SIGNED

Registration number 04918173

Bibby Factors Yorkshire Limited

Directors' Report and Financial Statements

for the Year Ended 31 December 2010

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Bibby Factors Yorkshire Limited Company Information

Chairman

Andrew Mackie Macgregor Tait

Directors

David Albert Robertson

Ian Downing

Edward John Rimmer Graham Cooper Mark Lyndon Storey

Company secretary

Bibby Bros & Co (Management) Limited

Registered office

105 Duke Street

Liverpool L1 5JQ

Auditor

Deloitte LLP

Chartered Accountants and Statutory Auditor

Liverpool United Kingdom

Bibby Factors Yorkshire Limited Directors' Report for the Year Ended 31 December 2010

The directors present their report and the financial statements for the year ended 31 December 2010

Directors of the company

The directors who held office during the year were as follows

David Albert Robertson

Ian Downing

James Brydon (resigned 1 February 2010)

Edward John Rimmer

Graham Cooper

Mark Lyndon Storey

Andrew Mackie Macgregor Tait - Chairman (appointed 1 February 2010)

Principal activity

The principal activity of the company is debt factoring

Going concern

The financial statements have been prepared on a going concern basis

As set out in the Statement of Directors' Responsibilities, in preparing these financial statements the directors are required to prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors of the parent company have considered in detail the Group's forecast performance, as well as its capital and liquidity resources. The Group's funding facilities were renewed until July 2014 during the year and on this basis the directors have a reasonable expectation that, despite uncertain market conditions, the Group has sufficient funding and liquidity facilities to ensure that the company will continue in operational existence for the foreseeable future. Accordingly the directors of the company have adopted the going concern basis in preparing the financial statements.

Directors' liabilities

Enhanced indemnities are provided to the directors of the Company by Chartis Insurance UK Limited against liabilities and associated costs which they could incur in the course of their duties to the Company All of the indemnities remain in force as at the date of this Report and Accounts A copy of each of the indemnities is kept at the registered office address of the Company

Disclosure of information to the auditor

Each of the persons who is a director at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that he/she ought to have taken as a director to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Bibby Factors Yorkshire Limited Directors' Report for the Year Ended 31 December 2010

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Small company provisions

The Directors' Report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption

Approved by the Board on 13 May 2011 and signed on its behalf by

Bibby Bros & Co (Management) Limited

Company secretary

Bibby Factors Yorkshire Limited Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditor's Report to the Members of Bibby Factors Yorkshire Limited

We have audited the financial statements of Bibby Factors Yorkshire Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet and the related notes 1 to 20 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Statement of Directors' Responsibilities (set out on page 4), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent Auditor's Report to the Members of Bibby Factors Yorkshire Limited

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Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit
- the directors were not entitled to prepare the financial statements and the Directors' Report in accordance
 with the small companies regime or take advantage of the small companies exemption in preparing the
 Directors' Report

David Heaton (Senior Statutory Auditor)
For and on behalf of Deloitte LLP,
Chartered Accountants and Statutory Auditor
Liverpool
United Kingdom

13 May 2011

Bibby Factors Yorkshire Limited Profit and Loss Account for the Year Ended 31 December 2010

	Note	2010 £	2009 £
Turnover	2	5,968,473	5,037,187
Cost of sales		(3,146,008)	(2,474,312)
Operating profit	3	2,822,465	2,562,875
Interest payable and similar charges	6	(132,355)	(174,169)
Profit on ordinary activities before taxation		2,690,110	2,388,706
Tax on profit or loss on ordinary activities	7	(729,805)	(636,504)
Profit for the financial year	14	1,960,305	1,752,202

Turnover and operating profit derive wholly from continuing operations

The company has no recognised gains or losses for the year or prior year other than the results above and therefore no Statement of Total Recognised Gains or Losses has been prepared

Bibby Factors Yorkshire Limited (Registration number: 04918173) Balance Sheet at 31 December 2010

