

4920893

# **CMPMedica Limited**

## **Financial Statements**

31 December 2007



Registered No 4920893

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**Directors**

Crosswall Nominees Limited  
UNM Investments Limited  
H Elkington  
P McAleenan

**Secretary**

Crosswall Nominees Limited

**Auditors**

Ernst & Young LLP  
1 More London Place  
London  
SE1 2AF

**Registered office**

Ludgate House  
245 Blackfriars Road  
London  
SE1 9UY

## Directors' report

The directors present their report and the audited financial statements of the company for the year ended 31 December 2007

### Results and dividends

The loss for the year, after taxation, is £491,000 (2006. £515,000). The directors do not recommend a final dividend (2006 £nil)

### Principal activity and review of the business

The principal activity of the company throughout the year continued to be that of management advisory. No change to the company's activity is expected in the foreseeable future.

The results for the year are set out in the profit and loss account on page 7, and the directors expect that the present level of activity will be sustained for the foreseeable future.

### Principal risks and uncertainties

The company has considered the impact of price risk, credit risk, liquidity risk and cash flow risk on the company and they are not deemed to have a material effect.

### Events after the balance sheet date

On 1 July 2008 the ultimate parent undertaking changed from United Business Media plc (now United Business Media (unlimited)) to United Business Media Limited ("UBML")

### Directors

The directors who served the company during the year were as follows:

Crosswall Nominees Limited

UNM Investment Limited

H Elkington

F Redon (resigned 11 April 2007)

P McAleenan (appointed 11 April 2007)

### Laying of reports and accounts

The company has passed an elective resolution dispensing with the requirements to lay reports and accounts before the company's members in a general meeting.

Under the provisions of Section 253 (2) of the Companies Act 1985, a member has the right to require the reports and accounts to be laid before the company in a general meeting. The member must deposit notice of intention to exercise such right at the registered office of the company within 28 days of the date of this report.

### Political and charitable contributions

During the year donations to charitable causes amounted to £nil (2006 £nil). No contributions were made for political purposes (2006 £nil).

### Disabled employees

The company pursues a policy of providing the same employment opportunities to disabled people as to others.

## **Directors' report**

### **Employee involvement**

The board recognises the value of communication with employees at all levels and this is further encouraged by various incentive and share ownership schemes

### **Disclosure of information to the auditors**

So far as each director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps they are obliged to take as a director in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

### **Auditors**

The company has an elective resolution in force dispensing with the requirement to appoint auditors annually.

By order of the board



For and on behalf of  
Crosswall Nominees Limited  
Secretary

Date

**30 OCT 2008**

## Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law directors have elected to prepare financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **Independent Auditors' report**

to the members of CMPMedica Limited

We have audited the company's financial statements for the year ended 31 December 2007 which comprises the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes 1 to 20. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (UK Generally Accepted Accounting Practices) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes the examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

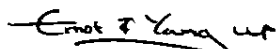
## Independent Auditors' report

to the members of CMPMedica Limited

### Opinion

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of affairs of the company as at 31 December 2007 and of the loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements



Ernst & Young LLP  
Registered auditor  
London

Date: 31 October 2008

## Profit and loss account

for the year ended 31 December 2007

	Notes	2007 £'000	2006 £'000
<b>Turnover</b>	2	5,522	3,732
Net operating costs	3	<u>(5,656)</u>	<u>(4,248)</u>
<b>Loss on ordinary activities before interest and taxation</b>		(134)	(516)
Interest receivable	7	<u>8</u>	<u>19</u>
<b>Loss on ordinary activities before taxation</b>		(126)	(497)
Taxation	8	<u>(365)</u>	<u>(18)</u>
<b>Retained loss for the year</b>	14	<u><u>(491)</u></u>	<u><u>(515)</u></u>

The results stated above all relate to continuing activities

There have been no acquisitions or discontinued operations during the year

There is no difference between the loss on ordinary activities before taxation and the retained loss for the year above and their historical cost equivalents.

The accounting policies and the notes on pages 10 to 29 form part of these financial statements



## Statement of total recognised gains and losses

for the year ended 31 December 2007

	Notes	2007 £'000	2006 £'000
<i>Retained loss for the year</i>	14	(491)	(515)
Prior year adjustment (see note 1)		-	(166)
<i>Total gains and losses recognised since last annual report</i>		<u>(491)</u>	<u>(681)</u>

