

**Report of the Trustees and
Financial Statements for the Year Ended 31 March 2019
for
Relate Derby and Southern Derbyshire**

Bourne & Co.
Statutory Auditors
3 Charnwood Street
Derby
Derbyshire
DE1 2GY

**Relate Derby and Southern Derbyshire
Contents of the Financial Statements
for the Year Ended 31 March 2019**

	Page
Report of the Trustees	1 to 5
Report of the Independent Auditors	6 to 7
Statement of Financial Activities	8
Statement of Financial Position	9
Statement of Cash Flows	10
Notes to the Statement of Cash Flows	11
Notes to the Financial Statements	12 to 18

**Relate Derby and Southern Derbyshire
Report of the Trustees
for the Year Ended 31 March 2019**

The trustees who are also directors of the charity for the purposes of the Companies Act 2006, present their report with the financial statements of the charity for the year ended 31 March 2019. The trustees have adopted the provisions of Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

OBJECTIVES AND ACTIVITIES

Objectives and aims

The objectives of the charity are to:

Educate the public concerning the benefits of secure couple relationships, marriage and family life in order to improve the emotional, sexual and spiritual well-being of individuals which is derived from committed relationship.

Provide counselling, advice, education, guidance and relief to adults and/or children in relation to any aspects of contemporary life or work which may prejudice their physical or mental well-being or influence, either directly or indirectly, their present or future family or couple relationships.

Seek to enhance the good health, both mental and physical, of adults and children by increasing public awareness of the benefit of committed couple relationships, marriage, family life and working to prevent poverty, hardship and distress caused by the breakdown of such relationships.

Advance citizenship and community development.

Relieve those in need by reason of youth, age, ill-health, disability, financial hardship or other disadvantages.

Promote research into all of the above Objects and to make the results available to the public.

Public benefit

We have referred to the guidance contained in the Charity Commissions general guidance on public benefit when reviewing our aims and objectives and in planning our future activities. In particular the trustees consider how planned activities will contribute to the aims and objectives they have set.

Volunteers and Staff

Our greatest asset as always is our staff, not just for the exceptional skills, qualifications and experience that they bring, but also for their continued commitment to Relate's work.

**Relate Derby and Southern Derbyshire
Report of the Trustees
for the Year Ended 31 March 2019**

ACHIEVEMENT AND PERFORMANCE

Charitable activities

Although this has been a successful year in terms of our service delivery we have experienced some staffing challenges at management level, and we have incurred some non-recurrent expenditure to cover gaps. Fortunately our healthy reserves along with some additional contract income minimised the negative impact on our finances.

The main areas of charitable activity are: relationship counselling for couples and individuals, including same sex couples, family counselling, psychosexual therapy, telephone helpline and children and young people's counselling (called "Safe Speak"). The Centre has an agreement to operate a young people's service across the county of Derbyshire, namely Safe Speak - counselling for young people aged 5 to 18 years. Additionally we offer commercial contract counselling to local companies including the Toyota Motor Manufacturing Company, the Royal Air Force and Army and the Bank Workers Support Charity.

Our Living Well with Autism work, funded by Derbyshire County Council, continues to provide a valuable service to people with an Autism Spectrum Condition and their families and our specialist staff are able to provide counselling and coaching at various locations across Derbyshire, as well as running monthly autism awareness sessions.

During this year we invested in training a larger group of our counsellors to take on IAPT work (Improving Access to Psychological Therapies) to expand our work on this contract. Our team deliver couples therapy for depression as part of a consortium led by Talking Mental Health Derbyshire.

Relationship counselling remains a core service offered to clients with appointment times being varied to maximise choice. All clients attend assessment appointment and receive on-going counselling if they wish to continue. Waiting times are monitored and every effort is made to keep these as low as possible within the restraints that limited resources impose.

The service extends beyond the Relate Centre sites and we are now delivering all services in Southern Derbyshire and East Staffordshire. In addition, service for Children and Young People extends into Northern Derbyshire with the permission of Relate Chesterfield and North Derbyshire. Ripley and Ilkeston This year our Safespeak work has been very successful and our team over-delivered to our contract. The service was retendered, but as the scale and scope of the new service specification did not fit with our way of working the board regretfully decided not to tender.

