# REGISTERED NUMBER: 04819502 (England and Wales)

# REPORT OF THE DIRECTORS AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011 FOR ACTEGY LIMITED

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# **ACTEGY LIMITED**

# COMPANY INFORMATION For The Year Ended 30 JUNE 2011

DIRECTORS:

J Penny

Mrs R Penny

SECRETARY:

Mrs R Penny

**REGISTERED OFFICE:** 

8 Queens Square Ascot Business Park Lyndhurst Road

Ascot Berkshire SL5 9FE

REGISTERED NUMBER:

04819502 (England and Wales)

**AUDITORS:** 

Piper Thompson

Chartered Accountants and Registered Auditors

Mulberry House 53 Church Street Weybridge Surrey KT13 8DJ

# REPORT OF THE DIRECTORS For The Year Ended 30 JUNE 2011

The directors present their report with the financial statements of the company and the group for the year ended 30 June 2011

#### PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of wholesale and retail sales of electrical household appliances in the healthcare industry

#### **REVIEW OF BUSINESS**

In 2011, Actegy Limited contined to grow with domestic and international expansion Domestically, the Circulation Booster brand continued to perform and establish itself with consumers as a safe and effective means for alleviating the symptons associated with circulation disorders

A continued program of investing in research and development was a priority with the successful commercialisation of new consumer health brands underway for launch in future periods

The UK market remained challenging, with an influx of Chinese imitation devices and lower consumer spending However, Actegy Limited successfully maintained and expanded market share with high performing advertising campaigns and expanded distribution

The Company has also strengthened its balance sheet with a successful share issue during the financial year

#### DIVIDENDS

No dividends will be distributed for the year ended 30 June 2011

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 July 2010 to the date of this report

J Penny Mrs R Penny

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted. Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information

# REPORT OF THE DIRECTORS For The Year Ended 30 JUNE 2011

## **AUDITORS**

The auditors, Piper Thompson, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD:

J Penny - Director

9 October 2012

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ACTEGY LIMITED

We have audited the financial statements of Actegy Limited for the year ended 30 June 2011 on pages six to twenty one The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 30 June 2011 and of the group's loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### **Emphasis** of matter

Actegy Limited made contributions to a Remuneration Trust of £1,892,554 for the year ened 30th June 2010 and £5,500,000 for the year ended 30th June 2011

The company made contributions to an Employer Financed Retirement Benefit Scheme of £900,000 for the year ended 30th June 2009 and £2,000,100 for the year ended 30th June 2010 These are as stated in note 10

The directors are of the view, based on advice from their own tax advisors that these contributions are tax deductible in computing the company's corporation tax liability HMRC have not yet confirmed, however, that these contributions will be deductible and we have not been provided a definitive independent opinion that they will be tax allowable (wholly or in part) against the company's corporation tax liability.

Our opinion as auditors is not modified in respect of this matter

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ACTEGY LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Tony Thompson (Senior Statutory Auditor)

for and on behalf of Piper Thompson

Chartered Accountants and Registered Auditors

Mulberry House

53 Church Street

Weybridge

Surrey

KT13 8DJ

9 October 2012

# CONSOLIDATED PROFIT AND LOSS ACCOUNT For The Year Ended 30 JUNE 2011

| 1  | Notes    | 2011<br>£                 | 2010<br>£                 |
|--|----------|---------------------------|---------------------------|
| TURNOVER   | 2        | 20,677,333                | 16,774,828                |
| Cost of sales                                      |          | (5,731,706)               | (4,349,747)               |
| GROSS PROFIT                                       |          | 14,945,627                | 12,425,081                |
| Distribution costs Administrative expenses         |          | (478,400)<br>(15,569,178) | (372,924)<br>(11,408,021) |
|  |          | (1,101,951)               | 644,136                   |
| Other operating income                             |          | 119,417                   | 38,953                    |
| OPERATING (LOSS)/PROFIT                            | 4        | (982,534)                 | 683,089                   |
| Interest receivable and similar income             |          | 24,678                    | 6,509                     |
|  |          | (957,856)                 | 689,598                   |
| Interest payable and similar charges               | 5        | (90,750)                  | (148,228)                 |
| (LOSS)/PROFIT ON ORDINARY ACTIV<br>BEFORE TAXATION | TITIES   | (1,048,606)               | 541,370                   |
| Tax on (loss)/profit on ordinary activities        | 6        | (204,950)                 | (314,908)                 |
| (LOSS)/PROFIT ON ORDINARY ACTIVATER TAXATION       | VITIES . | (1,253,556)               | 226,462                   |
| Extraordinary items after taxation                 | 7        | -                         | (189,135)                 |
| (LOSS)/PROFIT FOR THE FINANCIAL                    | YEAR     | (1,253,556)               | 37,327                    |