**Balance sheet**

at 31 December 2007

	Notes	2007 £'000	2006 £'000
<b>Fixed assets</b>			
Tangible assets	9	<u>10</u>	<u>-</u>
<b>Current assets</b>			
Debtors amounts falling due within one year	10	7,705	4,897
Cash at bank and in hand		<u>-</u>	<u>876</u>
		7,705	5,773
<b>Creditors</b> amounts falling due within one year	11	<u>(7,568)</u>	<u>(5,714)</u>
<b>Net current assets</b>		137	59
<b>Net assets</b>		<u>147</u>	<u>59</u>
<b>Capital and reserves</b>			
Called up share capital	12	-	-
Profit and loss account	13	147	59
	14	<u>147</u>	<u>59</u>

The financial statements on pages 7 to 29 were approved by the Board of Directors and were signed on its behalf by

Director



Date

30 OCT 2008

## Notes to the financial statements

at 31 December 2007

### 1. Accounting policies

#### *Basis of preparation*

The financial statements have been prepared on a consistent basis with prior accounting periods except for the following

FRS 29 'Financial Instruments Disclosures' is effective for accounting periods beginning on or after 1 January 2007, however the company has taken advantage of the exemptions available not to include these disclosures because it is a subsidiary which is consolidated in the group accounts of United Business Media plc ("UBM") which includes disclosures which are compliant with this standard and over 90% of its voting rights are held within the UBM group

The company has adopted 'Amendments to FRS 17 – Retirement Benefits' in the current year. This replaces the existing disclosure requirements of FRS 17 with those of IAS 19 'Employee Benefits'

In 2006, as a result of the adoption of FRS 20 'Share Based Payments' additional staff costs of £364,000 for 2006 and £166,000 for 2005 were recognised in the profit and loss account with a corresponding credit to the profit and loss reserve

The directors have prepared these financial statements on the going concern basis, in accordance with applicable accounting standards in the United Kingdom

#### *Accounting convention*

The financial statements are prepared under the historical cost convention in accordance with applicable accounting standards

#### *Statement of cash flows*

The company has taken advantage of the exemption available under FRS 1 not to prepare a statement of cash flows on the grounds that the company is wholly owned and its parent publishes consolidated financial statements

#### *Tangible fixed assets*

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Depreciation is charged on a straight line basis over the estimated useful life of the asset as follows:

Plant, machinery and equipment	- 5 years
Computer equipment	- 3 years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable

#### *Revenue recognition*

Revenue, which is stated net of discounts, VAT, and other sales related taxes, is recognised as follows:

Management advisory – revenue is recognised in the period in which the management services are provided

#### *Interest income*

Revenue is recognised as interest accrues issuing the effective interest rate method.

## Notes to the financial statements

at 31 December 2007

### 1. Accounting policies (continued)

#### *Deferred tax*

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to received more, tax, with the following exceptions

- provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold,
- provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries, associates and joint ventures only to the extent that, at the balance sheet date, dividends have been accrued as receivable.
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### *Foreign currencies*

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction or at the contracted rate if the transaction is covered by a forward foreign currency contract. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date or if appropriate at the forward contract rate. All differences are taken to the profit and loss account with the exception of differences on foreign currency borrowings, to the extent that they are used to finance or provide hedge against foreign equity investments, which are taken directly to reserves together with exchange differences on the carrying amount of the related investments. Tax charges and credits attributable to exchange differences on those borrowings are also dealt with in reserves.

#### *Pensions*

The company participates in the United Group Pension Scheme ("UGPS") in the UK of both defined benefit type, with benefits accruing based on final salary and length of service, and of defined contribution type. The assets of the schemes are held in separate trustee administered funds.

The company participates in the UGPS with other employers in the group. FRS 17 'Retirement Benefits' requires that, where possible, the pension schemes' underlying assets and liabilities are allocated to the entities sponsoring the scheme. For the company, this allocation could not be done on a consistent and reasonable basis due to the participation of other group companies in these schemes. As a result, the defined benefit schemes have been accounted for as defined contribution schemes in these accounts in accordance with FRS 17.

## Notes to the financial statements

at 31 December 2007

### 1. Accounting policies (continued)

#### *Pensions (continued)*

The company also participates in the UGPS defined contribution pension scheme. Contributions payable are charged to the profit and loss account as they fall due under the scheme rules

#### *Financial instruments*

Financial assets in the scope of FRS 25 and FRS 26 are classified as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets, as appropriate. Financial liabilities within the scope of FRS 25 and FRS 26 are classified as either financial liabilities at fair value through profit and loss or other financial liabilities (primarily borrowings)

When financial instruments are recognised initially, they are measured at fair value, and in the case of investments not at fair value through profit or loss, after taking account of directly attributable transaction costs

#### *Share-based payments*

Employees (including directors) of the company receive remuneration in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights of shares ('equity settled transactions') to be issued by the ultimate parent company, United Business Media plc