We continue to deliver additional children and young people's counselling under direct contracts with local schools.

Our sex therapy service continues to be in demand.

The centre provided 9888 counselling sessions to adults during the year 1 April 2018 to 31 March 2019 and Safe Speak provided 5637 sessions for children and young people.

All staff, volunteers and Trustees who work with vulnerable children, young people and adults have the appropriate DBS check and these are renewed every three years.

**Relate Derby and Southern Derbyshire
Report of the Trustees
for the Year Ended 31 March 2019**

FINANCIAL REVIEW

Principal funding sources

This year started with financial challenges and ended with the challenge to meet the increased demand for services. The Centre has seen an increase in income while keeping expenditure in line with budgets. This has been vital in order that we maintain our reserves to an acceptable level so that we can withstand the funding challenges ahead of a decrease in grant aid. Financial controls continue to be put in place which ensures prompt invoicing for contracted services alongside close monitoring of the cash flow position.

Demand for our services in the Centre has increased as has that for Safe Speak services. We have been successful in securing contract work and grants for activity away from the Centre and this is vital for not only enhancing our financial position but also to ensure we are reaching the clients who need our service.

Our income from a Derbyshire County council grant (for which we are very grateful) and from our charity shop are all extremely important to us in helping to offset our costs allowing us to continue to provide a subsidised service to the majority of our clients. The charity shop staffed totally by volunteers did extremely well this year and continues to bring in much needed funds to the Centre.

We strive to diversify our income streams to ensure the continuity of services and over the last year we have been successful in this with income being derived from clients, LA grants, contracts for services, charity shop revenue, schools and charitable donations. Over the past few years income for our Safe Speak work was dramatically reduced, however we have managed to secure new contracts as well as retaining work in schools that have used our services for a number of years.

Total incoming resources increased in the year from £848,603 to £1,047,220. Resources expended increased in the year from £818,122 to £1,052,092 giving a net deficit of £4,872 compared to a surplus of £ £30,481 the previous year.

The charity had funds carried forward at 31 March 2019 of £958,910 of which £Nil are restricted funds and £958,910 are unrestricted funds.

Reserves policy

Funds are set aside for restricted reserves donated for a specific purpose, project by project and if the sums provided for prove insufficient appropriate transfers will be made from unrestricted funds.

Free reserves are required to cover:

- (a) The risk of redundancies, using statutory redundancy rates for the calculations;
- (b) A small sum for urgent replacement or hire of capital equipment;
- (c) Building up a year's reserve to cover rent and service charge should it be necessary to vacate the premises and or current shop premises and find an alternative tenancy.
- (d) The need to provide funding from our reserves to cover the costs of continuing to trade for at least three months should we be unable to continue in business.
- (e) to enable the continuation of much needed services such as family counselling and others to those in need.

The trustees estimate that taking all of the above into account free reserves of around £300,000 are needed. At 31 March 2019 free reserves amounted to £964,435 and is over the required level. In the current funding climate, the trustees feel it is prudent to hold reserves in excess of the required level.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The organisation is a charitable company limited by guarantee, incorporated on 1 December 2003. The company was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association.

Recruitment and appointment of new trustees

The trustees of the charity are also the directors for the purposes of company law and under the company's articles are known as Members of the Executive Committee. Under the requirements of the Memorandum and Articles of Association the members of the Executive Committee are elected to serve for one year renewable annually without limit.

Members have been appointed to the Board in an effort to reflect a range of skills and expertise and where possible the Board will endeavour to retain/ develop these skills. In the event of particular skills being lost due to retirement or resignation individuals may be approached to offer themselves for election.

**Relate Derby and Southern Derbyshire
Report of the Trustees
for the Year Ended 31 March 2019**

STRUCTURE, GOVERNANCE AND MANAGEMENT

Organisational structure

Relate Derby and Southern Derbyshire has an Executive Committee of seven members who meet seven or eight times a year and are responsible for the strategic direction. Responsibility for the day to day provision of services is delegated to the Chief Executive Officer.