	Note	2010 £	2009 £
Fixed assets	8	48,447	52,908
Tangible fixed assets Current assets	0	40,447	32,700
Debtors	9	35,443,830	35,284,324
Cash at bank and in hand		927,139 36,370,969	1,753,272 37,037,596
Creditors Amounts falling due within one year	10	(30,177,975)	(32,093,478)
Net current assets		6,192,994	4,944,118
Total assets less current liabilities		6,241,441	4,997,026
Creditors Amounts falling due after more than one year	11	(388,110)	<u> </u>
Net assets		5,853,331	4,997,026
Capital and reserves			
Called up share capital	12	1,750,000	1,750,000
Profit and loss account	14	4,103,331	3,247,026
Shareholders' funds	15	5,853,331	4,997,026

The financial statements have been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption

Approved by the Board on 13 May 2011 and signed on its behalf by



Notes to the Financial Statements for the Year Ended 31 December 2010

1 Accounting policies

The following accounting policies have been applied consistently in both the current and preceding year

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable law and United Kingdom accounting policies

Exemption from preparing a cash flow statement

The company is exempt from preparing a cash flow statement as 90% or more of the voting rights are held within the group

Going concern

The financial statements have been prepared on a going concern basis

As set out in the Statement of Directors' Responsibilities, in preparing these financial statements the directors are required to prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors of the parent company have considered in detail the Group's forecast performance, as well as its capital and liquidity resources. The Group's funding facilities were renewed until July 2014 during the year and on this basis the directors have a reasonable expectation that, despite uncertain market conditions, the Group has sufficient funding and liquidity facilities to ensure that the company will continue in operational existence for the foreseeable future. Accordingly the directors of the company have adopted the going concern basis in preparing the financial statements.

Turnover

Turnover represents amounts chargeable, net of value added tax, in respect of the sale of services to customers

Revenue recognition

The factoring administration fee is recognised in the profit and loss account at the time the debts are factored. Other fees are normally recognised in the profit and loss account at the time the charge is made. However, where fees are charged in respect of non-performing debt, the proportion credited to the profit and loss account is limited to the extent that total recoveries will exceed the debt outstanding.

Depreciation

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, on a straight line basis over their expected useful economic life, as follows

Asset class

Depreciation method and rate

Office equipment

20% - 33 33%

Taxation

Tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years or which are never taxable or deductible. Current tax is calculated using rates enacted, or substantively enacted, at the balance sheet date.

Notes to the Financial Statements for the Year Ended 31 December 2010

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Deferred tax

Deferred tax is provided in full on timing differences which represent a liability at the balance sheet date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income or expenditure in tax computations in periods different from those in which they are included in the financial statements.

Deferred tax assets are recognised only to the extent that it is more likely than not that they will be recovered Deferred tax assets and liabilities are not discounted

Foreign currency

Profit and loss account transactions in foreign currencies are translated into sterling at the exchange rate ruling at the date of the transaction. Assets and liabilities denominated in foreign currencies are translated into sterling at the closing rates at the balance sheet date and the exchange differences are included in the profit and loss account.

Debtors and creditors

Trade debtors represent the debts assigned under factoring agreements, net of the bad debt provision. The full value of the assigned debt is recognised on the balance sheet as it represents rights or other access to future economic benefits. The corresponding trade creditor recognised represents the difference between the assigned debt and cash advanced to clients net of appropriate factoring fees.

Operating leases

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

Bad debts

Bad debts are written off when there is no realistic prospect of recovery Specific provisions are made to reduce all impaired balances to their expected realisable values. Additional provisions are made for losses not specifically identified based on past experience, knowledge of the Group's exposure and other relevant factors. The charge for the year for bad debts is included in cost of sales.

