Newham Learning Partnership (Hold Co) Limited
Annual Report and Consolidated Financial Statements
For the year to 31 March 2010



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# **Directors, Officers and Advisers**

Directors David Baldock

Richard Hoile Robin Hutchings David Hunter Lisa Scenna

Company Secretary Stephen Sullivan

Company Number 4718227

Registered Office and Business Address Bridge Place Anchor Boulevard

Admirals Park Crossways Dartford Kent DA2 6SN

Independent Auditors PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

1 Embankment Place

London WC2N 6RH

Bankers Aviva Commercial Finance Limited

PO Box 21 Surrey Street Norwich NR1 3NJ

Bank of Scotland New Uberior House 11 Earl Grey Street Edinburgh

EH3 9BN

Solicitors Bevan Brittan

Fleet Place House 2 Fleet Place Holborn Viaduct London EC4M 7RF

Insurance Consultants Jardine Lloyd Thompson Ltd

8 Crutched Friars

London EC3N 2PH

# **Directors' Report**

The directors present their annual report together with the audited consolidated financial statements of Newham Learning Partnership (Hold Co) Limited for the year to 31 March 2010

#### Principal activities and review of the business

On 10 March 2009 the company changed its name from Geolor Custodial Partnerships Belmarsh Limited to Newham Learning Partnership (Project Co) Limited

On 12 June 2009 the company issued 1000 Ordinary share of £1 The company commenced business on 19 June 2009 as the holding company for Newham Learning Partnership (Project Co) Limited, a company whose activities include the provision of construction and maintenance services for two secondary schools in Newham (London, England) under a Private Finance Initiative (PFI) contract. The schools included under the PFI contract are Rokeby Community School and Lister Community School. The company was dormant prior to 19 June 2009.

Newham Learning Partnership (Project Co) Limited's operations are managed under the supervision of its shareholders and funders and are largely determined by the detailed terms of the PFI contract which stipulates key performance criteria on operational activities. For this reason, the company's directors believe that further key performance indicators for the company are not necessary or appropriate for an understanding of the performance or position of the business.

#### Results and dividends

The results for the financial year are set out on page 7

The group's profit after taxation for the year was £151,000 Total capital and reserves of the group at 31 March 2010 were £152,000

The directors consider the performance of the company and of the group during the year, the financial position at the end of the year and the projects of the future to be satisfactory. No dividends were declared during the year.

#### Principal risks and uncertainties

Newham Learning Partnership (Hold Co) Limited is the holding company for its subsidiary Newham Learning Partnership (Project Co) Limited Principal risk and financial risk management strategies and key performance indicators are adopted by Newham Learning Partnership (Project Co) Limited and are as detailed in the financial statements of Newham Learning Partnership (Project Co) Limited

#### Financial risk management

The group has exposure to a variety of financial risks which are managed with the objective of minimising any potential adverse effect on the group's performance. The directors have policies for managing each of these risks and they are summarised below.

#### Interest rate risk

The senior debt interest rate is fixed - details of this can be found on page 13

#### Inflation risk

The group's project revenue and most of its costs were linked to inflation at the inception for the project, resulting in the project being largely insensitive to inflation

#### Liquidity risk

The group adopts a prudent approach to liquidity management by endeavouring to maintain sufficient cash and liquid resources to meet its obligations as they fall due. The PFI is operating under contract with cash managed through funding drawdown schedules set against the construction programme.

#### Credit risk

The principal customer of the group, Newham Metropolitan Borough Council, carried little credit risk.

All debt finance is approved by the board of directors and the amount of exposure to any individual counterparty is subject to a limit.

#### Directors

The directors of the company during the year, and up to the date of signing the financial statements, are set out below

David Baldock	Appointed 12 06 2009	
Charles Cottingham	Appointed 12 06 2009	Resigned 01 03 2010
John Dean	Appointed 10 03 2009	Resigned 12 06 2009
David Hunter	Appointed 10 03 2009	
Richard Hoile	Appointed 12 06 2009	
Robin Hutchings	Appointed 12 06 2009	
Lisa Scenna	Appointed 11 01 2010	
Peter Chappell	Appointed 01 03 2010	

#### Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the group and parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the company and group for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- · make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure of information to auditors

In accordance with Section 418 of the Companies Act 2006, in the case of each director in office at the date the directors' report is approved, that.