The Centre is a member of the Relate Federation and is guided in its provision of services via agreed national service specifications. The Chief Executive Officer represents the local centre on a number of forums including domestic violence/ abuse, mental health forum and Relate Centre Management meetings.

Induction and training of new trustees

Trustees are given the opportunity to meet the Chief Executive Officer and other staff/ Trustees, to visit the centre and have the opportunity to understand the workings of Relate Derby and Southern Derbyshire as well as Relate nationally. New members are invited to attend an initial meeting and are provided with an induction pack before making the decision to join the Board

REFERENCE AND ADMINISTRATIVE DETAILS

Registered Company number

04980776 (England and Wales)

Registered Charity number

1110768

Registered office

3 Wentworth House
Vernon Gate
Derby
Derbyshire
DE1 1UR

Trustees

J W A Watkin	
J D Baker	- resigned 30.9.2018
K W Molyneux	
Mrs J E Carroll	- resigned 30.12.2018
Ms P Royal	- resigned 1.3.2019
Mrs L D Prescott	
Mrs R Redfern	- appointed 18.10.2018
Mrs O Mills	- appointed 18.10.2018

Company Secretary

J W A Watkin

Auditors

Bourne & Co.
Statutory Auditors
3 Charnwood Street
Derby
Derbyshire
DE1 2GY

Principal Bankers

Barclays Bank
Sir Frank Whittle Way
Derby
DE1 9NT

**Relate Derby and Southern Derbyshire
Report of the Trustees
for the Year Ended 31 March 2019**

STATEMENT OF TRUSTEES RESPONSIBILITIES

The trustees (who are also the directors of Relate Derby and Southern Derbyshire for the purposes of company law) are responsible for preparing the Report of the Trustees and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing those financial statements, the trustees are required to

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charity SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditors are unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

AUDITORS

The auditors, Bourne & Co., will be proposed for re-appointment at the forthcoming Annual General Meeting.

Approved by order of the board of trustees on 18 December 2019 and signed on its behalf by:

J W A Watkin - Trustee

Report of the Independent Auditors to the Members of Relate Derby and Southern Derbyshire

Opinion

We have audited the financial statements of Relate Derby and Southern Derbyshire (the 'charitable company') for the year ended 31 March 2019 which comprise the Statement of Financial Activities, the Statement of Financial Position, the Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2019 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our Report of the Independent Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Report of the Trustees for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Report of the Trustees has been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Report of the Trustees.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to take advantage of the small companies exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Trustees.

Responsibilities of trustees

**Report of the Independent Auditors to the Members of
Relate Derby and Southern Derbyshire**

As explained more fully in the Statement of Trustees Responsibilities, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Independent Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Independent Auditors.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

John Joseph Delaney (Senior Statutory Auditor)
for and on behalf of Bourne & Co.
Statutory Auditors
3 Charnwood Street
Derby
Derbyshire
DE1 2GY