#### *Equity settled transactions*

The cost of equity settled transactions with employees is measured by reference to the fair value of the grant date of the equity instruments granted. Fair value is determined by an external valuer using an appropriate pricing model

The cost of equity settled transactions is recognised, together with a corresponding increase in equity, over the periods in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award ('vesting date'). At each balance sheet date before vesting, the cumulative expense is calculated, representing the extent to which the vesting period has expired and the directors' best estimate of the achievement or otherwise of non-market conditions and of the number of equity instruments that will ultimately vest or, in the case of an instrument subject to market conditions, be treated as vesting as described above. The movement in cumulative expense since the previous balance sheet date is recognised in the profit and loss account, with a corresponding increase in reserves

No expense or increase in reserves is recognised for awards that do not ultimately vest. Awards where vesting is conditional upon a market condition are treated as vested irrespective of whether or not the market condition is satisfied providing that all other performance conditions are satisfied

The company has taken advantage of the transitional provisions of FRS 20 in respect of equity settled awards so as to apply FRS 20 only to those equity settled awards granted after 7 November 2002 that had not vested before 1 January 2006

## Notes to the financial statements

at 31 December 2007

### 2. Turnover and segmental analysis

Turnover represents the amounts derived from the provision of goods and services which fall within the company's ordinary activities stated net of value added tax

#### *Business segments*

In the opinion of the directors, the business operates in the single segment of management advisory

#### *Geographical segments*

In the opinion of the directors, the business operates in United Kingdom, North America, Europe and the Middle East and the Pacific Region. An analysis of results by geographical area is provided below

	2007 £'000	2006 £'000
<b>Turnover</b>		
United Kingdom	426	-
North America	1,586	511
Europe and the Middle East	2,613	2,595
Pacific Region	897	626
	<u>5,522</u>	<u>3,732</u>

#### *Profit on ordinary activities before taxation*

Profit on ordinary activities before taxation is derived entirely in the United Kingdom

#### *Net assets*

All assets are employed in the United Kingdom

### 3. Net operating costs

	2007 £'000	2006 £'000
Administrative expenses	<u>5,656</u>	<u>4,248</u>

## Notes to the financial statements

at 31 December 2007

### 4. Operating loss

This is stated after charging

	2007 £'000	2006 £'000
Depreciation of tangible fixed assets	3	-
Management charges	985	1,046

Auditors' remuneration for 2007 of £1,000 (2006 £1,000) was borne by other United Kingdom group undertakings. No amounts were paid to the auditors in respect of non-audit services.

### 5. Staff costs

(a) Staff costs

	2007 £'000	2006 £'000
Wages and salaries	2,283	1,171
Social security costs	142	245
Other pension costs	81	72
	<u>2,506</u>	<u>1,488</u>

Included in wages and salaries is a total expense of share based payments £579,000 (2006 £364,000) of which £579,000 (2006 £364,000) arises from transactions accounted for as equity-settled share-based payment transactions.

Included in other pension costs is £81,000 (2006 £72,000) in respect of the defined benefit and defined contribution scheme.

The average monthly number of employees during the year was made up as follows

	2007 Number	2006 Number
Management advisory	<u>15</u>	<u>8</u>

## Notes to the financial statements

at 31 December 2007

### 5. Staff costs (continued)

#### (b) Directors' emoluments

	2007 £'000	2006 £'000
Aggregate emoluments in respect of qualifying services	849	630
	2007 Number	2006 Number
Number of directors who received shares in respect of qualifying services	2	2
Number of directors accruing benefits under defined benefit schemes	1	1
<i>In respect of the highest paid director:</i>		
	2007 £'000	2006 £'000
Aggregate emoluments	365	300

The highest paid director received shares under the company's the Bonus Investment Plan, the Executive Retention Plan, the Performance Share Plan and the Sharesave scheme

### 6. Pensions

The company participates in the United Group Pension Scheme ("UGPS") in the UK of both defined benefit type, with benefits accruing based on final salary and length of service, and of defined contribution type. The assets of the schemes are held in separate trustee administered funds.

The company participates in the UGPS with other employees in the group. FRS 17 'Retirement Benefits', requires that, where possible, the pension schemes' underlying assets and liabilities are allocated to the entities sponsoring the scheme. For the company, this allocation could not be done on a consistent and reasonable basis due to the participation of other group companies in these schemes. As a result, the defined benefit schemes have been accounted for as defined contribution schemes in these accounts in accordance with FRS 17. The surplus as at 31 December 2007 and related FRS 17 disclosure relating to the UK schemes of the group has been provided below.

The pension cost related to the UK defined benefit schemes is assessed in accordance with the advice of independent professionally qualified actuaries using the projected unit method. The most recent actuarial valuations were carried out in 2005, updated to 31 December 2007, for all defined benefit schemes.