#### **CONTINUING OPERATIONS**

None of the group's activities were acquired or discontinued during the current year or previous year

## TOTAL RECOGNISED GAINS AND LOSSES

The group has no recognised gains or losses other than the loss for the current year and the profit for the previous year

## CONSOLIDATED BALANCE SHEET 30 JUNE 2011

|   |       | 201       | 1           | 201       | 0           |
|---|-------|-----------|-------------|-----------|-------------|
|   | Notes | £         | £           | £         | £           |
| FIXED ASSETS                                      |       |           |             |           |             |
| Intangible assets                                 | 11    |           | 2,447,982   |           | 3,060,053   |
| Tangible assets                                   | 12    |           | 235,712     |           | 168,463     |
| Investments                                       | 13    |           | -           |           | -           |
|   |       |           | 2,683,694   |           | 3,228,516   |
| CURRENT ASSETS                                    |       |           |             |           |             |
| Stocks  | 14    | 2,256,482 |             | 703,103   |             |
| Debtors   | 15    | 3,124,136 |             | 1,548,885 |             |
| Cash at bank                                      |       | 1,795,269 |             | 956,615   |             |
|   |       | 7,175,887 |             | 3,208,603 |             |
| CREDITORS   |       |           |             |           |             |
| Amounts falling due within one year               | 16    | 3,785,243 |             | 3,150,728 |             |
| NET CURRENT ASSETS                                |       |           | 3,390,644   |           | 57,875      |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES          |       |           | 6,074,338   |           | 3,286,391   |
| CREDITORS Amounts falling due after more than one | 17    |           | (1,690,000) |           | (2,746,929) |
| year  | 17    |           | (1,090,000) |           | (2,740,929) |
| PROVISIONS FOR LIABILITIES                        | 21    |           | (66,615)    |           | (18,183)    |
| NET ASSETS  |       |           | 4,317,723   |           | 521,279     |
| CAPITAL AND RESERVES                              |       |           |             |           |             |
| Called up share capital                           | 22    |           | 5,050,200   |           | 200         |
| Profit and loss account                           | 23    |           | (732,477)   |           | 521,079     |
| SHAREHOLDERS' FUNDS                               | 26    |           | 4,317,723   |           | 521,279     |
|   |       |           |             |           |             |

The financial statements were approved by the Board of Directors on 9 October 2012 and were signed on its behalf by

Mrs R Penny - Director\_

#### COMPANY BALANCE SHEET 30 JUNE 2011

|   |            | 201       | 1           | 201       | 0           |
|---|------------|-----------|-------------|-----------|-------------|
|   | Notes      | £         | £           | £         | £           |
| FIXED ASSETS                                      |            |           |             |           |             |
| Intangible assets                                 | 1 <b>1</b> |           | -           |           | -           |
| Tangible assets                                   | 12         |           | 180,059     |           | 111,053     |
| Investments                                       | 13         |           | 2,514,656   |           | 3,143,320   |
|   |            |           | 2,694,715   |           | 3,254,373   |
| CURRENT ASSETS                                    |            |           |             |           |             |
| Stocks  | 14         | 2,048,629 |             | 518,184   |             |
| Debtors   | 15         | 3,481,723 |             | 1,336,820 |             |
| Cash at bank                                      |            | 1,513,387 |             | 480,926   |             |
|   |            | 7,043,739 |             | 2,335,930 |             |
| CREDITORS   |            |           |             |           |             |
| Amounts falling due within one year               | 16         | 3,185,250 |             | 2,635,841 |             |
| NET CURRENT ASSETS/(LIABILITI                     | (ES)       |           | 3,858,489   |           | (299,911)   |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES          |            |           | 6,553,204   |           | 2,954,462   |
| CREDITORS Amounts falling due after more than one |            |           |             |           |             |
| year  | 17         |           | (1,690,000) |           | (2,415,000) |
| PROVISIONS FOR LIABILITIES                        | 21         |           | (25,860)    |           | (18,183)    |
| NET ASSETS  |            |           | 4,837,344   |           | 521,279     |
| CAPITAL AND RESERVES                              |            |           |             |           |             |
| Called up share capital                           | 22         |           | 5,050,200   |           | 200         |
| Profit and loss account                           | 23         |           | (212,856)   |           | 521,079     |
| SHAREHOLDERS' FUNDS                               | 26         |           | 4,837,344   |           | 521,279     |
|   |            |           |             |           |             |

