A-DATA LIMITED ABBREVIATED ANNUAL REPORT FOR THE YEAR ENDED 30 APRIL 2014

WEDNESDAY

A400QYXD A38 28/01/2015 #219

COMPANIES HOUSE

CONTENTS

| | Page |
|-------------------------------------|--------|
| Strategic report | 1 |
| Directors' report | 2 |
| Independent auditors' report | 3 |
| Abbreviated profit and loss account | 4 |
| Abbreviated balance sheet | 5 |
| Cash flow statement | 6 |
| Notes to the cash flow statement | 7 |
| Notes to the abbreviated accounts | 8 - 15 |

STRATEGIC REPORT

FOR THE YEAR ENDED 30 APRIL 2014

The directors present the strategic report and financial statements for the year ended 30 April 2014.

Review of the business

The principal activity of the company was that of the supply of CCTV equipment and services.

Turnover for the company for the financial year amounted to £16,492,253 (2013 - £15,326,952). Profit for the financial year after taxation was £1,283,347 (2013 - £1,817,496).

The company has continued with its R & D projects and anticipates that this will produce increased sales in the future.

The company continues to enhance its share of a very competitive market and indeed its reputation as a market leader.

Principal risks and uncertainties are:

Management risks

The management of the company is controlled by its two directors who are supported by a management team. Strategic matters and future development decisions are carried out by the the board of directors.

Credit risk

The company has negligible credit risk as credit control is very tightly managed, with strict rules being laid down for every customer.

Financial risks

The company manages its cash and borrowing requirements in order to maximise interest income and minimise interest expense, whilst ensuring the company has sufficient liquid resources to meet the operating needs of the business.

Operating risk

The company manages day to operating risks by adapting best practice wherever possible. This process includes ensuring staff are properly trained and that industry standards and regulations are adhered to to the highest possible levels.

On behalf of the board

Mrs Joanna Brown

Director

26 January 2015

DIRECTORS' REPORT

FOR THE YEAR ENDED 30 APRIL 2014

The directors present their report and financial statements for the year ended 30 April 2014.

Results and dividends

The results for the year are set out on page 4.

Directors

The following directors have held office since 1 May 2013:

Mrs Joanna Brown Mr M J Brown

(Appointed 1 May 2013)

Auditors

The auditors, Jones Avens Limited, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities:

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board

Mrs Joanna Brown

Director

26 January 2015

INDEPENDENT AUDITORS' REPORT TO A-DATA LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 4 to 15, together with the financial statements of A-Data Limited for the year ended 30 April 2014 prepared under section 396 of the Companies Act 2006.

This report is made solely to the company in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

Claire Norwood (Senior Statutory Auditor) for and on behalf of Jones Avens Limited

26 January 2015

Chartered Accountants Statutory Auditor

Mai

53 Kent Road Southsea Portsmouth Hampshire PO5 3HU

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2014

| | Notes | 2014 £ | 2013 £ |
|---|-------|--------------|-------------|
| | Notes | Ľ | 2 |
| Turnover | | 16,492,253 | 15,326,952 |
| Other operating income less cost of sal | es | (11,264,459) | (9,872,104) |
| Administrative expenses | | (3,793,231) | (3,063,924) |
| Operating profit | 2 | 1,434,563 | 2,390,924 |
| Other interest receivable and simila | ır | _ | 7 |
| Interest payable and similar charges | 4 | (42,443) | (36,176) |
| Dunfit on audinomy activities hafave | | | |
| Profit on ordinary activities before taxation | | 1,392,120 | 2,354,755 |
| Tax on profit on ordinary activities | 5 | (108,773) | (537,259) |
| Profit for the year | 14 | 1,283,347 | 1,817,496 |
| | | | |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

ABBREVIATED BALANCE SHEET

AS AT 30 APRIL 2014

| | | 20 | 14 | 20 | 13 |
|---|-------|-------------|-----------|-------------|-----------|
| | Notes | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 7 | | 2,080,782 | | 1,753,357 |
| Current assets | | | | | |
| Stocks | 8 | 1,853,551 | | 1,858,780 | |
| Debtors | 9 | 3,226,889 | | 2,521,815 | |
| Cash at bank and in hand | • | 403,806 | | 709,968 | |
| | | 5,484,246 | | 5,090,563 | |
| Creditors: amounts falling due within one year | 10 | (1,664,419) | | (2,012,262) | |
| Net current assets | | | 3,819,827 | | 3,078,301 |
| Total assets less current liabilities | | | 5,900,609 | | 4,831,658 |
| Creditors: amounts falling due after more than one year | 11 | | (822,164) | | (905,390) |
| Provisions for liabilities | 12 | | (65,228) | | (37,948) |
| | | | 5,013,217 | | 3,888,320 |
| | | | | | |
| Capital and reserves | | | | | |
| Called up share capital | 13 | | 50,110 | | 50,110 |
| Profit and loss account | 14 | | 4,963,107 | | 3,838,210 |
| Shareholders' funds | 15 | | 5,013,217 | | 3,888,320 |
| | | | | | |

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies.