## Notes to the financial statements

at 31 December 2007

### 6. Pensions (continued)

The UK defined benefit schemes are closed to new members, hence under the projected unit method, the current service cost (expressed as a percentage of salary) will increase as members of the scheme approach retirement

The UBM group is making additional contributions to eliminate MFR deficits in the UK with employers in the group. Additional contributions made by the UBM group in 2007 were £1.7m for the UMFSS.

The company's pension cost for the defined contribution and defined benefit schemes for the year ended 31 December 2007 is as follows:

	2007	2006
	£'000	£'000
Pension cost	81	72

Company employees are members of these schemes as are the employees of other group companies.

The financial assumptions used to calculate the present value of scheme liabilities under FRS 17 are:

	2007	2006	2005
	%	%	%
<b>All UK Schemes</b>			
Discount rate	5.80	5.20	4.90
Expected return on scheme assets	6.44	6.31	5.92
Inflation assumption	3.10	2.90	2.70
Rate of increase in salaries	3.75	3.90	4.20
Future pension increases	3.10	2.90	2.70

For UK schemes, the 'PA92 Year of Birth' standard tables have been used. These tables allow for life expectancy to improve over time due to improvements in medical treatments and other lifestyle factors such that younger members who have not yet reached pensionable age are expected to live longer than current pensioner members.

For current pensioner members, the tables assume that they had a life expectancy at age 65 of 19.2 years for males and 22.3 years for females. For younger members who have not yet reached pensionable age, the tables assume they will have a life expectancy when they reach age 65 of 20.6 years for males and 23.6 years for females. The average rate of improvement underlying the standard tables is approximately an increase of 0.7 years' life expectancy in every 10 years.

## Notes to the financial statements

at 31 December 2007

### 6. Pensions (continued)

The assumed discount rate, salary increases and mortality all have a significant effect on the FRS 17 accounting valuation. The following table shows the sensitivity of the valuation to changes in these assumptions

	<i>Impact on surplus increase/(decrease) £'000</i>
<b>All UK Schemes</b>	
0.25 percentage point increase to	
- discount rate	19,000
- pension increases linked to inflation	(7,000)
- inflation	(6,000)
Additional one year increase to life expectancy	(12,000)

(a) The assets in the scheme and actual return on assets were

<b>UGPS</b>	<b>2007</b>		<b>2006 (restated)</b>		<b>2005 (restated)</b>	
	<i>Actual return on assets £'000</i>	<i>Asset allocation %</i>	<i>Actual return on assets £'000</i>	<i>Asset allocation %</i>	<i>Actual return on assets £'000</i>	<i>Asset allocation %</i>
Equities		59		60		59
Bonds		41		40		41
Cash		-		-		-
<b>Total</b>	<b>9,700</b>	<b>100</b>	<b>16,000</b>	<b>100</b>	<b>27,600</b>	<b>100</b>

The scheme assets do not include any shares in United Business Media plc or any property occupied by United Business Media plc or any of its subsidiaries

The expected return on scheme assets reflects investments currently held to provide for the pension scheme liabilities as at 31 December 2007. Scheme assets chiefly consist of equity instruments and fixed income investments. The expected rate of return on equities was based on expected long-term out performance of equities over government bonds of 3.5% (2006: 3.5%)

The following amounts at 31 December 2007 were measured in accordance with the requirements of FRS 17 and the surplus for the UGPS is accounted for in the financial statements of United Business Media plc. Copies of their financial statements can be obtained from Ludgate House, 245 Blackfriars Road, London, SE1 9UY.

## Notes to the financial statements

at 31 December 2007

### 6. Pensions (continued)

#### (b) Net pension asset/(liability)

<b>UGPS</b>	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>£'000</b>	<b>(restated)</b>	<b>(restated)</b>
		<b>£'000</b>	<b>£'000</b>
Total market value of scheme assets	195,600	195,300	188,000
Present value of scheme liabilities	(162,500)	(174,800)	(182,900)
Asset/(liability) in the scheme	33,100	20,500	5,100
Related deferred tax liability	(9,300)	-	-
Net pension asset/(liability)	23,800	20,500	5,100

\*the related deferred tax asset/(liability) in 2006 and 2005 has not been recognised having given consideration to the likelihood of recovery of the balance

#### (c) Analysis of amount charged to operating profit in respect of defined benefit scheme

<b>UGPS</b>	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>£'000</b>	<b>(restated)</b>	<b>(restated)</b>
		<b>£'000</b>	<b>£'000</b>
Current service cost	200	100	100
Past service cost	-	-	-
	200	100	100
Curtailments/settlements	-	-	-
Disposal	-	-	-
Total operating charge	200	100	100