18 December 2019

**Relate Derby and Southern Derbyshire
Statement of Financial Activities
for the Year Ended 31 March 2019**

	Notes	Unrestricted fund £	Safespeak £	Restricted funds £	2019 Total funds £	2018 Total funds £
INCOME AND ENDOWMENTS FROM						
Donations and legacies	3	137,026	-	-	137,026	190,496
Charitable activities	6					
Other contract work		2,772	-	-	2,772	6,744
Erewash CCG		78,913	-	-	78,913	99,500
Derbyshire County Council		73,082	-	-	73,082	7,500
Schools		54,646	-	-	54,646	56,043
TMHD- IAPT		140,639	-	-	140,639	165,188
Southern Derbyshire		164,913	-	-	164,913	50,000
North Derbyshire and Hardwick CCG's		241,826	-	-	241,826	206,000
Amber Valley		-	-	-	-	22,500
Derbyshire CCG		100,000	-	-	100,000	-
Other trading activities	4	52,053	-	-	52,053	42,932
Investment income	5	1,350	-	-	1,350	1,700
Total		<u>1,047,220</u>	<u>-</u>	<u>-</u>	<u>1,047,220</u>	<u>848,603</u>
EXPENDITURE ON						
Raising funds	7	<u>1,033,095</u>	<u>-</u>	<u>18,997</u>	<u>1,052,092</u>	<u>818,122</u>
NET INCOME/(EXPENDITURE)		<u>14,125</u>	<u>-</u>	<u>(18,997)</u>	<u>(4,872)</u>	<u>30,481</u>
Transfers between funds	16	<u>381,549</u>	<u>(382,655)</u>	<u>1,106</u>	<u>-</u>	<u>-</u>
Net movement in funds		<u>395,674</u>	<u>(382,655)</u>	<u>(17,891)</u>	<u>(4,872)</u>	<u>30,481</u>
RECONCILIATION OF FUNDS						
Total funds brought forward		<u>563,236</u>	<u>382,655</u>	<u>17,891</u>	<u>963,782</u>	<u>933,301</u>
TOTAL FUNDS CARRIED FORWARD		<u>958,910</u>	<u>-</u>	<u>-</u>	<u>958,910</u>	<u>963,782</u>

**Relate Derby and Southern Derbyshire
Statement of Financial Position
At 31 March 2019**

	Notes	Unrestricted fund £	Safespeak £	Restricted funds £	2019 Total funds £	2018 Total funds £
FIXED ASSETS						
Tangible assets	13	476,771	-	-	476,771	470,706
CURRENT ASSETS						
Debtors	14	206,406	-	-	206,406	8,737
Cash at bank and in hand		<u>328,236</u>	<u>-</u>	<u>-</u>	<u>328,236</u>	<u>541,449</u>
		534,642	-	-	534,642	550,186
CREDITORS						
Amounts falling due within one year	15	(52,503)	-	-	(52,503)	(57,110)
NET CURRENT ASSETS		<u>482,139</u>	<u>-</u>	<u>-</u>	<u>482,139</u>	<u>493,076</u>
TOTAL ASSETS LESS						
CURRENT LIABILITIES		<u>958,910</u>	<u>-</u>	<u>-</u>	<u>958,910</u>	<u>963,782</u>
NET ASSETS		<u>958,910</u>	<u>-</u>	<u>-</u>	<u>958,910</u>	<u>963,782</u>
FUNDS	16					
Unrestricted funds					958,910	945,891
Restricted funds					-	17,891
TOTAL FUNDS					<u>958,910</u>	<u>963,782</u>

These financial statements have been prepared in accordance with the provisions applicable to charitable companies subject to the small companies regime.

The financial statements were approved by the Board of Trustees on 18 December 2019 and were signed on its behalf by:

J W A Watkin -Trustee

**Relate Derby and Southern Derbyshire
Statement of Cash Flows
for the Year Ended 31 March 2019**

	Notes	2019 £	2018 £
Cash flows from operating activities:			
Cash generated from operations	1	<u>(199,748)</u>	<u>(263,765)</u>
Net cash provided by (used in) operating activities		<u>(199,748)</u>	<u>(263,765)</u>
Cash flows from investing activities:			
Purchase of tangible fixed assets		<u>(13,465)</u>	<u>-</u>
Net cash provided by (used in) investing activities		<u>(13,465)</u>	<u>-</u>
Change in cash and cash equivalents in the reporting period		<u>(213,213)</u>	<u>(263,765)</u>
Cash and cash equivalents at the beginning of the reporting period		<u>541,449</u>	<u>805,214</u>
Cash and cash equivalents at the end of the reporting period		<u><u>328,236</u></u>	<u><u>541,449</u></u>

Relate Derby and Southern Derbyshire

**Notes to the Statement of Cash Flows
for the Year Ended 31 March 2019**

1. RECONCILIATION OF NET INCOME/(EXPENDITURE) TO NET CASH FLOW FROM OPERATING ACTIVITIES	2019	2018
	£	£
Net income/(expenditure) for the reporting period (as per the statement of financial activities)	(4,872)	30,481
Adjustments for:		
Depreciation charges	7,400	-
(Increase)/decrease in debtors	(197,669)	3,744
Decrease in creditors	(4,607)	(297,990)
Net cash provided by (used in) operating activities	<u>(199,748)</u>	<u>(263,765)</u>