Approved by the Board and authorised for issue on 26 January 2015

Mrs Joanna Brown

Director

Mr M J Brown **Director**

Company Registration No. 04703562

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 APRIL 2014

| | £ | 2014 £ | £ | 2013 £ |
|--|-----------|-----------|-------------|-------------|
| Net cash inflow from operating activities | | 460,262 | | 1,490,837 |
| Returns on investments and servicing of finance | | | | |
| Interest received | - | | 7 | |
| Interest paid | (42,443) | | (36,176) | |
| Net cash outflow for returns on investments and servicing of finance | | (42,443) | | (36,169) |
| Taxation | | (413,612) | | (241,090) |
| Capital expenditure | | | | |
| Payments to acquire tangible assets | (530,280) | | (1,729,069) | |
| Receipts from sales of tangible assets | 12,297 | | | |
| Net cash outflow for capital expenditure | | (517,983) | | (1,729,069) |
| Equity dividends paid | | (158,450) | | (110,259) |
| Net cash outflow before management of liquid resources and financing | | (672,226) | | (625,750) |
| Management of liquid resources | | | | |
| Bank deposits | (1,006) | | 3,979 | |
| | | (1,006) | | 3,979 |
| Financing | | | | |
| New long term bank loan | - | | 905,390 | |
| Other new short term loans | 117,664 | | 55,000 | |
| Repayment of long term bank loan | (83,226) | | | |
| Decrease in debt | 34,438 | | 960,390 | |
| Net cash inflow from financing | | 34,438 | · · · ——— | 960,390 |
| (Decrease)/increase in cash in the year | | (638,794) | | 338,619 |

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 APRIL 2014

| 1 | Reconciliation of operating profit to net activities | cash outflow from | operating | 2014 | 2013 |
|---|--|------------------------|--------------------|-------------------|---------------|
| | activities | | | £ | £ |
| | Operating profit | | | 1,434,563 | 2,390,924 |
| | Depreciation of tangible assets | | | 186,903 | 34,935 |
| | Loss on disposal of tangible assets | | | 3,655 | _ |
| | Decrease/(increase) in stocks | | | 5,229 | (984,915 |
| | Increase in debtors | • | | (736,439) | (700,881 |
| | (Decrease)/Increase in creditors within one | e year | | (433,649) | 750,774 |
| | Net cash inflow from operating activitie | S | | 460,262 | 1,490,837 |
| 2 | Analysis of net debt | 1 May 2013 | Cash flow | Other non- 3 | 30 April 2014 |
| | | £ | £ | esii changes £ | £ |
| | Net cash: | | | | |
| | Cash at bank and in hand | 709,968 | (307,168) | - | 402,800 |
| | Bank overdrafts | (5,474) | (331,626) | | (337,100 |
| | | 704,494 | (638,794) | | 65,700 |
| | Liquid resources: | | | | |
| | Bank deposits | | 1,006 | - | 1,006 |
| | Debt: | (55.000) | /// 7 00 () | | (170.00) |
| | Debts falling due within one year | (55,000) | (117,664) | - | (172,664 |
| | Debts falling due after one year | (905,390) | 83,226 | - | (822,164 |
| | | (960,390) | (34,438) | | (994,828) |
| | Net debt | (255,896) | (672,226) | | (928,122) |
| 3 | Reconciliation of net cash flow to move | ment in net debt | | 2014 | 2013 |
| | | | | £ | £ |
| | (Decrease)/increase in cash in the year | | | (638,794) | 338,619 |
| | Cash (outflow)/inflow from (increase)/decre | ease in liquid resourc | es | 1,006 | (3,980) |
| | Cash inflow from increase in debt | | | (34,438) | (960,390) |
| | Movement in net debt in the year | | | (672,226) | (625,751) |
| | Opening net (debt)/funds | | | (255,896) | 369,855 |
| | | | | | |

NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 APRIL 2014

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.4 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

1.5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold

Nil

Plant and machinery

20% - straight line

Fixtures, fittings & equipment

20% - straight line

Motor vehicles

25% - straight line

1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.7 Stock

Stock is valued at the lower of cost and net realisable value.