#### (d) Analysis of amount credited to financing income/(costs) in respect of defined benefit scheme

<b>UGPS</b>	<b>2007</b>	<b>2006</b>	<b>2005</b>
	<b>£'000</b>	<b>(restated)</b>	<b>(restated)</b>
		<b>£'000</b>	<b>£'000</b>
Interest cost on pension scheme obligations	(8,800)	(8,800)	(10,000)
Expected return on pension scheme assets	11,800	10,900	9,800
Total financing income/(cost)	3,000	2,100	(200)

## Notes to the financial statements

at 31 December 2007

### 6. Pensions (continued)

#### (e) Reconciliation of pension scheme assets

<b>UGPS</b>	<b>2007</b> <b>£'000</b>	<b>2006</b> <b>(restated)</b> <b>£'000</b>	<b>2005</b> <b>(restated)</b> <b>£'000</b>
Pension scheme assets at 1 January	195,300	188,000	166,100
Employer contributions	-	-	3,600
Employee contributions	-	-	-
Settlement	-	-	-
Disposals	-	-	-
Benefit payments	(9,400)	(8,700)	(9,300)
Actual return on assets	9,700	16,000	27,600
Pension scheme assets at 31 December	<u>195,600</u>	<u>195,300</u>	<u>188,000</u>

#### (f) Reconciliation of pension scheme liabilities

<b>UGPS</b>	<b>2007</b> <b>£'000</b>	<b>2006</b> <b>(restated)</b> <b>£'000</b>	<b>2005</b> <b>(restated)</b> <b>£'000</b>
Pension scheme liabilities at 1 January	174,800	182,900	189,700
Service cost	200	100	100
Interest cost	8,800	8,800	10,000
Employee contributions	-	-	-
Curtailment gain	-	-	-
Settlement	-	-	-
Benefit payments	(9,400)	(8,700)	(9,300)
Disposal	-	-	-
Past service cost	-	-	-
Actuarial (gain)/loss on liabilities	(11,900)	(8,300)	(7,600)
Pension scheme liabilities at 31 December	<u>162,500</u>	<u>174,800</u>	<u>182,900</u>

#### (g) Analysis of amount recognised in the statement of total recognised gains and losses

<b>UGPS</b>	<b>2007</b> <b>£'000</b>	<b>2006</b> <b>(restated)</b> <b>£'000</b>	<b>2005</b> <b>(restated)</b> <b>£'000</b>
Actual return less expected return on pension scheme assets	2,100	(5,100)	(17,800)
Experience (gain)/loss arising from the scheme liabilities	-	-	(20,300)
Gain on changes in assumptions underlying the value of scheme liabilities	(11,900)	(8,300)	12,700
Actuarial gain recognised in the statement of total recognised gains and losses	<u>(9,800)</u>	<u>(13,400)</u>	<u>(25,400)</u>

## Notes to the financial statements

at 31 December 2007

### 6. Pensions (continued)

(h) History of experience gains and losses

<b>UGPS</b>	<b>2007 £'000</b>	<b>2006 (restated) £'000</b>	<b>2005 (restated) £'000</b>
Scheme liabilities	(162,500)	(174,800)	(182,900)
Scheme assets	195,600	195,300	188,000
Surplus/(deficit) in pension scheme	33,100	20,500	5,100
Difference between the expected and actual return on scheme assets			
Amount	(2,100)	5,100	17,800
As a % of scheme assets at period end	(1.1%)	2.6%	9.5%
Experience gains and losses of scheme liabilities:			
Amount	-	-	(12,700)
As a % of the present value of the scheme liabilities at period end	-	-	(6.9%)

### 7. Interest receivable

	<b>2007 £'000</b>	<b>2006 £'000</b>
Interest receivable	<u>8</u>	<u>19</u>

### 8. Taxation

(a) Tax on loss on ordinary activities

The tax charge is made up as follows

	<b>2007 £'000</b>	<b>2006 £'000</b>
<b>Current tax:</b>		
UK corporation tax at 30% (2006: 30%)	<u>365</u>	<u>18</u>

## Notes to the financial statements

at 31 December 2007

### 8. Taxation (continued)

(b) Factors affecting the current tax charge

	2007 £'000	2006 £'000
Loss on ordinary activities before tax	(126)	(497)
Loss on ordinary activities before tax multiplied by standard rate of corporation tax in the UK of 30% (2006: 30%)	(38)	(149)
Origination and reversal of timing differences	178	-
Expenses not deductible for tax purposes	225	167
Total current tax (note 8(a))	365	18