- (a) so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- (b) he/she has taken all the steps that he ought to have taken as a director in order to make him/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### Independent Auditors

The auditors, PricewaterhouseCoopers LLP, were appointed as the company's auditors on 27 January 2010. The auditors, Pricewaterhouse Coopers LLP, have indicated their willingness to continue in office and a resolution concerning their reappointment will be proposed at the Annual General Meeting.

## Approval

This report was approved by the Board on 22<sup>rd</sup> October 2010 and signed by order of the Board

Stephen Sullivan Company Secretary

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# Independent Auditors' Report to the Members of Newham Learning Partnership (Hold Co) Limited

We have audited the group and parent company financial statements of Newham Learning Partnership (Hold Co) Limited for the year to 31 March 2010 which comprise the group Profit and Loss Account, the group and parent company Balance Sheets, the Consolidated Cashflow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's' affairs as at 31 March 2010 and of the group's
  profit and cashflows for the year then ended,
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Jonathan Hook (Senior Statutory Auditor)
For and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
London

Data

# Group Profit and Loss Account for the year ended 31 March 2010

	Note	2010 £'000	2009 £
Turnover		305	-
Cost of sales		(305)	-
Gross profit			-
Administrative expenses		(2)	-
Operating Loss		(2)	-
Loss on ordinary activities before interest and taxation	2	(2)	-
Interest receivable and similar income	3	211	
Interest payable and similar charges	4	-	-
Profit on ordinary activities before taxation		209	-
Tax on profit on ordinary activities	5	(58)	•
Profit for the financial year		151	-

All items in the profit and loss account relate to continuing operations

There are no material differences between profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents

The company has no recognised gains and losses other than those shown above and therefore, no separate statement of total recognised gains and losses has been presented

The above Profit and Loss Account has been generated from the activities of Newham Learning Partnership (Project Co) Limited Due to no income or expenditure arising within Newham Learning Partnership (Hold Co) Limited, it is exempt from presenting a separate company Profit and Loss Account

# Balance Sheet as at 31 March 2010

	Note	Group	Company	Group	Company
		2010 £'000	2010 £'000	2009 £	2009 £
Fixed Assets					
Investments	6	-	1	-	1
			1	-	1
Current Assets					
Debtors due within one year	7	430	•	1	-
Debtors due after one year	7	49,345		-	-
Cash at bank and in hand		8,020	•	-	-
		57,795	1	-	1
Creditors - Amounts falling due within one year	8	(3,002)	-	-	-
Net current assets		54,793	-	-	-
Total assets less current liabilities		54,793	1	-	1
Creditors - Amounts falling due after more than one year	9	(54,641)	•	-	-
Net assets		152	1	1	1
Capital and Reserves					
Called up share capital	10	1	1	1	1
Profit and loss account	11	151	-	-	-
Total shareholders' funds	12	152	1	1	1

The financial statements on pages 7-15 were approved by the Board on  $22^{nd}$  October 2010 and signed on its behalf by

David Hunter Director 5-Harts

# Consolidated Cashflow Statement for the year ended 31 March 2010

		2010	2009
	Note	£'000	3
Cash flow statement			
Net cash outflow from operating activities	15	(46,775)	-
Interest received		211	
Taxation	5	(58)	•
Net cash outflow before financing		(46,622)	-
Financing			
Issue of share capital		1	-
Increase in borrowings		54,641	-
Increase/(decrease) in cash in the year after financing		8,020	-
Reconciliation of net cash flow to movement in net debt			
Increase/(decrease) in cash in the year		8,020	-
Loan financing	see above	54,641	-
Movement in net debt in the year	16	62,661	-
Non-cash movements		-	•
Net debt at the start of the year		•	•
Net debt at the end of the year	16	62,661	•

# Notes to the Financial Statements for the year ended 31 March 2010

#### 1 Accounting Policies

#### Basis of preparation of the financial statements

These financial statements are prepared on the going concern basis under the historical cost convention, and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom. The principal accounting policies are set out below.

#### Basis of consolidation

The consolidated financial statements include the results of the parent company and its subsidiary undertakings for the year to 31 March 2010. Uniform accounting policies are adopted across the group Unless otherwise stated the acquisition method of accounting has been applied. Under this method subsidiaries are included from the date of acquisition. Disposals are accounted for up to the date control passes to a third party. Turnover and profits arising on trading between group companies are eliminated on consolidation.

#### Investments

Investments are stated at cost less provision for impairment. Income from investments is included in the group profit and loss account as declared and, where the group's interest has arisen within its core businesses, such income is included within the group's operating results.