1.8 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 APRIL 2014

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.4 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

1.5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Nil

Land and buildings Freehold

Plant and machinery 20% - straight line Fixtures, fittings & equipment 20% - straight line Motor vehicles 25% - straight line

1.6 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.7 Stock

Stock is valued at the lower of cost and net realisable value.

1.8 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

| 2 | Operating profit | 2014 £ | 2013 £ |
|---|--|-------------------------------|-----------|
| | Operating profit is stated after charging: | ~ | ~ |
| | Depreciation of tangible assets | 186,903 | 34,935 |
| | Loss on disposal of tangible assets | 3,655 | · - |
| | Research and development | 714,338 | 320,367 |
| | Operating lease rentals | | |
| | - Plant and machinery | 24,603 | - |
| | Auditors' remuneration (including expenses and benefits in kind) | 9,250 | 6,950 |
| | and after crediting: | | |
| | Profit on foreign exchange transactions | (1 <u>3</u> 30,331) ====== | (89,266) |
| 3 | Investment income | 2014 £ | 2013 £ |
| | Bank interest | - | 7 |
| | | - | 7 |
| | | | |
| 4 | Interest payable | 2014 | 2013 |
| | | £ | £ |
| | On bank loans and overdrafts | 11 . | - |
| | On loans repayable after five years | 42,432 | 35,312 |
| | On overdue tax | | 864 |
| | | 42,443 | 36,176 |
| | | | |

| 5 | Taxation | 2014 £ | 2013 £ |
|---|---|------------------|------------------|
| | Domestic current year tax | Ł | L |
| | U.K. corporation tax | 81,492 | 501,545 |
| | Adjustment for prior years | - | 11,980 |
| | Total current tax | 81,492 | 513,525 |
| | Deferred tax | | |
| | Deferred tax charge/credit current year | 27,281 | 23,734 |
| | | 108,773 | 537,259 |
| | Factors affecting the tax charge for the year | | |
| | Profit on ordinary activities before taxation | 1,392,120 ——— | 2,354,755 ——— |
| | Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 21.00% (2013 - 24.00%) | 292,345 | 565,141 |
| | Effects of: | | |
| | Non deductible expenses | 764 | 305 |
| | Depreciation add back | 40,017 | 8,384 |
| | Capital allowances | (27,281) | (32,118) |
| | Adjustments to previous periods | - | 11,980 |
| | Other tax adjustments | (224,353) | (40,167) |
| | | (210,853) | (51,616) |
| | Current tax charge for the year | 81,492 | 513,525 |
| 6 | Dividends | 2014 £ | 2013 £ |
| | Ordinary interim paid | 158,450 | 110,259 |

| 7 Tangible fixed assets Land and Plant and Fixtures, Motor buildings machinery fittings & vehicles Freehold equipment £ £ £ £ | Total |
|---|--------------|
| £ £ £ | |
| Ocat | £ |
| Cost | |
| | ,836,586 |
| Additions - 385,255 132,840 12,186 | 530,281 |
| Disposals (39,552) | (39,552) |
| At 30 April 2014 1,441,157 618,364 225,528 42,266 2 | 2,327,315 |
| Depreciation | |
| At 1 May 2013 53,008 30,223 | 83,231 |
| On disposals (23,600) | (23,600) |
| Charge for the year - 148,983 29,130 8,789 | 186,902 |
| At 30 April 2014 - 148,983 82,138 15,412 | 246,533 |
| Net book value | |
| | ,080,782 |
| At 30 April 2013 1,441,157 - 272,791 39,409 1 | ,753,357 |
| | |
| 8 Stocks 2014 £ | 2013 £ |
| Finished goods and goods for resale 1,853,551 1 | ,858,780 |
| 9 Debtors 2014 £ | 2013 £ |
| | ,888,164 |
| Corporation tax - | 31,365 |
| Other debtors 1,061,652 | 578,876 |
| Prepayments and accrued income 290,387 | 23,410 |
| 3,226,889 2 | ,521,815 |