Financing

The company finances its operation through overdrafts and loans from its immediate parent undertaking. Interest is charged at base rates plus a small premium

Pensions

The company operates a defined contribution pension scheme Contributions are charged in the profit and loss account as they become payable in accordance with the rules of the scheme

The company is a member of the Bibby Line Group Limited pension scheme providing benefits based on final pensionable pay Because the company is unable to identify its share of the scheme assets and liabilities on a consistent and reasonable basis, as permitted by FRS 17 'Retirement Benefits' the scheme has been accounted for as if the scheme were a defined contribution scheme. As a result, the amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

Notes to the Financial Statements for the Year Ended 31 December 2010

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2 Turnover

Turnover, which is derived from within the United Kingdom, is the factoring income earned Debts factored during the year were £257,359,000 (2009 - £233,485,000)

3 Operating profit

Operating profit is stated after charging

	2010	2009
	£	£
Operating leases - plant and machinery	390	-
Operating leases - other assets	102,274	97,065
Depreciation of owned assets	17,773	17,285
Audit of the company's financial statements	7,500	7,200

No fees were paid to the company's auditors for non-audit services in either the current or preceding year

4 Particulars of employees

The average number of persons employed by the company (including directors) during the year, analysed by category was as follows

	2010 No.	2009 No.
Administration and support	37	36
The aggregate payroll costs were as follows		
	2010 £	2009 £
Wages and salaries	1,215,730	1,119,486
Social security costs	98,337	95,866
Staff pensions	26,577	24,533
	1,340,644	1,239,885

Notes to the Financial Statements for the Year Ended 31 December 2010

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5 Directors' remuneration

	2010 £	2009 £
Remuneration	186,402	124,826
Company contributions paid to money purchase schemes	9,330	-
	195,732	124,826
During the year the number of directors who were receiving benefits an	d share incentives was as	follows
	2010	2009
	No.	No.
Accruing benefits under money purchase pension scheme	2	3
6 Interest payable and similar charges		
	2010	2009
	£	£
Interest on bank borrowings	124,693	-
Interest on loans from group undertakings	7,662	174,169
	132,355	174,169

Notes to the Financial Statements for the Year Ended 31 December 2010

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7 Taxation

Tav	۸n	nrofit	٥n	ordinary	activities
141	UH	DIVIIL	UЦ	ut umai v	activities

1 ax on pront on ordinary activities	2010 £	2009 £
Current tax Corporation tax charge	728,105	634,404
Deferred tax Origination and reversal of timing differences	1,700	2,100
Total tax on profit on ordinary activities	729,805	636,504

Factors affecting current tax charge for the year

Tax on profit on ordinary activities for the year is lower than (2009 - lower than) the standard rate of corporation tax in the UK of 28% (2009 - 28%)

The differences are reconciled below

	2010 £	2009 £
Profit on ordinary activities before taxation	2,690,110	2,388,706
Corporation tax at standard rate	753,231	668,838
Accelerated capital allowances	(1,327)	(2,106)
Income not taxable	(32,306)	(37,470)
Expenses not deductible for tax purposes	8,507	5,142
Total current tax	728,105	634,404

Notes to the Financial Statements for the Year Ended 31 December 2010

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8 Tangible fixed assets

		Office equipment £	Total £
C	Cost		
	at 1 January 2010	265,416	265,416
Α	dditions	13,311	13,311
Α	at 31 December 2010	278,727	278,727
D	Pepreciation		
Α	at 1 January 2010	212,507	212,507
C	Charge for the year	17,773	17,773
Α	at 31 December 2010	230,280	230,280
N	iet book value		
Α	at 31 December 2010	48,447	48,447
Α	at 31 December 2009	52,909	52,909
9 D	Debtors		
		2010 £	2009 £
Т	rade debtors	35,097,217	34,960,802
D	Deferred tax	11,300	13,000
C	Other debtors	79,646	43,136
C	owed by group undertakings	255,667	267,386
		35,443,830	35,284,324
D	Deferred tax Deferred tax is provided at 28 00% (2009 - 28 00%) The movement in the deferred tax asset in the year is as follows		
			£
A	at 1 January 2010		13,000
	Deferred tax charged to the profit and loss account		(1,700)
A	at 31 December 2010		11,300