### 9. Tangible fixed assets

	Plant, machinery and vehicles £'000	Computer equipment £'000	Total £'000
<b>Cost</b>			
At 1 January 2007	-	-	-
Additions	2	11	13
At 31 December 2007	2	11	13
<b>Depreciation</b>			
At 1 January 2007	-	-	-
Charge for the year	1	2	3
At 31 December 2007	1	2	3
<b>Net book value at 31 December 2007</b>	1	9	10
<b>Net book value at 1 January 2007</b>	-	-	-

### 10. Debtors

	2007 £'000	2006 £'000
<b>Amounts falling due within one year:</b>		
Amounts owed by fellow group undertakings	7,410	4,699
Other debtors	295	198
	7,705	4,897

Amounts owed by fellow group undertakings are unsecured, interest free and repayable on demand

## Notes to the financial statements

at 31 December 2007

### 11. Creditors

	2007	2006
	£'000	£'000
<i>Amounts falling due within one year</i>		
Trade creditors	47	-
Amounts owed to fellow group undertakings	5,137	4,617
Corporation tax	383	83
Accruals and deferred income	2,001	1,014
	<u>7,568</u>	<u>5,714</u>

Amounts owed to fellow group undertakings are unsecured, interest free and repayable on demand

### 12. Authorised and issued share capital

	2007	2006
	£'000	£'000
<i>Authorised</i>		
1,000 ordinary shares of £1 each (2006: 1,000)	<u>1</u>	<u>1</u>
<i>Allotted, called up and fully paid</i>		
1 ordinary share of £1 each (2006: 1)	<u>-</u>	<u>-</u>

### 13. Reserves

	<i>Profit and loss account £'000</i>
At 1 January 2007	59
Loss for the year	(491)
Share based payment	<u>579</u>
At 31 December 2007	<u>147</u>

As mentioned in Note 6 - Pensions, the company participates in one pension schemes of defined benefit type, the UGPS, with other employers in the group. FRS 17 'Retirement Benefits' requires that, where possible, the pension schemes' underlying assets and liabilities are allocated to the entities sponsoring the scheme. For the company, this allocation could not be done on a consistent and reasonable basis due to the participation of other group companies in these schemes. As a result, the defined benefit schemes have been accounted for as defined contribution schemes in these accounts in accordance with FRS 17. If the whole of the pension schemes' underlying assets and liabilities were allocated to the company, the effect on distributable reserves of the company as a result of recognising the respective pension schemes' surpluses or deficits would be an increase or reduction as follows

## Notes to the financial statements

at 31 December 2007

### 13. Reserves (continued)

	UGPS £'000
Surplus in scheme at 31 December 2006 (restated)	20,500
Surplus in scheme at 31 December 2007	33,100

### 14. Reconciliation of movements in shareholders funds

	2007 £'000	2006 £'000
Loss for the financial year	(491)	(515)
Reserve credit for share based payment schemes	579	364
	<u>88</u>	<u>(151)</u>
Shareholders funds at the beginning of the year	59	210
Shareholders funds at the end of the year	<u>147</u>	<u>59</u>

### 15. Share based payments

Employees of the company are participants in the following share-based payment schemes where the shares to be issued are provided by the ultimate parent company, United Business Media plc ("UBM") 2000 Executive Share Option Scheme, Medium Term Incentive Plan, Performance Share Plan and Bonus Investment Plan

#### *2000 Executive Share Option Scheme*

On 18 April 2000 the group of the ultimate parent established a share option programme for full-time directors and certain employees. All participants in the 2000 Executive Share Option Scheme (the "Executive scheme") must be employed by UBM or one of its subsidiaries at the time of granting the options. The number of options granted to a participant under the Executive scheme is at the discretion of the Remuneration Committee, being the committee established by the board of directors as such.

The number of ordinary shares of UBM which may be placed under option under the Executive scheme in any year may not be more than 25,264,262 shares, being 5% of the ordinary share capital on issue at the date of establishment of the Executive scheme. The exercise price to be paid by a participant when exercising options granted will be determined by the Remuneration Committee. The price shall not be lower than the closing middle market price of shares of that class as listed on the London Stock Exchange Daily Official List on the day prior to the grant date or the average closing middle market price of shares of that class on the three days prior to the grant date (if so decided by the Remuneration Committee).

Options may be exercised after the third anniversary of the grant date subject to satisfactory completion of performance conditions. Options must normally be exercised before the expiry of 10 years from the date of the grant. Options may be exercised earlier in the event of death.



## Notes to the financial statements

at 31 December 2007

### 15. Share based payments (continued)

Share options outstanding at the end of the year have the following exercise prices:

	2007	2007	2006	2006
	Weighted average remaining life (years)	Number of shares	Weighted average remaining life (years)	Number of shares
Exercise price (p)				
247 3	-	-	6 3	12,000
449 3 – 574 0	7 6	253,524	8 0	438,524
692 5 – 867 2	7 4	35,000	5 4	135,000

#### Medium Term Incentive Plan

Medium Term Incentive Plan ("MTIP") participants must be employed by UBM or one of its subsidiaries at the time of granting the options. The number of options granted to a participant under the MTIP is at the discretion of the Remuneration Committee.