#### Trade and other debtors

Trade and other debtors are initially recorded at fair value and subsequently measured at amortised cost as reduced by appropriate allowances for estimated irrecoverable amounts

#### Finance debtor and interest receivable

In accordance with the principles of FRS5 "reporting the substance of transactions" application note F "private finance initiatives and similar contracts" the ownership of the tangible asset lies with the purchaser, therefore it is appropriate to recognise the asset as a financial asset

The contract receivable represents the costs arising on the construction of the assets including initial tender costs. During asset construction, finance interest is recognised on an accruals basis to the debtor and capitalised within the finance debtor receivable. Once the project reaches its operational phase and is accepted by the customer the contract receivable will be reclassified as a finance debtor, with a constant proportion of the planned net revenue arising from the project being allocated to remunerate the finance debtor. Imputed interest receivable is allocated to the finance debtor using a property specific rate to generate a constant rate of return over the life of the contract. Over the course of the contract term the finance debtor is expected to be repaid.

#### Loan and overdrafts

Interest bearing bank loans and overdrafts are recognised initially at fair value net of transaction costs incurred and subsequently measured at amortised cost with the difference between initial net proceeds and redemption value recognised in the profit and loss account over the period to redemption

#### Debt issue costs

Debt issue costs directly incurred have been offset against the related debt and will be charged to the profit and loss account during the operational phase at a constant carrying value of the debt

#### Trade and other creditors

Trade and other creditors are initially recorded at fair value and subsequently measured at amortised cost using the effective interest method

#### Deferred income

Deferred income recognised under liabilities covers payments received concerning income in subsequent years

#### Turnover

Turnover represents the value of work done and services rendered, excluding sales related taxes. All turnover originates in the United Kingdom

Turnover from the supply of services represents the value of services provided under contracts to the extent that there is a right to consideration and is recorded at the value of the consideration due. Where the contract has only been partially completed at the balance sheet date turnover represents the value of the services provided to date based on agreed contractual milestone payments.

#### **Deferred Tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date

#### Deferred Tax (continued)

A net deferred tax asset is recognised as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward tax losses and from which the future reversal of underlying timing differences can be deducted

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on an undiscounted basis

#### 2 Loss on ordinary activities before interest and taxation

#### Services provided by the group's auditors and its associates

During the year the group (and its subsidiaries) obtained the following services from the company's auditors and its associates

	2010 £'000	2009 £
Services provided by the group's auditors and its associates		-
Fess payable to the company's auditor for the audit of,		
The company's annual accounts and consolidated financial statements	5	-
The company's subsidiary pursuant to legislation	5	-
Audit fees payable to the company's auditor for other services		
Fees payable for other services – tax compliance	2	-

All services provided by the company's auditors are borne by another group company, Newham Transformation Partnership Limited

#### **Employee Information**

The company had no employees during the year other than directors. Employees are charged to the company through a contracted Management Services Agreement and capitalised into the finance debtor receivable.

#### **Directors Emoluments**

Loan interest capitalised

The emoluments of the directors are borne by another group company, Newham Transformation Partnership Limited

#### 3 Interest receivable and similar income

	2010 £'000	2009 £
Bank interest	4	_
Interest receivable on Aviva Guaranteed Investment Contract	207	-
	211	-
4 Interest payable and similar charges		
	2010 £'000	2009 £
Loan interest	2 643	

(2,643)

#### 5 Taxation on profit on ordinary activities

	2010 £'000	2009 £
Current tax		
UK Corporation tax on profits for the year at 28%	58	-

The tax assessed for the year is the standard effective rate of corporation tax in the UK for the year ending 31 March 2010 of 28% applied to the profit on ordinary activities before taxation

The standard rate of Corporation Tax in the UK will change from 28% to 27% with effect from 1 April 2011

#### 6 Investments

	Group	Company	Group	Company
	2010 £'000	2010 £'000	2009 £	2009 £
Additions	•	1	-	1
At 31 March 2010	-	1	<del>-</del>	1

On 9 February 2009, the company purchased 100% of the ordinary shares capital of Newham Learning Partnership (Project Co) Limited for a consideration of £1,000

The directors of the company believe the carrying value of the investment is supported by their underlying net assets

Art 31 March 2010, the company had the following subsidiaries

Name	Principal activity	Ordinary shares
Newham Learning Partnership (Project Co) Limited	Construction of schools and maintenance services	100%

Newham Learning Partnership (Project Co) Limited is incorporated in England

### 7 Debtors

Group	2010 £'000	2009 £'000
Debtors less than one year Other debtors	430	-
Debtors more less than one year PFI financial asset	49,345	-
	49,775	-

The PFI financial asset represents the costs incurred for the construction of the two schools, Rokeby Community School and Lister Community School, in accordance with the principles of FRS5 "reporting substance of transactions" application note F "private finance initiatives and similar contracts". Beneficial ownership of the tangible asset lies with the purchaser of the services and not with the company as provider of those services.