The financial statements were approved by the Board of Directors on 9 October 2012 and were signed on its behalf by

Mrs R Penny - Director

## CONSOLIDATED CASH FLOW STATEMENT For The Year Ended 30 JUNE 2011

|  |       | 201       | 1                        | 2010        | )           |
|--|-------|-----------|--------------------------|-------------|-------------|
|  | Notes | £         | £                        | £           | £           |
| Net cash (outflow)/inflow from operating activities              | 1     |           | (3,731,959)              |             | 3,704,263   |
| Returns on investments and servicing of finance                  | 2     |           | (66,072)                 |             | (141,719)   |
| Taxation   |       |           | (561,160)                |             | 137,724     |
| Capital expenditure  | 2     |           | (199,487)                |             | (3,277,006) |
|  |       |           | (4,558,678)              |             | 423,262     |
| Financing  | 2     |           | 5,397,332                |             | (279,395)   |
| Increase in cash in the period                                   |       |           | 838,654                  |             | 143,867     |
|  |       |           |                          |             |             |
| Reconciliation of net cash flow to movement in net debt          | 3     |           |                          |             |             |
| Increase In cash in the period Cash outflow/(inflow)             |       | 838,654   |                          | 143,867     |             |
| from decrease/(increase) in debt                                 |       | 1,056,929 |                          | (2,746,929) |             |
| Change in net debt resulting from cash flows                     |       |           | 1,895,583                |             | (2,603,062) |
| Movement in net debt in the period<br>Net (debt)/funds at 1 July |       |           | 1,895,583<br>(1,790,314) |             | (2,603,062) |
| Net funds/(debt) at 30 June                                      |       |           | 105,269                  |             | (1,708,973) |

#### NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT For The Year Ended 30 JUNE 2011

# 1 RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

| 2011        | 2010  |
|-------------|---|
| £           | £   |
| (982,534)   | 683,089   |
| 713,263     | 50,223  |
| 31,046      | (1,651)   |
| (1,056,929) | 2,746,929   |
| 40,755      | -   |
| (1,553,379) | (608,405)   |
| (1,854,646) | (1,234,450)   |
| 930,465     | 2,068,528   |
| (3,731,959) | 3,704,263   |
|             | £ (982,534) 713,263 31,046 (1,056,929) 40,755 (1,553,379) (1,854,646) 930,465 |

# 2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

|   | 2011<br>£                     | 2010<br>£                         |
|---|-------------------------------|-----------------------------------|
| Returns on investments and servicing of finance<br>Interest received<br>Interest paid                                   | 24,678<br>(90,750)            | 6,509<br>(148,228)                |
| Net cash outflow for returns on investments and servicing of finance  | (66,072)                      | (141,719)                         |
| Capital expenditure Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of tangible fixed assets | (534)<br>(193,178)<br>(5,775) | (3,060,053)<br>(218,604)<br>1,651 |
| Net cash outflow for capital expenditure  | (199,487)                     | (3,277,006)                       |
| Financing Amount introduced by directors Amount withdrawn by directors Share issue                                      | 347,332<br>5,050,000          | (279,395)                         |
| Net cash inflow/(outflow) from financing  | 5,397,332                     | (279,395)                         |

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT For The Year Ended 30 JUNE 2011