Only market-purchased shares may be used for awards under the MTIP. The value of the MTIP award is based on a percentage of salary as determined by the Remuneration Committee each year, following assessment of the employee/company performance over the prior financial year (the performance year). The number granted is based on dividing the value of the award by the average share price in December preceding the performance year. There is no monetary consideration payable for the options granted (and shares subsequently acquired) under the plan to directors and employees, these are granted by deed only.

Options may be exercised in two stages: 50% of options may be exercised in January of the second financial year after the year in which they were granted, the remaining 50% may be exercised in January of the third financial year after the options were granted. Options may only be granted subject to satisfactory completion of performance conditions. Options must normally be exercised before the expiry of 7 years from the date of the grant. Options may be exercised earlier in the event of death or ceasing to be employed due to retirement, injury, disability or redundancy.

The exercise price of the share options outstanding as at 31 December 2007 is nil (2006: nil), and the weighted average life of the share options is 7 years (2006: 6 years).

Awards outstanding at the end of the year expiring on 31 March 2012, 3 April 2013 and 4 April 2014 were 3,948 (2006: 3,948), 1,344 (2006: 3,165) and 6,494 (2006: nil) respectively.

#### Performance Share Plan

In 2005 the group of the ultimate parent established an incentive plan for full-time directors and senior executives. All participants in the Performance Share Plan ("PSP") must be employed by UBM or one of its subsidiaries at the time of granting the awards. The value of awards granted to a participant under the PSP is at the discretion of the Remuneration Committee, but may not exceed 1.5 times base salary, save that in exceptional circumstances awards of up to 2 times base salary may be made.

## Notes to the financial statements

at 31 December 2007

### 15. Share based payments (continued)

During 2006 grants were made under the PSP to full-time directors and senior executives, which requires UBM's total shareholder return ("TSR") to outperform a comparator group of companies over a three year period. 25% of the award will vest if TSR is at median position (subject to a maximum value of 25% of base salary) and 100% if TSR is in the top decile. In between these positions, the award will vest on a straight line basis.

During 2006 grants were also made under the PSP to certain employees, excluding full-time directors and senior executives and in place of grants under the 2000 Executive Share Option Scheme, which requires UBM's adjusted earnings per share ("EPS") to grow by at least 7% per annum above UK inflation over a three year period. A lower proportion of the shares shall vest provided adjusted EPS grows by over 3% per annum above UK inflation over the period.

The awards are made in the form of options exercisable on payment of a nominal value of £1.

The number of ordinary shares over which an award is made is calculated by dividing the monetary value of the award by the price of UBM ordinary shares at the time of grant.

The number of ordinary shares over which awards may be granted under the Performance Plan may not result in more than 10% of the ordinary share capital being issued or issuable under the company's incentive plans in any ten year period. It is expected that market purchased shares will generally be used to satisfy awards under the PSP.

Awards outstanding at the end of the year expiring on 12 October 2015, 7 November 2015, 13 March 2016, 31 July 2016, 7 March 2017 and 27 March 2017 were 62,097 (2006: 62,097), 48,215 (2006: 48,215), 34,273 (2006: 34,273), 78,559 (2006: 89,448), 62,921 (2006: nil) and 43,600 (2006: nil) respectively.

#### ***Bonus Investment Plan***

On 26 September 2005 the group of the ultimate parent established the Bonus Incentive Plan (BIP), which replaced the SEEPP. This enables participants to defer part of their annual bonus into UBM ordinary shares and provides the opportunity to earn further shares. 25% of any annual bonus award will be automatically be deferred into shares to be held for three years, and the participant may also elect to defer up to a further 25% into shares for the same period. At the end of three years if the employee remains in service with the company then the participant could receive a matching award of up to two additional shares for every share held if the company's adjusted earnings per share have grown by more than an average of at least 7% per annum above UK retail price index growth over the three year period. A lower ratio of matching shares may be earned if earnings per share have grown by more than 3% per annum above UK retail price index growth.

Awards are made in the form of options which are exercisable on payment of a nominal £1.

## Notes to the financial statements

at 31 December 2007

### 15. Share based payments (continued)

The number of ordinary shares which may be placed under option under the BIP depends on the monetary value of the bonus awarded to an employee during the year. The amount of bonus depends upon employee/company performance over the prior financial year (the year of performance measurement). For the element which is mandatorily paid in shares, the number is calculated by dividing 25% of the monetary value of the bonus by the average December share price in the year preceding the year of performance measurement. For any further element which the employee elects to defer into shares, the number is calculated by dividing the relevant monetary value by the share price at the time of the award.