Included in other debtors is £43k of trade debtors and £387k of recoverable value added tax

#### 8 Creditors - Amounts falling due within one year

Group	2010 £'000	2009 £
Trade creditors	176	-
Building subcontractor accruals and retentions	1,236	-
Corporation tax	58	-
Other accruals and deferred income	1,532	-
	3,002	

#### 9 Creditors - Amounts falling due after more than one year

Group	2010 £'000	2009 £'000
Debt	54,641	•
	54,641	-
Analysis of Debt		
	2010 £'000	2009 £
Senior debt	55,174	-
Less unamortised issue costs	(533)	-
	54,641	-
Maturity of Debt		
·	2010 £'000	2009 £
In one year or less	•	-
In more than one year, but not more than two years	558	-
In more than two years, but not more than five years	4,464	-
In more than five years	50,152	-
	55,174	-
Less unamortised issue costs	(533)	
	54,641	-

The senior debt repayments are due to commence on the 31 December 2011 in quarterly instalments with the final repayment being due in September 2034. The senior debt has a fixed interest rate of 6.19%

The company holds no derivative financial instruments

The debts are secured on the assets and shares of the company

## 10 Called up share capital

Group	Company	Group	Company
2010 £'000	2010 £'000	2009 £	2009 £
1	1	1	1
1	1	1	1
	2010	2010 2010	2010 2010 2009

The company received £1,000 in consideration for the shares. There were no associated transaction costs

#### 11 Profit and loss account

	Group	Company	Group	Company
	2010 £'000	2010 £′000	2009 £	2009 £
Profit for the year	151	-	-	-
Balance at 31 March 2010	151		-	-

#### 12 Reconciliation of movements in shareholders' funds

	Group	Company	Group	Company
	2010 £'000	2010 £'000	2009 £	2009 £
Net proceeds of issue of ordinary share capital (note 10)	1	1	1	1
Profit for the year	151	0	-	•
Closing shareholders' funds	152	1	1	1

#### 13 Ultimate parent undertaking and controlling parties

Newham Learning Partnership (Hold Co) Limited is owned by Newham Learning Partnership PSP Limited (72% shareholding), Newham Transformation Partnership Limited (10% shareholding), London Borough of Newham (9% shareholding) and Building Schools for the Future investments LLP (9% shareholding)

Newham Learning Partnership PSP Limited is owned by Laing O'Rourke PIc (85% shareholding) and RM pIc (15% shareholding)

Newham Transformation Partnership Limited is owned by Newham Learning Partnership PSP Limited (80% shareholding), London Borough of Newham (10% shareholding) and Building Schools for the Future investments LLP (10% shareholding)

The ultimate parent undertakings and controlling parties are a joint venture of Laing O'Rourke Plc (68% shareholding), Newham Borough Council (10% shareholding), Building Schools for the Future Investments LLP (10% shareholding) and RM Plc (12% shareholding)

#### 14 Related party disclosures

Name of related party	Relationship	Type of transaction	Income/(charges) for the year £'000	Balance due (to)/from £'000
Newham Transformation Partnership Limited	Group undertaking	Management service fee	(328)	(106)
London Borough of Newham	Group undertaking	Facilities Management	3,260	37
Building Schools for the Future Investments LLP	Group undertaking	Letter of credit fees	(13)	(13)
RM Plc	Ultimate shareholder	Letter of credit fees	(12)	(5)
Laing O'Rourke Pic	Ultimate shareholder	Management fees	590	-
Laing O'Rourke Construction Limited	Relative of ultimate shareholder	Construction costs	(29,850)	<u>-</u>

There were no related party transactions in the year to 31 March 2009

#### 15 Reconciliation of operating loss to net cash outflow from operating activities

2010 £'000	2009 £
(2)	-
49,779	-
(3,002)	*
46,775	-
	£'000 (2) 49,779 (3,002)

# 16 Analysis of changes in net funds

	As at 1 April 2009 £'000	Cashflow £'000	As at 31 March 2010 £'000
Cash in hand and at bank	0	8,020	8,020
Debt due within one year	0	0	0
Debt due after more than one year	o	54,641	54,641
Net funds	0	62,661	62,661