# 3 ANALYSIS OF CHANGES IN NET DEBT

|                                       | At 1 7 10<br>£ | Cash flow £ | At<br>30 6 11<br>£ |
|---------------------------------------|----------------|-------------|--------------------|
| Net cash<br>Cash at bank              | 956,615        | 838,654     | 1,795,269          |
|                                       | 956,615        | 838,654     | 1,795,269          |
| Debt Debts falling due after one year | (2,746,929)    | 1,056,929   | (1.600.000)        |
| arter one year                        | (2,746,929)    | 1,056,929   | (1,690,000)        |
| Total                                 | (1,790,314)    | 1,895,583   | 105,269            |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For The Year Ended 30 JUNE 2011

#### 1 ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention

#### Basis of consolidation

Actegy PTY Limited has been consolidated under acquisition accounting principles from the date of acquisition at 30th June 2010

High Tech Health PTY Limited has not been consolidated on the basis that its inclusion is not material for the purpose of giving a true and fair view

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax

#### Goodwill

Goodwill is amortised over a five year period which is the predicted lifecycle of the product range sold by the subsidiary, Actegy Pty Limited

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Website and netsuite

- 33% on cost

Fixtures and fittings Motor vehicles

Office equipment

25% on reducing balance25% on reducing balance25% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Remuneration Trust and Employer Funded Employee Retirement Benefit Scheme

The company has made payments during the year to the Remuneration Trust
In accordance with UITF abstract 32 "Employee Benefit Trusts and other intermediate payment
arrangements" the Company does not include the assets and habilities of the Scheme on its balance sheet
to the extent that it considers that it will not retain any economic benefit from the assets of the Scheme and
will not have control of the rights and other access to these present economic benefits

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

## 2 TURNOVER

The turnover and loss (2010 - profit) before taxation are attributable to the one principal activity of the group

2011

2010

An analysis of turnover by geographical market is given below

|   |   | 2011<br>r       | 2010            |
|---|---|-----------------|-----------------|
|   | United Kingdom  | £<br>12,749,299 | £<br>12,354,033 |
|   | Europe  | 1,610,429       | 73,042          |
|   | Canada  | 115,029         | 13,042          |
|   | Australia and Asia  | 6,202,576       | 4,347,753       |
|   |   |                 |                 |
|   |   | 20,677,333      | 16,774,828      |
| 3 | STAFF COSTS   |                 |                 |
|   |   | 2011            | 2010            |
|   | ***   | £               | £               |
|   | Wages and salaries  | 854,233         | 436,591         |
|   | Social security costs   | 52,410          | 26,126          |
|   |   | 906,643         | 462,717         |
|   | The average monthly number of employees during the year was as follows            |                 |                 |
|   | the average mentally manded of employees during the year was as ione to           | 2011            | 2010            |
|   | Management  | 3               | 2               |
|   | Sales & administration staff  | 22              | 20              |
|   |   |                 |                 |
|   |   | <u>25</u>       | ====            |
| 4 | OPERATING (LOSS)/PROFIT   |                 |                 |
|   | The operating loss (2010 - operating profit) is stated after charging/(crediting) |                 |                 |
|   |   | 2011            | 2010            |
|   |   | £               | £               |
|   | Other operating leases  | 1,197           | 1,869           |
|   | Depreciation - owned assets   | 100,376         | 48,501          |
|   | Loss/(profit) on disposal of fixed assets   | 31,046          | (1,651)         |
|   | Goodwill amortisation   | 610,922         | -               |
|   | Patents and licences amortisation   | 1,683           | -               |
|   | Auditors' remuneration  | 9,500           | 6,500           |
|   | Foreign exchange differences  | (163,839)       | (7,820)         |
|   | Contributions to Remuneration Trust   | 5,500,000       | 1,892,554       |
|   | Contributions to Employer Financed Retirement Benefits Schemes                    | <u>-</u>        | 2,000,100       |
|   |   | <b>40.000</b>   |                 |
|   | Directors' remuneration   | 50,000          | 47,167          |
| 5 | INTEREST PAYABLE AND SIMILAR CHARGES  |                 |                 |
|   | · · · · · · · · · · · · · · ·   | 2011            | 2010            |
|   |   | £               | £               |
|   | Bank interest   | 90,750          | 148,228         |
|   | Page 13   |                 | continued       |
|   | 1 450 17  |                 | · initiaca      |

