Raising donations and legacies	348,309	-	348,309
Other trading activities	2,756	-	2,756
Other resources expended	<u>-</u>	<u>6,600</u>	<u>6,600</u>
	<u>351,065</u>	<u>6,600</u>	<u>357,665</u>

9. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2020 £	2019 £
Auditors' remuneration	6,600	4,080
Depreciation - owned assets	<u>7,400</u>	<u>7,400</u>

10. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2020 nor for the year ended 31 March 2019.

Trustees' expenses

There were no trustees' expenses paid for the year ended 31 March 2020 nor for the year ended 31 March 2019.

11. STAFF COSTS

	2020 £	2019 £
Wages and salaries	537,210	733,462
Social security costs	26,926	43,624
Other pension costs	<u>9,529</u>	<u>11,793</u>
	<u>573,665</u>	<u>788,879</u>

The average monthly number of employees during the year was as follows:

	2020	2019
General	<u>36</u>	<u>51</u>

No employees received emoluments in excess of £60,000.

Relate Derby and Southern Derbyshire

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

12. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted fund £	Safespeak £	Restricted funds £	Total funds £
INCOME AND ENDOWMENTS FROM				
Donations and legacies	137,026	-	-	137,026
Charitable activities				
Other contract work	2,772	-	-	2,772
Erewash CCG	78,913	-	-	78,913
Derbyshire County Council	73,082	-	-	73,082
Schools	54,646	-	-	54,646
TMHD- IAPT	140,639	-	-	140,639
Southern Derbyshire	164,913	-	-	164,913
N Derbys & Hardwick CCG's				
	241,826	-	-	241,826
Derbyshire CCG	100,000	-	-	100,000
Other trading activities	52,053	-	-	52,053
Investment income	<u>1,350</u>	<u>-</u>	<u>-</u>	<u>1,350</u>
Total	1,047,220	-	-	1,047,220
EXPENDITURE ON				
Raising funds	1,033,095	-	18,997	1,052,092
Other	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total	1,033,095	-	18,997	1,052,092
NET INCOME/(EXPENDITURE)	14,125	-	(18,997)	(4,872)
Transfers between funds	<u>381,549</u>	<u>(382,655)</u>	<u>1,106</u>	<u>-</u>
Net movement in funds	395,674	(382,655)	(17,891)	(4,872)
RECONCILIATION OF FUNDS				
Total funds brought forward	<u>563,236</u>	<u>382,655</u>	<u>17,891</u>	<u>963,782</u>
TOTAL FUNDS CARRIED FORWARD	<u>958,910</u>	<u>-</u>	<u>-</u>	<u>958,910</u>

Relate Derby and Southern Derbyshire

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

	£	£	£
13. TANGIBLE FIXED ASSETS			
	Freehold property £	Fixtures and fittings £	Totals £
COST			
At 1 April 2019 and 31 March 2020	<u>484,171</u>	<u>14,915</u>	<u>499,086</u>
DEPRECIATION			
At 1 April 2019	7,400	14,915	22,315
Charge for year	<u>7,400</u>	<u>-</u>	<u>7,400</u>
At 31 March 2020	<u>14,800</u>	<u>14,915</u>	<u>29,715</u>
NET BOOK VALUE			
At 31 March 2020	<u>469,371</u>	<u>-</u>	<u>469,371</u>
At 31 March 2019	<u>476,771</u>	<u>-</u>	<u>476,771</u>
14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR			
		2020	2019
		£	£
Trade debtors		<u>115,645</u>	<u>206,406</u>
15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR			
		2020	2019
		£	£
Trade creditors		8,601	21,300
Social security and other taxes		2,760	19,405
Other creditors		<u>42,651</u>	<u>11,798</u>
		<u>54,012</u>	<u>52,503</u>

Relate Derby and Southern Derbyshire

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

16. MOVEMENT IN FUNDS

	At 1.4.19 £	Net movement in funds £	At 31.3.20 £
Unrestricted funds			
General Fund	958,910	(274,969)	683,941
	<hr/>	<hr/>	<hr/>
TOTAL FUNDS	<u>958,910</u>	<u>(274,969)</u>	<u>683,941</u>

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General Fund	524,836	(799,805)	(274,969)
	<hr/>	<hr/>	<hr/>
TOTAL FUNDS	<u>524,836</u>	<u>(799,805)</u>	<u>(274,969)</u>

Comparatives for movement in funds

	At 1.4.18 £	Net movement in funds £	Transfers between funds £	At 31.3.19 £
Unrestricted funds				
General Fund	563,236	14,125	381,549	958,910
Safespeak	<u>382,655</u>	<hr/>	<u>(382,655)</u>	<hr/>
	945,891	14,125	(1,106)	958,910
Restricted funds				
Children in Need	<u>17,891</u>	<u>(18,997)</u>	1,106	<hr/>
	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL FUNDS	<u>963,782</u>	<u>(4,872)</u>	<hr/>	<u>958,910</u>

Relate Derby and Southern Derbyshire

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

16. MOVEMENT IN FUNDS - continued

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General Fund	1,047,220	(1,033,095)	14,125
Restricted funds			
Children in Need	-	(18,997)	(18,997)
TOTAL FUNDS	<u>1,047,220</u>	<u>(1,052,092)</u>	<u>(4,872)</u>

A current year 12 months and prior year 12 months combined position is as follows:

	At 1.4.18 £	Net movement in funds £	Transfers between funds £	At 31.3.20 £
Unrestricted funds				
General Fund	563,236	(260,844)	381,549	683,941
Safespeak	<u>382,655</u>	<u>-</u>	<u>(382,655)</u>	<u>-</u>
	945,891	(260,844)	(1,106)	683,941
Restricted funds				
Children in Need	<u>17,891</u>	<u>(18,997)</u>	<u>1,106</u>	<u>-</u>
TOTAL FUNDS	<u>963,782</u>	<u>(279,841)</u>	<u>-</u>	<u>683,941</u>

A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General Fund	1,572,056	(1,832,900)	(260,844)
Restricted funds			
Children in Need	-	(18,997)	(18,997)
TOTAL FUNDS	<u>1,572,056</u>	<u>(1,851,897)</u>	<u>(279,841)</u>

17. RELATED PARTY DISCLOSURES

During the year the company paid £Nil to companies in which the Trustees were directors for services received (2019: £2,520). No balances were outstanding at the year end.

Relate Derby and Southern Derbyshire

**Notes to the Financial Statements - continued
for the Year Ended 31 March 2020**

18. FUNDS

Restricted funds

The purpose of the restricted funds are as follows:

Children in Need - To deliver in specific areas throughout Derbyshire and East Staffordshire. This fund was completed during 2019.

Designated funds

The designated funds represented funds put aside in respect of the Safe Speak counselling service for young people. The trustees have now made this fund undesignated from 1 April 2018 so there are no designated activity in 2019 or 2020.

Transfers

Transfers have been made from general funds to cover deficits on restricted funds.

Income in advance

The only element of deferred income carried forward in either 2019 or 2020 is £5,896 in 2020 relating to school activity which had not been delivered at 31st March.