Notes to the Financial Statements for	r the Year Ended 31 December	2010
continued		
Analysis of deferred tax		
	2010 £	2009 £
Difference between accumulated depreciation and amor capital allowances	tisation and	13,000
As at 31 December 2010 the company has no unrecogni	ised deferred tax assets (31 December 20	009 none)
10 Creditors: Amounts falling due within one year		
	2010 £	2009 £
Trade creditors	16,519,087	20,064,728
Corporation tax	728,105	634,404
Other taxes and social security	38,238	152,099
Other creditors	392,545	392,247
Owed to group undertakings	12,500,000	10,850,000
	30,177,975	32,093,478
11 Creditors. Amounts falling due after more than one	year	
	2010 £	2009 £
Bank loans and overdrafts	388,110	-
The bank loans are part of a bank facility, expiring in Ju over the assets of the company with, however, the st recoverable under this security is limited to the amoun overdrafts and intercompany loans carry interest rates the	ipulation that in respect of the book of actually prepaid under factoring agree	lebts the amoun
12 Share capital		
Allotted, called up and fully paid shares		
2	010 2009)

	2010		2009	
	No.	£	No.	£
Ordinary shares of £1 each	1,750,000	1,750,000	1,750,000	1,750,000

Notes to the Financial Statements for the Year Ended 31 December 2010

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13 Dividends

15 Dividends		
	2010 £	2009 £
Dividends paid		
Current year interim dividend paid	1,104,000	847,000
14 Reserves		
		Profit and loss account
At 1 January 2010		3,247,026
Profit for the year Dividends		1,960,305 (1,104,000)
At 31 December 2010		4,103,331
15 Reconciliation of movement in shareholder's funds		
	2010 £	2009 £
Profit attributable to the members of the company Dividends	1,960,305 (1,104,000)	1,752,202 (847,000)
Net addition to shareholder's funds	856,305	905,202
Shareholder's funds at 1 January	4,997,026	4,091,824
Shareholder's funds at 31 December	5,853,331	4,997,026

16 Pension schemes

Defined contribution pension scheme

The company operates a defined benefit pension scheme. The pension cost charge for the year represents contributions payable by the company to the scheme and amounted to £26,577 (2009 - £24,533)

Contributions totalling £nil (2009 - £nil) were payable to the schemes at the end of the year and are included in creditors

Notes to the Financial Statements for the Year Ended 31 December 2010

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17 Operating lease commitments

As at 31 December 2010 the company had annual commitments under non-cancellable operating leases as follows

Operating leases which expire

	2010 £	2009 £
Land and buildings		
Within one year	2,600	2,600
Over five years	65,500	65,500
	68,100	68,100
Other		
Within one year	8,133	8,341
Within two and five years	33,622	31,158
	41,755	39,499

18 Other financial commitments

The company had not entered into any capital, nor other financial, commitments as at the year end (2009 none)

19 Related party transactions

As a wholly-owned subsidiary undertaking of Bibby Group of Factors Limited, which produces consolidated financial statements which are publicly available, the company has taken advantage of the exemption in FRS8 "Related Party Disclosures" from disclosing transactions with other members of the group headed by Bibby Line Group Limited

20 Control

The company is a wholly owned subsidiary undertaking of Bibby Group of Factors Limited, whose ultimate parent undertaking is Bibby Line Group Limited

The largest group in which the results of the company are consolidated is that headed by Bibby Line Group Limited. The smallest group in which they are consolidated is that headed by Bibby Group of Factors Limited.

Copies of the Group financial statements may be obtained from Bibby Line Group Limited, 105 Duke Street, Liverpool L1 5JQ

Group website address www bibbylinegroup co uk