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

#### 6 **TAXATION**

| The tax charge on the loss on ordinary activities for the year was as follows | 2011<br>£ | 2010<br>£ |
|---|-----------|-----------|
| Current tax   |           | ~         |
| UK corporation tax  | 58,048    | 22,012    |
| Australian income tax expense   | 139,225   | 274,713   |

| 58,048<br>139,225 | 22,012<br>274,713           |
|-------------------|-----------------------------|
| 197,273           | 296,725                     |
| 7,677             | 18,183                      |
| 204,950           | 314,908                     |
|                   | 139,225<br>197,273<br>7,677 |

Factors affecting the tax charge

Analysis of the tax charge

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below

|  | 2011<br>£   | 2010<br>£ |
|--|-------------|-----------|
| (Loss)/profit on ordinary activities before tax    | (1,048,606) | 541,370   |
| (Loss)/profit on ordinary activities               |             |           |
| multiplied by the standard rate of corporation tax |             |           |
| in the UK of 27 500% (2010 - 28%)                  | (288,367)   | 151,584   |
| Effects of   |             |           |
| Expenses not deductible for tax purposes           | 82,708      | 9,800     |
| Capital allowances in excess of depreciation       | -           | (9,794)   |
| Depreciation in excess of capital allowances       | 163,689     | -         |
| Effect of foreign subsidiary consolidation         | 104,608     | (122,638) |
| Effect of marginal tax rate                        | (4,590)     | (6,940)   |
| Australian Income tax expense                      | 139,225     | 274,713   |
| Current tax charge                                 | 197,273     | 296,725   |
|  | ===         |           |
| EXTRAORDINARY ITEMS                                |             |           |
|  | 2011        | 2010      |
|  | £           | £         |
| Extraordinary items                                | -           | (189,135) |
| •  |             |           |

## LOSS OF PARENT COMPANY

7

As permitted by Section 408 of the Companies Act 2006, the profit and loss account of the parent company is not presented as part of these financial statements The parent company's loss for the financial year was £(733,935) (2010 - £63,184 profit)

#### THE HIGH TECH HEALTH LIMITED EMPLOYER FINANCED RETIREMENT BENEFIT SCHEMES 9

In the year ended 30th June 2009 the company, in order to motivate and incentivise its officers and employees ,established an employer financed retirement scheme for the benefit of the company's officers, employees and their wider families, The High Tech Health Limited Employer Financed Retirements Benefit Scheme("the scheme")

> Page 14 continued

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

#### 10 REMUNERATION TRUST AND EMPLOYER FINANCED RETIREMENT BENEFIT SCHEMES

In the year ended 30th June 2010,the High Tech Health Limited Employer-Financed Retirement Benefit Trust-JP Sub-Fund("the Sub-Trust") and Bay Trust International Limited as Trustees of the High Tech Health Limited Remuneration Trust were also established on the same basis During the year ended 30th June 2011 the company made contributions of £5,500,000 (2010 £1,892,554) to a Remuneration Trust and £nil (2010 £2,000,100) to Employer Financed Retirement Benefit Schemes The directors are of the opinion that contributions to these trusts are tax allowable HM Revenue and Customs have not yet confirmed that these contributions are allowable against the company's corporation tax liability

#### 11 INTANGIBLE FIXED ASSETS

#### Group

|                       |             | Patents<br>and |           |
|-----------------------|-------------|----------------|-----------|
|                       | Goodwill    | licences       | Totals    |
|                       | £           | £              | £         |
| COST                  |             |                |           |
| At 1 July 2010        | 3,054,610   | 10,689         | 3,065,299 |
| Additions             |             | 534            | 534       |
| At 30 June 2011       | 3,054,610   | 11,223         | 3,065,833 |
| AMORTISATION          |             |                |           |
| At 1 July 2010        | -           | 5,246          | 5,246     |
| Amortisation for year | 610,922     | 1,683          | 612,605   |
| At 30 June 2011       | 610,922     | 6,929          | 617,851   |
| NET BOOK VALUE        |             |                |           |
| At 30 June 2011       | 2,443,688   | 4,294          | 2,447,982 |
| At 30 June 2010       | 3,054,610   | 5,443          | 3,060,053 |
|                       | <del></del> |                |           |