**Relate Derby and Southern Derbyshire
Notes to the Financial Statements
for the Year Ended 31 March 2019**

1. STATUTORY INFORMATION

Relate Derby and Southern Derbyshire is a charitable company, limited by guarantee, registered in England and Wales. The company's registered number, charitable number and registered office address can be found on the General Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

The financial statements of the charitable company, which is a public benefit entity under FRS 102, have been prepared in accordance with the Charities SORP (FRS 102) 'Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015), and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Income

All income is recognised in the Statement of Financial Activities once the charity has entitlement to the funds, it is probable that the income will be received and the amount can be measured reliably.

Expenditure

Liabilities are recognised as expenditure as soon as there is a legal or constructive obligation committing the charity to that expenditure, it is probable that a transfer of economic benefits will be required in settlement and the amount of the obligation can be measured reliably. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all cost related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

Allocation and apportionment of costs

All costs are allocated between the expenditure categories of the Statement of Financial Activities on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property	- 2% on cost
Fixtures and fittings	- 25% on cost

Taxation

The charity is exempt from corporation tax on its charitable activities.

Fund accounting

Unrestricted funds can be used in accordance with the charitable objectives at the discretion of the trustees in furtherance of the general objectives of the charity.

Designated funds are unrestricted funds earmarked by the trustees for particular purposes.

Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.

Further explanation of the nature and purpose of each fund is included in the notes to the financial statements.

Pension costs and other post-retirement benefits

The charitable company operates a defined contribution pension scheme. Contributions payable to the charitable company's pension scheme are charged to the Statement of Financial Activities in the period to which they relate.

Debtors

Short term debtors are measured at transaction price less an impairment.

Creditors

Short term creditors are measured at transaction price.

Relate Derby and Southern Derbyshire
Notes to the Financial Statements - continued
for the Year Ended 31 March 2019

3. DONATIONS AND LEGACIES

	2019	2018
	£	£
Client contributions and sales	132,513	119,153
Donations	4,513	772
Grants	-	70,571
	<u>137,026</u>	<u>190,496</u>

Grants received, included in the above, are as follows:

	2019	2018
	£	£
Other	-	5,400
Children in Need	-	32,671
Derbyshire County Council	-	20,000
Derbyshire Alcohol	-	5,000
Garfield Weston	-	7,500
	<u>-</u>	<u>70,571</u>

4. OTHER TRADING ACTIVITIES

	2019	2018
	£	£
Charity shop	32,120	29,138
Social lotteries	378	-
Room hire	19,555	13,794
	<u>52,053</u>	<u>42,932</u>

5. INVESTMENT INCOME

	2019	2018
	£	£
Investment income	<u>1,350</u>	<u>1,700</u>

6. INCOME FROM CHARITABLE ACTIVITIES

	2019	2018
	£	£
Contract work	2,772	6,744
Contract work	78,913	99,500
Contract work	73,082	7,500
Schools	54,646	56,043
Contract work	140,639	165,188
Contract work	164,913	50,000
Contract work	241,826	206,000
Contract work	-	22,500
Contract work	100,000	-
	<u>856,791</u>	<u>613,475</u>

Relate Derby and Southern Derbyshire
Notes to the Financial Statements - continued
for the Year Ended 31 March 2019

7. RAISING FUNDS

Raising donations and legacies

	2019	2018
	£	£
Staff costs	435,513	416,571
Support costs	610,077	391,946
	<u>1,045,590</u>	<u>808,517</u>

Other trading activities

	2019	2018
	£	£
Support costs	<u>6,502</u>	<u>9,605</u>

Aggregate amounts	<u>1,052,092</u>	<u>818,122</u>
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8. SUPPORT COSTS

	Management	Governance costs	Totals
	£	£	£
Raising donations and legacies	605,997	4,080	610,077
Other trading activities	6,502	-	6,502
	<u>612,499</u>	<u>4,080</u>	<u>616,579</u>

9. NET INCOME/(EXPENDITURE)

Net income/(expenditure) is stated after charging/(crediting):

	2019	2018
	£	£
Auditors' remuneration	4,080	3,600
Depreciation - owned assets	<u>7,400</u>	<u>-</u>

10. TRUSTEES' REMUNERATION AND BENEFITS

There were no trustees' remuneration or other benefits for the year ended 31 March 2019 nor for the year ended 31 March 2018.