Options, once vested, must normally be exercised before the expiry of ten years from the date of grant. Options may be exercised earlier in the event of death, or ceasing to be employed due to retirement, injury, disability or redundancy.

Awards outstanding at the end of the year expiring on 13 March 2016 and 7 March 2017 were 47,928 (2006: 47,928) and 47,322 (2006: nil).

A reconciliation of option movements over the year for all plans is as follows:

	2007 2000 Executive		2007 MTIP	
	Number of options '000s	Weighted average exercise price (p)	Number of options '000s	Weighted average exercise price (p)
At 1 January 2007	585	560.4	7	-
Granted	-	-	8	-
Exercised	(177)	488.9	(2)	-
Expired	(120)	698.2	(1)	-
At 31 December 2007	288	546.9	12	-
Exercisable at 31 December 2007	50	537.3	-	-

	2007 PSP		2007 BIP	
	Number of options '000s	Weighted average exercise price (p)	Number of options '000s	Weighted average exercise price (p)
At 1 January 2007	234	-	48	-
Granted	111	-	47	-
Exercised	-	-	-	-
Expired	(15)	-	-	-
At 31 December 2007	330	-	95	-
Exercisable at 31 December 2007	-	-	-	-

## Notes to the financial statements

at 31 December 2007

### 15. Share based payments (continued)

There are regular share option exercises throughout the year and the average UBM share price in 2007 was 748 0p (2006 663 8p)

	2006 2000 Executive		2006 MTIP	
	Number of options '000s	Weighted average exercise price (p)	Number of options '000s	Weighted average exercise price (p)
At 1 January 2006	633	563 3	4	-
Granted	45	486 8	3	-
Exercised	(66)	422 7	-	-
Expired	(27)	843 0	-	-
At 31 December 2006	585	560 4	7	-
Exercisable at 31 December 2006	142	658 5	-	-

	2006 PSP		2006 BIP	
	Number of options '000s	Weighted average exercise price (p)	Number of options '000s	Weighted average exercise price (p)
At 1 January 2006	110	-	-	-
Granted	124	-	48	-
Exercised	-	-	-	-
Expired	-	-	-	-
At 31 December 2006	234	-	48	-
Exercisable at 31 December 2006	-	-	-	-

## Notes to the financial statements

at 31 December 2007

### 15. Share based payments (continued)

#### *Valuation of share-based payments*

Options were valued using the Black-Scholes or Monte Carlo option-pricing models. The following table provides the most significant assumptions made during the year ended 31 December 2007

	2007	2006
Dividend yield	3.5%	2.2%
Expected volatility	20.0%	20.0%
Risk-free rate	5.3%	4.6%
Forfeiture assumptions		
2000 Executive scheme, 2000 SEEPP scheme, MTIP, BIP and, PSP	5.0%	5.0%
SAYE	10.0%	10.0%
Weighted average share price at grant date:		
Options	800p	683p
Nil cost options/share awards without TSR condition	737p	597p
Nil cost options/share awards with TSR condition	782p	656p
Weighted average fair value at grant date		
Options	223p	131p
Nil cost options/share awards without TSR condition	655p	556p
Nil cost options/share awards with TSR condition	414p	336p
Expected life	Equal to vesting period	Equal to vesting period

### 16. Events after the balance sheet date

On 1 July 2008 the ultimate parent undertaking changed from United Business Media plc (now United Business Media (unlimited)) to United Business Media Limited ("UBML")

### 17. Capital commitments

The company does not have any capital commitments (2006 £nil)

### 18. Contingent liabilities

The company does not have any contingent liabilities (2006 £nil)

## Notes to the financial statements

at 31 December 2007

### 19. Related party transactions

The company has taken advantage of the exemption available under FRS 8 not to disclose transactions with other members of the UBM group, or investees of the group qualifying as related parties, as it is a wholly owned subsidiary of a parent publishing consolidated financial statements

### 20. Ultimate parent undertaking and controlling party

The immediate parent undertaking is United Business Media Group Limited, which is registered in England and Wales

From 1 July 2008 the ultimate parent undertaking and controlling party is United Business Media Limited ("UBML"), registered in Jersey and resident in Ireland. Prior to this date the ultimate parent undertaking and controlling party was United Business Media plc (now United Business Media (unlimited)), registered in England and Wales. UBML is the parent undertaking of the smallest and largest group to consolidate these financial statements. Copies of the financial statements for UBML can be obtained from the secretary at 68 Merrion Square, Dublin 2, Ireland