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

# 12 TANGIBLE FIXED ASSETS

| Group                  |          |               |             |                |             |
|------------------------|----------|---------------|-------------|----------------|-------------|
|                        | Website  | Fixtures      |             |                |             |
|                        | and      | and           | Motor       | Office         |             |
|                        | netsuite | fittings      | vehicles    | equipment      | Totals      |
|                        | £        | £             | £           | £              | £           |
| COST                   |          |               | 4= 404      | 000 040        | 200 #4#     |
| At 1 July 2010         | 55,020   | 27,296        | 17,382      | 200,847        | 300,545     |
| Additions              | 64,325   | 21,552        | -           | 107,301        | 193,178     |
| Disposals              | -        | -             | -           | (78,849)       | (78,849)    |
| Exchange differences   |          |               |             | (3,984)        | (3,984)     |
| At 30 June 2011        | 119,345  | 48,848        | 17,382      | 225,315        | 410,890     |
| DEPRECIATION           |          |               |             |                |             |
| At 1 July 2010         | 18,340   | 757           | 11,640      | 101,345        | 132,082     |
| Charge for year        | 20,844   | 7,776         | 1,436       | 70,320         | 100,376     |
| Eliminated on disposal | ,        | -             | -           | (57,280)       | (57,280)    |
| Zimmarea on disposar   |          |               | <del></del> |                |             |
| At 30 June 2011        | 39,184   | 8,533         | 13,076      | 114,385        | 175,178     |
| NET BOOK VALUE         |          |               |             |                |             |
| At 30 June 2011        | 80,161   | 40,315        | 4,306       | 110,930        | 235,712     |
| At 30 June 2010        | 36,680   | 26,539        | 5,742       | 99,502         | 168,463     |
|                        |          |               | <del></del> |                |             |
|                        |          |               |             |                |             |
| Company                | Website  | Fixtures      |             |                |             |
|                        | and      | and           | Motor       | Office         |             |
|                        | netsuite |               | vehicles    |                | Totals      |
|                        | £        | fittings<br>£ | £           | equipment<br>£ | £           |
| COST                   | ~        | ~             | ~           | •              | ~           |
| At 1 July 2010         | 55,020   | 27,296        | 17,382      | 69,227         | 168,925     |
| Additions              | 64,325   | 21,552        | 17,502      | 62,386         | 148,263     |
| / Idaitions            |          |               |             |                |             |
| At 30 June 2011        | 119,345  | 48,848        | 17,382      | 131,613        | 317,188     |
| DEPRECIATION           |          |               | <del></del> |                |             |
| At 1 July 2010         | 18,340   | 757           | 11,640      | 27,135         | 57,872      |
| Charge for year        | 20,844   | 7,776         | 1,436       | 49,201         | 79,257      |
| oning vor you          |          |               |             |                |             |
| At 30 June 2011        | 39,184   | 8,533         | 13,076      | 76,336         | 137,129     |
| NET BOOK VALUE         |          |               |             |                |             |
| At 30 June 2011        | 80,161   | 40,315        | 4,306       | 55,277         | 180,059     |
| 110 30 June 2011       | =====    |               | =-,500      |                | ====        |
| At 30 June 2010        | 36,680   | 26,539        | 5,742       | 42,092         | 111,053     |
| <u> <del>-</del> -</u> | ====     | , ·           |             | =======        | <del></del> |

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

# 13 FIXED ASSET INVESTMENTS

| Com | nanv |
|-----|------|
|     |      |

|                                   | group                  |
|-----------------------------------|------------------------|
|                                   | undertakings<br>£      |
| COST At 1 July 2010 Impairments   | 3,143,320<br>(628,664) |
| At 30 June 2011                   | 2,514,656              |
| NET BOOK VALUE<br>At 30 June 2011 | 2,514,656              |
| At 30 June 2010                   | 3,143,320              |

The group or the company's investments at the balance sheet date in the share capital of companies include the following

%

holding

#### Subsidiaries

Class of shares

## **ACTEGY PTY LTD**

Country of incorporation Australia

Nature of business Sale of healthcare appliances

| Ordinary                       | 100 00 |         |         |
|--------------------------------|--------|---------|---------|
| •                              |        | 2011    | 2010    |
|                                |        | £       | £       |
| Aggregate capital and reserves |        | 457,798 | 88,612  |
| Profit for the year            |        | 369,280 | 189,647 |
|                                |        |         | =       |
|                                |        |         |         |