Trustees' expenses

There were no trustees' expenses paid for the year ended 31 March 2019 nor for the year ended 31 March 2018.

**Relate Derby and Southern Derbyshire
Notes to the Financial Statements - continued
for the Year Ended 31 March 2019**

11. STAFF COSTS

	2019 £	2018 £
Wages and salaries	733,462	625,897
Social security costs	43,624	39,931
Other pension costs	11,793	-
	<u>788,879</u>	<u>665,828</u>

The average monthly number of employees during the year was as follows:

	2019	2018
General	<u>51</u>	<u>49</u>

No employees received emoluments in excess of £60,000.

12. COMPARATIVES FOR THE STATEMENT OF FINANCIAL ACTIVITIES

	Unrestricted fund £	Safespeak £	Restricted funds £	Total funds £
INCOME AND ENDOWMENTS FROM				
Donations and legacies	157,825	-	32,671	190,496
Charitable activities				
Other contract work	1,744	5,000	-	6,744
Erewash CCG	38,500	61,000	-	99,500
Derbyshire County Council	7,500	-	-	7,500
Schools	-	56,043	-	56,043
TMHD- IAPT	135,188	30,000	-	165,188
Southern Derbyshire	-	50,000	-	50,000
North Derbyshire and Hardwick CCG's	25,000	181,000	-	206,000
Amber Valley	7,500	15,000	-	22,500
Other trading activities	42,932	-	-	42,932
Investment income	1,700	-	-	1,700
Total	<u>417,889</u>	<u>398,043</u>	<u>32,671</u>	<u>848,603</u>
EXPENDITURE ON				
Raising funds	401,867	397,614	18,641	818,122
Total	<u>401,867</u>	<u>397,614</u>	<u>18,641</u>	<u>818,122</u>
NET INCOME/(EXPENDITURE)	16,022	429	14,030	30,481
RECONCILIATION OF FUNDS				
Total funds brought forward	547,213	382,227	3,861	933,301
TOTAL FUNDS CARRIED FORWARD	<u>563,235</u>	<u>382,656</u>	<u>17,891</u>	<u>963,782</u>

Relate Derby and Southern Derbyshire
Notes to the Financial Statements - continued
for the Year Ended 31 March 2019

13. TANGIBLE FIXED ASSETS

	Freehold property £	Fixtures and fittings £	Totals £
COST			
At 1 April 2018	470,706	14,915	485,621
Additions	13,465	-	13,465
At 31 March 2019	<u>484,171</u>	<u>14,915</u>	<u>499,086</u>
DEPRECIATION			
At 1 April 2018	-	14,915	14,915
Charge for year	7,400	-	7,400
At 31 March 2019	<u>7,400</u>	<u>14,915</u>	<u>22,315</u>
NET BOOK VALUE			
At 31 March 2019	<u>476,771</u>	<u>-</u>	<u>476,771</u>
At 31 March 2018	<u>470,706</u>	<u>-</u>	<u>470,706</u>

14. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2019 £	2018 £
Trade debtors	206,406	-
Other debtors	-	8,737
	<u>206,406</u>	<u>8,737</u>

15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2019 £	2018 £
Trade creditors	21,300	-
Social security and other taxes	19,405	-
Other creditors	11,798	8,610
Income in advance	-	48,500
	<u>52,503</u>	<u>57,110</u>

16. MOVEMENT IN FUNDS

	At 1.4.18 £	Net movement in funds £	Transfers between funds £	At 31.3.19 £
Unrestricted funds				
General Fund	563,236	14,125	381,549	958,910
Safespeak	<u>382,655</u>	<u>-</u>	<u>(382,655)</u>	<u>-</u>
	945,891	14,125	(1,106)	958,910
Restricted funds				
Children in Need	17,891	(18,997)	1,106	-
TOTAL FUNDS	<u>963,782</u>	<u>(4,872)</u>	<u>-</u>	<u>958,910</u>