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2014

| 10 | Creditors: amounts falling due within one year | 2014 £ | 2013 £ |
|----|--|-------------|-----------|
| | Bank loans and overdrafts | 392,100 | 60,474 |
| | Trade creditors | 638,373 | . 872,429 |
| | Corporation tax | 301,954 | 665,438 |
| | Other taxes and social security costs | 153,818 | 360,473 |
| | Directors' current accounts | 2 | 4,315 |
| | Other creditors | 161,492 | 35,530 |
| | Accruals and deferred income | 16,680 | 13,603 |
| | | 1,664,419 | 2,012,262 |
| 11 | Creditors: amounts falling due after more than one year | 2014 £ | 2013 £ |
| | Bank loans | 822,164 | 905,390 |
| | Analysis of loans Not wholly repayable within five years by instalments: | 664,828 | 620, 200 |
| | M/hally rappyable within five years | • | 630,390 |
| | Wholly repayable within five years | 330,000 | 330,000 |
| | | 994,828 | 960,390 |
| | Included in current liabilities | (172,664) | (55,000) |
| | | 822,164 | 905,390 |

The loan is secured by a fixed charge over the company's freehold property at 36, New Lane, Havant.

| 12 | Provisions for liabilities | | Deferred tax liability £ |
|----|--|--------------|-------------------------------------|
| | Balance at 1 May 2013 Profit and loss account Balance at 30 April 2014 | | 37,947 27,281 ———— 65,228 |
| | The deferred tax liability is made up as follows: | | |
| | | 2014 £ | 2013 £ |
| | Accelerated capital allowances | 65,228 | 37,948 |
| 13 | Share capital | 2014 £ | 2013 £ |
| ~ | Allotted, called up and fully paid 50,100 Ordinary 'A' of £1 each 10 Ordinary 'B' of £1 each | 50,100 10 | 50,100 10 |
| | | 50,110 | 50,110 |
| 14 | Statement of movements on profit and loss account | | Profit and loss account £ |
| | Balance at 1 May 2013 Profit for the year Dividends paid | | 3,838,210 1,283,347 (158,450) |
| | Balance at 30 April 2014 | | 4,963,107 |

| 15 | Reconciliation of movements in Shareholders' funds | 2014 £ | 2013 £ |
|----|--|------------------------|------------------------|
| | Profit for the financial year Dividends | 1,283,347 (158,450) | 1,817,496 (110,259) |
| | Net addition to shareholders' funds Opening Shareholders' funds | 1,124,897 3,888,320 | 1,707,237 2,181,083 |
| | Closing Shareholders' funds | 5,013,217 | 3,888,320 |
| 16 | Directors' remuneration | 2014 £ | 2013 £ |
| | Remuneration for qualifying services | 100,000 | 100,000 |
| 17 | Employees | | |
| | Number of employees The average monthly number of employees (including directors) during the year was: | | |
| | year was: | 2014 Number | 2013 Number |
| | Management | 2 | 2 |
| | Sales and distribution | 48 | 40 |
| | Administration | 12 | 12 |
| | | 62 | 54 |
| | | | |
| | Employment costs | 2014 £ | 2013 £ |
| | Wages and salaries | 1,739,787 | 1,488,724 |
| | Social security costs | 143,905 | 136,615 |
| | | 1,883,692 | 1,625,339 |
| | | | |

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2014

18 Related party relationships and transactions

Loans to directors

Transactions in relation to loans with directors during the year are outlined in the table below:

| Description | % Rate | Opening Balance £ | Amounts Advanced £ | Interest Charged £ | Amounts Repaid £ | Closing Balance £ |
|--------------------|-----------|-------------------------|--------------------|--------------------------|------------------------|-------------------------|
| Loan from director | - | 4,315 | | | (4,313) | 2 |
| | | 4,315 | - - | - | (4,313) | 2 |
| | | | · | | ==== | |

Dividends to Directors

The following directors were paid dividends during the year as outlined in the table below:

| | 2014 | 2013 |
|------------------|---------|---------|
| | £ | £ |
| Mrs Joanna Brown | 158,450 | 110,259 |
| | 158,450 | 110,259 |
| | | |

Other transactions

Included in other debtors is an interest free loan to Byocycles Limited, a company controlled by Mr M Brown, who is a director and the husband of Mrs Joanna Brown. At 30 April 2014 the amount outstanding was £349,415 (2013 - £276,075). No interest was charged on the loan.

M Brown has an interest in Qvis Security LLC, a company registered in the USA. At 30 April 2014 the company was owed £Nil (2013 - £186,7687) by Qvis Security LLC. No interest was charged on the loan.

Also included in other debtors are loans to Qvis Monitoring Limited - £426,036 (2013 - £Nil) and Qvis Retail Limited - £65,390 (2013 - £Nil). Both companies are under common control and no interest was charged on the loans.