#### High Tech Health PTY Ltd

Country of incorporation Australia Nature of business. Dormant

% Class of shares holding

| Ordinary                       | 100 00 |      |      |
|--------------------------------|--------|------|------|
| •                              |        | 2011 | 2010 |
|                                |        | £    | £    |
| Aggregate capital and reserves |        | 170  | 170  |
|                                |        |      | ==== |

#### 14 STOCKS

|        | Gr        | Group   |           | Company |  |
|--------|-----------|---------|-----------|---------|--|
|        | 2011      | 2010    | 2011      | 2010    |  |
|        | £         | £       | £         | £       |  |
| Stocks | 2,256,482 | 703,103 | 2,048,629 | 518,184 |  |
|        |           |         | ======    |         |  |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

## 15 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

|                                    | Group     |           | Company   |           |
|------------------------------------|-----------|-----------|-----------|-----------|
|                                    | 2011      | 2010      | 2011      | 2010      |
|                                    | £         | £         | £         | £         |
| Trade debtors                      | 2,692,645 | 698,781   | 2,128,338 | 291,055   |
| Amounts owed by group undertakings | -         | •         | 1,031,637 | 227,618   |
| Other debtors                      | 389,750   | 262,197   | 316,233   | 232,060   |
| Directors' current accounts        | -         | 279,395   | -         | 279,395   |
| Prepayments                        | 41,741    | 308,512   | 5,515     | 306,692   |
|                                    | 3,124,136 | 1,548,885 | 3,481,723 | 1,336,820 |

#### 16 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

|                                 | Group     |           | Company   |           |
|---------------------------------|-----------|-----------|-----------|-----------|
|                                 | 2011      | 2010      | 2011      | 2010      |
|                                 | £         | £         | £         | £         |
| Trade creditors                 | 3,277,340 | 1,568,291 | 2,795,988 | 1,494,529 |
| Tax                             | 80,060    | 443,947   | 80,060    | 22,012    |
| Social security and other taxes | 219,159   | 67,587    | 205,885   | 67,587    |
| Other creditors                 | 94,762    | 1,063,261 | 27,380    | 1,045,213 |
| Directors' current accounts     | 67,937    | -         | 67,937    | -         |
| Accruals and deferred income    | 45,985    | 7,642     | 8,000     | 6,500     |
|                                 | 3,785,243 | 3,150,728 | 3,185,250 | 2,635,841 |

# 17 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

|                           | Group     |           | Company   |           |
|---------------------------|-----------|-----------|-----------|-----------|
|                           | 2011      | 2010      | 2011      | 2010      |
|                           | £         | £         | £         | £         |
| Other loans (see note 18) | 1,690,000 | 2,746,929 | 1,690,000 | 2,415,000 |
|                           |           |           |           |           |

Other loans are from as follows

The High Tech Health Limited Employer Financed Retirements Benefit Scheme("the scheme") £810,000 (2010 £810,000) and the High Tech Health Limited Employer-Financed Retirement Benefit Trust-JP Sub-Fund("the Sub-Trust") £880,000 (2010 £880,000)

## 18 LOANS

An analysis of the maturity of loans is given below

|  | Group     |           | Company   |           |
|--|-----------|-----------|-----------|-----------|
|  | 2011<br>£ | 2010<br>£ | 2011<br>£ | 2010<br>£ |
| Amounts falling due between two and five years   |           |           |           |           |
| Other loans - 2-5 years  | 880,000   | 1,211,929 | 880,000   | 880,000   |
| Amounts falling due in more than five years<br>Repayable otherwise than by instalments<br>Other Loans more 5 yrs non-instalments | 810,000   | 1,535,000 | 810,000   | 1,535,000 |

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

# 19 OPERATING LEASE COMMITMENTS

The following operating lease payments are committed to be paid within one year

#### Company

|                                     | Land<br>buildi |           |
|-------------------------------------|----------------|-----------|
|                                     | 2011<br>£      | 2010<br>£ |
| Expiring Between one and five years | 23,774         | 23,774    |