Relate Derby and Southern Derbyshire
Notes to the Financial Statements - continued
for the Year Ended 31 March 2019

16. MOVEMENT IN FUNDS - continued

Net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General Fund	1,047,220	(1,033,095)	14,125
Restricted funds			
Children in Need	-	(18,997)	(18,997)
TOTAL FUNDS	<u>1,047,220</u>	<u>(1,052,092)</u>	<u>(4,872)</u>

Comparatives for movement in funds

	At 1.4.17 £	Net movement in funds £	Transfers between funds £	At 31.3.18 £
Unrestricted Funds				
General Fund	547,213	16,023	-	563,236
Safespeak	382,227	428	-	382,655
	<u>929,440</u>	<u>16,451</u>	<u>-</u>	<u>945,891</u>
Restricted Funds				
Children in Need	3,861	14,030	-	17,891
TOTAL FUNDS	<u>933,301</u>	<u>30,481</u>	<u>-</u>	<u>963,782</u>

Comparative net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General Fund	417,889	(401,866)	16,023
Safespeak	398,043	(397,615)	428
	<u>815,932</u>	<u>(799,481)</u>	<u>16,451</u>
Restricted funds			
Children in Need	32,671	(18,641)	14,030
TOTAL FUNDS	<u>848,603</u>	<u>(818,122)</u>	<u>30,481</u>

A current year 12 months and prior year 12 months combined position is as follows:

	At 1.4.17 £	Net movement in funds £	Transfers between funds £	At 31.3.19 £
Unrestricted funds				
General Fund	547,213	30,148	381,549	958,910
Safespeak	382,227	428	(382,655)	-
Restricted funds				
Children in Need	3,861	(4,967)	1,106	-
TOTAL FUNDS	<u>933,301</u>	<u>25,609</u>	<u>-</u>	<u>958,910</u>

**Relate Derby and Southern Derbyshire
Notes to the Financial Statements - continued
for the Year Ended 31 March 2019**

16. MOVEMENT IN FUNDS - continued

A current year 12 months and prior year 12 months combined net movement in funds, included in the above are as follows:

	Incoming resources £	Resources expended £	Movement in funds £
Unrestricted funds			
General Fund	1,465,109	(1,434,961)	30,148
Safespeak	398,043	(397,615)	428
	<u>1,863,152</u>	<u>(1,832,576)</u>	<u>30,576</u>
Restricted funds			
Children in Need	32,671	(37,638)	(4,967)
TOTAL FUNDS	<u>1,895,823</u>	<u>(1,870,214)</u>	<u>25,609</u>

17. RELATED PARTY DISCLOSURES

During the year the company paid £2,520 to companies in which the Trustees were directors for services received (2018: £840). No balances were outstanding at the year end.

18. FUNDS

Restricted funds

The purpose of the restricted funds are as follows:

Children in Need - To deliver in specific areas throughout Derbyshire and East Staffordshire.

Designated funds

The designated funds represent funds put aside in respect of the Safe Speak counselling service for young people. The trustees have now made this fund undesignated from 1 April 2018.

Transfers

Transfers have been made from general funds to cover deficits on restricted funds.

Income in advance

There are 2 elements to the funds carried forward in the 2018 accounts :

1. Some of our funding whether grants or contract is received as a lump sum at the start of the project, some of this was received in advance of the year when the activity and therefore costs would be incurred:

£20,000 was received for Young People's projects starting in April 2018 from Erewash CCG

£25,000 was received to administer a project for 2 years April 2017 - March 2019, therefore, £12,500 has been carried forward to 2018-19.

2. The other area is grants for which the activity does not coincide with the financial year:

£48,000 had been granted for a 1 year period of counselling for Children Coming into Care which started in July 2017, therefore £12,000 was carried forward to 2018-19

Family Counselling project was continued into 2018 with a transfer of the remaining £4,000.

No income has been treated as income in advance as at 31 March 2019.

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