## 20 SECURED DEBTS

The bank overdrafts are secured by a fixed and floating charge on all current and future assets

## 21 PROVISIONS FOR LIABILITIES

|   | Group           |              | Company      |                      |
|---|-----------------|--------------|--------------|----------------------|
|   | 2011            | 2010         | 2011         | 2010                 |
| Deferred tax                                      | £<br>25,860     | £<br>18,183  | £<br>25,860  | 18,183               |
| Other provisions Provision for annual leave       | 24,707          |              | -            | -                    |
| Provision for sick leave Provision for income tax | 12,443<br>3,605 | <del>-</del> | -<br>-       | <u>-</u>             |
|   | 40,755          | -            | <del>-</del> |                      |
| Aggregate amounts                                 | 66,615          | 18,183       | 25,860       | 18,183               |
| Group   |                 |              |              | Deferred<br>tax<br>£ |
| Balance at 1 July 2010<br>Provided during year    |                 |              |              | 18,183<br>7,677      |
| Balance at 30 June 2011                           |                 |              |              | 25,860               |
| Company   |                 |              |              | Deferred<br>tax<br>£ |
| Balance at 1 July 2010<br>Provided during year    |                 |              |              | 18,183<br>7,677      |
| Balance at 30 June 2011                           |                 |              |              | 25,860               |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

#### 22 CALLED UP SHARE CAPITAL

|    | Allotted, issued<br>Number<br>5,050,200<br>(2010 - 200) | l and fully paid<br>Class<br>Ordinary | Nominal<br>value<br>£1 | 2011<br>£<br>5,050,200 | 2010<br>£<br>200        |
|----|---|---------------------------------------|------------------------|------------------------|-------------------------|
| 23 | RESERVES  |                                       |                        |                        |                         |
|    | Group   |                                       |                        |                        | Profit and loss account |
|    | At 1 July 2010<br>Deficit for the y                     | year                                  |                        |                        | 521,079<br>(1,253,556)  |
|    | At 30 June 201  | 1                                     |                        |                        | (732,477)               |
|    | Company   |                                       |                        |                        | Profit and loss account |
|    | At 1 July 2010<br>Deficit for the y                     | year                                  |                        |                        | 521,079<br>(733,935)    |

#### 24 RELATED PARTY DISCLOSURES

At 30 June 2011

At the year ended 30th June 2011 Mrs R Penny was owed £67,937 (2010 £-39,212)

# The High Tech Health Limited Retirement Benefit Schemes

Schemes of which Mr J & Mrs R Penny are trustees

Included in other loans are £810,000 (2010 £810,000) from the High Tech Health Limited Financed Retirements Benefit Scheme and £880,000 (2010 £880,000) from the High Tech Health Employer-Financed Retirement Benefit Trust-JP Sub-Fund
The company made contributions of £nil (2010 £2,000,100) to these schemes

# The High Tech Health Limited Remuneration Trust

Scheme of which Mr J Penny and Mrs R Penny are protectors

The company made contributions of £5,500,000(2010 £1,892,554) to the trust During the year 5,050,000 non voting A shares of £1 00 each were paid up in full satisfaction of all amounts due under previous loans from the remuneration trust

#### 25 ULTIMATE CONTROLLING PARTY

Mr J Penny and Mrs R Penny are the ultimate controlling party by virtue of their 100% shareholding of voting shares

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(212,856)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued For The Year Ended 30 JUNE 2011

## 26 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| Group  | 2011<br>£                | 2010<br>£         |
|--|--------------------------|-------------------|
| (Loss)/profit for the financial year<br>Share Issue                | (1,253,556)<br>5,050,000 | 37,327            |
| Net addition to shareholders' funds<br>Opening shareholders' funds | 3,796,444<br>521,279     | 37,327<br>483,952 |
| Closing shareholders' funds  | 4,317,723                | 521,279           |
| Company  | 2011<br>£                | 2010              |
| (Loss)/profit for the financial year<br>Share issue                | (733,935)<br>5,050,000   | £<br>63,184       |
| Net addition to shareholders' funds Opening shareholders' funds    | 4,316,065<br>521,279     | 63,184<br>458,095 |
| Closing shareholders' funds  | 4,837,344                | 521,279           |